



The Malawi Government  
Ministry of Lands, Housing and Urban Development



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**PROVISION OF PPP TRANSACTION ADVISORY SERVICES FOR A UNITED NATIONS OFFICE COMPLEX “ONE UN HOUSE” FOR THE MINISTRY OF LANDS, HOUSING AND URBAN DEVELOPMENT IN THE REPUBLIC OF MALAWI**

**REQUEST FOR EXPRESSION OF INTEREST**

**REFERENCE No.:** PPPC/CNS/47/06-2018

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**1. Background**

The Government of Malawi, through the Ministry of Lands, Housing and Urban Development (MLHUD), wishes to procure an office complex for the purposes of accommodating all United Nations (UN) Agencies operating in the Capital City, Lilongwe. The transaction will be delivered as a public private partnership (PPP) arrangement under the PPP Act of 2011 in order to optimise efficient delivery of service and leverage on the private sector’s expertise, finance, and efficiency, among several advantages. Land for this purpose has been allotted in the prime location of Lilongwe City Centre across from the Headquarters of Government, Capital Hill.

**2. Objectives**

The objectives for this assignment are to recruit transactions advisors, referred to herein as Advisors, who will assist MLHUD and the PPP Commission in the development and implementation of the assignment by:

- a. Determining the technical, legal, financial and environmental feasibility of constructing an Office Complex, One UN House, as a PPP arrangement. The study will come up with a PPP Options report which will recommend the best way to structure the PPP;
- b. Supporting MLHUD in identifying the private partner to design, finance, construct, operate and transfer the required the office infrastructure.

### **3. Scope of Work**

The scope of work for the Advisors is as follows:

#### **3.1. Phase 1: Feasibility Study**

The Advisor is required to undertake a comprehensive feasibility analysis for MLHUD to establish the viability and affordability of constructing the One UN House in Malawi.

#### **3.2. Phase 2: PPP Procurement**

If, on the basis of a feasibility study, a PPP solution is considered an optimal solution, and if the Client opts to proceed to the procurement stage, the Advisors will be required to provide the necessary technical, legal and financial advisory support for the procurement of the private partner to design, finance and develop the complex. All activities shall comply with the provisions of the PPP Guidelines and Procedures Manual and other applicable procurement and PPP principles and regulations.

The Advisors shall provide the PPPC with all the bidding administrative support necessary including advertising, bidder communication and administrative support for the entire procurement process to the highest standards of efficiency, quality and integrity.

#### **Administration of the Bidding Process**

The Advisors will provide all necessary administrative support to the PPPC for the efficient and professional management of the bidding process.

#### **Evaluation of Bids**

An Evaluation Team comprising various stakeholders, assisted by the Advisors, will evaluate the bids following guidance given in the Bid Procedures.

#### **PPP Agreement Negotiations**

The Advisor will assist the PPPC in the final negotiations with the preferred bidder.

The selected consultant will be expected to provide service for all the two phases which will be covered under one contract. More detailed TORs can be obtained from the PPPC website [www.pppc.mw/procurement](http://www.pppc.mw/procurement) or bidders may request them from the address below.

### **4. Invitation**

The Public Private Partnership Commission (PPPC) now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The shortlisting criteria are:

- (a) The firm shall have at least seven years' experience of providing similar services, that is PPP detailed feasibility studies and PPP Procurement support, to either the public or private sectors or both.
- (b) The firm should demonstrate having knowledge of the African operating environment pertaining to the implementation of PPPs in the ranges of US \$5 – 30 million or higher.
- (c) The firm should demonstrate a solid team of professionals in the relevant areas such as PPPs, Financial and Risk Analysis, Law, Architecture, Structural and Services Engineering and Quantity Surveying all of which should have not less than 10 years' experience.

## **5. Selection of Consultants**

The consultants will be selected using the Quality and Cost Based Selection (QCBS) method which is in accordance with the procedures set out in the Public Procurement and Disposal of Assets Act 2016.

## **6. Submission of Expression of Interest**

Expressions of Interest clearly marked “**Expression of Interest for Provision of PPP Transaction Advisory Services for a United Nations Office Complex “ONE UN HOUSE” for the Ministry of Lands, Housing and Urban Development in the Republic of Malawi**” must be sent by electronic transmission or through hard copies and if hard copies are submitted consultants are advised to submit four (4) copies. Expressions of Interest must be sent or delivered to the address below by 2:00pm local time on Wednesday 18<sup>th</sup> July, 2018.

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