

#	Question	Answer
1.	Should the financial proposal include the cost of the software?	Cost should be all inclusive, and can't be a separate component.
2.	What are the constraints on the software copyrights? Will it be resold? Or given to another entity another country?	GSSCPD will be the sole copy right owner of the model as it will only be used for internal planning. It will not be sold to other entities.
3.	It is difficult at this stage to provide an exact costing for all elements of the project (and a total cost) as many aspects would not likely be finalized until after an initial project inception phase during which the precise model scope and specification could be agreed (for which we understand there was deliberately little detail provided in the RFP) and other areas can be scoped. It is reasonable therefore to assume that the cost submitted at the proposal stage may not be the final cost and the final cost would be agreed after the successful consultant is appointed and after the initial project inception stage?	The cost should include overall cost of the model, training and startup (launch of the model). Based on the clarifications provided, the company should be able to decide and estimate cost of the model development.