

REQUEST FOR PROPOSAL

87147_For the Provision of Conference Support Services for UN Bonn Conference Facilities

RFP No.: 87147

Project: External conference support services for UN Bonn conference facilities

Country: Germany

Issued on: 30 May 2018

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Section 1. Letter of Invitation

The **United Nations Volunteers** administered by United Nations Development Programme (hereinafter "UNV") hereby invites you to submit a Proposal to this Request for Proposal (RFP) for the above-referenced subject.

This RFP includes the following documents and the General Terms and Conditions of Contract which is inserted in the Bid Data Sheet (BDS):

Section 1: This Letter of Invitation

Section 2: Instruction to Bidders

Section 3: Bid Data Sheet (BDS)

Section 4: Evaluation Criteria

Section 5: Terms of Reference

Section 6: Returnable Bidding Forms

- o Form A: Technical Proposal Submission Form
- o Form B: Bidder Information Form
- o Form C: Joint Venture/Consortium/Association Information Form
- o Form D: Qualification Form
- o Form E: Format of Technical Proposal
- o Form F: Financial Proposal Submission Form
- o Form G: Financial Proposal Form

If you are interested in submitting a Proposal in response to this RFP, please prepare your Proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the Deadline for Submission of Proposals set out in Bid Data Sheet.

Please acknowledge receipt of this RFP by sending an email to *procurement@unv.org*, indicating whether you intend to submit a Proposal or otherwise. You may also utilize the "Accept Invitation" function in eTendering system, where applicable. This will enable you to receive amendments or updates to the RFP. Should you require further clarifications, kindly communicate with the contact person/s identified in the attached Bid Data Sheet as the focal point for queries on this RFP.

UNV looks forward to receiving your Proposal and thank you in advance for your interest in UNV procurement opportunities.

Issued by:

Name: Madalina Florica

Title: Procurement Assistant

Date: May 30, 2018

Approved by:

Name: Mitsuhiko Inaba

Title: Chief, Operations Section

Date: May 30, 2018

Section 2. Instruction to Bidders

A. GENERAL PROVISIONS			
1. Introduction	1.1	Bidders shall adhere to all the requirements of this RFP, including any amendments in writing by UNV. This RFP is conducted in accordance with the UNDP Programme and Operations Policies and Procedures (POPP) on Contracts and Procurement which can be accessed at https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d	
	1.2	Any Proposal submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Proposal by UNV. UNV is under no obligation to award a contract to any Bidder as a result of this RFP.	
	1.3	As part of the bid, it is desired that the Bidder registers at the United Nations Global Marketplace (UNGM) website (www.ungm.org). The Bidder may still submit a bid even if not registered with the UNGM. However, if the Bidder is selected for contract award, the Bidder must register on the UNGM prior to contract signature.	
2. Fraud & Corruption, Gifts and Hospitality	2.1	UNV strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of UNV vendors and requires all bidders/vendors observe the highest standard of ethics during the procurement process and contract implementation. UNDP's Anti-Fraud Policy can be found at http://www.undp.org/content/undp/en/home/operations/accountability/audit/office_of_audit_andinvestigation.html#anti	
	2.2	Bidders/vendors shall not offer gifts or hospitality of any kind to UNV staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches or dinners.	
	2.3	In pursuance of this policy, UNV	
		(a) Shall reject a proposal if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated period of time, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a UNV contract.	
	2.4	All Bidders must adhere to the UN Supplier Code of Conduct, which may be found at http://www.un.org/depts/ptd/pdf/conduct_english.pdf	
3. Eligibility	3.1	A vendor should not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to UNV whether they are subject to any sanction or temporary suspension imposed by these organizations.	
	3.2	It is the Bidder's responsibility to ensure that its employees, joint venture members, sub-contractors, service providers, suppliers and/or their employees	

		meet the eligibility requirements as established by UNV.
4. Conflict of Interests	4.1	Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
		a) Are or have been associated in the past, with a firm or any of its affiliates which have been engaged by UNV to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process;
		b) Were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or
		c) Are found to be in conflict for any other reason, as may be established by, or at the discretion of UNV.
	4.2	In the event of any uncertainty in the interpretation of a potential conflict of interest, Bidders must disclose to UNV, and seek UNV's confirmation on whether or not such a conflict exists.
	4.3	Similarly, the Bidders must disclose in their proposal their knowledge of the following:
		a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel are family members of UNV staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and
		b) All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.
		Failure to disclose such an information may result in the rejection of the proposal or proposals affected by the non-disclosure.
	4.4	The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNV's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFP, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Proposal.
B. PREPARATION OF	PROF	POSALS
5. General Considerations	5.1	In preparing the Proposal, the Bidder is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.
	5.2	The Bidder will not be permitted to take advantage of any errors or omissions in the RFP. Should such errors or omissions be discovered, the Bidder must notify the UNV
6. Cost of Preparation	6.1	The Bidder shall bear any and all costs related to the preparation and/or

of Proposal	submission of the Proposal, regardless of whether its Proposal was selected or not. UNV shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.	
7. Language	7.1 The Proposal, as well as any and all related correspondence exchanged by the Bidder and UNV, shall be written in the language (s) specified in the BDS.	
8. Documents Comprising the Proposal	 The Proposal shall comprise of the following documents: a) Documents Establishing the Eligibility and Qualifications of the Bidder; b) Technical Proposal; c) Financial Proposal; d) Proposal Security, if required by BDS; e) Any attachments and/or appendices to the Proposal. 	
 Documents Establishing the Eligibility and Qualifications of the Bidder 	9.1 The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the Forms provided under Section 6 and providing documents required in those forms. In order to award a contract to a Bidder, its qualifications must be documented to UNV's satisfaction.	
10. Technical Proposal Format and Content	 10.1 The Bidder is required to submit a Technical Proposal using the Standard Forms and templates provided in Section 6 of the RFP. 10.2 The Technical Proposal shall not include any price or financial information. A Technical Proposal containing material financial information may be declared non-responsive. 10.3 Samples of items, when required as per Section 5, shall be provided within the time specified and unless otherwise specified by UNV, and at no expense to UNV 10.4 When applicable and required as per Section 5, the Bidder shall describe the necessary training programme available for the maintenance and operation of the services and/or equipment offered as well as the cost to the UNV. Unless otherwise specified, such training as well as training materials shall be provided in the language of the Bid as specified in the BDS. 	
11. Financial Proposals	 11.1 The Financial Proposal shall be prepared using the Standard Form provided in Section 6 of the RFP. It shall list all major cost components associated with the services, and the detailed breakdown of such costs. 11.2 Any output and activities described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, as well as in the final total price. 11.3 Prices and other financial information must not be disclosed in any other place except in the financial proposal. 	
12. Proposal Security	 12.1 A Proposal Security, if required by BDS, shall be provided in the amount and form indicated in the BDS. The Proposal Security shall be valid up to thirty (30) days after the final date of validity of the Proposal. 12.2 The Proposal Security shall be included along with the Technical Proposal. If 	

		Proposal Security is required by the RFP but is not found along with the Technical Proposal, the Proposal shall be rejected.
	12.3	If the Proposal Security amount or its validity period is found to be less than what is required by UNV, UNV shall reject the Proposal.
	12.4	In the event an electronic submission is allowed in the BDS, Bidders shall include a copy of the Bid Security in their proposal and the original of the Proposal Security must be sent via courier or hand delivery as per the instructions in BDS.
	12.5	The Proposal Security may be forfeited by UNV, and the Proposal rejected, in the event of any one or combination, of the following conditions:
		a) If the Bidder withdraws its offer during the period of the Proposal Validity specified in the BDS, or;
		b) In the event that the successful Bidder fails:
		i. to sign the Contract after UNV has issued an award; or
	12.6	to furnish the Performance Security, insurances, or other documents that UNV may require as a condition precedent to the effectivity of the contract that may be awarded to the Bidder.
13. Currencies	13.1	All prices shall be quoted in the currency or currencies indicated in the BDS. Where Proposals are quoted in different currencies, for the purposes of comparison of all Proposals:
		 a) UNV will convert the currency quoted in the Proposal into the UNV preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Proposals; and
		b) In the event that UNV selects a proposal for award that is quoted in a currency different from the preferred currency in the BDS, UNV shall reserve the right to award the contract in the currency of UNV's preference, using the conversion method specified above.
14. Joint Venture, Consortium or Association	14.1	If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Proposal, they shall confirm in their Proposal that: (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Proposal; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNV and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture.
	14.2	After the Deadline for Submission of Proposal, the lead entity identified to represent the JV, Consortium or Association shall not be altered without the prior written consent of UNV.
	14.3	The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Clause 9 herein in respect of submitting only one proposal.
	14.4	The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entity in the joint venture in

delivering the requirements of the RFP, both in the Proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by UNV. 14.5 A JV, Consortium or Association in presenting its track record and experience should clearly differentiate between: a) Those that were undertaken together by the JV, Consortium or Association; and b) Those that were undertaken by the individual entities of the JV, Consortium or Association. 14.6 Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV, Consortium or Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials. 14.7 JV, Consortium or Associations are encouraged for high value, multi-sectoral requirements when the spectrum of expertise and resources required may not be available within one firm. 15. Only One Proposal 15.1 The Bidder (including the individual members of any Joint Venture) shall submit only one Proposal, either in its own name or as part of a Joint Venture. 15.2 Proposals submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following: a) they have at least one controlling partner, director or shareholder in common; or b) any one of them receive or have received any direct or indirect subsidy from the other/s; or c) they have the same legal representative for purposes of this RFP; or d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Proposal of, another Bidder regarding this RFP process; e) they are subcontractors to each other's Proposal, or a subcontractor to one Proposal also submits another Proposal under its name as lead Bidder; or f) some key personnel proposed to be in the team of one Bidder participates in more than one Proposal received for this RFP process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Proposal. 16. Proposal Validity 16.1 Proposals shall remain valid for the period specified in the BDS, commencing on **Period** the Deadline for Submission of Proposals. A Proposal valid for a shorter period may be rejected by UNV and rendered non-responsive. 16.2 During the Proposal validity period, the Bidder shall maintain its original Proposal without any change, including the availability of the Key Personnel, the proposed rates and the total price.

17. Extension of Proposal Validity Period	 17.1 In exceptional circumstances, prior to the expiration of the proposal validity period, UNV may request Bidders to extend the period of validity of their Proposals. The request and the responses shall be made in writing, and shall be considered integral to the Proposal. 17.2 If the Bidder agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal. 17.3 The Bidder has the right to refuse to extend the validity of its Proposal, and in which case, such Proposal will not be further evaluated.
18. Clarification of Proposal	 Bidders may request clarifications on any of the RFP documents no later than the date indicated in the BDS. Any request for clarification must be sent in writing in the manner indicated in the BDS. If inquiries are sent other than specified channel, even if they are sent to a UNV staff member, UNV shall have no obligation to respond or confirm that the query was officially received. UNV will provide the responses to clarifications through the method specified in
	the BDS. 18.3 UNV shall endeavor to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNV to extend the submission date of the Proposals, unless UNV deems that such an extension is justified and necessary.
19. Amendment of Proposals	19.1 At any time prior to the deadline of Proposal submission, UNV may for any reason, such as in response to a clarification requested by a Bidder, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective bidders.
	19.2 If the amendment is substantial, UNV may extend the Deadline for submission of proposal to give the Bidders reasonable time to incorporate the amendment into their Proposals.
20. Alternative Proposals	20.1 Unless otherwise specified in the BDS, alternative proposals shall not be considered. If submission of alternative proposal is allowed by BDS, a Bidder may submit an alternative proposal, but only if it also submits a proposal conforming to the RFP requirements. UNV shall only consider the alternative proposal offered by the Bidder whose conforming proposal ranked the highest as per the specified evaluation method. Where the conditions for its acceptance are met, or justifications are clearly established, UNV reserves the right to award a contract based on an alternative proposal.
	20.2 If multiple/alternative proposals are being submitted, they must be clearly marked as "Main Proposal" and "Alternative Proposal"
21. Pre-Bid Conference	21.1 When appropriate, a Bidder's conference will be conducted at the date, time and location specified in the BDS. All Bidders are encouraged to attend. Non-attendance, however, shall not result in disqualification of an interested Bidder. Minutes of the Bidder's conference will be disseminated on the procurement website and shared by email or on the e-Tendering platform as specified in the BDS. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifically incorporated in the Minutes of the

		Bidder's Conference or issued/posted as an amendment to RFP.		
C. SUBMISSION AND OPENING OF PROPOSALS				
22. Submission	22.1	The Bidder shall submit a duly signed and complete Proposal comprising the documents and forms in accordance with the requirements in the BDS. The submission shall be in the manner specified in the BDS.		
	22.2	The Proposal shall be signed by the Bidder or person(s) duly authorized to commit the Bidder. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the bidding entity, or a Power of Attorney, accompanying the Proposal.		
	22.3	Bidders must be aware that the mere act of submission of a Proposal, in and of itself, implies that the Bidder fully accepts the UNDP General Contract Terms and Conditions.		
Hard copy (manual) submission	22.4	Hard copy (manual) submission by courier or hand delivery allowed or specified in the BDS shall be governed as follows:		
		a) The signed Proposal shall be marked "Original", and its copies marked "Copy" as appropriate. The number of copies is indicated in the BDS. All copies shall be made from the signed original only. If there are discrepancies between the original and the copies, the original shall prevail.		
		b) The Technical Proposal and the Financial Proposal envelopes MUST BE COMPLETELY SEPARATE and each of them must be submitted sealed individually and clearly marked on the outside as either "TECHNICAL PROPOSAL" or "FINANCIAL PROPOSAL", as appropriate. Each envelope SHALL clearly indicate the name of the Bidder. The outer envelopes shall:		
		i. Bear the name and address of the bidder;		
		ii. Be addressed to UNV as specified in the BDS		
		iii.Bear a warning that states "Not to be opened before the time and date for proposal opening" as specified in the BDS.		
		If the envelopes and packages with the Proposal are not sealed and marked as required, UNV shall assume no responsibility for the misplacement, loss, or premature opening of the Proposal.		
Email Submission	22.5	Email submission, if allowed or specified in the BDS, shall be governed as follows:		
Linaii Subinission		a) Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;		
		b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE. The financial proposal shall be encrypted with different passwords and clearly labelled. The files must be sent to the dedicated email address specified in the BDS.		
		c) The password for opening the Financial Proposal should be provided only upon request of UNV. UNV will request password only from bidders whose Technical Proposal has been found to be technically responsive. Failure to provide correct password may result in the proposal being rejected.		

eTendering submission 22.6 Electronic submission through eTendering, if allowed or specified in the BDS, shall be governed as follows: a) Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS; b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labelled. d) The Financial Proposal file must be encrypted with a password so that it cannot be opened nor viewed until the password is provided. The password for opening the Financial Proposal should be provided only upon request of UNV. UNV will request password only from bidders whose technical proposal has been found to be technically responsive. Failure to provide the correct password may result in the proposal being rejected. c) Documents which are required to be in original form (e.g. Bid Security, etc.) must be sent via courier or hand delivery as per the instructions in BDS. d) Detailed instructions on how to submit, modify or cancel a bid in the eTendering system are provided in the eTendering system Bidder User Guide and Instructional videos available on this link: http://www.undp.org/content/undp/en/home/operations/procurement/bu siness/procurement-notices/resources/ 23. Deadline for 23.1 Complete Proposals must be received by UNV in the manner, and no later than **Submission of** the date and time, specified in the BDS. UNV shall only recognize the date and **Proposals and Late** time that the bid was received by UNV **Proposals** 23.2 UNV shall not consider any Proposal that is submitted after the deadline for the submission of Proposals. 24. Withdrawal, 24.1 A Bidder may withdraw, substitute or modify its Proposal after it has been Substitution, and submitted at any time prior to the deadline for submission. **Modification of** 24.2 Manual and Email submissions: A bidder may withdraw, substitute or modify its **Proposals** Proposal by sending a written notice to UNV, duly signed by an authorized representative, and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the Proposal, if any, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of proposals, by clearly marking them as "WITHDRAWAL" "SUBSTITUTION," or "MODIFICATION" 24.3 eTendering: A Bidder may withdraw, substitute or modify its Proposal by Canceling, Editing, and re-submitting the proposal directly in the system. It is the responsibility of the Bidder to properly follow the system instructions, duly edit and submit a substitution or modification of the Proposal as needed. Detailed instructions on how to cancel or modify a Proposal directly in the system are provided in Bidder User Guide and Instructional videos. 24.4 Proposals requested to be withdrawn shall be returned unopened to the Bidders (only for manual submissions), except if the bid is withdrawn after the bid has been opened

25. Proposal Opening 25.1 There is no public bid opening for RFPs. UNV shall open the Proposals in the presence of an ad-hoc committee formed by UNV, consisting of at least two (2) members. In the case of e-Tendering submission, bidders will receive an automatic notification once their proposal is opened. D. EVALUATION OF PROPOSALS 26. Confidentiality 26.1 Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award. 26.2 Any effort by a Bidder or anyone on behalf of the Bidder to influence UNV in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNV's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNV's vendor sanctions procedures. 27. Evaluation of 27.1 The Bidder is not permitted to alter or modify its Proposal in any way after the **Proposals** proposal submission deadline except as permitted under Clause 24 of this RFP. UNV will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals. 27.2 Evaluation of proposals is made of the following steps: a) Preliminary Examination b) Minimum Eligibility and Qualification (if pre-qualification is not done) c) Evaluation of Technical Proposals d) Evaluation of Financial Proposals 28. Preliminary 28.1 UNV shall examine the Proposals to determine whether they are complete with **Examination** respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNV reserves the right to reject any Proposal at this stage. 29. Evaluation of Eligibility and Qualification of the Bidder will be evaluated against the Minimum **Eligibility and** Eligibility/Qualification requirements specified in the Section 4 (Evaluation Qualification Criteria). 29.2 In general terms, vendors that meet the following criteria may be considered qualified: a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors' list; b) They have a good financial standing and have access to adequate financial resources to perform the contract and all existing commercial commitments, c) They have the necessary similar experience, technical expertise, production capacity where applicable, quality certifications, quality assurance procedures and other resources applicable to the provision of the services required;

- d) They are able to comply fully with UNDP General Terms and Conditions of Contract;
- e) They do not have a consistent history of court/arbitral award decisions against the Bidder; and
- f) They have a record of timely and satisfactory performance with their clients.

30. Evaluation of Technical and Financial Proposals

- 10.1 The evaluation team shall review and evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and other RFP documents, applying the evaluation criteria, sub-criteria, and point system specified in the Section 4 (Evaluation Criteria). A Proposal shall be rendered non-responsive at the technical evaluation stage if it fails to achieve the minimum technical score indicated in the BDS. When necessary and if stated in the BDS, UNV may invite technically responsive bidders for a presentation related to their technical proposals. The conditions for the presentation shall be provided in the bid document where required.
- 30.2 In the second stage, only the Financial Proposals of those Bidders who achieve the minimum technical score will be opened for evaluation. The Financial Proposals corresponding to Technical Proposals that were rendered non-responsive shall remain unopened, and, in the case of manual submission, be returned to the Bidder unopened. For emailed Proposals and e-tendering submissions, UNV will not request for the password of the Financial Proposals of bidders whose Technical Proposal were found not responsive.
- 30.3 The evaluation method that applies for this RFP shall be as indicated in the BDS, which may be either of two (2) possible methods, as follows: (a) the lowest priced method which selects the lowest evaluated financial proposal of the technically responsive Bidders; or (b) the combined scoring method which will be based on a combination of the technical and financial score.
- 30.4 When the BDS specifies a combined scoring method, the formula for the rating of the Proposals will be as follows:

Rating the Technical Proposal (TP):

TP Rating = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100

Rating the Financial Proposal (FP):

FP Rating = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100

Total Combined Score:

Combined Score = (TP Rating) x (Weight of TP, e.g. 70%) + (FP Rating) x (Weight of FP, e.g., 30%)

31. Due Diligence

31.1 UNV reserves the right to undertake a due diligence exercise, also called post qualification, aimed at determining to its satisfaction, the validity of the information provided by the Bidder. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following:

a) Verification of accuracy, correctness and authenticity of information provided by the Bidder; b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team; c) Inquiry and reference checking with Government entities with jurisdiction on the Bidder, or with previous clients, or any other entity that may have done business with the Bidder: d) Inquiry and reference checking with previous clients on the performance on on-going or contracts completed, including physical inspections of previous works, as necessary; e) Physical inspection of the Bidder's offices, branches or other places where business transpires, with or without notice to the Bidder; Other means that UNV may deem appropriate, at any stage within the selection process, prior to awarding the contract. 32. Clarification of 32.1 To assist in the examination, evaluation and comparison of Proposals, UNV may, **Proposals** at its discretion, ask any Bidder for a clarification of its Proposal. 32.2 UNV's request for clarification and the response shall be in writing and no change in the prices or substance of the Proposal shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNV in the evaluation of the Proposals, in accordance with RFP. 32.3 Any unsolicited clarification submitted by a Bidder in respect to its Proposal, which is not a response to a request by UNV, shall not be considered during the review and evaluation of the Proposals. 33. Responsiveness of 33.1 UNV's determination of a Proposal's responsiveness will be based on the **Proposal** contents of the Proposal itself. A substantially responsive Proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission. 33.2 If a Proposal is not substantially responsive, it shall be rejected by UNV and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission. 34. Nonconformities, 34.1 Provided that a Proposal is substantially responsive, UNV may waive any non-**Reparable Errors and** conformities or omissions in the Proposal that, in the opinion of UNV, do not **Omissions** constitute a material deviation. 34.2 UNV may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the Proposal. Failure of the Bidder to comply with the request may result in the rejection of its Proposal. 34.3 For Financial Proposal that has been opened, UNV shall check and correct arithmetical errors as follows:

is obtained by multiplying shall prevail and the line it of UNV there is an obvious price; in which case the line price shall be corrected; b) if there is an error in a tot of subtotals, the subtotal and		is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNV there is an obvious misplacement of the decimal point in the unit price; in which case the line item total as quoted shall govern and the unit price shall be corrected; b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected;	
		shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.	
	34.4	If the Bidder does not accept the correction of errors made by UNV, its Proposal shall be rejected.	
E. AWARD OF CONT	RACT		
35. Right to Accept, Reject, Any or All Proposals	35.1	UNV reserves the right to accept or reject any Proposal, to render any or all of the Proposals as non-responsive, and to reject all Proposals at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Bidder(s) of the grounds for UNV's action. UNV shall not be obliged to award the contract to the lowest priced offer.	
36. Award Criteria	Prior to expiration of the proposal validity, UNV shall award the contract qualified Bidder based on the award criteria indicated in the BDS.		
37. Debriefing	37.1	In the event that a Bidder is unsuccessful, the Bidder may request a debriefing from UNV. The purpose of the debriefing is to discuss the strengths and weaknesses of the Bidder's submission, in order to assist the Bidder in improving its future proposals for UNV procurement opportunities. The content of other proposals and how they compare to the Bidder's submission shall not be discussed.	
Requirements at the services and/or goods, by up to a maximum twenty-five per ce		At the time of award of Contract, UNV reserves the right to vary the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.	
39. Contract Signature	39.1	Bidder shall sign and date the Contract and return it to UNV. Failure to do so may constitute sufficient grounds for the annulment of the award, and forfeiture of the Proposal Security, if any, and on which event, UNV may award the Contract to the Second Ranked Bidder or call for new Proposals.	
40. Contract Type and General Terms and Conditions	40.1	The types of Contract to be signed and the applicable UNDP Contract General Terms and Conditions, as specified in BDS, can be accessed at http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html	
41. Performance Security	41.1	40.1 A performance security, if required in BDS, shall be provided in the amount specified in BDS and form available at	

		https://popp.undp.org/_layouts/15/WopiFrame.aspx?sourcedoc=/UNDP_POPP_DOCUMENT_LIBRARY/Public/PSU_Solicitation_Performance%20Guarantee%20Form.docx&action=default within fifteen (15) days of the contract signature by both parties. Where a performance security is required, the receipt of the performance security by UNV shall be a condition for rendering the contract effective.
42. Bank Guarantee for Advanced Payment	42.1	Except when the interests of UNV so require, it is UNV's preference to make no advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form available at https://popp.undp.org/_layouts/15/WopiFrame.aspx?sourcedoc=/UNDP_POPP _DOCUMENT_LIBRARY/Public/PSU_Contract%20Management%20Payment%20 and%20Taxes_Advanced%20Payment%20Guarantee%20Form.docx&action=de fault
43. Liquidated Damages	43.1	If specified in BDS, UNV shall apply Liquidated Damages resulting from the Contractor's delays or breach of its obligations as per the Contract.
44. Payment Provisions	44.1	Payment will be made only upon UNV's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in UNV with direct supervision of the Contractor. Payment will be effected by bank transfer in the currency of contract.
45. Vendor Protest	45.1	UNV's vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures: http://www.undp.org/content/undp/en/home/operations/procurement/busine ss/protest-and-sanctions.html
46. Other Provisions	46.1	In the event that the Bidder offers a lower price to the host Government (e.g. General Services Administration (GSA) of the federal government of the United States of America) for similar services, UNV shall be entitled to same lower price. The UNDP General Terms and Conditions shall have precedence.
	46.2	UNV is entitled to receive the same pricing offered by the same Contractor in contracts with the United Nations and/or its Agencies. The UNDP General Terms and Conditions shall have precedence.
	46.3	The United Nations has established restrictions on employment of (former) UN staff who have been involved in the procurement process as per bulletin ST/SGB/2006/15 http://www.un.org/en/ga/search/view_doc.asp?symbol=ST/SGB/2006/15&refer er

Section 3. Bid Data Sheet

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Request for Proposals. In the case of a conflict between the Instructions to Bidders, the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall prevail.

BDS No.	Ref. to Section.2	Data	Specific Instructions / Requirements
1	7	Language of the Proposal	English
2		Submitting Proposals for Parts or sub-parts of the TOR (partial bids)	Not Allowed
3	20	Alternative Proposals	Shall not be considered
4	21	Pre-proposal conference	Will be Conducted Time: 10:00 AM, Bonn Time Date: 14 June 2018 Venue: UN Campus, Platz der Vereinten Nationen 1, 53113, Bonn. Germany. The pre-proposal conference will include also a site visit. The UNV focal point for the arrangement is: Madalina Florica / Siham Abdelhakam Telephone: +49 (228) 815 2041 / +49 (228) 815 2018 E-mail: procurement@unv.org
5	10	Proposal Validity Period	90 days
6	14	Bid Security	Not Required
7	41	Advanced Payment upon signing of contract	Not Allowed
8	42	Liquidated Damages	Will not be imposed
9	40	Performance Security	Not Required

10	18	Currency of Proposal	Euro
11	31	Deadline for submitting requests for clarifications/ questions	5 days before the submission deadline
12	31	Contact Details for submitting clarifications/questions	Focal Person in UNV: Madalina Florica / Siham Abdelhakam Address: Platz der Vereinten Nationen 1, 53113 Bonn, Germany E-mail address: procurement@unv.org
13	18, 19 and 21	Manner of Disseminating Supplemental Information to the RFP and responses/clarifications to queries	Posted directly to eTendering
14	23	Deadline for Submission	As indicated in eTendering system. Note that system time zone is in EST/EDT (New York) time zone.
14	22	Allowable Manner of Submitting Proposals	⊠ e-Tendering
15	22	Proposal Submission Address	https://etendering.partneragencies.org Event ID UNV10 - 0087147
16	22	Electronic submission (email or eTendering) requirements	 Format: PDF files only, except for Form G: Financial Proposal Form excel file File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard. All files must be free of viruses and not corrupted. Password for financial proposal must not be provided to UNV until requested by UNV
17	27 36	Evaluation Method for the Award of Contract	Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals respectively The minimum technical score required to pass is 70%.
18		Expected date for commencement of Contract	October 1, 2018

19		Maximum expected duration of contract	1 year, extandable up to a total of 5 years, upon satisfactory service
20	35	UNV will award the contract to:	One Proposer Only
21	39	Type of Contract	Purchase Order and Contract for Goods and Services for UNV http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html
22	39	UNDP Contract Terms and Conditions that will apply	UNDP General Terms and Conditions for Mixed Goods and Services http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html
23		Other Information Related to the RFP	The prices will be fixed for the entire Long Term Agreement duration.

Section 4. Evaluation Criteria

Preliminary Examination Criteria

Proposals will be examined to determine whether they are complete and submitted in accordance with RFP requirements as per below criteria on a Yes/No basis:

- Appropriate signatures
- Power of Attorney
- Minimum documents provided
- Technical and Financial Proposals submitted separately
- Bid Validity

Minimum Eligibility and Qualification Criteria

Eligibility and Qualification will be evaluated on Pass/Fail basis.

If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

Subject	Criteria	Document Submission requirement
ELIGIBILITY		
Legal Status	Vendor is a legally registered entity.	Form B: Bidder Information Form
Eligibility	Vendor is not suspended, nor debarred, nor otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization in accordance with ITB clause 3.	Form A: Technical Proposal Submission Form
Conflict of Interest	No conflicts of interest in accordance with RFP clause 4.	Form A: Technical Proposal Submission Form
Bankruptcy	Not declared bankruptcy, not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future.	Form A: Technical Proposal Submission Form
QUALIFICATION		
History of Non- Performing Contracts1	Non-performance of a contract did not occur as a result of contractor default for the last 3 years.	Form D: Qualification Form

¹ Non-performance, as decided by UNV, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or

Litigation History	No consistent history of court/arbitral award decisions against the Bidder for the last 3 years.	Form D: Qualification Form
Previous	Minimum 5 years of relevant experience.	Form D: Qualification Form
Experience	Minimum two contracts of similar value, nature and complexity implemented over the last 3 years. (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form
Financial Standing	Minimum average annual turnover of USD 500,000 for the last 3 years. (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form
	Bidder must demonstrate the current soundness of its financial standing and indicate its prospective long-term profitability. (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form
Special requirements	Be a certified dealer for Bosch and Creston components	Form E: Format of Technical Proposal

litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

Technical Evaluation Criteria

Summ	nary of Technical Proposal Evaluation Forms	Points Obtainable
1.	Bidder's qualification, capacity and experience	210
2.	Proposed Methodology, Approach and Implementation Plan	350
3.	Management Structure and Key Personnel	140
	Total	700

Sectio	n 1. Bidder's qualification, capacity and experience	Points obtainable
1.1	Reputation of Organization and Staff Credibility / Reliability / Industry Standing	40
1.2	General Organizational Capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted	60
1.3	Relevance of specialized knowledge and experience on similar engagements done in the region/country	50
1.4	Quality assurance procedures and risk mitigation measures	40
1.5	Organizational Commitment to Sustainability -Organization is compliant with ISO 14001 or ISO 14064 or equivalent – 10 points -Organization is a member of the UN Global Compact -5 points -Organization demonstrates significant commitment to sustainability through some other means- 5 points, for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues	20
	Total Section 1	210

Sectio	n 2. Proposed Methodology, Approach and Implementation Plan	Points obtainable
2.1	Understanding of the requirement: Have the important aspects of all the areas of service provision been addressed in sufficient detail?	10
2.2	Description of the Offeror's approach and capacity for meeting or exceeding the requirements of the Terms of Reference in key service areas	
	2.2.1 <i>Preventative maintance</i> - (including, experience with similar projects; technical capacity and required training or certification of staff; quality assurance mechanism in place)	40

	2.3.2 Offeror's knowledge of in-house TV systems and transmission, and in Webcast and digital signage technology 2.3. 3 Additional dealer certifications (e.g. Barco, Yamaha, Samsung, Panasonic, Kramer, Kremer, Extron)	5 20
	, ,	5
	2.3.1 Offeror's capability of programming Creston media control systems and affiliated parts	25
2.3	Describtion of offeror's capacity to meet special requirement	
1	2.2.4 Installation of new equipment (including, experience with similar projects; technical capacity and required training or certification of staff; quality assurance mechanism in place)	50
:	2.2.3 Conference Support Services – (including, experience with similar projects and staff surge capacity; response time for service requests; technical capacity and required training or certification of staff; quality assurance mechanism in place; equipment rental and subcontractors availability;)	120
	2.2.2 Emergency repair - (including, experience with similar projects; 24/7 availability; response time for technical support and item replacement; technical capacity and required training or certification of staff; quality assurance mechanism in place)	80

Section 3. Management Structure and Key Personnel			Points obtainable
3.1	Composition and structure of the team proposed. Are the proposed roles of the management and the team of key personnel suitable for the provision of the necessary services?		30
3.2	Qualifications of key personnel proposed		
3.2 a	Project manager		35
	- General Experience	5	
	- Specific Experience relevant to the assignment	25	
	- Language Qualifications (English and German)	5	
3.2 b	Graduate conference technology related technician		75
	- General Experience	10	
	- Specific Experience relevant to the assignment	60	
	- Language Qualifications (English and German)	5	
	Tota	I Section 3	140

Section 5. Terms of Reference

1. Background

The United Nations Campus in Bonn is home to 19 UN organizations, agencies, and convention secretariats, in their entirety referred to as UNBonn. Sharing the same buildings gives opportunity to also share certain facilities and support services while gaining efficiencies and saving costs. Besides the joint management of the premises, central ICT infrastructures, and central services such as safety and security, mail logistics, language services, system-wide surveys, and host country liaison, also the dedicated conference facilities are provided to the organizations on a common basis.

For its conference facilities, the United Nations Volunteers programme (UNV) on behalf of the UNBonn organizations seeks a service provider (hereinafter called the Offeror) for maintaining and supporting its highend audio-visual (AV) conference technologies in dedicated conference areas of the UN Campus.

The intention is to conclude a Long Term Agreement initially a one-year contract renewable up to a maximum total of five years starting no later than 01 October 2018.

The UN Campus buildings "Langer Eugen" and "Altes Abgeordnetenhochhaus" are located at Platz der Vereinten Nationen 1, 53113 Bonn'. Dedicated conference, video conference and meeting rooms are equipped mainly with system components from Samsung, Bosch, Panasonic, Yamaha, Crestron, Kramer, Extron, Analog Way, LAB Gruppen, Barco and Rittal.

2. Scope of Services

The contract entails the following four service areas:

- preventive maintenance
- emergency repair
- conference support, including rental of conference equipment
- installation of equipment and related technical services

The Preventive Maintenance Service shall be performed once a year in order to ensure the continuous availability of the high-end AV and language interpretation systems. The equipment under Annex I– which is divided between both buildings "Langer Eugen" and "Altes Abgeordnetenhochhaus" shall be serviced according to the activities outlined under item 2.1. Furthermore, the Offeror shall be able to repair and replace faulty parts and components in line with pertinent industry standards.

The Emergency Repair Service is required to mitigate the event of failed AV components, as listed under Annex I, prior or during a conference. UNBonn cannot afford having part or all of its AV systems out of service for an extended period of time while a conference is taking place. The Offeror is expected to provide an emergency standby service with a guaranteed 4 hour on-site reaction time by which the troubleshooting of the technical problem must have been concluded and compensatory measures taken as necessary.

The Conference Support Service is required for high-level conferences where the technical setup is complex and/or where the troubleshooting of a possible technical fault has to be immediate. Under normal circumstances, the Conference Support Service is required one day prior to the conference for the technical setup, during the entire period of the conference for AV control and troubleshooting, and one day after the

conference for re-arranging the setup to its standard configuration. Occasionally, the Offeror is expected to make available additional AV equipment to the UNBonn on a rental basis and at a competitive market price.

The Offeror shall enter a suitable Service Level Agreement (SLA) with the UNV so as to setup the specific terms and conditions for the abovementioned services for which further details are provided under items 2.1 to 2.3.

Installation of equipment and related technical services are required in case of upgrades or necessary replacement of outdated equipment, as well as for purchase of new equipment that will need integration into the existing technical set up.

The services will include necessary configuration, installation works, as well documentation and warranty.

This service line primarily relates to the at present existing system components at the UN Campus (system components from Samsung, Bosch, Panasonic, Yamaha, Creston, Kramer, Extron, Analog Way, LAB Gruppen, Barco and Rittal). However, it might be in the case of technology innovation and in agreement with UNV also expanded to additional providers.

2.1 Annual Preventive Maintenance Service

The annual preventive maintenance shall be performed on special request and in agreement with the UN staff responsible for the operation and management of the conference equipment and shall include the following activities:

- Set-up and connecting of all mobile units for testing
- Provision of a mobile high scaffolding for testing and cleaning of equipment in the false ceiling
- Testing of the rack feeds and its connectors on electrical safety
- Testing of audio feeds on correct signals, noise or other faults
- Testing of correct video feeds
- Testing of the entire cabling and its connectors
- Testing the correct functioning of floor tanks
- Testing of the DNC table microphones and the operation
- Testing of the amplifiers and checking of error codes
- Acoustic check of the loudspeakers
- Impedance measuring of the loudspeaker cables if necessary
- Checking all acoustic parameters of the main loudspeakers on frequency and audio pressure
- Checking the calibration of the digital sound processors
- Cleaning of filters on units with air cooling
- Testing of the wireless microphones
- Testing of power source units
- Testing the operation units and checking the error messages
- Testing on the electrical and functional operation of the mixer and other units in the control room
- Testing the control room PC on the correct operation
- Testing of the video screen and the position switch
- Testing and cleaning of the beamer mirror
- Checking the beamer lamps burning time
- Testing the touch panel functions
- Testing the intercom system
- Testing the dome cameras and the correct settings

- Cleaning of the dome camera glass covers
- Cleaning of the air filters in the video beamers
- Testing the cameras control monitors
- Testing the cooling units on leak tightness
- Checking the battery units of the infrared receivers
- Checking and testing the connection, its connectors and the proper feed to the converter room (2nd floor)
- Reporting of faulty systems
- Installation and replacement of systems to be renewed / spare parts as approved by the UNBonn
- Maintaining an inspection logbook
- Testing AV connection between the UN campus buildings
- Update of software applications & firmware
- Testing webcast connection in the technical areas and webcast booth

All activities are to be performed in a thorough and efficient manner so as to minimize the blocking of conference areas under service.

Necessary repairs identified as part of the preventive maintenance shall to be treated as a separate order for which an offer is to be made. The cost for the repair will be dealt with outside the costs associated with the preventive maintenance. Hourly rates for the repair service shall be charged as per hourly prices offered in the price sheet (Form G Financial Proposal Form).

All travel related expenses (e.g. transportation and lodging) must be included in the yearly maintenance fee. The Offeror is requested to provide the maintenance cost for each building separately.

New equipment will be automatically included in the maintenance contract. Annex I will be updated accordingly on an annual basis.

2.2 Emergency Repair Service

The Offeror is expected to be on call for urgently required repair works following a breakdown of conference systems before or during a conference. The Offeror shall be available under a hotline number 24 hours/365 days a year, including weekends and public holidays as necessary. The contractor is expected to conclude the repair or take compensatory measures within four hours upon notification by the responsible UN staff.

The repair service to be performed by the contractor includes the following activities:

- Faulty components are to be directly fixed in a way that their faultless use is guaranteed.
- Where a direct repair of a component is not possible, compensatory measures shall be taken in order to guarantee the continuous use of the conference facilities and equipment.
- Listed components that are diagnosed with a fault and which cannot be directly fixed shall be shipped to the respective manufacturer for repair.
- Where a component needs to be shipped to the manufacturer for repair, the contractor is to provide a temporary replacement immediately.

If the dysfunctional component cannot be repaired and to ensure the functioning of the rooms and conferences continuation, items with value below 10.000 USD are to be replaced by the offeror.

Based on written request by UNV specifying the technical requirements of the equipment, the offeror shall submit technical specification and financial offer for provision and installation of the required item and services. This shall include at the minimum the following components.

- Full technical specification and model description
- Price quotation, separated for equipment and services.
- Services need to entail, as applicable, all needed services including but not limited to installation, set up, training and warranty services and will be based on the rates as specified

All cost associated with the repair, replacement, shipping of components, call out fee, etc. are to be charged separately to the UN according to the prices offered under the price sheet (Form G Financial Proposal Form). For each repair activity, a cost estimate shall be provided by the Offeror in order to allow the UN to contract the repair works separately.

2.3 Conference Support Service, including rental of conference equipment

The range of support activities include but are not limited to the preparation of technical and logistic setups for meetings, AV monitoring and control during meetings, troubleshooting of malfunctions during meetings, dismantling of technical and logistic setups after meetings. The Offeror shall provide his operational support by assigning a graduate conference technology related engineer) to the event, who is familiar with the specific conferencing setups and available components on the UN Campus.

On request the Offeror shall provide additional technical and/or logistical capacity to comply with specific conference requirements.

Where required, the Offeror shall make available additional equipment on a rental basis at competitive market rates. A sample list of frequently used components is outlined in the price sheet (Form G Financial Proposal Form). The list contains two parts: Rental of Equipment (mandatory) and Rental of Equipment (optional). Only the Rental of Equipment (mandatory) will be used in the financial evaluation but the bidders are encouraged to provide also quotations for the Optional list.

All travel related expenses (e.g. transportation) must be included in the hourly or daily rates.

The Offeror is requested to offer an in relation to the rental time increasing deduction of the daily equipment rental fee to reflect the reduced efforts regarding the operation of the equipment for a rental period of more than one day. The scheme/applied formula to calculate the deductions should be provided in the price sheet (Form G Financial Proposal Form).

Working Hours

Under normal circumstance, the service is required during working days between 08:00 and 18:00 hrs. On certain occasions, the service may be required after 18:00 hrs, on weekends and on a public holiday. The Offeror is expected to flexibly adjust to the changing needs of the UN during a conference and make the necessary resource arrangements.

Contracting Procedure

At the request of the responsible UN staff, the Offeror is to submit a price quotation in line with the hourly and daily rates offered for each activity under Form G Financial Proposal.

If the amount is above USD 2,500 a Purchase Order (PO) shall be issued prior to services rendered.

Following the successful completion of the order, an invoice shall be sent to the email address registry@unv.org with reference PO number.

Reporting

Matters concerning the status of the conference systems and possible problems arising from the provision of services to end users (UNBonn meeting organizers or conference participants) are to be reported to the responsible UN staff.

Where deemed appropriate, the Offeror is to interact directly with the end user with regard to practical issues that arise prior, during, and after a conference while keeping the responsible UN staff informed.

Estimated Yearly Support Volume

Based on past meetings, the average required support time is estimated at 385 man-days per year, with a 10-hour day being the standard service period. This figure does not constitute a guaranteed contract volume.

2.4 Installation of new equipment and related technical services

This will be a fully managed service to ensure that all technical equipment at present used at the UN Campus in Bonn will be fully synchronized and integrated.

The service will mainly be comprised of, but not limited to the following:

- AV System design and specification services
- Installation of audio, video and interpretation equipment
- Programming, configuration of Content and Remote Control Management Systems, including content upload to the systems
- Installation and wiring of passive infrastructure
- Testing and user training services
- Documentation, like O&M manuals and system drawings
- Maintenance and warranty

The specific terms and conditions will be agreed upon for each case based on mutual agreement between the offeror and UNV.

UNV reserves the right to procure the respective equipment through a competitive process.

Scope of work

- The offeror shall submit a technical specification and financial offer to UNV for installation of the required item and services. This shall include at the minimum the following components.
 - Services need to entail, as applicable, all needed services including but not limited to installation, set up, training and warranty services and will be based on the rates as specified in Form G Financial Proposal Form.
 - Any pre-installation requirements are to be stated clearly by the offeror, and need to be verified jointly by the offeror and UNV
 - o Additional materials and items required for installation
 - o A timebound project implementation plan

- Any equipment, fitting, material, software or supplies which may not be specifically mentioned in the
 specifications but which are necessary for carrying out the contract works within the scope of the
 tender are to be provided for and rendered by the offeror. Such items not quoted by the offeror, if
 found necessary during execution of the contract, shall have to be supplied at no extra charge by the
 offeror.
- The offeror shall ensure that migration from the current setup to new setup is done in such a way so
 that existing operation of conference technology and business continuity is minimally affected. The
 migration needs to be planned in a phased manner to achieve the minimal downtime and business
 continuity. The offeror may therefore undertake a survey of the existing setup during preparation of
 the offer.
- Testing and user training, if required, shall be carried out on-site.

The offeror shall submit a project completion report once the installation is established, including full documentation, user manual, customized software code (if applicable), as well as maintenance plan and warrant provisions. The completion report shall be signed between UNV and the offeror after successful provision, installation and hand over of the conference equipment.

3. Special requirements

Since high-end conferencing systems will be used in often complex conferencing scenarios for meetings that require a high level of systems availability throughout, the Offeror is expected to provide evidence of certification of the following:

- be a certified dealer for Bosch and Crestron
- be capable of programming Crestron media control systems and affiliated parts,
- be knowledgeable of in-house TV systems and transmissions,
- be expert in Webcast and digital signage technology,
- provide qualified and trained technicians (graduate conference engineer -, technical assistant –) to operate the conference devices and software applications.

3.1 Qualifications of key personal

Project manager: 5 years of relevant experience in national or international conference support, experiences in project planning and controlling

Graduate conference technology related engineer :5 years of relevant experience in national or international conference support, completed degree as a graduate engineer, focused on conference and media technology and related software applications

Graduate conference technology related technician: 4 years of relevant experience in national or international conference support graduation as conference technician or equivalent, focused on conference and media technology and related software applications

Graduate audio engineer: 5 years of relevant experience in national or international conference support, completed degree as a graduate audio engineer, focused on audio technology and related software applications

Graduate audio technician: 3 years of relevant experience in national or international conference support graduation as audio technician or equivalent, focused on audio technology and related software applications

Graduate video engineer: 5 years of relevant experience in national or international conference support, completed degree as a graduate video engineer, focused on video technology and related software applications

Graduate video technician: 3 years of relevant experience in national or international conference support, graduation as video technician or equivalent, focused on video technology and related software applications

Graduate camera operator : 3 years of relevant experience in national or international conference support graduation as camera technician or equivalent

Logistic assistant : 1 year of relevant experience in national or international logistical conference support, technical

Qualified software programmer: minimum 6 years experiences in complex programming of Crestron control system and expertise of automation and A/V control systems. Minimum of 4 years experiences in project planning and documenting installation and programming information.

Section 6: Returnable Bidding Forms / Checklist

This form serves as a checklist for preparation of your Proposal. Please complete the Returnable Bidding Forms in accordance with the instructions in the forms and return them as part of your Proposal submission. No alteration to format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Proposal, please ensure compliance with the Proposal Submission instructions of the BDS 22.

Technical Proposal:

Have you duly completed all the Returnable Bidding Forms?	
Form A: Technical Proposal Submission Form	
Form B: Bidder Information Form	
Form C: Joint Venture/Consortium/ Association Information Form	
Form D: Qualification Form	
Form E: Format of Technical Proposal	
Have you provided the required documents to establish compliance with the evaluation criteria in Section 4?	

Financial Proposal:

(The Financial Proposal file must be encrypted with a password so that it cannot be opened nor viewed until the password is provided)

Form F: Financial Proposal Submission Form	
Form G: Financial Proposal Form	

Form A: Technical Proposal Submission Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium /Association members or subcontractors or suppliers for any part of the contract:

- a) is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists;
- b) have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization;
- c) have no conflict of interest in accordance with Instruction to Bidders Clause 4;
- d) do not employ, or anticipate employing, any person(s) who is, or has been a UN staff member within the last year, if said UN staff member has or had prior professional dealings with our firm in his/her capacity as UN staff member within the last three years of service with the UN (in accordance with UN post-employment restrictions published in ST/SGB/2006/15);
- e) have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future;
- f) undertake not to engage in proscribed practices, including but not limited to corruption, fraud, coercion, collusion, obstruction, or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we embrace the principles of the United Nations Supplier Code of Conduct and adhere to the principles of the United Nations Global Compact.

We declare that all the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification and/or sanctioning by the UNV.

We offer to provide services in conformity with the Bidding documents, including the UNDP General Conditions of Contract and in accordance with the Terms of Reference

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand and recognize that you are not bound to accept any Proposal you receive.

I, the undersigned, certify that I am duly authorized by [Insert Name of Bidder] to sign this Proposal and bind it should UNV accept this Proposal.

Name:	
Title:	
Date:	
Signature:	

[Stamp with official stamp of the Bidder]

Form B: Bidder Information Form

Legal name of Bidder	[Complete]
Legal address	[Complete]
Year of registration	[Complete]
Bidder's Authorized Representative Information	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Are you a UNGM registered vendor?	\square Yes \square No If yes, [insert UGNM vendor number]
Are you a UNV vendor?	\square Yes \square No If yes, [insert UNV vendor number]
Countries of operation	[Complete]
No. of full-time employees	[Complete]
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):	[Complete]
Does your Company hold any accreditation such as ISO 14001 related to the environment? (If yes, provide a Copy of the valid Certificate):	[Complete]
Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)	[Complete]
Contact person UNV may contact for requests for clarification during Proposal evaluation	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Please attach the following documents:	 Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured Certificate of Incorporation/ Business Registration Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder Trade name registration papers, if applicable Local Government permit to locate and operate in assignment location, if applicable

- Official Letter of Appointment as local representative, if Bidder is submitting a Bid in behalf of an entity located outside the country
- Power of Attorney

Form C: Joint Venture/Consortium/Association Information Form

Name	e of Bidder:	[Insert Name of Bio	dder]		Date:	Select date	
RFP reference: [Insert RFP Reference Number]							
	completed and r re/Consortium/A	eturned with your Pr ssociation.	roposal if the Prop	osal is submitt	ed as a .	Joint	
No		ner and contact inf ne numbers, fax numbe			•	on of responsibilities (in rvices to be performed	
1	[Complete]			[Complete]			
2	[Complete]			[Complete]			
3	[Complete]			[Complete]			
Nam	e of leading pa	rtner					
(with Assoc the ev	authority to bind	the JV, Consortium, RFP process and, in	[Complete]				
			_			ich details the likely legal f the said joint venture:	
□ Let	ter of intent to f	orm a joint venture	OR 🗆	JV/Consortiur	n/Assoc	iation agreement	
		at if the contract is verally liable to UNV				re/Consortium/Association he Contract.	
Name	e of partner:		Nam	e of partner: _			
Signa	ture:		Sign	ature:			
Date:			Date	::			
Name	e of partner:		Nam	ne of partner: _			
Signa	iture:		Sign	ature:			
-							

Form D: Qualification Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

If JV/Consortium/Association, to be completed by each partner.

Historical Contract Non-Performance

☐ Contract non-performance did not occur for the last 3 years							
☐ Contrac	t(s) not performed fo	or the last 3 years					
Year	Non- performed portion of contract	Total Contract Amount (current value in US\$)					
		Name of Client: Address of Client: Reason(s) for non-performance:					

Litigation History (including pending litigation)

☐ No litigation history for the last 3 years									
☐ Litigatio	☐ Litigation History as indicated below								
Year of dispute	Amount in dispute (in US\$)	Contract Identification	Total Contract Amount (current value in US\$)						
		Name of Client: Address of Client: Matter in dispute: Party who initiated the dispute: Status of dispute: Party awarded if resolved:							

Previous Relevant Experience

Please list only previous similar assignments successfully completed in the last 3 years.

List only those assignments for which the Bidder was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Bidder's individual experts working privately or through other firms cannot be claimed as the relevant experience of the Bidder, or that of the Bidder's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Bidder should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by UNV.

Project name & Country of Assignment	Client & Reference Contact Details	Contract Value	Period of activity and status	Types of activities undertaken

Bidders may also d	attach their own	Project Data	Sheets with	more details	for assign	ments above.

	Attached	l are t	he Statements	of	Satist	factory	Per	forman	ice 1	from	the	Top	3 (three)	Clien	ts o	r m	ore
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Financial Standing

Annual Turnover for the last 3 years	Year	USD
	Year	USD
	Year	USD
Latest Credit Rating (if any), indicate the source		

Financial information (in US\$ equivalent)	Historic information for the last 3 years						
	Year 1	Year 2	Year 3				
	Info	rmation from Balance Sho	eet				
Total Assets (TA)							
Total Liabilities (TL)							
Current Assets (CA)							
Current Liabilities (CL)							
	Inform	nation from Income State	ment				
Total / Gross Revenue (TR)							

Profits Before Taxes (PBT)		
Net Profit		
Current Ratio		

☐ Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:

- a) Must reflect the financial situation of the Bidder or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.

Form E: Format of Technical Proposal

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

The Bidder's proposal should be organized to follow this format of Technical Proposal. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

SECTION 1: Bidder's qualification, capacity and expertise

- 1.1 Brief description of the organization, including the year and country of incorporation, and types of activities undertaken.
- 1.2 General organizational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted (if so, provide details).
- 1.3 Relevance of specialized knowledge and experience on similar engagements done in the region/country.
- 1.4 Quality assurance procedures and risk mitigation measures.
- 1.5 Organization's commitment to sustainability.

SECTION 2: Proposed Methodology, Approach and Implementation Plan

This section should demonstrate the bidder's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

- 2.1 A detailed description of the approach and capacity for meeting or exceeding the requirements of the Terms of Reference in key service areas
 - 2.1.1 *Preventative maintance* (including, experience with similar projects; technical capacity and required training or certification of staff; quality assurance mechanism in place)
 - 2.1.2 *Emergency repair* (including, experience with similar projects; 24/7 availability; response time for technical support and item replacement; technical capacity and required training or certification of staff; quality assurance mechanism in place)
 - 2.1.3 Conference Support Services (including, experience with similar projects and staff surge capacity; response time for service requests; technical capacity and required training or certification of staff; quality assurance mechanism in place; equipment rental and subcontractors availability;)
 - 2.1.4 *Installation of new equipment* (including, experience with similar projects; technical capacity and required training or certification of staff; quality assurance mechanism in place)
- 2.2 The methodology shall also include details of the Bidder's internal technical and quality assurance review mechanisms.

- 2.3 Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors and how everyone will function as a team.
- 2.4 Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement.
- 2.5 Demonstrate how you plan to integrate sustainability measures in the execution of the contract.
- 2.6 Any other comments or information regarding the project approach and methodology that will be adopted.
- 2.7 Description of Offeror's capability of programming Creston media control systems and affiliated parts
- 2.8 Description of Offeror's knowledge of in-house TV systems and transmission
- 2.9 Offeror's expertise in Webcast and digital signage technology
- 2.10 Additional dealer certifications (e.g. Barco, Yamaha, Samsung, Panasonic, Kramer, Kremer, Extron)

SECTION 2A: Bidder's Comments and Suggestions on the Terms of Reference

Provide comments and suggestions on the Terms of Reference, or additional services that will be rendered beyond the requirements of the TOR, if any.

SECTION 3: Management Structure and Key Personnel

- 3.1 Describe the overall management approach toward planning and implementing the project. Include an organization chart for the management of the project describing the relationship of key positions and designations.
- 3.2 Provide CVs for key personnel that will be provided to support the implementation of this project using the format below. CVs should demonstrate qualifications in areas relevant to the Scope of Services.

Format for CV of Proposed Key Personnel

Name of Personnel	[Insert]
Position for this assignment	[Insert]
Nationality	[Insert]
Language proficiency	[Insert]
Education/	[Summarize college/university and other specialized education of personnel member, giving names of schools, dates attended, and degrees/qualifications obtained.]
Qualifications	[Insert]
	[Provide details of professional certifications relevant to the scope of services]
Professional	■ Name of institution: [Insert]
certifications	Date of certification: [Insert]
	[List all positions held by personnel (starting with present position, list in reverse
	order), giving dates, names of employing organization, title of position held and location of employment. For experience in last five years, detail the type of
Employment Record/	activities performed, degree of responsibilities, location of assignments and any
Experience	other information or professional experience considered pertinent for this assignment.]
	[Insert]

	[Provide names, addresses, phone a references]	nd email contact information for two (2)
References	Reference 1: [Insert]	
	Reference 2: [Insert]	
,	that to the best of my knowledges, and other relevant information	ge and belief, these data correctly describe my n about myself.
Signature of Personnel		 Date (Day/Month/Year)

Form F: Financial Proposal Submission Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal encrypted with a password.

Our attached Financial Proposal is for the sum of [Insert amount in words and figures].

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand you are not bound to accept any Proposal you receive.

Name:	 	 	
Title:	 	 	
Date:	 	 	
Signature:			
5			

[Stamp with official stamp of the Bidder]

Form G: Financial Proposal Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

The Bidder is required to prepare the Financial Proposal using the **excel file "Form G: Financial Proposal Form")** and submit it completely separate from the Technical Proposal as indicated in the Instruction to Bidders and encypted with a password. Any Financial information provided in the Technical Proposal shall lead to Bidder's disqualification.

The Financial Proposal should align with the requirements in the Terms of Reference and the Bidder's Technical Proposal.