REQUEST FOR PROPOSAL (RFP)

	DATE: February 5, 2019
NAME & ADDRESS OF FIRM	REFERENCE: UNDP Project - Modernization of Vocational Education and
	Training (VET) system related to agriculture in Georgia (VET Phase 2) -
	00104316

Dear Sir / Madam:

We kindly request you to submit your Proposal for Conducting a feasibility study on the new VET system coordination setup.

Please be guided by the form attached hereto as Annex 2, in preparing your Proposal.

Proposals may be submitted on or before **Monday**, **February 18**, **2019**, **12:00 PM** and via email to the address to the address as follows: konstantine.kobakhidze@undp.org, cc: tamar.kitiashvili@undp.org; gvantsa.tvaltchrelidze@undp.org

Your Proposal must be expressed in English, and valid for a minimum period of 90 days.

Pre-bid conference will take place on 8 February 2019 at 14:00 in the project office on following address: 7 Mtskheta str. (near the Round Garden), 3rd floor, Tbilisi, Georgia. All interested bidders are encouraged to participate.

In the course of preparing your Proposal, it shall remain your responsibility to ensure that it reaches the address above on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation.

Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best value for money shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail, and the total price shall be corrected. If the Service Provider does not accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract or Purchase Order that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex 3.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract or Purchase Order, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:

http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/

UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link: http://www.un.org/depts/ptd/pdf/conduct_english.pdf

Thank you and we look forward to receiving your Proposal.

Sincerely yours,

Konstantine Kobakhidze Project Manager 05/02/2019

Description of Requirements

Context of the Requirement	The UNDP project "Modernization of Agriculture VET and Extension systems in Georgia" is supporting the Ministry of Education, Science, Culture and Sport in the implementation of the VET reform, respectively the newly approved Law on Vocational Education and Training. The project is launching a call for proposals to conduct a feasibility study on the new VET system coordination setup.
	The approval of the new VET-law in September 2018 opened up new opportunities for the VET reform in Georgia. It also pointed out system challenges that need to be addressed to make the reform implementation possible. One of these challenges is the current VET system coordination setup. The current VET system coordination setup lacks private-public partnership at system level and does not allow formalized regular and systematic participation of the private sector.
	As a first step in this process it is important to critically analyze the current system governance and coordination setup and to develop possible scenarios for a more efficient and all-inclusive future setup that is in line with the VET reform and the new VET law. To ensure ownership and sustainability of the feasibility study it is critical to involve all VET key stakeholders, including the MoESCS and its agencies, line ministries, private sector representatives (GCCI, GEA, GFA, etc.), trade unions and other professional organizations, relevant NGOs and donors.
Implementing Partner of UNDP	Ministry of Education, Science, Culture and Sport of Georgia
Brief Description of the Required Services	The objective of this feasibility study is to support the new VET Law implementation by analyzing the current institutional and functional setup of the VET governance and coordination and by designing possible effective and cost-efficient models of the setup. The feasibility study will explore the legal, operational, financial aspects of a possible new model. The final report of this feasibility study will be presented to all VET stakeholders and handed over to MoESCS for further consideration. The study report will be used as a guiding document for the development of the new VET coordination set-up by the MoESCS in consultation with the UNDP/SDC.
List and Description of Expected Outputs to be Delivered	For Detailed Description of Services Required and objectives refer to Annex 4 – Terms of Reference (ToR)
Person to Supervise the Work/Performance of the Service Provider	UNDP Project "Modernization of Vocational Education and Training (VET) system related to agriculture in Georgia (VET Phase 2)" Manager Swiss Agency for Development and Cooperation (SDC) Ministry of Education, Science, Culture and Sport of Georgia (MoESCS)
Frequency of Reporting	Final report upon completion of the deliverables, as per Annex 4 - TOR
Progress Reporting	None
Requirements Location of work	☑ At Contractor's Location
Expected duration of work	Up to 8 weeks after signing the Contract
Target start date	25 February 2019
Latest completion date	15 April 2019

Travels Expected	None					
Special Security	⊠ None					
Requirements	Z None					
Facilities to be Provided	⊠ None					
by UNDP (i.e., must be	Z None					
excluded from Price						
All the second of the second o						
Proposal)						
Implementation	☑ Required					
Schedule indicating						
breakdown and timing						
of activities/sub-						
activities						
Names and curriculum	□ Required					
vitae of individuals who						
will be involved in	Refer to Annex 2 - Section	on C – Qualifica	ations of Key	Personnel.		
completing the services						
Currency of Proposal	⊠ GEL					
Value Added Tax on	☑ must be exclusive of	VAT and other	applicable in	direct taxes		
Price Proposal			070070			
Validity Period of	⊠ 90 days					
Proposals (Counting for						
the last day of	In exceptional circumsta	ances, UNDP n	nav request 1	the Proposer to extend the		
submission of quotes)	validity of the Proposal	hevond what	has been ini	tially indicated in this RFP.		
submission of quotes,	The Proposal shall the	en confirm th	ne extension	in writing, without any		
	modification whatsoeve			, , , , , , , , , , , , , , , , , , , ,		
Partial Overtee		Ton the Prope	7541.			
Partial Quotes	⋈ Not permitted					
			T	Candition for Doumont		
Payment Terms	Outputs	Percentage	Timing	Condition for Payment		
Payment Terms			(latest)	Release		
Payment Terms	Presentation of new	Percentage 50%		Release Within thirty (30) days		
Payment Terms	Presentation of new models	50%	(latest) Week 4	Release Within thirty (30) days from the date of		
Payment Terms	Presentation of new		(latest)	Release Within thirty (30) days from the date of meeting the following		
Payment Terms	Presentation of new models	50%	(latest) Week 4	Release Within thirty (30) days from the date of meeting the following conditions:		
Payment Terms	Presentation of new models	50%	(latest) Week 4	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written		
Payment Terms	Presentation of new models	50%	(latest) Week 4	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e.,		
Payment Terms	Presentation of new models	50%	(latest) Week 4	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt)		
Payment Terms	Presentation of new models	50%	(latest) Week 4	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of		
Payment Terms	Presentation of new models	50%	(latest) Week 4	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and		
Payment Terms	Presentation of new models	50%	(latest) Week 4	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of		
Payment Terms	Presentation of new models	50%	(latest) Week 4	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and		
Payment Terms	Presentation of new models	50%	(latest) Week 4	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and Receipt of invoice from the Service		
Payment Terms	Presentation of new models	50%	(latest) Week 4	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and Receipt of invoice from		
	Presentation of new models	50%	(latest) Week 4	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and Receipt of invoice from the Service		
Person(s) to	Presentation of new models Final narrative report	50%	(latest) Week 4	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and Receipt of invoice from the Service		
Person(s) to review/inspect/	Presentation of new models Final narrative report UNDP Project Team	50%	(latest) Week 4 Week 7	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and Receipt of invoice from the Service Provider.		
Person(s) to review/inspect/approve completed	Presentation of new models Final narrative report UNDP Project Team Swiss Agency for Develo	50% 50% ppment and Co	(latest) Week 4 Week 7	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and Receipt of invoice from the Service Provider.		
Person(s) to review/inspect/ approve completed services and authorize	Presentation of new models Final narrative report UNDP Project Team Swiss Agency for Develo Ministry of Education,	50% 50% ppment and Co	(latest) Week 4 Week 7	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and Receipt of invoice from the Service Provider.		
Person(s) to review/inspect/ approve completed services and authorize the disbursement of	Presentation of new models Final narrative report UNDP Project Team Swiss Agency for Develo	50% 50% ppment and Co	(latest) Week 4 Week 7	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and Receipt of invoice from the Service Provider.		
Person(s) to review/inspect/ approve completed services and authorize the disbursement of payment	Presentation of new models Final narrative report UNDP Project Team Swiss Agency for Develor Ministry of Education, representatives	50% 50% ppment and Co	(latest) Week 4 Week 7	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and Receipt of invoice from the Service Provider.		
Person(s) to review/inspect/ approve completed services and authorize the disbursement of payment Type of Contract to be	Presentation of new models Final narrative report UNDP Project Team Swiss Agency for Develo Ministry of Education,	50% 50% ppment and Co	(latest) Week 4 Week 7	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and Receipt of invoice from the Service Provider.		
Person(s) to review/inspect/ approve completed services and authorize the disbursement of payment Type of Contract to be Signed	Presentation of new models Final narrative report UNDP Project Team Swiss Agency for Develor Ministry of Education, representatives Contract for Profession	50% 50% 5pment and Co	(latest) Week 4 Week 7 poperation (Siture and Si	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and Receipt of invoice from the Service Provider. DC) representatives port of Georgia (MoESCS)		
Person(s) to review/inspect/ approve completed services and authorize the disbursement of payment Type of Contract to be Signed Criteria for Contract	Presentation of new models Final narrative report UNDP Project Team Swiss Agency for Develor Ministry of Education, representatives Image: Market Combined Society (Contract for Profession) Highest Combined Society (Contract for Profession)	50% 50% 50% ppment and Co Science, Cul onal Services core (based on	(latest) Week 4 Week 7 Doperation (Solution and Solution and Sol	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and Receipt of invoice from the Service Provider. DC) representatives for Georgia (MoESCS)		
Person(s) to review/inspect/ approve completed services and authorize the disbursement of payment Type of Contract to be Signed	Presentation of new models Final narrative report UNDP Project Team Swiss Agency for Develor Ministry of Education, representatives Contract for Profession	50% 50% 50% 50% opment and Co Science, Cul onal Services core (based on pectively, whe	(latest) Week 4 Week 7 Doperation (Solution and Solution and Sol	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and Receipt of invoice from the Service Provider. DC) representatives for Georgia (MoESCS)		

	Detailed breakdown of points obtainable is provided in Technical Proposal Evaluation Form - Annex 5.
	☑ Full acceptance of the UNDP Contract General Terms and Conditions (GTC). This is mandatory criteria and cannot be deleted regardless of the nature of services required. Non-acceptance of the GTC may be grounds for the rejection of the Proposal.
Criteria for the	Technical Proposal (70%)
Assessment of Proposal	☑ Qualifications of the Service Provider 20 %
	☑ Methodology and Process, its Appropriateness to the Condition and Timeliness of the Implementation Schedule 40 %
	☑ Management Structure and Qualifications of Key Personnel 40 %
	Financial Proposal (30%) To be computed as a ratio of the Proposal's offer to the lowest price among the proposals received by UNDP.
	If the offeror does not meet any of the minimum technical qualification criteria/requirements defined in the forms 1, 2, and 3 of the Technical Proposal Evaluation (presented below), it will be given score (0) zero and will be automatically disqualified and there is no more need for further evaluation of disqualified offeror.
UNDP will award the	☑ One or only one Service Provider.
contract to:	
Annexes to this RFP	☑ Form for Submission of Proposal (Annex 2)
	☑ General Terms and Conditions / Special Conditions (Annex 3)
	☑ Detailed TOR (Annex 4)
	☑ Technical Proposal Evaluation Form (Annex 5)
Contact Person for	Konstantine Kobakhidze, Project Manager, Modernization of Vocational
Inquiries	Education and Training (VET) system related to agriculture in Georgia (VET
(Written inquiries only) ¹	Phase 2). E-mail: Konstantine.kobakhidze@undp.org
	Any delay in UNDP's response shall not be used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.
Deadline for	N/A
submitting requests for	
clarifications/ questions	
Other Information	N/A
[pls. specify]	

¹ This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.

FORM FOR SUBMITTING SERVICE PROVIDER'S PROPOSAL

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery²)

Tbilisi, Georgia February 5, 2019

To: Konstantine Kobakhidze, Project Manager, Modernization of Vocational Education and Training (VET) system related to agriculture in Georgia (VET Phase2)

Dear Sir/Madam:

We, the undersigned, hereby offer to render the following services to UNDP in conformity with the requirements defined in the RFP dated 2/5/2019, and all its attachments, as well as the provisions of the UNDP General Contract Terms and Conditions:

A. Qualifications of the Service Provider

The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following:

- a) Company profile maximum 5 pages compliant to the following requirements:
- At least 5-year experience in conducting research and analysis (minimum requirement);
- Experience in conducting at least 3 projects of similar profile (minimum requirement);
- -Experience in conducting at least 2 projects related to policy and/or institutional systems and partnerships (minimum requirement);
- -Experience in conducting at least 2 projects related to functional analysis (minimum requirement);
- -Experience in conducting at least 2 feasibility studies (minimum requirement), preferably in system restructuring/institutional arrangements;
- -Experience in conducting projects related to the education system will be an asset;
- -Experience in implementing donor-funded projects will be an asset.
- b) At least 2 recommendation letters from the previous contract providers within the last 2 years. (minimum requirement);
- c) Letter certifying that no debt towards budget exists.

B. Proposed Methodology and Process for the Completion of Services

The Service Provider must describe how it will address/deliver the demands of the RFP; providing a detailed description of the essential performance characteristics, reporting conditions and quality assurance mechanisms that will be put in place, while demonstrating that the proposed methodology will be appropriate to the local conditions and context of the work.

² Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

C. Qualifications of Key Personnel

The Service Provider must provide:

- a) Names and qualifications of the key personnel that will perform the services indicating who Key Personnel are:
 - Team Leader/strategic planning expert with

at least 5-year experience in strategic planning and development (minimum requirement); policy and/or institutional systems restructuring and partnerships (minimum requirement); Experience in managing at least 3 similar size projects (minimum requirement);

Experience in managing at least 3 similar size projects (minimum requirement),

- At least 2-year experience in elaborating analytical reports (minimum requirement).

 Key expert in VET policy with at least 5-year experience in the education sector (minimum
- requirement); At least 2-year experience in elaborating analytical reports/policy papers (minimum requirement).
- **Key expert in financial planning/economics** with at least 5-year experience in budget planning and analysis (minimum requirement);
- Experience in conducting at least 1 cost-efficiency study/financial modeling (minimum requirement).
- b) CVs demonstrating qualifications must be submitted if required by the RFP; and
- c) Written confirmation from each personnel that they are available for the entire duration of the contract.
- d) Fluency in English is mandatory for all personnel involved.

Note: It is possible to combine several expert functions within one individual, provided that the candidate fully meets all needed qualifications.

D. Cost Breakdown per Deliverable*

	Deliverables [as referred to in the TOR]	Percentage of Total Price (Weight for payment)	Price (Lump Sum, All Inclusive)
1	Agreed work plan and methodology Situation analysis International case study Presentation on new models	50%	
2	Conducted workshop Final Narrative report	50%	
	Total		

^{*}Basis for payment tranches

E. Cost Breakdown by Cost Component:

The Proposers are requested to provide the cost breakdown for the above given prices for each deliverable based on the following format. UNDP shall use the cost breakdown for the price reasonability assessment purposes as well as the calculation of price in the event that both parties have agreed to add new deliverables to the scope of Services.

Description of Activity	Remuneration per Unit of Time	Total Period of Engagement	No. of Personnel	Total Rate
I. Personnel Services				
Team Leader/strategic planning expert				
Key expert in VET policy				

Key expert in financial planning/economics		
Other expert or administrative team if deemed appropriate by the contractor to fulfill the requirements of the TOR**		
Subtotal		
Translation costs (if necessary)	:	
Other please specify with relevant justification		
Total		

[Name and Signature of the Service Provider's Authorized Person]
[Designation]
[Date]

General Terms and Conditions for Services

1.0 LEGAL STATUS:

The Contractor shall be considered as having the legal status of an independent contractor vis-à-vis the United Nations Development Programme (UNDP). The Contractor's personnel and sub-contractors shall not be considered in any respect as being the employees or agents of UNDP or the United Nations.

2.0 SOURCE OF INSTRUCTIONS:

The Contractor shall neither seek nor accept instructions from any authority external to UNDP in connection with the performance of its services under this Contract. The Contractor shall refrain from any action that may adversely affect UNDP or the United Nations and shall fulfill its commitments with the fullest regard to the interests of UNDP.

3.0 CONTRACTOR'S RESPONSIBILITY FOR EMPLOYEES:

The Contractor shall be responsible for the professional and technical competence of its employees and will select, for work under this Contract, reliable individuals who will perform effectively in the implementation of this Contract, respect the local customs, and conform to a high standard of moral and ethical conduct.

4.0 ASSIGNMENT:

The Contractor shall not assign, transfer, pledge or make other disposition of this Contract or any part thereof, or any of the Contractor's rights, claims or obligations under this Contract except with the prior written consent of UNDP.

5.0 SUB-CONTRACTING:

In the event the Contractor requires the services of sub-contractors, the Contractor shall obtain the prior written approval and clearance of UNDP for all sub-contractors. The approval of UNDP of a sub-contractor shall not relieve the Contractor of any of its obligations under this Contract. The terms of any sub-contract shall be subject to and conform to the provisions of this Contract.

6.0 OFFICIALS NOT TO BENEFIT:

The Contractor warrants that no official of UNDP or the United Nations has received or will be offered by the Contractor any direct or indirect benefit arising from this Contract or the award thereof. The Contractor agrees that breach of this provision is a breach of an essential term of this Contract.

7.0 INDEMNIFICATION:

The Contractor shall indemnify, hold and save harmless, and defend, at its own expense, UNDP, its officials, agents, servants and employees from and against all suits, claims, demands, and liability of any nature or kind, including their costs and expenses, arising out of acts or omissions of the Contractor, or the Contractor's employees, officers, agents or sub-contractors, in the performance of this Contract. This provision shall extend, inter alia, to claims and liability in the nature of workmen's compensation, products liability and liability arising out of the use of patented inventions or devices,

copyrighted material or other intellectual property by the Contractor, its employees, officers, agents, servants or sub-contractors. The obligations under this Article do not lapse upon termination of this Contract.

8.0 INSURANCE AND LIABILITIES TO THIRD PARTIES:

- 8.1 The Contractor shall provide and thereafter maintain insurance against all risks in respect of its property and any equipment used for the execution of this Contract.
- 8.2 The Contractor shall provide and thereafter maintain all appropriate workmen's compensation insurance, or the equivalent, with respect to its employees to cover claims for personal injury or death in connection with this Contract.
- 8.3 The Contractor shall also provide and thereafter maintain liability insurance in an adequate amount to cover third party claims for death or bodily injury, or loss of or damage to property, arising from or in connection with the provision of services under this Contract or the operation of any vehicles, boats, airplanes or other equipment owned or leased by the Contractor or its agents, servants, employees or sub-contractors performing work or services in connection with this Contract.
- **8.4** Except for the workmen's compensation insurance, the insurance policies under this Article shall:
 - 8.4.1 Name UNDP as additional insured;
 - **8.4.2** Include a waiver of subrogation of the Contractor's rights to the insurance carrier against the UNDP;
 - **8.4.3** Provide that the UNDP shall receive thirty (30) days written notice from the insurers prior to any cancellation or change of coverage.
 - **8.5** The Contractor shall, upon request, provide the UNDP with satisfactory evidence of the insurance required under this Article.

9.0 ENCUMBRANCES/LIENS:

The Contractor shall not cause or permit any lien, attachment or other encumbrance by any person to be placed on file or to remain on file in any public office or on file with the UNDP against any monies due or to become due for any work done or materials furnished under this Contract, or by reason of any other claim or demand against the Contractor.

10.0 TITLE TO EQUIPMENT:

Title to any equipment and supplies that may be furnished by UNDP shall rest with UNDP and any such equipment shall be returned to UNDP at the conclusion of this Contract or when no longer needed by the Contractor. Such equipment, when returned to UNDP, shall be in the same condition as when delivered to the Contractor, subject to normal wear and tear. The Contractor shall be liable to compensate UNDP for equipment determined to be damaged or degraded beyond normal wear and tear.

11.0 COPYRIGHT, PATENTS AND OTHER PROPRIETARY RIGHTS:

11.1 Except as is otherwise expressly provided in writing in the Contract, the UNDP shall be entitled to all intellectual property and other proprietary rights including, but not limited to, patents, copyrights, and trademarks, with regard to products, processes, inventions, ideas, know-how, or documents and other materials which the Contractor has developed for the UNDP under

the Contract and which bear a direct relation to or are produced or prepared or collected in consequence of, or during the course of, the performance of the Contract, and the Contractor acknowledges and agrees that such products, documents and other materials constitute works made for hire for the UNDP.

- 11.2 To the extent that any such intellectual property or other proprietary rights consist of any intellectual property or other proprietary rights of the Contractor: (i) that pre-existed the performance by the Contractor of its obligations under the Contract, or (ii) that the Contractor may develop or acquire, or may have developed or acquired, independently of the performance of its obligations under the Contract, the UNDP does not and shall not claim any ownership interest thereto, and the Contractor grants to the UNDP a perpetual license to use such intellectual property or other proprietary right solely for the purposes of and in accordance with the requirements of the Contract.
- 11.3 At the request of the UNDP; the Contractor shall take all necessary steps, execute all necessary documents and generally assist in securing such proprietary rights and transferring or licensing them to the UNDP in compliance with the requirements of the applicable law and of the Contract.
- Subject to the foregoing provisions, all maps, drawings, photographs, mosaics, plans, reports, estimates, recommendations, documents, and all other data compiled by or received by the Contractor under the Contract shall be the property of the UNDP, shall be made available for use or inspection by the UNDP at reasonable times and in reasonable places, shall be treated as confidential, and shall be delivered only to UNDP authorized officials on completion of work under the Contract.

12.0 USE OF NAME, EMBLEM OR OFFICIAL SEAL OF UNDP OR THE UNITED NATIONS:

The Contractor shall not advertise or otherwise make public the fact that it is a Contractor with UNDP, nor shall the Contractor, in any manner whatsoever use the name, emblem or official seal of UNDP or THE United Nations, or any abbreviation of the name of UNDP or United Nations in connection with its business or otherwise.

13.0 CONFIDENTIAL NATURE OF DOCUMENTS AND INFORMATION:

Information and data that is considered proprietary by either Party and that is delivered or disclosed by one Party ("Discloser") to the other Party ("Recipient") during the course of performance of the Contract, and that is designated as confidential ("Information"), shall be held in confidence by that Party and shall be handled as follows:

- **13.1** The recipient ("Recipient") of such information shall:
 - **13.1.1** use the same care and discretion to avoid disclosure, publication or dissemination of the Discloser's Information as it uses with its own similar information that it does not wish to disclose, publish or disseminate; and,
 - **13.1.2** use the Discloser's Information solely for the purpose for which it was disclosed.
- 13.2 Provided that the Recipient has a written agreement with the following persons or entities requiring them to treat the Information confidential in accordance with the Contract and this Article 13, the Recipient may disclose Information to:
 - **13.2.1** any other party with the Discloser's prior written consent; and,

- the Recipient's employees, officials, representatives and agents who have a need to know such Information for purposes of performing obligations under the Contract, and employees officials, representatives and agents of any legal entity that it controls controls it, or with which it is under common control, who have a need to know such Information for purposes of performing obligations under the Contract, provided that, for these purposes a controlled legal entity means:
 - **13.2.2.1** a corporate entity in which the Party owns or otherwise controls, whether directly or indirectly, over fifty percent (50%) of voting shares thereof; or,
 - 13.2.2.2 any entity over which the Party exercises effective managerial control; or,
 - 13.2.2.3 for the UNDP, an affiliated Fund such as UNCDF, UNIFEM and UNV.
- 13.3 The Contractor may disclose Information to the extent required by law, provided that, subject to and without any waiver of the privileges and immunities of the United Nations, the Contractor will give the UNDP sufficient prior notice of a request for the disclosure of Information in order to allow the UNDP to have a reasonable opportunity to take protective measures or such other action as may be appropriate before any such disclosure is made.
- 13.4 The UNDP may disclose Information to the extent as required pursuant to the Charter of the UN, resolutions or regulations of the General Assembly, or rules promulgated by the Secretary-General.
- 13.5 The Recipient shall not be precluded from disclosing Information that is obtained by the Recipient from a third party without restriction, is disclosed by the Discloser to a third party without any obligation of confidentiality, is previously known by the Recipient, or at any time is developed by the Recipient completely independently of any disclosures hereunder.
- 13.6 These obligations and restrictions of confidentiality shall be effective during the term of the Contract, including any extension thereof, and, unless otherwise provided in the Contract, shall remain effective following any termination of the Contract.

14.0 FORCE MAJEURE; OTHER CHANGES IN CONDITIONS

- In the event of and as soon as possible after the occurrence of any cause constituting force majeure, the Contractor shall give notice and full particulars in writing to the UNDP, of such occurrence or change if the Contractor is thereby rendered unable, wholly or in part, to perform its obligations and meet its responsibilities under this Contract. The Contractor shall also notify the UNDP of any other changes in conditions or the occurrence of any event that interferes or threatens to interfere with its performance of this Contract. On receipt of the notice required under this Article, the UNDP shall take such action as, in its sole discretion; it considers to be appropriate or necessary in the circumstances, including the granting to the Contractor of a reasonable extension of time in which to perform its obligations under this Contract.
- 14.2 If the Contractor is rendered permanently unable, wholly, or in part, by reason of force majeure to perform its obligations and meet its responsibilities under this Contract, the UNDP shall have the right to suspend or terminate this Contract on the same terms and conditions as are provided for in Article 15, "Termination", except that the period of notice shall be seven (7) days instead of thirty (30) days.
- **14.3** Force majeure as used in this Article means acts of God, war (whether declared or not), invasion, revolution, insurrection, or other acts of a similar nature or force.

14.4 The Contractor acknowledges and agrees that, with respect to any obligations under the Contract that the Contractor must perform in or for any areas in which the UNDP is engaged in, preparing to engage in, or disengaging from any peacekeeping, humanitarian or similar operations, any delays or failure to perform such obligations arising from or relating to harsh conditions within such areas or to any incidents of civil unrest occurring in such areas shall not, in and of itself, constitute force majeure under the Contract..

15.0 TERMINATION

- 15.1 Either party may terminate this Contract for cause, in whole or in part, upon thirty (30) days notice, in writing, to the other party. The initiation of arbitral proceedings in accordance with Article 16.2 ("Arbitration"), below, shall not be deemed a termination of this Contract.
- 15.2 UNDP reserves the right to terminate without cause this Contract at any time upon 15 days prior written notice to the Contractor, in which case UNDP shall reimburse the Contractor for all reasonable costs incurred by the Contractor prior to receipt of the notice of termination.
- 15.3 In the event of any termination by UNDP under this Article, no payment shall be due from UNDP to the Contractor except for work and services satisfactorily performed in conformity with the express terms of this Contract.
- 15.4 Should the Contractor be adjudged bankrupt, or be liquidated or become insolvent, or should the Contractor make an assignment for the benefit of its creditors, or should a Receiver be appointed on account of the insolvency of the Contractor, the UNDP may, without prejudice to any other right or remedy it may have under the terms of these conditions, terminate this Contract forthwith. The Contractor shall immediately inform the UNDP of the occurrence of any of the above events.

16.0 SETTLEMENT OF DISPUTES

- Amicable Settlement: The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of this Contract or the breach, termination or invalidity thereof. Where the parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the parties.
- Arbitration: Any dispute, controversy, or claim between the Parties arising out of the Contract 16.2 or the breach, termination, or invalidity thereof, unless settled amicably under Article 16.1, above, within sixty (60) days after receipt by one Party of the other Party's written request for such amicable settlement, shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining. The decisions of the arbitral tribunal shall be based on general principles of international commercial law. For all evidentiary questions, the arbitral tribunal shall be guided by the Supplementary Rules Governing the Presentation and Reception of Evidence in International Commercial Arbitration of the International Bar Association, 28 May 1983 edition. The arbitral tribunal shall be empowered to order the return or destruction of goods or any property, whether tangible or intangible, or of any confidential information provided under the Contract, order the termination of the Contract, or order that any other protective measures be taken with respect to the goods, services or any other property, whether tangible or intangible, or of any confidential information provided under the Contract, as appropriate, all in accordance with the authority of the arbitral tribunal pursuant to Article 26 ("Interim Measures of Protection") and Article 32 ("Form and Effect of the Award") of the UNCITRAL Arbitration Rules. The arbitral tribunal shall have no authority to award punitive damages. In addition, unless otherwise expressly provided in the Contract,

the arbitral tribunal shall have no authority to award interest in excess of the London Inter-Bank Offered Rate ("LIBOR") then prevailing, and any such interest shall be simple interest only. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such dispute, controversy, or claim.

17.0 PRIVILEGES AND IMMUNITIES:

Nothing in or relating to this Contract shall be deemed a waiver, express or implied, of any of the privileges and immunities of the United Nations, including its subsidiary organs.

18.0 TAX EXEMPTION

- 18.1 Section 7 of the Convention on the Privileges and Immunities of the United Nations provides, inter-alia that the United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize the United Nations exemption from such taxes, duties or charges, the Contractor shall immediately consult with the UNDP to determine a mutually acceptable procedure.
- Accordingly, the Contractor authorizes UNDP to deduct from the Contractor's invoice any amount representing such taxes, duties or charges, unless the Contractor has consulted with the UNDP before the payment thereof and the UNDP has, in each instance, specifically authorized the Contractor to pay such taxes, duties or charges under protest. In that event, the Contractor shall provide the UNDP with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

19.0 CHILD LABOUR

- 19.1 The Contractor represents and warrants that neither it, nor any of its suppliers is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical mental, spiritual, moral or social development.
- 19.2 Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, at no cost to UNDP.

20.0 MINES:

- 20.1 The Contractor represents and warrants that neither it nor any of its suppliers is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.
- 20.2 Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind of UNDP.

21.0 OBSERVANCE OF THE LAW:

The Contractor shall comply with all laws, ordinances, rules, and regulations bearing upon the performance of its obligations under the terms of this Contract.

22.0 SEXUAL EXPLOITATION:

- 22.1 The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by it or by any of its employees or any other persons who may be engaged by the Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all appropriate measures to prohibit its employees or other persons engaged by it from, exchanging any money, goods, services, offers of employment or other things of value, for sexual favors or activities, or from engaging in any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNDP to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.
- The UNDP shall not apply the foregoing standard relating to age in any case in which the Contractor's personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of eighteen years with whom sexual activity has occurred and in which such marriage is recognized as valid under the laws of the country of citizenship of such Contractor's personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.

23.0 AUTHORITY TO MODIFY:

Pursuant to the Financial Regulations and Rules of UNDP, only the UNDP Authorized Official possesses the authority to agree on behalf of UNDP to any modification of or change in this Contract, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in this Contract shall be valid and enforceable against UNDP unless provided by an amendment to this Contract signed by the Contractor and jointly by the UNDP Authorized Official.

FEASIBILITY STUDY FOR A NEW VET SYSTEM COORDINATION SETUP

TERMS OF REFERENCE

The UNDP project "Modernization of Agriculture VET and Extension systems in Georgia" is supporting the Ministry of Education, Science, Culture and Sport in the implementation of the VET reform, respectively the newly approved Law on Vocational Education and Training. The project is launching a call for proposals to conduct a feasibility study on the new VET system coordination setup.

I. BACKGROUND INFORMATION

The approval of the new VET-law in September 2018 opened up new opportunities for the VET reform in Georgia. It also pointed out system challenges that need to be addressed to make the reform implementation possible. One of these challenges is the current VET system coordination setup.

The current VET system coordination setup lacks private-public partnership at system level and does not allow formalized regular and systematic participation of the private sector. Therefore, the private sector always complains about the gap between the skills demand and supply. The National VET council mandate is limited to having an advisory role and does not include decision making or participation in the reform implementation process. Growing awareness on VET and on upscaling Work Based Learning (WBL) have created an interest and commitment of private sector to become more involved in VET and increase their contribution, collaboration and responsibility.

The new VET law includes new functions such as WBL coordination, integrated VET program implementation (general education component), training/retraining system, non-formal education recognition, etc., that have yet to be introduced and institutionalized in the VET system and responsibilities for these new functions have not yet been assigned and need to be clearly outlined.

As a first step in this process it is important to critically analyze the current system governance and coordination setup and to develop possible scenarios for a more efficient and all-inclusive future setup that is in line with the VET reform and the new VET law. To ensure ownership and sustainability of the feasibility study it is critical to involve all VET key stakeholders, including the MoESCS and its agencies, line ministries, private sector representatives (GCCI, GEA, GFA, etc.), trade unions and other professional organizations, relevant NGOs and donors.

II. OBJECTIVE OF THE FEASIBILITY STUDY

The objective of this feasibility study is to support the new VET Law implementation by analyzing the current institutional and functional setup of the VET governance and coordination and by designing possible effective and cost-efficient models of the setup. The feasibility study will explore the legal, operational, financial aspects of a possible new model. The final report of this feasibility study will be presented to all VET stakeholders and handed over to MoESCS for further consideration. The study report will be used as a guiding document for the development of the new VET coordination set-up by the MoESCS in consultation with the UNDP/SDC.

III. SCOPE OF WORK

Activity 1: Situation analysis

The study will start with a desk review of the current setup and includes an analysis of the current structural and functional setup and the distribution of financial resources within the existing VET system. This stage includes data collection and analysis plus interviews and consultations with key stakeholders to collect additional information necessary to completely understand the current situation and procedures and the envisaged changes and expectations in view of an improved system.

The following tasks are included under this activity:

- Develop and agree on a final work plan, including a list of key documents to be consulted and interviews to be conducted;
- Collect information about the existing system and stakeholder expectations;
- Analyze existing information and identify needs for additional information;
- Conduct interviews/consultations/workshops with stakeholders;
- Present a draft situation analysis in Georgian and English languages and get the feedback from the Task
 Force (UNDP/SDC/MoESCS);
- Finalize the situation analysis including identified best practices and challenges by sectors (with a focus on agriculture);
- Present the final analysis at the workshop organized by UNDP and MoESCE;

Activity 2: International case study

Different countries have established different types of VET governance and coordination mechanisms, which are aligned with their economy, regional governance and education policies. The contractor will collect and present best practices from at least three different countries that are to some extent comparable with Georgia.

The following tasks are included under this activity:

- In collaboration with the task force suggest and jointly select at least 3 countries (more cases are welcome) for the international case study;
- Analyze and present the governance and coordination setup of the selected countries on maximum 2 pages per country;
- Elaborate a table diagram for the comparative analysis of all cases, including strengths and disadvantages.
- Formulation of lessons learnt from these case studies for the Georgian situation.

Activity 3: Develop alternative models of the VET coordination setup

Based on the situation analysis and the international case study, the contracted organization is expected to develop the alternative models (at least two) of the cost-efficient implementation of the new VET law and governance.

The following tasks are included under this activity:

- Design the draft models in cooperation with the Task Force, including narrative and graphical description of the structure, processes and interrelations within each model;
- Indicate sectoral peculiarities within each model (with an emphasis on agriculture);
- Elaborate an Ex Ante evaluation of each model from the financial and functional efficiency perspective, considering the PPP dimension for the both cases;
- Elaborate comparative analysis including a SWOT analysis for all models;
- Conduct and facilitate the workshop with key stakeholders to present and discuss the models;

• Incorporate recommendations formulated by the workshop participants and workshop outcomes in the final model descriptions.

Activity 4: Feasibility study narrative report

The final draft of the narrative report should include all the above-mentioned components and analysis of the models and clear and practical recommendations. The core part of the report should not exceed 30 pages.

The following tasks are included under this activity:

- Elaborate a narrative draft report (not more than 20 pages);
- Present the <u>draft in English</u> to the Task Force for comments and incorporate the feedback in the paper;
- Produce a final version of the report in English and Georgian languages.

IV. EXPECTED DELIVERABLES

Table of deliverables:

N	Deliverable	Activity	Date of delivery	To be cleared by
1.	Agreed work plan and methodology	Activity 1	Week 1	Task force
2.	Situation analysis	Activity 1	Week 4	Task force
3.	International case study	Activity 2	Week 4	Task force
4.	Presentation of new models	Activity 3	Week 4	Task force
5.	Conducted workshop	Activity 3	Week 5	Task force
6.	Final Narrative report	Activity 4	Week 7	Task force

Technical Proposal Evaluation Form

	Summary of Technical Proposal Evaluation Forms	Score Weight	Points Obtainable
1.	Experience and background of the contractor	20%	140
	Proposed Methodology, Approach and Implementation	40%	280
2.	Plan		
3.	Key Personnel	40%	280
	Total		700

If the offeror does not meet any of the minimum technical qualification criteria/requirements defined in the forms 1, 2, and 3 of the Technical Proposal Evaluation (presented below), it will be given score (0) zero and will be automatically disqualified and there is no more need for further evaluation of disqualified offeror.

Technical Proposal Evaluation Form 1	Points Obtainable
1.1 General Organizational Capability which is likely to affect implementation	
 1.1.1. At least 5-year experience in conducting research and analysis 5-year experience in conducting research and analysis – 10 points (minimum requirement) More than 5-year experience in conducting research and analysis – 20 points 	20
1.1.2. Experience in conducting at least 3 projects of similar profile - 3 projects of similar profile – 15 points (minimum requirement) - More than 3 projects of similar profile – 20 points	20
 1.1.3. Experience in conducting at least 2 projects related to policy and/or institutional systems and partnerships 2 Projects related to policy and/or institutional systems and partnerships - 15 points (minimum requirement) More than 2 projects related to policy and/or institutional systems and partnerships - 20 points 	20
 1.1.4. Experience in conducting at least 2 projects related to functional analysis 2 Projects related to functional analysis – 15 points (minimum requirement); More than 2 projects related to functional analysis – 20 points 	20
1.1.5. Experience in conducting feasibility studies - Feasibility studies conducted -15 points (minimum requirement) - Feasibility studies in system restructuring/institutional arrangements - 20 points	20
1.1.6. Experience in conducting projects related to the education system - if applicable - 15 points	15
1.1.7. Experience in implementing donor-funded projects will be an asset - if applicable - 10 points	10
1.2 Reputation of Organization and staff / competence / Reliability References or other prove of quality service by previous contractors to be presented	
 At least 2 recommendation letters from the previous contract providers within the last 2 years 10 points (minimum requirement) More than 2 recommendation letters from the previous contract providers within the last 2 years – 15 points 	15
Total for the form 1	140

Technical Proposal Evaluation Form 2	Points Obtainable
Proposed Methodology, Approach and Implementation Plan	
2.1. To what degree does the Proposer understand the task?	
- Full understanding of the task – 70 points	70
- Fair understanding of the task (minimum requirement) – 35 points	
2.2. Have the important aspects of the task been addressed in sufficient detail?	
- High detalization of the task – 60 points	60
- Sufficient detalization of the task (minimum requirement) - 25 points	
2.3. Is the scope of task well defined and does it correspond to the TOR?	
Clearly defined scope of work and full correspondence to the TOR – 70 points	
Fairly defined scope of work and partial correspondence to the TOR (minimum requirement) -	70
30 points	
2.4. Is the presentation clear and is the sequence of activities and the planning logical,	
realistic and promise efficient implementation to the project?	
Clear presentation with sound (logical and realistic) planning – 80 points	
Fairly clear presentation with some elements of logical and realistic planning (minimum	
requirement) – 40 points	
Total points for the form 2	280

Technical Proposal Evaluation Form 3	Points
Qualification key personal	Obtainable
3.1. Team Leader/strategic planning expert	
At least 5-year experience in strategic planning and development (minimum requirement)	30
At least 2-year experience in policy and/or institutional systems restructuring and partnerships	30
(minimum requirement)	20
Experience in managing at least 3 similar size projects (minimum requirement)	30
At least 2-year experience in elaborating analytical reports (minimum requirement)	30
3.2. Key expert in VET policy	
At least 5-year experience in the sector (minimum requirement)	40
At least 2-year experience in elaborating analytical reports/policy papers (minimum requirement)	40
3.3. Key expert in financial planning/economics	
At least 5-year working experience in budget planning and analysis (minimum requirement)	40
Experience in conducting at least 1 cost-efficiency study/financial modeling (minimum requirement)	40
Total for the form 3	280