

## REQUEST FOR QUOTATION (RFQ) on Urgent Procurement of Equipment for Campus Based Community Radio Program of Ethiopian Civil Service University

NAME & ADDRESS OF FIRM	DATE: May 10, 2013 REFERENCE: P2P2013001
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Dear Sir / Madam:

On behalf of UNDP Ethiopia office, we kindly request you to submit your quotation for the equipment purchased urgently for the Campus Based Community Radio Program of Ethiopian Civil Service University (ECSU), as detailed in Annex 1 of this RFQ. When preparing your quotation, please be guided by the form attached hereto as Annex 2.

Quotations may be submitted on or before **17:00 Beijing Time Friday May 17, 2013** and via *courier mail* to the address below:

**United Nations Development Programme  
No.2, Liangmahe Nanlu  
He Li**

Please take note of the following requirements and conditions pertaining to the supply of the abovementioned good/s:

Delivery Terms [INCOTERMS 2010] (Pls. link this to price schedule)	CIP Addis Ababa
Customs clearance <sup>1</sup> , if needed, shall be done by:	UNDP
Latest Expected Delivery Date and Time (if delivery time exceeds this, quote may be rejected by UNDP)	60 days from the issuance of the Purchase Order (PO)
Delivery Schedule	Required
Packing Requirements	Clearly the marking of RadioECSU with the serial numbers of each equipment provided.
Mode of Transport	Air
Preferred Currency of Quotation <sup>2</sup>	USD

<sup>1</sup> Must be linked to INCO Terms chosen.

Value Added Tax on Price Quotation <sup>3</sup>	Must be exclusive of VAT and other applicable indirect taxes
After-sales services required	<ul style="list-style-type: none"> <li>• Warranty on Parts and Labor for minimum period of ONE Year</li> <li>• Technical Support</li> <li>• Provision of Service Unit when pulled out for maintenance/ repair</li> </ul>
Deadline for the Submission of Quotation	17:00 Beijing Time, <i>Friday, May 17, 2013.</i>
All documentations, including catalogs, instructions and operating manuals, shall be in this language	English
Documents to be submitted <sup>4</sup>	<ul style="list-style-type: none"> <li>• Duly Accomplished Form as provided in Annex 2, and in accordance with the list of requirements in Annex 1;</li> <li>• A statement whether any import or export licenses are required in respect of the goods to be purchased including any restrictions on the country of origin, use/dual use nature of goods or services, including and disposition to end users;</li> <li>• Confirmation that licenses of this nature have been obtained in the past and an expectation of obtaining all the necessary licenses should the quotation be selected;</li> <li>• Quality Certificates (ISO, etc.);</li> <li>• Latest Business Registration Certificate ;</li> <li>• Latest Internal Revenue Certificate / Tax Clearance;</li> <li>• Manufacturer's Authorization of the Company as a Sales Agent (if Supplier is not the manufacturer);</li> <li>• Evidence/Certification of Environmental Sustainability ("Green" Standards) of the Company or the Product being supplied ;</li> <li>• Complete documentation, information and declaration of any goods classified or may be classified as "Dangerous Goods".</li> <li>• Written Self-Declaration of not being included in the UN Security Council 1267/1989 list, UN Procurement Division List or other UN Ineligibility List.</li> </ul>
Period of Validity of Quotes starting the Submission Date	120 days
Partial Quotes	Not permitted
Payment terms and Conditions for Release of Payment	<ul style="list-style-type: none"> <li>• 20% upon signing the contract</li> <li>• 75% upon passing pre-shipment inspection</li> <li>• 5% upon the receipt of Written Acceptance of Goods based on full compliance with RFQ requirements</li> </ul>

<sup>2</sup> Local vendors must comply with any applicable laws regarding doing business in other currencies. Conversion of currency into the UNDP preferred currency, if the offer is quoted differently from what is required, shall be based only on UN Operational Exchange Rate prevailing at the time of UNDP's issuance of Purchase Order.

<sup>3</sup> This must be reconciled with the INCO Terms required by the RFQ. Furthermore, VAT exemption status varies from one country to another. Pls. tick whatever is applicable to the UNDP CO/BU requiring the goods.

<sup>4</sup> First 2 items in this list are mandatory for the supply of imported goods

Evaluation Criteria <i>[check as many as applicable]</i>	<ul style="list-style-type: none"> <li>• Technical responsiveness/Full compliance to requirements and lowest price</li> <li>Comprehensiveness of after-sales services</li> <li>• Full acceptance of the PO/Contract General Terms and Conditions <i>[this is a mandatory criteria and cannot be deleted regardless of the nature of services required]</i></li> </ul>
UNDP will award to:	One and only one supplier
Type of Contract to be Signed	Purchase Order
Special conditions of Contract	Cancellation of PO/Contract if the delivery/completion is delayed by 30 days
Annexes to this RFQ	<ul style="list-style-type: none"> <li>• Specifications of the Goods Required (Annex 1)</li> <li>• Form for Submission of Quotation (Annex 2)</li> <li>• General Terms and Conditions / Special Conditions (Annex 3).</li> </ul> <p>Non-acceptance of the terms of the General Terms and Conditions (GTC) shall be grounds for disqualification from this procurement process.</p>
Contact Person for Inquiries (Written inquiries only)	<p>He Li UNDP Procurement Associate li.he@undp.org</p> <p>Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.</p>

Goods offered shall be reviewed based on completeness and compliance of the quotation with the minimum specifications described above and any other annexes providing details of UNDP requirements.

The quotation that complies with all of the specifications, requirements and offers the lowest price, as well as all other evaluation criteria indicated, shall be selected. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price (obtained by multiplying the unit price and quantity) shall be re-computed by UNDP. The unit price shall prevail and the total price shall be corrected. If the supplier does not accept the final price based on UNDP's re-computation and correction of errors, its quotation will be rejected.

After UNDP has identified the lowest price offer, UNDP reserves the right to award the contract based only on the prices of the goods in the event that the transportation cost (freight and insurance) is found to be higher than UNDP's own estimated cost if sourced from its own freight forwarder and insurance provider.

At any time during the validity of the quotation, no price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the quotation. At the time of award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Purchase Order that will be issued as a result of this RFQ shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a quotation implies that the vendor accepts without question the General Terms and Conditions of UNDP herein attached as Annex 3.

UNDP is not bound to accept any quotation, nor award a contract/Purchase Order, nor be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.

Please be advised that UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a purchase order or contract in a competitive procurement process. **In the event that** you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:

<http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/>

**UNDP encourages every prospective Vendor to** avoid and prevent conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its suppliers to adhere to the UN Supplier Code of Conduct found in this link : [http://www.un.org/depts/ptd/pdf/conduct\\_english.pdf](http://www.un.org/depts/ptd/pdf/conduct_english.pdf)

**Thank you and we look forward to receiving your quotation.**

**Sincerely yours,**



**Ge Yunyan**  
*Operations Manager*  
May 10, 2013

### Technical Specifications

The community radio is assumed to cover 3 to 5 Km radius of the Ethiopian Civil Service University (ECSU). Managed by students and staff of the ECSU it is primarily intended to serve a population of about 10,000 comprising students and employees of the university community. The university has three adjacent campuses all located in the eastern part of Addis Ababa. The community outside the university but residing within this radius will also benefit from the service. Initially two languages i.e. Amharic and English will be the broadcasting languages. Afan-Oromo and Tigrigna will be used in the second phase of the project. The community radio will broadcast on daily basis for a maximum of 12 hours. Both entertaining and educative issues on good governance and public sector reform will be aired to the university and surrounding areas communities.

Expected results:

- Improved access to educational content, Information and knowledge.
- Improved transparency and responsibility in local government public service delivery.
- Enhanced understanding of processes of democracy and participatory democracy, as well as exercising of rights.
- Increased awareness of crucial social political and economic issues at the local level including the will to fight corruption.
- Help individuals and the University community to better understand the Growth and Transformation Plan of the country.
- Encourage individuals to exercise elections, make informed decisions and act as responsible citizens.
- Contribute to enhanced self-knowledge and awareness enabling the audience to see themselves in relation to others.

Remarks:

**The surface** of the highest building to install the transmission tower is flat and the top surface is made of concrete cement. The size of the flat is approximately 4 by 5 and we may change the place depending on the size of the transmission materials to be installed.

**The room for the transmitter** and for the broadcasting will be on the same building.

**Each broadcasting language** in two project phases will take place one after another.

The basic standard equipment should be applied to realize the ordinary **mix and recording** function.

**Other useful info:**

Allotted frequency: 100.5MHZ  
Type of antenna: Dipole O.D

Power of transmitter: 100 (W)  
Height of antenna: 30M      Antenna gain: 3 (dB)

## FORM FOR SUBMITTING SUPPLIER'S QUOTATION

**(This Form must be submitted only using the Supplier's Official Letterhead/Stationery)**

We, the undersigned, hereby accept in full the UNDP General Terms and Conditions, and hereby offer to supply the items listed below in conformity with the specification and requirements of UNDP as per RFQ Reference No. P2P2013001:

序号 Item No.	产品描述 Description	品牌/型号 Brand/Mode	数量 Qty.	单位 Unit	单价(USD) Unit Price	总价(USD) Total Price
<b>Transmitter system</b>						
1	100W 调频发射机 100W FM transmitter		1	台 Set		
1.1	100W 调频发射机 (备机, 可选) 100W FM transmitter		1	台 Set		
1.2	主备切换开关 (可选) Main-standby switch (optional)		1	台 Set		
2	5KVA 稳压器 5KVA voltage regulator		1	台 Set		
3	天线 Antenna		1	套 Set		
4	馈线, 40米, 带接头 Feeder, 40 meters with connector		1	套 set		
5	天线安装架/基础 Antenna installation rack/base		1	套 Set		
6	安装材料 Installation material		1	套 Set		
7	5KVA UPS 5KVA UPS		1	台 Set		
<b>Audio System for playing the recorded content</b>						
9	数字混音器 (直播调音台) Digital audio mixer		1	台 Set		
10	音频工作站 Audio work station		1	台 Set		
11	音频分配放大器 Audio distribution amplifier		1	台 Set		
12	监视扬声器 Monitor speaker		2	只 Set		
13	动圈话筒 Dynamic microphone for host		2	台 Set		
14	麦克风台面支架 Microphone table-stand for host		2	台 Set		
15	DVD播放机 DVD player		1	台 Set		
16	耳机 Head phones		2	只 Set		
17	耳机分配器 Headphone distributor		1	套 Set		
18	控制桌 Control desk		1	套 Set		

19	播音桌 Broadcasting table		1	套 Set		
20	安装材料 Installation material		1	套 Set		
21	运输费（包含保险） Freight fees including the insurance		总重量： Total Weight:		总体积： Total Size:	
Basic Total Final and All-Inclusive Price Quotation						
1	安装 On-site Installation					
2	台站培训 On-site training					
Optional 1 All-Inclusive Price Quotation						
Note: item 9 -20 are basic configuration the head end of FM broadcasting system. If it requires increasing program production work, the above equipments can not takeover the workflow, in this case it advice to add the following items, such as audio workstation, program production console shows as below. The below is mainly for editing the broadcasting content. 说明：以上配置为调频广播系统前端设备，属于基本配置。当需要增加节目制作量时，这些设备不能满足需求。需增加音频工作站，节目制作调音台等设备，具体清单如下。						
1	空调（可选） Air condition (optional)		1	台 Set		
2	数字混音器（节目制作调音台） Digital audio mixer		1	台 Set		
3	音频工作站 Audio work station		1	台 Set		
4	音频分配放大器 Audio distribution amplifier		1	台 Set		
5	监视扬声器 Monitor speaker		1	只 Set		
6	话筒 Dynamic microphone		1	台 Set		
7	麦克风台面支架 Microphone table-stand		1	台 Set		
8	DVD播放机 DVD player		1	台 Set		
9	耳机 Head phones		1	只 Set		
10	耳机分配器 Headphone distributor		1	套 Set		
19	控制桌 Console desk		1	套 Set		
20	播音桌 Broadcasting table		1	套 Set		
Optional 2 Total Final and All-Inclusive Price Quotation						

**Offer to Comply with Other Conditions and Related Requirements**

<b>Other Information pertaining to our Quotation are as follows :</b>	<b>Your Responses</b>		
	<b><i>Yes, we will comply</i></b>	<b><i>No, we cannot comply</i></b>	<b><i>If you cannot comply, pls. indicate counter proposal</i></b>
Delivery Lead Time			
Estimated weight/volume/dimension of the Consignment:			
Country/ies Of Origin <sup>5</sup> :			
Warranty and After-Sales Requirements			
a) Training on Operations and Maintenance			
b) Minimum one (1) year warranty on both parts and labor			
c) Service Unit to be Provided when the Purchased Unit is Under Repair			
d) Brand new replacement if Purchased Unit is beyond repair			
e) Others			
Validity of Quotation			
All Provisions of the UNDP General Terms and Conditions			
Other requirements <i>[pls. specify]</i>			

All other information that we have not provided automatically implies our full compliance with the requirements, terms and conditions of the RFQ.

*[Name and Signature of the Supplier's Authorized Person]*

*[Designation]*

*[Date]*

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<sup>5</sup> If the country of origin requires Export License for the goods being procured, or other relevant documents that the country of destination may require, the supplier must submit them to UNDP if awarded the PO/contract.



## General Terms and Conditions

### 1. ACCEPTANCE OF THE PURCHASE ORDER

This Purchase Order may only be accepted by the Supplier's signing and returning an acknowledgement copy of it or by timely delivery of the goods in accordance with the terms of this Purchase Order, as herein specified. Acceptance of this Purchase Order shall effect a contract between the Parties under which the rights and obligations of the Parties shall be governed solely by the terms and conditions of this Purchase Order, including these General Conditions. No additional or inconsistent provisions proposed by the Supplier shall bind UNDP unless agreed to in writing by a duly authorized official of UNDP.

### 2. PAYMENT

2.1 UNDP shall, on fulfillment of the Delivery Terms, unless otherwise provided in this Purchase Order, make payment within 30 days of receipt of the Supplier's invoice for the goods and copies of the shipping documents specified in this Purchase Order.

2.2 Payment against the invoice referred to above will reflect any discount shown under the payment terms of this Purchase Order, provided payment is made within the period required by such payment terms.

2.3 Unless authorized by UNDP, the Supplier shall submit one invoice in respect of this Purchase Order, and such invoice must indicate the Purchase Order's identification number.

2.4 The prices shown in this Purchase Order may not be increased except by express written agreement of UNDP.

### 3. TAX EXEMPTION

3.1 Section 7 of the Convention on the Privileges and Immunities of the United Nations provides, inter alia, that the United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for utilities services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize UNDP's exemption from such taxes, duties or charges, the Supplier shall immediately consult with UNDP to determine a mutually acceptable procedure.

3.2 Accordingly, the Supplier authorizes UNDP to deduct from the Supplier's invoice any amount representing such taxes, duties or charges, unless the Supplier has consulted with UNDP before the payment thereof and UNDP has, in each instance, specifically authorized the Supplier to pay such taxes, duties or charges under protest. In that event, the Supplier shall provide UNDP with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

### 4. RISK OF LOSS

Risk of loss, damage to or destruction of the goods shall be governed in accordance with Incoterms 2010, unless otherwise agreed upon by the Parties on the front side of this Purchase Order.

### 5. EXPORT LICENCES

Notwithstanding any INCOTERM 2010 used in this Purchase Order, the Supplier shall obtain any export licences required for the goods.

### 6. FITNESS OF GOODS/PACKAGING

The Supplier warrants that the goods, including packaging, conform to the specifications for the goods ordered under this Purchase Order and are fit for the purposes for which such goods are ordinarily used and for purposes expressly made known to the Supplier by UNDP, and are free from defects in workmanship and materials. The Supplier also warrants that the goods are contained or packaged adequately to protect the goods.

## **7. INSPECTION**

7.1 UNDP shall have a reasonable time after delivery of the goods to inspect them and to reject and refuse acceptance of goods not conforming to this Purchase Order; payment for goods pursuant to this Purchase Order shall not be deemed an acceptance of the goods.

7.2 Inspection prior to shipment does not relieve the Supplier from any of its contractual obligations.

## **8. INTELLECTUAL PROPERTY INFRINGEMENT**

The Supplier warrants that the use or supply by UNDP of the goods sold under this Purchase Order does not infringe any patent, design, trade-name or trade-mark. In addition, the Supplier shall, pursuant to this warranty, indemnify, defend and hold UNDP and the United Nations harmless from any actions or claims brought against UNDP or the United Nations pertaining to the alleged infringement of a patent, design, trade-name or trade-mark arising in connection with the goods sold under this Purchase Order.

## **9. RIGHTS OF UNDP**

In case of failure by the Supplier to fulfil its obligations under the terms and conditions of this Purchase Order, including but not limited to failure to obtain necessary export licences, or to make delivery of all or part of the goods by the agreed delivery date or dates, UNDP may, after giving the Supplier reasonable notice to perform and without prejudice to any other rights or remedies, exercise one or more of the following rights:

9.1 Procure all or part of the goods from other sources, in which event UNDP may hold the Supplier responsible for any excess cost occasioned thereby.

9.2 Refuse to accept delivery of all or part of the goods.

9.3 Cancel this Purchase Order without any liability for termination charges or any other liability of any kind of UNDP.

## **10. LATE DELIVERY**

Without limiting any other rights or obligations of the parties hereunder, if the Supplier will be unable to deliver the goods by the delivery date(s) stipulated in this Purchase Order, the Supplier shall (i) immediately consult with UNDP to determine the most expeditious means for delivering the goods and (ii) use an expedited means of delivery, at the Supplier's cost (unless the delay is due to Force Majeure), if reasonably so requested by UNDP.

## **11. ASSIGNMENT AND INSOLVENCY**

11.1. The Supplier shall not, except after obtaining the written consent of UNDP, assign, transfer, pledge or make other disposition of this Purchase Order, or any part thereof, or any of the Supplier's rights or obligations under this Purchase Order.

11.2. Should the Supplier become insolvent or should control of the Supplier change by virtue of insolvency, UNDP may, without prejudice to any other rights or remedies, immediately terminate this Purchase Order by giving the Supplier written notice of termination.

## **12. USE OF UNDP OR UNITED NATIONS NAME OR EMBLEM**

The Supplier shall not use the name, emblem or official seal of UNDP or the United Nations for any purpose.

### **13. PROHIBITION ON ADVERTISING**

The Supplier shall not advertise or otherwise make public that it is furnishing goods or services to UNDP without specific permission of UNDP in each instance.

### **14. CHILD LABOUR**

The Supplier represents and warrants that neither it nor any of its affiliates is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical, mental, spiritual, moral or social development.

Any breach of this representation and warranty shall entitle UNDP to terminate this Purchase Order immediately upon notice to the Supplier, without any liability for termination charges or any other liability of any kind of UNDP.

### **15. MINES**

The Supplier represents and warrants that neither it nor any of its affiliates is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.

Any breach of this representation and warranty shall entitle UNDP to terminate this Purchase Order immediately upon notice to the Supplier, without any liability for termination charges or any other liability of any kind of UNDP.

### **16. SETTLEMENT OF DISPUTES**

**16.1 Amicable Settlement.** The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of, or relating to this Purchase Order or the breach, termination or invalidity thereof. Where the Parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the Parties.

**16.2 Arbitration.** Unless, any such dispute, controversy or claim between the Parties arising out of or relating to this Purchase Order or the breach, termination or invalidity thereof is settled amicably under the preceding paragraph of this Section within sixty (60) days after receipt by one Party of the other Party's request for such amicable settlement, such dispute, controversy or claim shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining, including its provisions on applicable law. The arbitral tribunal shall have no authority to award punitive damages. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such controversy, claim or dispute.

### **17. PRIVILEGES AND IMMUNITIES**

Nothing in or related to these General Terms and Conditions or this Purchase Order shall be deemed a waiver of any of the privileges and immunities of the United Nations, including its subsidiary organs.

### **18. SEXUAL EXPLOITATION:**

**18.1** The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by it or by any of its employees or any other persons who may be engaged by the

Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all appropriate measures to prohibit its employees or other persons engaged by it from, exchanging any money, goods, services, offers of employment or other things of value, for sexual favors or activities, or from engaging in any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNDP to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.

18.2 UNDP shall not apply the foregoing standard relating to age in any case in which the Contractor's personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of eighteen years with whom sexual activity has occurred and in which such marriage is recognized as valid under the laws of the country of citizenship of such Contractor's personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.

**19.0 OFFICIALS NOT TO BENEFIT:**

The Contractor warrants that no official of UNDP or the United Nations has received or will be offered by the Contractor any direct or indirect benefit arising from this Contract or the award thereof. The Contractor agrees that breach of this provision is a breach of an essential term of this Contract.

**20. AUTHORITY TO MODIFY:**

Pursuant to the Financial Regulations and Rules of UNDP, only the UNDP Authorized Official possess the authority to agree on behalf of UNDP to any modification of or change in this Agreement, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in this Contract shall be valid and enforceable against UNDP unless provided by an amendment to this Agreement signed by the Contractor and jointly by the UNDP Authorized Official.