



BIDDER'S CONFERENCE – MINUTES OF MEETING

Reference:

ITB/UNDP/BRG/ IDN-0000033392/019/2017
Provision of Big Data Software
for the Intelligence Command Center at Peatland Restoration Agency
Indonesia Office

Time & Venue:

Friday, 15th December 2017; 14.00 – 16.00 Jakarta Time [GMT + 7 hours]

Venue: 7th floor, Menara Thamrin Kav. 3, Jakarta 10250

ITB - Closing Date and Time:

Tuesday, 26th December 2017; 11.00 Jakarta time [GMT + 7 hours]

TO ALL INTERESTED BIDDERS

Here below are Minutes of Meeting regarding the above assignment:

Part	Introduction and Guidance
I	<p>Bid conference was opened with following agenda:</p> <ol style="list-style-type: none">1. Explanation on ITB document – administrative issue (closing date, submission form & method, delivery place for submitting offer, contract award, etc.).2. Explanation on the Term of Reference (TOR).3. Explanation on the Submission Forms4. Q & A <p>Bidders were encouraged to carefully read the ITB document before preparing the offer and to check regularly UNDP website for any update/amendment to this tender document</p>

Part	No	Question and Answer		
II	1	Q	For DATA SHEET, No. 9, Bid Security, how is the percentage of this?	
		A	Please refer to amendment below	
	2	Q	For the DATA SHEET, No.26, Certification as Agent /Reseller, is it from Principle or and Distributor?	
		A	To provide from Principle and Distributor is better.	
	3	Q	Is there any limitation of the data that should be accessed or managed by the big data?	
		A	There is no limit for any data that should be managed by the software	
	4	Q	How is the mechanism of the liquidity damages?	
		A	It will be implemented under KLHK and UNDP monitoring and to anticipate this condition, please provide the timeline.	
	5	Q	Is it allowed to use Bahasa Indonesia when the bidder want to ask the question via email?	
		A	It is better to use English but in case the bidder need to use Bahasa in order to prevent the misunderstanding, it is allowed to use Bahasa Indonesia.	
	6	Q	If the bidder would like to provide more than 1(one) CV for the trainer, is it allowed and should the bidder still using the letter head of the company?	
		A	As per stated in the tender document Section 3, Table, No.8, it is only need 1 trainer, in case the bidder provide the backup for the main trainer, it is allowed to send more than 1 CV as long as it is in line with the requirement.	
	7	Q	Is there any format for Bid Security?	
		A	There is no any fixed format for Bid Security, but it should be contain the information such as the value of the bid security, the duration, name of the tender	
	8	Q	Is there any obligation to choose the certain Bank for the bid security?	
		A	Any reputable Bank.	
	AMENDMENT :			
	1. DATA SHEET, No.9			
	Original :			
	9	B.9.5 C.15.4 b)	Bid Security	<input checked="" type="checkbox"/> Required
	Amendment:			
	9	B.9.5 C.15.4 b)	Bid Security	<input checked="" type="checkbox"/> Required, 10% of the contract value
	2. DATA SHEET, No.13			
	Original :			
	13		Liquidated Damages	<input checked="" type="checkbox"/> Will be imposed under the following conditions: 0.5% of contract for every day of delay, up to a maximum duration of 2 weeks calendar after agreed Delivery Date (Delivery Date: 31 January 2018). Thereafter, the contract/PO (Purchase Order) may be terminated.

Amendment :

13		Liquidated Damages	<input checked="" type="checkbox"/> Will be imposed under the following conditions: 0.5% of contract for every day of delay, up to a maximum duration of 2 weeks calendar after agreed Delivery Date (Delivery Date for Item: 31 January 2018) and (Delivery Date for Training : Maximum on 5 February 2018) . Thereafter, the contract/PO (Purchase Order) may be terminated.
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3. DATA SHEET, No.28**Original :**

28	C.15	Structure of the Technical Bid and List of Documents to be Submitted	IMPORTANT: Bidders are requested to complete and submit together with the bids the documentation required under Section 6 Technical Bid form of this ITB. THE FOLLOWING SHALL BE INCLUDED IN THE BID SUBMISSION (in addition to the documentation requested in Clause 26 above): A) COMMERCIAL A.i. Bid submission form: Fully completed and duly authorized (see Section 4). A.ii. Technical Bid form (Section 6) A.iii. Price Schedule form: Fully completed and duly authorized (see Section 7). B) TECHNICAL B.i. Terms of Reference: Confirmation that all service items requested in Section 6. B.ii. Bidder's Statement Regarding Deviations/Non-Compliance - Any departure from the provisions of the services shall be disclosed and clearly stated in the table provided for such purpose under Section 6.
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Amendment :

28	C.15	Structure of the Technical Bid and List of Documents to be Submitted	IMPORTANT: Bidders are requested to complete and submit together with the bids the documentation required under Section 6 Technical Bid form of this ITB. THE FOLLOWING SHALL BE INCLUDED IN THE BID SUBMISSION (in addition to the documentation requested in Clause 26 above): A) COMMERCIAL A.i. Bid submission form: Fully completed and duly authorized (see Section 4). A.ii. Documents Establishing the Eligibility and Qualifications of the Bidder (Section 5) A.iii. Technical Bid form (Section 6) A.iv. Price Schedule form: Fully completed and duly authorized (see Section 7). B) TECHNICAL B.i. Terms of Reference: Confirmation that all service items requested in Section 6. B.ii. Bidder's Statement Regarding Deviations/Non-Compliance - Any departure from the provisions of the services shall be disclosed and clearly stated in the table provided for such purpose under Section 6.
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4. SECTION 3, Table**Original :****No.1 to 10****Amendment :****There is an additional 2 number requested , please check the table:**

Item No.11 and 12 :

11.	Cloudera Enterprise Data Hub Edition, Node License, Gold Support <u>ition</u> of the Cloudera Enterprise platform. Includes a commercial license and Gold Support for "Core Hadoop" (i.e. HDFS, YARN/ <u>Mapreduce</u> , Hive, Pig, Hue, Sentry, Flume, <u>Sqoop</u> , Kafka), HBase, Impala, Kudu, Search, Spark, Spark Streaming, Hive on Spark, Cloudera Manager, Cloudera Director, and Cloudera Navigator (Audit & Lineage, Encryption & Key Trustee). Gold Level Support provides technical support 24 hours per day, 7 days per week. include support 2 years		3	Node
	<u>Inclusive :</u> <u>Navitor</u> Optimizer ordered with enterprise data hub or analytic database			
12	Cloudera Cluster Deployment Service		1	Pax

**5. SECTION 5 (as attached)
Original :**

**Section 5: Documents Establishing the Eligibility and Qualifications of
the Bidder**

Bidder Information Form^s

Date: *[insert date (as day, month and year) of Bid Submission]*
ITB No.: *[insert number of bidding process]*

Page _____ of _____ pages

1. Bidder's Legal Name <i>[insert Bidder's legal name]</i>		
2. In case of Joint Venture (JV), legal name of each party: <i>[insert legal name of each party in JV]</i>		
3. Actual or intended Country/ <u>ies</u> of Registration/Operation: <i>[insert actual or intended Country of Registration]</i>		
4. Year of Registration in its Location: <i>[insert Bidder's year of registration]</i>		
5. Countries of Operation	6. No. of staff in each Country	7. Years of Operation in each Country
8. Legal Address/ <u>es</u> in Country/ <u>ies</u> of Registration/Operation: <i>[insert Bidder's legal address in country of registration]</i>		
9. Value and Description of Top three (3) Biggest Contract for the past five (5) years		
10. Latest Credit Rating (Score and Source, if any)		
11. Brief description of litigation history (disputes, arbitration, claims, etc.), indicating <u>current status</u> and outcomes, if already resolved.		
12. Bidder's Authorized Representative Information Name: <i>[insert Authorized Representative's name]</i> Address: <i>[insert Authorized Representative's Address]</i> Telephone/Fax numbers: <i>[insert Authorized Representative's telephone/fax numbers]</i> Email Address: <i>[insert Authorized Representative's email address]</i>		
13. Are you in the UNPD List 1267.1989 or UN Ineligibility List? <input type="checkbox"/> YES or <input type="checkbox"/> NO		

14. Attached are copies of original documents of:

- ☐ All eligibility document requirements listed in the Data Sheet
- ☐ If Joint Venture/Consortium – copy of the Memorandum of Understanding/Agreement or Letter of Intent to form a JV/Consortium, or Registration of JV/Consortium, if registered
- ☐ If case of Government corporation or Government-owned/controlled entity, documents establishing legal and financial autonomy and compliance with commercial law.

We remain,

Yours sincerely,

Authorized Signature *[In full and initials]*: _____

Name and Title of Signatory: _____

Name of Firm: _____

Contact Details: _____

Amendment :

Section 5: Documents Establishing the Eligibility and Qualifications of the Bidder

Bidder Information Form^a

Date: *[insert date (as day, month and year) of Bid Submission]*
ITB No.: *[insert number of bidding process]*

Page _____ of _____ pages

1. Bidder's Legal Name <i>[insert Bidder's legal name]</i>		
2. In case of Joint Venture (JV), legal name of each party: <i>[insert legal name of each party in JV]</i>		
3. Actual or intended Country/ ies of Registration/Operation: <i>[insert actual or intended Country of Registration]</i>		
4. Year of Registration in its Location: <i>[insert Bidder's year of registration]</i>		
5. Countries of Operation	6. No. of staff in each Country	7. Years of Operation in each Country
8. Legal Address/ es in Country/ ies of Registration/Operation: <i>[insert Bidder's legal address in country of registration]</i>		
9. Value and Description of Top three (3) Biggest Contract for the past five (5) years		
10. Latest Credit Rating (Score and Source, if any)		
11. Brief description of litigation history (disputes, arbitration, claims, etc.), indicating current status and outcomes, if already resolved.		
12. Bidder's Authorized Representative Information		
Name: <i>[insert Authorized Representative's name]</i>		
Address: <i>[insert Authorized Representative's Address]</i>		
Telephone/Fax numbers: <i>[insert Authorized Representative's telephone/fax numbers]</i>		
Email Address: <i>[insert Authorized Representative's email address]</i>		
13. Are you in the UNPD List 1267.1989 or UN Ineligibility List? <input type="checkbox"/> YES or <input type="checkbox"/> NO		

Joint Venture Partner Information Form (if Registered)¹⁴

Date: [insert date (as day, month and year) of Bid Submission]

ITB No.: [insert number of bidding process]

Page _____ of _____ pages

1. Bidder's Legal Name: [insert Bidder's legal name]		
2. JV's Party legal name: [insert JV's Party legal name]		
3. JV's Party Country of Registration: [insert JV's Party country of registration]		
4. Year of Registration: [insert Party's year of registration]		
5. Countries of Operation	6. No. of staff in each Country	7. Years of Operation in each Country
8. Legal Address/es in Country/ies of Registration/Operation: [insert Party's legal address in country of registration]		
9. Value and Description of Top three (3) Biggest Contract for the past five (5) years		
10. Latest Credit Rating (if any): Click here to enter text.		
11. Brief description of litigation history (disputes, arbitration, claims, etc.), indicating <u>current status</u> and outcomes, if already resolved. Click here to enter text.		

We remain,

Yours sincerely,

Authorized Signature (In full and initials): _____

Name and Title of Signatory: _____

Name of Firm: _____

Contact Details: _____

6. SECTION 3, Delivery

Original :

Delivery

The softwares will be delivered to the below address:

The Directorate General of Law Enforcement

The Ministry of Environment and Forestry

Manggala Wanabakti Building, Blok 4, Lt. 4

Jl. Jendral Gatot Subroto, RT.5/RW.3, Senayan, Kebayoran Baru, RT.1/RW.3, Gelora, Kota Jakarta

Selatan, DKI Jakarta 12190, Indonesia

Deliveray date: 31 January 2018, 10:00 WIB

Amendment :

Delivery

The softwares will be delivered to the below address:

The Directorate General of Law Enforcement

The Ministry of Environment and Forestry

Manggala Wanabakti Building, Blok 4, Lt. 4

Jl. Jendral Gatot Subroto, RT.5/RW.3, Senayan, Kebayoran Baru, RT.1/RW.3, Gelora, Kota Jakarta

Selatan, DKI Jakarta 12190, Indonesia

Deliveray date (for item) : 31 January 2018, 10:00 WIB

Delivery date (for training) : Maximum 5 February 2018

7. SECTION 7, table 1 and table 3 (as attached) :

Original :

There are 10 item in the table 1:

TABLE 1: LIST OF REQUIREMENTS

No	Product	License	Qty	Unit	Unit Price	Total Price
1.	Big Data Discovery	Named User Plus	5	Unit		
2.	Big Data Connectors Include in the <u>package</u> : <ul style="list-style-type: none"> • Loader for Hadoop • Data Integrator Application Adapter for Hadoop • R Connector Hadoop • Direct Connector for Hadoop Distributed File System 	Processor	8	Core		
3.	NoSQL Database Enterprise Edition	Named User Plus	60	Unit		
4.	Database Enterprise Edition	Named User Plus	60	Unit		
5.	Advanced Analytics	Named User Plus	60	Unit		
6.	BI Foundation Suite Included in the <u>package</u> : <ul style="list-style-type: none"> • Business Intelligence Suite Enterprise Edition Plus 	Named User Plus	20	Unit		

	<ul style="list-style-type: none">Interactive dashboards and visualizationsProactive intelligence and alertsEnterprise reportingAd hoc analysis and dashboard constructionAction Framework, to initiate business processes important of insight <p>Also included are Enterprise performance management Reporting <u>products</u>:</p> <ul style="list-style-type: none">Enterprise performance management Interactive ReportingEnterprise performance management SQR Production ReportingEnterprise performance management Financial ReportingEnterprise performance management web AnalysisEnterprise performance management Smart ViewExtended Spreadsheet Database PlusScorecard and Strategy ManagementBusiness Intelligence Mobile <p>Extended Spreadsheet Database Analytic Link for Enterprise performance management Financial solution</p>					
7.	Data Integrator Enterprise Edition	Named	60	Unit		

	Included in the <u>package</u> : <ul style="list-style-type: none">Data IntegratorWarehouse builderEnterprise ETL	User Plus				
8.	Training and Certification <ul style="list-style-type: none">Number of <u>trainees</u>: 10 participantsOrigin of <u>participants</u>: JakartaTraining <u>period</u>: 10 Days<u>Venue</u>: 5 Star hotels in Jakarta<u>Meals</u>: 1 x Lunch and 2 X Coffee & snacks are provided<u>Accommodation</u>: N/ANumber of <u>trainer</u>: 1		1	Package		
9.	Installation, Configuration and Implementation		1	Package		
10	Annual support for all items and software		1	Year		
TOTAL						

*** Note:**
Price of each item included Delivery cost, Installation, Commissioning and Warranty

Amendment :

TABLE 1: LIST OF REQUIREMENTS

No	Product	License	Qty	Unit	Unit Price	Total Price
1.	Big Data Discovery	Named User Plus	5	Unit		
2.	Big Data Connectors Include in the <u>package</u> : <ul style="list-style-type: none"> • Loader for Hadoop • Data Integrator Application Adapter for Hadoop • R Connector Hadoop • Direct Connector for Hadoop Distributed File System 	Processor	8	Core		
3.	NoSQL Database Enterprise Edition	Named User Plus	60	Unit		
4.	Database Enterprise Edition	Named User Plus	60	Unit		
5.	Advanced Analytics	Named User Plus	60	Unit		
6.	BI Foundation Suite Included in the <u>package</u> : <ul style="list-style-type: none"> • Business Intelligence Suite Enterprise Edition Plus 	Named User Plus	20	Unit		
	<ul style="list-style-type: none"> • Interactive dashboards and visualizations • Proactive intelligence and alerts • Enterprise reporting • Ad hoc analysis and dashboard construction • Action Framework, to initiate business processes INTEGRATE of insight <p>Also included are Enterprise performance management Reporting <u>products</u> :</p> <ul style="list-style-type: none"> • Enterprise performance management Interactive Reporting • Enterprise performance management SQR Production Reporting • Enterprise performance management Financial Reporting • Enterprise performance management web Analysis • Enterprise performance management Smart View • Extended Spreadsheet Database Plus • Scorecard and Strategy Management • Business Intelligence Mobile <p>Extended Spreadsheet Database Analytic Link for Enterprise performance management Financial solution</p>					
7.	Data Integrator Enterprise Edition	Named	60	Unit		

8.	Training and Certification <ul style="list-style-type: none"> • Number of <u>trainees</u>: 10 participants • Origin of <u>participants</u>: Jakarta • Training <u>period</u>: 10 Days • <u>Venue</u>: 5 Star hotels in Jakarta • <u>Meals</u>: 1 x Lunch and 2 X Coffee & snacks are provided • <u>Accommodation</u>: N/A • Number of <u>trainer</u>: 1 		1	Package		
9.	Installation, Configuration and Implementation		1	Package		
10	Annual support for all items and software		1	Year		
11	Cloudera Enterprise Data Hub Edition, Node License, Gold Support (1000) of the Cloudera Enterprise platform. Includes a commercial license and Gold Support for "Core Hadoop" (i.e. HDFS, YARN/ MapReduce , Hive, Pig, Hue, Sentry, Flume, Scoro , Kafka), HBase, Impala, Kudu, Search, Spark, Spark Streaming, Hive on Spark, Cloudera Manager, Cloudera Director, and Cloudera Navigator (Audit & Lineage, Encryption & Key Trustee). Gold Level Support provides technical support 24 hours per day, 7 days per week. include support 2 years <u>Inclusive:</u> Navigator Optimizer ordered with enterprise data hub or analytic database		3	node		
12	Cloudera Cluster Deployment Service		1	88%		
TOTAL						

* Note:
Price of each item included Delivery cost, Testing, Installation, Commissioning and Warranty

8. SECTION 7, Table 3 (As attached)
Original :

TABLE 3: Offer to Comply with Other Conditions and Related Requirements

Other Information pertaining to our Quotation are as follows:	Your Responses		
	Yes, we <i>will</i> comply	No, we cannot comply	If you cannot comply, pls. indicate counter proposal
Delivery Lead Time (Arrival Date: 31 <u>January 2018</u>)			

Amendment :

TABLE 3: Offer to Comply with Other Conditions and Related Requirements

Other Information pertaining to our Quotation are as follows:	Your Responses		
	<i>Yes, we will comply</i>	<i>No, we cannot comply</i>	<i>If you cannot comply, pls. indicate counter proposal</i>
Delivery Lead Time (Arrival Date <u>for item</u> : 31 January 2018)			
(Arrival Date for <u>Training</u> : Maximum 5 February 2018)			

9. SECTION 7, Table 3 :

Original :

Declaration of not being included in the UN Security Council 1267/1989 list, UN Procurement Division List or other UN Ineligibility List			
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Amendment (there is an additional row for PIC information):

Declaration of not being included in the UN Security Council 1267/1989 list, UN Procurement Division List or other UN Ineligibility List			
<u>Contact Person :</u> <u>Name :</u> <u>Email :</u> <u>Phone No :</u>			

Jakarta, 19 December 2017