# **REQUEST FOR PROPOSALS**

For the

Support and Improvement of Current Data Analytics System In the Office of Audit and Investigations (OAI)



#### Section 1. Letter of Invitation

New York February 26, 2018

Subject: Development of a Data Analytics System

Dear Sir / Madam,

The Office of Audit and Investigations (OAI), United Nations Development Programme (UNDP) hereby invites you to submit a Proposal to assist and support OAI in enhancing its current data analytics system.

This RFP includes the following documents:

Section 1 – This Letter of Invitation

Section 2 – Instructions to Proposers (including Data Sheet)

Section 3 – Terms of Reference

Section 4 – Proposal Submission Form

Section 5 - Documents Establishing the Eligibility and Qualifications of the Proposer

Section 6 – Technical Proposal Form

Section 7 - Financial Proposal Form

Your offer, comprising of a Technical and Financial Proposal, should be submitted in accordance with Section 2.

You are kindly requested to submit an acknowledgment letter to UNDP via electronic submission (email) to the following address:

United Nations Development Programme
Email: oai.bids@undp.org
Subject title: "RFP/UNDP/OAI – Data Analytics System"

The letter should be received by UNDP no later than March 12, 2018. The same letter should advise whether your company intends to submit a Proposal. If that is not the case, UNDP would appreciate your indicating the reason, for our records.

Proposals must be received by UNDP no later than **March 19, 2018 at 3:30 PM New York time** and must be submitted **via electronic submission (email)** to the address below:

United Nations Development Programme
Email: oai.bids@undp.org
Subject title: "RFP/UNDP/OAI – Data Analytics System"

Your Proposal must be expressed in the English language and valid for a minimum period of 120 days.

Your offer must be submitted in two {2} separate .pdf format files:

- Technical Proposal and Cover Letter Form a.
- b. Financial Proposal (should be password-protected).

We will request the password if your proposal is deemed technically compliant. Any submission of the financial proposal that is not password-protected will be disqualified. Also any submission of the financial proposal together with the password will be disqualified.

If you have received this RFP through a direct invitation by UNDP, transferring this invitation to another firm requires your written notification to UNDP of such transfer and the name of the company to whom the invitation was forwarded.

Should you require further clarifications, kindly communicate with the contact person identified in the attached Data Sheet as the focal point for queries on this RFP.

UNDP looks forward to receiving your Proposal and thanks you in advance for your interest in UNDP procurement opportunities.

Yours sincerely,
Antoine Khoury, Officer in Charge Office of Audit and Investigations

### **Section 2: Instruction to Proposers**

#### **Definitions**

- a) "Contract" refers to the agreement that will be signed by and between the UNDP and the successful proposer, all the attached documents thereto, including the General Terms and Conditions (GTC) and the Appendices.
- b) "Country" refers to the country indicated in the Data Sheet.
- c) "Data Sheet" refers to such part of the Instructions to Proposers used to reflect conditions of the tendering process that are specific for the requirements of the RFP.
- d) "Day" refers to calendar day.
- e) "Instructions to Proposers" (Section 2 of the RFP) refers to the complete set of documents that provides Proposers with all information needed and procedures to be followed in the course of preparing their Proposals.
- f) "LOI" (Section 1 of the RFP) refers to the Letter of Invitation sent by UNDP to Proposers.
- g) "Material Deviation" refers to any contents or characteristics of the proposal that is significantly different from an essential aspect or requirement of the RFP, and: (i) substantially alters the scope and quality of the requirements; (ii) limits the rights of UNDP and/or the obligations of the offeror; and (iii) adversely impacts the fairness and principles of the procurement process, such as those that compromise the competitive position of other offerors.
- h) "Proposal" refers to the Proposer's response to the Request for Proposal, including the Proposal Submission Form, Technical and Financial Proposal and all other documentation attached thereto as required by the RFP.
- i) "Proposer" refers to any legal entity that may submit, or has submitted, a Proposal for the provision of services requested by UNDP through this RFP.
- j) "RFP" refers to the Request for Proposals consisting of instructions and references prepared by UNDP for purposes of selecting the best service provider to perform the services described in the Terms of Reference.
- k) "Services" refers to the entire scope of tasks and deliverables requested by UNDP under the RFP.
- I) "Supplemental Information to the RFP" refers to a written communication issued by UNDP to prospective Proposers containing clarifications, responses to queries received from prospective Proposers, or changes to be made in the RFP, at any time after the release of the RFP but before the deadline for the submission of Proposals.
- m) "Terms of Reference" (TOR) refers to the document included in this RFP as Section 3 which

describes the objectives, scope of services, activities, tasks to be performed, respective responsibilities of the proposer, expected results and deliverables and other data pertinent to the performance of the range of duties and services expected of the successful proposer.

#### A. GENERAL

- 1. UNDP hereby solicits Proposals in response to this Request for Proposal (RFP). Proposers must strictly adhere to all the requirements of this RFP. No changes, substitutions or other alterations to the rules and provisions stipulated in this RFP may be made or assumed unless it is instructed or approved in writing by UNDP in the form of Supplemental Information to the RFP.
- 2. Submission of a Proposal shall be deemed as an acknowledgement by the Proposer that all obligations stipulated by this RFP will be met and, unless specified otherwise, the Proposer has read, understood and agreed to all the instructions in this RFP.
- 3. Any Proposal submitted will be regarded as an offer by the Proposer and does not constitute or imply the acceptance of any Proposal by UNDP. UNDP is under no obligation to award a contract to any Proposer as a result of this RFP.
- 4. UNDP implements a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical practices, and obstruction. UNDP is committed to preventing, identifying and addressing all acts of fraud and corrupt practices against UNDP as well as third parties involved in UNDP activities. (See <a href="http://www.undp.org/content/dam/undp/library/corporate/Transparency/UNDP\_Anti\_Fraud\_P\_olicy\_English\_FINAL\_june\_2011.pdf">http://www.undp.org/content/dam/undp/library/corporate/Transparency/UNDP\_Anti\_Fraud\_P\_olicy\_English\_FINAL\_june\_2011.pdf</a> and <a href="http://www.undp.org/content/undp/en/home/procurement/business/protest-and-sanctions.html">http://www.undp.org/content/undp/en/home/procurement/business/protest-and-sanctions.html</a> for full description of the policies).
- 5. In responding to this RFP, UNDP requires all Proposers to conduct themselves in a professional, objective and impartial manner, and they must at all times hold UNDP's interests paramount. Proposers must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. All Proposers found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Proposers, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
  - 5.1 Are or have been associated in the past, with a firm or any of its affiliates which have been engaged UNDP to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process;
  - 5.2 Were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or
  - 5.3 Are found to be in conflict for any other reason, as may be established by, or at the discretion of, UNDP.

In the event of any uncertainty in the interpretation of what is potentially a conflict of interest,

proposers must disclose the condition to UNDP and seek UNDP's confirmation on whether or not such conflict exists.

- 6. Similarly, the Proposers must disclose in their proposal their knowledge of the following:
  - 6.1 That they are owners, part-owners, officers, directors, controlling shareholders, or they have key personnel who are family of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and
  - 6.2 All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.

Failure of such disclosure may result in the rejection of the proposal or proposals affected by the non-disclosure.

- 7. The eligibility of Proposers that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered as an independent entity, the extent of Government ownership/share, receipt of subsidies, mandate, access to information in relation to this RFP, and others that may lead to undue advantage against other Proposers, and the eventual rejection of the Proposal.
- 8. All Proposers must adhere to the UNDP Supplier Code of Conduct, which may be found at this link: <a href="http://www.un.org/depts/ptd/pdf/conduct\_english.pdf">http://www.un.org/depts/ptd/pdf/conduct\_english.pdf</a>

#### **B. CONTENTS OF PROPOSAL**

#### 9. Sections of Proposal

Proposers are required to complete, sign and submit the following documents:

- 9.1 Proposal Submission Cover Letter Form (see RFP Section 4);
- 9.2 Documents Establishing the Eligibility and Qualifications of the Proposer (see RFP Section 5);
- 9.3 Technical Proposal (see prescribed form in RFP Section 6);
- 9.4 Financial Proposal (see prescribed form in RFP Section 7);
- 9.5 Proposal Security, if applicable (if required and as stated in the **Data Sheet** (DS nos. 9-11);
- 9.6 Any attachments and/or appendices to the Proposal.

#### 10. Clarification of Proposal

10.1 Proposers may request clarifications of any of the RFP documents no later than the date indicated in the **Data Sheet** (DS no. 16) prior to the proposal submission date. Any request for clarification must be sent in writing via courier or through electronic means to the UNDP address indicated in the **Data Sheet** (DS no. 17). UNDP will respond in writing, transmitted by electronic means and will transmit copies of the response (including an explanation of the query but without identifying the source of inquiry) to all Proposers who have provided confirmation of their intention to submit a Proposal.

10.2 UNDP shall endeavor to provide such responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Proposals, unless UNDP deems that such an extension is justified and necessary.

#### 11. Amendment of Proposals

- 11.1 At any time prior to the deadline of Proposal submission, UNDP may for any reason, such as in response to a clarification requested by a Proposer, modify the RFP in the form of a Supplemental Information to the RFP. All prospective Proposers will be notified in writing of all changes/amendments and additional instructions through Supplemental Information to the RFP and through the method specified in the **Data Sheet** (DS No. 18).
- 11.2 In order to afford prospective Proposers reasonable time to consider the amendments in preparing their Proposals, UNDP may, at its discretion, extend the deadline for submission of Proposals, if the nature of the amendment to the RFP justifies such an extension.

#### C. PREPARATION OF PROPOSALS

#### **12.** Cost

The Proposer shall bear any and all costs related to the preparation and/or submission of the Proposal, regardless of whether its Proposal was selected or not. UNDP shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.

#### 13. Language

The Proposal, as well as any and all related correspondence exchanged by the Proposer and UNDP, shall be written in the language (s) specified in the **Data Sheet** (DS No 4). Any printed literature furnished by the Proposer written in a language other than the language indicated in the **Data Sheet**, must be accompanied by a translation in the preferred language indicated in the **Data Sheet**. For purposes of interpretation of the Proposal, and in the event of discrepancy or inconsistency in meaning, the version translated into the preferred language shall govern. Upon conclusion of a contract, the language of the contract shall govern the relationship between the contractor and UNDP.

#### 14. Proposal Submission Form

The Proposer shall submit the Proposal Submission Form using the form provided in Section 4 of this RFP.

#### 15. Technical Proposal Format and Content

Unless otherwise stated in the Data Sheet (DS no. 28), the Proposer shall structure the Technical

#### Proposal as follows:

- 15.1 Expertise of Firm/Organization this section should provide details regarding management structure of the organization, organizational capability/resources, and experience of organization/firm, the list of projects/contracts (both completed and ongoing, both domestic and international) which are related or similar in nature to the requirements of the RFP, and proof of financial stability and adequacy of resources to complete the services required by the RFP (see RFP clause 18 and DS No. 26 for further details). The same shall apply to any other entity participating in the RFP as a Joint Venture or Consortium.
- 15.2 Proposed Methodology, Approach and Implementation Plan this section should demonstrate the Proposer's response to the Terms of Reference by identifying the specific components proposed, how the requirements shall be addressed, as specified, point by point; providing a detailed description of the essential performance characteristics proposed; identifying the works/portions of the work that will be subcontracted; and demonstrating how the proposed methodology meets or exceeds the specifications, while ensuring appropriateness of the approach to the local conditions and the rest of the project operating environment. This methodology must be laid out in an implementation timetable that is within the duration of the contract as specified in the **Data Sheet** (DS nos. 29 and 30).
- 15.3 Management Structure and Key Personnel This section should include the comprehensive curriculum vitae (CVs) of key personnel that will be assigned to support the implementation of the proposed methodology, clearly defining the roles and responsibilities vis-à-vis the proposed methodology. CVs should establish competence and demonstrate qualifications in areas relevant to the TOR.
  - In complying with this section, the Proposer assures and confirms to UNDP that the personnel being nominated are available for the Contract on the dates proposed. If any of the key personnel later becomes unavailable, except for unavoidable reasons such as death or medical incapacity, among other possibilities, UNDP reserves the right to consider the proposal non-responsive. Any deliberate substitution arising from unavoidable reasons, including delay in the implementation of the project of programme through no fault of the Proposer shall be made only with UNDP's acceptance of the justification for substitution, and UNDP's approval of the qualification of the replacement who shall be either of equal or superior credentials as the one being replaced.
- 15.4 Where the **Data Sheet** requires the submission of the Proposal Security, the Proposal Security shall be included along with the Technical Proposal. The Proposal Security may be forfeited by UNDP, and reject the Proposal, in the event of any or any combination of the following conditions:
  - a) If the Proposer withdraws its offer during the period of the Proposal Validity specified in the **Data Sheet** (DS no. 11), or;
  - b) If the Proposal Security amount is found to be less than what is required by UNDP as indicated in the **Data Sheet** (DS no. 9), or;
  - c) In the case the successful Proposer fails:

- i. to sign the Contract after UNDP has awarded it;
- ii. to comply with UNDP's variation of requirement, as per RFP clause 35; or
- iii. to furnish Performance Security, insurances, or other documents that UNDP may require as a condition to rendering the effectivity of the contract that may be awarded to the Proposer.

#### 16. Financial Proposals

The Financial Proposal shall be prepared using the attached standard form (Section 7).

#### 17. Currencies

All prices shall be quoted in the currency indicated in the Data Sheet (DS no. 15).

Proposals submitted by two (2) or more Proposers shall all be rejected if they are found to have <u>any</u> of the following:

- a) they have at least one controlling partner, director or shareholder in common; or
- b) any one of them receive or have received any direct or indirect subsidy from the other/s; or
- c) they have the same legal representative for purposes of this RFP; or
- they have a relationship with each other, directly or through common third parties, that
  puts them in a position to have access to information about, or influence on the Proposal of,
  another Proposer regarding this RFP process;
- e) they are subcontractors to each other's Proposal, or a subcontractor to one Proposal also submits another Proposal under its name as lead Proposer; or
- f) an expert proposed to be in the team of one Proposer participates in more than one Proposal received for this RFP process. This condition does not apply to subcontractors being included in more than one Proposal.

#### 18. Documents Establishing the Eligibility and Qualifications of the Proposer

The Proposer shall furnish documentary evidence of its status as an eligible and qualified vendor, using the forms provided under Section 5, Proposer Information Forms. In order to award a contract to a Proposer, its qualifications must be documented to UNDP's satisfaction. These include, but are not limited to, the following:

- a) That, in the case of a Proposer offering to supply goods under the Contract which the Proposer did not manufacture or otherwise produce, the Proposer has been duly authorized by the goods' manufacturer or producer to supply the goods in the country of final destination;
- b) That the Proposer has the financial, technical, and production capability necessary to perform the Contract; and
- c) That, to the best of the Proposer's knowledge, it is not included in the UN 1267/1989 List or the UN Ineligibility List, nor in any and all of UNDP's list of suspended and removed vendors.

#### 19. Joint Venture, Consortium or Association

If the Proposer is a group of legal entities that will form or have formed a joint venture,

consortium or association at the time of the submission of the Proposal, they shall confirm in their Proposal that: (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the joint venture jointly and severally, and this shall be duly evidenced by a duly notarized Agreement among the legal entities, which shall be submitted along with the Proposal; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture.

After the Proposal has been submitted to UNDP, the lead entity identified to represent the joint venture shall not be altered without the prior written consent of UNDP. Furthermore, neither the lead entity nor the member entities of the joint venture can:

- a) Submit another proposal, either in its own capacity; nor
- b) As a lead entity or a member entity for another joint venture submitting another Proposal.

The description of the organization of the joint venture/consortium/association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the RFP, both in the Proposal and the Joint Venture Agreement. All entities that comprise the joint venture shall be subject to the eligibility and qualification assessment by UNDP.

Where a joint venture is presenting its track record and experience in a similar undertaking as those required in the RFP, it should present such information in the following manner:

- a) Those that were undertaken together by the joint venture; and
- b) Those that were undertaken by the individual entities of the joint venture expected to be involved in the performance of the services defined in the RFP.

Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the joint venture or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.

If a joint venture's Proposal is determined by UNDP as the most responsive Proposal that offers the best value for money, UNDP shall award the contract to the joint venture, in the name of its designated lead entity. The lead entity shall sign the contract for and on behalf of all other member entities.

#### 20. Alternative Proposals

Unless otherwise specified in the **Data Sheet** (DS nos. 5 and 6), alternative proposals shall not be considered. Where the conditions for its acceptance are met, or justifications are clearly established, UNDP reserves the right to award a contract based on an alternative proposal.

#### 21. Validity Period

Proposals shall remain valid for the period specified in the **Data Sheet** (DS no. 8), commencing on the submission deadline date also indicated in the **Data Sheet** (DS no. 21). A Proposal valid

for a shorter period shall be immediately rejected by UNDP and rendered non-responsive.

In exceptional circumstances, prior to the expiration of the proposal validity period, UNDP may request Proposers to extend the period of validity of their Proposals. The request and the responses shall be made in writing, and shall be considered integral to the Proposal.

#### 22. Proposer's Conference

When appropriate, a proposer's conference will be conducted at the date, time and location specified in the **Data Sheet** (DS no. 7). All Proposers are encouraged to attend. Non-attendance, however, shall not result in disqualification of an interested Proposer. Minutes of the proposer's conference will be either posted on the UNDP website, or disseminated to the individual firms who have registered or expressed interest with the contract, whether or not they attended the conference. No verbal statement made during the conference shall modify the terms and conditions of the RFP unless such statement is specifically written in the Minutes of the Conference, or issued/posted as an amendment in the form of a Supplemental Information to the RFP.

#### D. SUBMISSION AND OPENING OF PROPOSALS

#### 23. Submission

- 23.1 Proposers must submit their Proposals in the manner specified in the **Data Sheet** (DS nos. 22 and 23).
- 23.2 UNDP shall indicate for its record that the official date and time of receiving the Proposal is the <u>actual</u> date and time when the said Proposal has arrived in the inbox of the email address indicated in the **Data Sheet** (DS no. 20).
- 23.3 Proposers must be aware that the mere act of submission of a Proposal, in and of itself, implies that the Proposer accepts the General Contract Terms and Conditions of UNDP as attached hereto as Section 8.

#### 24. Deadline for Submission of Proposals and Late Proposals

Proposals must be received by UNDP at the address and no later than the date and time specified in the **Data Sheet** (DS nos. 20 and 21).

UNDP shall not consider any Proposal that arrives after the deadline for submission of Proposals. Any Proposal received by UNDP after the deadline for submission of Proposals shall be declared late, rejected, and returned unopened to the Proposer.

#### 25. Withdrawal, Substitution, and Modification of Proposals

25.1 Proposers are expected to have sole responsibility for taking steps to carefully examine in detail the full consistency of its Proposals to the requirements of the RFP, keeping in

mind that material deficiencies in providing information requested by UNDP, or lack clarity in the description of services to be provided, may result in the rejection of the Proposal. The Proposer shall assume the responsibility regarding erroneous interpretations or conclusions made by the Proposer in the course of understanding the RFP out of the set of information furnished by UNDP.

- 25.2 A Proposer may withdraw, substitute or modify its Proposal after it has been submitted by sending a written notice in accordance with Clause 23.1, duly signed by an authorized representative, and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the Proposal must accompany the respective written notice. All notices must be received by UNDP prior to the deadline for submission and submitted in accordance with RFP Clause 23.1 (except that withdrawal notices do not require copies). The respective envelopes shall be clearly marked "WITHDRAWAL," "SUBSTITUTION," or "MODIFICATION".
- 25.3 Proposals requested to be withdrawn shall be returned unopened to the Proposers.
- 25.4 No Proposal may be withdrawn, substituted, or modified in the interval between the deadline for submission of Proposals and the expiration of the period of proposal validity specified by the Proposer on the Proposal Submission Form or any extension thereof.

#### 26. Proposal Opening

UNDP will open the Proposals in the presence of an ad-hoc committee formed by UNDP of at least two (2) members. If electronic submission is permitted, any specific electronic proposal opening procedures shall be as specified in the **Data Sheet** (DS no. 23).

The Proposers' names, modifications, withdrawals, the condition of the envelope labels/seals, the number of folders/files and all other such other details as UNDP may consider appropriate, will be announced at the opening. No Proposal shall be rejected at the opening stage, except for late submission, for which the Proposal shall be returned unopened to the Proposer.

#### 27. Confidentiality

Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Proposers or any other persons not officially concerned with such process, even after publication of the contract award.

Any effort by a Proposer to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal.

In the event that a Proposer is unsuccessful, the Proposer may seek a meeting with UNDP for a debriefing. The purpose of the debriefing is discussing the strengths and weaknesses of the Proposer's submission, in order to assist the Proposer in improving the proposals presented to UNDP. The content of other proposals and how they compare to the Proposer's submission shall not be discussed.

#### E. EVALUATION OF PROPOSALS

#### 28. Preliminary Examination of Proposals

UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, whether or not the Proposer is in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's list of suspended and removed vendors, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP may reject any Proposal at this stage.

#### 29. Evaluation of Proposals

- 29.1 UNDP shall examine the Proposal to confirm that all terms and conditions under the UNDP General Terms and Conditions and Special Conditions have been accepted by the Proposer without any deviation or reservation.
- 29.2 The evaluation team shall review and evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and other documentation provided, applying the evaluation criteria, sub-criteria, and point system specified in the **Data Sheet** (DS no. 34). Each responsive Proposal will be given a technical score. A Proposal shall be rendered non-responsive at this stage if it does not substantially respond to the RFP particularly the demands of the Terms of Reference, which also means that it fails to achieve the minimum technical score indicated in the **Data Sheet** (DS no. 25). Absolutely no changes may be made by UNDP in the criteria, sub-criteria and point system indicated in the **Data Sheet** (DS no. 34) after all Proposals have been received.
- 29.3 In the second stage, only the Financial Proposals of those Proposers who achieve the minimum technical score will be opened for evaluation for comparison and review. The Financial Proposal Envelopes corresponding to Proposals that did not meet the minimum passing technical score shall be returned to the Proposer unopened. The overall evaluation score will be based either on a combination of the technical score and the financial offer, or the lowest evaluated financial proposal of the technically qualified Proposers. The evaluation method that applies for this RFP shall be as indicated in the **Data Sheet** (DS No. 25).

When the Data Sheet specifies a combined scoring method, the formula for the rating of the Proposals will be as follows:

Rating the Technical Proposal (TP):

TP Rating = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100

Rating the Financial Proposal (FP):

FP Rating = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100

Total Combined Score:

(TP Rating) x (Weight of TP, e.g. 70%)

+ (FP Rating) x (Weight of FP, e.g., 30%)

**Total Combined and Final Rating of the Proposal** 

29.4 UNDP reserves the right to undertake a post-qualification exercise aimed at determining, to its satisfaction the validity of the information provided by the Proposer. Such post-qualification shall be fully documented and, among those that may be listed in the **Data Sheet** (DS No.33), may include, but need not be limited to, all or any combination of the following:

- a) Verification of accuracy, correctness and authenticity of information provided by the Proposer on the legal, technical and financial documents submitted;
- b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team;
- c) Inquiry and reference checking with Government entities with jurisdiction on the Proposer, or any other entity that may have done business with the Proposer;
- d) Inquiry and reference checking with other previous clients on the quality of performance on ongoing or previous contracts completed;
- e) Physical inspection of the Proposer's offices, branches or other places where business transpires, with or without notice to the Proposer;
- f) Quality assessment of ongoing and completed outputs, works and activities similar to the requirements of UNDP, where available; and
- g) Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract.

#### 30. Clarification of Proposals

To assist in the examination, evaluation and comparison of Proposals, UNDP may, at its discretion, ask any Proposer for a clarification of its Proposal.

UNDP's request for clarification and the response shall be in writing. Notwithstanding the written communication, no change in the prices or substance of the Proposal shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNDP in the evaluation of the Proposals, in accordance with RFP Clause 32.

Any unsolicited clarification submitted by a Proposer in respect to its Proposal, which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the Proposals.

#### 31. Responsiveness of Proposal

UNDP's determination of a Proposal's responsiveness will be based on the contents of the Proposal itself.

A substantially responsive Proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission.

If a Proposal is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the Proposer by correction of the material deviation, reservation, or omission.

#### 32. Nonconformities, Reparable Errors and Omissions

Provided that a Proposal is substantially responsive, UNDP may waive any non-conformities or omissions in the Proposal that, in the opinion of UNDP, do not constitute a material deviation.

Provided that a Proposal is substantially responsive, UNDP may request the Proposer to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the Proposal. Failure of the Proposer to comply with the request may result in the rejection of its Proposal.

Provided that the Proposal is substantially responsive, UNDP shall correct arithmetical errors as follows:

- a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNDP there is an obvious misplacement of the decimal point in the unit price, in which case the line item total as quoted shall govern and the unit price shall be corrected;
- b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
- c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to the above.

If the Proposer does not accept the correction of errors made by UNDP, its Proposal shall be rejected.

#### F. AWARD OF CONTRACT

#### 33. Right to Accept, Reject, or Render Non-Responsive Any or All Proposals

UNDP reserves the right to accept or reject any Proposal, to render any or all of the Proposals as non-responsive, and to reject all Proposals at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Proposer(s) of the grounds for UNDP's

action. Furthermore, UNDP shall not be obliged to award the contract to the lowest price offer.

UNDP shall also verify, and immediately reject their respective Proposal, if the Proposers are found to appear in the UN's Consolidated List of Individuals and Entities with Association to Terrorist Organizations, in the List of Vendors Suspended or Removed from the UN Secretariat Procurement Division Vendor Roster, the UN Ineligibility List, and other such lists that as may be established or recognized by UNDP policy on Vendor Sanctions. (See <a href="http://www.undp.org/content/undp/en/home/procurement/business/protest-and-sanctions.html">http://www.undp.org/content/undp/en/home/procurement/business/protest-and-sanctions.html</a> for details).

#### 34. Award Criteria

Prior to expiration of the period of proposal validity, UNDP shall award the contract to the qualified Proposer with the highest total score based on the evaluation method indicated in the **Data Sheet** (DS nos. 25 and 32).

#### 35. Right to Vary Requirements at the Time of Award

At the time of award of Contract, UNDP reserves the right to vary the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

#### 36. Contract Signature

Within fifteen (15) days from the date of receipt of the Contract, the successful Proposer shall sign and date the Contract and return it to UNDP.

Failure of the successful Proposer to comply with the requirement of RFP Clause 35 and this provision shall constitute sufficient grounds for the annulment of the award, and forfeiture of the Proposal Security if any, and on which event, UNDP may award the Contract to the Proposer with the second highest rated Proposal, or call for new Proposals.

#### 37. Performance Security

Not Applicable.

#### 38. Bank Guarantee for Advanced Payment

Not Applicable.

#### 39. Vendor Protest

UNDP's vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a purchase order or contract through a competitive procurement process. In the event that a Proposer believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures:

http://www.undp.org/content/undp/en/home/procurement/business/protest-and-sanctions.html

### **Instructions to Proposers**

#### **DATA SHEET**

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Instruction to Proposers. In the case of a conflict between the Instructions to Proposers, the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall govern.

DS No. <sup>1</sup>	Cross Ref. to Instruc- tions	Data	Specific Instructions / Requirements	
1		Project Title :	Not Applicable	
2		Title of Services/Work:	Support and Improve Data Analytics System	
3		Country / Region of Work Location:	United States of America, New York	
4	C.13	Language of the Proposal:	□ English	
5	C.20	Conditions for Submitting Proposals for Parts or sub-parts of the TOR	S ⊠Not Allowed	
6	C.20	Conditions for Submitting Alternative Proposals	⊠ Shall not be considered	
7	C.22	A pre-proposal conference will be held on:	Not Applicable	
8	C.21	Period of Proposal Validity commencing on the submission date	⊠120 days	
9	B.9.5 C.15.4 b)	Proposal Security	⊠ Not Required	
10	B.9.5	Acceptable forms of Proposal Security	⊠ Not Applicable	

<sup>1</sup> All DS number entries in the Data Sheet are cited as reference in the Instructions to Proposers. <u>All DS nos.</u>

All DS number entries in the Data Sheet are cited as reference in the Instructions to Proposers. <u>All DS nos.</u>

<u>corresponding to a Data must not be modified</u>. Only information on the 3<sup>rd</sup> column may be modified by the user.

If the information does not apply, the 3<sup>rd</sup> column must state "N/A" but must not be deleted.

11	B.9.5 C.15.4 a)	Validity of Proposal Security	Not Applicable	
12		Advanced Payment upon signing of contract	☐ Allowed up to a maximum of _20% of contract	
13		Liquidated Damages	⊠ Not Applicable	
14	F.37	Performance Security	⊠ Not Required	
15	C.17, C.17 b)	Preferred Currency of Proposal and Method for Currency conversion	☑ United States Dollars (US\$)	
16	B.10.1	Deadline for submitting requests for clarifications/ questions	Not later than 3 working days before the submission date	
17	B.10.1	Contact Details for submitting clarifications/questions <sup>2</sup>	E-mail address dedicated for this purpose: oai.bids@undp.org	
			"RFP/UNDP/OAI – Data Analytics System" to be used as subject in all email communications	
18	B.11.1	Manner of Disseminating Supplemental Information to the RFP and responses/clarifications to queries	□ Direct communication to prospective Proposers by email	
19	D.23.3	No. of copies of Proposal that must be submitted [if transmitted by courier]	Not Applicable	
20	D.23.1 D.23.2 D.24	Proposal Submission Address	oai.bids@undp.org	
21	C.21 D.24	Deadline of Submission	Date and Time: March 19, 2018 3:30 PM New York time	
22	D.23.2	Allowable Manner of Submitting Proposals	⊠ Electronic submission of Bid	

\_

<sup>&</sup>lt;sup>2</sup> This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was officially received.

23	D.23.2 D.26	Conditions and Procedures for electronic submission and opening, if allowed	Proposal must be submitted in two {2) separate .pdf format files: a. Technical Proposal b. Financial Proposal (should be password-protected). We will request the password if your proposal is deemed technically compliant. Any submission with financial proposal that is not password-protected will be disqualified. Also any submission of financial proposal together with the password will be disqualified.	
24	D.23.1	Date, time and venue for opening of Proposals	Not Applicable	
25	E.29.2 E.29.3 F.34	Evaluation method to be used in selecting the most responsive Proposal	□ Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals, respectively, where the minimum passing score of technical proposal is 70%	
26	C.15.1	Required Documents that must be Submitted to Establish Qualification of Proposers (In "Certified True Copy" form only)	<ul> <li>☑ Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured</li> <li>☑ Certificate of Registration of the business, including Articles of Incorporation, or equivalent document if Bidder is not a corporation</li> <li>☑ Quality Certificate (e.g., ISO, etc.) and/or other similar certificates, accreditations, awards and citations received by the Bidder, if any</li> <li>☑ Latest Audited Financial Statement (Income Statement and Balance Sheet) including Auditor's Report for the past year</li> <li>☑ All information regarding any past and current litigation during the last five (5) years, in which the bidder is involved, indicating the parties concerned, the subject of the litigation, the amounts involved, and the final resolution if already concluded.</li> </ul>	
27		Other documents that may be Submitted to Establish Eligibility	Provide at least three client references for similar projects (scope, value, etc.).	
28	C.15	Structure of the Technical Proposal (only if different from the provision of Section 12)	Not Applicable	
29	C.15.2	Latest Expected date for	As specified in the TOR	

		commencement of Contract	
30	C.15.2	Expected duration of contract (Target Commencement Date and Completion Date)	As specified in the TOR
31		UNDP will award the contract to:	☑ One Proposer only
32		Type of Contract to be Signed	□ Contract Face Sheet (Goods and-or Services) UNDP        http://www.undp.org/content/undp/en/home/procureme      nt/business/how-we-buy.html [bottom of page]
33		Contract General Terms and Conditions3	<ul> <li>☑ General Terms and Conditions for contracts (goods and/or services)</li> <li>Applicable Terms and Conditions are available at</li> <li><a href="http://www.undp.org/content/undp/en/home/procureme-nt/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procureme-nt/business/how-we-buy.html</a> [bottom of page]</li> </ul>
34	E.29.2 F.34	Criteria for the Award of Contract and Evaluation of Proposals	(See Tables below)
35	E.29.4	Post-Qualification Actions	<ul> <li>☑ Verification of accuracy, correctness and authenticity of the information provided by the bidder on the legal, technical and financial documents submitted;</li> <li>☑ Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team;</li> <li>☑ Inquiry and reference checking with other previous clients on the quality of performance on ongoing or previous contracts completed.</li> </ul>
36		Conditions for Determining Contract Effectivity	Not Applicable
37		Other Information Related to the RFP <sup>4</sup>	Not Applicable

<sup>&</sup>lt;sup>3</sup> Service Providers are alerted that non-acceptance of the terms of the General Terms and Conditions (GTC) may be grounds for disqualification from this procurement process.

<sup>4</sup> Where the information is available in the web, a URL for the information may simply be provided.

Summa	ary of Technical Proposal Evaluation Forms	Score Weight	Points Obtainable
1.	Expertise of Firm / Organization	25%	250
2.	Proposed Methodology, Approach and Implementation Plan	50%	500
3.	Management Structure and Key Personnel	25%	25
	Total		1000

	cal Proposal Evaluation	Points
Form 1		obtainable
	Expertise of the Firm/Organization	
1.1	Reputation of Organization and Staff / Credibility / Reliability / Industry Standing	50
1.2	Extent to which any work would be subcontracted (subcontracting carries additional risks which may affect project implementation, but properly done it offers a chance to access specialised skills.)	50
1.3	Quality assurance procedures, warranty	50
1.4	Relevance of: - Specialised Knowledge - Experience on Similar Programme / Projects - Experience on Projects in the Region - Work for UNDP/ major multilateral/ or bilateral programmes	100
	· · · · · · · · · · · · · · · · · · ·	250

Tech	nical Proposal Evaluation	Points
Form	Form 2	
	Proposed Methodology, Approach and Implementation Plan	
2.1	To what degree does the Proposer understand the task?	100
2.2	Have the important aspects of the task been addressed in sufficient detail and does it correspond to the TOR?	200
2.4	Are timelines well defined and appropriate resourced (who is to do what, when)	125
2.5	Is the presentation clear and is the sequence of activities and the planning logical, realistic and promise efficient implementation to the project?	75
		500

Technical Proposal Evaluation Form 3	Points Obtainable
Management Structure and Key Personnel	

3.1	Team Leader		125
		Sub-Score	
	Extent of professional experience (number of years, international experience, etc.)	50	
	Relevance of competencies and professional experience required by TOR	75	
		125	
3.2	Senior Expert(s)		125
		Sub-Score	
	Extent of professional experience (number of years, international experience, etc.	50	
	Relevance of competencies and professional experience required by TOR	75	
		125	
	Total Part 3		250

### **Section 3: Terms of Reference (TOR)**

#### I. BACKGROUND

The Office of Audit and Investigations (OAI) of United Nations Development Programme (UNDP) is responsible for the internal audit of all of UNDP's activities, which *inter alia* consists of audits of UNDP's 150 plus country offices, five regional centers, and headquarters units that are based in New York and other locations. To support its work OAI has developed its own basic data analytics tool, consisting of a process of data extraction (using SQL), data manipulation (using Excel / SQL), and data visualization (using Power BI).

Currently, the data analytics system contains around 30 controls, which are all related to the procure-to-pay process and are summarized by business unit. The system is manually updated quarterly, using data extracted from UNDP's Enterprise Resource Planning system (PeopleSoft-ERP), named Atlas.

Besides being used as a tool for comparative analysis the data analytics system is used during the planning phase of country office audits by supporting the identification and selection of transactions of non-compliance and/or areas of operational weaknesses. Furthermore, issues identified for further review can be selected for export, limiting the need for auditors to separately extract and analyze data from Atlas.

#### II. OBJECTIVES

OAI is soliciting the services of an independent service provider to assist and support OAI in enhancing its current data analytics system by:

- making data analytics more repeatable and sustainable (e.g., data discovery, analyzing, visualization, reporting)
- expanding scope and coverage of existing data analytics system
- maximize the automation of the data extraction, manipulation and visualization processes

The resulting data analytics infrastructure should support OAI in assessing the quality of actions performed by UNDP's business units, identifying at-risk transactions (transactions that deviate from the norm), including the contributing risk factors, and using the output for risk-based audit planning.

#### III. SCOPE OF WORK

To meet the above stated objectives is it expected that the service provider *inter alia* will conduct the following steps:

a) With support from OAI staff, define strategy and business architecture

- Understand business processes and available data
- Identify risks
- Determine the definition of 'exceptions'
- Define indicators (tests)
- b) With support from OAI staff, develop requirements and design specification

- o Identify / Define relevant IT systems and assess availability and quality of data
- Design, data mapping and transformation (i.e., identify, extract, normalize, cleanse, validate)
- c) Develop data analytics solution
  - Develop analytics (i.e., script, program, etc.). Each analysis/test should include description of the dataset, and a data dictionary
- d) Validate results
  - Execute analytics
  - Validate results to identify data and/or logic flaws
  - O Use results / user feedback to modify analytics, as appropriate
- e) Develop visualization (dashboard)
  - o Develop risk rankings on transactional as well as aggregate (business unit) level
  - o Prepare visual, interactive representation of results

For this Terms of Reference the data used to develop, implement, and validate the data analytics system will be limited to a small sample of six business units, five different country offices and one headquarters based unit. The sample will serve as a proof of concept and to validate the pertinence of the processes and solution that have been developed. However, the system should facilitate subsequent scaling-up to accommodate data usage of all of UNDP's business units.

To facilitate the work, OAI will share all details regarding its current data analytics system with the selected service provider as well as its knowledge of the data structure.

The service provider is expected to work with OAI's ICT Audit Section, responsible for development and maintenance of OAI's current data analytics system and subsequently responsible for managing the new system. Furthermore, OAI's ICT Audit Section will be OAI's assigned focal point, ensuring that the service provider receives information on a timely basis.

#### IV. DELIVERABLES

The selected service provider will produce a working data analytics system, to be managed by OAI and run on UNDP-managed infrastructure.

The assumption is that the data analytics system will be an in-house system managed by OAI. In case the service provider proposes other options that are deemed acceptable (e.g. data feed into 'proprietary' system managed by the service provider), this would need to be discussed and agreed upon with OAI.

The system should, as a minimum, comply with the following specifications:

- have a web-based interface
- use Microsoft SQL Server as the database management system
- allow concurrent access by multiple authorized users
- allow download of selected data in user friendly format (csv/xls)
- have a visual, interactive presentation of results

Besides the working data analytics system the service provider is expected to produce *inter alia* the following deliverables:

- Architecture document consisting of inter alia required data, technology components, etc.
- A defined set of risks / controls

- Scoring model for risk ranking (transaction / business unit level)
- Queries / Scripts / Programs (preferably no black-box solutions, proprietary algorithms should be identified)

All work product produced by the service provider as a result of this engagement is owned by UNDP.

#### V. REQUIREMENTS

The service provider should have a solid experience in developing and implementing audit related data analytic systems:

- Provide at least 2-3 client references for whom the service provider had developed and implemented audit related data analytic systems
- The team leader should have at least 3 years of actual experience in developing and implementing audit related data analytic systems.

Fluency in English is required.

#### VI. TIMEFRAME

The work is expected to start not later than 1 May 2018, but actual start date is negotiable.

The final deliverable should be submitted to and accepted by OAI not later than 1 November 2018.

#### VII. PAYMENT

Corresponding payments shall be made following certification by OAI that the deliverables requested have been satisfactorily performed and have been achieved by or before the due date.

The payment shall be made with following milestones:

#	Milestone	% Payable
1	Commencement of work	20%
2	Acceptance by OAI of satisfactory data architecture	30%
	document, including data set and proposed indicators	
3	Acceptance by OAI of satisfactory visualization /	20%
	reporting of results	
4	Acceptance by OAI of satisfactory final, automated and	30%
	repeatable data analytics system	

# Section 4: Proposal Submission Form<sup>5</sup>

[insert: Location] [insert: Date

To: [insert: Name and Address of UNDP focal point]

Dear Sir/Madam:

We, the undersigned, hereby offer to provide professional services to assist and support OAI in enhancing its current data analytics system in accordance with your Request for Proposal dated [insert: Date] and our Proposal. We are hereby submitting our Proposal, which includes the Technical Proposal and Financial Proposal in a separate password protected .pdf file.

We hereby declare that:

- a) All the information and statements made in this Proposal are true and we accept that any misrepresentation contained in it may lead to our disqualification;
- We are currently not on the removed or suspended vendor list of the UN or other such lists of other UN agencies, nor are we associated with, any company or individual appearing on the 1267/1989 list of the UN Security Council;
- c) We have no outstanding bankruptcy or pending litigation or any legal action that could impair our operation as a going concern; and
- d) We do not employ, nor anticipate employing, any person who is or was recently employed by the UN or UNDP.

We confirm that we have read, understood and hereby accept the Terms of Reference describing the duties and responsibilities required of us in this RFP, and the General Terms and Conditions of UNDP's Contract for Professional Services.

We agree to abide by this Proposal for 120 days.

We undertake, if our Proposal is accepted, to initiate the services not later than the date indicated in the Data Sheet.

We fully understand and recognize that UNDP is not bound to accept this proposal, that we shall bear all costs associated with its preparation and submission, and that UNDP will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the evaluation.

We remain,	
Yours sincerely,	
Authorized Signature [In full and initials]:	

<sup>&</sup>lt;sup>5</sup> No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Proposal.

Name of Firm:	
Contact Details :	
	[please mark this letter with your corporate seal, if avo

# Section 5: Documents Establishing the Eligibility and Qualifications of the Proposer

# Proposer Information Form<sup>6</sup>

Date: [insert date (as day, month and year] of Proposal Submission]

		1	RFP No.: [inse	rt number]
		Page	of	pages
1. Proposer's Legal Name [insert Pro	pposer's legal name]			
2. In case of Joint Venture (JV), legal	name of each party: [insert legal name	of each party in J	V]	
3. Actual or intended Country/ies of	Registration/Operation: [insert actual	or intended Count	ry of Registrat	ion]
4. Year of Registration: [insert Propos	ser's year of registration]			
5. Countries of Operation	6. No. of staff in each Country	7.Years of Operation in each Country		
8. Legal Address/es in Country/ies of registration]	Registration/Operation: [insert Propo.	ser's legal address	in country of	
9. Value and Description of Top three	(3) Biggest Contract for the past five (	5) years		
10. Latest Credit Rating (if any)				
11. Brief description of litigation hist outcomes, if already resolved.	ory (disputes, arbitration, claims, etc.),	, indicating curren	t status and	
12. Proposer's Authorized Represent	ative Information			
Name: [insert Authorized Represen Address: [insert Authorized Repres Telephone/Fax numbers: [insert Au Email Address: [insert Authorized F	entative's name] uthorized Representative's name]			
-	989 or UN Ineligibility List ?   YES or	r 🗆 NO		

<sup>&</sup>lt;sup>6</sup> The Proposer shall fill in this Form in accordance with the instructions. Apart from providing additional information, no alterations to its format shall be permitted and no substitutions shall be accepted.

14. Attached are copies of original documents of:
□ All eligibility document requirements listed in the Data Sheet □ If Joint Venture/Consortium – copy of the Memorandum of Understanding/Agreement or Letter of Intent to
form a JV/Consortium, or Registration of JV/Consortium, if registered
☐ If case of Government corporation or Government-owned/controlled entity, documents establishing legal and financial autonomy and compliance with commercial law.
and interior ductoriority and compilative with commercial law.

# Joint Venture Partner Information Form (if Registered)<sup>7</sup>

Date: [insert date (as day, month and year) of Proposal Submission]

RFP No.: [insert number]

Page of pa	iges
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Proposer's Legal Name: [insert Proposer's legal name]						
2. JV's Party legal name: [inse	rt JV's Party legal name]					
3. JV's Party Country of Regist	tration: [insert JV's Party country of reg	istration]				
4. Year of Registration: [insert P	arty's year of registration]					
5. Countries of Operation	6. No. of staff in each Country	7.Years of Operation in each Country				
8. Legal Address/es in Country/ies of Registration/Operation: [insert Party's legal address in country of registration]						
9. Value and Description of Top	three (3) Biggest Contract for the past fi	ve (5) years				
10. Latest Credit Rating (if any)						
Brief description of litigation history (disputes, arbitration, claims, etc.), indicating current status and outcomes, if already resolved.						
13. JV's Party Authorized Representative Information						
Telephone/Fax numbers: [inser	ry authorized representative] Party authorized representative] t telephone/fax numbers of JV's Party a dress of JV's Party authorized represent					

<sup>&</sup>lt;sup>7</sup> The Proposer shall fill in this Form in accordance with the instructions. Apart from providing additional information, no alterations to its format shall be permitted and no substitutions shall be accepted.

14. Attached are copies of original documents of: [check the box(es) of the attached original documents]
<ul> <li>□ All eligibility document requirements listed in the Data Sheet</li> <li>□ Articles of Incorporation or Registration of firm named in 2.</li> <li>□ In case of government owned entity, documents establishing legal and financial autonomy and compliance with commercial law.</li> </ul>

## **Section 6: Technical Proposal Form**

# TECHNICAL PROPOSAL FORMAT INSERT TITLE OF THE SERVICES

Note: Technical Proposals not submitted in this format may be rejected. The financial proposal should be submitted in a separate password protected file.

Name of Proposing Organization / Firm:	
Country of Registration:	
Name of Contact Person for this Proposal:	
Address:	
Phone / Fax:	
Email:	

#### **SECTION 1: EXPERTISE OF FIRM/ ORGANISATION**

This section should fully explain the Proposer's resources in terms of personnel and facilities necessary for the performance of this requirement. All contents of this section may be modified or expanded depending on the evaluation criteria stated in the RFP.

- 1.1 Brief Description of Proposer as an Entity: Provide a brief description of the organization / firm submitting the proposal, its legal mandates/authorized business activities, the year and country of incorporation, types of activities undertaken, and approximate annual budget, etc. Include reference to reputation, or any history of litigation and arbitration in which the organisation / firm has been involved that could adversely affect or impact the performance of services, indicating the status/result of such litigation/arbitration.
- <u>1.2. Financial Capacity:</u> Provide the latest Audited Financial Statement (Income Statement and Balance Sheet) duly certified by a Public Accountant, and with authentication of receiving by the Government's Internal Revenue Authority. Include any indication of credit rating, industry rating, etc.
- 1.3. Track Record and Experiences: Provide the following information regarding corporate experience within the last five (5) years which are related or relevant to those required for this Contract.

Name of project	Client	Contract Value	Period of activity	Types of activities undertaken	Status or Date Completed	References Contact Details (Name, Phone, Email)

#### **SECTION 2 - APPROACH AND IMPLEMENTATION PLAN**

This section should demonstrate the Proposer's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, as specified, point by point; providing a detailed description of the essential performance characteristics proposed; and demonstrating how the proposed methodology meets or exceeds the requirements.

- <u>2.1. Approach to the Service/Work Required</u>: Please provide a detailed description of the methodology for how the organisation/firm will achieve the Terms of Reference of the project, keeping in mind the appropriateness to local conditions and project environment.
- <u>2.2. Technical Quality Assurance Review Mechanisms</u>: The methodology shall also include details of the Proposer's internal technical and quality assurance review mechanisms.
- <u>2.3 Implementation Timelines:</u> The Proposer shall submit a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.
- <u>2.4. Subcontracting</u>: Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors. Special attention should be given to providing a clear picture of the role of each entity and how everyone will function as a team.
- <u>2.5. Risks / Mitigation Measures</u>: Please describe the potential risks for the implementation of this project that may impact achievement and timely completion of expected results as well as their quality. Describe measures that will be put in place to mitigate these risks.
- <u>2.6. Reporting and Monitoring</u>: Please provide a brief description of the mechanisms proposed for this project for reporting to the UNDP and partners, including a reporting schedule.
- <u>2.7 Statement of Full Disclosure</u>: This is intended to disclose any potential conflict in accordance with the definition of "conflict" under Section 4 of this document, if any.
- <u>2.8 Other:</u> Any other comments or information regarding the project approach and methodology that will be adopted.

#### **SECTION 3: PERSONNEL**

- <u>3.1 Management Structure</u>: Describe the overall management approach toward planning and implementing this activity. Include an organization chart for the management of the project describing the relationship of key positions and designations.
- 3.2 Staff Time Allocation: Provide a spreadsheet will be included to show the activities of each staff member and the time allocated for his/her involvement. (Note: This spreadsheet is crucial and no substitution of personnel will be tolerated once the contract has been awarded except in extreme circumstances and with the written approval of the UNDP. If substitution is unavoidable it will be with a person who, in the opinion of the UNDP project manager, is at least as experienced as the person being replaced, and subject to the approval of UNDP. No increase in costs will be considered as a result of any substitution.)
- 3.3 Qualifications of Key Personnel: Provide the CVs for key personnel (Team Leader, and Team Members who will implement this assignment). Their CVs will be scored for technical assessment. You may include CVs of managerial and general staff that will be providing to support the implementation of this assignment, however, their CVs will not be scored for technical assessment. CVs should demonstrate qualifications in areas relevant to the Scope of Services. Please use the format below:

ons:			
ght experience	in the region and on simila	ır projects.	
recent):			
Name of acti	ivity/ Project/ funding	Job Title and Activities	
organisation	, if applicable:	undertaken/Description of	
		actual role performed:	
Name			
Designation			
Organization			
Contact Information – Address; Phone; Email; etc.			
Name			
Designation			
Organization			
Contact Information – Address; Phone; Email; etc.			
Name			
Designation			
Organization			
Contact Information – Address; Phone; Email; etc.			
	necent): Name of actions organisation Name Designation Contact Information Organization Contact Information Organization Organization Organization	name Designation Organization Organization Organization Organization Organization Contact Information – Address; Phone; Information Organization Organization Organization Organization Organization Organization Organization Organization Organization Contact Information – Address; Phone; Information – Addre	

Declaration:	
I confirm my intention to serve in the stated position and present proposed contract. I also understand that any wilful misstatement disqualification, before or during my engagement.	•
Signature of the Nominated Team Leader/Member	Date Signed

# **Section 7: Financial Proposal Form<sup>8</sup>**

The Financial Proposal must provide a total fixed price. Please use below table to calculate the total fixed price. UNDP will use the indicated total fixed price for financial evaluation.

All prices/rates quoted must be exclusive of all taxes, since UNDP is exempt from taxes as detailed in UNDP General Conditions of Contract for Services, Clause 18.

The costs of preparing a proposal and of negotiating a contract are not reimbursable by UNDP.

#### A. Cost Breakdown

Personnel Designation/Title		No. of Personnel	No. of work days	Daily rate	Total professional fees	
Manager; Name						
Team Leade	r; Name					
Senior Specialist						
Other Team Members						
	Sub-totals			days		\$
Travel and out-of-pockets expenses (OPE) (not exceed 10% of					\$	
professional fees)						
Total fixed price					\$	

Reminder: The financial proposal form duly completed should be submitted in a password-protected .pdf format file. Only those respondents whose submissions pass the technical evaluation will be requested to submit their password. Also any submission of financial proposal together with the password will be disqualified.

<sup>&</sup>lt;sup>8</sup> No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Proposal.