



ITB-2017-91- Addendum No. 2

Date: 4 May 2017

Addendum No. 2
Reference: ITB-2017-91

ITB: Procurement of Medical Equipment for the Intensive Care Unit at Alia Hospital – Hebron

Issue Date: 12 April 2017

Original Deadline for submission of bids/offers: 2 May 2017 at 2:00 P.M.

Extended Deadline for submission of bids/offers: 15 May 2017 at 2:00 P.M. (Jerusalem Time)

This correspondence pertaining to the above-mentioned requirement should be considered as an integral part of the tender documents.

Below please find the UNDP/PAPP clarifications and an official reply to all inquiries raised by interested bidders.

A. General:

1. Extension of the deadline for submission of bids and opening session:

Bids may be submitted on or before **2:00 p.m. on 15 May 2017**.

For those interested and able to attend opening of Bids, the arrangement is as follows:

Date & time of bid opening session: 15 May 2017 at 2:30 P.M.

Venue: United Nations Development Programme / Programme of Assistance to the Palestinian People (UNDP/PAPP)

3 Ya'qubi Street
Jerusalem 91191
Tel: 02-6268200

2. If the bidder is an international firm, then it should have a local registered & qualified agent or otherwise provide a proof of agreement with local well-established & qualified firm as to act as a representative of the international firm with regards to the medical equipment delivery, testing, installation, commissioning, operation, training, maintenance, after-sales service, spare parts provisions, etc., all in accordance with relevant and applicable tender requirements."

3. Bid Security / bank guarantee is not required for bidding under subject ITB.



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B. Questions and Answers (Q&A):

1- At "Instruction to Bidders, numeral 26 / C.15.1", it is requested Tax Registration / Payment Certificate issued by Internal Revenue Authority. In our Country (Italy) the document released by the Authority is the so called DURC (Unique Document of Regular Contribution). Do you confirm that this document is accepted as "Tax Registration / Payment Certificate"?

Yes. Accepted.

2- Is it confirmed that the project is exempted from import taxes and customs duties?

Yes. It is confirmed that this project will be exempted from import taxes and customs duties.

3- The financial offer must be done in US Dollars or it can be done in Euros?

Financial offer MUST be done in US Dollars.

4- Can you tell us if you will accept refurbished beds with complete warranties on all parts?

No. All equipment/material has to be **brand new** with features, warranties, after-sales services, etc., as required in the ITB.

5- Questions and Answers (Q&A) regarding **Item #4 , complete monitoring system :**

Q1: The monitor uses a modular hardware design : Is multi-connector (**smart cable modular technology**) with detachable input unit for transfer, the multi connector technology allows the user to connect any of the following parameters at any time: IBP , CO , ETCO2 , BIS , FIO2 , SECOND SPO2 , THIRD TEMPERATURE .. etc , without the need to purchase any further modules and hence minimizing the costs , and can be extended to include up to 7 smart cable slots (3 to 7) at any time / monitor .

A1 : Multi-connector (smart cable modular technology) is accepted but related to the price of IBP , CO , ETCO2 , BIS , FIO2 , SECOND SPO2 , THIRD TEMPERATURE .. etc , price , all accessories should be priced separately .

Q2: Not less than 17 inch flat panel TFT color display : The monitors come in 10" , 12" and 15" design , High resolution clear view Touch screen TFT , an external LCD (17" , 19" ... etc) can be connected to each monitor providing even better viewing possibilities and can be mounted as per the customer's request reducing the costs or about 25% .

A2: Almost All manufacturers have 17" or more monitors; the evaluation will be on 17" monitor or more (i.e. minimum requirement 17"sized monitor).



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Q3: The system uses a **single control knob** for functional control : our monitors have feature **touch screen operation** , providing the end user with a one button fast operation , minimizing the time spent for setting parameters and extreme patient friendly operation, the touch screen operation proved in all installation sites simplicity and user comfort.

A3: Both single control knob or one button fast operation are accepted if the user can go for different menus and different parameters inside the menu.

Q4: Measures: max. 12 lead ECG,Resp, SpO2,NIBP,Temp, IBP, EtCO2, invasive and noninvasive(ICG) CO, Anesthetic Gases, BIS, CSM, ST segment analysis, arrhythmia , analysis , with drug calculations: Many of these features requested need special accessories , but were not requested in the tender , such as the ETCO2 measurement sensor , Anesthesia gas module, BIS module .. Etc. Should we quote them as optional accessories at this stage?

A4: The monitor should be complete to work as specified; all accessories needed should be priced separately

Q5: Connectors for parameter modules and transfer monitor: Should the two transfer monitors be connectable to the monitor itself?

A5: The main idea is to save the patient signs during transportation, with display to monitor these parameters. So not to be a loss of patient signs before , during and after transportation , also the patient should be connected to the Monitor/or Transfer monitor always , any technology achieves this is acceptable.

Q6: **ECG & RESPIRATION**- for pediatric and neonatal monitoring, each monitor include a 3-lead patient cable: For neonate patients, to increase the impedance and get better respiration detection, an additional connector is sometimes needed, should we quote this separately?

A6: You can offer it as an option (but should not be included in total quoted price for ietm#4); evaluation will be done on required specifications.

Q7: **NIBP** -Three sizes (infant, child and adult) cuffs are included for each monitor: what are the sizes needed? Do you require neonate cuffs < 5 cm?

A7: Only infant, child and adult, it is ICU and not NICU, you can price as optional for future if MOH need to have.



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Q8: **SPO2**, The module offers compatibility with two or more probe manufacturers: Generic manufacturers are available and compatible with our technology, however, if the end user uses the our genuine SPO2 sensors, patented technologies such as the **PWTT** (Pulse wave transient time) measurements can be obtained, this technology is vital for **hypotension automatic continuous monitoring** (unique technology)

A8: We cannot specify a unique technology, and usually when we need spare part we cannot refuse any manufacturer probe or sensor if it is compatible.

Q9: **SPO2** ,Probe for adult, probe for pediatric and for neonatal and extension cable should be delivered: For neonates , disposable SPO2 sensors are usually used for accuracy , should we quote these sensors or the evaluation is based on reusable sensors only ?

A9: The evaluation will be done on required specifications. Please also quote for 10 disposable SPO2 sensors for neonatal and include in the total price for item #4.

Q10: **Battery operation**, There is no mention of battery operation for these monitors? Does the hospital provide a UPS for protection in case of power failure? Should a backup battery be quoted as an option?

A10: Only for central station, all vendors to quote for 2KVA UPS (its price should be added to the item price)

Specs for the UPS

Good brand name

Single phase UPS

Power: online ups 2 KVA

Input: 220 volt+-15%/50 Hz

Output: 220 volt+-2%/50 Hz

Power factor: 0.90

Back up time at full load 10-15min.

Zero delay time

Acoustic noise<50 db

Protection: overload, short circuit, over temp. , by pass

Q11: **NURSE STATION:** We have two options:

- 1) The full central station including the hardware is supplied from Manufacturer.
- 2) A local purchased hardware that meets the specs in addition to the Central station license from manufacturer can be purchased? Is this accepted?

A11: Both are accepted, but the nurse station monitor should be medical grade with the same size

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Q12: Transfer Monitor- LCD display not less than 6 inch with resolution 640*480: our monitor features a 5.7" Touch screen LCD, with 5 hours battery operation. Is the 5.7" accepted instead of a 6" Display? The Transfer monitor can also be connected to the 19 monitors and acts as an input box in this case, providing true transfer capability for ALL parameters connected.

A12: Accepted if 5.7" instead of 6 "is the only deviation from specs.

Interested firms shall acknowledge receipt of this addendum by returning/including it, signed and stamped, with their technical bids/offers.

For your kind attention and reference.

Sincerely Yours,
Khaled Shahwan
Deputy Special Representative
Operations - UNDP/PAPP

