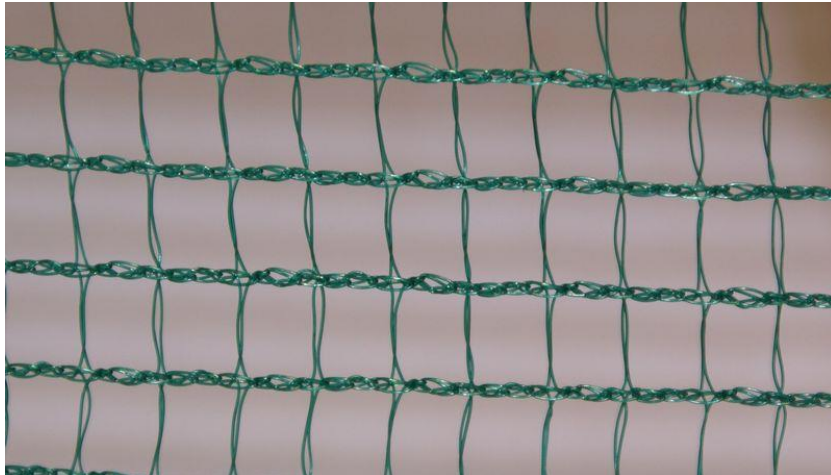


Questions/Answers under RFQ 016/17 – Supply of Anti-hail nets.

Q1: Our factory want to confirm the knitting type before quotation. Below is our factory's Raschel-knitted net design, please help us to confirm whether this design is what you need. Or could you please show us one or two detail pictures of Raschel-knitted anti-hail net for our factory to make an accurate offer.

A1: The picture of the required type of net is attached and it should be in black color, made of primary raw material and has 10 years warranty. In case of texture of nets described in the attached file the damages are not being spread.



Q2: Refer to the Length ( 500 m ) per roll of Lot 1 required, according to our manufacturer's, it's difficult to meet the requirement both from the mechanical equipment and the 500m length roll will also waste much more shipping space when shipped in container. The maximum length they can achieve is 300m per roll, so whether 250m length per roll is acceptable? Then the quantity 80 rolls (500m/roll ) required will be quoted in 160 rolls (250 m/roll).

A2: In regard to length of the roll please be informed that 250m<sup>2</sup> is requirement otherwise we will have losses during distribution process.

Q3: Could you please show us the exact delivery address in Yerevan, Armenia for consulting the freight. The delivery address is:

A3: The exact delivery address is: #30 Dro Sr., Yerevan, Armenia.

Q4: On page 8 of the ITB document, the delivery terms part shows "Supplier shall be responsible for loading/unloading of materials at destination."

A4: Is this requirement a mandatory term? Yes this is requirement.

Q5: Due to the low value and high MOQ of this woven net required, is there any type error on the quantity of 9000m2 required once in two-three months of this LTA.

A5: The information is correct on the volume of the required net.

Q6. Tem 2. in Annex 1 - RFQ (page 6) The "standard width" of Item 2 is 450cm~600cm.- Clarification: Please clarify whether you need 2 quotations (one for width 450cm and one for width 600cm), or do you need only quotation for either 450 or 600cm or any width in between.

A6: The total volume of Monofilament of virgin type net is-40,000 m2, For Virgin HHDPE+UV stab - 240,000 m2

Q7: Item 2. in Annex 1 - RFQ (page 6)

Clarification: Please confirm if shipment/delivery in 40'HQ container is acceptable

A7: 40'HQ container is acceptable in case of you guarantee that the goods will be delivered in good conditions, because sometime in containers the goods are arriving damaged.