United Nations Development Programme



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# **REQUEST FOR PROPOSAL**

Supporting access and delivery of new health technologies in lowand middle-income countries through capacity building and developing long-term institutional memory in procurement and supply chain management

RFP No.: RFP-2018-17

Project: UNDP-BRH-Access and Delivery Partnership (ADP)

Country: Thailand

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The United Nations Development Programme (UNDP) hereby invites you to submit a Proposal to this Request for Proposal (RFP) for the above-referenced subject.

This RFP includes the following documents and the General Terms and Conditions of Contract which is inserted in the Bid Data Sheet (BDS):

Section 1: This Letter of Invitation

Section 2: Instruction to Bidders

Section 3: Bid Data Sheet (BDS)

Section 4: Evaluation Criteria

Section 5: Terms of Reference

Section 6: Returnable Bidding Forms

- Form A: Technical Proposal Submission Form
- Form B: Bidder Information Form
- o Form C: Joint Venture/Consortium/Association Information Form
- Form D: Qualification Form
- Form E: Format of Technical Proposal
- o Form F: Financial Proposal Submission Form
- Form G: Financial Proposal Form

Your offer, comprising of a Technical and Financial Proposal, should be submitted in accordance with Section 2, through eTendering online system and by the deadline indicated in <a href="https://etendering.partneragencies.org">https://etendering.partneragencies.org</a>

If you are interested in submitting a Proposal in response to this RFP, please prepare your Proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the Deadline for Submission of Proposals set out in Bid Data Sheet.

You are kindly requested to indicate whether your company intends to submit a Proposal by clicking on "**Accept Invitation**" button. If that is not the case, UNDP would appreciate your indicating the reason, for our records. If you have received this RFP through a direct invitation by UNDP, transferring this invitation to another firm requires your written notification to UNDP of such transfer and the name of the company to whom the invitation was forwarded.

Should you require further clarifications, kindly communicate with the contact person identified in the attached Data Sheet as the focal point for queries on this RFP. UNDP looks forward to receiving your Proposal and thank you in advance for your interest in UNDP procurement opportunities.

Issued by:

Approved by:

Name: Ei Cho Nyunt Title: Procurement and Admin Analyst Date: Select date Name: Keshini Wijesundera Title: Transactional Services Team Manager Date: <mark>Select date</mark>

## Section 2. Instruction to Bidders

A. GENERAL PROVISIONS				
Introduction	1.1	Bidders shall adhere to all the requirements of this RFP, including any amendments in writing by UNDP. This RFP is conducted in accordance with the UNDP Programme and Operations Policies and Procedures (POPP) on Contracts and Procurement which can be accessed at <u>https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-</u> <u>476a-8ef8-e81f93a2b38d</u>		
	1.2	Any Proposal submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Proposal by UNDP. UNDP is under no obligation to award a contract to any Bidder as a result of this RFP.		
	1.3	As part of the bid, it is desired that the Bidder registers at the United Nations Global Marketplace (UNGM) website ( <u>www.ungm.org</u> ). The Bidder may still submit a bid even if not registered with the UNGM. However, if the Bidder is selected for contract award, the Bidder must register on the UNGM prior to contract signature.		
Fraud & Corruption, Gifts and Hospitality	1.4	UNDP strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of UNDP vendors and requires all bidders/vendors observe the highest standard of ethics during the procurement process and contract implementation. UNDP's Anti-Fraud Policy can be found at <a href="http://www.undp.org/content/undp/en/home/operations/accountability/audit/officeeof">http://www.undp.org/content/undp/en/home/operations/accountability/audit/officeeof</a> e of audit andinvestigation.html#anti		
	1.5	Bidders/vendors shall not offer gifts or hospitality of any kind to UNDP staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches or dinners.		
	1.6	<ul> <li>In pursuance of this policy, UNDP</li> <li>(a) Shall reject a proposal if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question;</li> <li>(b) Shall declare a vendor ineligible, either indefinitely or for a stated period of time, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a UNDP contract.</li> </ul>		
	1.7	All Bidders must adhere to the UN Supplier Code of Conduct, which may be found at <a href="http://www.un.org/depts/ptd/pdf/conduct_english.pdf">http://www.un.org/depts/ptd/pdf/conduct_english.pdf</a>		
Eligibility	1.8	A vendor should not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to UNDP whether they are subject to any sanction or temporary suspension imposed by these organizations.		
	1.9	It is the Bidder's responsibility to ensure that its employees, joint venture members, sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by UNDP.		

Conflict of Interests	<ul> <li>Bidders must strictly avoid conflicts with other assignments or their of interests, and act without consideration for future work. Bidders found to ha conflict of interest shall be disqualified. Without limitation on the genera of the above, Bidders, and any of their affiliates, shall be considered to hav conflict of interest with one or more parties in this solicitation process, if the a) Are or have been associated in the past, with a firm or any of its affilia which have been engaged by UNDP to provide services for the preparat of the design, specifications, Terms of Reference, cost analysis/estimat and other documents to be used for the procurement of the goods services in this selection process;</li> <li>Were involved in the preparation and/or design of the programme/proprelated to the services requested under this RFP; or</li> <li>c) Are found to be in conflict for any other reason, as may be established or at the discretion of UNDP.</li> <li>In the event of any uncertainty in the interpretation of a potential conflic interest, Bidders must disclose to UNDP, and seek UNDP's confirmation whether or not such a conflict exists.</li> <li>Similarly, the Bidders must disclose in their proposal their knowledge of following: <ul> <li>a) If the owners, part-owners, officers, directors, controlling shareholders the bidding entity or key personnel are family members of UNDP s involved in the procurement functions and/or the Government of country or any Implementing Partner receiving services.</li> <li>Failure to disclose such an information may result in the rejection of the propro rproposals affected by the non-disclosure.</li> </ul> </li> <li>13 The eligibility of Bidders that are wholly or partly owned by the Government s be subject to UNDP's further evaluation and review of various factors such being registered, operated and managed as an independent business entity, extent of Government ownership/share, receipt of subsidies, mandate access to information in relation to this RFP, among others. Condition</li></ul>	ave ality ve a ey: ates tion, and ject by, t of the staff the and ived shall h as the and may
B. PREPARATION OF	DPOSALS	
General Considerations	<ul> <li>In preparing the Proposal, the Bidder is expected to examine the RFP in de Material deficiencies in providing the information requested in the RFP r result in rejection of the Proposal.</li> <li>The Bidder will not be permitted to take advantage of any errors or omission the RFP. Should such errors or omissions be discovered, the Bidder must no</li> </ul>	may ns in
	the UNDP	July
Cost of Preparation of Proposal	16 The Bidder shall bear any and all costs related to the preparation and submission of the Proposal, regardless of whether its Proposal was selected not. UNDP shall not be responsible or liable for those costs, regardless of conduct or outcome of the procurement process.	d or
Language	17 The Proposal, as well as any and all related correspondence exchanged by Bidder and UNDP, shall be written in the language (s) specified in the BDS.	the
Documents Comprising	18 The Proposal shall comprise of the following documents:	

the Proposal	<ul> <li>a) Documents Establishing the Eligibility and Qualifications of the Bidder;</li> <li>b) Technical Proposal;</li> <li>c) Financial Proposal;</li> <li>d) Proposal Security, if required by BDS;</li> <li>e) Any attachments and/or appendices to the Proposal.</li> </ul>
Documents Establishing the Eligibility and Qualifications of the Bidder	1.19 The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the Forms provided under Section 6 and providing documents required in those forms. In order to award a contract to a Bidder, its qualifications must be documented to UNDP's satisfaction.
Technical Proposal Format and Content	1.20 The Bidder is required to submit a Technical Proposal using the Standard Forms and templates provided in Section 6 of the RFP.
	1.21 The Technical Proposal shall not include any price or financial information. A Technical Proposal containing material financial information may be declared non-responsive.
	1.22 Samples of items, when required as per Section 5, shall be provided within the time specified and unless otherwise specified by UNDP, and at no expense to UNDP
	1.23 When applicable and required as per Section 5, the Bidder shall describe the necessary training programme available for the maintenance and operation of the services and/or equipment offered as well as the cost to the UNDP. Unless otherwise specified, such training as well as training materials shall be provided in the language of the Bid as specified in the BDS.
Financial Proposals	1.24 The Financial Proposal shall be prepared using the Standard Form provided in Section 6 of the RFP. It shall list all major cost components associated with the services, and the detailed breakdown of such costs.
	1.25 Any output and activities described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, as well as in the final total price.
	1.26 Prices and other financial information must not be disclosed in any other place except in the financial proposal.
Proposal Security	1.27 A Proposal Security, if required by BDS, shall be provided in the amount and form indicated in the BDS. The Proposal Security shall be valid up to thirty (30) days after the final date of validity of the Proposal.
	1.28 The Proposal Security shall be included along with the Technical Proposal. If Proposal Security is required by the RFP but is not found along with the Technical Proposal, the Proposal shall be rejected.
	1.29 If the Proposal Security amount or its validity period is found to be less than what is required by UNDP, UNDP shall reject the Proposal.
	1.30 In the event an electronic submission is allowed in the BDS, Bidders shall include a copy of the Bid Security in their proposal and the original of the Proposal Security must be sent via courier or hand delivery as per the instructions in BDS.
	1.31 The Proposal Security may be forfeited by UNDP, and the Proposal rejected, in the event of any one or combination, of the following conditions:
	<ul> <li>a) If the Bidder withdraws its offer during the period of the Proposal Validity specified in the BDS, or;</li> <li>b) In the event that the successful Bidder fails: <ol> <li>to sign the Contract after UNDP has issued an award; or</li> </ol> </li> </ul>

	1.32 to furnish the Performance Security, insurances, or other documents that UNI may require as a condition precedent to the effectivity of the contract that m be awarded to the Bidder.
Currencies	1.33 All prices shall be quoted in the currency or currencies indicated in the BE Where Proposals are quoted in different currencies, for the purposes comparison of all Proposals:
	<ul> <li>a) UNDP will convert the currency quoted in the Proposal into the UNI preferred currency, in accordance with the prevailing UN operational rate exchange on the last day of submission of Proposals; and</li> </ul>
	b) In the event that UNDP selects a proposal for award that is quoted in currency different from the preferred currency in the BDS, UNDP sh reserve the right to award the contract in the currency of UNDP's preference using the conversion method specified above.
Joint Venture, Consortium or Association	1.34 If the Bidder is a group of legal entities that will form or have formed a Joi Venture (JV), Consortium or Association for the Proposal, they shall confirm their Proposal that : (i) they have designated one party to act as a lead enti duly vested with authority to legally bind the members of the JV, Consortium Association jointly and severally, which shall be evidenced by a duly notariz Agreement among the legal entities, and submitted with the Proposal; and if they are awarded the contract, the contract shall be entered into, by a between UNDP and the designated lead entity, who shall be acting for and behalf of all the member entities comprising the joint venture.
	1.35 After the Deadline for Submission of Proposal, the lead entity identified represent the JV, Consortium or Association shall not be altered without the priviriten consent of UNDP.
	1.36 The lead entity and the member entities of the JV, Consortium or Associations shall abide by the provisions of Clause 9 herein in respect of submitting only oproposal.
	1.37 The description of the organization of the JV, Consortium or Association muclearly define the expected role of each of the entity in the joint venture delivering the requirements of the RFP, both in the Proposal and the Consortium or Association Agreement. All entities that comprise the Consortium or Association shall be subject to the eligibility and qualification assessment by UNDP.
	1.38 A JV, Consortium or Association in presenting its track record and experien should clearly differentiate between:
	<ul> <li>Those that were undertaken together by the JV, Consortium or Association and</li> </ul>
	<li>b) Those that were undertaken by the individual entities of the JV, Consortius or Association.</li>
	1.39 Previous contracts completed by individual experts working privately but we are permanently or were temporarily associated with any of the member firm cannot be claimed as the experience of the JV, Consortium or Association those of its members, but should only be claimed by the individual expert themselves in their presentation of their individual credentials.
	1.40 JV, Consortium or Associations are encouraged for high value, multi-sector requirements when the spectrum of expertise and resources required may not be available within one firm.

Only One Proposal	<ul> <li>1.41 The Bidder (including the individual members of any Joint Venture) shall submit only one Proposal, either in its own name or as part of a Joint Venture.</li> <li>1.42 Proposals submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following: <ul> <li>a) they have at least one controlling partner, director or shareholder in common; or</li> <li>b) any one of them receive or have received any direct or indirect subsidy from the other/s; or</li> <li>c) they have the same legal representative for purposes of this RFP; or</li> <li>d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Proposal of, another Bidder regarding this RFP process;</li> <li>e) they are subcontractors to each other's Proposal, or a subcontractor to one Proposal also submits another Proposal under its name as lead Bidder; or</li> <li>f) some key personnel proposal received for this RFP process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Proposal.</li> </ul> </li> </ul>
Proposal Validity Period	<ul> <li>1.43 Proposals shall remain valid for the period specified in the BDS, commencing on the Deadline for Submission of Proposals. A Proposal valid for a shorter period may be rejected by UNDP and rendered non-responsive.</li> <li>1.44 During the Proposal validity period, the Bidder shall maintain its original Proposal without any change, including the availability of the Key Personnel, the</li> </ul>
	proposed rates and the total price.
Extension of Proposal Validity Period	1.45 In exceptional circumstances, prior to the expiration of the proposal validity period, UNDP may request Bidders to extend the period of validity of their Proposals. The request and the responses shall be made in writing, and shall be considered integral to the Proposal.
	1.46 If the Bidder agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal.
	1.47 The Bidder has the right to refuse to extend the validity of its Proposal, and in which case, such Proposal will not be further evaluated.
Clarification of Proposal	1.48 Bidders may request clarifications on any of the RFP documents no later than the date indicated in the BDS. Any request for clarification must be sent in writing in the manner indicated in the BDS. If inquiries are sent other than specified channel, even if they are sent to a UNDP staff member, UNDP shall have no obligation to respond or confirm that the query was officially received.
	1.49 UNDP will provide the responses to clarifications through the method specified in the BDS.
	1.50 UNDP shall endeavor to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Proposals, unless UNDP deems that such an extension is justified and necessary.
Amendment of Proposals	1.51 At any time prior to the deadline of Proposal submission, UNDP may for any reason, such as in response to a clarification requested by a Bidder, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective bidders.

	1.52 If the amendment is substantial, UNDP may extend the Deadline for submission of proposal to give the Bidders reasonable time to incorporate the amendment into their Proposals.
Alternative Proposals	1.53 Unless otherwise specified in the BDS, alternative proposals shall not b considered. If submission of alternative proposal is allowed by BDS, a Bidder ma submit an alternative proposal, but only if it also submits a proposal conformin to the RFP requirements. UNDP shall only consider the alternative proposa offered by the Bidder whose conforming proposal ranked the highest as per th specified evaluation method. Where the conditions for its acceptance are me or justifications are clearly established, UNDP reserves the right to award contract based on an alternative proposal.
	1.54 If multiple/alternative proposals are being submitted, they must be clearl marked as "Main Proposal" and "Alternative Proposal"
Pre-Bid Conference	1.55 When appropriate, a Bidder's conference will be conducted at the date, time an location specified in the BDS. All Bidders are encouraged to attend. Non attendance, however, shall not result in disqualification of an interested Bidde Minutes of the Bidder's conference will be disseminated on the procuremer website and shared by email or on the e-Tendering platform as specified in th BDS. No verbal statement made during the conference shall modify the term and conditions of the RFP, unless specifically incorporated in the Minutes of the Bidder's Conference or issued/posted as an amendment to RFP.
C. SUBMISSION AN	OPENING OF PROPOSALS
Submission	1.56 The Bidder shall submit a duly signed and complete Proposal comprising th documents and forms in accordance with the requirements in the BDS. Th submission shall be in the manner specified in the BDS.
	1.57 The Proposal shall be signed by the Bidder or person(s) duly authorized t commit the Bidder. The authorization shall be communicated through document evidencing such authorization issued by the legal representative of the bidding entity, or a Power of Attorney, accompanying the Proposal.
	1.58 Bidders must be aware that the mere act of submission of a Proposal, in and c itself, implies that the Bidder fully accepts the UNDP General Contract Terms an Conditions.
Hard copy (manual) submission	1.59 Hard copy (manual) submission by courier or hand delivery allowed or specifie in the BDS shall be governed as follows:
	a) The signed Proposal shall be marked "Original", and its copies marke "Copy" as appropriate. The number of copies is indicated in the BDS. A copies shall be made from the signed original only. If there ar discrepancies between the original and the copies, the original shall prevail
	b) The Technical Proposal and the Financial Proposal envelopes MUST B COMPLETELY SEPARATE and each of them must be submitted sealer individually and clearly marked on the outside as either "TECHNICA PROPOSAL" or "FINANCIAL PROPOSAL", as appropriate. Each envelop SHALL clearly indicate the name of the Bidder. The outer envelopes shall:
	i. Bear the name and address of the bidder;
	ii. Be addressed to UNDP as specified in the BDS

	iii.	Bear a warning that states " <i>Not to be opened before the time and date for proposal opening</i> " as specified in the BDS.
		If the envelopes and packages with the Proposal are not sealed and marked as required, UNDP shall assume no responsibility for the misplacement, loss, or premature opening of the Proposal.
Email Submission	1.60	Email submission, if allowed or specified in the BDS, shall be governed as follows:
		a) Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;
		b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE. The financial proposal shall be encrypted with different passwords and clearly labelled. The files must be sent to the dedicated email address specified in the BDS.
		c) The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose Technical Proposal has been found to be technically responsive. Failure to provide correct password may result in the proposal being rejected.
eTendering submission		Electronic submission through eTendering, if allowed or specified in the BDS, shall be governed as follows:
		a) Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;
		b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labelled.
		d) The Financial Proposal file must be encrypted with a password so that it cannot be opened nor viewed until the password is provided. The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose technical proposal has been found to be technically responsive. Failure to provide the correct password may result in the proposal being rejected.
		c) Documents which are required to be in original form (e.g. Bid Security, etc.) must be sent via courier or hand delivery as per the instructions in BDS.
		d) Detailed instructions on how to submit, modify or cancel a bid in the eTendering system are provided in the eTendering system Bidder User Guide and Instructional videos available on this link: <u>http://www.undp.org/content/undp/en/home/operations/procurement/bu</u> <u>siness/procurement-notices/resources/</u>
Deadline for Submission of Proposals and Late Proposals		Complete Proposals must be received by UNDP in the manner, and no later than the date and time, specified in the BDS. UNDP shall only recognize the date and time that the bid was received by UNDP
		UNDP shall not consider any Proposal that is submitted after the deadline for the submission of Proposals.
Withdrawal, Substitution, and		A Bidder may withdraw, substitute or modify its Proposal after it has been submitted at any time prior to the deadline for submission.
Modification of Proposals		Manual and Email submissions: A bidder may withdraw, substitute or modify its Proposal by sending a written notice to UNDP, duly signed by an authorized representative, and shall include a copy of the authorization (or a Power of

	1.66	Attorney). The corresponding substitution or modification of the Proposal, if any, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of proposals, by clearly marking them as "WITHDRAWAL" "SUBSTITUTION," or "MODIFICATION" eTendering: A Bidder may withdraw, substitute or modify its Proposal by
	1.00	Canceling, Editing, and re-submitting the proposal directly in the system. It is the responsibility of the Bidder to properly follow the system instructions, duly edit and submit a substitution or modification of the Proposal as needed. Detailed instructions on how to cancel or modify a Proposal directly in the system are provided in Bidder User Guide and Instructional videos.
	1.67	Proposals requested to be withdrawn shall be returned unopened to the Bidders (only for manual submissions), except if the bid is withdrawn after the bid has been opened
Proposal Opening	1.68	There is no public bid opening for RFPs. UNDP shall open the Proposals in the presence of an ad-hoc committee formed by UNDP, consisting of at least two (2) members. In the case of e-Tendering submission, bidders will receive an automatic notification once their proposal is opened.
D. EVALUATION OF P	ROPO	SALS
Confidentiality	1.69	Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award.
	1.70	Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNDP's vendor sanctions procedures.
Evaluation of Proposals	1.71	The Bidder is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 24 of this RFP. UNDP will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.
	1.72	Evaluation of proposals is made of the following steps:
		<ul> <li>a) Preliminary Examination</li> <li>b) Minimum Eligibility and Qualification (if pre-qualification is not done)</li> <li>c) Evaluation of Technical Proposals</li> <li>d) Evaluation of Financial Proposals</li> </ul>
Preliminary Examination	1.73	UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.
Evaluation of Eligibility and Qualification	1.74	Eligibility and Qualification of the Bidder will be evaluated against the Minimum Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria).
	1.75	<ul> <li>In general terms, vendors that meet the following criteria may be considered qualified:</li> <li>a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors'</li> </ul>
		list; b) They have a good financial standing and have access to adequate financial

	<ul> <li>resources to perform the contract and all existing commercial commitments,</li> <li>c) They have the necessary similar experience, technical expertise, production capacity where applicable, quality certifications, quality assurance procedures and other resources applicable to the provision of the services required;</li> <li>d) They are able to comply fully with UNDP General Terms and Conditions of Contract;</li> <li>e) They do not have a consistent history of court/arbitral award decisions against the Bidder; and</li> <li>f) They have a record of timely and satisfactory performance with their clients.</li> </ul>
Evaluation of Technical and Financial Proposals	<ul> <li>1.76 The evaluation team shall review and evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and other RFP documents, applying the evaluation criteria, sub-criteria, and point system specified in the Section 4 (Evaluation Criteria). A Proposal shall be rendered non-responsive at the technical evaluation stage if it fails to achieve the minimum technical score indicated in the BDS. When necessary and if stated in the BDS, UNDP may invite technically responsive bidders for a presentation related to their technical proposals. The conditions for the presentation shall be provided in the bid document where required.</li> <li>1.77 In the second stage, only the Financial Proposals of those Bidders who achieve</li> </ul>
	the minimum technical score will be opened for evaluation. The Financial Proposals corresponding to Technical Proposals that were rendered non- responsive shall remain unopened, and, in the case of manual submission, be returned to the Bidder unopened. For emailed Proposals and e-tendering submissions, UNDP will not request for the password of the Financial Proposals of bidders whose Technical Proposal were found not responsive.
	1.78 The evaluation method that applies for this RFP shall be as indicated in the BDS, which may be either of two (2) possible methods, as follows: (a) the lowest priced method which selects the lowest evaluated financial proposal of the technically responsive Bidders; or (b) the combined scoring method which will be based on a combination of the technical and financial score.
	1.79 When the BDS specifies a combined scoring method, the formula for the rating of the Proposals will be as follows:
	Rating the Technical Proposal (TP):
	<b>TP Rating</b> = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100
	Rating the Financial Proposal (FP):
	<b>FP Rating</b> = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100
	Total Combined Score:
	<b>Combined Score =</b> (TP Rating) x (Weight of TP, e.g. 70%) + (FP Rating) x (Weight of FP, e.g., 30%)
Due Diligence	1.80 UNDP reserves the right to undertake a due diligence exercise, also called post qualification, aimed at determining to its satisfaction, the validity of the information provided by the Bidder. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the

	following:
	<ul> <li>a) Verification of accuracy, correctness and authenticity of information provided by the Bidder;</li> <li>b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team;</li> <li>c) Inquiry and reference checking with Government entities with jurisdiction on the Bidder, or with previous clients, or any other entity that may have done business with the Bidder;</li> <li>d) Inquiry and reference checking with previous clients on the performance on on-going or contracts completed, including physical inspections of previous works, as necessary;</li> <li>e) Physical inspection of the Bidder's offices, branches or other places where business transpires, with or without notice to the Bidder;</li> <li>f) Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract.</li> </ul>
Clarification of Proposals	1.81 To assist in the examination, evaluation and comparison of Proposals, UNDP may, at its discretion, ask any Bidder for a clarification of its Proposal.
	1.82 UNDP's request for clarification and the response shall be in writing and no change in the prices or substance of the Proposal shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNDP in the evaluation of the Proposals, in accordance with RFP.
	1.83 Any unsolicited clarification submitted by a Bidder in respect to its Proposal, which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the Proposals.
Responsiveness of Proposal	1.84 UNDP's determination of a Proposal's responsiveness will be based on the contents of the Proposal itself. A substantially responsive Proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission.
	1.85 If a Proposal is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.
Nonconformities, Reparable Errors and Omissions	1.86 Provided that a Proposal is substantially responsive, UNDP may waive any non- conformities or omissions in the Proposal that, in the opinion of UNDP, do not constitute a material deviation.
	1.87 UNDP may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the Proposal. Failure of the Bidder to comply with the request may result in the rejection of its Proposal.
	1.88 For Financial Proposal that has been opened, UNDP shall check and correct arithmetical errors as follows:
	<ul> <li>a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNDP there is an obvious misplacement of the decimal point in the unit price; in which case the line item total as quoted shall govern and the unit price shall be corrected;</li> </ul>
	b) if there is an error in a total corresponding to the addition or subtraction

		of subtotals, the subtotals shall prevail and the total shall be corrected; and
		c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.
	1.89	If the Bidder does not accept the correction of errors made by UNDP, its Proposal shall be rejected.
E. AWARD OF CONT	RACT	
Right to Accept, Reject, Any or All Proposals	1.90	UNDP reserves the right to accept or reject any Proposal, to render any or all of the Proposals as non-responsive, and to reject all Proposals at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Bidder(s) of the grounds for UNDP's action. UNDP shall not be obliged to award the contract to the lowest priced offer.
Award Criteria	1.91	Prior to expiration of the proposal validity, UNDP shall award the contract to the qualified Bidder based on the award criteria indicated in the BDS.
Debriefing	1.92	In the event that a Bidder is unsuccessful, the Bidder may request a debriefing from UNDP. The purpose of the debriefing is to discuss the strengths and weaknesses of the Bidder's submission, in order to assist the Bidder in improving its future proposals for UNDP procurement opportunities. The content of other proposals and how they compare to the Bidder's submission shall not be discussed.
Right to Vary Requirements at the Time of Award	1.93	At the time of award of Contract, UNDP reserves the right to vary the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.
Contract Signature	1.94	Within fifteen (15) days from the date of receipt of the Contract, the successful Bidder shall sign and date the Contract and return it to UNDP. Failure to do so may constitute sufficient grounds for the annulment of the award, and forfeiture of the Proposal Security, if any, and on which event, UNDP may award the Contract to the Second Ranked Bidder or call for new Proposals.
Contract Type and General Terms and Conditions	1.95	The types of Contract to be signed and the applicable UNDP Contract General Terms and Conditions, as specified in BDS, can be accessed at <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>
Performance Security	1.96	specified in BDS and form available at
		https://popp.undp.org/ layouts/15/WopiFrame.aspx?sourcedoc=/UNDP_POPP_ DOCUMENT_LIBRARY/Public/PSU_Solicitation_Performance%20Guarantee%20 Form.docx&action=default_within fifteen (15) days of the contract signature by both parties. Where a performance security is required, the receipt of the performance security by UNDP shall be a condition for rendering the contract effective.
Bank Guarantee for Advanced Payment	1.97	Except when the interests of UNDP so require, it is UNDP's preference to make no advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form available at

	https://popp.undp.org/ layouts/15/WopiFrame.aspx?sourcedoc=/UNDP_POPP 
Liquidated Damages	1.98 If specified in BDS, UNDP shall apply Liquidated Damages resulting from the Contractor's delays or breach of its obligations as per the Contract.
Payment Provisions	1.99 Payment will be made only upon UNDP's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in UNDP with direct supervision of the Contractor. Payment will be effected by bank transfer in the currency of contract.
Vendor Protest	1.100 UNDP's vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures: <u>http://www.undp.org/content/undp/en/home/operations/procurement/busine ss/protest-and-sanctions.html</u>
Other Provisions	<ul> <li>1.101 In the event that the Bidder offers a lower price to the host Government (e.g. General Services Administration (GSA) of the federal government of the United States of America) for similar services, UNDP shall be entitled to same lower price. The UNDP General Terms and Conditions shall have precedence.</li> <li>1.102 UNDP is entitled to receive the same pricing offered by the same Contractor in</li> </ul>
	<ul> <li>contracts with the United Nations and/or its Agencies. The UNDP General Terms and Conditions shall have precedence.</li> <li>1.103 The United Nations has established restrictions on employment of (former) UN staff who have been involved in the procurement process as per bulletin ST/SGB/2006/15         <a href="http://www.un.org/en/ga/search/view_doc.asp?symbol=ST/SGB/2006/15&amp;refer">http://www.un.org/en/ga/search/view_doc.asp?symbol=ST/SGB/2006/15&amp;refer</a> </li> </ul>

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Request for Proposals. In the case of a conflict between the Instructions to Bidders, the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall prevail.

BDS No.	Ref. to Section.2	Data	Specific Instructions / Requirements
1	7	Language of the Proposal	English
2		Submitting Proposals for Parts or sub-parts of the TOR (partial bids)	Not Allowed
3	20	Alternative Proposals	Shall not be considered
4	21	Pre-proposal conference	Will not be conducted
5	10	Proposal Validity Period	90 days
6	14	Bid Security	Not Required
7	41	Advanced Payment upon signing of contract	Not Allowed
8	42	Liquidated Damages	Will not be imposed
9	40	Performance Security	Not Required
10	18	Currency of Proposal	United States Dollar
11	31	Deadline for submitting requests for clarifications/ questions	5 days before the submission deadline
12	31	Contact Details for submitting clarifications/questions	Focal Person in UNDP: Ms. Onanong Wuthimonkolkul Address: 1 <sup>st</sup> Floor, UN Service Building, Rajdamnern Nok Avenue, Phranakorn, Bangkok, 10200 Thailand E-mail address: <u>onanong.wuthimonkolkul@undp.org</u>

13	18, 19 and 21	Manner of Disseminating Supplemental Information to the RFP and responses/clarifications to queries	Posted directly to eTendering
14	23	Deadline for Submission	06 September 2018 06:00 hours New York time (EDT) For eTendering submission - as indicated in eTendering system. Note that system time zone is in EST/EDT (New York) time zone.
14	22	Allowable Manner of Submitting Proposals	⊠ e-Tendering
15	22	Proposal Submission Address	Submission in e-tendering system via the link https://etendering.partneragencies.org BU Code- THA10 Event ID number- THA10_ 0000002738
16	22	Electronic submission ( eTendering) requirements	<ul> <li>Format: PDF files only</li> <li>File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.</li> <li>All files must be free of viruses and not corrupted.</li> <li>Password for financial proposal <u>must</u> not be provided to UNDP until requested by UNDP</li> </ul>
17	27 36	Evaluation Method for the Award of Contract	Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals respectively The minimum technical score required to pass is 70%.
18		Expected date for commencement of Contract	October 15, 2018
19		Maximum expected duration of contract	15 Months
20	35	UNDP will award the contract to:	One Proposer Only
21	39	Type of Contract	Purchase Order and Contract for Goods and Services for UNDP

			http://www.undp.org/content/undp/en/home/procurement/business/ho w-we-buy.html
22	39	UNDP Contract Terms and Conditions that will apply	UNDP General Terms and Conditions for Professional Services http://www.undp.org/content/undp/en/home/procurement/business/ho w-we-buy.html
23		Other Information Related to the RFP	Not applicable

#### **Preliminary Examination Criteria**

Proposals will be examined to determine whether they are complete and submitted in accordance with RFP requirements as per below criteria on a Yes/No basis:

- Appropriate signatures
- Power of Attorney
- Minimum documents provided
- Technical and Financial Proposals submitted separately
- Bid Validity
- Bid Security submitted as per RFP requirements with compliant validity period

#### **Minimum Eligibility and Qualification Criteria**

Eligibility and Qualification will be evaluated on Pass/Fail basis.

If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

Subject	Criteria	Document Submission requirement
ELIGIBILITY		
Legal Status	Vendor is a legally registered entity.	Form B: Bidder Information Form
Eligibility	Vendor is not suspended, nor debarred, nor otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization in accordance with ITB clause 3.	Form A: Technical Proposal Submission Form
Conflict of Interest	No conflicts of interest in accordance with ITB clause 4.	Form A: Technical Proposal Submission Form
Bankruptcy	Not declared bankruptcy, not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future.	Form A: Technical Proposal Submission Form
QUALIFICATION		
History of Non- Performing Contracts <sup>1</sup>	Non-performance of a contract did not occur as a result of contractor default for the last 3 years.	Form D: Qualification Form
Litigation History	No consistent history of court/arbitral award decisions against the Bidder for the last 3 years.	Form D: Qualification Form

<sup>&</sup>lt;sup>1</sup> Non-performance, as decided by UNDP, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

Previous	Minimum 3 years of relevant experience.	Form D: Qualification Form
Experience	Minimum 2 contracts of at least USD100,000 similar nature and complexity implemented over the last 3 years. (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form
Financial Standing	Minimum average annual turnover of USD200,000 for the last 3 years. (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form
	Bidder must demonstrate the current soundness of its financial standing and indicate its prospective long-term profitability. (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form
	Any additional criteria if required	

### **Technical Evaluation Criteria**

Summ	Summary of Technical Proposal Evaluation Forms		
1.	Bidder's qualification, capacity and experience	300	
2.	Proposed Methodology, Approach and Implementation Plan	400	
3.	Management Structure and Key Personnel		
	Total	1000	

Sectio	n 1. Bidder's qualification, capacity and experience	Points obtainable
1.1	Reputation of Organization and Staff Credibility / Reliability / Industry Standing	50
1.2	Experience with working with similar partners and engagements	150
	• Proven experience of working in close partnership with national regulatory bodies, especially with respect to introduction of new health technologies and capacity building (at least 3 years of relevant experience)	30
	• Experience of working with national programs in Procurement and Supply Chain Management (at least 3 years of relevant experience)	40
	• Previous experience in developing, deploying and managing digital learning courses (for a Ministry of Health, or UN agency)	30
	• Experience working with development partners, especially UNDP on access, procurement and supply chain topics	50
1.3	Proven track record of specialized knowledge/expertise	100
	Knowledge of TB, malaria and NTDs disease control programmes in LMICs	20
	• Experience of introduction of new health technologies and working with Product Development Partnerships in Asia and Africa	20
	• Experience with provision of digital learning and assessment tools in multiple languages	30
	Experience with knowledge management tools	30
	Total Section 1	300

Se	Section 2. Proposed Methodology, Approach and Implementation Plan		Points obtainable
ć	2.1	Understanding of the requirement: Have the important aspects of the task been addressed in sufficient detail? Are the different components of the project adequately weighted relative to one another?	100
â	2.2	Description of the Offeror's approach and methodology for meeting or exceeding the requirements of the Terms of Reference	100

2.3	Assessment of the implementation plan proposed including whether the activities are properly sequenced and if these are logical and realistic	100
2.4	2.4 Demonstration of ability to plan, integrate and effectively implement sustainability measures in the execution of the contract	
	Total Section 2	400

Section 3. Management Structure and Key Personnel			Points obtainable
3.1	Composition and structure of the team proposed. Are the proposed roles of the management and the team of key personnel suitable for the provision of the necessary services?		150
3.2	Qualifications of key personnel proposed		150

Team leader:		3
<ul> <li>An advanced degree in public health, public policy, development or a related field;</li> </ul>	10	
<ul> <li>A minimum of 15 years of relevant work experience within public health, public policy and management or a related field, preferably including previous experience working with leading similar UNDP or other UN agency projects an advantage</li> </ul>	20	
Procurement and supply chain Expert:		3
<ul> <li>An advanced degree in business administration, accounting, or related fields;</li> </ul>	10	
<ul> <li>A minimum of 10 years' related experience in procurement and supply chain management, quantifications/forecasting or related fields</li> </ul>	20	
licius		3
Regulatory Expert:		
- An advance degree in public health, pharmacy, sciences, law, or a related degree;	10	
<ul> <li>A minimum of 10 years relevant work experience, preferably including previous experience working with regulatory agencies</li> </ul>	20	-
Public Health Expert:		3
- An advanced degree in public health, medicine, pharmacy or a related field;	10	
<ul> <li>A minimum 10 years relevant work experience in public health, preferably including in technical assistance in the thematic area of TB, malaria or NTD</li> </ul>	20	
Digital Learning Specialist:		3
- Tertiary qualifications in communications or public relations, journalism, media studies or relevant fields;	10	
- A minimum 5 years of related experience in health information solutions, digital learning or related fields, preferably including experience in development of online courses	20	

### Section 5. Terms of Reference

Supporting access and delivery of new health technologies in low- and middle-income countries through capacity building and developing long-term institutional memory in procurement and supply chain management

#### a. Background Information and Project Description

The United Nations Development Programme (UNDP) is the UN's global development network, advocating for change and connecting countries to knowledge, experience and resources to help people build a better life, as envisaged by 2030 Agenda for Sustainable Development. We are on the ground in more than 170 countries and territories, working with governments and people on their own solutions to global and national development challenges. As they develop local capacity, they draw on the people of UNDP and our wide range of partners that can bring about results.

UNDP is a founding cosponsor of the Joint UN Programme on HIV/AIDS (UNAIDS), a partner of the Global Fund to Fight AIDS, TB and Malaria, and a co-sponsor of several other international health partnerships. UNDP's work on HIV, health and development, as described in the HIV, Health and Development Strategy 2016-2021: Connecting the Dots, leverages UNDP's core strengths and mandates in human development, governance and capacity development to complement the efforts of specialist health-focused UN agencies. UNDP delivers three types of support to countries in HIV, health and development.

First, UNDP helps countries to mainstream attention to HIV and health into action on gender, poverty and the broader effort to achieve and sustain the Sustainable Development Goals. For example, UNDP works with countries to understand the social and economic factors that play a crucial role in driving health and disease, and to respond to such dynamics with appropriate policies and programmes outside the health sector. UNDP also promotes specific action on the needs and rights of women and girls as they relate to HIV.

Second, UNDP works with partners to address the interactions between governance, human rights and health responses. Sometimes this is done through focused or specialized programmes; such as promoting attention to the role of the law and legal environments in facilitating stronger HIV responses, including the use of flexibilities in trade related legislation to lower the cost of drugs and diagnostics. UNDP also works to empower and include marginalized populations who are disproportionately affected by HIV, such as sex workers, men who have sex with men and people living with HIV. Beyond these focused efforts, UNDP plays a key role in ensuring attention to HIV and health within broader governance and rights initiatives, including support to municipal action on SDGs, sustainable responses for Health and HIV such as improving sustainability of AIDS financing, sustainable health procurement, strengthening of national human rights institutions and increasing access to justice for key populations.

Third, as a trusted, long-term partner with extensive operational experience, UNDP supports countries in effective implementation of complex, multilateral and multisectoral health projects, while simultaneously investing in capacity development so that national and local partners can assume these responsibilities over time. The UNDP/Global Fund partnership is an important part of this work, facilitating access to resources for action on SDG 3 by countries that face constraints in directly receiving and managing such funding. UNDP

partners with countries in crisis/post-crisis situations, those with weak institutional capacity or governance challenges, and countries under sanctions. When requested, UNDP acts as temporary Principal Recipient in these settings, working with national partners and the Global Fund to improve management, implementation and oversight of Global Fund grants, while simultaneously developing national capacity to be able to assume the Principal Recipient role over time.

#### Access and Delivery Partnership

The majority of deaths caused by infectious disease are of poor people living in LMICs with many occurring in children under five. HIV, malaria, tuberculosis (TB) and other epidemics continue to devastate communities throughout the developing world. The prevalence of neglected tropical diseases (NTDs), endemic in 149 countries, also remains high. As part of its work on accelerating progress on the SDGs, UNDP is committed to working with partners to achieve the health-related SDGs specifically aimed to address the sector gap in research and development (R&D) funding for new global health technologies through our partnership with the Global Health Innovative Technology (GHIT) Fund.

New health technologies are broadly defined as drugs, diagnostic tools and vaccines that are relevant for the prevention, treatment or cure of TB, malaria and NTDs, but have not yet been introduced in LMICs. The introduction of new health technologies can place a weighty burden on existing health systems. These burdens may include new requirements for drug regulation, supply and distribution, and health personnel training.

The Access and Delivery Partnership (ADP) supports LMICs enhance their capacity to access, introduce and deliver new health technologies for TB, malaria and NTDs. The ADP focuses on strengthening the capacity of LMIC stakeholders to facilitate the development of the systems and processes required to effectively access new health technologies and introduce them to the patients in need.

Led and coordinated by UNDP, the ADP is a unique collaboration between UNDP, WHO, the Special Programme for Research and Training in Tropical Diseases at the World Health Organization (TDR) and PATH. Working together, the partners leverage the expertise within each organization to provide the full range of technical skills necessary to strengthen capacity in LMICs. Accordingly, the ADP focuses on equipping LMIC stakeholders with the necessary skills to develop the systems and processes required to effectively access new health technologies and introduce them to populations in need. The ADP also extends its impact beyond focus countries by developing and disseminating good practices and participating in South–South collaboration.

#### b. Specific Objectives

Acknowledging that multiple disciplines across the value chain are critical for achieving access to and the introduction and delivery of health technologies, the ADP approach aims to integrate these major work areas through interlinked pathways. The ADP has focused on strengthening these capacities to enable the multiple institutions and mechanisms to effectively introduce and deliver health technologies to patients in need. The intricate systems for introducing and delivering new health technologies involve various interconnected sectors and, hence, diverse parts of Government. Effective and coordinated functioning of domestic institutions and mechanisms is required, as is cross-sectoral and integrated capacity- strengthening.

One of the key areas of strengthening is human resource capacity throughout the supply chain, who need to not only perform their respective functions, but also coordinate among themselves for a successful adoption of the new health technology. Some of the key thematic areas require an integrated approach and coordinated effort, as follows:

- Regulatory approvals: robust regulatory control system to ensure efficacy and quality
- Selection and prioritization: support evidence-based priority setting & selection of appropriate health technologies
- Public procurement: cost effective procurement to promote availability and affordability
- Distribution and storage: supply chain management across the value chain for efficient delivery of health technologies to end users, as well as implementation and delivery research to identify bottlenecks and optimize delivery and use for local context
- Pharmacovigilance: to ensure safety and effective management of adverse events

#### c. Scope

In this context, UNDP is seeking a comprehensive technology-based capacity building solution, which can support LMICs in adopting and scaling up a new health technology in the area of procurement and supply chain management, with a focus on the disease areas of TB, malaria and NTDs.

It is anticipated that the appropriate and relevant solution will include a mix of traditional learning strategies, such as workshops, Training of Trainers, focus group discussions, as well as new or innovative approaches such as digital learning and online technical support. The solution should also incorporate an approach to build and maintain long-term institutional memory through a knowledge management system.

ADP has worked with stakeholders in its three focus countries - Ghana, Tanzania and Indonesia, and will be expanding the list of focus countries under its new phase. ADP is looking for suitably qualified institutions or organizations to be the Service Provider to implement the proposed solution in one focus country – Ghana. The objective is to assess the success of the initiative, with a view to explore future opportunities for scale up to other focus countries.

#### d. Approach and Methodology

The comprehensive solution is expected to strategically link the above areas to achieve the objectives and approaches as spelt out below.

- 1. Core objective of capacity building of individuals and institutions in the area of procurement and supply chain management: the solution should address capacity of the relevant staff/personnel working in the thematic areas through the following methods:
  - Large-scale needs assessment to build a baseline, and measure progress over a period of time
  - Workshops, including train the trainers
  - Digital learning courses; at least one basic level animation course of minimum 10 hours (and additional reading material) on access to new health technologies covering the thematic areas. (The proposal should assume developing, deploying and managing the entire course)

- On the job technical assistance: develop and deploy an innovative approach for providing technical assistance as and when the need arises, for the relevant staff working in the thematic areas.
- 2. Providing a platform for collaboration between all relevant stakeholders: the solution should provide a platform for the relevant staff to connect with each other and collaborate in finding solutions to common problems, as well as promote peer to peer learning.
- 3. Development of long term institutional memory in the country: for the ADP project, provide a platform to capture existing and new institutional knowledge generated from the introduction of a new health technology, in a well-structured and accessible format with appropriate user rights.
- 4. The proposed solution should be handed over to the country to be managed at the end of the contract.

Based on the above, the Service Provider is requested to propose a technology-based solution that will incorporate global knowledge on procurement and supply chain management that can be customized by thematic area and by country. Specifically, the solution should be a combination of traditional learning strategies (e.g., workshops, training-of-trainers, etc.) and innovative approaches that can support digital learning, on-the-job remote, technical support and collaborative learning. In addition, the solution should incorporate an approach for building and maintaining long-term institutional memory through effective knowledge management.

#### e. Deliverables and Schedules/Expected Outputs

The expected outputs are as follows:

Output	Timeline
Conduct a training needs assessment to determine the number, type and baseline capacity of key stakeholders and personnel that require capacity	October-November 2018
building intervention	November March
Development and rollout of capacity building interventions for the target personnel (workshops, digital learning courses, on the job technical assistance)	November-March 2018
Development and roll out of a platform for collaboration between the stakeholders	January-March 2019
Development and roll out of a solution to capture institutional knowledge	April-June 2019
Monitor and evaluate result from the capacity building initiatives vis a vis the baseline	December 2019

#### f. Key Performance Indicators and Service Level

The selected Service Provider is expected uphold rigorous academic and ethical standards in the implementation of the various components of the contract, producing a final report of high quality in terms of content, analysis, and language. The Service Provider should include, in the bid, a description of relevant previous experience on projects or contracts of similar scope and scale, their expertise in the methods to be used, and any experience in engaging with civil society, UN organizations and governments, as well as their expertise in the subject matter.

#### g. Governance and Accountability

The selected Service Provider will undertake the work under the overall supervision of the UNDP ADP Programme Advisor, and will work closely with ADP partners to ensure a cohesive approach to ADP's capacity building efforts in the focus countries.

The Service Provider is expected to provide regular updates or reports on progress, at intervals to be mutually agreed between the Service Provider and the ADP Programme Advisor.

### h. Facilities to be provided by UNDP

In order to facilitate the commencement of the proposed work, ADP partners will provide a list of key informants in the focus countries and assist, as appropriate, in the communication of the Service Provider with the key informants.

UNDP/ADP will not provide any facility, personnel, or any logistic support related to the proposed work to be undertaken by the Service Provider. The Service Provider will be responsible for organizing and arranging all necessary support personnel, travel and other logistics, facilities and equipment required for the work, all of which should be included in the cost breakdown.

#### i. Expected duration of the contract/assignment

The expected duration of the contract is 16 months, from the proposed start of the contract on 15 October 2018 to 31 December 2019. At the end of the contract period, it is expected that selected Service Provider will provide and submit all required reports and proof/evidence of completed deliverables.

#### j. Duty Station

The proposed work will comprise of home-based preparation and organization, with travel to Ghana as appropriate and necessary. The Service Provider will include the cost of such travel within the cost breakdown.

At the minimum, it is anticipated that travel to Ghana will be necessary for the following:

- Conduct a training needs assessment (1 trip to Ghana for 4 personnel; e.g., Team Leader, Procurement and Supply Chain Expert, Regulatory Expert and Public Health Expert)
- Development and rollout of capacity building interventions, comprising workshops, digital learning courses, on the job technical assistance (2 trips to Ghana for 4 personnel; i.e., Procurement and Supply Chain Expert, Public Health Expert, Regulatory Expert and Digital Learning Specialist)

# k. Professional Qualifications of the Successful Contractor and its key personnel <u>Bidder</u>

Applications are solicited from highly experienced institutions or organizations with specific expertise in the above fields.

The minimum qualifications required are:

- Experience of working in close partnership with national regulatory bodies, especially with respect to introduction of new health technologies and capacity building (at least 3 years of relevant experience);

- Experience of working with national programs in Procurement and Supply Chain Management (at least 3 years of relevant experience);
- Knowledge of TB, malaria and NTDs disease control programmes in LMICs
- Experience of introduction of new health technologies and working with Product Development Partnerships in Asia and Africa
- Experience with provision of digital learning and assessment tools in multiple languages
- Experience with knowledge management tools
- Previous experience in developing, deploying and managing digital learning courses (for a Ministry of Health, or UN agency)
- Experience working with development partners, especially UNDP on access, procurement and supply chain topics

#### **Personnel**

It is envisaged that there will be a team of relevant experts undertaking the proposed work. The team members should have the necessary experience and knowledge to develop and deliver the capacity strengthening and digital learning interventions required. Proven written and oral communication skills, reporting skills, and fluency in English is required for all proposed team members. At the minimum, the team should comprise of the following members:

- **Team Leader (1 position):** The Team Leader will need to demonstrate ability to manage a task of similar size, complexity and type, through his/her previous experience of leading a similar team in the past.
  - An advanced degree in public health, public policy, development or a related field;
  - A minimum of 15 years of relevant work experience within public health, public policy and management or a related field, preferably including previous experience working with leading similar UNDP or other UN agency projects an advantage
- **Procurement and supply chain Expert (1 position):** The scope of work will include capacity building, content development of the digital learning course and provision of "on the job" technical assistance. Relevant qualifications in procurement and supply chain management of public health commodities is desired.
  - An advanced degree in business administration, accounting, or related fields;
  - A minimum of 10 years' related experience in procurement and supply chain management, quantifications/forecasting or related fields
- **Regulatory Expert (1 position):** Previous experience of working closely with regulatory agencies and demonstrated understanding of new product evaluation and approval processes for pharmaceuticals and medical devices.
  - An advance degree in public health, pharmacy, sciences, law, or a related degree;
  - A minimum of 10 years relevant work experience, preferably including previous experience working with regulatory agencies
- Public Health Expert (1 position): The scope of work for the public health expert will be capacity building, content development of the online learning course and provision of on the job technical assistance.
  - An advanced degree in public health, medicine, pharmacy or a related field;
  - A minimum 10 years relevant work experience in public health, preferably including in technical assistance in the thematic area of TB, malaria or NTD

- **Digital Learning Specialist (1 position):** The digital learning specialist will be responsible for developing, deploying and managing the online course.
  - Tertiary qualifications in communications or public relations, journalism, media studies or relevant fields;
  - A minimum 5 years of related experience in health information solutions, digital learning or related fields, preferably including experience in development of online courses

#### I. Price and Schedule of Payments

The contract is a fixed output-based price, regardless of extension of the herein specific duration. In the computation of contract price, the proposal must include cost components relating to professional fee, software (installation and commissioning, support, hosting, maintenance), training expenses (trainer cost, facility, refreshments, printing), travel (flight, living allowances, taxes, entry, visas, communication expense) and any other costs directly related to the assignment.

The payments will be based on milestones achieved, as laid out below:

Deliverable	Timeline	Payment
		terms
1 <sup>st</sup> payment upon the submission and approval of the Inception	October 2018	20%
report detailing project plan, activities, timelines, risks and		
challenges, including a concept note and draft agenda for the		
proposed training needs assessment		
2 <sup>nd</sup> payment upon the submission and approval of Roll out of the	January 2019	25%
digital learning course		
3 <sup>rd</sup> payment upon the submission and approval of Roll out of the	March 2019	25%
collaboration platform		
4 <sup>th</sup> payment upon the submission and approval of Roll out of a	June 2019	10%
solution to capture institutional knowledge		
5 <sup>th</sup> payment upon the submission and approval of the M&E	December 2019	20%
report on the capacity building initiatives and a final report		
detailing the handover of the solution to the country with a clear		
future plan		

#### m. Additional References or Resources

N/A

This form serves as a checklist for preparation of your Proposal. Please complete the Returnable Bidding Forms in accordance with the instructions in the forms and return them as part of your Proposal submission. No alteration to format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Proposal, please ensure compliance with the Proposal Submission instructions of the BDS 22.

### **Technical Proposal Envelope:**

Have you duly completed all the Returnable Bidding Forms?	
Form A: Technical Proposal Submission Form	
<ul> <li>Form B: Bidder Information Form</li> </ul>	
Form C: Joint Venture/Consortium/ Association Information Form	
<ul> <li>Form D: Qualification Form</li> </ul>	
<ul> <li>Form E: Format of Technical Proposal</li> </ul>	
Have you provided the required documents to establish compliance with the evaluation criteria in Section 4?	

### **Financial Proposal Envelope**

(Must be submitted in a separate sealed envelope/password protected email)

Form F: Financial Proposal Submission Form	
Form G: Financial Proposal Form	

### Form A: Technical Proposal Submission Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium /Association members or subcontractors or suppliers for any part of the contract:

- a) is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists;
- b) have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization;
- c) have no conflict of interest in accordance with Instruction to Bidders Clause 4;
- d) do not employ, or anticipate employing, any person(s) who is, or has been a UN staff member within the last year, if said UN staff member has or had prior professional dealings with our firm in his/her capacity as UN staff member within the last three years of service with the UN (in accordance with UN post-employment restrictions published in ST/SGB/2006/15);
- e) have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future;
- f) undertake not to engage in proscribed practices, including but not limited to corruption, fraud, coercion, collusion, obstruction, or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we embrace the principles of the United Nations Supplier Code of Conduct and adhere to the principles of the United Nations Global Compact.

We declare that all the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification and/or sanctioning by the UNDP.

We offer to provide services in conformity with the Bidding documents, including the UNDP General Conditions of Contract and in accordance with the Terms of Reference

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand and recognize that you are not bound to accept any Proposal you receive.

I, the undersigned, certify that I am duly authorized by [Insert Name of Bidder] to sign this Proposal and bind it should UNDP accept this Proposal.

Name:	 	 
Title:	 	
Date:		
Signature:		

[Stamp with official stamp of the Bidder]

### Form B: Bidder Information Form

Legal name of Bidder	[Complete]
Legal address	[Complete]
Year of registration	[Complete]
Bidder's Authorized Representative Information	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Are you a UNGM registered vendor?	□ Yes □ No If yes, [insert UGNM vendor number]
Are you a UNDP vendor?	□ Yes □ No If yes, [insert UNDP vendor number]
Countries of operation	[Complete]
No. of full-time employees	[Complete]
<b>Quality Assurance Certification (e.g.</b> <b>ISO 9000 or Equivalent) (</b> <i>If yes, provide</i> <i>a Copy of the valid Certificate):</i>	[Complete]
Does your Company hold any accreditation such as ISO 14001 related to the environment? (If yes, provide a Copy of the valid Certificate):	[Complete]
Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)	[Complete]
Contact person UNDP may contact for requests for clarification during Proposal evaluation	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Please attach the following documents:	<ul> <li>Company Profile, which should <u>not</u> exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured</li> <li>Certificate of Incorporation/ Business Registration</li> <li>Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder</li> <li>Trade name registration papers, if applicable</li> <li>Local Government permit to locate and operate in assignment location, if applicable</li> <li>Official Letter of Appointment as local representative, if Bidder is submitting a Bid in behalf of an entity located outside the country</li> <li>Power of Attorney</li> </ul>

### Form C: Joint Venture/Consortium/Association Information Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

To be completed and returned with your Proposal if the Proposal is submitted as a Joint Venture/Consortium/Association.

No	Name of Partner and contact information (address, telephone numbers, fax numbers, e-mail address)	Proposed proportion of responsibilities (in %) and type of services to be performed
1	[Complete]	[Complete]
2	[Complete]	[Complete]
3	[Complete]	[Complete]

(with authority to bind the JV, Consortium, Association during the RFP process and, in the event a Contract is awarded, during contract execution)

We have attached a copy of the below document signed by every partner, which details the likely legal structure of and the confirmation of joint and severable liability of the members of the said joint venture:

□ Letter of intent to form a joint venture

**OR** JV/Consortium/Association agreement

We hereby confirm that if the contract is awarded, all parties of the Joint Venture/Consortium/Association shall be jointly and severally liable to UNDP for the fulfillment of the provisions of the Contract.

Name of partner:	Name of partner:
Signature: Date:	Signature: Date:
Name of partner:	Name of partner:
Signature:	Signature:
Date:	Date:

### Form D: Qualification Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

If JV/Consortium/Association, to be completed by each partner.

### **Historical Contract Non-Performance**

Contrac	Contract non-performance did not occur for the last 3 years				
Contrac	ct(s) not performed fo	or the last 3 years			
Year	Non- performed portion of contract	Contract Identification	<b>Total Contract Amount</b> (current value in US\$)		
		Name of Client: Address of Client: Reason(s) for non-performance:			

### Litigation History (including pending litigation)

$\Box$ No litigation history for the last 3 years			
□ Litigation History as indicated below			
Year of dispute	Amount in dispute (in US\$)	Contract Identification	Total Contract Amount (current value in US\$)
		Name of Client:	
		Address of Client:	
		Matter in dispute:	
		Party who initiated the dispute:	
		Status of dispute:	
		Party awarded if resolved:	

### **Previous Relevant Experience**

Please list only previous similar assignments successfully completed in the last 3 years.

List only those assignments for which the Bidder was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Bidder's individual experts working privately or through other firms cannot be claimed as the relevant experience of the Bidder, or that of the Bidder's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Bidder should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by UNDP.

Project name & Country of Assignment	Client & Reference Contact Details	Contract Value	Period of activity and status	Types of activities undertaken

Bidders may also attach their own Project Data Sheets with more details for assignments above.

□ Attached are the Statements of Satisfactory Performance from the Top 3 (three) Clients or more.

### **Financial Standing**

Annual Turnover for the last 3 years	Year Year Year	USD USD USD
Latest Credit Rating (if any), indicate the source		

Financial information (in US\$ equivalent)	Historic information for the last 3 years		
	Year 1	Year 2	Year 3
	Information from Balance Sheet		
Total Assets (TA)			
Total Liabilities (TL)			
Current Assets (CA)			
Current Liabilities (CL)			
	Info	rmation from Income State	ment
Total / Gross Revenue (TR)			
Profits Before Taxes (PBT)			
Net Profit			

Current Ratio		

□ Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:

- a) Must reflect the financial situation of the Bidder or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.

### Form E: Format of Technical Proposal

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

The Bidder's proposal should be organized to follow this format of Technical Proposal. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

#### SECTION 1: Bidder's qualification, capacity and expertise

- 1.1 Brief description of the organization, including the year and country of incorporation, and types of activities undertaken.
- 1.2 General organizational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted (if so, provide details).
- 1.3 Relevance of specialized knowledge and experience on similar engagements done in the region/country.
- 1.4 Quality assurance procedures and risk mitigation measures.
- 1.5 Organization's commitment to sustainability.

#### SECTION 2: Proposed Methodology, Approach and Implementation Plan

This section should demonstrate the bidder's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

- 2.1 A detailed description of the approach and methodology for how the Bidder will achieve the Terms of Reference of the project, keeping in mind the appropriateness to local conditions and project environment. Details how the different service elements shall be organized, controlled and delivered.
- 2.2 The methodology shall also include details of the Bidder's internal technical and quality assurance review mechanisms.
- 2.3 Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors and how everyone will function as a team.
- 2.4 Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement.
- 2.5 Implementation plan including a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.
- 2.6 Demonstrate how you plan to integrate sustainability measures in the execution of the contract.
- 2.7 Any other comments or information regarding the project approach and methodology that will be adopted.

#### SECTION 2A: Bidder's Comments and Suggestions on the Terms of Reference

Provide comments and suggestions on the Terms of Reference, or additional services that will be rendered beyond the requirements of the TOR, if any.

#### **SECTION 3: Management Structure and Key Personnel**

- 3.1 Describe the overall management approach toward planning and implementing the project. Include an organization chart for the management of the project describing the relationship of key positions and designations. Provide a spreadsheet to show the activities of each personnel and the time allocated for his/her involvement.
- 3.2 Provide CVs for key personnel that will be provided to support the implementation of this project using the format below. CVs should demonstrate qualifications in areas relevant to the Scope of Services.

Name of Personnel	[Insert]
Position for this assignment	[Insert]
Nationality	[Insert]
Language proficiency	[Insert]
Education/	[Summarize college/university and other specialized education of personnel member, giving names of schools, dates attended, and degrees/qualifications obtained.]
Qualifications	[Insert]
	[Provide details of professional certifications relevant to the scope of services]
Professional certifications	<ul><li>Name of institution: [Insert]</li><li>Date of certification: [Insert]</li></ul>
Employment Record/ Experience	[List all positions held by personnel (starting with present position, list in reverse order), giving dates, names of employing organization, title of position held and location of employment. For experience in last five years, detail the type of activities performed, degree of responsibilities, location of assignments and any other information or professional experience considered pertinent for this assignment.]
	[Insert]
	[Provide names, addresses, phone and email contact information for two (2) references]
References	Reference 1: [Insert]
	Reference 2: [Insert]

### Format for CV of Proposed Key Personnel

I, the undersigned, certify that to the best of my knowledge and belief, these data correctly describe my qualifications, my experiences, and other relevant information about myself.

Signature of Personnel

Date (Day/Month/Year)

### Form F: Financial Proposal Submission Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

Our attached Financial Proposal is for the sum of [Insert amount in words and figures].

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand you are not bound to accept any Proposal you receive.

Name:	 
Title:	
Date:	
Signature:	

[Stamp with official stamp of the Bidder]

### Form G: Financial Proposal Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

The Bidder is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Bidders. Any Financial information provided in the Technical Proposal shall lead to Bidder's disqualification.

The Financial Proposal should align with the requirements in the Terms of Reference and the Bidder's Technical Proposal.

#### Currency of the proposal: [Insert Currency]

### **Table 1: Summary of Overall Prices**

	Amount(s)
Professional Fees (from Table 2)	
Other Costs (from Table 3)	
Total Amount of Financial Proposal	

### **Table 2: Breakdown of Professional Fees**

Name	Position	Fee Rate	No. of Days/months/ hours	Total Amount
		A	В	C=A+B
In-Country				
Home Based				
		Subtotal Pr	ofessional Fees:	

### **Table 3: Breakdown of Other Costs**

Description	UOM	Quantity	Unit Price	Total Amount
International flights	Trip			

Subsistence allowance	Day			
Miscellaneous travel expenses	Trip			
Local transportation costs	Lump Sum			
Out-of-Pocket Expenses				
Other Costs: (please specify)				
Subtotal Other Costs:				

## Table 4: Breakdown of Price per Deliverable/Activity

Deliverable/ Activity description	<b>Time</b> (person days)	Professional Fees	Other Costs	Total
Deliverable 1				
Deliverable 2				
Deliverable 3				