

RFP Design and pilot a new digital innovation strategy axed along the setup of innovation hub

1. The TOR says that the timeline of the project is 10 months – does this include the three months from November for set up – or should be just the length of the challenges / support i.e. total length of project is 13 months?
Inclusive – total is 10 months
2. The TOR says – “promoting digital innovations anchored through an in-country hub with both physical and virtual aspects that could serve as incubator and accelerator of meaningful digital solutions for low-income customers.” However, the Uganda support to agribusiness and the support to Ninayo sounds similar to traditional technical assistance type projects. Can there be further clarity on the differentiation between A) setting up an incubator with which there are businesses that provide TA B) the incubator providing TA and C) an existing consultancy firm providing TA but without the need of an incubator.
This is different from traditional finance Technical Assistance. This engagement is with smaller companies. T.A is to implement the innovation challenge and accelerate the solutions to increase financial inclusion. How to accelerate the solution to fully go to market.
This is done together with the resources on the ground (company) we are not setting up new structures.
3. Is it possible to work with existing incubators and provide them with DFS support to manage the challenges, rather than establish new incubators?
Yes. This is to provide strategic support to companies.
4. The TOR talks about “setting up processes to rollout to other countries” should this be interpreted as capacity building for UNCDF/MM4P?
UNCDF would need to be trained on the standard. But the key idea is coming up with a framework, standards, processes –that can be replicated in other countries.
5. There is need to “undertake a landscaping exercise of potential funders interested to support digital innovations” while this can be done concurrently with supporting the incubator in Nepal, Uganda and Tanzania, is it expected in country assessments would be undertaken for other MM4P countries or this should be limited to desk research?
Yes. But this can be done through desk research and there is no need to go into country.
6. Will a Memorandum of Understanding (MOU) suffice as a backing document for establishing the proof of formation of a consortium?
Yes, as long as it signed by the parties and certified as per the rules of the applicable legislation of the MOU.
7. Detailed activities and list of deliverables Phase 1, 2, 3. Does the Consultant team need to conduct Field visit for Workshops/Data Collection in Phase 1, 2, 3? If yes, which would be the countries to be visited, and what would be the duration and frequency of visits?
Yes this will need to have both components. Consultants should provide proposal reflecting what they think is best mix of field and remote work –depending on what’s best to deliver on the ToR.
8. Detailed activities and list of deliverables Phase 4. Would the successful bidder / contracting party, be responsible for the logistical arrangements for the 5 challenges? (e.g.

premises, food, accommodation and travel for innovators). Do the bidders need to account for the expenses of the logistical arrangements for the challenges in the 3 countries?

No, the logistical arrangements will be taken care of by UNCDF (through local hubs / providers).

9. Do we have to be present on all 3 geographies?

The idea is to have one company to do all 3 geographies. There will be a separate tender for innovation specific to Nepal later this year.

Please note that the procurement closes on 07-Nov-17