

REQUEST FOR PROPOSALS

IT and Data Management Consultancy

RFP No.: RFP/FJI-006

Project: Pacific Financial Inclusion Programme

Country: Fiji

Issued on: 11 August 2017

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Section 1. Letter of Invitation

The United Nations Development Programme (UNDP) hereby invites you to submit a Proposal to this Request for Proposal (RFP) for the above-referenced subject.

This RFP includes the following documents:

Section 1: This Letter of Invitation

Section 2: Instruction to Bidders

Section 3: Bid Data Sheet (BDS)

Section 4: Evaluation Criteria

Section 5: Terms of Reference

Section 6: Returnable Bidding Forms

- o Form A: Technical Proposal Submission Form
- o Form B: Bidder Information Form
- o Form C: Joint Venture/Consortium/Association Information Form
- o Form D: Qualification Form
- o Form E: Format of Technical Proposal
- o Form F: Financial Proposal Submission Form
- o Form G: Financial Proposal Form
- Form H: Form of Proposal Security [delete this line and the form, if not required as per BDS]

If you are interested in submitting a Proposal in response to this RFP, please prepare your Proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the Deadline for Submission of Proposals set out in Bid Data Sheet.

Please acknowledge receipt of this RFP by sending an email to procurement.fi@undp.org.

UNDP looks forward to receiving your Proposal and thank you in advance for your interest in UNDP procurement opportunities.

Approved by:

Name: Ronald Kumar

Title: UNDP Procurement Analyst

Date: August 10, 2017

Section 2. Instruction to Bidders

A. GENERAL PROVISIONS			
1. Introduction	Bidders shall adhere to all the requirements of this RFP, incluamendments in writing by UNDP. This RFP is conducted in accordance UNDP Programme and Operations Policies and Procedures (POPP) on and Procurement which can be accessed https://info.undp.org/global/popp/cap/Pages/introduction.aspx.	ce with the Contracts	
	Any Proposal submitted will be regarded as an offer by the Bidder and constitute or imply the acceptance of the Proposal by UNDP. UNDP is obligation to award a contract to any Bidder as a result of this RFP.		
	As part of the bid, it is desired that the Bidder registers at the United Global Marketplace (UNGM) website (www.ungm.org). The Bidder meven if not registered with the UNGM. However, if the Bidder is secontract award, the Bidder must register on the UNGM prior to signature.	ay still bid elected for	
2. Fraud & Corruption, Gifts and Hospitality	UNDP strictly enforces a policy of zero tolerance on proscribed practi including fraud, corruption, collusion, unethical or unprofessional pra and obstruction of UNDP vendors and requires all bidders/vendors of highest standard of ethics during procurement process and contract implementation. UNDP's Anti-Fraud Policy can be found at http://www.undp.org/content/undp/en/home/operations/accountability/eof-audit andinvestigation.html#anti	ctices, bserve the	
	Bidders/vendors shall not offer gifts or hospitality of any kind to UND members including recreational trips to sporting or cultural events, the parks or offers of holidays, transportation, or invitations to extravagar or dinners.	neme	
	In pursuance of this policy UNDP (a) Shall reject a proposal if it determines that the selected bidder has in any corrupt or fraudulent practices in competing for the contract ir question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated time, to be awarded a contract if at any time it determines that the vengaged in any corrupt or fraudulent practices in competing for, or ir executing a UNDP contract.	period of endor has	
	All Bidders must adhere to the UN Supplier Code of Conduct, which r found at http://www.un.org/depts/ptd/pdf/conduct_english.pdf	nay be	
3. Eligibility	A vendor should not be suspended, debarred, or otherwise ide ineligible by any UN Organization or the World Bank Group or international Organization. Vendors are therefore required to disclos whether they are subject to any sanction or temporary suspension in these organizations.	any other e to UNDP	
	It is the Bidder's responsibility to ensure that its employees, joir members, sub-contractors, service providers, suppliers and/or their emeet the eligibility requirements as established by UNDP.		

4. Conflict of Interests

- 4.1 Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
 - a) Are or have been associated in the past, with a firm or any of its affiliates which have been engaged by UNDP to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process;
 - b) Were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or
 - c) Are found to be in conflict for any other reason, as may be established by, or at the discretion of UNDP.
- 4.2 In the event of any uncertainty in the interpretation of a potential conflict of interest, Bidders must disclose to UNDP, and seek UNDP's confirmation on whether or not such conflict exists.
- 4.3 Similarly, the Bidders must disclose in their proposal their knowledge of the following:
 - a) That they are owners, part-owners, officers, directors, controlling shareholders, or they have key personnel who are family of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and
 - b) All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.

Failure of such disclosure may result in the rejection of the proposal or proposals affected by the non-disclosure.

4.4 The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFP, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Proposal.

B. PREPARATION OF PROPOSALS

- 5. General Considerations
- 5.1 In preparing the Proposal, the Bidder is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.
- 6. Cost of Preparation of Proposal
- 6.1 The Bidder shall bear any and all costs related to the preparation and/or submission of the Proposal, regardless of whether its Proposal was selected or not. UNDP shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.
- 7. Language
- 7.1 The Proposal, as well as any and all related correspondence exchanged by the Bidder and UNDP, shall be written in the language (s) specified in the BDS.
- 8. Documents
 Comprising the
 Proposal
- 8.1 The Proposal shall comprise of the following documents:
 - a) Documents Establishing the Eligibility and Qualifications of the Bidder;
 - b) Technical Proposal;
 - c) Financial Proposal;
 - d) Proposal Security, if required by BDS;

	e) Any attachments and/or appendices to the Proposal.
9. Only One Proposal	9.1 The Bidder (including the individual members of any Joint Venture) shall submit only one Proposal, either in its own name or as part of a Joint Venture.
	 Proposals submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following: a) they have at least one controlling partner, director or shareholder in common; or b) any one of them receive or have received any direct or indirect subsidy from the other/s; or c) they have the same legal representative for purposes of this RFP; or d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Proposal of, another Bidder regarding this RFP process; e) they are subcontractors to each other's Proposal, or a subcontractor to one Proposal also submits another Proposal under its name as lead Bidder; or f) some key personnel proposed to be in the team of one Bidder participates in more than one Proposal received for this RFP process. 9.3 This condition does not apply to subcontractors being included in more than one Proposal.
10. Proposal Validity Period	10.1 Proposals shall remain valid for the period specified in the BDS, commencing on the Deadline for Submission of Proposals. A Proposal valid for a shorter period may be rejected by UNDP and rendered non-responsive.
	10.2 During the Proposal validity period, the Bidder shall maintain its original Proposal without any change, including the availability of the Key Personnel, the proposed rates and the total price.
11. Extension of Proposal Validity Period	11.1 In exceptional circumstances, prior to the expiration of the proposal validity period, UNDP may request Bidders to extend the period of validity of their Proposals. The request and the responses shall be made in writing, and shall be considered integral to the Proposal.
	11.2 If the Bidder agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal.
	11.3 The Bidder has the right to refuse to extend the validity of its Proposal, and in which case, such Proposal will not be further evaluated.
12. Clarification of Proposal	Bidders may request clarifications on any of the RFP documents no later than the date indicated in the BDS. Any request for clarification must be sent in writing in the manner indicated in the BDS. If inquiries are sent other than specified channel, even if they are sent to UNDP staff, UNDP shall have no obligation to respond or confirm that the query was officially received.
	12.2 UNDP will provide the responses to clarifications through the method specified in the BDS.
	12.3 UNDP shall endeavor to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Proposals, unless UNDP deems that such an extension is justified and necessary.
13. Amendment of Proposals	13.1 At any time prior to the deadline of Proposal submission, UNDP may for any reason, such as in response to a clarification requested by a Bidder, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective bidders.

	13.2 If the amendment is substantial, UNDP may extend the Deadline for submission of proposal to give the Bidders reasonable time to incorporate the amendment into their Proposals.
14. Proposal Security	14.1 A Proposal Security, if required by BDS, shall be provided in the amount and form indicated in the BDS. The Proposal Security shall be valid up to thirty (30) days after the final date of validity of the Proposal.
	14.2 The Proposal Security shall be included along with the Technical Proposal. If Proposal Security is required by the RFP but is not found in the Technical Proposal envelope, or in the Proposal, the Proposer shall be rejected.
	14.3 If the Proposal Security amount or its validity period is found to be less than what is required by UNDP, UNDP shall reject the Proposal.
	14.4 The Proposal Security may be forfeited by UNDP, and the Proposal rejected, in the event of any, or any combination, of the following conditions:
	 a) If the Bidder withdraws its offer during the period of the Proposal Validity specified in the BDS, or; b) In the case the successful Bidder fails: to sign the Contract after UNDP has issued an award; or to furnish Performance Security, insurances, or other documents that UNDP may require as a condition to rendering the effectivity of the contract that may be awarded to the Bidder.
15. Documents Establishing the Eligibility and Qualifications of the Bidder	15.1 The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the Forms provided under Section 6 and providing documents required in those forms. In order to award a contract to a Bidder, its qualifications must be documented to UNDP's satisfaction.
16.Technical Proposal Format and Content	16.1 The Bidder is required to submit a Technical Proposal using the Standard Forms provided in Section 6 of the RFP.
	16.2 The Technical Proposal shall not include any price or financial information. A Technical Proposal containing material financial information may be declared non-responsive.
17. Financial Proposals	17.1 The Financial Proposal shall be prepared using the Standard Form provided in Section 6. It shall list all major cost components associated with the services, and the detailed breakdown of such costs.
	17.2 Any output and activities described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, as well as in the final total price.
	17.3 Prices and other financial information must not be disclosed in any other place except in the financial proposal.
18. Currencies	18.1 All prices shall be quoted in the currency or currencies indicated in the BDS. Where Proposals are quoted in different currencies, for the purposes of comparison of all Proposals:
	 UNDP will convert the currency quoted in the Proposal into the UNDP preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Proposals; and
	b) In the event that UNDP selects a proposal for award that is quoted in a currency different from the preferred currency in the BDS, UNDP shall

	reserve the right to award the contract in the currency of UNDP's preference, using the conversion method specified above.
19. Joint Venture, Consortium or Association	19.1 If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Proposal, they shall confirm in their Proposal that: (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Proposal; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture.
	19.2 After the Deadline for Submission of Proposal, the lead entity identified to represent the JV, Consortium or Association shall not be altered without the prior written consent of UNDP.
	19.3 The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Clause 9 herein in respect of submitting only one proposal.
	19.4 The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the RFP, both in the Proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by UNDP.
	19.5 A JV, Consortium or Association in presenting its track record and experience should clearly differentiate between:
	 Those that were undertaken together by the JV, Consortium or Association; and
	b) Those that were undertaken by the individual entities of the JV, Consortium or Association.
	19.6 JV, Consortium or Associations are encouraged for high value, multi-sectoral requirements when the spectrum of expertise and resources required may not be available within one firm.
20. Alternative Proposals	20.1 Unless otherwise specified in the BDS, alternative proposals shall not be considered. If submission of alternative proposal is allowed by BDS, a Bidder may submit an alternative proposal, but only if it also submits a proposal conforming to the RFP requirements. UNDP shall only consider the alternative proposal offered by the Bidder whose conforming proposal ranked the highest as per the specified evaluation method. Where the conditions for its acceptance are met, or justifications are clearly established, UNDP reserves the right to award a contract based on an alternative proposal.
21. Bidder's Conference	21.1 When appropriate, a Bidder's conference will be conducted at the date, time and location specified in the BDS. All Bidders are encouraged to attend. Non-attendance, however, shall not result in disqualification of an interested Bidder. Minutes of the Bidder's conference will be disseminated on the procurement website and shared by email or on the e-Tendering platform as specified in the BDS. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifically incorporated in the Minutes of the Bidder's Conference or issued/posted as an amendment to RFP.
C. SUBMISSION AND	OPENING OF PROPOSALS

22. Submission 22.1 The Bidder shall submit a duly signed and complete Proposal comprising the documents and forms in accordance with Clause 10 (Documents Comprising Proposal) and BDS. The submission shall be in the manner specified in the BDS. 22.2 The Proposal shall be signed or initialed on every page by the Bidder or person(s) duly authorized to commit the Bidder. The authorization shall be communicated through a document evidencing such authorization issued by the highest official of the bidding entity, or a Power of Attorney, accompanying the Proposal. 22.3 Bidders must be aware that the mere act of submission of a Proposal, in and of itself, implies that the Bidder fully accepts the UNDP General Contract Terms and Conditions. Hard copy (manual) 22.4 Hard copy (manual) submission by courier or hand delivery allowed or specified in the BDS shall be governed as follows: submission The signed Proposal shall be marked "Original", and its copies marked "Copy" as appropriate. The number of copies is indicated in the BDS. All copies shall be made from the signed original only. If there are discrepancies between the original and the copies, the original shall prevail. b) The Technical Proposal and the Financial Proposal envelopes MUST BE COMPLETELY SEPARATE and each of them must be submitted sealed individually and clearly marked on the outside as either "TECHNICAL PROPOSAL" or "FINANCIAL PROPOSAL", as appropriate. Each envelope MUST clearly indicate the name of the Bidder. The outer envelopes shall bear the address of UNDP as specified in the BDS and shall include the Bidder's name and address, as well as a warning that states "Not to be opened before the time and date for proposal opening" as specified in the BDS. c) If the envelopes and packages with the Proposal are not sealed and marked as required, UNDP shall assume no responsibility for the misplacement, loss, or premature opening of the Proposal **Email Submission** 22.5 Email submission, if allowed or specified in the BDS, shall be governed as follows: a) Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS; b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE, encrypted with different passwords and clearly labelled. The files must be sent to the dedicated email address specified in the BDS. c) The password for opening the Technical Proposal should be transmitted to the email address dedicated for submission of proposals, as specified in BDS, within twenty-four (24) hours after the deadline for submission of proposals. The password for the Technical Proposal should not be identical to that of the Financial Proposal. d) The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose Technical Proposal has been found to be technically responsive. eTendering submission Failure to provide correct password may result in the proposal being reiected.

shall be governed as follows:

22.6 Electronic submission through eTendering, if allowed or specified in the BDS,

a) Electronic files that form part of the proposal must be in accordance with

		the format and requirements indicated in BDS;
		b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labelled.
		e) The Financial Proposal file must be encrypted with a password so that it cannot be opened nor viewed until the password is provided. The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose technical proposal has been found to be technically responsive. Failure to provide the correct password may result in the proposal being rejected.
		c) Documents which are required to be in original form (e.g. Bid Security, etc.) must be sent via courier or hand delivery as per the instructions in BDS.
23. Deadline for Submission of Proposals and Late Proposals	23.1	Proposals must be received by UNDP in the manner, and no later than the date and time, specified in the BDS. UNDP shall indicate for its record that the official date and time of receiving the Proposal is the actual date and time when the said Proposal was received by in the manner indicated in the BDS, following the time zone reference indicated in the BDS.
	23.2	UNDP shall not consider any Proposal that is submitted after the deadline for the submission of Proposals.
24. Withdrawal, Substitution, and	24.1	A Bidder may withdraw, substitute or modify its Proposal after it has been submitted only prior to the deadline for submission.
Modification of Proposals	24.2	Manual and Email submissions: A bidder may withdraw, substitute or modify its Proposal by sending a written notice to UNDP, duly signed by an authorized representative, and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the Proposal, if any, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of proposals, by clearly marking them as "WITHDRAWAL" "SUBSTITUTION," or "MODIFICATION"
	24.3	eTendering: A Bidder may withdraw, substitute or modify its Proposal by Canceling, Editing, and re-submitting the proposal directly in the system. It is the responsibility of the Bidder to properly follow the system instructions, duly edit and submit a substitution or modification of the Proposal as needed. Detailed instructions on how to cancel or modify a Proposal directly in the system are provided in Bidder User Guide and Instructional videos.
	24.4	Proposals requested to be withdrawn shall be returned unopened to the Bidders (only for manual submissions), except if the bid is withdrawn after the bid has been opened
25. Proposal Opening	25.1	There is no public bid opening for RFPs. UNDP shall open the Proposals in the presence of an ad-hoc committee formed by UNDP, consisting of at least two (2) members. In the case of e-Tendering submission, bidders will get an automatic notification once their proposal is opened.
D. EVALUATION OF F	PROPOS	GALS
26. Confidentiality	26.1	Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Proposers or any other persons not officially concerned with such process, even after publication of the contract award.
	26.2	Any effort by a Bidder anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award

	decisions may, at UNDP's decision, result in the rejection of its Proposal and may
	be subject to the application of prevailing UNDP's vendor sanctions procedures.
27. Evaluation of Proposals	27.1 The Bidder is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 23 of this RFP. UNDP will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.
	 Evaluation of proposals is made of the following steps: a) Preliminary Examination b) Minimum Eligibility and Qualification (if pre-qualification is not done) c) Evaluation of Technical Proposals d) Evaluation of Financial Proposals
28. Preliminary Examination	28.1 UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.
29. Evaluation of Eligibility and Qualification	29.1 Qualification and Eligibility of the Bidder will be evaluated against the Minimum Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria).
	 In general terms, vendors that meet the following criteria may be considered qualified: a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors' list; b) They have a good financial standing and have access to adequate financial resources to perform the contract and all existing commercial commitments, c) They are able to comply fully with UNDP General Terms and Conditions of Contract; d) They have the necessary similar experience and expertise applicable to goods or services required; e) They do not have a consistent history of court/arbitral award decisions against the Bidder; and f) They have a record of timely and satisfactory performance with their clients.
30. Evaluation of Technical and Financial Proposals	30.1 The evaluation team shall review and evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and other RFP documents, applying the evaluation criteria, sub-criteria, and point system specified in the Section 4 (Evaluation Criteria). A Proposal shall be rendered non-responsive at the technical evaluation stage if it fails to achieve the minimum technical score indicated in the BDS. When necessary, UNDP may invite technically responsive bidders for a presentation related to their technical proposals.
	30.2 In the second stage, only the Financial Proposals of those Bidders who achieve the minimum technical score will be opened for evaluation. The Financial Proposals corresponding to Technical Proposals that were rendered non-responsive shall remain unopened, and, in the case of manual submission, be returned to the Bidder unopened. For emailed Proposals and e-tendering submissions, UNDP will not request for the password of the Financial Proposals of bidders whose Technical Proposal were found not responsive.
	30.3 The evaluation method that applies for this RFP shall be as indicated in the BDS,

which may be either of two (2) possible methods, as follows: (a) the lowest priced method which selects the lowest evaluated financial proposal of the technically responsive Bidders; or (b) the combined scoring method which will be based on a combination of the technical and financial score.

30.4 When the BDS specifies a combined scoring method, the formula for the rating of the Proposals will be as follows:

Rating the Technical Proposal (TP):

 ${f TP\ Rating}$ = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100

Rating the Financial Proposal (FP):

FP Rating = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100

Total Combined Score:

Combined Score = (TP Rating) x (Weight of TP, e.g. 70%) + (FP Rating) x (Weight of FP, e.g., 30%)

- 30.5 UNDP reserves the right to undertake a due diligence exercise, aimed at determining to its satisfaction, the validity of the information provided by the Bidder. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following:
 - a) Verification of accuracy, correctness and authenticity of information provided by the Bidder;
 - b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team;
 - c) Inquiry and reference checking with Government entities with jurisdiction on the Bidder, or with previous clients, or any other entity that may have done business with the Bidder;
 - d) Inquiry and reference checking with previous clients on the performance on on-going or contracts completed, including physical inspections of previous works, as necessary;
 - e) Physical inspection of the Bidder's offices, branches or other places where business transpires, with or without notice to the Bidder;
 - f) Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract.

31. Clarification of Proposals

- To assist in the examination, evaluation and comparison of Proposals, UNDP may, at its discretion, ask any Bidder for a clarification of its Proposal.
- 31.2 UNDP's request for clarification and the response shall be in writing and no change in the prices or substance of the Proposal shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNDP in the evaluation of the Proposals, in accordance with RFP.
- 31.3 Any unsolicited clarification submitted by a Bidder in respect to its Proposal, which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the Proposals.

32. Responsiveness of Proposal

- 32.1 UNDP's determination of a Proposal's responsiveness will be based on the contents of the Proposal itself. A substantially responsive Proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission.
- 32.2 If a Proposal is not substantially responsive, it shall be rejected by UNDP and

		may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.	
33. Nonconformities, Reparable Errors and Omissions	33.1	Provided that a Proposal is substantially responsive, UNDP may waive any non-conformities or omissions in the Proposal that, in the opinion of UNDP, do not constitute a material deviation.	
	33.2	UNDP may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the Proposal. Failure of the Bidder to comply with the request may result in the rejection of its Proposal.	
	33.3	Provided that the Proposal is substantially responsive, UNDP shall correct arithmetical errors as follows:	
		a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNDP there is an obvious misplacement of the decimal point in the unit price; in which case the line item total as quoted shall govern and the unit price shall be corrected;	
		if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and	
		c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.	
	33.4	If the Bidder does not accept the correction of errors made by UNDP, its Proposal shall be rejected.	
E. AWARD OF CONTI	RACT		
34. Right to Accept, Reject, Any or All Proposals	34.1	.1 UNDP reserves the right to accept or reject any Proposal, to render any or all of the Proposals as non-responsive, and to reject all Proposals at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Bidder(s) of the grounds for UNDP's action. UNDP shall not be obliged to award the contract to the lowest priced offer.	
35. Award Criteria	35.1	Prior to expiration of the proposal validity, UNDP shall award the contract to the qualified Bidder based on the award criteria indicated in the BDS.	
36. Debriefing	36.1	In the event that a Bidder is unsuccessful, the Bidder may seek a meeting with UNDP for a debriefing. The purpose of the debriefing is to discuss the strengths and weaknesses of the Bidder's submission, in order to assist the Bidder in improving its future proposals for UNDP procurement opportunities. The content of other proposals and how they compare to the Bidder's submission shall not be discussed.	
37. Right to Vary Requirements at the Time of Award	37.1	At the time of award of Contract, UNDP reserves the right to vary the quant of services and/or goods, by up to a maximum twenty-five per cent (25%) of t total offer, without any change in the unit price or other terms and conditions	
38. Contract Signature	38.1	Within fifteen (15) days from the date of receipt of the Contract, the successfu Bidder shall sign and date the Contract and return it to UNDP. Failure to do so may constitute sufficient grounds for the annulment of the award, and forfeiture	

		of the Proposal Security, if any, and on which event, UNDP may award the Contract to the Second Ranked Bidder, call for new Proposals.
39. Contract Type and General Terms and Conditions	39.1	The types of Contract to be signed and the applicable UNDP Contract General Terms and Conditions, as specified in BDS
40. Performance Security	40.1	A performance security, if required in BDS, shall be provided in the amount specified in BDS within seven (7) days of the contract signature by both parties. Where a performance security is required, the receipt of the performance security by UNDP shall be a condition for rendering the contract effective.
41. Bank Guarantee for Advanced Payment	41.1	Except when the interests of UNDP so require, it is UNDP's preference to make no advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form available
42. Liquidated Damages	42.1	If specified in BDS, UNDP shall apply Liquidated Damages for the damages and/or risks caused to UNDP resulting from the Contractor's delays or breach of its obligations as per Contract.
43. Payment Provisions	43.1	Payment will be made only upon UNDP's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in UNDP with direct supervision of the Contractor. Payment will be effected by bank transfer in the currency of contract.
44. Vendor Protest	44.1	UNDP's vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures: http://www.undp.org/content/undp/en/home/operations/procurement/business/protest-and-sanctions.html
45.Other Provisions	45.1	In the event that the Bidder offers a lower price to the host Government (e.g. General Services Administration (GSA) of the federal government of the United States of America) for similar services, UNDP shall be entitled to same lower price. The UNDP General Terms and Conditions shall have precedence.
	45.2	UNDP is entitled to receive the same pricing offered by the same Contractor in contracts with the United Nations and/or its Agencies. The UNDP General Terms and Conditions shall have precedence.
	45.3	The United Nations has established restrictions on employment of (former) UN staff who have been involved in the procurement process as per bulletin ST/SGB/2006/15 http://www.un.org/en/ga/search/view doc.asp?symbol=ST/SGB/2006/15&referer

Section 3. Bid Data Sheet

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Request for Proposals. In the case of a conflict between the Instructions to Bidders, the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall prevail.

BDS No.	Ref. to S.2	Data	Specific Instructions / Requirements
1	7	Language of the Proposal	English
2		Submitting Proposals for Parts or sub-parts of the TOR	Not Allowed
3	20	Alternative Proposals	Shall not be considered
4	21	Pre-proposal conference	Will be Conducted Time zone: Fiji Time Date: August 17, 2017 12:00 AM Venue: UNDP Conference Room The UNDP focal point for the arrangement is: Krishnan Narasimhan Telephone: 679-3312500 E-mail: krishnan.narasimhan@uncdf.org
5	10	Proposal Validity Period	90 days
6	14	Proposal Security	Not Required
7	41	Advanced Payment upon signing of contract	Not Allowed
8	42	Liquidated Damages	Will be imposed as follows: Percentage of contract price per day of delay: 0.5% Max. number of days of delay 30 days, after which UNDP may terminate the contract.
9	40	Performance Security	Not Required

10	18	Preferred Currency of Proposal	United States Dollar
11		Deadline for submitting requests for clarifications/ questions	5 days before the submission deadline
12		Contact Details for submitting clarifications/questions	Focal Person in UNDP: Ronald Kumar E-mail address: procurement.fj@undp.org
13	12, 13 and 21	Manner of Disseminating Supplemental Information to the RFP and responses/clarifications to queries	Direct communication to prospective Proposers by email and Posting on the website www.fj.undp.org
14	23	Deadline for Submission	31 August 2017 (11.59pm Fiji Time)
14	22	Allowable Manner of Submitting Proposals	Submission by email
15	22	Proposal Submission Address	etenderbox.pacific@undp.org
16	22	Electronic submission (email or eTendering) requirements	 Applicable Format: PDF files only File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard. All files must be free of viruses and not corrupted. Password for technical proposal must not be provided to UNDP until the date as indicated in No. 14 (for email submission only) Password for financial proposal must not be provided to UNDP until requested by UNDP Max. File Size per transmission: 5 Mandatory subject of email: RFP-FJ/006 Documents which are required in original (e.g. Proposal Security) should be sent to the below address with a PDF copy submitted as part of the electronic submission: n/a
19	27	Evaluation Method for the Award of Contract	Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals respectively The minimum technical score required to pass is 70%.

20		Expected date for commencement of Contract	September 15, 2017
21		Maximum expected duration of contract	September 2017 – August 2019
22		UNDP will award the contract to:	One Proposer Only
23	39	Type of Contract	Long Term Agreement The call-off from the LTA shall be made through the issuance of specific TOR for each assignment and an approved purchase order.
24	39	UNDP Contract Terms and Conditions that will apply	UNDP General Terms and Conditions for Professional Services http://www.undp.org/content/undp/en/home/operations/procurement/business/how-we-buy.html
25		Other Information Related to the RFP	

Section 4. Evaluation Criteria

Preliminary Examination Criteria

Proposals will be examined to determine whether they are complete and submitted in accordance with RFP requirements as per below criteria on a Yes/No basis:

- Appropriate signatures
- Power of Attorney
- Minimum documents provided
- Technical and Financial Proposals submitted separately
- Bid Validity
- Bid Security submitted as per RFP requirements with compliant validity period

Minimum Eligibility and Qualification Criteria

Eligibility and Qualification will be evaluated on Pass/Fail basis.

If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

Subject	Criteria	Document Submission requirement	
ELIGIBILITY			
Legal Status	Vendor is a legally registered entity.	Form B: Bidder Information Form	
Eligibility	Form A: Technical Proposal Submission Form		
Conflict of Interest	Form A: Technical Proposal Submission Form		
Bankruptcy	Not declared bankruptcy, not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future.	Form A: Technical Proposal Submission Form	
History of Non- Performing Contracts¹ Non-performance of a contract did not occur as a result of contractor default for the last 3 years.		Form D: Qualification Form	
Litigation History	No consistent history of court/arbitral award decisions against the Bidder for the last 3 years.	Form D: Qualification Form	
	Any additional criteria if required		

¹ Non-performance, as decided by UNDP, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

QUALIFICATION		
Previous Experience	Minimum 3 years of relevant experience.	Form D: Qualification Form
	Minimum 3 contracts of similar value, nature and complexity implemented over the last 3years.	Form D: Qualification Form
	(For JV/Consortium/Association, all Parties cumulatively should meet requirement).	
	Bidder must demonstrate the current soundness of its financial standing and indicate its prospective long-term profitability.	Form D: Qualification Form
	(For JV/Consortium/Association, all Parties cumulatively should meet requirement).	

Technical Evaluation Criteria

Summary of Technical Proposal Evaluation Forms			
1.	Bidder's qualification, capacity and experience	300	
2.	Proposed Methodology, Approach and Implementation Plan	400	
3.	Management Structure and Key Personnel	300	
	Total	1000	

Section 1. Bidder's qualification, capacity and experience		
1.1	General Organizational Capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, quality assurance procedures and risk mitigation measures, extent to which any work would be subcontracted	50
1.2	Relevance of specialized knowledge and experience on similar engagements. Regional experience desirable.	220
1.3	Organizational Commitment to Sustainability (mandatory weight) -Organization is compliant with ISO 14001 or ISO 14064 or equivalent – 20 points -Organization is a member of the UN Global Compact -5 points -Organization demonstrates significant commitment to sustainability through some other means- 5 points, for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues	30
	Total Section 1	300

Section 2. Proposed Methodology, Approach and Implementation Plan		
2.1	Does the firm have a robust methodology for the TORs related to development of a FI data warehousing and management system?	200
2.2	Does the firm have a robust methodology for the TORs related to appraisal of IT implementation?	100
	Total Section 2	300

Section 3. Management Structure and Key Personnel			
3.1	Core Banking Analyst		100
	- Specific Experience relevant to the assignment	80	
	- Regional/International experience	10	
	- Language Qualifications	10	
3.2	Data Management System Developer		220
	- Specific Experience relevant to the assignment	200	
	- Regional/International experience	10	
	- Language Qualifications	10	
3.3	Data Analyst		80
	- Specific Experience relevant to the assignment	60	
	- Regional/International experience	10	
	- Language Qualifications	10	
	Tota	I Section 3	400

Section 5. Terms of Reference

IT and Data Management Consultancy

Background

PFIP is a Pacific-wide programme that has helped over 1.5 million low-income Pacific islanders gain access to financial services and financial education. It achieves these results by funding innovation with financial services and delivery channels, supporting policy and regulatory initiatives, and empowering consumers.

PFIP operates from the UNDP Pacific Office in Suva, Fiji and has offices in Papua New Guinea, Samoa and Solomon Islands. It is jointly administered by the UN Capital Development Fund (UNCDF) and the United Nations Development Programme (UNDP) and receives funding from the Australian Government, the European Union and the New Zealand Government.

The scope of work in the TORs is part of PFIP's support to the financial system regulators and financial service providers (FSPs) in the Pacific. Most financial service providers have implemented multi-channel transaction networks in the past years to reach remote and underserved customers. These transaction networks generate data that can be used to track customer usage patterns. However, the FSPs have not invested in the technology required to collect, warehouse and analyze this data in a meaningful way. Consequently, regulators struggle as well to collect meaningful financial inclusion data on customers and their usage patterns, thereby affecting the quality of their tracking and reporting on key country financial inclusion indicators adopted as part of the National financial inclusion strategies.

PFIP works with both FSPs and regulators and is well positioned to guide these partners in developing data management solutions that will serve both needs. PFIP will work with FSPs to develop the capacity to warehouse, analyze and report on transaction data from their IT platforms to support their service design efforts with mass market customers. PFIP will work in parallel with regulators to develop a data collection, storage, analysis and reporting platform that is aligned with the FSP systems. This will enable regulators to manage the necessary data to inform policy decisions and to track the evolution of financial inclusion in their countries.

The main challenge of this effort will be in designing a data management and core financial inclusion indicator set for the regulators that is compatible with the data analysis and reporting capacity of the FSPs. This will require indepth assessment of the data management systems of the FSPs and management of an iterative design process with the full engagement of the FSPs and the regulators. The initial system should be very basic and simple, and capable of expansion once the initial design is validated through use.

PFIP expects the first assignments to launch in Solomon Islands and Fiji. We also expect to replicate a successful solution in other Pacific markets as well.

Objective

PFIP wishes to engage a firm through a Long Term Agreement (LTA) for assistance in developing financial inclusion data warehousing solutions for regulators and financial service providers. The solutions will provide users with the capacity to collect, store, analyze and report on data from financial service providers that will provide visibility on customer transaction behaviours and use cases as well as core financial inclusion indicators.

Scope

PFIP will engage the firm to perform any combination of the following tasks:

System Assessment and Solution Conceptualization

Assess the IT platform and data warehousing system of an FSP or regulator to determine current capacity and to develop a plan for development of a complete data management solution. This phase will typically consist of the following activities:

- Assessment of capabilities of IT platform to support modern transaction channel operations;
- Assessment of customer and transaction data generation, collection, warehousing, analysis and reporting capacity;
- Conceptualization of a complete solution for managing data to track customers and their behaviour over time;
- Development of a workplan and budget for implementation of the solution.

• Development and Installation of Data Warehouse Solution

Development and installation of a data management solution, with full functionality to enable the FSP or regulator to collect, store, analyse and report on the data set.

Development of data analytics procedures

Development of data analytics methods and procedures that are aligned with the data management system and enable the users to produce the necessary reports. This will include development of a core set of key performance indicators.

Creation of Instruction Manual and Training of CBSI and Commercial Banks

Development and delivery of instruction materials and training for users.

Indicative Breakdown by Key Activities and Deliverables

(September 2017 - August 2019)

Expert	Location	No of days (tentative)	activities	Outputs
CBS Analyst	Offsite preparation, project monitoring, and write-up; travel to Pacific region and onsite work.	40 days	System assessment and solution conceptualization	Appraisal of FSPs and Regulator systems A design concept for a system with functionality for FSPs and regulator Workplan and budget for implementation of system
DMS Developer	Offsite preparation, project monitoring,	120 days	Development of Data Management IT solution, Data analytics methods,	Data management systems and procedures for both FSPs and

	and write-up; travel to South Pacific region and onsite work.		and training materials. Installation, implementation and training.	regulators installed, operational, and trained users.
Data Analyst	same	40 days	Development of data analysis protocols and systems	data analysis protocols and systems

The payment for each specific output in the TOR is linked to satisfactory deliverables and certification by PFIP. If delays are caused by the contractor then UNDP/PFIP may impose liquidated damages upto a maximum percentage after which it may result in contract termination.

Governance and Accountability

- a) On a periodic basis, the consultant will report to the PFIP Manager Mark Flaming or his nominated assignee. The consultant may also be required to report to a designated focal point within the PFIP partner organization.
- b) The consultant is also expected to liaise with partner organizations, such as the participating Reserve Banks and the financial service providers.

Facilities to be provided by UNDP

a) PFIP will provide support to the consultant in setting up in country meeting schedules and securing adequate working space on the premises of the participating partners. The PFIP Fiji office will provide office space when work in Fiji is required.

Expected duration of the contract/assignment

- a) This assignment will be a Long Term Agreement (LTA) for a maximum ceiling of 200 days from September 2017 to August 2019.
- b) UNDP may engage the selected firm on a need basis within the contract period through issuance of specific terms of reference for each assignment and a purchase order.
- c) In general, PFIP shall provide comments on deliverables within 5 working days.

Duty Station

a) This consultancy will be home-based with travel to South Pacific countries (Fiji, Papua New Guinea, Samoa, Solomon Islands, Tonga and Vanuatu). PFIP estimates a total of 8 person trips for a combined total of 70 days of travel. Firms are not required to bid on this as part of their financial proposal, as all travel and per diems will be reimbursed at standard UNDP rates.

Professional Qualifications of the Successful Contractor and its key personnel

Qualifications of Contractor

- a) The firm must be a technical provider of alternative delivery channel solutions and have significant experience in integrating such channel solutions with core banking systems.
- b) Experience in data extraction from core banking systems and associated data warehousing and data analytics
- c) Experience in design, installation and support to digital transaction channel IT platforms and their integration with core banking systems.

Qualifications of Key Personnel

a) A team of 3 qualified experts is required to complete this assignment namely Core Banking System Analyst, Data Management Systems Developer and Data Analyst. The experts shall have the following qualifications:

Core Banking System Analyst:

- Leadership position in at least 3 projects to install or modify core banking systems and middleware platforms
- Experience in supporting core banking system operations in developing markets
- Experience in design, installation and support to alternative delivery channel platforms .in developing markets

Data Management Systems Developer:

- Leadership position in at least 3 projects to install or modify data warehousing and analytics systems related to bank customer performance.
- Experience in design, installing and supporting data warehouse and analytics platforms related to bank customer performance.

Data Analyst:

- Leadership position in at least 3 projects to design data analytics procedures and reports related to bank customer performance.
- Experience in design, installing and supporting data analytics procedures and reports related to bank customer performance.

Price and Schedule of Payments

- a) The contract will be based on fixed professional fee.
- b) Payment shall be made based on number of days worked as per terms of reference issued under this LTA.
- c) UNDP/PFIP will pay for travel fares and living allowance for the consultants based on the approved travel as per UNDP travel policy.