

REQUEST FOR QUOTATION (RFQ)

DATE: June 9, 2017

REFERENCE: LEB/CO RFQ/100/17

Dear Sir / Madam:

We kindly request you to submit your quotation for **the provision of One Optical Cucumber Sorting Machine,** as detailed in Annex 1 of this RFQ. When preparing your quotation, please be guided by the form attached hereto as Annex 2.

Quotations may be submitted <u>on or before June 23, 2017 at 3:00 p.m. Beirut Local Time</u> and via e-mail, or via courier mail or by hand to the address below:

United Nations Development Programme Procurement Unit, UNDP Lebanon Room # 310, 3rd Floor Arab African International Bank Building, Riad El Solh Street Nejmeh, Beirut 2011 5211, Lebanon Tel: +961 1 962 500 Fax: +961 1 962 491 <u>E-mail</u>: Ib.bidding@undp.org

Quotations submitted by email must be limited to a maximum of 8 MB, virus-free and no more than 2 email transmissions. They must be free from any form of virus or corrupted contents, or the quotations shall be rejected.

It shall remain your responsibility to ensure that your quotation will reach the address above on or before the deadline. Quotations that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation.

Please take note of the following requirements and conditions pertaining to the supply of the abovementioned good/s.

Delivery Terms	DDP, Delivered Duty Paid: Delivery at Place and Customs Paid		
[INCOTERMS 2010]			
Customs clearance, if needed, shall be done by:	Supplier in coordination with UNDP		
Exact Address/es of Delivery	Requested item is to be delivered, tested and operated to the		
Location/s	consignee:		
	Caritas Women Coop in Deir Al Ahmar (North Bekaa)		
	Address: Deir El-Ahmar, Entrance of the village, near LAF		
	checkpoint, Caritas Building.		
	Not Applicable		
UNDP Preferred Freight			
Forwarder, if any			
Distribution of shipping	Not Applicable		
documents (if using freight			
forwarder)			
Latest Expected Delivery Date	☑ Within 5 months from the issuance of the Purchase Order.		
and Time <i>(if delivery time</i>			
exceeds this, quote may be			
<i>rejected by UNDP)</i> Delivery Schedule	⊠ Required		
	· ·		
Packing Requirements Preferred	Please refer to the attached Scope of Works.		
	⊠United States Dollars		
Currency of Quotation			
Value Added Tax on Price	☑ Must be inclusive of VAT and other applicable indirect taxes		
Quotation			
After-sales services required	\boxtimes Warranty for a minimum period of One year of operation of the		
	equipment. The warranty must cover all manufacturer defects		
	during the first 1 year of operation.		
	\boxtimes It is requested that any of the provided equipment /brand have a		
	service point in Lebanon - otherwise a guarantee of maintenance		
	companies based in Lebanon.		
	\boxtimes Any provided equipment should be tested and operational at the		
	delivery site in Lebanon - Proof should be provided		
Deadline for the Submission			
of Quotation	Friday, June 23, 2017 at 3:00 p.m. Beirut Local Time		
All documentations, including	⊠ English		
catalogs, instructions and			
operating manuals, shall be in			
this language			
Documents to be submitted	☑ Duly Accomplished Form as provided in Annex 2, and in accordance with the list of requirements in Annex 1;		
	☑ Company Profile, which should not exceed fifteen (15) pages,		
	including Data sheets, Catalogues and certificates of conformity for		
	the main components relevant to the goods/services being procured;		
	\boxtimes A statement whether any import or export licenses are required in		
	respect of the goods to be purchased including any restrictions on		
	respect of the boots to be parenased melading any restrictions on		

	the country of origin, use/dual use nature of goods or services,
	including and disposition to end users;
	☑ Latest Business Registration Certificate;
	☑ Latest Audited Financial Statement (Income Statement and
	Balance Sheet) including Auditor's Report for the past two (2) years;
	☑ Manufacturer's Authorization of the Company as a Sales Agent (if
	Supplier is not the manufacturer);
	Certificate of Exclusive Distributorship in the country (if applicable,
	and if Supplier is not the manufacturer);
	Complete documentation, information and declaration of any
	goods classified or may be classified as "Dangerous Goods".
	Patent Registration Certificates (if any of technologies submitted
	in the quotation is patented by the Supplier);
	☑ Written Self-Declaration of not being included in the UN Security
	Council 1267/1989 list, UN Procurement Division List or other UN
	Ineligibility List;
	☑ catalog with equipment specifications showing that the suggested
	units meet the technical requirements (The sorting machine should
	be capable of operating at a minimum rate of 5 cucumbers/second.)
	☑ The Contractor shall provide the results of the quality control and
	quality assurance tests (tests must have been done by an external
	party before delivery).
	☑ Warranty for a minimum period of One year of operation of the
	equipment. The warranty must cover all manufacturer defects during
	the first 1 year of operation.
	☑ Proof of after-sales service capacity and appropriateness of local
	service and technical support available.
	☑ A document demonstrating that the vendor will perform a test of
	the one optical cucumber sorting machine to indicate that it meets
	or exceed the performance requirements.
	\boxtimes A document demonstrating that the Vendor must, after the
	successful delivery of the equipment to the site, will provide two days
	training for the women cooperative members on the operation and
	basic maintenance of the optical Cucumber Sorting Machine;
	Training must cover the basic and advanced features and
	functionalities for the equipment;
	☑ The Vendor Shall:
	1-Fill in brand name, model, availability of required minimum
	specifications & remarks.
	2- Attach product brochure and/or data sheet
	3- With a color highlighter, highlight in brochure or in data sheet
	listed features & corresponding specifications.
Period of Validity of Quotes	⊠ 120 days
starting the Submission Date	
	In exceptional circumstances, UNDP may request the Vendor to
	extend the validity of the Quotation beyond what has been initially

	indicated in this RFQ. The Proposal shall then confirm the extension			
	in writing, without any modification whatsoever on the Quotation.			
Partial Quotes				
	Not permitted			
Payment Terms	The payment currency is USD, and the payment will be made as follows:			
	100% upon complete delivery of goods value at designated site, within 30 days from receipt and acceptance of related invoices and documentation.			
Porformanco Socurity				
Performance Security	Not applicable			
Liquidated Damages	Not applicable			
Evaluation Criteria	Technical responsiveness/Full compliance to requirements and lowest price			
	 Full acceptance of the PO General Terms and Conditions Earliest Delivery / Shortest Lead Time 			
UNDP will award to:	☑ One and only one supplier			
Type of Contract to be Signed	⊠ Purchase Order			
Special conditions of Contract	t I Cancellation of Purchase Order if the delivery/completion is delayed by one (1) week.			
	☑ Others, refer to Annex 3 – General Terms and Conditions			
Conditions for Release of	☑ Items Passing Inspection Test			
Payment	⊠ Written Acceptance of Goods and Installation works based on full compliance with RFQ requirements			
Annexes to this RFQ	Scope of Works (Annex 1)			
	Form for Submission of Quotation (Annex 2)			
	General Terms and Conditions (Annex 3)			
	☑ Drawing (Annex 4)			
	Non-acceptance of the terms of the General Terms and Conditions			
	(GTC) shall be grounds for disqualification from this procurement process.			
Contact Person for Inquiries	UNDP Lebanon Procurement Unit			
(Written inquiries only) ¹	Email: lb.bidding@undp.org			
	Any delay in UNDP's response shall be not used as a reason for			
	extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.			
No. of copies of quotation	extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to			
No. of copies of quotation that must be submitted (if by	extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.			

Goods offered shall be reviewed based on completeness and compliance of the quotation with the minimum specifications described above and any other annexes providing details of UNDP requirements.

¹ This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.

The quotation that complies with all of the specifications, requirements and offers the lowest price, as well as all other evaluation criteria indicated, shall be selected. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price (obtained by multiplying the unit price and quantity) shall be re-computed by UNDP. The unit price shall prevail and the total price shall be corrected. If the supplier does not accept the final price based on UNDP's re-computation and correction of errors, its quotation will be rejected.

After UNDP has identified the lowest price offer, UNDP reserves the right to award the contract based only on the prices of the goods in the event that the transportation cost (freight and insurance) is found to be higher than UNDP's own estimated cost if sourced from its own freight forwarder and insurance provider.

At any time during the validity of the quotation, no price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the quotation. At the time of award of Contract, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract that will be issued as a result of this RFQ shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a quotation implies that the vendor accepts without question the General Terms and Conditions of UNDP herein attached as Annex 3.

UNDP is not bound to accept any quotation, nor award a contract, nor be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.

Please be advised that UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:

http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/

UNDP encourages every prospective Vendor to avoid and prevent conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its suppliers to adhere to the UN Supplier Code of Conduct found in this link : http://www.un.org/depts/ptd/pdf/conduct_english.pdf

Thank you and we look forward to receiving your quotation.

Sincerely yours,

Andreas Lehnert Head of Procurement Unit June 9, 2017

SCOPE of WORKS

1. BACKGROUND

Project Title: Support to Caritas Women Cooperative in Deir El Ahmar North Bekaa with 1 (One) optical Cucumber Sorting Machine

The project aims to improve socio-economic conditions of 45 vulnerable women and 15 farmers in the North Bekaa Deir Al Ahmar through support to Caritas Women cooperative in Deir El Ahmar. The Specific objective of the project is to increase income generation of women and farmers in the North Bekaa, through improved productive capacity and skills development of local women.

The support to the Caritas has two main components:

- Technical training sessions

- Provision of raw material and packaging material to support the technical training and expand the productive capacities of the women cooperative in Deir El Ahmar.

2. OBJECTIVES

Technical specifications were developed for the provision of 1 (One) optical Cucumber Sorting Machine in lieu of the project "Support to Caritas Women Cooperative in Deir El Ahmar North Bekaa".

3. TESTING

-It is a semi-automated system with human intervention, accepting cucumbers manually and delivering sorted cucumbers into 5 different batches at the output according to their length and diameter using optical technology.

- The proposed system, should have the possibility to be fully automated at later stage by accepting the cucumber through a hopper

- The sorting machine should not cause any damage to the skin of the cucumber

-Cucumbers should be graded based on the following dimensions:

Grade 1 (small): 50mm<length< 70mm and 11mm<Diam.<15mm

Grade 2: (medium): 70mm<length< 110mm and 15mm<Diam.<18mm

Grade 3: (large): 110mm<length< 145mm and 18mm<Diam.<26mm

Grade 4: (X-large): >145mm length and > 26mm Diam.

Grade 5: everything else

Above grade levels are only indicative at this time and the system should be flexible to be configured with new parameters set by the end-user if so desired

- Perform sorting using an imaging system consisting of a high-speed/high- resolution vision camera (web cameras are not accepted) and a programmable automation controller

-Made by food-grade stainless-steel

- The sorting machine must be designed and built with open platform technology such that allows adaptability to sorting other types (*i.e.*, sizes) of cucumbers

- The machine programmable automation controllers and corresponding software interface must be based on state-of-the-art technology

-Triphase input

- Supplier to confirm if the proposed unit will fit in the available space (4x4) shown in annex A. layout drawing shall be provided for confirmation.

FORM FOR SUBMITTING SUPPLIER'S QUOTATION² (This Form must be submitted only using the Supplier's Official Letterhead/Stationery³)

We, the undersigned, hereby accept in full the UNDP General Terms and Conditions, and hereby offer to supply the items listed below in conformity with the specification and requirements of UNDP as per RFQ Reference No. LEB/CO RFQ/100/17:

TABLE 1 : Offer to Supply Goods Compliant with Technical Specifications and Requirements

#	Item Name	Quantity	Unit Price (US\$)	Total Price (US \$)
1	Optical Cucumber Sorting Machine	1		

Customs Fees US\$	
Total Price US\$ (DDP, exclusive of VAT)	
VAT (10%) US\$ (if applicable)	
Grand Total Price US\$ (DDP, inclusive of VAT)	

TABLE 2 : Offer to Comply with Other Conditions and Related Requirements

Other Information pertaining to our	Your Responses			
Quotation are as follows :	Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter proposal	
Delivery Lead Time				
Estimated weight/volume/dimension of the Consignment:				
Country/ies Of Origin ⁴ :				
Warranty and After-Sales Requirements				
a) Training on Operations and Maintenance				

² This serves as a guide to the Supplier in preparing the quotation and price schedule.

³ Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

⁴ If the country of origin requires Export License for the goods being procured, or other relevant documents that the country of destination may require, the supplier must submit them to UNDP if awarded the PO/contract.

b)	Minimum one (1) year warranty on both parts and labor		
c)	Brand new replacement if Purchased Unit is beyond repair		
d)	Others		
Validity	of Quotation		
	visions of the UNDP General Terms nditions		
Other r	equirements [pls. specify]		

All other information that we have not provided automatically implies our full compliance with the requirements, terms and conditions of the RFQ.

[Name and Signature of the Supplier's Authorized Person] [Designation] [Date]

General Terms and Conditions

1. ACCEPTANCE OF THE PURCHASE ORDER

This Purchase Order may only be accepted by the Supplier's signing and returning an acknowledgement copy of it or by timely delivery of the goods in accordance with the terms of this Purchase Order, as herein specified. Acceptance of this Purchase Order shall effect a contract between the Parties under which the rights and obligations of the Parties shall be governed solely by the terms and conditions of this Purchase Order, including these General Conditions. No additional or inconsistent provisions proposed by the Supplier shall bind UNDP unless agreed to in writing by a duly authorized official of UNDP.

2. PAYMENT

- 2.1 UNDP shall, on fulfillment of the Delivery Terms, unless otherwise provided in this Purchase Order, make payment within 30 days of receipt of the Supplier's invoice for the goods and copies of the shipping documents specified in this Purchase Order.
- 2.2 Payment against the invoice referred to above will reflect any discount shown under the payment terms of this Purchase Order, provided payment is made within the period required by such payment terms.
- 2.3 Unless authorized by UNDP, the Supplier shall submit one invoice in respect of this Purchase Order, and such invoice must indicate the Purchase Order's identification number.
- 2.4 The prices shown in this Purchase Order may not be increased except by express written agreement of UNDP.

3. TAX EXEMPTION

- 3.1 Section 7 of the Convention on the Privileges and Immunities of the United Nations provides, inter alia, that the United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for utilities services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize UNDP's exemption from such taxes, duties or charges, the Supplier shall immediately consult with UNDP to determine a mutually acceptable procedure.
 - 3.2 Accordingly, the Supplier authorizes UNDP to deduct from the Supplier's invoice any amount representing such taxes, duties or charges, unless the Supplier has consulted with UNDP before the payment thereof and UNDP has, in each instance, specifically authorized the Supplier to pay such taxes, duties or charges under protest. In that event, the Supplier shall provide UNDP with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

4. RISK OF LOSS

Risk of loss, damage to or destruction of the goods shall be governed in accordance with Incoterms 2010, unless otherwise agreed upon by the Parties on the front side of this Purchase Order.

5. EXPORT LICENCES

Notwithstanding any INCOTERM 2010 used in this Purchase Order, the Supplier shall obtain any export licences required for the goods.

6. FITNESS OF GOODS/PACKAGING

The Supplier warrants that the goods, including packaging, conform to the specifications for the goods ordered under this Purchase Order and are fit for the purposes for which such goods are ordinarily used and for purposes expressly made known to the Supplier by UNDP, and are free from defects in workmanship and materials. The Supplier also warrants that the goods are contained or packaged adequately to protect the goods.

7. INSPECTION

- 7.1 UNDP shall have a reasonable time after delivery of the goods to inspect them and to reject and refuse acceptance of goods not conforming to this Purchase Order; payment for goods pursuant to this Purchase Order shall not be deemed an acceptance of the goods.
- 7.2 Inspection prior to shipment does not relieve the Supplier from any of its contractual obligations.

8. INTELLECTUAL PROPERTY INFRINGEMENT

The Supplier warrants that the use or supply by UNDP of the goods sold under this Purchase Order does not infringe any patent, design, trade-name or trade-mark. In addition, the Supplier shall, pursuant to this warranty, indemnify, defend and hold UNDP and the United Nations harmless from any actions or claims brought against UNDP or the United Nations pertaining to the alleged infringement of a patent, design, trade-name or trade-mark arising in connection with the goods sold under this Purchase Order.

9. **RIGHTS OF UNDP**

In case of failure by the Supplier to fulfil its obligations under the terms and conditions of this Purchase Order, including but not limited to failure to obtain necessary export licences, or to make delivery of all or part of the goods by the agreed delivery date or dates, UNDP may, after giving the Supplier reasonable notice to perform and without prejudice to any other rights or remedies, exercise one or more of the following rights:

- 9.1 Procure all or part of the goods from other sources, in which event UNDP may hold the Supplier responsible for any excess cost occasioned thereby.
- 9.2 Refuse to accept delivery of all or part of the goods.
- 9.3 Cancel this Purchase Order without any liability for termination charges or any other liability of any kind of UNDP.

10. LATE DELIVERY

Without limiting any other rights or obligations of the parties hereunder, if the Supplier will be unable to deliver the goods by the delivery date(s) stipulated in this Purchase Order, the Supplier shall (i) immediately consult with UNDP to determine the most expeditious means for delivering the goods and (ii) use an expedited means of delivery, at the Supplier's cost (unless the delay is due to Force Majeure), if reasonably so requested by UNDP.

11. ASSIGNMENT AND INSOLVENCY

- 11.1. The Supplier shall not, except after obtaining the written consent of UNDP, assign, transfer, pledge or make other disposition of this Purchase Order, or any part thereof, or any of the Supplier's rights or obligations under this Purchase Order.
- 11.2. Should the Supplier become insolvent or should control of the Supplier change by virtue of insolvency, UNDP may, without prejudice to any other rights or remedies, immediately terminate this Purchase Order by giving the Supplier written notice of termination.

12. USE OF UNDP OR UNITED NATIONS NAME OR EMBLEM

The Supplier shall not use the name, emblem or official seal of UNDP or the United Nations for any purpose.

13. PROHIBITION ON ADVERTISING

The Supplier shall not advertise or otherwise make public that it is furnishing goods or services to UNDP without specific permission of UNDP in each instance.

14. CHILD LABOUR

The Supplier represents and warrants that neither it nor any of its affiliates is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical, mental, spiritual, moral or social development.

Any breach of this representation and warranty shall entitle UNDP to terminate this Purchase Order immediately upon notice to the Supplier, without any liability for termination charges or any other liability of any kind of UNDP.

15. MINES

The Supplier represents and warrants that neither it nor any of its affiliates is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.

Any breach of this representation and warranty shall entitle UNDP to terminate this Purchase Order immediately upon notice to the Supplier, without any liability for termination charges or any other liability of any kind of UNDP.

16. SETTLEMENT OF DISPUTES

- **16.1 Amicable Settlement.** The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of, or relating to this Purchase Order or the breach, termination or invalidity thereof. Where the Parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the Parties.
- **16.2 Arbitration.** Unless, any such dispute, controversy or claim between the Parties arising out of or relating to this Purchase Order or the breach, termination or invalidity thereof is settled amicably under the preceding paragraph of this Section within sixty (60) days after receipt by one Party of the other Party's request for such amicable settlement, such dispute, controversy or claim shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining, including its provisions on applicable law. The arbitral tribunal shall have no authority to award punitive damages. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such controversy, claim or dispute.

17. PRIVILEGES AND IMMUNITIES

Nothing in or related to these General Terms and Conditions or this Purchase Order shall be deemed a waiver of any of the privileges and immunities of the United Nations, including its subsidiary organs.

18. SEXUAL EXPLOITATION:

- 18.1 The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by it or by any of its employees or any other persons who may be engaged by the Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all appropriate measures to prohibit its employees or other persons engaged by it from, exchanging any money, goods, services, offers of employment or other things of value, for sexual favors or activities, or from engaging in any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNDP to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.
- 18.2 UNDP shall not apply the foregoing standard relating to age in any case in which the Contractor's personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of

eighteen years with whom sexual activity has occurred and in which such marriage is recognized as valid under the laws of the country of citizenship of such Contractor's personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.

19.0 OFFICIALS NOT TO BENEFIT:

The Contractor warrants that no official of UNDP or the United Nations has received or will be offered by the Contractor any direct or indirect benefit arising from this Contract or the award thereof. The Contractor agrees that breach of this provision is a breach of an essential term of this Contract.

20. AUTHORITY TO MODIFY:

Pursuant to the Financial Regulations and Rules of UNDP, only the UNDP Authorized Official possess the authority to agree on behalf of UNDP to any modification of or change in this Agreement, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in this Contract shall be valid and enforceable against UNDP unless provided by an amendment to this Agreement signed by the Contractor and jointly by the UNDP Authorized Official.