

REQUEST FOR PROPOSAL

Establishment of Long Term Agreements for Provision of Medical and Laboratory Equipment and Supplies

Ref – GPU-03-2017

Questions and Answers

(as of 17 March 2017)

No.	Proposer's Questions	UNDP's Response
1	<p>1. In the BDS, cross ref. to instructions C.15.1, you request “<i>Audited Financial Statement (Income Statement and Balance Sheet) including Auditor's Report for the past 3 years</i>”.</p> <p>In the Section 7 – Company Profile – j) Financial information, you request “<i>This section must be supported by the most recent Credit Rating report (D&B, S&P, Moody's or similar), Audited Financial Statement Reports for 2009-2011 and sales reports.</i>”</p> <p>Taking into consideration the above mentioned requests,</p> <p>a) Please state what is the period of reference for the 2 requirements above: 2009-2011 or 2013-2015?</p> <p>b) Taking into consideration that in our country there are no requests regarding the audit of financial statements report, please state if you accept these reports without audit.</p>	<p>Kindly refer to the RFP Data Sheet point 26. The Proposer is requested to submit the <u>latest past 3 years audited</u> financial statement.</p>
2	<p>2. Regarding the requested Credit Rating report, please specify if you accept a report issued by COFACE or UNICREDIT BANK.</p>	<p>The Proposer is requested submit the Credit Rating report from D&B, S&P, Moody or <u>similar</u>.</p>
3	<p>In the Section 7 – Company Profile – i) Evidence of Supplier Related Experience & Relevant Example, you request that “<i>The evidence shall demonstrate minimum 3 years of international experience</i>”. Being that we do not have relevant international experience but we have trained personnel that were implicated in this kind of projects but with their former employer, please state if you accept that the experience to be demonstrated with contracts with similar complexity and value, either international or national.</p>	<p>The Proposers are advised to provide the information outlined in the Section 7 of the RFP document. And for detail about the technical evaluation criteria, please refer to page 41 of the RFP document.</p>
4	<p>Where are the destination?</p>	<p>UNDP/PSU currently provides procurement support services by facilitating and managing logistics and deliveries of the goods to 30+ UNDP country offices. You can find detail about our supporting countries from the Annex 6– Historic Data (page 2) where we uploaded it on the UNDP Procurement Notice at http://procurement-notices.undp.org/view_notice.cfm?notice_id=36172 and UN Global Marketplace at https://www.ungm.org/Public/Notice/54807</p>
5	<p>Is it allowed to submit partial offers?</p>	<p>No, partial offer is not accepted</p>
6	<p>Item 24- Bench-top autoclave - Small-medium, Front-loading</p> <p>The required volume of 25-150 liters is too wide of a range. We'd kindly ask you to</p>	<p>Please quote the “75L”</p>

	narrow down the required volume range, as too many autoclave models from the same manufacturer/s would cover it. Please also keep in mind that this would put suppliers that offer a 25 liter model at a unfair price advantage compared to the ones that would choose to offer a 150 liter model.	
7	Item 28 - Adjustable pipette Please indicate, if this should be a single, 8, or 12-channel pipette.	Please quote the "8Channel"
8	Item 67 - N95 Mask N95 is an U.S. standard. The equivalent standard in E.U. is FFP2, which we offered for many UNDP requests in the past and was always accepted. Please keep in mind that it's usually not possible / allowed for E.U. Suppliers to import and sell N95 Masks. We'd kindly ask you to confirm that FFP2 masks are allowed to be quoted by E.U. Suppliers for this LTA-Request.	Yes, the equivalent standard is acceptable.
9	Section 2 - Data sheet - #26 / C.15.1 - Quality and conformity certificates We'd kindly ask you to inform us, if we need to print out all certificates, product brochures, etc. for all offered items and send them in hardcopy to UNDP, as this is not clear due to the following comment: <i>(These certificates may be provided either along with the submission of the RFP or on request from UNDP/PSO after submission deadline)</i> . Please keep in mind that this could mean we have to print out around 1000 pages or more, so we'd recommend that this should only be provided in softcopy form on an USB Stick, if possible, in order to save time, costs and for environmental reasons.	The Proposer has choice to submit the relevant Quality and conformity certificates and product documentation (e.g. brochures) either in hardcopy or softcopy.
10	In 2013 for this project the contracts were awarded directly with the suppliers. Is it anticipated that contract awards will be directly with suppliers once again?	We follow the same process as 2013 tender.