REQUEST FOR PROPOSALS

HCVF BASELINE DEVELOPMENT IN KETAPANG DISTRICT, WEST KALIMANTAN PROVINCE
"Strengthening Forest Area Planning and Management in Kalimantan"
Indonesia



United Nations Development Programme

July 2018

Section 1. Letter of Invitation

Jakarta, 31 July 2018

RFP/UNDP/EU-KALFOR/50928/020/2018

Dear Mr./Ms.: [indicate name]

The United Nations Development Programme (UNDP) hereby invites you to submit a Proposal to this Request for Proposal (RFP) for the above-referenced subject.

This RFP includes the following documents:

Section 1 – This Letter of Invitation

Section 2 – Instructions to Proposers (including Data Sheet)

Section 3 - Terms of Reference

Section 4 – Proposal Submission Form

Section 5 – Documents Establishing the Eligibility and Qualifications of the Proposer

Section 6 - Technical Proposal Form

Section 7 - Financial Proposal Form

Section 8 – Contract for Professional Services, including General Terms and Conditions

Your offer, comprising of a Technical and Financial Proposal, in separate sealed envelopes, should be submitted in accordance with Section 2.

You are kindly requested to submit an acknowledgment letter to UNDP to the following address:

United Nations Development Programme 7thFloor, Jl. M. H. Thamrin Kav. 3, Jakarta 10250 To: rida.trisna@undp.org and Yusef.millah@undp.org

The letter should be received by UNDP no later than 3 August 2018. The same letter should advise whether your company intends to submit a Proposal. If that is not the case, UNDP would appreciate your indicating the reason, for our records.

If you have received this RFP through a direct invitation by UNDP, transferring this invitation to another firm requires your written notification to UNDP of such transfer and the name of the company to whom the invitation was forwarded.

Should you require further clarifications, kindly communicate with the contact person identified in the attached Data Sheet as the focal point for queries on this RFP.

UNDP looks forward to receiving your Proposal and thanks you in advance for your interest in UNDP procurement opportunities.

Yours sincerely,

John Benjamin

Procurement Specialist

Section 2: Instruction to Proposers¹

Definitions

- a) "Contract" refers to the agreement that will be signed by and between the UNDP and the successful proposer, all the attached documents thereto, including the General Terms and Conditions (GTC) and the Appendices.
- b) "Country" refers to the country indicated in the Data Sheet.
- c) "Data Sheet" refers to such part of the Instructions to Proposers used to reflect conditions of the tendering process that are specific for the requirements of the RFP.
- d) "Day" refers to calendar day.
- e) "Government" refers to the Government of the country that will be receiving the services provided/rendered specified under the Contract.
- f) "Instructions to Proposers" (Section 2 of the RFP) refers to the complete set of documents that provides Proposers with all information needed and procedures to be followed in the course of preparing their Proposals
- g) "LOI" (Section 1 of the RFP) refers to the Letter of Invitation sent by UNDP to Proposers.
- h) "Material Deviation" refers to any contents or characteristics of the proposal that is significantly different from an essential aspect or requirement of the RFP, and: (i) substantially alters the scope and quality of the requirements; (ii) limits the rights of UNDP and/or the obligations of the offeror; and (iii) adversely impacts the fairness and principles of the procurement process, such as those that compromise the competitive position of other offerors.
- i) "Proposal" refers to the Proposer's response to the Request for Proposal, including the Proposal Submission Form, Technical and Financial Proposal and all other documentation attached thereto as required by the RFP.
- j) "Proposer" refers to any legal entity that may submit, or has submitted, a Proposal for the provision of services requested by UNDP through this RFP.
- k) "RFP" refers to the Request for Proposals consisting of instructions and references prepared by UNDP for purposes of selecting the best service provider to perform the services described in the Terms of Reference.
- "Services" refers to the entire scope of tasks and deliverables requested by UNDP under the RFP.

¹ Note: this Section 2 - Instructions to Proposers shall not be modified in any way. <u>Any necessary changes to address specific country and project information, shall be introduced only through the Data Sheet.</u>

- m) "Supplemental Information to the RFP" refers to a written communication issued by UNDP to prospective Proposers containing clarifications, responses to queries received from prospective Proposers, or changes to be made in the RFP, at any time after the release of the RFP but before the deadline for the submission of Proposals.
- n) "Terms of Reference" (TOR) refers to the document included in this RFP as Section 3 which describes the objectives, scope of services, activities, tasks to be performed, respective responsibilities of the proposer, expected results and deliverables and other data pertinent to the performance of the range of duties and services expected of the successful proposer.

A. GENERAL

- 1. UNDP hereby solicits Proposals in response to this Request for Proposal (RFP). Proposers must strictly adhere to all the requirements of this RFP. No changes, substitutions or other alterations to the rules and provisions stipulated in this RFP may be made or assumed unless it is instructed or approved in writing by UNDP in the form of Supplemental Information to the RFP.
- 2. Submission of a Proposal shall be deemed as an acknowledgement by the Proposer that all obligations stipulated by this RFP will be met and, unless specified otherwise, the Proposer has read, understood and agreed to all the instructions in this RFP.
- 3. Any Proposal submitted will be regarded as an offer by the Proposer and does not constitute or imply the acceptance of any Proposal by UNDP. UNDP is under no obligation to award a contract to any Proposer as a result of this RFP.
- 4. UNDP implements a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical practices, and obstruction. UNDP is committed to preventing, identifying and addressing all acts of fraud and corrupt practices against UNDP as well as third parties involved in UNDP activities. (See http://www.undp.org/about/transparencydocs/UNDP Anti Fraud Policy English FINAL ju ne 2011.pdf and http://www.undp.org/content/undp/en/home/operations/procurement/procurement protest/ for full description of the policies)
- 5. In responding to this RFP, UNDP requires all Proposers to conduct themselves in a professional, objective and impartial manner, and they must at all times hold UNDP's interests paramount. Proposers must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. All Proposers found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Proposers, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
 - 5.1 Are or have been associated in the past, with a firm or any of its affiliates which have been engaged UNDP to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process;
 - Were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or

5.3 Are found to be in conflict for any other reason, as may be established by, or at the discretion of, UNDP.

In the event of any uncertainty in the interpretation of what is potentially a conflict of interest, proposers must disclose the condition to UNDP and seek UNDP's confirmation on whether or not such conflict exists.

- 6. Similarly, the Proposers must disclose in their proposal their knowledge of the following:
 - 6.1 That they are owners, part-owners, officers, directors, controlling shareholders, or they have key personnel who are family of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and
 - 6.2 All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.

Failure of such disclosure may result in the rejection of the proposal or proposals affected by the non-disclosure.

- 7. The eligibility of Proposers that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered as an independent entity, the extent of Government ownership/share, receipt of subsidies, mandate, access to information in relation to this RFP, and others that may lead to undue advantage against other Proposers, and the eventual rejection of the Proposal.
- 8. All Proposers must adhere to the UNDP Supplier Code of Conduct, which may be found at this link: http://web.ng.undp.org/procurement/undp-supplier-code-of-conduct.pdf

B. CONTENTS OF PROPOSAL

9. Sections of Proposal

Proposers are required to complete, sign and submit the following documents:

- 9.1 Proposal Submission Cover Letter Form (see RFP Section 4);
- 9.2 Documents Establishing the Eligibility and Qualifications of the Proposer (see RFP Section 5);
- 9.3 Technical Proposal (see prescribed form in RFP Section 6);
- 9.4 Financial Proposal (see prescribed form in RFP Section 7);
- 9.5 Proposal Security, if applicable (if required and as stated in the Data Sheet (DS nos. 9-11), see prescribed Form in RFP Section 8);
- 9.6 Any attachments and/or appendices to the Proposal.

10. Clarification of Proposal

10.1 Proposers may request clarifications of any of the RFP documents no later than the date indicated in the Data Sheet (DS no. 16) prior to the proposal submission date. Any request for clarification must be sent in writing via courier or through electronic means to the UNDP address indicated in the Data Sheet (DS no. 17). UNDP will respond in writing, transmitted by electronic means and will transmit copies of the response (including an explanation of the query but without identifying the source of inquiry) to

all Proposers who have provided confirmation of their intention to submit a Proposal.

10.2 UNDP shall endeavor to provide such responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Proposals, unless UNDP deems that such an extension is justified and necessary.

11. Amendment of Proposals

- 11.1 At any time prior to the deadline of Proposal submission, UNDP may for any reason, such as in response to a clarification requested by a Proposer, modify the RFP in the form of a Supplemental Information to the RFP. All prospective Proposers will be notified in writing of all changes/amendments and additional instructions through Supplemental Information to the RFP and through the method specified in the Data Sheet (DS No. 18).
- 11.2 In order to afford prospective Proposers reasonable time to consider the amendments in preparing their Proposals, UNDP may, at its discretion, extend the deadline for submission of Proposals, if the nature of the amendment to the RFP justifies such an extension.

C. PREPARATION OF PROPOSALS

12. Cost

The Proposer shall bear any and all costs related to the preparation and/or submission of the Proposal, regardless of whether its Proposal was selected or not. UNDP shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.

13. Language

The Proposal, as well as any and all related correspondence exchanged by the Proposer and UNDP, shall be written in the language (s) specified in the **Data Sheet** (DS No 4). Any printed literature furnished by the Proposer written in a language other than the language indicated in the **Data Sheet**, must be accompanied by a translation in the preferred language indicated in the **Data Sheet**. For purposes of interpretation of the Proposal, and in the event of discrepancy or inconsistency in meaning, the version translated into the preferred language shall govern. Upon conclusion of a contract, the language of the contract shall govern the relationship between the contractor and UNDP.

14. Proposal Submission Form

The Proposer shall submit the Proposal Submission Form using the form provided in Section 4 of this RFP.

15. Technical Proposal Format and Content

Unless otherwise stated in the **Data Sheet** (DS no. 28), the Proposer shall structure the Technical Proposal as follows:

- 15.1 Expertise of Firm/Organization this section should provide details regarding management structure of the organization, organizational capability/resources, and experience of organization/firm, the list of projects/contracts (both completed and ongoing, both domestic and international) which are related or similar in nature to the requirements of the RFP, and proof of financial stability and adequacy of resources to complete the services required by the RFP (see RFP clause 18 and DS No. 26 for further details). The same shall apply to any other entity participating in the RFP as a Joint Venture or Consortium.
- 15.2 Proposed Methodology, Approach and Implementation Plan this section should demonstrate the Proposer's response to the Terms of Reference by identifying the specific components proposed, how the requirements shall be addressed, as specified, point by point; providing a detailed description of the essential performance characteristics proposed; identifying the works/portions of the work that will be subcontracted; and demonstrating how the proposed methodology meets or exceeds the specifications, while ensuring appropriateness of the approach to the local conditions and the rest of the project operating environment. This methodology must be laid out in an implementation timetable that is within the duration of the contract as specified in the Data Sheet (DS nos. 29 and 30).

Proposers must be fully aware that the products or services that UNDP requires may be transferred, immediately or eventually, by UNDP to the Government partners, or to an entity nominated by the latter, in accordance with UNDP's policies and procedures. All proposers are therefore required to submit the following in their proposals:

- A statement of whether any import or export licences are required in respect of the goods to be purchased or services to be rendered, including any restrictions in the country of origin, use or dual use nature of the goods or services, including any disposition to end users; and
- b) Confirmation that the Proposer has obtained license of this nature in the past, and have an expectation of obtaining all the necessary licenses, should their Proposal be rendered the most responsive.
- 15.3 Management Structure and Key Personnel This section should include the comprehensive curriculum vitae (CVs) of key personnel that will be assigned to support the implementation of the proposed methodology, clearly defining the roles and responsibilities vis-à-vis the proposed methodology. CVs should establish competence and demonstrate qualifications in areas relevant to the TOR.

In complying with this section, the Proposer assures and confirms to UNDP that the personnel being nominated are available for the Contract on the dates proposed. If any of the key personnel later becomes unavailable, except for unavoidable reasons such as death or medical incapacity, among other possibilities, UNDP reserves the right to consider the proposal non-responsive. Any deliberate substitution arising from unavoidable reasons, including delay in the implementation of the project of programme through no fault of the Proposer shall be made only with UNDP's acceptance of the justification for substitution, and UNDP's approval of the qualification of the replacement who shall be either of equal or superior credentials as the one being replaced.

15.4 Where the **Data Sheet** requires the submission of the Proposal Security, the Proposal Security shall be included along with the Technical Proposal. The Proposal Security may

be forfeited by UNDP, and reject the Proposal, in the event of any or any combination of the following conditions:

- a) If the Proposer withdraws its offer during the period of the Proposal Validity specified in the Data Sheet (DS no. 11), or;
- If the Proposal Security amount is found to be less than what is required by UNDP as indicated in the Data Sheet (DS no. 9), or;
- c) In the case the successful Proposer fails:
 - to sign the Contract after UNDP has awarded it;
 - ii. to comply with UNDP's variation of requirement, as per RFP clause 35; or
 - iii. to furnish Performance Security, insurances, or other documents that UNDP may require as a condition to rendering the effectivity of the contract that may be awarded to the Proposer.

16. Financial Proposals

The Financial Proposal shall be prepared using the attached standard form (Section 7). It shall list all major cost components associated with the services, and the detailed breakdown of such costs. All outputs and activities described in the Technical Proposal must be priced separately on a one-to-one correspondence. Any output and activities described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, as well as in the final total price.

17. Currencies

All prices shall be quoted in the currency indicated in the **Data Sheet** (DS no. 15). However, where Proposals are quoted in different currencies, for the purposes of comparison of all Proposals:

- a) UNDP will convert the currency quoted in the Proposal into the UNDP preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Proposals; and
- b) In the event that the proposal found to be the most responsive to the RFP requirement is quoted in another currency different from the preferred currency as per **Data Sheet** (DS no. 15), then UNDP shall reserve the right to award the contract in the currency of UNDP's preference, using the conversion method specified above.

Proposals submitted by two (2) or more Proposers shall all be rejected if they are found to have \underline{any} of the following :

- a) they have at least one controlling partner, director or shareholder in common; or
- any one of them receive or have received any direct or indirect subsidy from the other/s;
- c) they have the same legal representative for purposes of this RFP; or
- they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Proposal of, another Proposer regarding this RFP process;
- e) they are subcontractors to each other's Proposal, or a subcontractor to one Proposal also submits another Proposal under its name as lead Proposer; or

f) an expert proposed to be in the team of one Proposer participates in more than one Proposal received for this RFP process. This condition does not apply to subcontractors being included in more than one Proposal.

18. Documents Establishing the Eligibility and Qualifications of the Proposer

The Proposer shall furnish documentary evidence of its status as an eligible and qualified vendor, using the forms provided under Section 5, Proposer Information Forms. In order to award a contract to a Proposer, its qualifications must be documented to UNDP's satisfaction. These include, but are not limited to, the following:

- a) That, in the case of a Proposer offering to supply goods under the Contract which the Proposer did not manufacture or otherwise produce, the Proposer has been duly authorized by the goods' manufacturer or producer to supply the goods in the country of final destination;
- b) That the Proposer has the financial, technical, and production capability necessary to perform the Contract; and
- c) That, to the best of the Proposer's knowledge, it is not included in the UN 1267/1989 List or the UN Ineligibility List, nor in any and all of UNDP's list of suspended and removed vendors.

19. Joint Venture, Consortium or Association

If the Proposer is a group of legal entities that will form or have formed a joint venture, consortium or association at the time of the submission of the Proposal, they shall confirm in their Proposal that: (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the joint venture jointly and severally, and this shall be duly evidenced by a duly notarized Agreement among the legal entities, which shall be submitted along with the Proposal; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture.

After the Proposal has been submitted to UNDP, the lead entity identified to represent the joint venture shall not be altered without the prior written consent of UNDP. Furthermore, neither the lead entity nor the member entities of the joint venture can:

- a) Submit another proposal, either in its own capacity; nor
- As a lead entity or a member entity for another joint venture submitting another Proposal.

The description of the organization of the joint venture/consortium/association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the RFP, both in the Proposal and the Joint Venture Agreement. All entities that comprise the joint venture shall be subject to the eligibility and qualification assessment by UNDP.

Where a joint venture is presenting its track record and experience in a similar undertaking as those required in the RFP, it should present such information in the following manner:

- a) Those that were undertaken together by the joint venture; and
- b) Those that were undertaken by the individual entities of the joint venture expected to be involved in the performance of the services defined in the RFP.

Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the joint venture or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.

If a joint venture's Proposal is determined by UNDP as the most responsive Proposal that offers the best value for money, UNDP shall award the contract to the joint venture, in the name of its designated lead entity. The lead entity shall sign the contract for and on behalf of all other member entities.

20. Alternative Proposals

Unless otherwise specified in the **Data Sheet** (DS nos. 5 and 6), alternative proposals shall not be considered. Where the conditions for its acceptance are met, or justifications are clearly established, UNDP reserves the right to award a contract based on an alternative proposal.

21. Validity Period

Proposals shall remain valid for the period specified in the **Data Sheet** (DS no. 8), commencing on the submission deadline date also indicated in the **Data Sheet** (DS no. 21). A Proposal valid for a shorter period shall be immediately rejected by UNDP and rendered non-responsive.

In exceptional circumstances, prior to the expiration of the proposal validity period, UNDP may request Proposers to extend the period of validity of their Proposals. The request and the responses shall be made in writing, and shall be considered integral to the Proposal.

22. Proposer's Conference

When appropriate, a proposer's conference will be conducted at the date, time and location specified in the **Data Sheet** (DS no. 7). All Proposers are encouraged to attend. Non-attendance, however, shall <u>not</u> result in disqualification of an interested Proposer. Minutes of the proposer's conference will be either posted on the UNDP website, or disseminated to the individual firms who have registered or expressed interest with the contract, whether or not they attended the conference. No verbal statement made during the conference shall modify the terms and conditions of the RFP unless such statement is specifically written in the Minutes of the Conference, or issued/posted as an amendment in the form of a Supplemental Information to the RFP.

D. SUBMISSION AND OPENING OF PROPOSALS

23. Submission

23.1 The Financial Proposal and the Technical Proposal Envelopes <u>MUST BE COMPLETELY SEPARATE</u> and <u>each of them must be submitted sealed individually</u> and clearly marked on the outside as either "TECHNICAL PROPOSAL" or "FINANCIAL PROPOSAL", as appropriate. Each envelope MUST clearly indicate the name of the Proposer. The outer envelopes shall bear the address of UNDP as specified in the **Data Sheet** (DS no.20) and shall include the Proposer's name and address, as well as a warning that state "not to be opened before the time and date for proposal opening" as specified in the **Data Sheet** (DS no. 24). The Proposer shall assume the responsibility for the misplacement or

premature opening of Proposals due to improper sealing and labeling by the Proposer.

- 23.2 Proposers must submit their Proposals in the manner specified in the **Data Sheet** (DS nos. 22 and 23). When the Proposals are expected to be in transit for more than 24 hours, the Proposer must ensure that sufficient lead time has been provided in order to comply with UNDP's deadline for submission. UNDP shall indicate for its record that the official date and time of receiving the Proposal is the <u>actual</u> date and time when the said Proposal has physically arrived at the UNDP premises indicated in the **Data Sheet** (DS no. 20).
- 23.3 Proposers submitting Proposals by mail or by hand shall enclose the original and each copy of the Proposal, in separate sealed envelopes, duly marking each of the envelopes as "Original Proposal" and "Copy of Proposal" as appropriate. The 2 envelopes shall then be sealed in an outer envelope. The number of copies required shall be as specified in the **Data Sheet** (DS No. 19). In the event of any discrepancy between the contents of the "Original Proposal" and the "Copy of Proposal", the contents of the original shall govern. The original version of the Proposal shall be signed or initialed by the Proposer or person(s) duly authorized to commit the Proposer on every page. The authorization shall be communicated through a document evidencing such authorization issued by the highest official of the firm, or a Power of Attorney, accompanying the Proposal.
- 23.4 Proposers must be aware that the mere act of submission of a Proposal, in and of itself, implies that the Proposer accepts the General Contract Terms and Conditions of UNDP as attached hereto as Section 11.

24. Deadline for Submission of Proposals and Late Proposals

Proposals must be received by UNDP at the address and no later than the date and time specified in the **Data Sheet** (DS nos. 20 and 21).

UNDP shall not consider any Proposal that arrives after the deadline for submission of Proposals. Any Proposal received by UNDP after the deadline for submission of Proposals shall be declared late, rejected, and returned unopened to the Proposer.

25. Withdrawal, Substitution, and Modification of Proposals

- 25.1 Proposers are expected to have sole responsibility for taking steps to carefully examine in detail the full consistency of its Proposals to the requirements of the RFP, keeping in mind that material deficiencies in providing information requested by UNDP, or lack clarity in the description of services to be provided, may result in the rejection of the Proposal. The Proposer shall assume the responsibility regarding erroneous interpretations or conclusions made by the Proposer in the course of understanding the RFP out of the set of information furnished by UNDP.
- A Proposer may withdraw, substitute or modify its Proposal after it has been submitted by sending a written notice in accordance with Clause 23.1, duly signed by an authorized representative, and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the Proposal must accompany the respective written notice. All notices must be received by UNDP prior to the deadline for submission and submitted in accordance with RFP Clause 23.1 (except that withdrawal notices do not require copies). The respective envelopes shall be clearly marked "WITHDRAWAL," "SUBSTITUTION," or MODIFICATION".

- 25.3 Proposals requested to be withdrawn shall be returned unopened to the Proposers.
- No Proposal may be withdrawn, substituted, or modified in the interval between the deadline for submission of Proposals and the expiration of the period of proposal validity specified by the Proposer on the Proposal Submission Form or any extension thereof.

26. Proposal Opening

UNDP will open the Proposals in the presence of an ad-hoc committee formed by UNDP of at least two (2) members. If electronic submission is permitted, any specific electronic proposal opening procedures shall be as specified in the **Data Sheet** (DS no. 23).

The Proposers' names, modifications, withdrawals, the condition of the envelope labels/seals, the number of folders/files and all other such other details as UNDP may consider appropriate, will be announced at the opening. No Proposal shall be rejected at the opening stage, except for late submission, for which the Proposal shall be returned unopened to the Proposer.

27. Confidentiality

Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Proposers or any other persons not officially concerned with such process, even after publication of the contract award.

Any effort by a Proposer to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal.

In the event that a Proposer is unsuccessful, the Proposer may seek a meeting with UNDP for a debriefing. The purpose of the debriefing is discussing the strengths and weaknesses of the Proposer's submission, in order to assist the Proposer in improving the proposals presented to UNDP. The content of other proposals and how they compare to the Proposer's submission shall not be discussed.

E. EVALUATION OF PROPOSALS

28. Preliminary Examination of Proposals

UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, whether or not the Proposer is in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's list of suspended and removed vendors, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP may reject any Proposal at this stage.

29. Evaluation of Proposals

29.1 UNDP shall examine the Proposal to confirm that all terms and conditions under the UNDP General Terms and Conditions and Special Conditions have been accepted by the Proposer without any deviation or reservation.

- 29.2 The evaluation team shall review and evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and other documentation provided, applying the evaluation criteria, sub-criteria, and point system specified in the **Data Sheet** (DS no. 32). Each responsive Proposal will be given a technical score. A Proposal shall be rendered non-responsive at this stage if it does not substantially respond to the RFP particularly the demands of the Terms of Reference, which also means that it fails to achieve the minimum technical score indicated in the **Data Sheet** (DS no. 25). Absolutely no changes may be made by UNDP in the criteria, sub-criteria and point system indicated in the **Data Sheet** (DS no. 32) after all Proposals have been received.
- 29.3 In the second stage, only the Financial Proposals of those Proposers who achieve the minimum technical score will be opened for evaluation for comparison and review. The Financial Proposal Envelopes corresponding to Proposals that did not meet the minimum passing technical score shall be returned to the Proposer unopened. The overall evaluation score will be based either on a combination of the technical score and the financial offer, or the lowest evaluated financial proposal of the technically qualified Proposers. The evaluation method that applies for this RFP shall be as indicated in the Data Sheet (DS No. 25).

When the Data Sheet specifies a combined scoring method, the formula for the rating of the Proposals will be as follows:

Rating the Technical Proposal (TP):

TP Rating = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100

Rating the Financial Proposal (FP):

FP Rating = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100

Total Combined Score:

(TP Rating) x (Weight of TP, e.g. 70%)

+ (FP Rating) x (Weight of FP, e.g., 30%)

Total Combined and Final Rating of the Proposal

- 29.4 UNDP reserves the right to undertake a post-qualification exercise aimed at determining, to its satisfaction the validity of the information provided by the Proposer. Such post-qualification shall be fully documented and, among those that may be listed in the **Data Sheet** (DS No.33), may include, but need not be limited to, all or any combination of the following:
 - Verification of accuracy, correctness and authenticity of information provided by the Proposer on the legal, technical and financial documents submitted;
 - b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team;
 - c) Inquiry and reference checking with Government entities with jurisdiction on the

- Proposer, or any other entity that may have done business with the Proposer;
- d) Inquiry and reference checking with other previous clients on the quality of performance on ongoing or previous contracts completed;
- e) Physical inspection of the Proposer's offices, branches or other places where business transpires, with or without notice to the Proposer;
- f) Quality assessment of ongoing and completed outputs, works and activities similar to the requirements of UNDP, where available; and
- g) Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract.

30. Clarification of Proposals

To assist in the examination, evaluation and comparison of Proposals, UNDP may, at its discretion, ask any Proposer for a clarification of its Proposal.

UNDP's request for clarification and the response shall be in writing. Notwithstanding the written communication, no change in the prices or substance of the Proposal shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNDP in the evaluation of the Proposals, in accordance with RFP Clause 32.

Any unsolicited clarification submitted by a Proposer in respect to its Proposal, which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the Proposals.

31. Responsiveness of Proposal

UNDP's determination of a Proposal's responsiveness will be based on the contents of the Proposal itself.

A substantially responsive Proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission.

If a Proposal is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the Proposer by correction of the material deviation, reservation, or omission.

32. Nonconformities, Reparable Errors and Omissions

Provided that a Proposal is substantially responsive, UNDP may waive any non-conformities or omissions in the Proposal that, in the opinion of UNDP, do not constitute a material deviation.

Provided that a Proposal is substantially responsive, UNDP may request the Proposer to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the Proposal. Failure of the Proposer to comply with the request may result in the rejection of its Proposal.

Provided that the Proposal is substantially responsive, UNDP shall correct arithmetical errors as follows:

- a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNDP there is an obvious misplacement of the decimal point in the unit price, in which case the line item total as quoted shall govern and the unit price shall be corrected;
- b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
- c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to the above.

If the Proposer does not accept the correction of errors made by UNDP, its Proposal shall be rejected.

F. AWARD OF CONTRACT

33. Right to Accept, Reject, or Render Non-Responsive Any or All Proposals

UNDP reserves the right to accept or reject any Proposal, to render any or all of the Proposals as non-responsive, and to reject all Proposals at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Proposer(s) of the grounds for UNDP's action. Furthermore, UNDP shall not be obliged to award the contract to the lowest price offer.

UNDP shall also verify, and immediately reject their respective Proposal, if the Proposers are found to appear in the UN's Consolidated List of Individuals and Entities with Association to Terrorist Organizations, in the List of Vendors Suspended or Removed from the UN Secretariat Procurement Division Vendor Roster, the UN Ineligibility List, and other such lists that as may be established or recognized by UNDP policy on Vendor Sanctions. (See http://www.undp.org/content/undp/en/home/operations/procurement/procurement_protest/ for details)

34. Award Criteria

Prior to expiration of the period of proposal validity, UNDP shall award the contract to the qualified Proposer with the highest total score based on the evaluation method indicated in the **Data Sheet** (DS nos. 25 and 32).

35. Right to Vary Requirements at the Time of Award

At the time of award of Contract, UNDP reserves the right to vary the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

36. Contract Signature

Within fifteen (15) days from the date of receipt of the Contract, the successful Proposer shall sign and date the Contract and return it to UNDP.

Failure of the successful Proposer to comply with the requirement of RFP Clause 35 and this provision shall constitute sufficient grounds for the annulment of the award, and forfeiture of the Proposal Security if any, and on which event, UNDP may award the Contract to the

Proposer with the second highest rated Proposal, or call for new Proposals.

37. Performance Security

A performance security, if required, shall be provided in the amount and form provided in Section 9 and by the deadline indicated in the **Data Sheet** (DS no. 14), as applicable. Where a Performance Security will be required, the submission of the said document, and the confirmation of its acceptance by UNDP, shall be a condition for the effectivity of the Contract that will be signed by and between the successful Proposer and UNDP.

38. Bank Guarantee for Advanced Payment

Except when the interests of UNDP so require, it is the UNDP's preference to make no advanced payment(s) on contracts (i.e., payments without having received any outputs). In the event that the Proposer requires an advanced payment upon contract signature, and if such request is duly accepted by UNDP, and the said advanced payment exceeds 20% of the total proposal price, or exceed the amount of USD 30,000, UNDP shall require the Proposer to submit a Bank Guarantee in the same amount as the advanced payment. A bank guarantee for advanced payment shall be furnished in the form provided in Section 10.

39. Vendor Protest

UNDP's vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a purchase order or contract through a competitive procurement process. In the event that a Proposer believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures: http://www.undp.org/procurement/protest.shtml

Instructions to Proposers

DATA SHEET

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Instruction to Proposers. In the case of a conflict between the Instructions to Proposers, the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall govern.

DS No. ²	Cross Ref. to Instruc- tions	Doto	Specific Instructions / Requirements
1		Project Title :	Strengthening Forest Area Planning and Management in Kalimantan (KalFor) Project];
2		Title of Services/Work:	HCVF BASELINE DEVELOPMENT IN KETAPANG DISTRICT, WEST KALIMANTAN PROVINCE
3		Country / Region of Work Location:	Indonesia
4	C.13	Language of the Proposal:	✓ English
5	C.20	Conditions for Submitting Proposals for Parts or sub-parts of the TOR	✓ Not allowed
6	C.20	Conditions for Submitting Alternative Proposals	✓ Shall not be considered
7	C.22	A pre-proposal conference will be held on:	Time: 1400 hours Date: 7 August 2018 Venue: Nias Meeting Room 7 th Floor Menara Thamrin Building, Jl. M. H. Thamrin Kav. 3, Jakarta 10250 The UNDP focal point for the arrangement is: Rida Dian Trisna Address: 7 th Floor Menara Thamrin Building, Jl. M. H. Thamrin Kav. 3, Jakarta 10250 Telephone: 021 29802300 ext. 512. Facsimile: 021 3145251 E-mail: rida.trisna@undp.org
3	C.21	Period of Proposal Validity	✓ 120 days

² All DS number entries in the Data Sheet are cited as reference in the Instructions to Proposers. <u>All DS nos.</u> <u>corresponding to a Data must not be modified</u>. Only information on the 3rd column may be modified by the user. If the information does not apply, the 3rd column must state "N/A" but must not be deleted.

		commencing on the submission date	
9	B.9.5 C.15. b)	The production of the producti	✓ Not required
10	B.9.5	Acceptable forms of proposal security	✓ Not Applicable
11		Liquidated Damages	✓ □ Will not be imposed
12	C.17, C.17 b	The farteries of the posal	✓ United States Dollars (US\$) (from bidder outsident Indonesia) ✓ Indonesia Rupiah (for bidder from Indonesia)
13	B.10.1	Deadline for submitting requests for clarifications/ questions	Five (5) days before the submission date.
14	B.10.1	Contact Details for submitting clarifications/questions ³	Focal Person in UNDP: Rida Dian Trisna/Yusef Saiful Millah Address: UNDP Menara Thamrin 7th Floor, Jl. M.H. Thamrin Kav. 3, Jakarta Tel. No.: (6221) 2980 2300 E-mail address dedicated for this purpose: rida.trisna@undp.org; yusef.millah@undp.org
15	B.11.1	Manner of Disseminating Supplemental Information to the RFP and responses/clarifications to queries	✓ Direct communication to prospective Proposers by email or fax, and Posting on the website⁴
16	D.23.3	No. of copies of Proposal that must be submitted [if transmitted by courier]	Original : One (1) Copies : One (1) for hardcopy submission only
17	D.23.1 D.23.2 D.24	Proposal Submission Address	7 th Floor Menara Thamrin Building, Jl. M. H. Thamrin Kav. 3, Jakarta 10250 or by email to bids.id@undp.org
.8	C.21 D.24	Deadline of Submission	Date: 14 August 2018 Time: <i>At 1700 hours Jakarta Local Time</i>

³ This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was officially received.

⁴ Posting on the website shall be supplemented by directly transmitting the communication to the prospective offerors.

19	D.23.2	Allowable Manner of Submitting Proposals	Courier/Hand Delivery Electronic submission of Proposals to bids.id@undp.org
20	D.23.2 D.26	Conditions and Procedures for electronic submission and opening, if allowed	✓ Official Address for e-submission: bids.id@undp.org ✓ Free from virus and corrupted files ✓ Format: PDF files only, password protected ✓ Financial proposal is required to have a password ✓ Max. File Size per transmission: 4 MB ✓ Max. No. of transmission: 4 ✓ No. of copies to be transmitted: 1 ✓ Mandatory subject of email: RFP/UNDP/EU-KALFOR/50928/020/2018 - HCVF BASELINE DEVELOPMENT IN KETAPANG DISTRICT, WEST KALIMANTAN PROVINCE
21	D.23.1	Date, time and venue for opening of Proposals	✓ Time zone to be recognized: Jakarta time No public bid opening
22	E.29.2 E.29.3 F.34	Evaluation method to be used in selecting the most responsive Proposal	Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals, minimum passing score of technical is 70 points
23		Required Documents that must be Submitted to Establish Qualification of Proposers (In "Certified True Copy" form only)	 ✓ Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured ✓ Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder ✓ Certificate of Registration of the business, including Articles of Incorporation, or equivalent document if Bidder is not a corporation ✓ Trade name registration papers, if applicable ✓ Official Letter of Appointment as local representative, if Bidder is submitting a Bid in behalf of an entity located outside the country ✓ Latest Financial Statement (Income Statement and Balance Sheet) for 3 years (2017, 2016, 2015) ✓ Statement of Satisfactory Performance from the Top 3 Clients in terms of Contract Value in the past 5 years

			✓ All information regarding any past and curren litigation during the last five (5) years, in which the bidder is involved, indicating the parties concerned the subject of the litigation, the amounts involved and the final resolution if already concluded.
24	C.15	Structure of the Technical Proposal	Please refer to TOR
25	C.15.2	Latest Expected date for commencement of Contract	August 2018
26	C.15.2	Expected duration of contract (Target Commencement Date and Completion Date)	Five (5) months
27		UNDP will award the contract to:	✓ One (1) Proposer only
28	E.29.2 F.34	Criteria for the Award of Contract and Evaluation of Proposals	Please refer to TOR
29	E.29.4	Post-Qualification Actions	☑Inquiry and reference checking with other previous clients on the quality of performance on ongoing or previous contracts completed;
30		Conditions for Determining Contract Effectivity	✓ Signature by both parties
31		Other Information Related to the RFP ⁵	Not Applicable

⁵ Where the information is available in the web, a URL for the information may simply be provided.

Technical Evaluation Criteria

Table 1: Summary of Technical Proposal Evaluation Forms

	Summary of Technical Proposal Evaluation Forms	Points Obtainable	Score Weight
1	Proposed Work Plan and Approach	50	50%
2	Expertise of Firm / Organization submitting Proposal	20	20%
3	Personnel	30	30%
	TOTAL	100	100%

Table 2: Scoring Matrix for Expertise of Firm

No	Criteria Criteria	Points Obtain	Example of Criteria Specific to TOR
4 00		able	
	ROPOSED WORKPLAN AND APPROACH =	50%	
1.1	To what degree does the Bidder understand the task?	8	Ability to provide a brief description of the methodology for how the organization / firm will achieve the Terms of Reference of the project
1.2	Have the important aspects of the task been addressed in sufficient detail? -How to ensure international standards and local expertise are both covered? - Showing a solid practical approach to identify and collect data? - Comprehensive plan to gain multi-stakeholder endorsement? - Decent planning to integrate participatory mapping information into the database?	30	Ability to provide detail of the task and the approach conducted during the assignment
1.3	How the proposal was developed?	4	Proposal is based on a survey of the project environment and this data input was properly used in the preparation of the proposal
1.4	How well does the firm able to define the scope of task against the requirements in the TOR	,	Scope of task is well defined and components are weighted in

			accordance to the TOR
1111 T	Points Obtainable 1	50	
2.EXI	PERTISE OF FIRM/ORGANIZATION SUB	MITTING	PROPOSAL = 20%
2.1	Reputation of Organization and Staff (Competence / Reliability): International reputation and network of organization and staff.	2	Ability to build national and local connections for UNDP taskforce/agency with local governments, NGOs, CSOs
2.2	General Organizational Capability: Ability to provide other ad-hoc services in-house E.g. research & information, data mining, analytical and processing support, visual graphics, writing skills, communications skills	2	Ability to provide in-house E.g. research & information, data mining, analytical and processing support, visual graphics, writing skills, communications skills
2.3	Quality assurance procedures, warranty	2	Reference to any ISO accreditation or other international / national accreditation.
2.4	Relevance of:		
2.4.	Specialized skills and knowledge in related field -Experience in developing forest information related databases (forest maps, degraded land, socio-economic data etc.) in Indonesia	2	Specialized skills and experience in leading Climate change (i.e environment, forestry, agriculture, marine and fishery) related projects in Indonesia
2	- Experience working with local communities and participatory mapping	4	
3	Expertise in collecting, analyzing and disseminating forestry/land use data in user friendly manner	4	Skills and experience in collecting, processing and analyzing data
.4. :	Skills and experience on forestry/land use related projects in West Kalimantan	4	Skills and experience in West Kalimantan, Indonesian (i.e. local governments, private sector, NGOs, CSOs, indigenous people)
	Points Obtainable 2	20	
	DNNEL = 30%		
3.1	Team Leader/ Coordinator - General Qualification - Suitability for Project	3	A minimum master degree with 5 years relevant experience in team

			_
	- Proposed leadership for the project		management, organizational skills, planning skills, analytical work and reporting
3.2	Does the personnel has good knowledge of and experience handling project in Indonesia, especially in forested provinces through out Indonesia and has extensive expertise in dealing with auditing, analysing data and data processing activities and ability to make a recommendation which related to climate change and UNDP 2 Senior Expert/ Researcher	5	Experiences in managing big projects related to environment for the last five (5) years in Indonesia and strong in analytical, tactical, and ability to make a good recommendation and has familiarities with climate change and UNDP
3.2.1	GIS Senior Expert/ Researcher - General Qualification - Suitability for Project Proposed on the ground full- time team members for the project	2	a minimum bachelor degree (\$1) with 5 years relevant experience in spatial planning, geographic information system, remote sensing, database management or other relevant disciplines for geographic information system specialist.
	Does the personnel has good knowledge of and experience handling project in Indonesia, especially in forested provinces through out Indonesia and has extensive expertise in dealing with auditing, analysing data and data processing activities and ability to make a recommendation which related to climate change and UNDP	3	Experiences in managing big projects related to environment for the last five (5) years in Indonesia and strong in analytical, tactical, and ability to make a good recommendation and has familiarities with climate change and UNDP
3.2.2	Biodiversity and Conservation Senior Expert/ Researcher - General Qualification - Suitability for Project Proposed on the ground full- time team members for the project:	2	a minimum master degree (S2) with 5 years relevant experience in forest conservation management, biology conservation, statistic, ecology, or other relevant disciplines for biodiversity and conservation specialist

Γ —			
	Does the personnel has good knowledge of and experience handling project in Indonesia, especially in forested provinces through out Indonesia and has extensive expertise in dealing with auditing, analysing data and data processing activities and ability to make a recommendation which related to climate change and UNDP	3	Experiences in managing big projects related to environment for the last five (5) years in Indonesia and strong in analytical, tactical, and ability to make a good recommendation and has familiarities with climate change and UNDP
3.2.3	Socio-economic and Local culture Senior Expert/ Researcher - General Qualification - Suitability for Project Proposed on the ground full-time team members for the project:	2	a minimum bachelor degree (S1) with 8 years relevant experience in survey, economic development, community development, geography, statistic, or other relevant disciplines for socio-economic and local culture specialist
	Does the personnel has good knowledge of and experience handling project in. Indonesia, especially in forested provinces through out Indonesia and has extensive expertise in dealing with auditing, analysing data and data processing activities and ability to make a recommendation which related to climate change and UNDP	3	Experiences in managing big projects related to environment for the last five (5) years in Indonesia and strong in analytical, tactical, and ability to make a good recommendation and has familiarities with climate change and UNDP
3.2.4	Gender Senior Expert/ Researcher - General Qualification - Suitability for Project Proposed on the ground full- time team members for the project:	2	a minimum bachelor degree (S1) with 5 years relevant experience in gender and cross cutting issues or other relevant disciplines for gender specialist
1	Does the personnel has good knowledge of and experience handling project in Indonesia, especially in forested provinces through out Indonesia and has extensive expertise in dealing with auditing, analysing data and data processing activities and ability to make a recommendation which related to climate change and UNDP	3	Experiences in managing big projects related to environment for the last five (5) years in Indonesia and strong in analytical, tactical, and ability to make a good recommendation and has familiarities with climate change and UNDP

3.3	Project Assistant - Suitability for Project Proposed on the ground full- time team members for the project	2	A minimum bachelor degree in any disciplines
	Points Obtainable 3	30	
	Total Points Obtainable	100	

Price Evaluation

Price proposals of technically responsive proposals will be reviewed. Arithmetical errors will be rectified on the following basis: If there is a discrepancy between the unit price and the total price, the unit price shall prevail and the total price shall be corrected. If the Bidder does not accept the correction of errors, its Proposal will be rejected. If there is a discrepancy between words and figures the amount in words will prevail.

The price schedule will be scored on the basis of overall costs for the delivery of the services. The lowest price proposal will be awarded points in accordance with the following formula: Fs = 100 x FI/Fc, in which Fs is the financial score, Fl is the lowest price, and Fc is the price of the proposal under consideration.

Terms of Reference

HCVF BASELINE DEVELOPMENT IN KETAPANG DISTRICT, WEST KALIMANTAN PROVINCE

for project entitled "Strengthening Forest Area Planning and Management in Kalimantan"

Background Information

The Government of Indonesia and the UNDP collaborate to run a project entitled "Strengthening Forest Area Planning and Management in Kalimantan". The development challenge targeted by the project involves the need for Indonesia to define, plan for and create a better balance between the development and management of major estate crops such as rubber, coffee, and oil palm, and the need for improved forest protection. The project is designed to develop and implement various approaches to enhance protection of forested areas in non-national state forest land (APL), as well as lands within the convertible forest (HPK) category, both of which are subject to potential conversion (administratively and/or physically) to estate crops and other land uses. The project thus focuses on creating more effective land allocations and management of forest areas with high biodiversity and ecosystem services in the context of potential estate crop development in Kalimantan and particularly in the Heart of Borneo (HoB) area. Competing priorities between the country's targeted increase in palm oil production and associated growth and employment targets for the sector need to be reconciled with commitments at both national and international levels to reducing rates of deforestation, forest fires and associated GHG emissions and biodiversity loss.

The project intervention will be focused on three pilot provinces: West Kalimantan, Central Kalimantan and East Kalimantan. The project team has identified that there are over 2.36 million ha of currently forested land within APL and HPK in the three provinces. It estimates that up to 70% of such lands are found within the biologically critical Heart of Borneo area and that 15-20% of these areas are found on ecologically fragile and fire-prone peat soils. These forested areas—sometimes fragmented and partially degraded, yet also in many cases playing important roles related to biodiversity conservation, ecological connectivity, carbon sequestration and other ecosystem services—constitute the project's broad 'zone of conservation interest'. Currently, data and information regarding the above-defined land areas are both limited in scope, e.g. with respect to the location of high conservation value (HCV) forest or of peat soils, and rarely assessed in a holistic manner with respect to the role of particular geographic areas in maintaining landscape-level connectivity and resilience at various levels. Instead, broader social welfare is diminished as both public and private

decision making leads to loss of forest cover of critical areas and, collectively, to increased fragmentation and lowered resilience.

Combating the above trends is best achieved through the participatory development and implementation of strategies, plans and mechanisms at multiple ecological and jurisdictional scales, designed based on enhanced information, rigorously tested, disseminated and adapted for replication and uptake. The project will support this process through an integrated package of co-operation including estate crop dialogue platforms, forest safeguarding plans, identification of priority areas for protection from estate crop agriculture (no go areas), enhanced mapping and demonstration of approaches—including regulatory and incentive-based ones—to delivering change in line with such plans.

Therefore, the project aims to strengthen the capacity of the Ministry of Environment and Forestry (MoEF) and other key government institutions such as the National Planning Authority (Bappenas), the National Land Board (BPN) and Province/district governments as well as relevant sub-national government institutions to protect areas with retained forest cover from conversion to other landuses including estate crops. The project is structured into four components, with each component comprising a complementary suite of two to three outputs:

- 25.0 Component 1: Mainstreaming of forest ecosystem service and biodiversity considerations into national, provincial, and district policies and decision-making processes for forest area planning and management;
- 26.0 Component 2: Strengthened and expanded implementation of best practises in the estate crops sector in maintaining biodiversity and ecosystem services in four target landscapes in Kalimantan;
- 27.0 Component 3: Creation of incentives system to safeguard forests, including biodiversity and ecosystem services, from estate crop sector;
- 28.0 Component 4: Knowledge management and M&E.

Concrete practices designed to consider and take account of biodiversity and ecosystem services will be mainstreamed into policies and practices for forest area planning and management and into land allocation decision-making for strategic plantations/commodities siting. These practices will be instituted via an improved forest classification system, land-use planning processes and a strengthened mandate and capacity of the forestry sector to ensure a shift from biodiversity-destructive plantations/ commodities siting to optimal siting with much improved management practices. Through improvement of systemic and institutional capacity, as well as landscape-level demonstrations, the project will significantly reduce conversion threats from plantations/ commodities in an area covering at least 418,419 ha, with flow on effects in terms of better land siting selection for agriculture development across 2.36 million hectares in the provinces of East, West and Central Kalimantan. This will result in enhanced safeguarding of critical ecosystem areas and protection of biodiversity on a globally significant scale.

There is a clear need for practical, scientifically robust and cost- effective methodologies that can distinguish viable forest areas from degraded areas that have lower carbon and biodiversity values. The HCVF approach is designed to maintain or enhance environmental

and social values in production landscapes. The methodology offer practical pathways that will help draw the line between potentially viable natural forests that need to be protected and areas required for community livelihoods as well as degraded land that may be suitable for other developments including palm oil development. Using the HCVF approache, the project will develop a definition and identify the land for forest conservation in the APL and HPK of the target landscape, in this case, the district of Sintang, West Kalimantan Province. Underpinning this work will be support to Government priorities (One Map, Peatland Restoration Board, etc) aimed at increasing accessibility of forestry and land data to relevant stakeholders at the provincial and district level.

Within the framework of the implementation of the project's components, it is planned to develop and implement a HCVF located ad APL and HPK in West Kalimantan province, particularly in Ketapang district as a pilot site for the project. In this regard, UNDP is looking for a highly qualified universities or research institutions, national company or NGO that will develop an uptodate baseline of HCVF in the HCVF pilot sites (villages), district and provinces. The agencies will carry out its activities under the overall supervision of the project manager, in close cooperation with the technical adviser and the direct supervision of the project field coordinator in pilot areas.

Scope of Services, Expected Outputs and Target Completion

West Kalimantan has over 1M ha of planted oil palm, and planned expansion that could affect 1.4M ha of forest and 1M ha of peat in the future. Two districts will be the site of pilot activities in this province. First, the district of Ketapang has extensive peat and forest at risk, a high deforestation rate, a high concentration of progressive supply chain actors, and a district regulation to protect High Conservation Value (HCV) set-asides. Ketapang district has extensive peat and forest at risk, a high deforestation rate, a high concentration of progressive supply chain actors, and a district regulation to protect High Conservation Value (HCV) set-asides. The district also has plantations with HCV set asides, and oil palm linked CSO initiatives and NGOs. Sintang District is a large district in West Kalimantan that borders and includes areas within the HOB. It has large areas of national park, remaining forest outside the forest estate, over 30 oil palm and pulp plantations, large watershed areas, and connectivity to an important HOB national park. Currently it has no specific provincial regulation on conservation, although it has orangutan release areas and a national park: Taman Nasional Bukit Baka.

The overall objective of this consultancy is to deliver a baseline data on HCVF situation at the province of West Kalimantan, Ketapang District and villages where the HCVF pilot sites are located by using sound, science-based analysis leading to the achievement of the project components. This consultancy is expected to result a set of baseline data and information that can be used as a base for developing rules and regulations in relation with the provisioning, regulating, supporting and cultural benefits to humans derived from communities of plants, animals and micro-organisms and their abiotic environment interacting as a functional unit within the HCVF pilots. It is also expected to include traditional knowledge and other information necessary to inform policy, investment, and other practicable decisions. For this purpose, the selected consultant agency requires engangement and collaboration with all members of the consultancy team and Project Management Unit (PMU) to ensure that necessary outputs feed into and are informed by one another.

The selected agencies will conduct activities to gather data and situational analysis, at least but not limited, to:

Task 1: Comprehensive Baseline Development of HCVF at APL and HPK.

- **26.0** To set up HCVF baseline and develop GIS based layers for baseline information at district level and linked to province level. The baseline should include issues of spatial, biodiversity and environment, and socio-economic-culture data and information.
- 27.0 To review current HCVF management at APL at district or villages.
- 28.0 To review an existing system of granting (license issuance) for plantation.
- 29.0 To review an AMDAL mechanism implementation on the field.
- 30.0 Carry out analysis of HCVF best practices at plantation area in the province.
- 31.0 To develop a methodology of clustering HCVF.
- **32.0** Liaise with Technical Advisor, Technical Coordinators and Filed Coordinator to agree on formats, features and related information.
- 33.0 Coordinate with Field Coordinator to organize field visits.

Task 2: HCVF Stakeholder Analysis

Carry out an analysis on local institution role and function on HCVF (impacted
-positive and negative; management actor, supporting actor) at province,
district and HCVF area (villages).

Task 3: Socio-economic value of HCVF

- Identifying existing and or potential incentive mechanism (Funding Mechanism-grant, Market, CSR, etc.) available at the district and or village levels.
- 2. Conduct a study on gender situation at villages where HCVF pilots are located.

Task 4: Identifying existing regulation on Forestry, Environment and Estate and Mining that support and not support to protect HCVF

Work Planning and Progress Reporting

- a) Prepare (and consult with the project team) detailed plan of actions on consultancy's activities including general methodology, ground checking, validation, progress reports, as well as final report.
- b) Prepare detailed plan of actions.
- c) Provide reports on results within an agreeable template and timeframe based on the detail plan actions and other inputs as may be required by the project for reporting.
- d) Provide information and inputs to the project on progress for project events such as conferences, workshops, in case of need.
- e) Maintain regular and adequate communication with the project team, as required.

Expected Outputs

- g) A set of Bio-physic map and statistics of HCVF at province level and district level at APL & HPK:
 - a) HCVF Map scale 1:250,000 (province level).
 - b) HCVF Map scale 1:25000 (district).
 - c) Indicative biodiversity map (ecosystem and species).
 - d) A set of data on socio-economic-culture of villages.
 - e) A set of recommendation on community based HCVF management (Report of Consultancy).
- h) A data and information on strength and weaknesses of current estate granting process regulations.
- i) A data and information on strength and weaknesses of granting process regulations and its recommendation related to HCVF.
- j) A data and information of existing management of HCV at estate area and hutan adat.
- k) A guideline to classifying HCVF at APL and HPK.
- I) A data and information on institutional assessment including list of stakeholders at province, district and village levels in relation to HCVF.
- m) A baseline data on potential source of funding in relation to valuation of HCVF and existing or potential incentive mechanism (Funding Mechanism-grant, Market, CSR, etc.) available at the district and or village levels.
- n) A report on analysis of gender situation at villages.
- o) A report on existing regulation on Forestry, Environment and Estate and Mining that support and not support to protect HCVF.

Duty Station

This is a desk and field work with traveling to the field in the province, Jakarta and other places upon approval by PMU.

Scope of Bid Price and Schedule of Outputs

Duration of contract is 5 months. Following is the deliverables and timeframe, including at least travel missions to the field and other places for participating at project program of meetings, public consultations, meetings, workshops.

Number	Deliverables	Timeframe (no later than:)
1	Detailed workplan and general situational analysis report submitted and agreed with the project and partners.	2 weeks from the signing of contract by both parties.
2	Documents reports to include: C. A report on strength and weaknesses of current estate granting process regulations. D. A report on strength and weaknesses of granting process regulations and its recommendation related to HCVF.	2 months from the signing of contract by both parties and approved by KLHK monitoring team.

E. A Report of existing management of HCV at estate area.F. A report on existing regulation on Forestry, Environment and Estate and Mining that	
support and not support to protect HCVF.	
c) A list of stakeholders at province, district and village levels in relation to HCVF d) A baseline data on potential source of funding in relation to valuation of HCVF, and existing and or potential incentive mechanism (Funding Mechanism-grant, Market, CSR, etc.) available at the district and or village levels; e) A report on analysis of gender situation at villages.	3 months from the signing of contract by both parties and approved by KLHK monitoring team.
 A set of Bio-physic map and statistics of HCV at province level and district level at APL & HPK: 1. HCVF Map scale 1:250,000 (province level) (shp and hardcopy). 2. HCVF Map scale 1:25000 (district) (shp and hardcopy). 3. Indicative biodiversity map (ecosystem and species). 4. A set of data on socio-economic-culture of villages where HCVF are located. 	4 months from the signing of contract by both parties and approved by KLHK monitoring team.
7 A guideline to classify HCVF at APL and HPK. 8 Raw data collected from field survey and photoes/audio/video of field events. 9 A set of recommendation on community based HCVF management (Report of consultancy which contains: A. Executive summary B. Background C. Methodology D. Results E. Discussion F. Annex	5 months from the signing of contract by both parties and approved by KLHK monitoring team.
	estate area. F. A report on existing regulation on Forestry, Environment and Estate and Mining that support and not support to protect HCVF. Documents reports to include: c) A list of stakeholders at province, district and village levels in relation to HCVF d) A baseline data on potential source of funding in relation to valuation of HCVF, and existing and or potential incentive mechanism (Funding Mechanism-grant, Market, CSR, etc.) available at the district and or village levels; e) A report on analysis of gender situation at villages. A set of Bio-physic map and statistics of HCV at province level and district level at APL & HPK: 1. HCVF Map scale 1:250,000 (province level) (shp and hardcopy). 2. HCVF Map scale 1:25000 (district) (shp and hardcopy). 3. Indicative biodiversity map (ecosystem and species). 4. A set of data on socio-economic-culture of villages where HCVF are located. 7 A guideline to classify HCVF at APL and HPK. 8 Raw data collected from field survey and photoes/audio/video of field events. 9 A set of recommendation on community based HCVF management (Report of consultancy which contains: A. Executive summary B. Background C. Methodology D. Results E. Discussion

Payment Conditions

This is a lump sum contract that should include costs of consultancy and travel costs (incountry air ticket costs), meetings, workshops, professional fees, accommodation and meal (in the province, district, and villages), overhead cost (management fee, operational cost, etc). Payment will be released in 5 (five) installments below upon timely submission of respective

deliverables and their acceptance by KLHK team, PMU and UNDP CO.

- 10 1st (10% of the total contract amount) to be made upon achievement of Deliverable 1
- 11 2nd (25% of the total contract amount) to be made upon achievement of Deliverable 2
- 12 3rd (25% of the total contract amount) to be made upon achievement of Deliverable 3
- 13 4th (25% of the total contract amount) to be made upon achievement of Deliverable 4
- 14 5th (15% of the total contract amount) to be made upon achievement of Deliverable 5

Qualifications of the Successful Service Provider/Contractor

- 2. Proven practical work experience on the subject minimum5 years.
- 3. Work experience with protected areas in the province.
- 4. Experience on geographic information system, remote sensing, spatial analysis for actions and planning.
- 5. Good understanding of local policies and practices in protected areas management.
- 6. Outstanding time-management, organizational and interpersonal skills.
- 7. Members of qualified personel (main project team) are permanent staffs of the service provider (company).
- 8. Able to provide all administration documents required by UNDP as mentioned in the servic provider requirement form according to timeframe.
- 9. Working knowledge of English is required.

The company/service provider (team) to achieve the results in accordance with the terms of reference should have the following specialists as part of a team:

- 11. A leader with relevant experience in team management, organizational skills, planning skills, analytical work and reporting.
- 12. Specialists on spatial planning, biodiversity and environment, social, local economy development, gender (cross cutting) issues.

Qualification of Personnel

- ✓ One (1) team leader with a minimum master degree with 5 years relevant experience in team management, organizational skills, planning skills, analytical work and reporting. Having forestry background and understanding on forestry, environment, estate, mining regulations
- One (1) geographic information system specialist with a minimum bachelor degree (S1) with 5 years relevant experience in spatial planning, geographic information system, remote sensing, database management or other relevant disciplines.
- One (1) biodiversity and conservation specialist with a minimum master degree (S2) with 5 years relevant experience in forest conservation management, bioiversity, biology conservation, statistic, ecology, or other relevant disciplines.

- ✓ One (1) socio-economic and local culture specialist with a minimum bachelor degree (S1) with 8 years relevant experience in survey, economic development, community development, geography, statistic, or other relevant disciplines. One (1) gender and stakehoders specialist with a minimum bachelor degree (S1) with 5 years relevant experience in gender and cross cutting issues or other relevant disciplines.
- ✓ One (1) gender and stakehoders specialist with a minimum bachelor degree (S1) with 5 years relevant experience in gender and cross cutting issues or other relevant disciplines.
- \checkmark Project assistants with a minimum bachelor degree.

Section 4: Proposal Submission Form⁷

[insert: Location] [insert: Date

To: [insert: Name and Address of UNDP focal point]

Dear Sir/Madam:

We, the undersigned, hereby offer to provide professional services for [insert: title of services] in accordance with your Request for Proposal dated [insert: Date] and our Proposal. We are hereby submitting our Proposal, which includes the Technical Proposal and Financial Proposal sealed under a separate envelope.

We hereby declare that:

- f) All the information and statements made in this Proposal are true and we accept that any misrepresentation contained in it may lead to our disqualification;
- g) We are currently not on the removed or suspended vendor list of the UN or other such lists of other UN agencies, nor are we associated with, any company or individual appearing on the 1267/1989 list of the UN Security Council;
- h) We have no outstanding bankruptcy or pending litigation or any legal action that could impair our operation as a going concern; and
- i) We do not employ, nor anticipate employing, any person who is or was recently employed by the UN or UNDP.

We confirm that we have read, understood and hereby accept the Terms of Reference describing the duties and responsibilities required of us in this RFP, and the General Terms and Conditions of UNDP's Contract for Professional Services.

We agree to abide by this Proposal for [insert: period of validity as indicated in Data Sheet].

We undertake, if our Proposal is accepted, to initiate the services not later than the date indicated in the Data Sheet.

We fully understand and recognize that UNDP is not bound to accept this proposal, that we shall bear all costs associated with its preparation and submission, and that UNDP will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the evaluation.

 $^{^{7}}$ No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Proposal.

Yours sincerely,	
Authorized Signature [In fu	ıll and initials]:
Name and Title of Signator	у:
Name of Firm:	
Contact Details:	
	[please mark this letter with your corporate seal, if availa
	distributed in the second of t

Section 5: Documents Establishing the Eligibility and Qualifications of the Proposer

Proposer Information Form⁸

Date: [insert date (as day, month and year] of Proposal Submission]

RFP No.: [insert number]

		rageoi pages
1. Proposer's Legal Name [insert Pi	roposer's legal name]	
2. In case of Joint Venture (JV), legal	name of each party: [insert legal nar	ne of each party in JV]
3. Actual or intended Country/ies of	Registration/Operation: [insert actual	al or intended Country of Registration]
4. Year of Registration: [insert Propo	ser's year of registration]	
5. Countries of Operation	6. No. of staff in each Country	7.Years of Operation in each Country
8. Legal Address/es in Country/ies or registration]	f Registration/Operation: [insert Prop	oser's legal address in country of
9. Value and Description of Top three	e (3) Biggest Contract for the past five	(5) years
10. Latest Credit Rating (if any)		
13. Brief description of litigation hist outcomes, if already resolved.	ory (disputes, arbitration, claims, etc), indicating current status and
12. Proposer's Authorized Represent	ative Information	
Name: [insert Authorized Represen Address: [insert Authorized Repres	tative's name] entative's name1	
Telephone/Fax numbers: [insert A	uthorized Representative's namel	
Email Address: [insert Authorized F	Representative's name]	
13. Are you in the UNPD List 1267.1	989 or UN Ineligibility List ? 🗆 YES o	or 🗆 NO
14. Attached are copies of original de	ocuments of:	
☐ All eligibility document requiremen	nts listed in the Data Sheet	
☐ If Joint Venture/Consortium – copy	of the Memorandum of Understand	ling/Agreement or Letter of Intent to
form a JV/Consortium, or Registration	or Jv/Consortium, if registered	
☐ If case of Government corporation and financial autonomy and complian	ce with commercial law.	ntity, documents establishing legal

⁸ The Proposer shall fill in this Form in accordance with the instructions. Apart from providing additional information, no alterations to its format shall be permitted and no substitutions shall be accepted.

Joint Venture Partner Information Form (if Registered)9

Date: [insert date (as day, month and year) of Proposal Submission]

RFP No.: [insert number]

		Page	of pages
1. Proposer's Legal Name: [inse	ert Proposer's legal name]		
2. JV's Party legal name: [insert	t JV's Party legal name]		
3. JV's Party Country of Registr	ation: [insert JV's Party country of re	egistration]	
4. Year of Registration: [insert Pa	rty's year of registration]		-
5. Countries of Operation	6. No. of staff in each Country	7.Years of Country	Operation in each
8. Legal Address/es in Country/ierregistration]	s of Registration/Operation: [insert P	arty's legal addre	ess in country of
9. Value and Description of Top th	ree (3) Biggest Contract for the past	five (5) years	
10. Latest Credit Rating (if any)			
3. Brief description of litigation outcomes, if already resolved	history (disputes, arbitration, claims	, etc.), indicating	current status and
13. JV's Party Authorized Represe	entative Information		
Name: [insert name of JV's Party of Address: [insert address of JV's Party of Telephone/Fax numbers: [insert the Email Address: [insert email address]	authorized representative] Irty authorized representative] elephone/fax numbers of JV's Party Ess of JV's Party authorized represen	authorized repre	esentative]
14. Attached are copies of original	documents of: [check the box(es) o	tativej f the attached oi	riginal documents]
☐ All eligibility document requirer☐ Articles of Incorporation or Regi	ments listed in the Data Sheet		

⁹ The Proposer shall fill in this Form in accordance with the instructions. Apart from providing additional information, No alterations to its format shall be permitted and no substitutions shall be accepted.

Section 6: Technical Proposal Form

TECHNICAL PROPOSAL FORMAT INSERT TITLE OF THE SERVICES

Note: Technical Proposals not submitted in this format may be rejected. The financial proposal should be included in separate envelope.

Name of Proposing Organization / Firm:	
Country of Registration:	
Name of Contact Person for this Proposal:	
Address:	
Phone / Fax:	
Email:	

SECTION 1: EXPERTISE OF FIRM/ ORGANISATION

This section should fully explain the Proposer's resources in terms of personnel and facilities necessary for the performance of this requirement.

- 1.1 Brief Description of Proposer as an Entity: Provide a brief description of the organization / firm submitting the proposal, its legal mandates/authorized business activities, the year and country of incorporation, types of activities undertaken, and approximate annual budget, etc. Include reference to reputation, or any history of litigation and arbitration in which the organisation / firm has been involved that could adversely affect or impact the performance of services, indicating the status/result of such litigation/arbitration.
- 1.2. Financial Capacity: Provide 3 years Financial Statement (Income Statement and Balance Sheet) certified by a Public Accountant is preferred, for the 3 years (2017, 2016, 2015)
- 1.3. Track Record and Experiences: Provide the following information regarding corporate experience within the last five (5) years which are related or relevant to those required for this Contract.

Name of project	Client	Contract Value	Period of activity	Types of activities undertaken	Status or Date Completed	References Contact Details (Name, Phone, Email)
		,				

SECTION 2 - APPROACH AND IMPLEMENTATION PLAN

This section should demonstrate the Proposer's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, as specified, point by point; providing a detailed description of the essential performance characteristics proposed; and demonstrating how the proposed methodology meets or exceeds the requirements.

- 2.1. Approach to the Service/Work Required: Please provide a detailed description of the methodology for how the organisation/firm will achieve the Terms of Reference of the project, keeping in mind the appropriateness to local conditions and project environment.
- 2.2. Technical Quality Assurance Review Mechanisms: The methodology shall also include details of the Proposer's internal technical and quality assurance review mechanisms.
- 2.3 Implementation Timelines: The Proposer shall submit a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.
- 2.4. Subcontracting: Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors. Special attention should be given to providing a clear picture of the role of each entity and how everyone will function as a team.
- 2.5. Risks / Mitigation Measures: Please describe the potential risks for the implementation of this project that may impact achievement and timely completion of expected results as well as their quality. Describe measures that will be put in place to mitigate these risks.
- 2.6. Reporting and Monitoring: Please provide a brief description of the mechanisms proposed for this project for reporting to the UNDP and partners, including a reporting schedule.
- 2.7. Anti-Corruption Strategy: Define the anti-corruption strategy that will be applied in this project to prevent the misuse of funds. Describe the financial controls that will be put in place.
- 2.8. Partnerships: Explain any partnerships with local, international or other organizations that are planned for the implementation of the project. Special attention should be given to providing a clear picture of the role of each entity and how everyone will function as a team. Letters of commitment from partners and an indication of whether some or all have successfully worked together on other previous projects is encouraged.
- 2.9 Statement of Full Disclosure: This is intended to disclose any potential conflict in accordance with the definition of "conflict" under Section 4 of this document, if any.
- <u>2.10 Other:</u> Any other comments or information regarding the project approach and methodology that will be adopted.

SECTION 3; PERSONNEL

- <u>3.1 Management Structure</u>: Describe the overall management approach toward planning and implementing this activity. Include an organization chart for the management of the project describing the relationship of key positions and designations.
- 3.2 Staff Time Allocation: Provide a spreadsheet will be included to show the activities of each staff member and the time allocated for his/her involvement. (Note: This spreadsheet is crucial and no substitution of personnel will be tolerated once the contract has been awarded except in extreme circumstances and with the written approval of the UNDP. If substitution is unavoidable it will be with a person who, in the opinion of the UNDP project manager, is at least as experienced as the person being replaced, and subject to the approval of UNDP. No increase in costs will be considered as a result of any substitution.)
- <u>3.3 Qualifications of Key Personnel.</u> Provide the CVs for key personnel (Team Leader, Expert and general staff) that will be provided to support the implementation of this project. CVs should demonstrate qualifications in areas relevant to the Scope of Services. Please use the format below:

				
Name:				
Position for this Contract:				
Nationality:				
Contact information:				
Countries of Work Experience:				
Language Skills:				
Educational and other Qualificat	ions:			
Summary of Experience: Highli	ght experience in the region and on simi	lar projects.		
Relevant Experience (From most				
Period: From – To	Name of activity/ Project/ funding	Job Title and Activities		
	organisation, if applicable:	undertaken/Description of		
		actual role performed:		
e.g. June 2004-January 2005				
Etc.				
Etc.				
References no.1 (minimum of	Name			
3):	Designation			
	Organization			
	Contact Information – Address; Phone;	Email: etc.		
Reference no.2	Name			
	Designation			
	Organization			
	Contact Information – Address; Phone;	Email: etc.		
Reference no.3	Name			
	Designation			
	Organization			
	Contact Information – Address; Phone;	Email; etc.		
Declaration:				
I confirm my intention to serve in	the stated position and present availabil	ity to serve for the term of the		
proposed contract. I also understa	and that any wilful misstatement describ	ped above may lead to my		
disqualification, before or during r	ny engagement.			
	····			
Signature of the Nominated Team	Leader/Member	Date Signed		
		j		
		-		

Section 7: Financial Proposal Form¹⁰

The Proposer is required to prepare the Financial Proposal in an envelope separate from the rest of the RFP as indicated in the Instruction to Proposers.

The Financial Proposal must provide a detailed cost breakdown. Provide separate figures for each functional grouping or category.

Any estimates for cost-reimbursable items, such as travel and out-of-pocket expenses, should be listed separately.

In case of an equipment component to the service provider, the Price Schedule should include figures for both purchase and lease/rent options. UNDP reserves the option to either lease/rent or purchase outright the equipment through the Contractor.

The format shown on the following pages is suggested for use as a guide in preparing the Financial Proposal. The format includes specific expenditures, which may or may not be required or applicable but are indicated to serve as examples.

H. Cost Breakdown per Deliverables*

SN	Deliverables [list them as referred to in the TOR]	Percentage of Total Price (Weight for payment)	Price (Lump Sum, All Inclusive)
1	Deliverable 1	10%	
2	Deliverable 2	25%	
3	Deliverable 3	25 %	
4	Deliverable 4	25%	
5	Deliverable 5	15%	
	Total	100%	IDR

^{*}Basis for payment tranches

Cost Breakdown by Cost Component:

The Proposers are requested to provide the cost breakdown for the above given prices for each deliverable based on the following format. UNDP shall use the cost breakdown for the price reasonability assessment purposes as well as the calculation of price in the event that both parties have agreed to add new deliverables to the scope of Services.

 $^{^{10}}$ No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Proposal.

Description of Activity	Remuneration per Unit of Time (e.g., day, month, etc.)	Total Period of Engagement	No. of Personnel	Total Rate for the Period
I. Personnel Services	month, etc.)			
1. Services from Home Office				
a. Expertise 1				
b. Expertise 2				
2. Services from Field Offices				
a . Expertise 1				
b. Expertise 2				
3. Services from Overseas				
a. Expertise 1				
b. Expertise 2				
II. Out of Pocket Expenses				
1. Travel Costs				
2. Daily Allowance				
3. Communications				
4. Reproduction				
5. Equipment Lease				
6. Others				
III. Other Related Costs				

Section 8: Contract for Professional Services

THIS IS UNDP'S TEMPLATE FOR CONTRACT FOR THE PROPOSER'S REFERENCE. ADHERENCE TO ALL TERMS AND CONDITIONS IS MANDATORY.

[PLEASE ATTACH HERETO THE .PDF VERSION OF THE CONTRACT FOR PROFESSIONAL SERVICES AND THE GENERAL TERMS AND CONDITIONS]

Contract for Goods and/or Services Between the United Nations Development Programme and

1. Country Where Goods Will be Delivered and/or S	Services Will be Provided:
UNDP [] Request for Quotation [] Request for Pro Number and Date:	pposal [] Invitation to Bid [] direct contracting
3. Contract Reference (e.g. Contract Award Number):
4. Long Term Agreement: [No]	
5. Subject Matter of the Contract: [] goods [services [] goods and services
6. Type of Services:] services [] goods and services
7. Contract Starting Date:	8. Contract Ending Date:
9. Total Contract Amount:	
9a. Advance Payment: N/A	
10. Total Value of Goods and/or Services: [] below US\$50,000 (Services only) – UNDP General Contracts apply [] below US\$50,000 (Goods or Goods and Services) – UNDP [] equal to or above US\$50,000 (Goods and/or Services) apply	NDP General Terms and Conditions for Contracts apply
11. Payment Method: [] fixed price [] cost reimburse	ement
12. Contractor's Name: Address: Country of incorporation: Website:	
13. Contractor's Contact Person's Name:	
Title:	
Address:	
Telephone number:	
Fax: Email: 14. UNDP Contact Person's Name:	
Title:	
Address:	
Telephone number:	
Fax: Email:	
15. Contractor's Bank Account to which payments wil	11 1. 4
Beneficiary:	n be transferred;
Account name:	
Account number:	
Bank name:	
Bank address:	
Bank SWIFT Code:	
Bank Code:	
Routing instructions for payments: N/A	

This Contract consists of the following documents.	, which in case of conflict shall take precedence over one
another in the following order;	

- 1. This face sheet ("Face Sheet").
- 2. [UNDP General Terms and Conditions for Institutional (......) Contracts]
- 3. Terms of Reference (TORs) and Schedule of Payments, incorporating the description of services, deliverables and performance targets, time frames, schedule of payments, and total contract amount

All the above, hereby incorporated by reference, shall form the entire agreement between the Parties (the "Contract"), superseding the contents of any other negotiations and/or agreements, whether oral or in writing, pertaining to the subject of this Contract.

This Contract shall enter into force on the date of the last signature of the Face Sheet by the duly authorized representatives of the Parties, and terminate on the Contract Ending Date indicated on the Face Sheet. This Contract may be amended only by written agreement between the duly authorized representatives of the Parties.

IN WITNESS WHEREOF, the undersigned, being duly authorized thereto, have on behalf of the Parties hereto signed this Contract at the place and on the day set forth below.

For the Contractor	For UNDP		
Signature:	Signature:		
Name:	Name:		
Title:	Title:		
Date:	Date:		

Cl	eared	l by:	,				
----	-------	-------	---	--	--	--	--



UNDP GENERAL CONDITIONS OF CONTRACT FOR SERVICES

1.0 LEGAL STATUS:

The Contractor shall be considered as having the legal status of an independent contractor vis-à-vis the United Nations Development Programme (UNDP). The Contractor's personnel and sub-contractors shall not be considered in any respect as being the employees or agents of UNDP or the United Nations.

2.0 SOURCE OF INSTRUCTIONS:

The Contractor shall neither seek nor accept instructions from any authority external to UNDP in connection with the performance of its services under this Contract. The Contractor shall refrain from any action that may adversely affect UNDP or the United Nations and shall fulfill its commitments with the fullest regard to the interests of UNDP.

3.0 CONTRACTOR'S RESPONSIBILITY FOR EMPLOYEES:

The Contractor shall be responsible for the professional and technical competence of its employees and will select, for work under this Contract, reliable individuals who will perform effectively in the implementation of this Contract, respect the local customs, and conform to a high standard of moral and ethical conduct.

4.0 ASSIGNMENT:

The Contractor shall not assign, transfer, pledge or make other disposition of this Contract or any part thereof, or any of the Contractor's rights, claims or obligations under this Contract except with the prior written consent of UNDP.

5.0 SUB-CONTRACTING:

In the event the Contractor requires the services of sub-contractors, the Contractor shall obtain the prior written approval and clearance of UNDP for all sub-contractors. The approval of UNDP of a sub-contractor shall not relieve the Contractor of any of its obligations under this Contract. The terms of any sub-contract shall be subject to and conform to the provisions of this Contract.

6.0 OFFICIALS NOT TO BENEFIT:

The Contractor warrants that no official of UNDP or the United Nations has received or will be offered by the Contractor any direct or indirect benefit arising from this Contract or the award thereof. The Contractor agrees that breach of this provision is a breach of an essential term of this Contract.

7.0 INDEMNIFICATION:

The Contractor shall indemnify, hold and save harmless, and defend, at its own expense, UNDP, its officials, agents, servants and employees from and against all suits, claims, demands, and liability of any nature or kind, including their costs and expenses, arising out of acts or omissions of the Contractor, or the Contractor's employees, officers, agents or sub-contractors, in the performance of this Contract. This provision shall extend,

inter alia, to claims and liability in the nature of workmen's compensation, products liability and liability arising out of the use of patented inventions or devices, copyrighted material or other intellectual property by the Contractor, its employees, officers, agents, servants or sub-contractors. The obligations under this Article do not lapse upon termination of this Contract.

8.0 INSURANCE AND LIABILITIES TO THIRD PARTIES:

- **8.1** The Contractor shall provide and thereafter maintain insurance against all risks in respect of its property and any equipment used for the execution of this Contract.
- **8.2** The Contractor shall provide and thereafter maintain all appropriate workmen's compensation insurance, or the equivalent, with respect to its employees to cover claims for personal injury or death in connection with this Contract.
- **8.3** The Contractor shall also provide and thereafter maintain liability insurance in an adequate amount to cover third party claims for death or bodily injury, or loss of or damage to property, arising from or in connection with the provision of services under this Contract or the operation of any vehicles, boats, airplanes or other equipment owned or leased by the Contractor or its agents, servants, employees or sub-contractors performing work or services in connection with this Contract.
- **8.4** Except for the workmen's compensation insurance, the insurance policies under this Article shall:
- **8.4.1** Name UNDP as additional insured:
- 8.4.2 Include a waiver of subrogation of the Contractor's rights to the insurance carrier against the UNDP;
- **8.4.3** Provide that the UNDP shall receive thirty (30) days written notice from the insurers prior to any cancellation or change of coverage.
- **8.5** The Contractor shall, upon request, provide the UNDP with satisfactory evidence of the insurance required under this Article.

9.0 ENCUMBRANCES/LIENS:

The Contractor shall not cause or permit any lien, attachment or other encumbrance by any person to be placed on file or to remain on file in any public office or on file with the UNDP against any monies due or to become due for any work done or materials furnished under this Contract, or by reason of any other claim or demand against the Contractor.

10.0 TITLE TO EQUIPMENT: Title to any equipment and supplies that may be furnished by UNDP shall rest with UNDP and any such equipment shall be returned to UNDP at the conclusion of this Contract or when no longer needed by the Contractor. Such equipment, when returned to UNDP, shall be in the same condition as when delivered to the Contractor, subject to normal wear and tear. The Contractor shall be liable to compensate UNDP for equipment determined to be damaged or degraded beyond normal wear and tear.

11.0 COPYRIGHT, PATENTS AND OTHER PROPRIETARY RIGHTS:

- 11.1 Except as is otherwise expressly provided in writing in the Contract, the UNDP shall be entitled to all intellectual property and other proprietary rights including, but not limited to, patents, copyrights, and trademarks, with regard to products, processes, inventions, ideas, know-how, or documents and other materials which the Contractor has developed for the UNDP under the Contract and which bear a direct relation to or are produced or prepared or collected in consequence of, or during the course of, the performance of the Contract, and the Contractor acknowledges and agrees that such products, documents and other materials constitute works made for hire for the UNDP.
- 11.2 To the extent that any such intellectual property or other proprietary rights consist of any intellectual property or other proprietary rights of the Contractor: (i) that pre-existed the performance by the Contractor of

its obligations under the Contract, or (ii) that the Contractor may develop or acquire, or may have developed or acquired, independently of the performance of its obligations under the Contract, the UNDP does not and shall not claim any ownership interest thereto, and the Contractor grants to the UNDP a perpetual license to use such intellectual property or other proprietary right solely for the purposes of and in accordance with the requirements of the Contract.

- 11.3 At the request of the UNDP; the Contractor shall take all necessary steps, execute all necessary documents and generally assist in securing such proprietary rights and transferring or licensing them to the UNDP in compliance with the requirements of the applicable law and of the Contract.
- 11.4 Subject to the foregoing provisions, all maps, drawings, photographs, mosaics, plans, reports, estimates, recommendations, documents, and all other data compiled by or received by the Contractor under the Contract shall be the property of the UNDP, shall be made available for use or inspection by the UNDP at reasonable times and in reasonable places, shall be treated as confidential, and shall be delivered only to UNDP authorized officials on completion of work under the Contract.

12.0 USE OF NAME, EMBLEM OR OFFICIAL SEAL OF UNDP OR THE UNITED NATIONS:

The Contractor shall not advertise or otherwise make public the fact that it is a Contractor with UNDP, nor shall the Contractor, in any manner whatsoever use the name, emblem or official seal of UNDP or THE United Nations, or any abbreviation of the name of UNDP or United Nations in connection with its business or otherwise.

13.0 CONFIDENTIAL NATURE OF DOCUMENTS AND INFORMATION:

Information and data that is considered proprietary by either Party, and that is delivered or disclosed by one Party ("Discloser") to the other Party ("Recipient") during the course of performance of the Contract, and that is designated as confidential ("Information"), shall be held in confidence by that Party and shall be handled as follows:

- 13.1 The recipient ("Recipient") of such information shall:
- **13.1.1** use the same care and discretion to avoid disclosure, publication or dissemination of the Discloser's Information as it uses with its own similar information that it does not wish to disclose, publish or disseminate; and,
 - use the Discloser's Information solely for the purpose for which it was disclosed.
- 13.2 Provided that the Recipient has a written agreement with the following persons or entities requiring them to treat the Information confidential in accordance with the Contract and this Article 13, the Recipient may disclose Information to:
 - 13.2.1 any other party with the Discloser's prior written consent; and,
- 13.2.2 the Recipient's employees, officials, representatives and agents who have a need to know such Information for purposes of performing obligations under the Contract, and employees officials, representatives and agents of any legal entity that it controls, controls it, or with which it is under common control, who have a need to know such Information for purposes of performing obligations under the Contract, provided that, for these purposes a controlled legal entity means:
- **13.2.2.1** a corporate entity in which the Party owns or otherwise controls, whether directly or indirectly, over fifty percent (50%) of voting shares thereof; or,
 - 13.2.2.2 any entity over which the Party exercises effective managerial control; or,
 - 13.2.2.3 for the UNDP, an affiliated Fund such as UNCDF, UNIFEM and UNV.
- 13.3 The Contractor may disclose Information to the extent required by law, provided that, subject to and

without any waiver of the privileges and immunities of the United Nations, the Contractor will give the UNDP sufficient prior notice of a request for the disclosure of Information in order to allow the UNDP to have a reasonable opportunity to take protective measures or such other action as may be appropriate before any such disclosure is made.

- 13.4 The UNDP may disclose Information to the extent as required pursuant to the Charter of the UN, resolutions or regulations of the General Assembly, or rules promulgated by the Secretary-General.
- 13.5 The Recipient shall not be precluded from disclosing Information that is obtained by the Recipient from a third party without restriction, is disclosed by the Discloser to a third party without any obligation of confidentiality, is previously known by the Recipient, or at any time is developed by the Recipient completely independently of any disclosures hereunder.
- 13.6 These obligations and restrictions of confidentiality shall be effective during the term of the Contract, including any extension thereof, and, unless otherwise provided in the Contract, shall remain effective following any termination of the Contract,

14.0 FORCE MAJEURE; OTHER CHANGES IN CONDITIONS

- 14.1 In the event of and as soon as possible after the occurrence of any cause constituting force majeure, the Contractor shall give notice and full particulars in writing to the UNDP, of such occurrence or change if the Contractor is thereby rendered unable, wholly or in part, to perform its obligations and meet its responsibilities under this Contract. The Contractor shall also notify the UNDP of any other changes in conditions or the occurrence of any event that interferes or threatens to interfere with its performance of this Contract. On receipt of the notice required under this Article, the UNDP shall take such action as, in its sole discretion; it considers to be appropriate or necessary in the circumstances, including the granting to the Contractor of a reasonable extension of time in which to perform its obligations under this Contract.
- 14.2 If the Contractor is rendered permanently unable, wholly, or in part, by reason of force majeure to perform its obligations and meet its responsibilities under this Contract, the UNDP shall have the right to suspend or terminate this Contract on the same terms and conditions as are provided for in Article 15, "Termination", except that the period of notice shall be seven (7) days instead of thirty (30) days.
- 14.3 Force majeure as used in this Article means acts of God, war (whether declared or not), invasion, revolution, insurrection, or other acts of a similar nature or force.
- 14.4 The Contractor acknowledges and agrees that, with respect to any obligations under the Contract that the Contractor must perform in or for any areas in which the UNDP is engaged in, preparing to engage in, or disengaging from any peacekeeping, humanitarian or similar operations, any delays or failure to perform such obligations arising from or relating to harsh conditions within such areas or to any incidents of civil unrest occurring in such areas shall not, in and of itself, constitute force majeure under the Contract..

15.0 TERMINATION

- 15.1 Either party may terminate this Contract for cause, in whole or in part, upon thirty (30) days notice, in writing, to the other party. The initiation of arbitral proceedings in accordance with Article 16.2 ("Arbitration"), below, shall not be deemed a termination of this Contract.
- 15.2 UNDP reserves the right to terminate without cause this Contract at any time upon 15 days prior written notice to the Contractor, in which case UNDP shall reimburse the Contractor for all reasonable costs incurred by the Contractor prior to receipt of the notice of termination.
- 15.3 In the event of any termination by UNDP under this Article, no payment shall be due from UNDP to the Contractor except for work and services satisfactorily performed in conformity with the express terms of this Contract.
- 15.4 Should the Contractor be adjudged bankrupt, or be liquidated or become insolvent, or should the

Contractor make an assignment for the benefit of its creditors, or should a Receiver be appointed on account of the insolvency of the Contractor, the UNDP may, without prejudice to any other right or remedy it may have under the terms of these conditions, terminate this Contract forthwith. The Contractor shall immediately inform the UNDP of the occurrence of any of the above events.

16.0 SETTLEMENT OF DISPUTES

- **16.1** Amicable Settlement: The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of this Contract or the breach, termination or invalidity thereof. Where the parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the parties.
- 16.2 Arbitration: Any dispute, controversy, or claim between the Parties arising out of the Contract or the breach, termination, or invalidity thereof, unless settled amicably under Article 16.1, above, within sixty (60) days after receipt by one Party of the other Party's written request for such amicable settlement, shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining. The decisions of the arbitral tribunal shall be based on general principles of international commercial law. For all evidentiary questions, the arbitral tribunal shall be guided by the Supplementary Rules Governing the Presentation and Reception of Evidence in International Commercial Arbitration of the International Bar Association, 28 May 1983 edition. The arbitral tribunal shall be empowered to order the return or destruction of goods or any property, whether tangible or intangible, or of any confidential information provided under the Contract, order the termination of the Contract, or order that any other protective measures be taken with respect to the goods, services or any other property, whether tangible or intangible, or of any confidential information provided under the Contract, as appropriate, all in accordance with the authority of the arbitral tribunal pursuant to Article 26 ("Interim Measures of Protection") and Article 32 ("Form and Effect of the Award") of the UNCITRAL Arbitration Rules. The arbitral tribunal shall have no authority to award punitive damages. In addition, unless otherwise expressly provided in the Contract, the arbitral tribunal shall have no authority to award interest in excess of the London Inter-Bank Offered Rate ("LIBOR") then prevailing, and any such interest shall be simple interest only. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such dispute, controversy, or claim.

17.0 PRIVILEGES AND IMMUNITIES:

Nothing in or relating to this Contract shall be deemed a waiver, express or implied, of any of the privileges and immunities of the United Nations, including its subsidiary organs.

18.0 TAX EXEMPTION

- 18.1 Section 7 of the Convention on the Privileges and Immunities of the United Nations provides, inter-alia that the United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize the United Nations exemption from such taxes, duties or charges, the Contractor shall immediately consult with the UNDP to determine a mutually acceptable procedure.
- 18.2 Accordingly, the Contractor authorizes UNDP to deduct from the Contractor's invoice any amount representing such taxes, duties or charges, unless the Contractor has consulted with the UNDP before the payment thereof and the UNDP has, in each instance, specifically authorized the Contractor to pay such taxes, duties or charges under protest. In that event, the Contractor shall provide the UNDP with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

19.0 CHILD LABOUR

19.1 The Contractor represents and warrants that neither it, nor any of its suppliers is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from performing any work that is likely to be

hazardous or to interfere with the child's education, or to be harmful to the child's health or physical mental, spiritual, moral or social development.

19.2 Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, at no cost to UNDP.

20.0 MINES:

- 20.1 The Contractor represents and warrants that neither it nor any of its suppliers is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.
- **20.2** Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind of UNDP.

21.0 OBSERVANCE OF THE LAW:

The Contractor shall comply with all laws, ordinances, rules, and regulations bearing upon the performance of its obligations under the terms of this Contract.

22.0 SEXUAL EXPLOITATION:

- 22.1 The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by it or by any of its employees or any other persons who may be engaged by the Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all appropriate measures to prohibit its employees or other persons engaged by it from, exchanging any money, goods, services, offers of employment or other things of value, for sexual favors or activities, or from engaging in any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNDP to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.
- 22.2 The UNDP shall not apply the foregoing standard relating to age in any case in which the Contractor's personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of eighteen years with whom sexual activity has occurred and in which such marriage is recognized as valid under the laws of the country of citizenship of such Contractor's personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.

23.0 SECURITY:

- 23.1 The Contractor shall:
 - (a) Put in place an appropriate security plan and maintain the security plan, taking into account the security situation in the country where the services are being provided;
 - (b) Assume all risks and liabilities related to the Contractor's security, and the full implementation of the security plan.
- 23.2 UNDP reserves the right to verify whether such a plan is in place, and to suggest modifications to the plan when necessary. Failure to maintain and implement an appropriate security plan as required hereunder shall be deemed a breach of this contract. Notwithstanding the foregoing, the Contractor shall remain solely responsible for the security of its personnel and for UNDP's property in its custody as set forth in paragraph 4.1 above.

24.0 AUDITS AND INVESTIGATIONS:

- **24.1** Each invoice paid by UNDP shall be subject to a post-payment audit by auditors, whether internal or external, of UNDP or the authorized agents of the UNDP at any time during the term of the Contract and for a period of three (3) years following the expiration or prior termination of the Contract. The UNDP shall be entitled to a refund from the Contractor for any amounts shown by such audits to have been paid by the UNDP other than in accordance with the terms and conditions of the Contract. Should the audit determine that any funds paid by UNDP have not been used as per contract clauses, the company shall reimburse such funds forthwith. Where the company fails to reimburse such funds, UNDP reserves the right to seek recovery and/or to take any other action as it deems necessary.
- 24.2 The Contractor acknowledges and agrees that, at anytime, UNDP may conduct investigations relating to any aspect of the Contract, the obligations performed under the Contract, and the operations of the Contractor generally. The right of UNDP to conduct an investigation and the Contractor's obligation to comply with such an investigation shall not lapse upon expiration or prior termination of the Contract. The Contractor shall provide its full and timely cooperation with any such inspections, post-payment audits or investigations. Such cooperation shall include, but shall not be limited to, the Contractor's obligation to make available its personnel and any documentation for such purposes and to grant to UNDP access to the Contractor's premises. The Contractor shall require its agents, including, but not limited to, the Contractor's attorneys, accountants or other advisers, to reasonably cooperate with any inspections, post-payment audits or investigations carried out by UNDP hereunder.

29.0 ANTI-TERRORISM:

25.1 The Contractor agrees to undertake all reasonable efforts to ensure that none of the UNDP funds received under this Contract are used to provide support to individuals or entities associated with terrorism and that the recipients of any amounts provided by UNDP hereunder do not appear on the list maintained by the Security Council Committee established pursuant to resolution 1267 (1999). The list can be accessed via http://www.un.org/Docs/sc/committees/1267/1267ListEng.htm. This provision must be included in all subcontracts or sub-agreements entered into under this Contract.

34.0 AUTHORITY TO MODIFY:

Pursuant to the Financial Regulations and Rules of UNDP, only the UNDP Authorized Official possesses the authority to agree on behalf of UNDP to any modification of or change in this Agreement, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in this Contract shall be valid and enforceable against UNDP unless provided by an amendment to this Agreement signed by the Contractor and jointly by the UNDP Authorized Official.