

INVITATION TO BID

Supply and delivery of two (2) telescopic wheel loaders
within the framework of the
EU/UNDP project "Support to the development of a comprehensive
framework for international environmental cooperation in the
Republic of Belarus"
Belarus



United Nations Development Programme December, 2012

Section 1. Letter of Invitation

UNDP Office in Belarus 27 December, 2012

ITB No.BLR/1132/2012 for the Supply and delivery of two (2) telescopic wheel loaders with attachments

Dear Sir/Madam,

The United Nations Development Programme (UNDP) hereby invites you to submit a Bid to this Invitation to Bid (ITB) for the above-referenced subject.

This ITB includes the following documents:

Section 1 - This Letter of Invitation

Section 2 - Instructions to Bidders (including Data Sheet)

Section 3 – Schedule of Requirements and Technical Specifications

Section 4 - Bid Submission Form

Section 5 - Documents Establishing the Eligibility and Qualifications of the Bidder

Section 6 - Technical Bid Form

Section 7 - Price Schedule Form

Section 8 – Form for Bid Security (not required)

Section 9 – Form for Performance Security (not required)

Section 10 – Form for Advanced Payment Guarantee (not required)

Section 11 – Contract to be Signed, including General Terms and Conditions

Annex 1 – Checklist for Submission of Bidding Documents

Your offer, comprising of a Technical Bid and Price Schedule, in separate sealed envelopes, should be submitted in accordance with the Section 2 on or before 13.00 hours (Minsk time) on **February 07**, 2013.

You are kindly requested to submit an acknowledgment letter to UNDP to the following address:

United Nations Development Programme in Belarus

Tenders.by@undp.by

Attention: Mr. Sergei Bobrovskih

Ref: ITB No.BLR/1132/2012

The letter should be received by UNDP no later than January 10, 2013. The same letter should advise whether your company intends to submit a Bid. If that is not the case, UNDP would appreciate your indicating the reason, for our records.

If you have received this ITB through a direct invitation by UNDP, transferring this invitation to another firm requires notifying UNDP accordingly.

Should you require any clarification, kindly communicate with the contact person identified in the attached Data Sheet as the focal point for queries on this ITB.

UNDP looks forward to receiving your Bid and thanks you in advance for your interest in UNDP procurement opportunities.

Yours sincerely,

Farid Garakhanov, Resident Representative a.i.

Section 2: Instruction to Bidders

Definitions

- a) "Bid" refers to the Bidder's response to the Invitation to Bid, including the Bid Submission Form, Technical Bid and Price Schedule and all other documentation attached thereto as required by the ITB.
- b) "Bidder" refers to any legal entity that may submit, or has submitted, a Bid for the supply of goods and provision of related services requested by UNDP.
- c) "Contract" refers to the legal instrument that will be signed by and between the UNDP and the successful Bidder, all the attached documents thereto, including the General Terms and Conditions (GTC) and the Appendices.
- d) "Country" refers to the country indicated in the Data Sheet.
- e) "Data Sheet" refers to such part of the Instructions to Bidders used to reflect conditions of the tendering process that are specific for the requirements of the ITB.
- f) "Day" refers to calendar day.
- g) "Goods" refer to any tangible product, commodity, article, material, wares, equipment, assets or merchandise that UNDP requires under this ITB.
- h) "Government" refers to the Government of the country where the goods and related services provided/rendered specified under the Contract will be delivered or undertaken.
- i) "Instructions to Bidders" refers to the complete set of documents which provides Bidders with all information needed and procedures to be followed in the course of preparing their Bid
- j) "ITB" refers to the Invitation to Bid consisting of instructions and references prepared by UNDP for purposes of selecting the best supplier or service provider to fulfil the requirement indicated in the Schedule of Requirements and Technical Specifications.
- k) "LOI" (Section 1 of the ITB) refers to the Letter of Invitation sent by UNDP to Bidders.
- I) "Material Deviation" refers to any contents or characteristics of the bid that is significantly different from an essential aspect or requirement of the ITB, and (i) substantially alters the scope and quality of the requirements; (ii) limits the rights of UNDP and/or the obligations of the offeror; and (iii) adversely impacts the fairness and principles of the procurement process, such as those that compromise the competitive position of other offerors.
- m) "Schedule of Requirements and Technical Specifications" refers to the document included in this

ITB as Section 3 which lists the goods required by UNDP, their specifications, the related services, activities, tasks to be performed, and other information pertinent to UNDP's receipt and acceptance of the goods.

- n) "Services" refers to the entire scope of tasks related or ancillary to the completion or delivery of the goods required by UNDP under the ITB.
- o) "Supplemental Information to the ITB" refers to a written communication issued by UNDP to prospective Bidders containing clarifications, responses to queries received from prospective Bidders, or changes to be made in the ITB, at any time after the release of the ITB but before the deadline for the submission of Bid.

A. GENERAL

- 1. UNDP hereby solicits Bids as a response to this Invitation to Bid (ITB). Bidders must strictly adhere to all the requirements of this ITB. No changes, substitutions or other alterations to the rules and provisions stipulated in this ITB may be made or assumed unless it is instructed or approved in writing by UNDP in the form of Supplemental Information to the ITB.
- 2. Submission of a Bid shall be deemed as an acknowledgement by the Bidder that all obligations stipulated by this ITB will be met and, unless specified otherwise, the Bidder has read, understood and agreed to all the instructions in this ITB.
- 3. Any Bid submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of any Bid by UNDP. UNDP is under no obligation to award a contract to any Bidder as a result of this ITB.
- 4. UNDP implements a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical practices, and obstruction. UNDP is committed to preventing, identifying and addressing all acts of fraud and corrupt practices against UNDP as well as third parties involved in UNDP activities. (See

http://www.undp.org/about/transparencydocs/UNDP Anti Fraud Policy English FINAL june 2011.pdf and

http://www.undp.org/content/undp/en/home/operations/procurement/procurement protest/for full description of the policies)

- 5. In responding to this ITB, UNDP requires all Bidders to conduct themselves in a professional, objective and impartial manner, and they must at all times hold UNDP's interests paramount. Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. All Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
- 5.1 Are, or have been associated in the past, with a firm or any of its affiliates which have been engaged UNDP to provide services for the preparation of the design, Schedule of Requirements

- and Technical Specifications, cost analysis/estimation, and other documents to be used for the procurement of the goods and related services in this selection process;
- 5.2 Were involved in the preparation and/or design of the programme/project related to the goods and related services requested under this ITB; or
- 5.3 Are found to be in conflict for any other reason, as may be established by, or at the discretion of, UNDP.

In the event of any uncertainty in the interpretation of what is potentially a conflict of interest, Bidders must disclose the condition to UNDP and seek UNDP's confirmation on whether or not such conflict exists.

- 6. Similarly, the following must be disclosed in the Bid:
 - 6.1 Bidders who are owners, part-owners, officers, directors, controlling shareholders, or key personnel who are family of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving the goods and related services under this ITB; and
 - 6.4 Others that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.

Failure of such disclosure may result in the rejection of the Bid.

- 7. The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered as an independent entity, the extent of Government ownership/share, receipt of subsidies, mandate, access to information in relation to this ITB, and others that may lead to undue advantage against other Bidders, and the eventual rejection of the Bid.
- 8. All Bidders must adhere to the UNDP Supplier Code of Conduct, which may be found at this link: http://web.ng.undp.org/procurement/undp-supplier-code-of-conduct.pdf

B. CONTENTS OF BID

9. Sections of Bid

Bidders are required to complete, sign and submit the following documents:

- 9.1 Bid Submission Cover Letter Form (see ITB Section 4);
- 9.2 Documents Establishing the Eligibility and Qualifications of the Bidder (see ITB Section 5);
- 9.3 Technical Bid (see prescribed form in ITB Section 6);
- 9.4 Price Schedule (see prescribed form in ITB Section 7);
- 9.5 Bid Security, if applicable (if required and as stated in the DS nos. 9-11, see prescribed Form in ITB Section 8);
- 9.6 Any attachments and/or appendices to the Bid (including all those specified under the **Data Sheet**)

10. Clarification of Bid

- 10.1 Bidders may request clarification of any of the ITB documents no later than the number of days indicated in the **Data Sheet** (DS no. 16) prior to the Bid submission date. Any request for clarification must be sent in writing via courier or through electronic means to the UNDP address indicated in the **Data Sheet** (DS no. 17). UNDP will respond in writing, transmitted by electronic means and will transmit copies of the response (including an explanation of the query but without identifying the source of inquiry) to all Bidders who have provided confirmation of their intention to submit a Bid.
- 10.2 UNDP shall endeavor to provide such responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Bid, unless UNDP deems that such an extension is justified and necessary.

11. Amendment of Bid

- 11.1 At any time prior to the deadline for submission of Bid, UNDP may for any reason, such as in response to a clarification requested by a Bidder, modify the ITB in the form of a Supplemental Information to the ITB. All prospective Bidders will be notified in writing of all changes/amendments and additional instructions through Supplemental Information to the ITB and through the method specified in the **Data Sheet** (DS No. 18).
- 11.2 In order to afford prospective Bidders reasonable time to consider the amendments in preparing their Bid, UNDP may, at its discretion, extend the deadline for submission of Bid, if the nature of the amendment to the ITB justifies such an extension.

C. PREPARATION OF BID

12. Cost

The Bidder shall bear any and all costs related to the preparation and/or submission of the Bid, regardless of whether its Bid was selected or not. UNDP shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.

13. Language

The Bid, as well as any and all related correspondence exchanged by the Bidder and UNDP, shall be written in the language (s) specified in the **Data Sheet** (DS No. 4). Any printed literature furnished by the Bidder written in a language other than the language indicated in the **Data Sheet**, must be accompanied by a translation in the preferred language indicated in the **Data Sheet**. For purposes of interpretation of the Bid, and in the event of discrepancy or inconsistency in meaning, the version translated into the preferred language shall govern. Upon conclusion of a contract, the language of the contract shall govern the relationship between the contractor and UNDP.

14. Bid Submission Form

The Bidder shall submit the Bid Submission Form using the form provided in Section 4 of this ITB.

15. Technical Bid Format and Content

Unless otherwise stated in the **Data Sheet** (DS no. 28), the Bidder shall structure the Technical Bid as follows:

- 15.1 Expertise of Firm/Organization this section should provide details regarding management structure of the organization, organizational capability/resources, and experience of organization/firm, the list of projects/contracts (both completed and ongoing, both domestic and international) which are related or similar in nature to the requirements of the ITB, manufacturing capacity of plant if Bidder is a manufacturer, authorization from the manufacturer of the goods if Bidder is not a manufacturer, and proof of financial stability and adequacy of resources to complete the delivery of goods and provision of related services required by the ITB (see ITB Clause 18 and DS No. 26 for further details). The same shall apply to any other entity participating in the ITB as a Joint Venture or Consortium.
- 15.2 Technical Specifications and Implementation Plan this section should demonstrate the Bidder's response to the Schedule of Requirements and Technical Specifications by identifying the specific components proposed; how each of the requirements shall be met point by point; providing a detailed specification and description of the goods required, plans and drawings where needed; the essential performance characteristics, identifying the works/portions of the work that will be subcontracted; a list of the major subcontractors, and demonstrating how the bid meets or exceeds the requirements, while ensuring appropriateness of the bid to the local conditions and the rest of the project operating environment during the entire life of the goods provided. Details of technical bid must be laid out and supported by an Implementation Timetable, including Transportation and Delivery Schedule where needed, that is within the duration of the contract as specified in the **Data Sheet** (DS noS. 29 and 30).

Bidders must be fully aware that the goods and related services that UNDP require may be transferred, immediately or eventually, by UNDP to the Government partners, or to an entity nominated by the latter, in accordance with UNDP's policies and procedures. All bidders are therefore required to submit the following in their bids:

- a) A statement of whether any import or export licences are required in respect of the goods to be purchased or services to be rendered, including any restrictions in the country of origin, use or dual use nature of the goods or services, including any disposition to end users;
- b) Confirmation that the Bidder has obtained license of this nature in the past, and have an expectation of obtaining all the necessary licenses, should their bid be rendered the most responsive; and
- c) Complete documentation, information and declaration of any goods classified or may be classified as "Dangerous Goods".

15.3 Management Structure and Key Personnel – This section should include the comprehensive curriculum vitae (CVs) of key personnel that will be assigned to support the implementation of the technical bid, clearly defining their roles and responsibilities. CVs should establish competence and demonstrate qualifications in areas relevant to the requirements of this ITB.

In complying with this section, the Bidder assures and confirms to UNDP that the personnel being nominated are available to fulfil the demands of the Contract during its stated full term. If any of the key personnel later becomes unavailable, except for unavoidable reasons such as death or medical incapacity, among other possibilities, UNDP reserves the right to render the Bid non-responsive. Any deliberate substitution of personnel arising from unavoidable reasons, including delay in the implementation of the project of programme through no fault of the Bidder, shall be made only with UNDP's acceptance of the justification for substitution, and UNDP's approval of the qualification of the replacement who shall be either of equal or superior credentials as the one being replaced.

- 15.4 Where the **Data Sheet** requires the submission of the Bid Security, the Bid Security shall be included along with the Technical Bid. The Bid Security may be forfeited by UNDP, and reject the Bid, in the event of any or any combination of the following conditions:
 - a) If the Bidder withdraws its offer during the period of the Bid Validity specified in the **Data Sheet** (DS no. 11), or;
 - b) If the Bid Security amount is found to be less than what is required by UNDP as indicated in the **Data Sheet** (DS no. 9), or;
 - c) In the case the successful Bidder fails:
 - i. to sign the Contract after UNDP has awarded it;
 - ii. to comply with UNDP's variation of requirement, as per ITB Clause 35; or
 - iii. to furnish Performance Security, insurances, or other documents that UNDP may require as a condition to rendering effective the contract that may be awarded to the Bidder.

16. Price Schedule

The Price Schedule shall be prepared using the attached standard form (Section 7). It shall list all major cost components associated with the goods and related services, and the detailed breakdown of such costs. All goods and services described in the Technical Bid must be priced separately on a one-to-one correspondence. Any output and activities described in the Technical Bid but not priced in the Price Schedule, shall be assumed to be included in the prices of the items or activities, as well as in the final total price of the bid.

17. Currencies

All prices shall be quoted in the currency indicated in the **Data Sheet** (DS no. 15). However, where Bids are quoted in different currencies, for the purposes of comparison of all Bid:

- 17.1 UNDP will convert the currency quoted in the Bid into the UNDP preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Bid; and
- 17.2 In the event that the Bid found to be the most responsive to the ITB requirement is quoted in another currency different from the preferred currency as per **Data Sheet** (DS no. 15), then UNDP shall reserve the right to award the contract in the currency of UNDP's preference, using the conversion method specified above.

18. Documents Establishing the Eligibility and Qualifications of the Bidder

- 18.1 The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the forms provided under Section 5, Bidder Information Forms. In order to award a contract to a Bidder, its qualifications must be documented to UNDP's satisfactions. These include, but are not limited to the following:
 - a)That, in the case of a Bidder offering to supply goods under the Contract which the Bidder did not manufacture or otherwise produce, the Bidder has been duly authorized by the goods' manufacturer or producer to supply the goods in the country of final destination;
 - b) That the Bidder has the financial, technical, and production capability necessary to perform the Contract; and
 - c)That, to the best of the Bidder's knowledge, it is not included in the UN 1267 List or the UN Ineligibility List, nor in any and all of UNDP's list of suspended and removed vendors.
- 18.2 Bids submitted by two (2) or more Bidders shall all be rejected by UNDP if they are found to have <u>any</u> of the following:
 - a) they have at least one controlling partner, director or shareholder in common; or
 - any one of them receive or have received any direct or indirect subsidy from the other/s; or
 - c) they have the same legal representative for purposes of this ITB; or
 - d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Bid of, another Bidder regarding this ITB process;
 - e)they are subcontractors to each other's bid, or a subcontractor to one bid also submits another Bid under its name as lead Bidder; or
 - f) an expert proposed to be in the bid of one Bidder participates in more than one Bid received for this ITB process. This condition does not apply to subcontractors being included in more than one Bid.

19. Joint Venture, Consortium or Association

If the Bidder is a group of legal entities that will form or have formed a joint venture, consortium or association at the time of the submission of the Bid, they shall confirm in their Bid that : (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the joint venture jointly and severally, and this shall be duly evidenced by a duly

notarized Agreement among the legal entities, which shall be submitted along with the Bid; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated lead entity, who shall be acting for and on behalf of all entities that comprise the joint venture.

After the bid has been submitted to UNDP, the lead entity identified to represent the joint venture shall not be altered without the prior written consent of UNDP. Furthermore, neither the lead entity nor the member entities of the joint venture can:

- a) submit another Bid, either in its own capacity; nor
- b) as a lead entity or a member entity for another joint venture submitting another Bid.

The description of the organization of the joint venture/consortium/association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the ITB, both in the bid and in the Joint Venture Agreement. All entities that comprise the joint venture shall be subject to the eligibility and qualification assessment by UNDP.

Where a joint venture is presenting its track record and experience in a similar undertaking as those required in the ITB, it should present such information in the following manner:

- a) Those that were undertaken together by the joint venture; and
- b) Those that were undertaken by the individual entities of the joint venture expected to be involved in the performance of the services defined in the ITB.

Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the joint venture or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.

If the Bid of a joint venture is determined by UNDP as the most responsive Bid that offers the best value for money, UNDP shall award the contract to the joint venture, in the name of its designated lead entity, who shall sign the contract for and on behalf of all the member entities.

20. Alternative Bid

Unless otherwise specified in the **Data Sheet** (DS nos. 5 and 6), alternative bid shall not be considered. Where the conditions for its acceptance are met, or justifications are clearly established, UNDP reserves the right to award a contract based on an alternative bid.

21. Validity Period

- 21.1 Bid shall remain valid for the period specified in the **Data Sheet** (DS no. 8), commencing on the submission deadline date also indicated in the **Data Sheet** (DS no. 21). A Bid valid for a shorter period shall be immediately rejected by UNDP and rendered non-responsive.
- 21.2 In exceptional circumstances, prior to the expiration of the Bid validity period, UNDP may request Bidders to extend the period of validity of their Bid. The request and the responses shall be made in writing, and shall be considered integral to the Bid.

22. Bidder's Conference

When appropriate, a Bidder's conference will be conducted at the date, time and location specified in the **Data Sheet** (DS no. 7). All Bidders are encouraged to attend. Non-attendance, however, shall <u>not</u> result in disqualification of an interested Bidder. Minutes of the Bidder's conference will be either posted on the UNDP website, or disseminated to the individual firms who have registered or expressed interest with the contract, whether or not they attended the conference. No verbal statement made during the conference shall modify the terms and conditions of the ITB unless such statement is specifically written in the Minutes of the Conference, or issued/posted as an amendment in the form of a Supplemental Information to the ITB.

D. SUBMISSION AND OPENING OF BID

23. Submission

- 23.1 The Technical Bid and the Price Schedule must be submitted together and sealed together in one and the same envelope, delivered either personally, by courier, or by electronic method of transmission. If submission will not be done by electronic means, the Technical Bid and Price Schedule must be sealed together in an envelope whose external side must:
 - a) Bear the name of the Bidder;
 - b) Be addressed to UNDP as specified in the Data Sheet (DS no.20); and
 - c) Bear a warning not to open before the time and date for Bid opening as specified in the **Data Sheet** (DS no. 24).

If the envelope is not sealed nor labeled as required, the Bidder shall assume the responsibility for the misplacement or premature opening of Bid due to improper sealing and labeling by the Bidder.

- 23.2 Bidders must submit their Bid in the manner specified in the **Data Sheet** (DS nos. 22 and 23). When the Bid is expected to be in transit for more than 24 hours, the Bidder must ensure that sufficient lead time has been provided in order to comply with UNDP's deadline for submission. UNDP shall indicate for its record that the official date and time of receiving the Bid is the <u>actual</u> date and time when the said Bid has physically arrived at the UNDP premises indicated in the **Data Sheet** (DS no. 20).
- 23.3 Bidders submitting Bid by mail or by hand shall enclose the original and each copy of the Bid, in separate sealed envelopes, duly marking each of the envelopes as "Original Bid" and the others as "Copy of Bid". The two envelopes, consisting of original and copies, shall then be sealed in an outer envelope. The number of copies required shall be as specified in the **Data Sheet** (DS no. 19). In the event of any discrepancy between the contents of the "Original Bid" and the "Copy of Bid", the contents of the original shall govern. The original version of the Bid shall be signed or initialed by the Bidder or person(s) duly authorized to commit the Bidder on every page. The authorization shall be

communicated through a document evidencing such authorization issued by the highest official of the firm, or a Power of Attorney, accompanying the Bid.

23.4 Bidders must be aware that the mere act of submission of a Bid, in and of itself, implies that the Bidder accepts the General Contract Terms and Conditions of UNDP as attached hereto as Section 11.

24. Deadline for Submission of Bid and Late Bids

Bid must be received by UNDP at the address and no later than the date and time specified in the **Data Sheet** (DS no. 20 and 21).

UNDP shall not consider any Bid that arrives after the deadline for submission of Bid. Any Bid received by UNDP after the deadline for submission of Bid shall be declared late, rejected, and returned unopened to the Bidder.

25. Withdrawal, Substitution, and Modification of Bid

- 25.1 Bidders are expected to have sole responsibility for taking steps to carefully examine in detail the full consistency of its Bid to the requirements of the ITB, keeping in mind that material deficiencies in providing information requested by UNDP, or lack clarity in the description of goods and related services to be provided, may result in the rejection of the Bid. The Bidder shall assume any responsibility regarding erroneous interpretations or conclusions made by the Bidder in the course of understanding the ITB out of the set of information furnished by UNDP.
- A Bidder may withdraw, substitute or modify its Bid after it has been submitted by sending a written notice in accordance with ITB Clause 23, duly signed by an authorized representative, and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the Bid must accompany the respective written notice. All notices must be received by UNDP prior to the deadline for submission and submitted in accordance with ITB Clause 23 (except that withdrawal notices do not require copies). The respective envelopes shall be clearly marked "WITHDRAWAL," "SUBSTITUTION," or MODIFICATION".
- 25.3 Bid requested to be withdrawn shall be returned unopened to the Bidders.
- 25.4 No Bid may be withdrawn, substituted, or modified in the interval between the deadline for submission of Bid and the expiration of the period of Bid validity specified by the Bidder on the Bid Submission Form or any extension thereof.

26. Bid Opening

UNDP will open the Bid in the presence of an ad-hoc committee formed by UNDP of at least two (2) members. If electronic submission is permitted, any specific electronic Bid opening procedures shall be as specified in the **Data Sheet** (DS no. 23).

The Bidders' names, modifications, withdrawals, the condition of the envelope labels/seals, the number of folders/files and all other such other details as UNDP may consider appropriate, will be announced at the opening. No Bid shall be rejected at the opening stage, except for late submission, for which the Bid shall be returned unopened to the Bidder.

27. Confidentiality

Information relating to the examination, evaluation, and comparison of Bid, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award.

Any effort by a Bidder to influence UNDP in the examination, evaluation and comparison of the Bid or contract award decisions may, at UNDP's decision, result in the rejection of its Bid.

In the event that a Bidder is unsuccessful, the Bidder may seek a meeting with UNDP for a debriefing. The purpose of the debriefing is discussing the strengths and weaknesses of the Bidder's submission, in order to assist the Bidder in improving the bid presented to UNDP. The content of other bid and how they compare to the Bidder's submission shall not be discussed.

E. EVALUATION OF BID

28. Preliminary Examination of Bid

UNDP shall examine the Bid to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, whether or not the Bidder is in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's list of suspended and removed vendors, and whether the Bid are generally in order, among other indicators that may be used at this stage. UNDP may reject any Bid at this stage.

29. Evaluation of Bid

- 29.1 UNDP shall examine the Bid to confirm that all terms and conditions under the UNDP General Terms and Conditions and Special Conditions have been accepted by the Bidder without any deviation or reservation.
- 29.2 The evaluation team shall review and evaluate the Bids on the basis of their responsiveness to the Schedule of Requirements and Technical Specifications and other documentation provided, applying the procedure indicated in the **Data Sheet** (DS No. 25). Absolutely no changes may be made by UNDP in the criteria after all Bids have been received.
- 29.1 UNDP reserves the right to undertake a post-qualification exercise, aimed at determining, to its satisfaction the validity of the information provided by the Bidder. Such post-qualification shall be fully documented and, among those that may be listed in the **Data Sheet** (DS No.33), may include, but need not be limited to, all or any combination of the following:

- a) Verification of accuracy, correctness and authenticity of the information provided by the bidder on the legal, technical and financial documents submitted;
- b) Validation of extent of compliance to the ITB requirements and evaluation criteria based on what has so far been found by the evaluation team;
- c) Inquiry and reference checking with Government entities with jurisdiction on the bidder, or any other entity that may have done business with the bidder;
- d) Inquiry and reference checking with other previous clients on the quality of performance on ongoing or previous contracts completed;
- e) Physical inspection of the bidder's plant, factory, branches or other places where business transpires, with or without notice to the bidder;
- f) Testing and sampling of completed goods similar to the requirements of UNDP, where available; and
- g) Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract.

30. Clarification of Bid

To assist in the examination, evaluation and comparison of bids, UNDP may, at its discretion, ask any Bidder to clarify its Bid.

UNDP's request for clarification and the Bidder's response shall be in writing. Notwithstanding the written communication, no change in the prices or substance of the Bid shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNDP in the evaluation of the Bid, in accordance with ITB Clause 35.

Any unsolicited clarification submitted by a Bidder in respect to its Bid, which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the Bid.

31. Responsiveness of Bid

UNDP's determination of a Bid's responsiveness will be based on the contents of the Bid itself.

A substantially responsive Bid is one that conforms to all the terms, conditions, and specifications of the ITB without material deviation, reservation, or omission.

If a Bid is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.

32. Nonconformities, Reparable Errors and Omissions

- 32.3 Provided that a Bid is substantially responsive, UNDP may waive any non-conformities or omissions in the Bid that, in the opinion of UNDP, do not constitute a material deviation.
- 32.4 Provided that a Bid is substantially responsive, UNDP may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify

nonmaterial nonconformities or omissions in the Bid related to documentation requirements. Such omission shall not be related to any aspect of the price of the Bid. Failure of the Bidder to comply with the request may result in the rejection of its Bid.

- 32.5 Provided that the Bid is substantially responsive, UNDP shall correct arithmetical errors as follows:
 - a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNDP there is an obvious misplacement of the decimal point in the unit price, in which case the line item total as quoted shall govern and the unit price shall be corrected;
 - b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
 - c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to the above.
- 32.6 If the Bidder does not accept the correction of errors made by UNDP, its Bid shall be rejected.

F. AWARD OF CONTRACT

33. Right to Accept, Reject, or Render Non-Responsive Any or All Bid

- 33.1 UNDP reserves the right to accept or reject any Bid, to render any or all of the Bids as non-responsive, and to reject all Bids at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Bidder(s) of the grounds for UNDP's action. Furthermore, UNDP is not obligated to award the contract to the lowest price offer.
- 33.2 UNDP shall also verify, and immediately reject their respective Bid, if the Bidders are found to appear in the UN's Consolidated List of Individuals and Entities with Association to Terrorist Organizations, in the List of Vendors Suspended or Removed from the UN Secretariat Procurement Division Vendor Roster, the UN Ineligibility List, and other such lists that as may be established or recognized by UNDP policy on Vendor Sanctions. (See

http://www.undp.org/content/undp/en/home/operations/procurement/procurement protest/

34. Award Criteria

Prior to expiration of the period of Bid validity, UNDP shall award the contract to the qualified and eligible Bidder that is found to be responsive to the requirements of the Schedule of Requirements and Technical Specification, and has offered the lowest price (See DS No. 32).

35. Right to Vary Requirements at the Time of Award

At the time of award of Contract, UNDP reserves the right to vary the quantity of the goods and/or related services, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

36. Contract Signature

Within fifteen (15) days from the date of receipt of the Contract, the successful Bidder shall sign and date the Contract and return it to UNDP.

Failure of the successful Bidder to comply with the requirement of ITB Section F.3 and this provision shall constitute sufficient grounds for the annulment of the award, and forfeiture of the Bid Security if any, and on which event, UNDP may award the Contract to the Bidder with the second highest rated Bid, or call for new Bid.

37. Performance Security

A performance security, if required, shall be provided in the amount and form provided in Section 9 and by the deadline indicated in the **Data Sheet** (DS no. 14), as applicable. Where a Performance Security will be required, the submission of the said document, and the confirmation of its acceptance by UNDP, shall be a condition for the effectivity of the Contract that will be signed by and between the successful Bidder and UNDP.

38. Bank Guarantee for Advanced Payment

Except when the interests of UNDP so require, it is the UNDP's preference to make no advanced payment(s) on contracts (i.e., payments without having received any outputs). In the event that the Bidder requires an advanced payment upon contract signature, and if such request is duly accepted by UNDP, and the said advanced payment exceeds 20% of the total Bid price, or exceed the amount of USD 30,000, UNDP shall require the Bidder to submit a Bank Guarantee in the same amount as the advanced payment. A bank guarantee for advanced payment shall be furnished in the form provided in Section 10.

39. Vendor Protest

UNDP's vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a purchase order or contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures: http://www.undp.org/procurement/protest.shtml

Instructions to Bidders

DATA SHEET

The following data for the supply of goods and related services shall complement / supplement the provisions in the Instruction to Bidders. In the case of a conflict between the Instruction to Bidders and the Data Sheet, the provisions in the Data Sheet shall prevail.

DS No.	Cross Ref. to Instruc- tions	Data	Specific Instructions / Requirements
1		Project Title :	EU/UNDP project "Support to the development of a comprehensive framework for international environmental cooperation in the Republic of Belarus"
2		Title of Goods Required:	Two (2) telescopic wheel loaders with attachments
3		Country:	Republic of Belarus
4	C.13	Language of the Bid:	
5	C.20	Conditions for Submitting Bid for Parts or sub-parts of the Total Requirements	⊠ Not allowed
6	C.20	Conditions for Submitting Alternative Bid	
7	C.22	A pre-Bid conference will be held on:	January 11, 2013 11.00 a.m. hours (Minsk time) at the address: UNDP Office in Belarus, 6 th Floor, 17, Kirova Str., Minsk, 220050, Republic of Belarus. Attendance of authorized prospective Bidders' representatives is encouraged. The prospective Bidders' representatives shall submit notification of their intention to attend the pre-bid conference till January 10, 2012 at the fax number and/or e-mail address under DS No. 17 below
8	C.21.1	Period of Bid Validity commencing on the submission date	

9	B.9.5 C.15.4 b)	Bid Security	Not Required Not Required
10	B.9.5	Acceptable forms of Bid Security	N/A
11	B.9.5 C.15.4 a)	Validity of Bid Security	N/A
12		Advanced Payment upon signing of contract	Not allowed
13		Liquidated Damages	 ✓ Will be imposed under the following conditions: Percentage of contract price per day of delay: 0.5 Max. no. of days of delay: 30 Next course of action: Cancel PO
14	F.37	Performance Security	⊠ Not Required
15	C.17 C.17.2	Preferred Currency of Bid and Method for Currency conversion	☑ United States Dollars (US\$) Reference date for determining UN Operational Exchange Rate: February 07, 2013
16	B.10.1	Deadline for submitting requests for clarifications/ questions	Ten (10) days before the submission date: January 28, 2013
17	B.10.1	Contact Details for submitting clarifications/questions	Focal Person in UNDP: Mr. Sergei Bobrovskih Address: UNDP Office in Belarus, Kirova str., 17, 6 th floor, Minsk, 220050, Republic of Belarus; Fax No.: +375 (17) 226-03-40; E-mail address dedicated for this purpose: tenders.by@undp.by
18	B.11.1	Manner of Disseminating Supplemental Information to the ITB and responses/clarifications to queries	□ Direct communication to prospective Bidders by email or fax, and posting on the website: www.undp.by (http://un.by/en/tenders/)
19	D.23.3	No. of copies of Bid that must be submitted	Original : One (1) Copies : One (1)
20	D.23.1 b) D.23.2 D.24	Bid submission address	UNDP Office in Belarus, Procurement Unit, 6 th floor, 17, Kirova str., Minsk, 220050, Republic of Belarus

21	C.21.1 D.24	Deadline of Bid Submission	Date: February 07, 2013 Time: 13.00 hours (Minsk time)
22	D.23.2	Manner of Submitting Bid	☑ Courier/Hand Delivery
23	D.23.2 D.26	Conditions and Procedures for electronic submission and opening, if allowed	N/A
24	D.23.1 c)	Date, time and venue for opening of Bid	Date: February 07, 2013 Time: 14.30 hours (Minsk time) Venue: UNDP Office in Belarus, Kirova str., 17, 6 th floor, Minsk, 220050, Republic of Belarus
25		Evaluation method to be used in selecting the most responsive Bid	 ☒ Non-Discretionary "Pass/Fail" Criteria on the Technical Requirements; and ☒ Lowest price offer of technically qualified/responsive Bid
26	C.15.1	Required Documents that must be Submitted to Establish Qualification of Bidders (In "Certified True Copy" form only)	 ☑ Certificate of Registration of the business, including Articles of Incorporation, or equivalent document if Bidder is not a corporation ☑ Quality Certificate (e.g., ISO, etc.) and/or other similar certificates, accreditations, awards and citations received by the Bidder, if any ☑ Certification or authorization to act as Agent in behalf of the Manufacturer, or Power of Attorney, if bidder is not a manufacturer ☑ Latest Audited Financial Statement (Income Statement and Balance Sheet) including Auditor's Report for the past 2 years ☑ Statement of Satisfactory Performance from the Top 3 Clients in terms of Contract Value for the past 3 years ☑ Documentary evidence of the Bidder's current economic and financial reliability (Banker's Statement of the Bidder's economic and financial reliability); ☑ All information regarding any past and current litigation during the last five (5) years, in which the bidder is involved, indicating the parties concerned, the subject of the litigation, the amounts involved, and the final resolution if already concluded
27		Other documents that may be Submitted to Establish Eligibility	Written confirmation authorizing the signatory of the bid to commit the Bidder (Power of Attorney or relevant extract of Bidder's Charter)

28	C.15	Structure of the Technical Bid and List of Documents to be Submitted	Technical bid should be prepared and documents submitted as per Section 2, Clause 15 (Instruction to Bidders), and as per Section 3a and 3b requirements. In addition please provide documents and data listed under Section 6 Technical Bid Form. Please use Checklist for Submission of Bidding Documents (Annex 1) for determining the documents to be submitted
29	C.15.2	Latest Expected date for commencement of Contract	08 April, 2013
30	C.15.2	Maximum Expected duration of contract	Supply and delivery of goods – 90 days from the date of the contract signing; Warranty obligations – 12 months from the date of handing over the goods to the Purchaser
31	_ 1	UNDP will award the contract to:	□ One Bidder only
32	F.34	Criteria for the Award and Evaluation of Bid	Award Criteria Non-discretionary "Pass" or "Fail" rating on the detailed contents of the Schedule of Requirements and Technical Specifications Compliance on the following qualification requirements: Bid Evaluation Criteria Minimum no. of years of experience in similar contracts: 3; Minimum annual turnover of USD 400 000 for the past 2 years; Current ratio of not less than 1.0; Minimum no. of similar projects undertaken over the past 3 years: 3; Full compliance of Bid to the Technical Requirements; After-sales service of at least 5 years; Warranty on parts and services for a minimum period of 12 months; User's Training for a minimum of 3 Purchaser's specialists on goods operation, servicing and maintenance in Mosty, Grodno Region, Republic of Belarus and for a minimum of 3 Purchaser's specialists on goods operation, servicing and maintenance in Kobrin, Brest Region, Republic of Belarus as per the Supplier's standard programme; Acceptability of the Delivery Schedule; Qualification of all other personnel to be assigned to

			the contract (as per requirements under Section 6 Technical Bid Form); ⊠Other: The goods manufacturers are certified in accordance with ISO:9001 or equivalent national quality standards, the goods are manufactured and tested in accordance with standards as per requirements under Section 3a Schedule of Requirements.
333	E.29	Post qualification Actions	 ☑ Verification of accuracy, correctness and authenticity of the information provided by the bidder on the legal, technical and financial documents submitted; ☑ Validation of extent of compliance to the ITB requirements and evaluation criteria based on what has so far been found by the evaluation team; ☑ Inquiry and reference checking with Government entities with jurisdiction on the bidder, or any other entity that may have done business with the bidder; ☑ Inquiry and reference checking with other previous clients on the quality of performance on ongoing or previous contracts completed
34		Conditions for Determining Contract Effectivity	☑ UNDP's approval of technical documentation, etc. (as per requirements under Section 3a)
35		Other Information Related to the ITB	The units of measurement under the ITB shall be System International (SI) units

Section 3a: Schedule of Requirements and Technical Specifications

SHEDULE OF REQUIREMENTS

Scope of the assignment under the contract	Supply and delivery of one (1) telescopic wheel loader with attachments to Mosty, Grodno Region, Republic of Belarus and one (1) telescopic wheel loader with attachments to Kobrin, Brest Region, Republic of Belarus (hereafter "equipment") manufactured in accordance with the reference manufacturing standards and equipment technical specifications as below. Start-up and field-testing of equipment in Mosty and Kobrin.
and the second of the second o	Handing over the equipment to the Purchaser.
	Training in Mosty and Kobrin of operators in servicing, maintenance and operation of the supplied equipment. Providing standard Supplier's warranty (which shall be not less than 12 months) on parts and services for the equipment.
Location of assignment under the contract	Mosty RUP ZhKH, 231600, Republic of Belarus, Grodno Region, Mosty, 40 Let BSSR str., 8 – one (1) telescopic wheel loader with attachments; KUMPP ZhKH "Kobrynskoe ZhKH", Republic of Belarus, Brest Region, Kobrin, Sovetskaya str.,118/1 – one (1) telescopic wheel loader with attachments.
Documents to be submitted under the contract	The documents comprising operation and maintenance manuals, troubleshooting manuals, drawings and other information shall be submitted as far as applicable by the Supplier to the Purchaser with the delivered equipment in the number, quality and type as stated hereunder. The Purchaser reserves the right to request from the Supplier additional
	documents as may be required for proper understanding and definition of operation, servicing and maintenance of the supplied equipment.
	The Supplier shall bear all necessary expenditures to provide documents and other information required by the Purchaser.
	All documents shall be in the English or Russian or Belarusian language.
entre de la processión de	Documents to be submitted by the Supplier with the delivered equipment: -Manufacturer's quality inspection and testing certificates for the equipment;
	 -List of special tools for repair and maintenance of equipment (if any); -Operating and maintenance manuals: The Manuals' contents shall be as complete and specific as possible, and specific to the materials and equipment supplied under the contract. Nomenclature or reference to any one item shall be consistent throughout

the Manuals. The Manuals shall provide not only advice on the routine maintenance tasks but also give instruction on the correct operation of the equipment. Use shall be made of drawings, diagrams, pictures or actual photographs when they add to the understanding and clarify the text. Precautions and warnings related to safety of life and equipment shall be included in the Manuals. The Manuals shall contain a complete and accurate description of the equipment, its assembly and dismantling as well as of all components (with the part number of each individual item or part). A list stating clearances, tolerances, temperatures, fits etc. is to be made part of the Manuals. One section shall describe regular and preventive maintenance procedures and shall indicate the inspections required at regular intervals, the inspection procedure, the devices and tools required for inspection, the routine for equipment calibration and adjustment, the regular safety checks and similar steps. The Manuals shall also contain a list of fuels and lubricants to be used, if any, their grades, lubrication points, consumption rates, regularity and methods of replacement of lubricants;

-Troubleshooting manuals:

The troubleshooting manuals shall contain all details of any irregular maintenance required for rectification of potential problems or failures of the equipment. The troubleshooting manuals shall provide advice, diagnosis and suggested remedial actions to be taken concerning the potential problems or failures of the equipment. The Supplier shall advise on any special tool kits necessary for particular maintenance tasks to be undertaken.

Quantity of documents to be submitted under the contract

One (1) set of documents as above for each supplied loader.

Packing, transportation, marking requirements under the contract

All parts of the equipment supplied under the contract shall be protected and insured from the date of manufacturing until delivery to Mosty and Kobrin against damage of any kind at the Supplier's cost.

All parts of the equipment shall be packed at the place of manufacturer for transportation to Mosty and Kobrin suitably protected against corrosion, water, sand, heat, frost, atmospheric conditions, shocks, impacts, vibrations, etc. All packaging costs shall be included in the contract price.

All equipment shall be marked with correct designation shown on the Supplier's documents (packing lists, spare part lists, operating and maintenance manuals, drawings, etc).

All equipment shall be effectively protected against damage during transportation from the place of manufacture to Mosty and Kobrin and during storage en route, if any.

Testing and handing over of the equipment at the place of delivery, training

The Supplier shall demonstrate that all the equipment meets the performance requirements.

for operators under the contract

The Supplier shall dispatch experienced staff to the places of equipment delivery (Mosty and Kobrin) to perform the following tasks:

- -To start-up and field-test the equipment for proper operation, efficiency and capacity;
- -To perform necessary field adjustments during the test period until the equipment operation is satisfactory to the Purchaser and hand over the equipment to the Purchaser.

If the equipment fails to meet the contract specifications the Supplier shall take immediate steps to remedy the deficiency, rectify any defect and replace any defective part or replace the defective equipment at its own cost to the satisfaction of the Purchaser.

Acceptance of tests or pertinent test certificates, or waiving of tests or pertinent test certificates shall in no way relieve the Supplier of its contractual obligations for furnishing the goods in accordance with the provisions of the Contract.

The Supplier shall delegate experienced and qualified staff to train personnel of the Purchaser at Mosty, Grodno Region, Republic of Belarus and Kobrin, Brest Region, Republic of Belarus for operation, servicing and maintenance of the equipment. The language of instruction shall be English or Russian or Belarusian. Training is preferably but not obligatory to be conducted during start-up and field-testing of the equipment.

The Purchaser shall not be responsible for any costs and other needs of the Supplier's staff, i.e. accommodation, food and drinks, transportation and travel, fuel, insurance, daily allowance and expenses, etc. (if any). The Supplier shall include such and related costs (salary) into the contract price.

Surface treatment and painting requirements under the contract

All equipment shall be supplied with complete and reliable surface treatment and painting. Unless otherwise specified the coating and painting shall be carried out in accordance with DIN 55928 "Corrosion protection of steel structures by the application of organic or metallic coatings" or equivalent standard.

All the methods, processes and materials used for surface treatment and painting shall comply with relevant safety rules and health standards and do not contaminate the environment.

Coating materials shall be standard products of a reputable manufacturer with strong experience in the field of corrosion protection of the type of equipment to be supplied.

Unit of measurement

The units of measurement shall be System International (SI) units unless otherwise approved by the Purchaser. If the other units of measure are used on the drawings or documents, the SI equivalents shall be added in parallel. Temperature shall be changed into Centigrade degree (°C).

Spare parts requirements	The Supplier shall warranty supply of spare parts following purchase orders
under the contract	of the Purchaser. The supplied spare parts shall be carefully packed for long-term storage under the site conditions. Each item of spare parts shall be
	clearly marked or labeled on the outside of its packing with its description
and part of the part	and number. All spare parts supplied shall be interchangeable with each
john in die konsort benschenssterset T	other and with the parts for which they are intended to be replaced.
	List of recommended spare parts and consumables for a five (5) year period
A BOOK BOOK BOOK BOOK BOOK	of equipment operation, including their current prices and suppliers shall be
Paring a supplied to the supplied of the suppl	provided by the Supplier with the equipment.
Warranty	The Supplier shall provide its standard warranty on parts and services for a minimum period of 12 months from the date from the date of signing the equipment acceptance certificate by the Purchaser.
	During warranty period all maintenance and services shall be performed by
****	the Supplier/Supplier's authorized representative at the Supplier's cost and shall cover labour, materials and parts/units. The Supplier shall provide warranty maintenance of supplied equipment in Mosty and Kobrin at the
des co Mare anti-desputação	request of the Purchaser within reasonable time upon receipt of such
	request.
	The Supplier shall guarantee that during the warranty period the cost of transporting the equipment or its parts from the equipment location to the Supplier's service center and back for warranty repairs and maintenance, if needed, will be at the Supplier's own cost.
After sales servicing and technical support	The Supplier shall guarantee provision of after sales servicing of the equipment for a minimum period of 5 years from the date of handing over the equipment to the Purchaser.
	Post-warranty fault diagnoses and maintenance of the equipment, if required, shall be provided by the Supplier's qualified specialists within reasonable time upon written request by the Purchaser at the location of the equipment following purchase orders of the Purchaser.
	The Supplier shall provide product support service (in normal business hours), which include provision of responses to all field questions, recommendations for field actions, classification of problems and formulation of recommendations by phone or other means of communication.

TECHNICAL SPECIFICATIONS

The data in the "Description/Specifications of required Goods" column of the table below shall be read in conjunction with the Schedule of Requirements above.

Supply and delivery of two (2) telescopic wheel loaders

The telescopic 4-wheel loaders are intended for operation with various attachments at the solid municipal waste sorting plants located in Mosty, Grodno Region, Republic of Belarus and Kobrin, Brest Region, Republic of Belarus. They are to operate inside and outside the plants' buildings and perform various functions as specified below.

Item/s to be Supplied	Description/Specifications of Goods	Quantity
	1.0. GENERAL	
	1.1. Loader type: Telescopic wheel loader intended for loading, storing and moving bales of pressed recyclable materials, loading of glass waste and cleaning of workshop and industrial area;	Two (2) units
	1.2. Attachments:	
	1.2.1. Loading of glass waste: Bucket with teeth, volume $0.8 - 1.0 \text{ m}^3$;	-
	1.2.2. Loading, storing and moving bales of pressed recyclable materials: Pallet fork (with extensions);	
	1.2.3. Loading, storing and moving bales of paper and cardboard: Bale gripper;	
	1.2.4. Cleaning of workshop floor from solid waste and glass waste spillage: Sweeping set with sweepers and bunker;	
	1.3. Year of manufacture: 2012- 2013 (brand new);	=
	1.4. Lifting capacity, t: Not less than 3,0;	-
	2.0. TRACTION	
Marking and a second se	2.1. Number of wheels: Four (4);	
Telescopic wheel	2.2 Tyres : Standard manufacturer's tyres;	
loader with	2.3. Wheel drive: Four-wheel drive (4x4);	-
attachments	3.0. DIMENSIONS	-
	3.1. Ground clearance, mm: Not less than 300;	
	3.2. Turning radius, mm: Not more than 3700;	
	4.0. ENGINE	-
	4.1. Type : Diesel;	-
	4.2. Aspiration: Turbocharged;	
	4.3. Rated power, kW: Not less than 70;	
	4.4. Heating: Pre-start engine heater;	-
	4.5. Emission standard compliance: Not less than Euro 3 or equivalent;	
	5.0. TRANSMISSION	and the second of the second s
	5.1. Type: Hydromechanical/hydrostatic;	

	6.0. BRAKES	a Control Spain
	6.1. Brakes : Minimum service brake and parking brake;	-
	7.0. CAB	_
	7.1. Type : Enclosed, all-weather, soundproof, vibration-insulated, with panoramic windows;	Advantainment sindir
	7.2. Protection: ROPS/FOPS;	yayan karangan karan Karangan karangan ka
	7.3. Protection of windows and top: Protective grid as per EN 1459 or equivalent standard;	Andreas Andreas Andreas Andreas Andreas Andreas Andreas
	7.4. Steering column: Adjustable;	d a nah kepadan melakah melakah mengan ke
	7.5. Operation controls: Joystick;	
	7.6. Stability control/load control system: Audio and video signals; beam overload blocking as per EN 1459,	
	EN 15000 or equivalent standard;	
	7.7. Visibility, deg.: 360;	-
	7.8. Number of doors: 1 - 2;	-
	7.9. Heater: Available;	-
	7.10. Driver's seat features : Minimum adjustable bracket, armrest, automatic seat belt;	<u>.</u>
	7.11. Air conditioner: Available;	-
	7.12. Rear-view mirrors: Outside foldable mirrors on	
	either side of cab;	-
	7.13. Wipers: Front and rear;	
	7.14. Beacon: Rotating flashing beacon on top of cab;	A -
	7.15. Alarm: Reverse warning alarm;	ena en
	7.16. Lights: Front and rear headlights, working lights;	-
	8.0. TELESCOPIC BEAM	
	8.1. Manufacturing standard: EN1459 or equivalent;	
	8.2. Beam reach, mm: Not less than 4000;	
	8.3. Lifting capacity to 3000 mm height, t: Not less than 1,5;	-
	9.0. ATTACHMENTS	
	9.1. Pallet fork, unit: 1;	Two (2) units
	9.1.1. Type: Two-tined, floating, continuously retain load in horizontal position to prevent falling;	The second secon
	9.1.2. Length, mm: Not less than 1200;	
	9.1.3. Width, mm: 800- 1000;	
	9.2. Fork extensions, pc.: 1 for each fork tine;	Four (4) pcs
	9.2.1. Type: Welded box-type closed profile put on each tine separately and fixed by standard or self-securing fixture;	- - -
	9.2.2. Length, mm : 1600 - 2000;	-
	9.3. Bale gripper for pressed waste, unit: 1;	Two (2) units
	9.3.1. Bale dimensions, mm: Not less than 1200x800X1000 (LxWxH);	
	9.3.2. Bale weight, kg: Not less than 600;	
· · · · · · · · · · · · · · · · · · ·	3.3.2. Date Weight, Ng. Not less than 000,	1 -

9.4. Bucket, unit: 1;	Two (2) units
9.4.1. Bucket volume, m ³ : 0,8 – 1,0;	•
9.4.2. Bucket blade: With teeth;	-
9.5. Sweeping set, unit: 1;	Two (2) units
9.5.1. Type : Sweeping set with sweepers and bunker	
for cleaning of workshop floor from solid waste and	-
glass waste spillage;	
9.5.2. Sweeping width, mm : 1500 – 2000;	-
9.5.3. Number of sweepers : 1 – 2;	-
10.0 SPARE PARTS SUPPLIED WITH LOADER	_
10.1. Blade for the 0,8 – 1,0m3 bucket, pc.: 1;	Two (2) pcs
10.2. Filters for hydraulic system, pc.: 6;	Twelve (12) pcs
10.3. Spare wheel, pc.: 1;	Two (2) pcs
11.0. COLOR: Red;	-
12.0. TOOLKIT: Standard toolkit;	**
13.0. WARRANTY: Standard Supplier warranty on	
parts and services which shall not be less than 12	-
months;	
14.0. QUALITY CERTIFICATE: The offered goods must	
be from the manufacturers adhering to ISO 9001	
quality system (quality certification systems	
equivalent to ISO 9000 will also be considered).	_
The offered goods must have quality certificates (e.g.,	
ISO, etc.) and/or other similar certificates	

Section 3b: Related Services

Further to the Schedule of Requirements in the preceding Table, Bidders are requested to take note of the following additional requirements, conditions, and related services pertaining to the fulfillment of the requirements:

Delivery Term [INCOTERMS 2010] (Pls. link this to price schedule) Exact Address of Delivery/Installation Location	 ☑DAP Mosty, Grodno Region, Republic of Belarus – One (1) telescopic wheel loader with attachments; DAP Kobrin, Brest Region, Republic of Belarus – One (1) telescopic wheel loader with attachments; Mosty RUP ZhKH, 231600, Republic of Belarus, Grodno Region, Mosty, 40 Let BSSR str., 8 – One (1) telescopic wheel loader with attachments; KUMPP ZhKH "Kobrynskoe ZhKH", Republic of Belarus, Brest Region, Kobrin, Sovetskaya str.,118/1 - One (1) telescopic wheel loader with attachments
Mode of Transport Preferred	☑ LAND☑ SEA
Delivery Date	Ninety (90) calendar days from Purchase Order signature date
Customs, if needed, clearing shall be done by:	□ UNDP □
Ex factory / Pre-shipment inspection	The Purchaser shall have the right at its own cost to conduct inspection of the equipment in the manufacturer's works or prior to its shipment. If the equipment fails to meet the contract specifications the Supplier shall take immediate steps to remedy the deficiency, rectify any defect and replace any defective part or replace the defective equipment at its own cost to the satisfaction of the Purchaser
Inspection upon delivery	The Purchaser shall inspect the equipment on receipt at destination. If the equipment fails to meet the contract specifications the Supplier shall take immediate steps to remedy the deficiency, rectify any defect and replace any defective part or replace the defective equipment at its own cost to the satisfaction of the Purchaser
Testing Requirements	The Supplier shall provide the manufacturer's quality inspection and testing certificates for the equipment under the contract. The equipment shall be successfully tested as per the Supplier's standard procedure to the satisfaction of the Purchaser
Scope of Training on Operation and Maintenance	The Supplier shall provide training of the Purchaser's staff on the equipment operation, servicing and maintenance: training of at least 3 Purchaser's specialists on equipment operation, servicing and maintenance in Kobrin and training of at least 3 Purchaser's specialists on equipment operation, servicing and maintenance in Mosty according to the Supplier's standard program. Language of instruction: Russian, Belarusian or English.

	Training is preferably but not obligatory to be conducted during field-testing and handing over of the equipment, but not later than 30 days following equipment delivery to Mosty and Kobrin
Commissioning	The Supplier shall demonstrate that all the equipment meets the performance requirements. The Supplier shall dispatch experienced staff to the places of equipment delivery (Mosty and Kobrin) to perform the following tasks: -To start-up and field-test the equipment for proper operation, efficiency and capacity; -To perform necessary field adjustments during the test period until the equipment operation is satisfactory to the Purchaser and hand over the equipment to the Purchaser. If the equipment fails to meet the contract specifications the Supplier shall take immediate steps to remedy the deficiency, rectify any defect and replace any defective part or replace the defective equipment at its own cost to the satisfaction of the Purchaser. Acceptance of tests or pertinent test certificates, or waiving of tests or pertinent test certificates shall in no way relieve the Supplier of its contractual obligations for furnishing the goods in accordance with the provisions of the Contract. The Supplier shall delegate experienced and qualified staff to train personnel of the Purchaser at Mosty, Grodno Region, Republic of Belarus and Kobrin, Brest Region, Republic of Belarus for operation, servicing and maintenance of the equipment. The language of instruction shall be English or Russian or Belarusian. Training is preferably but not obligatory to be conducted during start-up and field-testing of the equipment. The Purchaser shall not be responsible for any costs and other
	needs of the Supplier's staff, i.e. accommodation, food and drinks, transportation and travel, fuel, insurance, daily allowance and expenses, etc. (if any). The Supplier shall include such and related costs (salary) costs into the contract price
Technical Support Requirements	The Supplier shall provide after sales servicing of the equipment for a minimum period of 5 years from the date of handing over the equipment to the Purchaser. Post-warranty fault diagnoses and maintenance of the equipment, if required, shall be provided by the Supplier's qualified specialists within reasonable time upon written request by the Purchaser at the location of the equipment following purchase orders of the Purchaser. The Supplier shall provide product support service (in normal business hours), which include provision of responses to all field questions, recommendations for field actions, classification of problems and formulation of recommendations by phone or other means of communication

Payment Terms (max. advanced payment is 20% of total price as per UNDP policy)	
Conditions for Release of Payment	 ☑Inspection upon arrival at destination [as per the "Inspection and Delivery" item above] ☑Testing [as per the "Testing Requirements" item above] ☑Training on Operation and Maintenance [as per the "Scope of Training on Operation and Maintenance" above] ☑ Written Acceptance of Goods based on full compliance with ITB requirements
All documentations, including catalogs, instructions and operating manuals, shall be in this language	☑ English, or☑ Others: Russian, Belarusian

Section 4: Bid Submission Form¹

(This should be written in the Letterhead of the Bidder. Except for indicated fields, no changes may be made in this template.)

[insert: Location, Date]

To: UNDP Belarus Procurement Unit

Dear Sir/Madam:

We, the undersigned, hereby offer to supply the goods and related services required for [insert: title of goods and services required as per ITB,] in accordance with your Invitation to Bid dated [insert: Date]. We are hereby submitting our Bid, which includes the Technical Bid and Price Schedule.

We hereby declare that:

- a) All the information and statements made in this Bid are true and we accept that any misrepresentation contained in it may lead to our disqualification;
- b) We are currently not on the removed or suspended vendor list of the UN or other such lists of other UN agencies, nor are we associated with, any company or individual appearing on the 1267/1989 list of the UN Security Council;
- c) We have no outstanding bankruptcy or pending litigation or any legal action that could impair our operation as a going concern; and
- d) We do not employ, nor anticipate employing, any person who is or was recently employed by the UN or UNDP.

We confirm that we have read, understood and hereby fully accept the Schedule of Requirements and Technical Specifications describing the duties and responsibilities required of us in this ITB, and the General Terms and Conditions of UNDP's Standard Contract for this ITB.

We agree to abide by this Bid for 120 days.

We undertake, if our Bid is accepted, to initiate the supply of goods and provision of related services not later than the date indicated in the Data Sheet.

We fully understand and recognize that UNDP is not bound to accept this Bid, that we shall bear all costs associated with its preparation and submission, and that UNDP will in no

¹ No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Bid.

We remain,	
Yours sincerely,	
Name and Title of Sig	e [In full and initials]:gnatory:
[please n	nark this letter with your corporate seal, if available]

case be responsible or liable for those costs, regardless of the conduct or outcome of the

evaluation.

Section 5: Documents Establishing the Eligibility and Qualifications of the Bidder

Bidder Information Form²

Date: [insert date (as day, month and year) of Bid Submission] ITB No.BLR/1132/2012

of

		Page of page			
Bidder's Legal Name [insert Bidder's legal name]					
2. In case of Joint Venture (JV), le	gal name of each party: [insert legal nar	me of each party in JV]			
3. Actual or intended Country/ie	s of Registration/Operation: [insert actu	al or intended Country of Registration]			
4. Year of Registration in its Local	tion: [insert Bidder's year of registration	7			
5. Countries of Operation	6. No. of staff in each Country	7.Years of Operation in each Country			
8. Legal Address/es in Country/ies of Registration/Operation: [insert Bidder's legal address in country of registration]					
9. Value and Description of Top three (3) Biggest Contract for the past five (5) years					
10. Latest Credit Rating (Score and Source, if any)					
11. Brief description of litigation history (disputes, arbitration, claims, etc.), indicating current status and outcomes, if already resolved.					
12. Bidder's Authorized Representative Information					
Email Address: [insert Authoriz	oresentative's Address] rt Authorized Representative's telephon red Representative's email address]				
13. Are you in the UNPD List 1267.1989 or UN Ineligibility List? (Y / N)					

 $^{^2}$ The Bidder shall fill in this Form in accordance with the instructions. Apart from providing additional information, no alterations to its format shall be permitted and no substitutions shall be accepted.

14. Attached are copies of original documents of:

All eligibility document requirements listed in the Data Sheet

If Joint Venture/Consortium – copy of the Memorandum of Understanding/Agreement or Letter of Intent to form a JV/Consortium, or Registration of JV/Consortium, if registered

If case of Government corporation or Government-owned/controlled entity, documents establishing legal and financial autonomy and compliance with commercial law.

Joint Venture Partner Information Form (if Registered)³

Date: [insert date (as day, month and year) of Bid Submission] ITB No.BLR/1132/2012

Page _____ of _ ___ pages

1. Bidder's Legal Name: [insert Bid	Bidder's Legal Name: [insert Bidder's legal name]				
. JV's Party legal name: [insert JV's Party legal name]					
3. JV's Party Country of Registration: [insert JV's Party country of registration]					
4. Year of Registration: [insert Party's year of registration]					
5. Countries of Operation	6. No. of staff in each Country	7.Years of Operation in each Country			
8. Legal Address/es in Country/ies of Registration/Operation: [insert Party's legal address in country of registration]					
9. Value and Description of Top three (3) Biggest Contract for the past five (5) years					
10. Latest Credit Rating (if any)					
11. Brief description of litigation history (disputes, arbitration, claims, etc.), indicating current status and					
outcomes, if already resolved.					

 $^{^3}$ The Bidder shall fill in this Form in accordance with the instructions. Apart from providing additional information, n_0 alterations to its format shall be permitted and no substitutions shall be accepted.

13. JV's Party Authorized Representative Information

Name: [insert name of JV's Party authorized representative]
Address: [insert address of JV's Party authorized representative]

Telephone/Fax numbers: [insert telephone/fax numbers of JV's Party authorized representative]

Email Address: [insert email address of JV's Party authorized representative]

14. Attached are copies of original documents of: [check the box(es) of the attached original documents]

All eligibility document requirements listed in the Data Sheet Articles of Incorporation or Registration of firm named in 2.

In case of government owned entity, documents establishing legal and financial autonomy and compliance with commercial law.

Section 6: Technical Bid Form⁴

ITB No.BLR/1132/2012 for the supply and delivery of two (2) telescopic wheel loaders with attachments

Name of Bidding Organization / Firm:	
Country of Registration:	
Name of Contact Person for this Bid:	
Address:	
Phone / Fax:	
Email:	

SECTION 1: EXPERTISE OF FIRM/ ORGANISATION

This section should fully explain the Bidder's resources in terms of personnel and facilities necessary for the performance of this requirement.

- 1.1 Brief Description of Bidder as an Entity: Provide a brief description of the organization / firm submitting the Bid, its legal mandates/authorized business activities, the year and country of incorporation, and approximate annual budget, etc. Include reference to reputation, or any history of litigation and arbitration in which the organisation / firm has been involved that could adversely affect or impact the delivery of goods and/or performance of related services, indicating the status/result of such litigation/arbitration. Provide printed brochures and/or product catalogues (in Russian, English or Belarusian) relevant to the goods being procured with technical information and general views.
- 1.2. Financial Capacity: Based on the latest Audited Financial Statement (Income Statement and Balance Sheet) describe the financial capacity (liquidity, stand-by credit lines, etc.) of the bidder to engage into the contract. Include any indication of credit rating, industry rating, etc.

 $^{^{4}}$ Technical Bids not submitted in this format may be rejected.

1.3. Track Record and Experiences: Provide the following information regarding corporate experience within at least the last three (3) years which are related or relevant to those required for this Contract.

Name o project	1	Contract Value	Period of activity	Types of activities undertaken	Status or Date Completed	References Contact Details (Name, Phone, Email)
		-				

SECTION 2 - SCOPE OF SUPPLY, TECHNICAL SPECIFICATIONS, AND RELATED SERVICES

This section should demonstrate the Bidder's responsiveness to the specification by identifying the specific components proposed, addressing the requirements, as specified, point by point; providing a detailed description of the essential performance characteristics proposed; and demonstrating how the proposed bid meets or exceeds the specifications.

2.1. Scope of Supply: Please provide a detailed description of the goods to be supplied, indicating clearly how they comply with the technical specifications required by the ITB (see below table); describe how the organisation/firm will supply the goods and any related services, keeping in mind the appropriateness to local conditions and project environment.

LOT 1:

Item to be Supplied	Quantity	Description / Specifications of Goods (required)	Description / Specifications of Goods (offered) Please indicate parameters of the offered goods
		MODEL, MANUFACTURER, COUNTRY OF ORIGIN	Please indicate model, manufacturer, country of origin of the offered telescopic loader:
		1.1. Type: Telescopic wheel	
		loader intended for loading, storing and moving bales of	
Telescopic	2	pressed recyclable materials,	
wheel loader complet e sets		loading of glass waste and cleaning of workshop and	
		industrial area;	
		1.2. Attachments:	
		1.2.1. Loading of glass waste:	
		Bucket with teeth, volume 0,8 –	
		1,0 m ³ ;	
		1.2.2. Loading, storing and	
		moving bales of pressed	

recyclable materials: Pallet fork	
(with extensions);	
1.2.3. Loading, storing and	
moving bales of paper and	
cardboard: Bale gripper;	
1.2.4. Cleaning of workshop	
floor from solid waste and glass	
waste spillage: Sweeping set	
with sweepers and bunker;	
1.3. Year of manufacture: 2012-	
2013 (brand new);	
1.4. Lifting capacity, t: Not less	
than 3,0;	
2.0. TRACTION	
2.1. Number of wheels: Four	
(4);	
2.2 Tyres : Standard	
manufacturer's tyres;	
2.3. Wheel drive: Four-wheel	
drive (4x4);	
3.0. DIMENSIONS	
3.1. Ground clearance, mm: Not	
less than 300;	
3.2. Turning radius, mm: Not	
more than 3700;	
4.0. ENGINE	
4.1. Type : Diesel;	
4.2. Aspiration : Turbocharged;	
4.3. Rated power, kW: Not less	
than 70;	
4.4. Heating: Pre-start engine	
heater;	
4.5. Emission standard	
compliance: Not less than Euro	
3 or equivalent;	
5.0. TRANSMISSION	
5.1. Type :	
Hydromechanical/hydrostatic;	
6.0. BRAKES	
6.1. Brakes: Minimum service	
brake and parking brake;	
7.0. CAB	
7.1. Type : Enclosed, all-weather,	
soundproof, vibration-insulated,	
with panoramic windows;	
7.2. Protection: ROPS/FOPS;	
7.3. Protection of windows and	
7.3. Protection of windows and	

top: Protective grid as per EN	
1459 or equivalent standard;	
7.4. Steering column:	
Adjustable;	
7.5. Operation controls:	
Joystick;	
7.6. Stability control/load	
control system: Audio and video	
signals; beam overload blocking	
as per EN 1459, EN 15000 or	
equivalent standard;	
7.7. Visibility, degrees: 360;	
7.8. Number of doors: 1 - 2;	
7.9. Heater: Available;	
7.10. Driver's seat features:	
Minimum adjustable bracket,	
armrest, automatic seat belt;	
7.11. Air conditioner: Available;	
7.12. Rear-view mirrors:	
Outside foldable mirrors on	a variable
either side of cab;	
7.13. Wipers : Front and rear;	
7.14. Beacon: Rotating flashing	
beacon on top of cab;	
7.15. Alarm: Reverse warning	
alarm;	
7.16. Lights: Front and rear	
headlights, working lights;	
8.0. TELESCOPIC BEAM	
8.1. Manufacturing standard:	
EN1459 or equivalent;	
8.2. Beam reach, mm: Not less	
than 4000;	
8.3. Lifting capacity to 3000 mm	
height, t: Not less than 1,5;	
9.0. ATTACHMENTS	
9.1. Pallet fork, unit: 1;	
9.1.1. Type: Two-tined, floating,	
continuously retain load in	
horizontal position to prevent	
falling;	
9.1.2. Length, mm: Not less than	
1200;	
9.1.3. Width, mm: 800 - 1000;	
9.2. Fork extensions, pc.: 1 for	
each fork tine;	
9.2.1. Type: Welded box-type	
1 2.2.1) Par viciaca par type	

closed profile put on each tine	
separately and fixed by standard	
or self-securing fixture;	
9.2.2. Length, mm : 1600 - 2000;	
9.3. Bale gripper for pressed	
waste, unit: 1;	
9.3.1. Bale dimensions, mm:	
Not less than 1200x800X1000	
(LxWxH);	
9.3.2. Bale weight, kg: Not less	
than 600;	
9.4. Bucket, unit: 1;	
9.4.1. Bucket volume, m ³ : 0,8 –	
1,0;	
9.4.2. Bucket blade: With teeth;	
9.5. Sweeping set, unit: 1;	
9.5.1. Type : Sweeping set with	
sweepers and bunker for	
cleaning of workshop floor from	
solid waste and glass waste	
spillage;	
9.5.2. Sweeping width, mm:	
1500 – 2000;	
9.5.3. Number of sweepers: 1 –	
2;	
10.0 SPARE PARTS SUPPLIED	
WITH LOADER	
10.1. Blade for the $0.8 - 1.0$ m ³	
bucket, pc.: 1;	
10.2. Filters for hydraulic	
system, pcs.: 6;	
10.3. Spare wheel, pc.: 1;	
11.0. COLOR: Red;	
12.0. TOOLKIT: Standard toolkit;	
13.0. WARRANTY: Standard	
Supplier warranty on parts and	
services which shall not be less	Please provide details of the warranty
than 12 months;	
14.0. QUALITY CERTIFICATE:	
The offered goods must be from	
the manufacturers adhering to	
ISO 9001 quality system (quality	Places indicate all that applies and if
certification systems equivalent	Please indicate all that applies and if
to ISO 9000 will also be	
considered).	
-	
The offered goods must have	

	quality certificates (e.g., ISO, etc.) and/or other similar certificates
--	--

A supporting document with full details may be annexed to this section

- <u>2.2. Partnerships (Optional)</u>: Explain any partnerships with local, international or other organizations that are planned for the implementation of the project. Special attention should be given to providing a clear picture of the role of each entity and how everyone will function as a team. Letters of commitment from partners and an indication of whether some or all have successfully worked together on other previous projects is encouraged.
- <u>2.3. Anti-Corruption Strategy (Optional)</u>: Define the anti-corruption strategy that will be applied in this project to prevent the misuse of funds. Describe the financial controls that will be put in place.
- <u>2.4 Statement of Full Disclosure</u>: This is intended to disclose any potential conflict in accordance with the definition of "conflict" under Section 4 of this document, if any.
- 2.5. Other: Please include information regarding the bid and its implementation, including:
- -Details of warranty provided (please attach a copy of manufacturer's warranty and maintenance policy, if available);
- -Details of the technical support centre for the after sales servicing of the goods and statement that after sales services (technical support, including provision of spare parts) of the supplied goods will be available for at least 5 years from the date of handing over the goods to the Purchaser;
- Technical documentation of the proposed goods: Bidders should provide technical details of goods offered in technical specifications or catalogues/descriptive literature (in Russian, English, or Belarusian) with pictures/drawings showing technical parameters and general views of the goods;

SECTION 3: PERSONNEL

3.1 Qualifications of Key Personnel. Provide the CVs for key personnel (Supplier's staff in charge of start-up, field-testing of equipment in Mosty and Kobrin and training of the Purchaser's personnel) that will be assigned to support the implementation of this project. CVs should demonstrate qualifications in area of expertise relevant to the Contract (minimum required qualifications: minimum 3 years of demonstrated experience in manufacture, servicing, testing and commissioning of equipment similar to the equipment under the contract). Please use the format below:

		r		
Name:				
Role in Contract Implementation:				
Nationality:				
Contact information:				
Countries of Relevant Work Experies	rience:			
Language Skills:				
Education and other Qualification	ìs:			
Summary of Experience: Highligh	ght experience	in the region and on similar	projects.	
Relevant Experience (From most	recent):			
		ivity/ Project/ funding , if applicable:	Job Title and Activities undertaken/Description of actual role performed:	
e.g. June 2010-January 2011				
Etc.				
Etc.				
References (minimum of 3): Name Designation Organization Contact Information – Address; Phone; Email; etc.				
Declaration:	contact nyo.			
I confirm my intention to serve in the stated position and present availability to serve for the term of the proposed contract. I also understand that any wilful misstatement described above may lead to my disqualification, before or during my engagement.				
Signature of the Nominated Team	Leader/Mem	ber	Date Signed	

Section 7: Price Schedule Form⁵

The Bidder is required to prepare the Price Schedule as indicated in the Instruction to Bidders.

The Price Schedule must provide a detailed cost breakdown of all goods and related services to be provided, from unit price to lot prices. Separate figures must be provided for each functional grouping or category, if any.

Any estimates for cost-reimbursable items, such as travel of experts and out-of-pocket expenses, should be listed separately.

The format shown on the following pages is suggested for use as a guide in preparing the Price Schedule. The format includes specific expenditures, which may or may not be required or applicable but are indicated to serve as examples.

A. Cost Breakdown per Deliverable Items*

No.				Price
	Deliverables	Expected Date of	Percentage of Total	(Lump Sum, All
		Delivery/Completion	Price	Inclusive)
1	Telescopic wheel loader	Delivery:days	Percentage (weight) of	
	with attachments for	from the date of	each deliverable over	
	Mosty (as per technical	contract signing;	the total price for the	
	specifications of ITB	Equipment handing	payment purposes, as	
	Section 3a including	over to the	per ITB)	
	related services as per ITB	Purchaser:days		
	Section 3b) – 1 complete	from the date of		
	set	delivery		
2	Telescopic wheel loader	Delivery:days	Percentage (weight) of	
	with attachments for	from the date of	each deliverable over	
	Kobrin (as per technical	contract signing;	the total price for the	
	specifications of ITB	Equipment handing	payment purposes, as	
	Section 3a including	over to the	per ITB)	
	related services as per ITB	Purchaser:days		
	Section 3b) – 1 complete	from the date of		
	set	delivery		
	Total		100%	

^{*} This shall be the basis of payment tranches

 $^{^{5}}$ No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Bid.

B. Cost Breakdown by Cost Component:

The Bidders are requested to provide the cost breakdown for the above given prices for each deliverable based on the following format. UNDP shall use the cost breakdown for the price reasonability assessment purposes as well as the calculation of price in the event that both parties have agreed for additional set of goods and/or related services.

Deliverables and Sub-Components	(a) Quantity	Country of Origin	(b) Unit Price	(c)=(a)x(b) Total Cost of Goods	Brief Description of Related Services	(d) Cost of Related Services	(c) + (d) Total Price
1. Telescopic wheel loader with attachments for Mosty (as per technical Specifications of ITB Section 3a), including:	1 complet e set		alamahan da ar		SCIVICOS	Scivices	
1.1. Telescopic wheel loader	1 unit						
1.2. Bucket with teeth, volume 0,8-1,0 m ³	1 unit						
1.3. Pallet fork	1 unit						
1.4. Bale gripper	1 unit						
1.5. Sweeping set	1 set						
1.6. Bucket blade	1 pc						
1.7. Filters for hydraulic system	6 pcs						
1.8. Extensions for	1 set (2						
pallet fork	pcs)						
1.9. Spare wheel	1 pc						
1.10. Other	-	-	_	_		-	
Related Costs							
Cost of transportation (DAP Mosty, Grodno Region, Belarus)	N/a	N/a	N/a	N/a	N/a		
Cost of start-up and field-testing of equipment	N/a	N/a	N/a	N/a			
Cost of training of	1	N/a	N/a	N/a			

the Purchaser's	training						
staff on equipment	course						
operation and							
maintenance							
Other charges (VAT	N/a	N/a	N/a	N/a	N/a	N/a	
amount and rate, if							
applicable)*							
Subtotal 1							
2. Telescopic	1						
wheel loader with	complet						
attachments for	e set						
Kobrin (as per							
technical							
Specifications of							
ITB Section 3a),							
including:							
2.1. Telescopic	1 unit						
wheel loader							
2.2. Bucket with	1 unit						
teeth, volume 0,8-							
1,0 m ³							
2.3. Pallet fork	1 unit						
2.4. Bale gripper	1 unit						
2.5. Sweeping set	1 set						
2.6. Bucket blade	1 pc						
2.7. Filters for	6 pcs						
hydraulic system							
2.8. Extensions for	1 set (2						
pallet fork	pcs)						
2.9. Spare wheel	1 pc						
2.10. Other	_	-	-	-	-	-	
Related Costs,							
including		<u> </u>					
Cost of	N/a	N/a	N/a	N/a	N/a		
transportation							
(DAP Kobrin,							
Grodno Region,							
Belarus)				21/			
Cost of start-up	N/a	N/a	N/a	N/a			
and field-testing of							
equipment		B1/	B. / -	N1/-			
Cost of training of	1	N/a	N/a	N/a			
the Purchaser's	training	1					
staff on equipment	course						
operation and							
maintenance	NI/a	NI/o	NI/a	N/a	N/a	N/a	
Other charges (VAT	N/a	N/a	N/a	IN/ d	IN/ d	IV/ d	

amount and rate, if applicable)*									
Subtotal II									
GRAND TOTAL PRICE									
*Note: The price pro	posals of t	he compa	nies, non	-residents (of the	Republic	of Belo	arus shal	ll not include
VAT. In the price pro	posals of th	ne compar	nies, resid	lents of the	Repu	blic of B	elarus,	VAT, if in	icluded, shall
be clearly indicated	n the price	proposal	. In such	a case, V	AT, if	any, will	be pai	d to the	supplier and
Authorized Name and T	Signature	[In full an	d initials]:					
Name of Fir	m:								
Contact Det	ails:					400000			

	[please m	ark this le	tter with	your corpo	rate se	eal, if avo	<u>rilable]</u>		

Section 8: FORM FOR BID SECURITY - NOT APPLICABLE

(This must be finalized using the official letterhead of the Issuing Bank. Except for indicated fields, no changes may be made in this template.)

To: UNDP

[Insert contact information as provided in Data Sheet]

WHEREAS [name and address of Contractor] (hereinafter called "the Bidder") has submitted a Bid to UNDP dated, to deliver goods and execute related services for [indicate ITB title] (hereinafter called "the Bid"):

AND WHEREAS it has been stipulated by you that the Bidder shall furnish you with a Bank Guarantee by a recognized bank for the sum specified therein as security in the event that the Bidder:

- a) Fails to sign the Contract after UNDP has awarded it;
- b) Withdraws its Bid after the date of the opening of the Bid;
- c) Fails to comply with UNDP's variation of requirement, as per ITB Section F.3; or
- d) Fails to furnish Performance Security, insurances, or other documents that UNDP may require as a condition to rendering the contract effective.

AND WHEREAS we have agreed to give the Bidder such this Bank Guarantee:

NOW THEREFORE we hereby affirm that we are the Guarantor and responsible to you, on behalf of the Bidder, up to a total of [amount of guarantee] [in words and numbers], such sum being payable in the types and proportions of currencies in which the Price Bid is payable, and we undertake to pay you, upon your first written demand and without cavil or argument, any sum or sums within the limits of [amount of guarantee as aforesaid] without your needing to prove or to show grounds or reasons for your demand for the sum specified therein.

This guarantee shall be valid until a date 30 days from the date of issue by UNDP of a certificate of full acceptance of all goods and satisfactory performance / completion of all related services by the Bidder.

S	IGNATURE	AND SEAL O	F THE GUA	ARANTOR	BANK		
Dat	te					 	
Naı	me of Bank					 	

Address
Section 9: FORM FOR PERFORMANCE SECURITY ⁶ - NOT APPLICABLE
(This must be finalized using the official letterhead of the Issuing Bank. Except for indicated fields, no changes may be made in this template.)
To: UNDP [Insert contact information as provided in Data Sheet]
WHEREAS [name and address of Contractor] (hereinafter called "the Contractor") has undertaken, in pursuance of Contract No
AND WHEREAS it has been stipulated by you in the said Contract that the Contractor shall furnish you with a Bank Guarantee by a recognized bank for the sum specified therein as security for compliance with his obligations in accordance with the Contract:
AND WHEREAS we have agreed to give the Contractor such a Bank Guarantee:
NOW THEREFORE we hereby affirm that we are the Guarantor and responsible to you, on behalf of the Contractor, up to a total of [amount of guarantee] [in words and numbers], such sum being payable in the types and proportions of currencies in which the Contract Price is payable, and we undertake to pay you, upon your first written demand and without cavil or argument, any sum or sums within the limits of [amount of guarantee as aforesaid] without your needing to prove or to show grounds or reasons for your demand for the sum specified therein.
This guarantee shall be valid until a date 30 days from the date of issue by UNDP of a certificate of satisfactory performance and full completion of services by the Contractor.
SIGNATURE AND SEAL OF THE GUARANTOR BANK
Date
Name of Bank
Address
6 If the ITB requires the submission of a Performance Security, which shall be made a condition to the signing and effectivity of the contract, the Performance Security that the Bidder's Bank will issue shall use the contents of this template

Section 10: Form for Advanced Payment Guarantee⁷ - NOT APPLICABLE

(This must be finalized using the official letterhead of the Issuing Bank. Except for indicated fields, no changes may be made in this template.)

	[Bank's Name, and Addr	ess of Issuing Branch or Office]	
Beneficiary:	[Name and Address o	f UNDP]	
Date:	+++++++++++		
ADVANCE PAYMENT GUARA	ANTEE No.:		
Contract No. [reference n		einafter called "the Contractor") [insert: date] with you, for the period of the peri	
	-	onditions of the Contract, an adv is to be made against an a	
or sums not exceeding in us of your first demand in breach of its obligation u	n total an amount of <i>[amount</i> n writing accompanied by a vunder the Contract because the con	nereby irrevocably undertake to in words] ([amount in figures]) ⁸ written statement stating that the he Contractor has used the advacelated services under the Contra	upon receipt by e Contractor is in ince payment for
· · · · · · · · · · · · · · · · · · ·	have been received by the Co	guarantee to be made that the a ontractor on its account number	
payment repaid by the Copresented to us. This guaranteed to certificate indicating that payment, or on the	contractor as indicated in copi uarantee shall expire, at the it the Consultants have mad day of, 2,	gressively reduced by the amour les of certified monthly statemer latest, upon our receipt of the r e full repayment of the amoun 20 whichever is earlier. Co ceived by us at this office on or be	nts which shall be monthly payment t of the advance onsequently, any
This guarantee is subject	to the Uniform Rules for Dem	and Guarantees, ICC Publication	No. 458.
⁷ This Guarantee shall be requifithe absolute amount of the ac	- ired if the Contractor will require ad dvanced payment required will excee	lvanced payment of more than 20% of the d the amount of USD 30,000, or its equiv	e contract amount, or valent if the price

offer is not in USD, using the exchange rate stated in the Data Sheet. The Contractor's Bank must issue the Guarantee using the

⁸ The Guarantor Bank shall insert an amount representing the amount of the advanced payment and denominated either in the

contents of this template.

currency/ies of the advanced payment as specified in the Contract.

⁵⁰

[signature(s)]

Note: All italicized text is for indicative purposes only to assist in preparing this form and shall be deleted from the final product.

Section 11: Contract

THIS IS UNDP'S TEMPLATE FOR CONTRACT FOR THE BIDDER'S REFERENCE. ADHERENCE TO ALL TERMS AND CONDITIONS IS MANDATORY.

General Terms and Conditions

1. ACCEPTANCE OF THE PURCHASE ORDER

This Purchase Order may only be accepted by the Supplier's signing and returning an acknowledgement copy of it or by timely delivery of the goods in accordance with the terms of this Purchase Order, as herein specified. Acceptance of this Purchase Order shall effect a contract between the Parties under which the rights and obligations of the Parties shall be governed solely by the terms and conditions of this Purchase Order, including these General Conditions. No additional or inconsistent provisions proposed by the Supplier shall bind UNDP unless agreed to in writing by a duly authorized official of UNDP.

2. PAYMENT

- 2.1 UNDP shall, on fulfillment of the Delivery Terms, unless otherwise provided in this Purchase Order, make payment within 30 days of receipt of the Supplier's invoice for the goods and copies of the shipping documents specified in this Purchase Order.
- 2.2 Payment against the invoice referred to above will reflect any discount shown under the payment terms of this Purchase Order, provided payment is made within the period required by such payment terms.
- 2.3 Unless authorized by UNDP, the Supplier shall submit one invoice in respect of this Purchase Order, and such invoice must indicate the Purchase Order's identification number.
- 2.4 The prices shown in this Purchase Order may not be increased except by express written agreement of UNDP.

3. TAX EXEMPTION

- 3.1 Section 7 of the Convention on the Privileges and Immunities of the United Nations provides, inter alia, that the United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for utilities services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize UNDP's exemption from such taxes, duties or charges, the Supplier shall immediately consult with UNDP to determine a mutually acceptable procedure.
 - 3.2 Accordingly, the Supplier authorizes UNDP to deduct from the Supplier's invoice any amount representing such taxes, duties or charges, unless the Supplier has consulted with UNDP before the payment thereof and UNDP has, in each instance, specifically authorized

the Supplier to pay such taxes, duties or charges under protest. In that event, the Supplier shall provide UNDP with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

4. RISK OF LOSS

Risk of loss, damage to or destruction of the goods shall be governed in accordance with Incoterms 2010, unless otherwise agreed upon by the Parties on the front side of this Purchase Order.

5. EXPORT LICENCES

Notwithstanding any INCOTERM 2010 used in this Purchase Order, the Supplier shall obtain any export licences required for the goods.

6. FITNESS OF GOODS/PACKAGING

The Supplier warrants that the goods, including packaging, conform to the specifications for the goods ordered under this Purchase Order and are fit for the purposes for which such goods are ordinarily used and for purposes expressly made known to the Supplier by UNDP, and are free from defects in workmanship and materials. The Supplier also warrants that the goods are contained or packaged adequately to protect the goods.

7. INSPECTION

- 7.1 UNDP shall have a reasonable time after delivery of the goods to inspect them and to reject and refuse acceptance of goods not conforming to this Purchase Order; payment for goods pursuant to this Purchase Order shall not be deemed an acceptance of the goods.
- 7.2 Inspection prior to shipment does not relieve the Supplier from any of its contractual obligations.

8. INTELLECTUAL PROPERTY INFRINGEMENT

The Supplier warrants that the use or supply by UNDP of the goods sold under this Purchase Order does not infringe any patent, design, trade-name or trade-mark. In addition, the Supplier shall, pursuant to this warranty, indemnify, defend and hold UNDP and the United Nations harmless from any actions or claims brought against UNDP or the United Nations pertaining to the alleged infringement of a patent, design, trade-name or trade-mark arising in connection with the goods sold under this Purchase Order.

9. RIGHTS OF UNDP

In case of failure by the Supplier to fulfil its obligations under the terms and conditions of this Purchase Order, including but not limited to failure to obtain necessary export licences, or to make delivery of all or part of the goods by the agreed delivery date or dates, UNDP may, after

giving the Supplier reasonable notice to perform and without prejudice to any other rights or remedies, exercise one or more of the following rights:

- 9.1 Procure all or part of the goods from other sources, in which event UNDP may hold the Supplier responsible for any excess cost occasioned thereby.
- 9.2 Refuse to accept delivery of all or part of the goods.
- 9.3 Cancel this Purchase Order without any liability for termination charges or any other liability of any kind of UNDP.

10. LATE DELIVERY

Without limiting any other rights or obligations of the parties hereunder, if the Supplier will be unable to deliver the goods by the delivery date(s) stipulated in this Purchase Order, the Supplier shall (i) immediately consult with UNDP to determine the most expeditious means for delivering the goods and (ii) use an expedited means of delivery, at the Supplier's cost (unless the delay is due to Force Majeure), if reasonably so requested by UNDP.

11. ASSIGNMENT AND INSOLVENCY

- 11.1. The Supplier shall not, except after obtaining the written consent of UNDP, assign, transfer, pledge or make other disposition of this Purchase Order, or any part thereof, or any of the Supplier's rights or obligations under this Purchase Order.
- 11.2. Should the Supplier become insolvent or should control of the Supplier change by virtue of insolvency, UNDP may, without prejudice to any other rights or remedies, immediately terminate this Purchase Order by giving the Supplier written notice of termination.

12. USE OF UNDP OR UNITED NATIONS NAME OR EMBLEM

The Supplier shall not use the name, emblem or official seal of UNDP or the United Nations for any purpose.

13. PROHIBITION ON ADVERTISING

The Supplier shall not advertise or otherwise make public that it is furnishing goods or services to UNDP without specific permission of UNDP in each instance.

14. CHILD LABOUR

The Supplier represents and warrants that neither it nor any of its affiliates is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical, mental, spiritual, moral or social development.

Any breach of this representation and warranty shall entitle UNDP to terminate this Purchase Order immediately upon notice to the Supplier, without any liability for termination charges or any other liability of any kind of UNDP.

15. MINES

The Supplier represents and warrants that neither it nor any of its affiliates is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.

Any breach of this representation and warranty shall entitle UNDP to terminate this Purchase Order immediately upon notice to the Supplier, without any liability for termination charges or any other liability of any kind of UNDP.

16. SETTLEMENT OF DISPUTES

- **16.1 Amicable Settlement.** The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of, or relating to this Purchase Order or the breach, termination or invalidity thereof. Where the Parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the Parties.
- **16.2 Arbitration.** Unless, any such dispute, controversy or claim between the Parties arising out of or relating to this Purchase Order or the breach, termination or invalidity thereof is settled amicably under the preceding paragraph of this Section within sixty (60) days after receipt by one Party of the other Party's request for such amicable settlement, such dispute, controversy or claim shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining, including its provisions on applicable law. The arbitral tribunal shall have no authority to award punitive damages. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such controversy, claim or dispute.

17. PRIVILEGES AND IMMUNITIES

Nothing in or related to these General Terms and Conditions or this Purchase Order shall be deemed a waiver of any of the privileges and immunities of the United Nations, including its subsidiary organs.

18. SEXUAL EXPLOITATION:

18.1 The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by it or by any of its employees or any other persons who may be engaged by the Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all appropriate measures to prohibit its employees or other persons engaged by it from, exchanging any money, goods, services, offers of employment or other things of value, for sexual favors or activities, or from

engaging in any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNDP to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.

18.2 UNDP shall not apply the foregoing standard relating to age in any case in which the Contractor's personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of eighteen years with whom sexual activity has occurred and in which such marriage is recognized as valid under the laws of the country of citizenship of such Contractor's personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.

19.0 OFFICIALS NOT TO BENEFIT:

The Contractor warrants that no official of UNDP or the United Nations has received or will be offered by the Contractor any direct or indirect benefit arising from this Contract or the award thereof. The Contractor agrees that breach of this provision is a breach of an essential term of this Contract.

20. AUTHORITY TO MODIFY:

Pursuant to the Financial Regulations and Rules of UNDP, only the UNDP Authorized Official possess the authority to agree on behalf of UNDP to any modification of or change in this Agreement, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in this Contract shall be valid and enforceable against UNDP unless provided by an amendment to this Agreement signed by the Contractor and jointly by the UNDP Authorized Official.

Annex 1: CHECKLIST FOR SUBMISSION OF BIDDING DOCUMENTS

Ref: ITB No.BLR/1132/2012

N e	Required documents	Yes/No
1	Bid Submission Form (ITB Section 4);	
2	Price Schedule Form A, B (ITB Section 7);	
3	Documents Establishing the Eligibility and Qualifications of the Bidder (ITB Section 5):	
3.1.	Bidder Information Form or Joint Venture Partner Information Form, if registered (ITB Section 5);	
3.2.	All information regarding any past and current litigation during the last five (5) years, in which the bidder is involved, indicating the parties concerned, the subject of the litigation, the amounts involved, and the final resolution if already concluded;	
3.3.	Certificate of Registration of the business, including Articles of Incorporation, or equivalent document if Bidder is not a corporation;	
3.4.	Quality Certificate (e.g., ISO, etc.) and/or other similar certificates, accreditations, awards and citations received by the Bidder, if any;	
3.5.	Certification or authorization to act as Agent in behalf of the Manufacturer, or Power of Attorney, if bidder is not a manufacturer;	
3.6.	Latest Audited Financial Statement (Income Statement and Balance Sheet) including Auditor's Report for the past 2 years;	
3.7.	Statement of Satisfactory Performance from the Top 3 Clients in terms of Contract Value for the past 3 years;	
3.8.	Documentary evidence of the Bidder's current economic and financial reliability (Banker's Statement of the Bidder's economic and financial reliability);	
3.9.	Written confirmation authorizing the signatory of the bid to commit the Bidder (Power of Attorney or relevant extract of Bidder's Charter);	
4.	Technical Bid Form (ITB Section 6), including:	
4.1.	Section 1 Expertise of Firm/Organization Information (ITB Section 6), including following details: A)Brief Description of Bidder as an Entity as specified under i.1.1.; B)Financial Capacity of Bidder as specified under i.1.2.; C)Track Record and Experiences as specified under i.1.3;	
4.2.	Section 2 Scope of Supply, Technical Specifications and Related Services (ITB Section 6), including following details: A) Scope of Supply (including completed Technical Specifications	

	table) as specified under i.2.1.; B) Partnerships as specified (optional) under i.2.2;	
	C) Anti-corruption Strategy as specified (optional) under i.2.3.;	
	D) Statement of Full Disclosure as specified under i.2.4.;	
	Details of warranty provided (please attach a copy of manufacturer's	
4.3	warranty and maintenance policy, if available) under Section 2 Scope	
4.5	of Supply, Technical Specifications and Related Services (ITB Section	
	6);	
	Details of the technical support centre for the after sales servicing of	
	the goods and statement that after sales services (technical support,	
4.4.	including provision of spare parts) of the supplied goods will be	
	available for at least 5 years from the date of handing over the goods	
	to the Purchaser under Section 2 Scope of Supply, Technical	*
	Specifications and Related Services (ITB Section 6);	
	Technical documentation of the proposed goods: Bidders should	
	provide technical details of goods offered in technical specifications	
4.5.	or catalogues/descriptive literature (in Russian, English, or Belarusian)	
7.5.	with pictures/drawings showing technical parameters and general	
	views of the goods) under Section 2 Scope of Supply, Technical	
	Specifications and Related Services (ITB Section 6);	
	Section 3 Personnel (ITB Section 6), including following details:	
4.6.	A) Qualifications of Key Personnel as specified under i.3.1.	