



## REQUEST FOR PROPOSAL (RFP)

**Ref. No. SLE/RFP/2017/006**

	DATE: February 16, 2017
	REFERENCE: SLE/RFP/2017/007 – National Consultancy Firm to conduct a Market Survey for improved cook stoves (Open to Sierra Leoneans Registered Firms ONLY)

Dear Sir / Madam:

We kindly request you to submit your Proposal for National Consultancy Firm to conduct a Market Survey for improved cook stoves (Open to Sierra Leoneans Registered Firms ONLY) please be guided by the form attached hereto as Annex 2, in preparing your Proposal.

Proposals may be submitted on or before 1:00 hrs. Freetown, Sierra Leone time; Friday, March 10, 2017 via e-mail or courier mail to the address below:

**United Nations Development Programme**  
**55 Wilkinson Road, Freetown Sierra Leone**  
**Yona Samo**  
**Procure.sle@undp.org**

Your Proposal must be expressed in the English language, and valid for a minimum period of 120 days.

In the course of preparing your Proposal, it shall remain your responsibility to ensure that it reaches the address above on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If you are submitting your Proposal by email, kindly ensure that they are signed and in the .pdf format, and free from any virus or corrupted files.

Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best value for money shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail and the total price shall be corrected. If the Service Provider does not accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract or Purchase Order that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex 3.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract or Purchase Order, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:

<http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/>

UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link : [http://www.un.org/depts/ptd/pdf/conduct\\_english.pdf](http://www.un.org/depts/ptd/pdf/conduct_english.pdf)

Thank you and we look forward to receiving your Proposal.

Sincerely yours,

  
Yona Sarno

Officer-in-charge- Operations

## Description of Requirements

Context of the Requirement	<p>The production and utilization of charcoal and improved cookstoves are common practices in Sierra Leone. What, however, remains a gap is that there is not enough relevant data of market analysis on the available cookstoves in the country.</p> <p>In partnership with the Ministry of Energy (MoE), UNDP secured funds from the Global Environment Facility (GEF) to implement <i>"Energy Efficient Production and Utilization of Charcoal through Innovative Technologies and Private Sector Involvement in Sierra Leone"</i> project. The overall goal of the project is to bring economic, social and environmental benefits through the production of certified charcoal from sustainably sourced feedstock and through the promotion of improved cookstoves to reduce fuel wood demand, improve health and reduce greenhouse gas emissions.</p> <p>The project will enable the mitigation of the demand for non-renewable firewood and the access to cleaner alternative energy and renewable biomass in the country's residential, institutional and industrial sectors in the rural and peri-urban areas through the introduction of a certification and labelling scheme for new improved cookstoves and appliances. The project considers increased investment on improved, more efficient charcoal and clean cookstove as viable inclusive business in Sierra Leone.</p> <p>The conduct of a Market Study on innovative improved cookstove will provide a relevant and reliable market information in order to achieve market success, increase accessibility to and adoptability of an innovative cookstove and sustainability in investments. While this study is crucial for business start-ups, it is also essential for established businesses. It provides accurate information about customers and competitors that allows the development of a successful innovation.</p> <p>Based on this, the services of a firm is required to carry out a Market Study on a systematic cost-analysis and the identification of the various types of cookstoves, production process, price set by the overall market demand and supply. The report of this market study will help the MoE / UNDP to verify that the competitiveness of an innovated improved cookstove on the market. It is believed that the study will provide a clear and realistic direction for an innovative cookstove product development, entrepreneurial choice and marketing support to scale up local production, and networking support to stimulate increase use of the product.</p>
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<b>Brief Description of the Required Services<sup>1</sup></b>	<p>Under the supervision of the UNDP Energy and Environment Programme lead, and Directorate of Energy in the Ministry of Energy, the firm will be expected to perform but not limited to the following key functions:</p> <ul style="list-style-type: none"><li>• Provide an articulated and coherent methodology which will allow for very practical references to the above mentioned objectives, and which will show a deep understanding of the Sierra Leone cookstove markets. This is provided with the application.</li><li>• Conduct an inventory and assessment of relevant community-based organizations</li><li>• Identify roles of community-based organizations and agreement on modalities and incentives for their participation</li><li>• Identify of local fabricators, raw material suppliers and micro-entrepreneurs and their specific areas of involvement</li><li>• Investigate and formulate appropriate procurement procedures, cost sharing schemes and market delivery mechanisms</li><li>• Identify local producers/masons, raw material suppliers and micro-entrepreneurs and their specific areas of involvement.</li><li>• Access the demand for those cookstoves that could be efficiently produced at small-scale of operation in the form of sole producers, individual firm basis or networking with other firms.</li><li>• Identify potential marketing outlets, including relevant trade flows, procedures and regulations, and certification in the rest of the country.</li><li>• Make structured presentation of preliminary results including findings, available options and interim recommendations, followed by a discussion with the review panel of the project's partners.</li></ul> <p>The Report should systematically mention and provide details of the institutions, organisations and people who have been the sources for gathering data or qualitative information, or the key informants for drawing conclusions and formulating recommendations.</p>						
<b>List and Description of Expected Outputs to be Delivered</b>	<table><tr><th><b>Deliverables</b></th><th><b>Timeline</b></th><th><b>Review and Approvals of Request</b></th></tr><tr><td><ul style="list-style-type: none"><li>• Inception report with methodology of approach including sample design, and timeframes to conduct the market study including travel plan based on the</li></ul></td><td>Within five (5) working days of contract signature.</td><td>INL Project Manager</td></tr></table>	<b>Deliverables</b>	<b>Timeline</b>	<b>Review and Approvals of Request</b>	<ul style="list-style-type: none"><li>• Inception report with methodology of approach including sample design, and timeframes to conduct the market study including travel plan based on the</li></ul>	Within five (5) working days of contract signature.	INL Project Manager
<b>Deliverables</b>	<b>Timeline</b>	<b>Review and Approvals of Request</b>					
<ul style="list-style-type: none"><li>• Inception report with methodology of approach including sample design, and timeframes to conduct the market study including travel plan based on the</li></ul>	Within five (5) working days of contract signature.	INL Project Manager					

<sup>1</sup> A detailed TOR may be attached if the information listed in this Annex is not sufficient to fully describe the nature of the work and other details of the requirements.

		tasks above organized in a detailed work-plan with all the tasks and the timeframe as well as the support required from other actors (if relevant) for delivering outputs to be submitted to UNDP		
		<ul style="list-style-type: none"> <li>• A systematic and detailed assessment of organizations bringing out their strength, capacity to participate in this project and their experience in providing equal opportunities to both men and women individually or collectively.</li> </ul>		
		<ul style="list-style-type: none"> <li>• Based on assessment conducted, draft agreements for the most relevant and suitable entities defining the roles and responsibilities of these CBOs, the modalities and incentives for their participation and funding requirements.</li> </ul>		
		<ul style="list-style-type: none"> <li>• Recommend a business and financial models and tentative procedures for the roll-out of the improved stoves and efficient charcoal kilns using the list of...</li> </ul>		
		<ul style="list-style-type: none"> <li>• List of fabricators, business services providers and micro-entrepreneurs that have the capability to locally produce parts of cook stove and kiln for demonstration projects in Freetown and pilot districts.</li> </ul>		
		<ul style="list-style-type: none"> <li>• Private sector participants mapped out and their potential roles ascertained,</li> </ul>		
		<ul style="list-style-type: none"> <li>• Ranking criteria for categorizing types of charcoal producers or entrepreneurs with pre-determined categories based on capacity analyses and technology.</li> </ul>		

	<ul style="list-style-type: none"> <li>Recommend the modalities and incentives for the participation and funding requirements with the most relevant and suitable entities; a business and financial models; and tentative procedures for the roll-out of the improved stoves and efficient charcoal kilns.</li> </ul>		
	<ul style="list-style-type: none"> <li>Draft report including an overview of the study including lessons learnt and recommendations and submitted</li> </ul>	Within four weeks upon signing the contract.	
	<ul style="list-style-type: none"> <li>Final report including in its structure a brief and clear Executive Summary in its opening sections, and a chapter of Final Conclusions and specific Recommendations for action in its final section. The report should have the following Annexes:               <ul style="list-style-type: none"> <li>Quantitative data collected during the Study and their analysis,</li> <li>Qualitative data such as interview information and anecdotal evidence,</li> <li>Any bibliographical or other source of secondary information should be quoted in detail in a List of References.</li> </ul>               to be submitted not later than six weeks upon signing the contract             </li> </ul>	not later than six weeks upon signing the contract	
Person to Supervise the Work/Performance of the Service Provider	Team Leader, Energy, Environment, and Natural Resource Management Cluster, UNDP, while working in close cooperation with relevant MDAs.		

Frequency of Reporting	Based on specified deliverables
Progress Reporting Requirements	Based on specified deliverables
Location of work	MDAs
Expected duration of work	One and Half Month (1.5 months)
Target start date	March 2017
Latest completion date	April 2017
Facilities to be Provided by UNDP (i.e., must be excluded from Price Proposal)	<b>THE CONSULTING FIRM WILL PROVIDE ALL NECESSARIES FOR THE COMPLETE EXECUTION OF THIS ASSIGNMENT (OFFICE SPACE, TRANSPORTATION, etc....).</b>
Implementation Schedule indicating breakdown and timing of activities/sub-activities	<input checked="" type="checkbox"/> Required
Names and curriculum vitae of individuals who will be involved in completing the services	<input checked="" type="checkbox"/> Required
Currency of Proposal	<input checked="" type="checkbox"/> Sierra Leone Leones (SLL), total amount should also be indicated in US Dollars equivalent.
Value Added Tax on Price Proposal <sup>2</sup>	<input checked="" type="checkbox"/> must be exclusive of VAT and other applicable indirect taxes
Validity Period of Proposals (Counting for the last day of submission of quotes)	<input checked="" type="checkbox"/> 120 days In exceptional circumstances, UNDP may request the Proposer to extend the validity of the Proposal beyond what has been initially indicated in this RFP. The Proposal shall then confirm the extension in writing, without any modification whatsoever on the Proposal.
Partial Quotes	<input checked="" type="checkbox"/> Not permitted

<sup>2</sup> VAT exemption status varies from one country to another. Pls. check whatever is applicable to the UNDP CO/BU requiring the service.

Payment Terms <sup>3</sup>	Deliverables	Timeline	Payment	Review and Approvals of Request
	<ul style="list-style-type: none"> <li>Inception report with methodology of approach including sample design, and timeframes to conduct the market study including travel plan based on the tasks above organized in a detailed work-plan with all the tasks and the timeframe as well as the support required from other actors (if relevant) for delivering outputs to be submitted to UNDP</li> </ul>	Within five (5) working days of contract signature.	30%	INL Project Manager
	<ul style="list-style-type: none"> <li>A systematic and detailed assessment of organizations bringing out their strength, capacity to participate in this project and their experience in providing equal opportunities to both men and women individually or collectively.</li> <li>Based on assessment conducted, draft agreements for the most relevant and suitable entities defining the roles and responsibilities of these CBOs, the modalities and incentives for their participation and funding requirements.</li> </ul>		50 %	

<sup>3</sup> UNDP preference is not to pay any amount in advance upon signing of contract. If the Service Provider strictly requires payment in advance, it will be limited only up to 20% of the total price quoted. For any higher percentage, or any amount advanced exceeding \$30,000, UNDP shall require the Service Provider to submit a bank guarantee or bank cheque payable to UNDP, in the same amount as the payment advanced by UNDP to the Service Provider.



		<ul style="list-style-type: none"> <li>• Recommend a business and financial models and tentative procedures for the roll-out of the improved stoves and efficient charcoal kilns using the list of ...</li> <li>• List of fabricators, business services providers and micro-entrepreneurs that have the capability to locally produce parts of cook stove and kiln for demonstration projects in Freetown and pilot districts.</li> <li>• Private sector participants mapped out and their potential roles ascertained,</li> <li>• Ranking criteria for categorizing types of charcoal producers or entrepreneurs with pre-determined categories based on capacity analyses and technology.</li> <li>• Recommend the modalities and incentives for the participation and funding requirements with the most relevant and suitable entities; a business and financial models; and tentative procedures for the roll-out of the improved stoves and efficient charcoal kilns.</li> <li>• Draft report including</li> </ul>			
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		an overview of the study including lessons learnt and recommendations and submitted.	Within four weeks upon signing the contract, only upon review and approval of the draft presentation.		
		<ul style="list-style-type: none"> <li>Final report including in its structure a brief and clear Executive Summary in its opening sections, and a chapter of Final Conclusions and specific Recommendations for action in its final section. The report should have the following Annexes: <ul style="list-style-type: none"> <li>Quantitative data collected during the Study and their analysis,</li> <li>Qualitative data such as interview information and anecdotal evidence,</li> <li>Any bibliographical or other source of secondary information should be quoted in detail in a List of References.</li> </ul> </li> </ul>	six weeks upon signing the contract	20 %	
Person(s) to review/inspect/ approve outputs/completed services and authorize the disbursement of payment	United Nations Development Program (UNDP)				
Type of Contract to be Signed	<input checked="" type="checkbox"/> Contract for Professional Services				

Criteria for Contract Award	<p><input checked="" type="checkbox"/> <b>Highest Combined Score</b> (based on the 70% technical offer and 30% price weight distribution). Only proposals that achieve at least 70% on the technical part will be considered as technically compliant.</p> <p><input checked="" type="checkbox"/> <b>Full acceptance of the UNDP Contract General Terms and Conditions (GTC)</b>. This is a mandatory criterion and cannot be deleted regardless of the nature of services required. Non acceptance of the GTC may be grounds for the rejection of the Proposal.</p>
Criteria for the Assessment of Proposal	<p>Offers received will be evaluated using a combined scoring method, where the qualifications and proposed methodology will be weighted 70%, and combined with the price offer, which will be weighted 30%. Only firms obtaining a minimum of 49 points in the Technical Evaluation will be considered for the Financial Evaluation. Criteria to be used for rating the qualifications and methodology:</p> <div data-bbox="630 800 1490 1398" style="border: 1px solid black; padding: 10px; margin: 10px 0;"> <p><u>Rating the Technical Proposal (TP):</u></p> <p><b>TP Rating</b> = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100</p> <p><u>Rating the Financial Proposal (FP):</u></p> <p><b>FP Rating</b> = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100</p> <p><u>Total Combined Score:</u></p> <p>(TP Rating) x (Weight of TP, e.g. 70%)  + (FP Rating) x (Weight of FP, e.g., 30%)</p> <p><b>Total Combined and Final Rating of the Proposal</b></p> </div> <p><b>Technical evaluation criteria (total 70 points):</b></p> <ol style="list-style-type: none"> <li>1. Professional qualifications and experience with respect to the TOR -20%</li> <li>2. Methodology of approach (max 1 page) in accomplishing the consultancy including though not limited to (a) stakeholder engagement strategy, (b) timeline: 30 points.</li> <li>3. Comprehensive project design and implementation strategy in align to TOR specifics – 20 %</li> </ol> <p><b>Financial evaluation (total 30 points):</b></p> <p>All technically qualified proposals will be scored out 30 based on the formula provided below. The maximum points (30) will be assigned to the lowest financial proposal. All other proposals receive points according to the following formula: <math>p = y (\mu/z)</math> where: p = points for the financial proposal being evaluated; y = maximum number of points for the financial proposal; <math>\mu</math> = price of the lowest priced proposal; z = price of the proposal being evaluated.</p>

UNDP will award the contract to:	<input checked="" type="checkbox"/> One and only one Service Provider
Annexes to this RFP <sup>4</sup>	<input checked="" type="checkbox"/> Form of Submission of Proposal incl. Financial Proposal (Annex 2) - <b>THIS MUST BE SUBMITTED IN A SEPARATE SEALED ENVELOPE. IN CASE OF ELECTRONIC SUBMISSION IN SEPARATE E-MAIL TO <a href="mailto:procure.sle@undp.org">procure.sle@undp.org</a></b> <input checked="" type="checkbox"/> General Terms and Conditions / Special Conditions (Annex 3) <sup>5</sup> <input checked="" type="checkbox"/> Detailed TOR (Annex 4)
Contact Person for Inquiries (Written inquiries only) <sup>6</sup>	<p><i>Yona Samo</i>  <i>Procurement Specialist</i>  <a href="mailto:Procure.sle@undp.org">Procure.sle@undp.org</a></p> <p>Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.</p>

<sup>4</sup> Where the information is available in the web, a URL for the information may simply be provided.

<sup>5</sup> Service Providers are alerted that non-acceptance of the terms of the General Terms and Conditions (GTC) may be grounds for disqualification from this procurement process.

<sup>6</sup> This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.

### Criteria for Evaluation.

Summary of Technical Proposal Evaluation Forms		Score Weight	Points Obtainable
1.	Professional qualifications and experience with respect to the TOR	20%	200
2.	Methodology of approach (max 1 page) in accomplishing the consultancy including though not limited to (a) stakeholder engagement strategy, (b) timeline	30%	300
3.	Comprehensive project design and implementation strategy in align to TOR specifics	20%	200
<b>Total</b>			<b>700</b>

Technical Proposal Evaluation		Points Obtainable
<b>Form 1: Professional qualifications and experience with respect to the TOR</b>		
1.1	Reputation of Organization and Staff / Credibility / Reliability / Industry Standing	20
1.2	General Organizational Capability which is likely to affect implementation <ul style="list-style-type: none"> <li>- Financial stability</li> <li>- loose consortium, holding company or one firm</li> <li>- age/size of the firm</li> <li>- strength of project management support</li> <li>- project financing capacity</li> <li>- project management controls</li> </ul>	90
1.3	Extent to which any work would be subcontracted (subcontracting carries additional risks which may affect project implementation, but properly done it offers a chance to access specialized skills.)	15
1.4	Quality assurance procedures, warranty	25
1.5	Relevance of: <ul style="list-style-type: none"> <li>- Specialized Knowledge</li> <li>- Experience on Similar Programme / Projects</li> <li>- Experience on Projects in the Region</li> </ul> Work for UNDP/ major multilateral/ or bilateral programmes	50
		<b>200</b>

Technical Proposal Evaluation Form 2: Methodology of approach		Points Obtainable
Proposed Methodology, Approach and Implementation Plan		
2.1	To what degree does the Proposer understand the task?	20
2.2	Have the important aspects of the task been addressed in sufficient detail?	25
2.3	Are the different components of the project adequately weighted relative to one another?	40
2.4	Is the proposal based on a survey of the project environment and was this data input properly used in the preparation of the proposal?	25
2.5	Is the conceptual framework adopted appropriate for the task?	65
2.6	Is the scope of task well defined and does it correspond to the TOR?	60
2.7	Is the presentation clear and is the sequence of activities and the planning logical, realistic and promise efficient implementation to the project?	65
		300

Technical Proposal Evaluation Form 3: Comprehensive project design and implementation strategy in align to TOR		Points Obtainable
Management Structure and Key Personnel		
3.1	Task Manager	
	General Qualification	
	Suitability for the Project	
	- International Experience	30
	- Training Experience	50
	- Professional Experience in the area of specialization	60
	- Knowledge of the region	50
	- Language Qualifications	10
		200

## Annex 2

### FORM FOR SUBMITTING SERVICE PROVIDER'S PROPOSAL<sup>7</sup>

*(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery<sup>8</sup>)*

[insert: Location].

[insert: Date]

To: UNDP, 55 Wilkinson Road, Freetown, Sierra Leone

Dear Sir/Madam:

We, the undersigned, hereby offer to render the following services to UNDP in conformity with the requirements defined in the RFP No. **SLE/RFP/2017/006** dated 2/16/2017, and all of its attachments, as well as the provisions of the UNDP General Contract Terms and Conditions:

#### A. Qualifications of the Service Provider

*The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following:*

- a) *Profile – describing the nature of business, field of expertise, licenses, certifications, accreditations;*
- b) *Business Licenses – Registration Papers, Tax Payment Certification, etc.*
- c) *Latest Audited Financial Statement – income statement and balance sheet to indicate its financial stability, liquidity, credit standing, and market reputation, etc. ;*
- d) *Track Record – list of clients for similar services as those required by UNDP, indicating description of contract scope, contract duration, contract value, contact references;*
- e) *Certificates and Accreditation – including Quality Certificates, Patent Registrations, Environmental Sustainability Certificates, etc.*
- f) *Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.*

#### B. Proposed Methodology for the Completion of Services

*The Service Provider must describe how it will address/deliver the demands of the RFP; providing a detailed description of the essential performance characteristics, reporting conditions and quality assurance mechanisms that will be put in place, while demonstrating that the proposed methodology will be appropriate to the local conditions and context of the work.*

<sup>7</sup> This serves as a guide to the Service Provider in preparing the Proposal.

<sup>8</sup> Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

**C. Qualifications of Key Personnel**

*As required by the RFP, the Service Provider must provide:*

- a) Names and qualifications of the key personnel that will perform the services indicating who is Team Leader, who are supporting, etc.;*
- b) CVs demonstrating qualifications must be submitted as required by the RFP; and*
- c) Written confirmation from each personnel that they are available for the entire duration of the contract.*

**D. Cost Breakdown per Deliverable\***

	<b>Deliverables</b>	<b>Percentage of Total Price (Weight for payment)</b>	<b>Price (Lump Sum, All Inclusive)</b>
1	<ul style="list-style-type: none"> <li>Inception report with methodology of approach including sample design, and timeframes to conduct the market study including travel plan based on the tasks above organized in a detailed work-plan with all the tasks and the timeframe as well as the support required from other actors (if relevant) for delivering outputs to be submitted to UNDP</li> </ul>	30%	
2	<ul style="list-style-type: none"> <li>A systematic and detailed assessment of organizations bringing out their strength, capacity to participate in this project and their experience in providing equal opportunities to both men and women individually or collectively.</li> <li>Based on assessment conducted, draft agreements for the most relevant and suitable entities defining the roles and responsibilities of these CBOs, the modalities and incentives for their participation and funding requirements.</li> </ul>	50%	



	<ul style="list-style-type: none"> <li>• Recommend a business and financial models and tentative procedures for the roll-out of the improved stoves and efficient charcoal kilns using the list of ...</li> <li>• List of fabricators, business services providers and micro-entrepreneurs that have the capability to locally produce parts of cook stove and kiln for demonstration projects in Freetown and pilot districts.</li> <li>• Private sector participants mapped out and their potential roles ascertained,</li> <li>• Ranking criteria for categorizing types of charcoal producers or entrepreneurs with pre-determined categories based on capacity analyses and technology.</li> <li>• Recommend the modalities and incentives for the participation and funding requirements with the most relevant and suitable entities; a business and financial models; and tentative procedures for the roll-out of the improved stoves and efficient charcoal kilns.</li> <li>• Draft report including an overview of the study including lessons learnt and recommendations and submitted.</li> </ul>		
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3	<ul style="list-style-type: none"> <li>Final report including in its structure a brief and clear Executive Summary in its opening sections, and a chapter of Final Conclusions and specific Recommendations for action in its final section. The report should have the following Annexes: <ul style="list-style-type: none"> <li>Quantitative data collected during the Study and their analysis,</li> <li>Qualitative data such as interview information and anecdotal evidence,</li> </ul> </li> </ul> <p>Any bibliographical or other source of secondary information should be quoted in detail in a List of References.</p>	20%	
	Total	100%	

*\*This shall be the basis of the payment tranches*

- E. **Cost Breakdown by Cost Component** [*This is only an Example*]: - PLEASE LIST ALL COST RELATED TO THE ASSIGNMENT AS REQUESTED PER ATTACHED ANNEX 4-TOR

Description of Activity	Remuneration per Unit of Time	Total Period of Engagement	No. of Personnel	Total Rate
<b>I. Personnel Services</b>				
1. Services from Home Office				
a. Expertise 1				
b. Expertise 2				
2. Services from Field Offices				
a. Expertise 1				
b. Expertise 2				
3. Services from Overseas				
a. Expertise 1				
b. Expertise 2				
<b>II. Out of Pocket Expenses</b>				
1. Travel Costs				
2. Daily Allowance				
3. Communications				
4. Reproduction				
5. Equipment Lease				
6. Others				
<b>III. Other Related Costs</b>				

*[Name and Signature of the Service Provider's  
Authorized Person]*

*[Designation]*

*[Date]*

### ***General Terms and Conditions for Services***

#### **1.0 LEGAL STATUS:**

The Contractor shall be considered as having the legal status of an independent contractor vis-à-vis the United Nations Development Programme (UNDP). The Contractor's personnel and sub-contractors shall not be considered in any respect as being the employees or agents of UNDP or the United Nations.

#### **2.0 SOURCE OF INSTRUCTIONS:**

The Contractor shall neither seek nor accept instructions from any authority external to UNDP in connection with the performance of its services under this Contract. The Contractor shall refrain from any action that may adversely affect UNDP or the United Nations and shall fulfill its commitments with the fullest regard to the interests of UNDP.

#### **3.0 CONTRACTOR'S RESPONSIBILITY FOR EMPLOYEES:**

The Contractor shall be responsible for the professional and technical competence of its employees and will select, for work under this Contract, reliable individuals who will perform effectively in the implementation of this Contract, respect the local customs, and conform to a high standard of moral and ethical conduct.

#### **4.0 ASSIGNMENT:**

The Contractor shall not assign, transfer, pledge or make other disposition of this Contract or any part thereof, or any of the Contractor's rights, claims or obligations under this Contract except with the prior written consent of UNDP.

#### **5.0 SUB-CONTRACTING:**

In the event the Contractor requires the services of sub-contractors, the Contractor shall obtain the prior written approval and clearance of UNDP for all sub-contractors. The approval of UNDP of a sub-contractor shall not relieve the Contractor of any of its obligations under this Contract. The terms of any sub-contract shall be subject to and conform to the provisions of this Contract.

#### **6.0 OFFICIALS NOT TO BENEFIT:**

The Contractor warrants that no official of UNDP or the United Nations has received or will be offered by the Contractor any direct or indirect benefit arising from this Contract or the award thereof. The Contractor agrees that breach of this provision is a breach of an essential term of this Contract.

## **7.0 INDEMNIFICATION:**

The Contractor shall indemnify, hold and save harmless, and defend, at its own expense, UNDP, its officials, agents, servants and employees from and against all suits, claims, demands, and liability of any nature or kind, including their costs and expenses, arising out of acts or omissions of the Contractor, or the Contractor's employees, officers, agents or sub-contractors, in the performance of this Contract. This provision shall extend, inter alia, to claims and liability in the nature of workmen's compensation, products liability and liability arising out of the use of patented inventions or devices, copyrighted material or other intellectual property by the Contractor, its employees, officers, agents, servants or sub-contractors. The obligations under this Article do not lapse upon termination of this Contract.

## **8.0 INSURANCE AND LIABILITIES TO THIRD PARTIES:**

- 8.1** The Contractor shall provide and thereafter maintain insurance against all risks in respect of its property and any equipment used for the execution of this Contract.
- 8.2** The Contractor shall provide and thereafter maintain all appropriate workmen's compensation insurance, or the equivalent, with respect to its employees to cover claims for personal injury or death in connection with this Contract.
- 8.3** The Contractor shall also provide and thereafter maintain liability insurance in an adequate amount to cover third party claims for death or bodily injury, or loss of or damage to property, arising from or in connection with the provision of services under this Contract or the operation of any vehicles, boats, airplanes or other equipment owned or leased by the Contractor or its agents, servants, employees or sub-contractors performing work or services in connection with this Contract.
- 8.4** Except for the workmen's compensation insurance, the insurance policies under this Article shall:
  - 8.4.1** Name UNDP as additional insured;
  - 8.4.2** Include a waiver of subrogation of the Contractor's rights to the insurance carrier against the UNDP;
  - 8.4.3** Provide that the UNDP shall receive thirty (30) days written notice from the insurers prior to any cancellation or change of coverage.
- 8.5** The Contractor shall, upon request, provide the UNDP with satisfactory evidence of the insurance required under this Article.

## **9.0 ENCUMBRANCES/LIENS:**

The Contractor shall not cause or permit any lien, attachment or other encumbrance by any person to be placed on file or to remain on file in any public office or on file with the UNDP against any monies due or to become due for any work done or materials furnished under this Contract, or by reason of any other claim or demand against the Contractor.

## **10.0 TITLE TO EQUIPMENT:**

Title to any equipment and supplies that may be furnished by UNDP shall rest with UNDP and any such equipment shall be returned to UNDP at the conclusion of this Contract or when no longer needed by the Contractor. Such equipment, when returned to UNDP, shall be in the same condition as when delivered to the Contractor, subject to normal wear and tear. The Contractor shall be liable to compensate UNDP for equipment determined to be damaged or degraded beyond normal wear and tear.

#### **11.0 COPYRIGHT, PATENTS AND OTHER PROPRIETARY RIGHTS:**

- 11.1** Except as is otherwise expressly provided in writing in the Contract, the UNDP shall be entitled to all intellectual property and other proprietary rights including, but not limited to, patents, copyrights, and trademarks, with regard to products, processes, inventions, ideas, know-how, or documents and other materials which the Contractor has developed for the UNDP under the Contract and which bear a direct relation to or are produced or prepared or collected in consequence of, or during the course of, the performance of the Contract, and the Contractor acknowledges and agrees that such products, documents and other materials constitute works made for hire for the UNDP.
- 11.2** To the extent that any such intellectual property or other proprietary rights consist of any intellectual property or other proprietary rights of the Contractor: (i) that pre-existed the performance by the Contractor of its obligations under the Contract, or (ii) that the Contractor may develop or acquire, or may have developed or acquired, independently of the performance of its obligations under the Contract, the UNDP does not and shall not claim any ownership interest thereto, and the Contractor grants to the UNDP a perpetual license to use such intellectual property or other proprietary right solely for the purposes of and in accordance with the requirements of the Contract.
- 11.3** At the request of the UNDP; the Contractor shall take all necessary steps, execute all necessary documents and generally assist in securing such proprietary rights and transferring or licensing them to the UNDP in compliance with the requirements of the applicable law and of the Contract.
- 11.4** Subject to the foregoing provisions, all maps, drawings, photographs, mosaics, plans, reports, estimates, recommendations, documents, and all other data compiled by or received by the Contractor under the Contract shall be the property of the UNDP, shall be made available for use or inspection by the UNDP at reasonable times and in reasonable places, shall be treated as confidential, and shall be delivered only to UNDP authorized officials on completion of work under the Contract.

#### **12.0 USE OF NAME, EMBLEM OR OFFICIAL SEAL OF UNDP OR THE UNITED NATIONS:**

The Contractor shall not advertise or otherwise make public the fact that it is a Contractor with UNDP, nor shall the Contractor, in any manner whatsoever use the name, emblem or official seal of UNDP or THE United Nations, or any abbreviation of the name of UNDP or United Nations in connection with its business or otherwise.

#### **13.0 CONFIDENTIAL NATURE OF DOCUMENTS AND INFORMATION:**

Information and data that is considered proprietary by either Party and that is delivered or disclosed by one Party ("Discloser") to the other Party ("Recipient") during the course of performance of the Contract, and that is designated as confidential ("Information"), shall be held in confidence by that Party and shall be handled as follows:

**13.1** The recipient ("Recipient") of such information shall:

**13.1.1** use the same care and discretion to avoid disclosure, publication or dissemination of the Discloser's Information as it uses with its own similar information that it does not wish to disclose, publish or disseminate; and,

**13.1.2** use the Discloser's Information solely for the purpose for which it was disclosed.

**13.2** Provided that the Recipient has a written agreement with the following persons or entities requiring them to treat the Information confidential in accordance with the Contract and this Article 13, the Recipient may disclose Information to:

**13.2.1** any other party with the Discloser's prior written consent; and,

**13.2.2** the Recipient's employees, officials, representatives and agents who have a need to know such Information for purposes of performing obligations under the Contract, and employees officials, representatives and agents of any legal entity that it controls controls it, or with which it is under common control, who have a need to know such Information for purposes of performing obligations under the Contract, provided that, for these purposes a controlled legal entity means:

**13.2.2.1** a corporate entity in which the Party owns or otherwise controls, whether directly or indirectly, over fifty percent (50%) of voting shares thereof; or,

**13.2.2.2** any entity over which the Party exercises effective managerial control; or,

**13.2.2.3** for the UNDP, an affiliated Fund such as UNCDF, UNIFEM and UNV.

**13.3** The Contractor may disclose Information to the extent required by law, provided that, subject to and without any waiver of the privileges and immunities of the United Nations, the Contractor will give the UNDP sufficient prior notice of a request for the disclosure of Information in order to allow the UNDP to have a reasonable opportunity to take protective measures or such other action as may be appropriate before any such disclosure is made.

**13.4** The UNDP may disclose Information to the extent as required pursuant to the Charter of the UN, resolutions or regulations of the General Assembly, or rules promulgated by the Secretary-General.

**13.5** The Recipient shall not be precluded from disclosing Information that is obtained by the Recipient from a third party without restriction, is disclosed by the Discloser to a third party without any obligation of confidentiality, is previously known by the Recipient, or at any time is developed by the Recipient completely independently of any disclosures hereunder.

- 13.6** These obligations and restrictions of confidentiality shall be effective during the term of the Contract, including any extension thereof, and, unless otherwise provided in the Contract, shall remain effective following any termination of the Contract.

#### **14.0 FORCE MAJEURE; OTHER CHANGES IN CONDITIONS**

- 14.1** In the event of and as soon as possible after the occurrence of any cause constituting force majeure, the Contractor shall give notice and full particulars in writing to the UNDP, of such occurrence or change if the Contractor is thereby rendered unable, wholly or in part, to perform its obligations and meet its responsibilities under this Contract. The Contractor shall also notify the UNDP of any other changes in conditions or the occurrence of any event that interferes or threatens to interfere with its performance of this Contract. On receipt of the notice required under this Article, the UNDP shall take such action as, in its sole discretion; it considers to be appropriate or necessary in the circumstances, including the granting to the Contractor of a reasonable extension of time in which to perform its obligations under this Contract.
- 14.2** If the Contractor is rendered permanently unable, wholly, or in part, by reason of force majeure to perform its obligations and meet its responsibilities under this Contract, the UNDP shall have the right to suspend or terminate this Contract on the same terms and conditions as are provided for in Article 15, "Termination", except that the period of notice shall be seven (7) days instead of thirty (30) days.
- 14.3** Force majeure as used in this Article means acts of God, war (whether declared or not), invasion, revolution, insurrection, or other acts of a similar nature or force.
- 14.4** The Contractor acknowledges and agrees that, with respect to any obligations under the Contract that the Contractor must perform in or for any areas in which the UNDP is engaged in, preparing to engage in, or disengaging from any peacekeeping, humanitarian or similar operations, any delays or failure to perform such obligations arising from or relating to harsh conditions within such areas or to any incidents of civil unrest occurring in such areas shall not, in and of itself, constitute force majeure under the Contract..

#### **15.0 TERMINATION**

- 15.1** Either party may terminate this Contract for cause, in whole or in part, upon thirty (30) days notice, in writing, to the other party. The initiation of arbitral proceedings in accordance with Article 16.2 ("Arbitration"), below, shall not be deemed a termination of this Contract.
- 15.2** UNDP reserves the right to terminate without cause this Contract at any time upon 15 days prior written notice to the Contractor, in which case UNDP shall reimburse the Contractor for all reasonable costs incurred by the Contractor prior to receipt of the notice of termination.



**15.3** In the event of any termination by UNDP under this Article, no payment shall be due from UNDP to the Contractor except for work and services satisfactorily performed in conformity with the express terms of this Contract.

**15.4** Should the Contractor be adjudged bankrupt, or be liquidated or become insolvent, or should the Contractor make an assignment for the benefit of its creditors, or should a Receiver be appointed on account of the insolvency of the Contractor, the UNDP may, without prejudice to any other right or remedy it may have under the terms of these conditions, terminate this Contract forthwith. The Contractor shall immediately inform the UNDP of the occurrence of any of the above events.

## **16.0 SETTLEMENT OF DISPUTES**

**16.1 Amicable Settlement:** The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of this Contract or the breach, termination or invalidity thereof. Where the parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the parties.

**16.2 Arbitration:** Any dispute, controversy, or claim between the Parties arising out of the Contract or the breach, termination, or invalidity thereof, unless settled amicably under Article 16.1, above, within sixty (60) days after receipt by one Party of the other Party's written request for such amicable settlement, shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining. The decisions of the arbitral tribunal shall be based on general principles of international commercial law. For all evidentiary questions, the arbitral tribunal shall be guided by the Supplementary Rules Governing the Presentation and Reception of Evidence in International Commercial Arbitration of the International Bar Association, 28 May 1983 edition. The arbitral tribunal shall be empowered to order the return or destruction of goods or any property, whether tangible or intangible, or of any confidential information provided under the Contract, order the termination of the Contract, or order that any other protective measures be taken with respect to the goods, services or any other property, whether tangible or intangible, or of any confidential information provided under the Contract, as appropriate, all in accordance with the authority of the arbitral tribunal pursuant to Article 26 ("Interim Measures of Protection") and Article 32 ("Form and Effect of the Award") of the UNCITRAL Arbitration Rules. The arbitral tribunal shall have no authority to award punitive damages. In addition, unless otherwise expressly provided in the Contract, the arbitral tribunal shall have no authority to award interest in excess of the London Inter-Bank Offered Rate ("LIBOR") then prevailing, and any such interest shall be simple interest only. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such dispute, controversy, or claim.

## **17.0 PRIVILEGES AND IMMUNITIES:**

Nothing in or relating to this Contract shall be deemed a waiver, express or implied, of any of the privileges and immunities of the United Nations, including its subsidiary organs.

## **18.0 TAX EXEMPTION**

- 18.1** Section 7 of the Convention on the Privileges and Immunities of the United Nations provides, inter-alia that the United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize the United Nations exemption from such taxes, duties or charges, the Contractor shall immediately consult with the UNDP to determine a mutually acceptable procedure.
- 18.2** Accordingly, the Contractor authorizes UNDP to deduct from the Contractor's invoice any amount representing such taxes, duties or charges, unless the Contractor has consulted with the UNDP before the payment thereof and the UNDP has, in each instance, specifically authorized the Contractor to pay such taxes, duties or charges under protest. In that event, the Contractor shall provide the UNDP with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

## **19.0 CHILD LABOUR**

- 19.1** The Contractor represents and warrants that neither it, nor any of its suppliers is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical mental, spiritual, moral or social development.
- 19.2** Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, at no cost to UNDP.

## **20.0 MINES:**

- 20.1** The Contractor represents and warrants that neither it nor any of its suppliers is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.
- 20.2** Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind of UNDP.

## **21.0 OBSERVANCE OF THE LAW:**

The Contractor shall comply with all laws, ordinances, rules, and regulations bearing upon the performance of its obligations under the terms of this Contract.

**22.0 SEXUAL EXPLOITATION:**

**22.1** The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by it or by any of its employees or any other persons who may be engaged by the Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all appropriate measures to prohibit its employees or other persons engaged by it from, exchanging any money, goods, services, offers of employment or other things of value, for sexual favors or activities, or from engaging in any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNDP to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.

**22.2** The UNDP shall not apply the foregoing standard relating to age in any case in which the Contractor's personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of eighteen years with whom sexual activity has occurred and in which such marriage is recognized as valid under the laws of the country of citizenship of such Contractor's personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.

**23.0 AUTHORITY TO MODIFY:**

Pursuant to the Financial Regulations and Rules of UNDP, only the UNDP Authorized Official possesses the authority to agree on behalf of UNDP to any modification of or change in this Contract, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in this Contract shall be valid and enforceable against UNDP unless provided by an amendment to this Contract signed by the Contractor and jointly by the UNDP Authorized Official.

## UNITED NATIONS DEVELOPMENT PROGRAMME

### Terms of Reference



Empowered lives.  
Resilient nations.

#### I. Position Information

**Post Title:** National Consultancy Firm to conduct a Market Survey for improved cookstoves (Open to Sierra Leoneans Registered Firms ONLY)  
**Location:** Freetown (with visits to the provinces)  
**Application Deadline:** 10th March, 2017  
**Type of Contract:** Consultancy  
**Duration of Initial Contract:** 1.5 months

#### II. Background

The production and utilization of charcoal and improved cookstoves are common practices in Sierra Leone. What, however, remains a gap is that there is not enough relevant data of market analysis on the available cookstoves in the country.

In partnership with the Ministry of Energy (MoE), UNDP secured funds from the Global Environment Facility (GEF) to implement "*Energy Efficient Production and Utilization of Charcoal through Innovative Technologies and Private Sector Involvement in Sierra Leone*" project. The overall goal of the project is to bring economic, social and environmental benefits through the production of certified charcoal from sustainably sourced feedstock and through the promotion of improved cookstoves to reduce fuel wood demand, improve health and reduce greenhouse gas emissions.

The project will enable the mitigation of the demand for non-renewable firewood and the access to cleaner alternative energy and renewable biomass in the country's residential, institutional and industrial sectors in the rural and peri-urban areas through the introduction of a certification and labelling scheme for new improved cookstoves and appliances. The project considers increased investment on improved, more efficient charcoal and clean cookstove as viable inclusive business in Sierra Leone.

The conduct of a Market Study on innovative improved cookstove will provide a relevant and reliable market information in order to achieve market success, increase accessibility to and adoptability of an innovative cookstove and sustainability in investments. While this study is crucial for business start-ups, it is also essential for established businesses. It provides accurate information about customers and competitors that allows the development of a successful innovation.

Based on this, the services of a firm is required to carry out a Market Study on a systematic cost-analysis and the identification of the various types of cookstoves, production process, price set by the overall market demand and supply. The report of this market study will help the MoE / UNDP to verify that the competitiveness of an innovated improved cookstove on the market. It is believed that the study will provide a clear and realistic direction for an

innovative cookstove product development, entrepreneurial choice and marketing support to scale up local production, and networking support to stimulate increase use of the product.

### **III. Duties & Responsibilities**

Under the supervision of the UNDP Energy and Environment Programme lead, and Directorate of Energy in the Ministry of Energy, the firm will be expected to perform but not limited to the following key functions:

- Provide an articulated and coherent methodology which will allow for very practical references to the above mentioned objectives, and which will show a deep understanding of the Sierra Leone cookstove markets. This is provided with the application.
- Conduct an inventory and assessment of relevant community-based organizations
- Identify roles of community-based organizations and agreement on modalities and incentives for their participation
- Identify of local fabricators, raw material suppliers and micro-entrepreneurs and their specific areas of involvement
- Investigate and formulate appropriate procurement procedures, cost sharing schemes and market delivery mechanisms
- Identify local producers/masons, raw material suppliers and micro-entrepreneurs and their specific areas of involvement.
- Access the demand for those cookstoves that could be efficiently produced at small-scale of operation in the form of sole producers, individual firm basis or networking with other firms.
- Identify potential marketing outlets, including relevant trade flows, procedures and regulations, and certification in the rest of the country.
- Make structured presentation of preliminary results including findings, available options and interim recommendations, followed by a discussion with the review panel of the project's partners.
- The Report should systematically mention and provide details of the institutions, organisations and people who have been the sources for gathering data or qualitative information, or the key informants for drawing conclusions and formulating recommendations.

### **IV. Deliverables & Timelines**

Based on the scope of work outlined above, the consultant/contractor will be expected to deliver the following outputs:

- Inception report with methodology of approach including sample design, and timeframes to conduct the market study including travel plan based on the tasks above organised in a detailed work-plan with all the tasks and the timeframe as well as the support required from other actors (if relevant) for delivering outputs to be submitted to UNDP within five (5) working days of contract signature.
- A systematic and detailed assessment of organizations bringing out their strength, capacity to participate in this project and their experience in providing equal opportunities to both men and women individually or collectively.
- Based on assessment conducted, draft agreements for the most relevant and suitable entities defining the roles and responsibilities of these CBOs, the modalities and incentives for their participation and funding requirements.

- Recommend a business and financial models and tentative procedures for the roll-out of the improved stoves and efficient charcoal kilns using the list of ...
  - List of fabricators, business services providers and micro-entrepreneurs that have the capability to locally produce parts of cookstove and kiln for demonstration projects in Freetown and pilot districts.
  - Private sector participants mapped out and their potential roles ascertained,
  - Ranking criteria for categorizing types of charcoal producers or entrepreneurs with pre-determined categories based on capacity analyses and technology.
  - Recommend the modalities and incentives for the participation and funding requirements with the most relevant and suitable entities; a business and financial models; and tentative procedures for the roll-out of the improved stoves and efficient charcoal kilns.
  - Draft report including an overview of the study including lessons learnt and recommendations, submitted within four weeks upon signing the contract.
  - Final report including in its structure a brief and clear Executive Summary in its opening sections, and a chapter of Final Conclusions and specific Recommendations for action in its final section. The report should have the following Annexes:
    - Quantitative data collected during the Study and their analysis,
    - Qualitative data such as interview information and anecdotal evidence,
    - Any bibliographical or other source of secondary information should be quoted in detail in a List of References.
- to be submitted not later than six weeks upon signing the contract

#### **V. Payment Modalities**

Payment to the contractor will be made in three instalments upon satisfactory completion of the following deliverables:

- 1st instalment: 30% upon approval of the detailed work plan by UNDP.
- 2nd Instalment: 50% upon review and approval of the draft presentation/documents.
- 3rd Instalment: 20% upon review and approval of the final report/document, including annexes.

#### **VI. Institutional Arrangements**

The surveyor / enumerator firm will work full time in Freetown with visits to field locations. The surveyor / enumerator firm will use their own laptops and cell phones. The surveyor / enumerator firm will report to the Team Leader, Energy, Environment, and Natural Resource Management Cluster, UNDP, while working in close cooperation with relevant MDAs.

Surveys will not be undertaken until the work plan, methodology and design have been approved by UNDP. The contractor will work in collaboration with the regional UNDP GEF Advisory Team in order to deliver the abovementioned outputs. The contractor will review background information and survey guidance materials before commencing the survey.

#### **VII. Qualifications**

This assignment requires the services of an individual/firm/consortium that can demonstrate adequate analytical capacity and that can provide a team with expertise relevant to market analysis and innovation. If firm or consortium/team should include (but is not restricted to) the following (note that the Team Leader could fulfil a dual role as one of the technical experts):

##### **a) Team Leader Market Assessment Expert**

Education:

- Advanced university degree (Master's degree or equivalent) in Economics, Administration, Development or related Social Science field

**Experience:**

- Minimum 5 year professional experience on market analysis and data and information systems
- Demonstrated experience on market assessments and development
- Demonstrated experience in recommending strategies for institutional capacities
- Strong analytical skills with demonstrated ability to relate survey results into national, political, social, and economic programmes.
- Previous experience with UNDP projects is an advantage

**b) Data Analyst**

**Education:**

- University degree (BSc equivalent) in Economics, Statistics, Data Processing, Business Management

**Experience:**

- Minimum 3 years professional in data processing, measurement and evaluation
- Demonstrated experience developing and conducting data collection surveys.
- Strong analytical skills, particularly applied to impact assessment and monitoring

**c) Enumerators**

**Education:**

- Diploma (or equivalent) in Data Entry or related field

**Experience:**

- Minimum 2 years professional in data entry and evaluation
- Demonstrated experience conducting data collection surveys

**Language Requirements:**

- Fluency in oral and written English required.

**VIII. How To Apply**

**Qualified firms are hereby requested to apply. The application must contain the following:**

- Brief letter of application.
- Personal CV of team members or P11, indicating relevant professional experience
- Brief description (max. 2 pages) of the proposed methodology on how to complete the assignment.
- Financial proposal that indicates the all-inclusive fixed total contract price supported by a breakdown of costs (including professional fee, travel, and specified other costs if applicable)

**Note:**

- The information in the breakdown of the offered lump sum amount provided by the offeror will be used as the basis for determining best value for money, and as reference for any amendments of the contract.
- The agreed contract amount will remain fixed regardless of any factors causing an increase in the cost of any of the components in the breakdown that are not directly attributable to UNDP.
- Approved local travel related to this assignment will be arranged & paid by UNDP Sierra Leone.
- Visa will be arranged and paid by UNDP Sierra Leone.
- The contractor is responsible for arranging and meeting the cost of their vaccinations and medical/life insurance.

Please note that applications will only be considered if they include ALL of the items listed above. Also note that this website only allows for one document to be uploaded, so please combine all of the abovementioned items into one single Word or PDF document before uploading.

#### **IX. Evaluation Criteria**

Offers received will be evaluated using a Combined Scoring method, where the qualifications and proposed methodology will be weighted 70%, and combined with the price offer, which will be weighted 30%. Only consultants obtaining a minimum of 49 points in the Technical Evaluation will be considered for the Financial Evaluation. Criteria to be used for rating the qualifications and methodology:

**Technical evaluation criteria (total 70 points):**

1. Professional qualifications and experience with respect to the TOR -20%
2. Methodology of approach (max 1 page) in accomplishing the consultancy including though not limited to (a) stakeholder engagement strategy, (b) timeline: 30 points.
3. Comprehensive project design and implementation strategy in align to TOR specifics – 20 %

**Financial evaluation (total 30 points):**

All technically qualified proposals will be scored out 30 based on the formula provided below. The maximum points (30) will be assigned to the lowest financial proposal. All other proposals receive points according to the following formula:  $p = y (\mu/z)$  where: p = points for the financial proposal being evaluated; y = maximum number of points for the financial proposal;  $\mu$  = price of the lowest priced proposal; z = price of the proposal being evaluated.