

REQUEST FOR QUOTATION (RFQ) (Goods)

DATE: June 14, 2018
REFERENCE: UNDP/Projects/343/2018

Dear Sir / Madam:

We kindly request you to submit your quotation for the supply and delivery of **three (3) forestry mulchers**, as detailed in Annex 1 of this RFQ. When preparing your quotation, please be guided by the forms attached hereto as Annex 1, 2, 3.

Quotations may be submitted on or before July 05, 2018, 17.00 local (Minsk) time and via

 \bowtie *mail* to the address below:

United Nations Development Programme

220050, Republic of Belarus, Minsk, Kirov str., 17, 6th floor Receptionist (please indicate on the envelope RFQ reference and subject: UNDP/Projects/343/2018 Forestry Mulchers)

or \boxtimes *e-mail* to the address below:

tenders.by@undp.org

(please indicate in the e-mail subject line RFQ reference number and subject:

UNDP_Projects_343_2018_Forestry Mulchers)

Quotations submitted by email must be limited to a maximum of 7MB, virus-free and no more than 5 email transmissions (please put number for each transmission in the subject line, RFQ reference number and subject). They must be free from any form of virus or corrupted contents, or the quotations shall be rejected. In response to your delivered e-mail you shall receive an auto-reply message. In case you did not receive an auto-reply please check the attachment size as well as the correct spelling of the e-mail address.

It shall remain your responsibility to ensure that your quotation will reach the address above on or before the deadline. Quotations that are received by UNDP after the deadline indicated above, for

whatever reason, shall not be considered for evaluation. If you are submitting your quotation by email, kindly ensure that they are signed and in the .pdf format, and free from any virus or corrupted files.

Please take note of the following requirements and conditions pertaining to the supply of the abovementioned goods:

Delivery Terms [INCOTERMS 2010]	 ☑DAP DAP Drogichin, Brestskaya Oblast, Republic of Belarus – one (1) mulcher; DAP Volozhin, Minskaya Oblast, Republic of Belarus – one (1) mulcher; DAP Turov, Gomelskaya Oblast, Republic of Belarus – one (1) mulcher 		
Customs clearance, if needed, shall be done by	⊠UNDP		
Exact Addresses of Delivery Locations	 Republican Landscape Reserve "Zvanets" (Drogichin, Drogichinsky Raion, Brestskaya Oblast, Belarus) – one (1) mulcher; Republican Landscape Reserve "Naliboksky" (Volozhin, Volozhinsky Raion, Minskaya Oblast, Belarus) – one (1) mulcher; OAO "Turovschina" (Turov, Zhitkovichsky Raion, Gomelskaya Oblast, Belarus) – one (1) mulcher 		
Distribution of shipping documents	Shipping documents should be sent to the address: UNDP in Belarus (project 00096096), 220050, Belarus, Minsk, Kirova str., 17, 6th floor. Copies of the documents should be sent to the e-mail address: sergei.bobrovskih@undp.org		
Latest Expected Delivery Date and Time (if delivery time exceeds this, quote may be rejected by UNDP)	⊠ 90 days from the date of contract signing		
Delivery Schedule	⊠Not Required		
Packing Requirements	Packing must ensure undamaged delivery of goods		
Mode of Transport	☑ AIR☑ LAND (preferred)☑ SEA		
Preferred Currency of Quotation	 ☑ United States Dollar (USD) ☑ Euro (EUR) ☑ Belarusian Ruble (BYN) The contract will be signed and the payment will be made in the currency of submitted offer. In the course of evaluation of price quotations of all Offerors and only for the purposes of their comparison, all prices quoted in the offers in different currencies will be converted in US Dollars, in accordance with the official UN operational rate of exchange on the 		

	last day of submission of offers
Value Added Tax on Price Quotation	Must be exclusive of VAT and other applicable indirect taxes. The price quotations of the Offerors, non-residents of the Republic of Belarus shall not include VAT. In the price quotations of the Offerors, residents of the Republic of Belarus, VAT, if included, shall be clearly indicated in the price quotation. The price quotations of the Offerors will be compared without VAT
After-sales services required	 ✓ Warranty on Parts and Labor for minimum period of twenty-four (24) months from the date of Goods acceptance by UNDP; ✓ Availability of authorized technical support, warranty and aftersales service facility in Belarus for servicing, repairs, periodic maintenance and supply of spare parts and maintenance consumables; ✓ Provision of technical support, servicing, supply of spare parts and maintenance consumables under separate contract with the End-user
Deadline for the Submission of Quotation	17:00 hours local (Minsk) time (UTC + 3), July 05, 2018
All documentations, including catalogs, instructions and operating manuals, shall be in this language	 ⊠ Russian ∑ The documentation can be also provided in English language with full translation of each document into Russian language
Documents to be submitted	 ☑ Duly accomplished forms as provided in Annex 2, and in accordance with the list of requirements in Annex 1; ☑ Statement whether any import or export licenses are required in respect of the goods to be purchased including any restrictions on the country of origin, use/dual use nature of goods or services, including and disposition to end users (Annex 2, Table 2); ☑ Certificate of Conformity with the Technical Regulations of Eurasian Economic Union (Customs Union), valid at least till the end of 2018; if such certification is not available on the last day of submission of offers the Offeror must submit a letter of commitment to provide such Certificate prior to signing the contract; ☑ Valid ISO 9001 certificate or equivalent for the manufacturer confirming implementation of certified quality management system of development or/and manufacture and applying to manufacture of the offered goods; other documented evidence (including certificates and declarations) confirming quality of the offered goods, if any; ☑ Latest Business Registration Certificate; ☑ Manufacturer's Authorization of the company as a Sales Agent / Distributor in the country (if Offeror is not the manufacturer); ☑ Evidence/Certification of Environmental Sustainability ("Green" Standards) of the Company or the Product being supplied, if any;

	 ☑ Written Self-Declaration of not being included in the UN Security Council 1267/1989 list, UN Procurement Division List or other UN Ineligibility List (Annex 2); ☑ Detailed technical description of the offered goods (technical brochures, data sheets / manuals, etc with images of the goods); ☑ Duly accomplished forms as provided in Annex 3; ☑ List of contracts (minimum 2) for the similar supply and servicing of mulchers (preferebly in Belarus) performed for the past 3 years and contact details of the clients who may be contacted for further information on those contracts as provided in Annex 3, or statements of satisfactory performance of contracts for the similar supply and servicing of mulchers (preferably in Belarus) from minimum 2 clients
Period of Validity of Quotes starting the Submission Date	
Partial Quotes	
Payment Terms	
Liquidated Damages	Will be imposed under the following conditions: Percentage of contract price per day of delay: 0,2 Max. no. of days of delay: 30 After which UNDP may terminate the contract
Evaluation Criteria	 ☑ Technical responsiveness/Full compliance to RFQ requirements and lowest price; ☑ Full acceptance of the General Terms and Conditions for contracts ☑ Provision of requested documents, availability of positive references or/and statements
UNDP will award contract to	☑ One and only one contractor; the contract will be awarded to the quotation that complies with all of the specifications, requirements as well as all other evaluation criteria indicated in the RFQ and offers the lowest price
Type of Contract to be Signed	Contract Face Sheet (Goods and-or Services). Applicable Contract Face Sheet is available at http://www.undp.org/content/undp/en/home/procurement/b usiness/how-we-buy.html or http://www.by.undp.org/content/belarus/en/home/operations/procurement/

Contract General Terms and Conditions	General Terms and Conditions for contracts (goods and/or services). Applicable Terms and Conditions are available at http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html or http://www.by.undp.org/content/belarus/en/home/operations/procurement/
Special conditions of Contract	☑ Cancellation of contract if the delivery is delayed by 30 calendar days☑ Warranty not less than 24 months from the date of acceptance of the Goods by UNDP
Conditions for Release of Payment	☑ Written Acceptance of Goods by UNDP based on full compliance with RFQ requirements
Annexes to this RFQ	Specifications of the Goods Required (Annex 1) Form for Submission of Quotation (Annex 2) General Terms and Conditions for contracts (goods and/or services) at: http://www.undp.org/content/undp/en/home/procurement/b usiness/how-we-buy.html or http://www.by.undp.org/content/belarus/en/home/operations/procurement/ Company Background Information Form, Track Record and Experiences Form, List of recommended replacement parts and consumables, periodic maintenance services (Annex 3) Non-acceptance of the terms of the General Terms and Conditions (GTC) shall be grounds for disqualification from this procurement process
Contact Person for Inquiries (Written inquiries only) ¹	Sergei Bobrovskih Procurement Specialist, UNDP/GEF Project "Conservation-oriented management of forests and wetlands to achieve multiple benefits" sergei.bobrovskih@undp.org Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Offerors

Goods offered shall be reviewed based on completeness and compliance of the quotation with the minimum specifications described above and any other annexes providing details of UNDP requirements.

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¹ This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.

The quotation that complies with all of the specifications, requirements and offers the lowest price, as well as all other evaluation criteria indicated, shall be selected. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price (obtained by multiplying the unit price and quantity) shall be re-computed by UNDP. The unit price shall prevail and the total price shall be corrected. If the Offeror does not accept the final price based on UNDP's re-computation and correction of errors, its quotation will be rejected.

After UNDP has identified the lowest price offer, UNDP reserves the right to award the contract based only on the prices of the goods in the event that the transportation cost (freight and insurance) is found to be higher than UNDP's own estimated cost if sourced from its own freight forwarder and insurance provider.

At any time during the validity of the quotation, no price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the quotation. At the time of award of contract or purchase order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any contract or purchase order that will be issued as a result of this RFQ shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a quotation implies that the Vendor accepts without question the General Terms and Conditions of UNDP indicated above - http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html.

UNDP is not bound to accept any quotation, nor award a contract or purchase order, nor be responsible for any costs associated with a Offeror's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.

Please be advised that UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a contract or purchase order in a competitive procurement process. **In the event that** you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link: http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/.

UNDP encourages every prospective Vendor to avoid and prevent conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its suppliers to adhere to the UN Supplier Code of Conduct found in this link: http://www.un.org/depts/ptd/pdf/conduct_english.pdf

Thank you and we look forward to receiving your quotation.

Sincerely yours, Procurement Unit

Technical Specifications and Requirements Supply and Delivery of Three (3) Forestry Mulchers

Forestry mulchers are procured for mulching of branches, standing bush, stumps, wood and crushing and grinding of felling debris/wood waste. The mulchers are tractor mounted and intended to work on the ground surface and above ground at the wetlands. The mulchers must be manufactured and pre-delivery prepared to the highest industry standards and shall be finished in the standard manufacturer's color. The procurement is performed in the framework of the UNDP/GEF Project "Conservation-oriented management of forests and wetlands to achieve multiple benefits". The places of mulchers operation: Republican Landscape Reserve "Nalibokski" (Minskaya Oblast) – 1 unit, OAO "Turovschina" (Gomelskaya Oblast) – 1 unit, Republican Landscape Reserve "Zvanets" (Brestskaya Oblast) – 1 unit.

Item to be Supplied and Quantity	Description / Specifications of Goods (required)	Description / Specifications of Goods (offered) <u>Please indicate parameters of the</u> <u>offered goods as below</u>
	Model, manufacturer, country of origin	Please indicate for the offered goods: Model: Manufacturer: Country of origin:
	1. Technical Specifications	-
	1.1. Type: Forestry mulcher for mulching of branches, standing bush, stumps, wood and crushing and grinding of felling debris/wood waste (mounted on tractor with PTO 540/1000 rpm);	Please confirm compliance with the type:
	1.2. Tractor power, hp: 90 - 150;	Please indicate required tractor power:
Forestry mulcher –	1.3. Position: Rear-mounted;	Please indicate position:
3 units	1.4. Tractor drive: Rear PTO 540/1000 rpm, 35mm, having 6 splines;	Please indicate required tractor drive:
	1.5. Tractor linkage: Three-point hitch Cat. II;	Please indicate required tractor linkage:
	1.6. Working width, mm: 2250-2700;	Please indicate mulcher's working width:
	1.7. Work tool: Steel impact-resistant rotor with fixed knives;	Please specify work tool and indicate number of knives:
	1.7.1. Type of knives: Heavy duty carbide knives for abrasive soils;	Please confirm compliance with requirement and specify type of knives:
	1.8. Rotor blocking protection: Installed;	Please conform that rotor blocking protection is installed:

T. C. C. L.	Diamento disease controlle
1.9. Mulcher's weight, kg: Not more than 1800;	Please indicate weight:
1.10. Diameter of mulched branches, wood, stumps and standing bush, crushed and grinded wood waste, cm: Not less than 20;	Please indicate maximum diameter:
1.11. Tool kit: Standard tool kit to be supplied with mulcher.	Please confirm supply of tool kit:
2. General Requirements:	-
2.1. Operating and maintenance manual, registration certificate, warranty and service book, spare parts catalogue: In Russian language (supplied with the Goods);	Please list documents to be supplied with mulcher and indicate their language:
2.2. Year of manufacture: 2018 (brand new, not being used or repaired, refurbished or rehabilitated);	Please indicate year of manufacture and confirm that the mulchers are brand new:
2.3. Warranty: Not less than 24 months from the date of the Goods acceptance by UNDP;	Please indicate offered warranty:
2.4. Warranty requirements: The Contractor / authorized local representative of the Contractor shall provide warranty servicing at the Contractor's cost and shall cover labor, materials and parts. All warranty requirements as specified in the General Terms and Conditions for contracts shall apply. The Contractor shall ensure warranty repairs, restoration of normal functioning of the Goods and replacement of faulty parts of the supplied Goods at the request of the Purchaser or the End-user within 5 calendar days upon receipt of such request (if and when required the Contractor / authorized local representative of the Contractor qualified staff shall be send to the place of Goods operation for the rectification of defects at the Contractor's cost). The Contractor guarantees that during the warranty period transportation of the Goods and parts and units of the Goods from the place of the Goods operation to the service center of the Contractor / authorized local representative of the Contractor and back to the place of operation in order to perform warranty repairs and servicing, if required, shall be done at the Contractor's cost;	Please confirm compliance with the requirement and provide details of the service facility to provide warranty servicing of offered mulchers:
2.5. Service requirements: The Contractor / authorized local representative of the Contractor shall provide after-sales servicing of the Goods for a minimum period of 5 years from the date of Goods acceptance by UNDP (under a separate service agreement to be signed by the Contractor and the End-user of the Goods). The Contractor / authorized local representative of the Contractor shall ensure product support service (in normal business hours), which include provision of responses to all questions regarding operation of the Goods,	Please confirm compliance with the requirement and provide details of the technical support centre in charge of after-sales servicing of offered mulchers:

recommendations for operation, classification of problems and formulation of recommendations online, by phone or other means of communication. The technical support centre for servicing of the Goods shall be located in the Republic of Belarus;	
2.6. Spare parts requirements: The Contractor shall warranty supply of spare parts and maintenance consumables (preferably through a local dealer) following purchase orders of UNDP or the End-user for a minimum period of 5 years.	Please confirm compliance with the requirement and provide details of the spare parts and maintenance consumables supplier:

REFERENCE: UNDP/Projects/343/2018

FORM FOR SUBMITTING CONTRACTOR'S QUOTATION

(This Form must be submitted only using the Contractor's Official Letterhead/Stationery)

We, the undersigned, hereby accept in full the UNDP General Terms and Conditions, and hereby offer to supply the items listed below in conformity with the specification and requirements of UNDP as per RFQ Reference No. UNDP/Projects/343/2018:

TABLE 1: Offer to Supply Goods Compliant with Technical Specifications and Requirements

Item No.	Description/Specification of Goods	Quantity, units	Unit Price ¹ (less VAT) Currency:	Total Price per Item ¹ (less VAT) Currency:	
1	Forestry mulcher (as per the technical specifications and requirements of Annex 1) Model:	3			
2	Cost of transportation ²				
-	Total Final and All-Inclusive Price Quotation ² , currency (in figures):				
-	- Total Final and All-Inclusive Price Quotation ² , currency (in words):				

The price quotations of the Offerors, non-residents of the Republic of Belarus shall not include VAT. In the price quotations of the Offerors, residents of the Republic of Belarus, VAT, if included, shall be clearly indicated in the price quotation. The price quotations of the Offerors will be compared without VAT.

Note:

- 1. Unit Price, Total Price per item <u>must include warranty, first periodic maintenance and shall be based on EXW</u> terms (Incoterms 2010).
- Transportation and delivery on to the following destinations:
 Drogichin, Brestskaya Oblast, Republic of Belarus one (1) mulcher;
 Volozhin, Minskaya Oblast, Republic of Belarus one (1) mulcher;
 Turov, Gomelskaya Oblast, Republic of Belarus one (1) mulcher.
- 3. Total Final and All-Inclusive Price Quotation <u>must include supply and delivery of three (3) mulchers on DAP terms (Incoterms 2010), warranty and first periodic maintenance of three (3) mulchers at their locations and <u>all other charges as appropriate.</u></u>

We hereby declare and confirm that the Goods offered hereinabove are brand new, not used (operated), shall not be a sample or experimental batch, and shall not be assembled from the restored or rehabilitated parts, units or items.

TABLE 2: Offer to Comply with Other Conditions and Related Requirements

Other Information pertaining to our	Your Responses		oonses
Quotation are as follows:	Yes, we will	No, we cannot	If you cannot comply, pls.
	comply	comply	indicate counter proposal
Delivery Lead Time: Not later than 90 days			
from the date of signing of the contract			
Delivery Terms (Incoterms 2010): DAP Drogichin, Brestskaya Oblast, Republic of Belarus – one (1) mulcher; DAP Volozhin, Minskaya Oblast, Republic of Belarus – one (1) mulcher; DAP Turov, Gomelskaya Oblast, Republic of Belarus – one (1) mulcher			
Acceptance of the Goods: Following delivery, the Goods will be inspected and tested to check whether they are operational, conform to the specifications and meet the performance requirements. The Contractor / authorized representative of the Contractor shall dispatch experienced staff to the Goods delivery sites at the Contractor's expense to perform the following tasks: -To start-up and field-test the Goods for proper operation, efficiency and capacity (tractor for mounting of mulcher will be provided by UNDP (End-user); -To perform necessary field adjustments until the Goods operation is satisfactory to UNDP. UNDP will sign the Goods acceptance certificate following demonstrated satisfactory and reliable operation of the mulchers aggregated with tractor, their conformance to the specifications and that they meet performance requirements			
Warranty and After-Sales Requirements: a) Warranty: Not less than 24 months from the date of acceptance of the Goods by UNDP			
b) Warranty requirements: As per i. 2.4. of			

Annex 1		
c) Service requirements: As per i. 2.5. of	 	
Annex 1		
d) Spare parts requirements: As per i. 2.6. of		
Annex 1		
Payment terms: 100% within thirty (30) days		
upon complete delivery and acceptance of		
Goods by UNDP		
Validity of Quotation: Not less than 90 days		
starting from the submission deadline date		
Compliance with All Provisions of the UNDP		
General Terms and Conditions for		
contracts (goods and/or services) available at		
http://www.undp.org/content/undp/en/		
home/procurement/business/how-we-		
buy.html		
or		
http://www.by.undp.org/content/belarus/e		
n/home/operations/procurement/		
Copy of latest Business Registration		
Certificate		
Manufacturer's Authorization of the		
company as a Sales Agent / Distributor in		
the country (if Offeror is not the		
manufacturer)		
Written Self-Declaration of not being		
included in the UN Security Council		
1267/1989 list, UN Procurement Division List		
or other UN Ineligibility List (as provided		
below the Table)		
Copy of Certificate of Conformity with the		
Technical Regulations of Eurasian Economic		
Union (Customs Union) valid at least till the		
end of 2018; if such certification is not		
available on the last day of submission of		
offers the Offeror must submit a letter of		
commitment to provide such Certificate		
prior to signing the contract		
Copy of valid ISO 9001 certificate or		
equivalent for the manufacturer confirming		
implementation of certified quality		

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management system of development or/and		
manufacture and applying to manufacture		
of the offered Goods; other documented		
evidence (including certificates and		
declarations) confirming quality of Goods, if		
any		
Evidence/Certification of Environmental		
Sustainability ("Green" Standards) of the		
Company or the Product being supplied, if		
any		
Detailed technical description of the offered		
goods (technical brochures, data sheets /		
manuals, etc with images of the goods)		
List of contracts (minimum 2) for the similar		
supply and servicing of mulchers (preferebly		
in Belarus) performed for the past 3 years		
and contact details of the clients who may		
be contacted for further information on		
those contracts as provided in Annex 3,		
or statements of satisfactory performance of		
contracts for the similar supply and servicing		
of mulchers (preferably in Belarus) from		
minimum 2 clients		
Statement whether any import or export		
licenses are required in respect of the goods		
to be purchased including any restrictions		
on the country of origin, use/dual use nature		
of goods or services, including and		
disposition to end-users ¹		
	ı	<u> </u>

We hereby declare of not being included in the UN Security Council 1267/1989 list, UN Procurement Division List or other UN Ineligibility List.

All other information that we have not provided automatically implies our full compliance with the requirements, terms and conditions of the RFQ.

^{1.} If the country of origin requires Export License for the goods being procured, or other relevant documents that the country of destination may require, the Contractor must submit them to UNDP if awarded the contract.

Company Background Information

Each legal entity or individual entrepreneur submitting the quotation shall complete the form:

1	Offeror's Legal Name:	
2	Address:	
3	Telephone number:	
4	E-mail address:	
5	Fax Number:	
6	Country of Registration, Place of Registration:	
7	Year of Registration:	
8	Name of Body Issuing Registration Certificate:	
9	Name and Position of the Head of Company/Organization:	
	company, organization.	
10	Contact Person under the Offer:	
11	Bank Details:	

The legal entity/individual entrepreneur indicated in the Company Background Information Form above has not declared bankruptcy, is not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against this legal entity/individual entrepreneur that could impair its operations in the foreseeable future.

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Track Record and Experiences:

Please provide information on the contracts (minimum 2) for the similar supply and servicing of mulchers (preferably in Belarus) performed for the past 3 years and contact details of the clients who may be contacted for further information on those contracts:

Client	Period of activity	Types of activities undertaken	Status or Date Completed	References Contact Details (Name, Phone, Email)

REFERENCE: UNDP/Projects/343/2018

<u>List of recommended replacement parts and consumables, periodic maintenance services for 2 years of operation</u>

Recommended replacement parts and consumables, periodic maintenance services for 2 years of operation shall not be included in the Price Quotation (Table 1 of Annex 2), except for the first periodic maintenance which shall be included in the Table 1 of Annex 2. The procurement of goods and services listed below will be considered based on actual requirements of the End-users

List of Replacement Parts, Consumables and Services for 2 Years of Operation (Please include fast moving parts, if any)	Estimated Average Consumption for 2 Years	Unit of Measure	Unit Price (less VAT) Currency	Cost of Maintenance Works (less VAT) Currency	Total Price per Item, (less VAT) Currency
Replacement parts					
1.					
2					
Consumables					
1.					
2					
Periodic maintenance					
services					
1.					
2					

[Name and Signature of the Supplier's Authorized Person]
[Designation]
[Date]

The prices are valid till ______.