

ITB 56-2017-UNDP-UKR

Procurement of medicines for treatment of adults with Hemophilia and children with Hemophilia A or B or Willebrand disease and medicines for emergency medical care in case of bleeding

Questions and answers on the results of pre-bid conference, conducted on August 31, 2017 at UNDP office in Kyiv

Dear participants, please pay your attention once again to the following issues while bids submission:

1. Bids submission deadline for:

ITB 56-2017-UNDP-UKR – **Extended till: September 26, 2017, 10:00 Kyiv time.**

2. Bids submitting – electronic form to e-mail: tenders.ua@undp.org

3. Together with the documents set, the participant must submit electronic scan copy of the Bid security in the amount of 10 000 USD for the Bid on one or several Lots if the Total amount of the Bid is between USD 200,000.00 and USD 399 999,99 or in the amount of 20 000 USD for the Bid on one or several Lots if the Total amount of the Bid is between USD 400,000.00 and USD 599 999,99 or in the amount of 30 000 USD if the Total amount of the Bid is more than USD 600,000.00

#	Question	Answer
1	Is there a mistake in quantity of 1 st lot: Eptacog alfa activated (recombinant factor VIIa)? It should be 7 151 650.	Yes, it is typo. The relevant clarification was given in a form of Amendment #1 to the ITB.
2	Is it possible to provide evidence of at least one successfully completed supply of the product in the similar volume in/to Ukraine in SECTION 4 Criteria for award and checklist of documents required, but in different dosage?	No, it is not possible.
3	Do we need to provide Statement of Satisfactory Performance (Reference letters) stated in SECTION 4 Criteria for award and checklist of documents required, if there was a delivery to UNDP previous year?	Yes, it is needed, but you can indicate that there was a delivery to UNDP and we will append the supplier's application with company performance evaluation (an internal document for the supplier which completed the contract).
4	In case if there was a delivery to Crown Agents, is it possible to obtain the Reference Letter from them?	Yes, it is possible.
5	With reference to the question 4, if the Reference Letter from Crown Agents cannot be received, is it possible to provide a Contract and Delivery note as a proof of successful delivery?	Yes, it is possible.
6	Question about filling and signing of Sections 4-8, shall we put our signature and stamp on all pages?	Your signature and stamp is required on last page of Forms 4, 5, 6, 7 and your Financial Proposal.
7	The question related to the financial Proposal, if there are special terms for discount, shall we mention it?	The discount factor will be considered if such proposed by Bidder for awarding of more than one lot only at the stage of contracting and will not be considered for evaluation purposes.

8	The question related to the delivery terms, if the company bids for several lots, can we indicate for each lot different delivery terms.	Yes, it is required to provide the delivery terms for each lot.
9	With reference to the question 8, but in any case, the delivery terms shall not exceed 5 month?	Yes, the delivery shall be made within 5 month.
10	We have to submit our proposals in PDF format in ZIP archives with max. File size per transmission of 5 MB, how shall we submit the Excel tables?	It can be submitted in separate letter/file or included in Zip archive. The max. size of the letter shall not exceed 5 MB. You can submit bid in several letters.
11	The expected date of Contract award is 31 October, 2017?	Yes, we expect to award the Contract on October 31, 2017.
12	We have to indicate lots' number subject to the bid application in the body of the email?	Yes.
12	Does the company have a right to decline the signing of Long Terms Agreement?	Yes.
13	If the Bidder submits the financial proposal, is it possible to revise the price (reduce) during the evaluation process?	No.
14	With reference to the question 13. Thus, during the Bid opening it is possible to understand who won the tender?	No, the contract will be awarded to the company which offer the lowest price and technically qualified proposal.
15	Please advise regarding the Long Terms Agreements (LTA).	Long-term agreements can be concluded at the discretion of UNDP, taking into account but not limited to the following factors: reliability of the Supplier, value-for-money principles, purchase volume, etc.
16	Conclusion of long-term agreements will be mostly in regard to monopoly positions?	First of all, LTA is planned to be signed for the single-source products, but not only. Long-term agreements will be concluded at the discretion of UNDP, taking into account the following factors: reliability of the Supplier, price level, purchase volume, etc.
17	The price will be fixed for all 3 years (2017, 2018, 20019)?	Yes, but long-term agreement terms and conditions will be negotiated separately on the case basis between the supplier and UNDP.
18	What is the maximum term of Bid evaluation?	Approximately 1-1.5 months, but it depends on the complexity of the procurement.
19	How do you see the order of the Ministry of Health in 2018, taking into account the fact that medicine under the 2017 budget will be delivered at the end of the year and at the beginning of 2018 in hospitals there will be remnants of medications, do you expect the same quantity requirements?	We expect similar quantity requirements for the next year.