

REQUEST FOR QUOTATION (RFQ) (Goods)

	DATE: 6 th March 2017
To:	REFERENCE: RFQ/UNDP/CSA/022/2017 – Provision of Thuraya IP+ with
Interested Bidders	postpaid SIM Card and Thuraya XT Pro with postpaid SIM Card

Dear Sir / Madam:

We kindly request you to submit your quotation for Provision of Thuraya IP+ with postpaid SIM Card and Thuraya XT Pro with postpaid SIM Card as detailed in Annex 1 of this RFQ. When preparing your quotation, please be guided by the form attached hereto as Annex 2.

Quotations may be submitted on or before 17th March 2017 at 23.59 (Jakarta Local Time) and via $\square e$ -mail to the address below:

United Nations Development Programme

Menara Thamrin Building, 8th Floor Jl. M.H. Thamrin, Kav. 3 Jakarta 10250, Indonesia Tel: 021- 29802300 ext 835 Attn: Procurement Unit

bids.id@undp.org

And should be marked / titled: **Provision of Thuraya IP+ with postpaid SIM Card and Thuraya XT Pro with postpaid SIM Card**

Quotations submitted by email must be limited to a maximum of 4MB per email and it should be virus-free. They must be free from any form of virus or corrupted contents, or the quotations shall be rejected.

It shall remain your responsibility to ensure that your quotation will reach the address above on or before the deadline. Quotations that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If you are submitting your quotation by email, kindly ensure that they are signed and in the .pdf format, and free from any virus or corrupted files.

Please take note of the following requirements and conditions pertaining to the supply of the abovementioned good/s:

Delivery Terms	☑DDP local delivery		
Customs clearance ¹ , if needed, shall be done by:	☑Supplier/Offeror		
Exact Address/es of Delivery Location/s	United Nations Development Programme 9th Floor Menara Thamrin Jl. M. H. Thamrin Kav. 3, Jakarta, Indonesia		
UNDP Preferred Freight Forwarder, if any ²	N/A		
Distribution of shipping documents	N/A		
Latest Expected Delivery Date and Time	☑ 8 (eight) weeks from the issuance of the Purchase Order (PO) including installations (if delivery time exceeds this, quote may be rejected by UNDP)		
Delivery Schedule	☑Required		
Packing Requirements	Yes to ensure that all goods are packed based on the delivery place and that they are all arrived safely.		
Mode of Transport	□ AIR	□LAND	
	□SEA	☑OTHER based on quotation from bidders which should meet the delivery time	
Preferred Currency of Quotation ³	☑ IDR		
Value Added Tax on Price Quotation⁴	☑ Must be exclusive of VAT and other applicable indirect taxes		
After-sales services required	☑ Based on ANNEX 2		
Deadline for the Submission of Quotation	17 th March 2017 at 23.59 (Jakarta Local Time)		
All documentations, including catalogs, instructions and operating manuals, shall be in this language	☑ English		

¹ Must be linked to INCO Terms chosen.

²Depends on INCO Terms. The suggestion to use a UNDP preferred courier is only for purposes of familiarity with procedures and documentary requirements applicable to the UNDP when clearing with customs.

³ Local vendors must comply with any applicable laws regarding doing business in other currencies. Conversion of currency into the UNDP preferred currency, if the offer is quoted differently from what is required, shall be based only on UN Operational Exchange Rate prevailing at the time of UNDP's issuance of Purchase Order.

⁴ This must be reconciled with the INCO Terms required by the RFQ. Furthermore, VAT exemption status varies from one country to another. Pls. tick whatever is applicable to the UNDP CO/BU requiring the goods.

Documents to be submitted ⁵	☑ Duly Accomplished Form as provided in Annex 2, and in
	accordance with the list of requirements in Annex 1;
	☑Written Self-Declaration of not being included in the UN Security Council 1267/1989 list, UN Procurement Division List or other UN
	Ineligibility List;
Period of Validity of Quotes	☑ 60 days
starting the Submission Date	,
	In exceptional circumstances, UNDP may request the Vendor to
	extend the validity of the Quotation beyond what has been initially
	indicated in this RFQ. The Proposal shall then confirm the extension
	in writing, without any modification whatsoever on the Quotation.
Partial Quotes	☑ Not Permitted
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Payment Terms ⁶	☑ 100% upon complete delivery and inspection of goods
Liquidated Damages	If the Supplier fails to supply the specified goods/services within the
	time period(s) stipulated by the purchase order, the UNDP shall,
	without prejudice to its other remedies under the contract, deduct
	from the Purchase Order price, as liquidated damages, a sum
	equivalent to 2 (two) percent of the delivered price of the delayed
	goods/services for each week of delay until actual delivery, up to a
	maximum deduction of 10 percent of the delayed goods/services
	Purchase Order price. Once the maximum is reached, the UNDP may consider termination of the Purchase Order
Evaluation Criteria	
Evaluation Criteria	☑ Technical responsiveness/Full compliance to requirements and lowest price ⁷
	Comprehensiveness of after-sales services
	☑ Full acceptance of the PO/Contract General Terms and Conditions
UNDP will award to	☑ One and only one Supplier
Type of Contract to be Signed	☑ Purchase Order
Special conditions of Contract	☑ Cancellation of PO/Contract if the delivery/completion is delayed
	by one week or refer to the Liquidated Damages whichever comes
	first
Conditions for Release of	☑ Passing Inspection Complete Installation
Payment	☑ Passing all Testing which will be checked against the Technical
	Specification – Annex 1

⁵ First 2 items in this list are mandatory for the supply of imported goods

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⁶ UNDP preference is not to pay advanced amount upon signing of contract. If vendor strictly requires advanced payment, it will be limited only up to 20% of the total price quoted. For any higher percentage, or advanced payment of \$30,000 or higher, UNDP shall require the vendor to submit a bank guarantee or bank checque payable to UNDP, in the same amount as the advanced payment made by UNDP to the vendor.

⁷ UNDP reserves the right not to award the contract to the lowest priced offer, if the second lowest price among the responsive offer is found to be significantly more superior, and the price is higher than the lowest priced compliant offer by not more than 10%, and the budget can sufficiently cover the price difference. The term "more superior" as used in this provision shall refer to offers that have exceeded the pre-determined requirements established in the specifications.

⁸ Where the information is available in the web, a URL for the information may simply be provided.

	☑ Written Acceptance of Goods based on full compliance with RFQ requirements
Annexes to this RFQ ⁸	☑ Specifications of the Goods Required (Annex 1)
	☑ Form for Submission of Quotation (Annex 2)
	☑ General Terms and Conditions / Special Conditions (Annex 3).
	Non-acceptance of the terms of the General Terms and Conditions (GTC) shall be grounds for disqualification from this procurement
	process.
Contact Person for Inquiries	Regarding the tender in overall:
	Teguh Budi Santoso and Yusef Saiful Millah UNDP Procurement Unit Email: teguh.santoso@undp.org and yusef.millah@undp.org
	Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.

Goods offered shall be reviewed based on completeness and compliance of the quotation with the minimum specifications described above and any other annexes providing details of UNDP requirements.

The quotation that complies with all of the specifications, requirements and offers the lowest price, as well as all other evaluation criteria indicated, shall be selected. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price (obtained by multiplying the unit price and quantity) shall be re-computed by UNDP. The unit price shall prevail and the total price shall be corrected. If the supplier does not accept the final price based on UNDP's re-computation and correction of errors, its quotation will be rejected.

After UNDP has identified the lowest price offer, UNDP reserves the right to award the contract based only on the prices of the goods in the event that the transportation cost (freight and insurance) is found to be higher than UNDP's own estimated cost if sourced from its own freight forwarder and insurance provider.

At any time during the validity of the quotation, no price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the quotation. At the time of award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Purchase Order that will be issued as a result of this RFQ shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a quotation implies that the vendor accepts without question the General Terms and Conditions of UNDP herein attached as Annex 3.

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UNDP is not bound to accept any quotation, nor award a contract/Purchase Order, nor be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.

Please be advised that UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a purchase order or contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link: http://www.undp.org/procurement/protest.shtml.

UNDP encourages every prospective Vendor to avoid and prevent conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its suppliers to adhere to the UN Supplier Code of Conduct found in this link: http://www.un.org/depts/ptd/pdf/conduct_english.pdf

Thank you and we look forward to receiving your quotation.

Sincerely yours,

John Benjamin Procurement Specialist

6th March 2017

Annex 1

SPECIFICATION / REQUIREMENTS Provision of Thuraya IP+ with postpaid SIM Card and Thuraya XT Pro with postpaid SIM Card

SPECIFICATIONS

Items mentioned below are minimum and bidders may quote with item that equivalent to

Emergency Communication System

Equipment Specification

1. Thuraya IP+ with postpaid SIM Card

Equipment specification:

Brand: Hughes

• Weight: 1.4 kg

• Protection: IP55

- Bandwidth capability: upto 444kbps on Standard IP and 384 kbps on streaming IP
- Battery : Rechargeable Lithium Ion Battery pack
- SIM Card: Postpaid Card

Accessories (included):

- AC Mains Power Adapters (100-240V AC)
- Ethernet Cables
- User Guide

Service Requirement (included):

- License to operate in Indonesia
- Postpaid SIM Card Activation Fee
- Warranty 1 year (parts and Labor)
- Service Call center 24/7

2. Thuraya XT Pro with postpaid SIM Card

Equipment specification:

- Glare resistant Gorilla® glass display
- Built-in GPS: Yes
- Dedicated SOS button
- Talk time up to 9 hours and standby up to 100 hours
- Calls, SMS, fax and Internet connectivity in satellite mode
- Battery: Rechargeable Lithium Ion Battery pack
- SIM Card: Postpaid Card

Accessories (included):

• AC Mains Power Adapters (100-240V AC)

User Guide

Service Requirement (included):

- License to operate in Indonesia
- Postpaid SIM Card Activation fee
- Service Call center 24/7
- Warranty 1 year (parts and Labor)

Annex 2

RFQ/UNDP/CSA/022/2017 – Provision of Thuraya IP+ with postpaid SIM Card and Thuraya XT Pro with postpaid SIM Card

FORM FOR SUBMITTING SUPPLIER'S QUOTATION (This Form must be submitted only using the Supplier's Official Letterhead/Stationery)

We, the undersigned, hereby accept in full the UNDP General Terms and Conditions, and hereby offer to supply the items listed below in conformity with the specification and requirements of UNDP as per RFQ Reference No. RFQ/UNDP/CSA/022/2017 — Provision of Thuraya IP+ with postpaid SIM Card and Thuraya XT Pro with postpaid SIM Card

<u>TABLE 1: Offer to Supply Goods Compliant with Technical Specifications and Requirements as</u>
specified in ANNEX 1

Item	Description	Quantity	Unit Price (IDR)	Total Price (IDR)
Item	Description Thuraya IP+ with postpaid SIM Card Equipment specification: Brand: Hughes Weight: 1.4 kg Protection: IP55 Bandwidth capability: upto 444kbps on Standard IP and 384 kbps on streaming IP Battery: Rechargeable Lithium Ion Battery pack SIM Card: Postpaid Card Accessories (included): AC Mains Power Adapters (100-240V AC) Ethernet Cables User Guide Service Requirement (included): License to operate in Indonesia Postpaid SIM Card Activation Fee Warranty 1 year (parts and Labor) Service Call center 24/7	Quantity	Unit Price (IDR)	Total Price (IDR)
2	Thuraya XT Pro with postpaid SIM Card	2		

Equipment specification: • Glare resistant Gorilla® glass display • Built-in GPS: Yes • Dedicated SOS button • Talk time up to 9 hours and standby up to 100 hours • Calls, SMS, fax and Internet connectivity in satellite mode	
 Battery: Rechargeable Lithium Ion Battery pack SIM Card: Postpaid Card 	
Accessories (included): • AC Mains Power Adapters (100-240V AC) • User Guide	
Service Requirement (included): • License to operate in Indonesia • Postpaid SIM Card Activation fee • Service Call center 24/7 • Warranty 1 year (parts and Labor)	

TABLE 2: Offer to Comply with Other Conditions and Related Requirements

	Your Responses			
Other Information pertaining to our Quotation are as follows :	Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter proposal	
Delivery Lead Time – 8 weeks Max			1	
(Including Installation), upon issuance of				
Purchase Order is mandatory				
Country/ies Of Origin				
Warranty and After-Sales Requirements:				
 a) Immediately replace with supplier own cost for the new one if newly 				
procured item is mal-functioning on test run				
b) Minimum one (1) year warranty on both parts and labor	. 21.			
 c) Service Unit to be provided when the purchase unit is under repair 				
Validity of Quotation (60 days)				
All Provisions of the UNDP General Terms and Conditions				
vailability of technical support and Please state		ate the name of the company, address, phone		
services locally			nd Person in Charge:	
			and services locally	
			npany, address, phone	
	no, cell phone	no and Person in	Charge:	

All other information that we have not provided automatically implies our full compliance with the requirements, terms and conditions of the RFQ.

[Name and Signature of the Supplier's Authorized Person] | [Designation/Name of the company] [Date]

Annex 3

General Terms and Conditions

1. ACCEPTANCE OF THE PURCHASE ORDER

This Purchase Order may only be accepted by the Supplier's signing and returning an acknowledgement copy of it or by timely delivery of the goods in accordance with the terms of this Purchase Order, as herein specified. Acceptance of this Purchase Order shall effect a contract between the Parties under which the rights and obligations of the Parties shall be governed solely by the terms and conditions of this Purchase Order, including these General Conditions. No additional or inconsistent provisions proposed by the Supplier shall bind UNDP unless agreed to in writing by a duly authorized official of UNDP.

2. PAYMENT

- 2.1 UNDP shall, on fulfillment of the Delivery Terms, unless otherwise provided in this Purchase Order, make payment within 30 days of receipt of the Supplier's invoice for the goods and copies of the shipping documents specified in this Purchase Order.
- 2.2 Payment against the invoice referred to above will reflect any discount shown under the payment terms of this Purchase Order, provided payment is made within the period required by such payment terms.
- 2.3 Unless authorized by UNDP, the Supplier shall submit one invoice in respect of this Purchase Order, and such invoice must indicate the Purchase Order's identification number.
- 2.4 The prices shown in this Purchase Order may not be increased except by express written agreement of UNDP.

3. TAX EXEMPTION

- 3.1 Section 7 of the Convention on the Privileges and Immunities of the United Nations provides, inter alia, that the United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for utilities services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize UNDP's exemption from such taxes, duties or charges, the Supplier shall immediately consult with UNDP to determine a mutually acceptable procedure.
 - 3.2 Accordingly, the Supplier authorizes UNDP to deduct from the Supplier's invoice any amount representing such taxes, duties or charges, unless the Supplier has consulted with UNDP before the payment thereof and UNDP has, in each instance, specifically authorized the Supplier to pay such taxes, duties or charges under protest. In that event, the Supplier shall provide UNDP with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

4. RISK OF LOSS

Risk of loss, damage to or destruction of the goods shall be governed in accordance with Incoterms 2010, unless otherwise agreed upon by the Parties on the front side of this Purchase Order.

5. EXPORT LICENCES

Notwithstanding any INCOTERM 2010 used in this Purchase Order, the Supplier shall obtain any export licences required for the goods.

6. FITNESS OF GOODS/PACKAGING

The Supplier warrants that the goods, including packaging, conform to the specifications for the goods ordered under this Purchase Order and are fit for the purposes for which such goods are ordinarily used and for purposes expressly made known to the Supplier by UNDP, and are free from defects in workmanship and materials. The Supplier also warrants that the goods are contained or packaged adequately to protect the goods.

7. INSPECTION

- 7.1 UNDP shall have a reasonable time after delivery of the goods to inspect them and to reject and refuse acceptance of goods not conforming to this Purchase Order; payment for goods pursuant to this Purchase Order shall not be deemed an acceptance of the goods.
- 7.2 Inspection prior to shipment does not relieve the Supplier from any of its contractual obligations.

8. INTELLECTUAL PROPERTY INFRINGEMENT

The Supplier warrants that the use or supply by UNDP of the goods sold under this Purchase Order does not infringe any patent, design, trade-name or trade-mark. In addition, the Supplier shall, pursuant to this warranty, indemnify, defend and hold UNDP and the United Nations harmless from any actions or claims brought against UNDP or the United Nations pertaining to the alleged infringement of a patent, design, trade-name or trade-mark arising in connection with the goods sold under this Purchase Order.

9. RIGHTS OF UNDP

In case of failure by the Supplier to fulfil its obligations under the terms and conditions of this Purchase Order, including but not limited to failure to obtain necessary export licences, or to make delivery of all or part of the goods by the agreed delivery date or dates, UNDP may, after giving the Supplier reasonable notice to perform and without prejudice to any other rights or remedies, exercise one or more of the following rights:

- 9.1 Procure all or part of the goods from other sources, in which event UNDP may hold the Supplier responsible for any excess cost occasioned thereby.
- 9.2 Refuse to accept delivery of all or part of the goods.

9.3 Cancel this Purchase Order without any liability for termination charges or any other liability of any kind of UNDP.

10. LATE DELIVERY

Without limiting any other rights or obligations of the parties hereunder, if the Supplier will be unable to deliver the goods by the delivery date(s) stipulated in this Purchase Order, the Supplier shall (i) immediately consult with UNDP to determine the most expeditious means for delivering the goods and (ii) use an expedited means of delivery, at the Supplier's cost (unless the delay is due to Force Majeure), if reasonably so requested by UNDP.

11. ASSIGNMENT AND INSOLVENCY

- 11.1. The Supplier shall not, except after obtaining the written consent of UNDP, assign, transfer, pledge or make other disposition of this Purchase Order, or any part thereof, or any of the Supplier's rights or obligations under this Purchase Order.
- 11.2. Should the Supplier become insolvent or should control of the Supplier change by virtue of insolvency, UNDP may, without prejudice to any other rights or remedies, immediately terminate this Purchase Order by giving the Supplier written notice of termination.

12. USE OF UNDP OR UNITED NATIONS NAME OR EMBLEM

The Supplier shall not use the name, emblem or official seal of UNDP or the United Nations for any purpose.

13. PROHIBITION ON ADVERTISING

The Supplier shall not advertise or otherwise make public that it is furnishing goods or services to UNDP without specific permission of UNDP in each instance.

14. CHILD LABOUR

The Supplier represents and warrants that neither it nor any of its affiliates is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical, mental, spiritual, moral or social development.

Any breach of this representation and warranty shall entitle UNDP to terminate this Purchase Order immediately upon notice to the Supplier, without any liability for termination charges or any other liability of any kind of UNDP.

15. MINES

The Supplier represents and warrants that neither it nor any of its affiliates is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.

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Any breach of this representation and warranty shall entitle UNDP to terminate this Purchase Order immediately upon notice to the Supplier, without any liability for termination charges or any other liability of any kind of UNDP.

16. SETTLEMENT OF DISPUTES

- dispute, controversy or claim arising out of, or relating to this Purchase Order or the breach, termination or invalidity thereof. Where the Parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the Parties.
- 16.2 Arbitration. Unless, any such dispute, controversy or claim between the Parties arising out of or relating to this Purchase Order or the breach, termination or invalidity thereof is settled amicably under the preceding paragraph of this Section within sixty (60) days after receipt by one Party of the other Party's request for such amicable settlement, such dispute, controversy or claim shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining, including its provisions on applicable law. The arbitral tribunal shall have no authority to award punitive damages. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such controversy, claim or dispute.

17. PRIVILEGES AND IMMUNITIES

Nothing in or related to these General Terms and Conditions or this Purchase Order shall be deemed a waiver of any of the privileges and immunities of the United Nations, including its subsidiary organs.

18. SEXUAL EXPLOITATION:

- 18.1 The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by it or by any of its employees or any other persons who may be engaged by the Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all appropriate measures to prohibit its employees or other persons engaged by it from, exchanging any money, goods, services, offers of employment or other things of value, for sexual favors or activities, or from engaging in any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNDP to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.
- 18.2 UNDP shall not apply the foregoing standard relating to age in any case in which the Contractor's personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of eighteen years with whom sexual activity has occurred and in which such marriage is

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recognized as valid under the laws of the country of citizenship of such Contractor's personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.

19.0 OFFICIALS NOT TO BENEFIT:

The Contractor warrants that no official of UNDP or the United Nations has received or will be offered by the Contractor any direct or indirect benefit arising from this Contract or the award thereof. The Contractor agrees that breach of this provision is a breach of an essential term of this Contract.

20. AUTHORITY TO MODIFY:

Pursuant to the Financial Regulations and Rules of UNDP, only the UNDP Authorized Official possess the authority to agree on behalf of UNDP to any modification of or change in this Agreement, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in this Contract shall be valid and enforceable against UNDP unless provided by an amendment to this Agreement signed by the Contractor and jointly by the UNDP Authorized Official.