

Request for Proposal

Reference No.: **GEO30RFP316**

Study on Behavioural Causes Acting as Barriers among Teachers to Intervention/Reporting on
Violence against Women and Domestic Violence in Georgia

February 27, 2019

Dear Sir/Madam,

Subject: Request for Proposal (RFP) for the Study on Behavioural Causes Acting as Barriers among Teachers to Intervention/Reporting on Violence against Women and Domestic Violence in Georgia

1. The United Nations Entity for Gender Equality and the Empowerment of Women (UN Women) plans to procure Study on Behavioural Causes Acting as Barriers to Intervention/Reporting on Violence against Women and Domestic Violence among Teachers in Georgia as described in this Request for Proposal and its related annexes. UN Women now invites sealed proposals from qualified proposers for providing the requirements as defined in these documents.
2. In order to prepare a responsive proposal, you must carefully review, and understand the contents of the following documents:
 - a. This letter (and the included Proposal Instruction Sheet (PIS))
 - b. Instructions to Proposers ([Annex I](#)) available from this link: <http://www.unwomen.org/-/media/headquarters/attachments/sections/about%20us/procurement/un-women-procurement-rfp-instructions-en.pdf?la=en&vs=3939>
 - c. Terms of Reference (TOR) (Annex 2)
 - d. Evaluation Methodology and Criteria (Annex 3)
 - e. Format of Technical Proposal (Annex 4)
 - f. Format of Financial Proposal (Annex 5)
 - g. Proposal Submission Form (Annex 6)
 - h. Voluntary Agreement for to Promote Gender Equality and Women's Empowerment (Annex 7)
 - i. UN Women Model Forms of Contract (Annex 8)
 - j. General Conditions of Contract (Annex 8)
 - k. Joint Venture/Consortium/Association Information Form (Annex 9)
 - l. Submission Checklist (Annex 10)
3. The Proposal Instruction Sheet (PIS) -below- provides the requisite information (with cross reference numbers) which is further detailed in the [Instructions to Proposers \(Annex I\)](#)

PROPOSAL INSTRUCTION SHEET (PIS)

4. Detailed Instruction governing below listed summary of the “instructions to proposers” are available in the Annex I (“Instruction to Proposers”) accessible from this link:

<http://www.unwomen.org/-/media/headquarters/attachments/sections/about%20us/procurement/un-women-procurement-rfp-instructions-en.pdf?la=en&vs=3939>

Cross Ref. to Annex I	Instruction to Proposers	Specific Requirements as referenced in Annex I
4.2	Deadline for Submission of Proposals	Date and Time: Thursday 21 March 2019 6:00 PM [for local time reference, see www.greenwichmeantime.com] City and Country: Tbilisi, Georgia This is an absolute deadline. Any proposal received after this date and time will be disqualified.
4.1	Manner of Submission	<input type="checkbox"/> Personal Delivery/ Courier mail/ Registered Mail <input checked="" type="checkbox"/> Electronic submission of Proposal
4.1	Address for Proposal Submission	<input type="checkbox"/> Personal Delivery/ Courier mail/ Registered Mail: UN Women Address, City, Country: “NOT TO BE OPENED BY REGISTRY” <input checked="" type="checkbox"/> Electronic submission of Proposal: Technical Proposal: geo.procurement@unwomen.org Financial Proposal: geo.finoffers@unwomen.org Proposals should be submitted to the designated address by the date and time of the deadline given.
3.1	Language of the Proposal:	<input checked="" type="checkbox"/> English <input type="checkbox"/> French <input type="checkbox"/> Spanish <input type="checkbox"/> Other (pls. specify) _____

3.4.2	Proposal Currencies	<p>Preferred Currency: <input checked="" type="checkbox"/> GEL</p> <p>If no, please indicate Currency: <input type="text"/></p> <p><i>Proposer may submit proposal in any freely convertible currency</i></p>
3.5	Proposal Validity Period commencing after the deadline for submission of proposals (see 4.2 above)	<p>90 days</p> <p>If other, please indicate: <input type="text"/> days.</p>
2.4	Clarifications of solicitation documents	<p>Requests for clarification shall be submitted <input type="text" value="7"/> days before the deadline for submission of proposal.</p> <p>UN Women shall endeavor to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UN Women to extend the deadline date, unless UN Women deems that such an extension is justified and necessary.</p>
	Contact address for requesting clarifications on the solicitation documents	<p>Requests for clarification should be addressed to the e-mail address: geo.clarifications@unwomen.org</p> <p>Clarification emails should include a subject header in the following format:</p> <p>“UNW RFP Reference #, Request for Clarification, Company/Contractor Name”</p> <p>Proposers must not communicate with any other personnel of UN Women regarding this RFP.</p> <p><u>The e-mail address above is for clarifications ONLY.</u></p> <p><u>IMPORTANT: Do not send or copy the e-mail address above while submitting a proposal. Doing so will disqualify your proposal.</u></p>

2.5	Pre-Proposal/Bid Meeting	<p><i>[Please Select One Below]</i></p> <p><input type="checkbox"/> Not applicable</p> <p><input type="checkbox"/> Mandatory:</p> <p><input checked="" type="checkbox"/> Optional:</p> <p><i>Date: Monday, March 6, 11:00</i> <i>Venue: 3 Kavsadze Street, Office Suite 11</i> <i>Tbilisi, 0179, Georgia</i></p>
3.9	Proposal Security	<p><input checked="" type="checkbox"/> Not Required</p> <p>Proposal Security is not foreseen to be required by UN Women at this stage; however, UN Women reserve the rights to request a Proposal Security from the successful proposer at any stage.</p>
7.4	Performance Security	<p><input checked="" type="checkbox"/> Not Required</p> <p>Performance Security is not foreseen to be required by UN Women at this stage; however, UN Women reserve the rights to request a Performance Security from the successful proposer at any stage.</p>
3.2	Waiver & Release of Indemnity (If there is a site visit/inspection)	<p><input checked="" type="checkbox"/> Not Required</p> <p>No site inspections/visits are necessary and therefore a waiver/release of indemnity is not required.</p>

5. The proposer will be selected based on the Evaluation Methodology and Criteria indicated in Annex III.
6. This letter is not to be construed in any way as an offer to contract with your organization.

Yours sincerely,

Erika Kvapilova

Country Representative

TERMS OF REFERENCE (TOR)

Title: Study on Behavioural Causes Acting as Barriers to Intervention/Reporting on Violence against Women and Domestic Violence among Teachers in Georgia

Background

Violence against women and girls (VAWG) persists in every country in the world as a pervasive violation of human rights and a major impediment to achieving gender equality. Such violence is unacceptable, whether perpetrated by the State and its agents or by family members or strangers, in the public or private sphere, in peacetime or in times of conflict. States have an obligation to protect women from violence, to hold perpetrators accountable and to provide justice and remedies to victims. Eliminating violence against women remains one of the most serious challenges of our time. The knowledge base and tools to prevent and eliminate violence against women developed over the past decade must be utilized more systematically and effectively to eliminate all forms of violence against women.

In Georgia violence is a common experience for many women and girls, with one in seven women aged 15-64 reporting having experienced physical, sexual and/or emotional violence by an intimate partner in their lifetime, according to the UN Women, EU and GEOSTAT joint study of 2017. The Study findings further indicate that women and men show a high degree of tolerance and acceptance towards the use of violence against women in relationships – 22% of women and 31% of men believe that wife-beating is justified under certain circumstances and 11% of women and 23% of men assert that women should tolerate violence to keep her family together.

That violence is viewed as justifiable by both women and men, reflects the broader sociocultural reinforcement of violence against women and gender equality in Georgian society further resulting in low rates of reporting and disclosure, both by victims and bystanders. The National VAW Study 2017 revealed that 36% who have experienced physical and sexual violence have never told anyone about it and only 18% of women have reported it to the police. While no representative data is available on bystanders' interventions, that 33% of women and 50% of men think that domestic violence is a private affair and that no one should intervene, indicates that significant share of population remains reluctant from intervening and/or in VAW/DV cases.

Bystanders have received growing attention as a potential means of violence prevention and efforts oriented towards mobilising bystanders to prevent and respond to violence are understood as an important form of primary prevention and an increasingly prominent strategy.¹ Bystander programmes can foster social norms regarding the unacceptability of violence against women at individual, community and societal levels, as well as promote a shared sense of responsibility for preventing VAW/DV.² They can also promote attitudinal and behavioural change among individuals, and to build people's capacity and skills to intervene and prevent violence. Data further suggests that prevention programs focused on bystanders are associated with positive victim outcomes.³

¹ See for example, VicHealth, More than ready: Bystander action to prevent violence against women (2012). Available at <http://www.vichealth.vic.gov.au/en/Publications/Freedom-from-violence/Bystander-Research-Project.aspx> (viewed 1 June 2012).

² (see Banyard et al. 2004).

³ Hamby, S., Weber, M. C., Grych, J., & Banyard, V. (2016). What difference do bystanders make? The association of bystander involvement with victim outcomes in a community sample. *Psychology of Violence*, 6(1), 91-102.

School teachers constitute one of the largest organized group of bystanders of VAWG/DV. Signs of domestic violence, whether directly perpetrated against a child or not, can be obvious to educators as experience of domestic violence manifests itself in the behaviour of school students in a variety of ways.⁴ Accounting to some 67, 000 individuals (86% of teachers being women) in Georgia, teachers can be a significant force in detecting VAWG/DV and preventing it in a long run. In Georgia, the amendments made in 2017 to the Law on Ending Violence against Women and Domestic Violence, oblige teachers in the scope of their responsibility to identify cases of such violence and ensure relevant referral to social services and law enforcement structures. However, the legislative amendments have not resulted into substantive change in teachers' behaviour, neither have there been follow-up organized efforts to educate and incentivize teachers to intervene and/or report in cases of VAWG/DV.

Reasons behind underreporting by teachers have not been explored by research but lack of information and knowledge about the responsibility to intervene/report, available services and referral mechanisms for the victims/survivors of VAW/DV as well as cultural tolerance of VAWG and bias against reporting may be among the reasons behind low rates of reporting. 2014 Study on Gender Attitudes of Teachers reveals that gender stereotypes and patriarchal values continue to be strongly engraved in teachers' attitudes,⁵ as well as their pedagogical work, which may further explain their reluctance to intervene/report in DV cases.

UN Women in partnership with the Ministry of Education, Science, Culture and Sports (MoESCS) is implementing a pilot project "Teachers Taking Stance on Violence against Women and Domestic Violence in Georgia". The project aims at exploring behavioural causes behind low rates of reporting on VAW/DV by teachers applying behavioural insights and to identify behavioural levers to encourage target behaviour (intervention/reporting in VAWG/DV cases among teachers). Within the framework of the project, UN Women is planning to commission a study to determine behavioural causes that are acting as barriers to reporting on VAWG/DV in teachers and to come forward with findings and recommendations that will enable UN Women and the inter-disciplinary study reference group composed of psychologists, gender experts and educators to develop bystander intervention strategy for teachers to encourage target behaviour applying behavioural analysis frameworks.

Through this Request for Proposals, UN Women intends to procure services of an experienced research organization to carry out the study in question. UN Women would like to commission a mixed methodology study consisting of 1) a quantitative survey conducted via face-to-face interviews with a representative sample of teachers and 2) a qualitative research including desk research, key informant interviews and focus group discussions with relevant experts, school teachers and schools' administrative personnel.

The objectives of the study are as follows:

- To obtain nationally representative, age and sex desegregated data on teachers' attitudes on the phenomena, causes and consequences of VAWG/DV and violence against children;
- To explore teachers' attitudes, social norms and self-confidence around detecting and reporting on VAW/DV;⁶
- To assess the extent to which schools provide a conducive environment for reporting on VAW/DV cases;
- To assess the extent to which teachers are aware of VAW/DV legislation and services available for the victims/survivors of VAWG/DV;
- To identify behavioural levers that may encourage teachers to intervene/report cases of VAWG/DV;
- To broaden knowledge base and to use the results to inform formulation of bystander focused preventative interventions to support victims and increase disclosure of DV in schools

⁴ Devaney, J. (2015). Research Review: The Impact of Domestic Violence on Children. Irish Probation Journal

⁵ Women's Fund, Study on Teachers' Attitudes and Knowledge on Gender Equality (2014). Available at: <http://www.parliament.ge/uploads/other/75/75678.pdf>

⁶ For explanation of different layers of behavioural causes please consult Sara Rafael Almeida, Joana Sousa Lourenco, et al., *Insights from behavioral sciences to prevent and combat violence against women: Literature Review*, European Commission, 2016, available on-line at: <http://publications.jrc.ec.europa.eu/repository/bitstream/JRC103975/lbna28235enn.pdf>

Scope of Work

Under the overall guidance of UN Women and the inter-disciplinary working group, the selected research organization is expected to undertake the following tasks:

- To develop the study methodology and key approaches at all stages of the study such as data collection, analysis and report writing;
- To conduct desk review of relevant global studies, data and policy documents on applying behavioural insights to VAWG/DV prevention and programming and integrate the desk review findings in designing the study methodology as well as later, in the data analysis;
- To conduct the study capturing all objectives underlined in the terms of reference in accordance with globally established standards and guidelines;
- Based on the Study findings and via applying behavioural analytical frameworks, detect and analyse relevant behavioural barriers and identify behavioural levers to encourage target behaviour (reporting on VAW/DV among teachers);
- To develop the Study report in English and Georgian;
- To submit the narrative final report with respective annexes describing all work undertaken during the given assignment in English.

Outputs/Deliverables:

The selected organization is expected to produce the following deliverables:

1. Detailed study workplan with time-frame and study methodology describing methods for data collection and analysis by March 30, 2019;
2. Data collection (both quantitative and qualitative) undertaken as per the agreed workplan and methodology by May 15, 2019;
3. Final Study report with relevant study findings and recommendations developed in consultations with the inter-disciplinary working group submitted by May 30, 2019;
4. Final progress report submitted with relevant annexes (in English) by June 5, 2019;
- 5.

Timeframe:

It is expected that the selected research organization shall begin work mid March 2019 with the main stages of the study implemented in March and April and finalized in May 2019. The organization will liaise at all times with UN Women which shall provide overall advice, guidance and technical support as appropriate. The organization will also work with an inter-disciplinary study reference group at the stages of the study methodology development and analysis, especially recommendations.

The qualifications that make the Offeror eligible for this assignment are:

- To be an officially registered research organization in Georgia;
- At least 5 years of proven experience in conducting studies in the fields of human rights, gender equality, violence against women, domestic violence.;
- To demonstrate organizational capability to conduct a mixed methodology (quantitative as well as qualitative) studies in Georgia;
- To have established quality assurance procedures;
- To have at least 3 years of experience of working with donor/international organisations.

Qualified coordinator (team leader) with:

- Advanced degree (at least Masters) in Social sciences, Humanities and/or senior academic experience
- At least 5 years of experience in leading the design and conducting studies, writing study reports
- At least 5 years of good managerial and leadership experience entailing planning, coordination and implementation of multiple tasks involving different stakeholders and parties
- At least 5 years of work experience with international and donor organizations
- Sound understanding of VAWG/DV issues
- Language qualifications: Fluency in English and Georgian

Senior Expert with:

- Advanced degree – PhD in social sciences or humanities and/or senior academic experience
- At least 3 years of experience in conducting research in behavioural sciences and/or experience in applying behavioural insights in policy interventions, including in the area of human rights and/or VAWG/DV;
- At least 5-years of experience in leading the design and conducting studies, writing study reports
- Demonstrated expertise in working on gender equality, violence against women and education
- Language qualifications: Fluency in English, knowledge of Georgian will be an asset

EVALUATION METHODOLOGY AND CRITERIA

1. Preliminary Evaluation

The preliminary evaluation is done to determine whether the offers meet the administrative requirements and Eligibility Criteria of the RFP. The standard eligibility criteria for suppliers wishing to engage in a contract are laid out below. Further information on doing business with UN Women/ how to become UN Women vendor can be found on [UN Women's website](#).

Legal Capacity: Bidders may be a private, public or government-owned legal entity or any association with legal capacity to enter into a binding Contract with the United Nations Entity for Gender Equality and the Empowerment of Women (UN Women).

Conflict of Interest: Bidders must disclose any actual or potential conflict of interest and they shall be deemed ineligible for this procurement process unless such conflict of interest is resolved in a manner acceptable to UN Women. Conflict of interest is present when:

- A Bidder has a close business or family relationship with a UN Women personnel who: (i) are directly or indirectly involved in the preparation of the bidding documents or specifications of the contract, and/or the bid evaluation process of such contract; or (ii) would be involved in the implementation or supervision of such contract;
- A Bidder is associated, or has been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by UN Women to provide consulting services for the preparation of the design, specifications, Terms of Reference, and other documents to be used for the procurement of the goods, services or works required in the present procurement process;
- A Bidder has an interest in other bidders, including when they have common ownership and/or management. Bidders shall not submit more than one bid, except for alternative offers, if permitted. This will result in the disqualification of all bids in which the Bidder is involved. This includes situations where a firm is the Bidder in one bid and a sub-contractor on another; however, this does not limit the inclusion of a firm as a sub-contractor in more than one bid.

Failure to disclose any actual or potential conflict of interest may lead to the Bidder being sanctioned further by UN Women.

Ineligibility Lists: A Bidder shall not be eligible to submit an offer if and when at the time of quotation submission, the Bidder:

- is included in the Ineligibility List, hosted by [UNGM](#), that aggregates information disclosed by Agencies, Funds or Programs of the UN System;
- is included in the [Consolidated United Nations Security Council Sanctions List](#), including the [UN Security Council Resolution 1267/1989 list](#);
- is included in any other Ineligibility List from a UN Women partner and if so listed in the RFP Instructions;
- is currently suspended from doing business with UN Women and removed from its vendor database(s).

Code of Conduct: All Bidders are expected to embrace the principles of the [United Nations Supplier Code of Conduct](#), reflecting the core values of the Charter of the United Nations. UN Women also expects all its suppliers to adhere to the principles of the [United Nations Global Compact](#) and recommends signing up to the [Womes Empowerment Principles](#).

Other Formal Requirements:

- Offers are signed by an authorized party, including Power of Attorney if stipulated;
- The offer is submitted as per the instructions to proposers' ref: 4.1 and detailed in the Proposal Instruction Sheet above;
- The offer is valid;
- The offer is complete and eligible.

2. Cumulative Analysis Methodology: A proposal is selected on the basis of *cumulative analysis*; the total score is obtained by combining technical and financial attributes.

A two-stage procedure will be utilized in evaluating the proposals; the technical proposal will be evaluated with a minimum pass requirement of **490** of the obtainable **700** points assigned for technical proposal. A proposal shall be rejected at this stage if it fails to achieve the minimum technical threshold of **490** of the obtainable score of **700** points prior to any price proposal being opened and compared. The financial proposal will be opened only for those entities whose technical proposal achieved the minimum technical threshold of **490** of the obtainable score of **700** points and are determined to be compliant. Non-compliant proposals will not be eligible for further consideration.

The total number of points (“maximum number of points”) which a firm/institution may obtain for its proposal is as follows:

Technical proposal: 700 points

Financial proposal: 300 points

Total number of points: 1000 points

Evaluation of financial proposal:

In this methodology, the maximum number of points assigned to the financial proposal is allocated to the lowest price proposal. All other price proposals receive points in inverse proportion.

A formula is as follows:

$$p = y (\mu/z)$$

Where:

p = points for the financial proposal being evaluated

y = maximum number of points for the financial proposal

μ = price of the lowest priced proposal

z = price of the proposal being evaluated

The contract shall be awarded to the proposal obtaining the overall highest score after adding the score of the technical proposal and the financial proposal.

Evaluation of technical proposal:

The technical proposal is evaluated and examined to determine its responsiveness and compliancy with the requirements specified in this solicitation documents. The quality of each technical proposal will be evaluated in accordance with the following technical evaluation criteria and the associated weighting (total possible value of 700 points):

1.0 Expertise and Capability of Proposer		Points obtainable
Expertise of organization submitting proposal		
1.1	To be an officially registered research organization in Georgia;	10
1.2	At least 5 years of proven experience in conducting studies in the fields of human rights, gender equality, violence against women, domestic violence and education	50
1.3	To demonstrate organizational capability to conduct a mixed methodology (quantitative as well as qualitative) studies in Georgia;	50
1.4	To have established quality assurance procedures;	40
1.5	To have at least 3 years of experience of working with donor/international organisations.	40
	Subscore	190

2.0 Proposed Work Plan and Approach		Points obtainable
Proposed methodology		
2.1	Analysis Approach, Methodology- including Proposer’s understanding of UN Women’s work, adherence to procurement principles and TOR.	90
2.2	Management Services – Timeline and deliverables.	80
	Subscore	170
3.0 Resource Plan, Key Personnel		Points obtainable
Qualification and competencies of proposed personnel		
3.1 Qualified coordinator (team leader)		
3.1.1	Advanced degree (at least Masters) in Social sciences, Humanities and/or senior academic experience	30
3.1.2	At least 5 years of experience in leading the design and conducting studies, writing study reports	50
3.1.3	At least 5 years of good managerial and leadership experience entailing planning, coordination and implementation of multiple tasks involving different stakeholders and parties	50
3.1.4	At least 5 years of work experience with international and donor organizations	30
3.1.5	Sound understanding of VAWG/DV issues	30
3.1.6	Language qualifications: Fluency in English and Georgian	20
	Subscore 3.1	210
3.2 Senior Expert		
3.2.1	Advanced degree – PhD in social sciences or humanities and/or senior academic experience	10
3.2.2	At least 3 years of experience in conducting research in behavioural sciences and/or experience in applying behavioural insights in policy interventions, including in the area of human rights and/or VAWG/DV;	30
3.2.3	At least 5-years of experience in leading the design and conducting studies, writing study reports	40
3.2.4	Demonstrated expertise in working on gender equality, violence against women and education	30
3.2.5	Language qualifications: Fluency in English, knowledge of Georgian will be an asset	20
	Subscore 3.2	130

	Subscore	340
	TOTAL	700

A proposal shall be rejected at this stage if it fails to achieve the minimum technical threshold of 490 points (70%) of the obtainable score of 700 points for the technical proposal.

FORMAT OF TECHNICAL PROPOSAL

Technical Proposals not submitted in this format may be rejected.

Financial Proposals must be submitted in a separate envelope or attached in a separate e-mail to a different e-mail address where electronic submission is required.

Proposer is requested to include a *[one/half/quarter]* page value statement indicating why they are most suitable to carry out the assignment.

Name of Proposing Organization:	
Country of Registration:	
Type of Legal entity:	
Name of Contact Person for this Proposal:	
Address:	
Phone:	
E-mail:	

Section 1.0: Expertise and Capability of Proposer

- Background: Provide a brief description of the organization submitting the proposal, including if relevant the year and country of incorporation, types of activities undertaken, and approximate annual revenue.
- Financial capacity: The Proposer shall demonstrate its financial capacity and reliability with regard to the requirements of the Terms of Reference, which can be established by supporting documentation including for example the most recent Audited Financial Statements duly certified by a public accountant.

[Request for financial capacity of intuition should depend on the nature/complexity of the work, as defined in the TOR]

- Include reference to any adverse judgment or award.
- Outline General Organizational Capability which is likely to affect performance (i.e. size of the organization, strength of project management support e.g. project management controls, global networking, financial stability).
- Include a description of past and present experience and relationships that have a direct relationship to the performance of the TOR. Include relevant collaborative efforts the organization may have participated in.

- Explain any partnerships with local or other organizations relevant to the performance of the TOR. Special attention should be given to providing a clear picture of roles, responsibilities, reporting lines and accountability. Letters of commitment from partners and an indication of whether some or all have worked together previously.

- Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors. Special attention should be given to providing a clear picture of the role of roles, responsibilities, reporting lines and accountability.

- Describe the potential risks for the performance of the TOR that may impact achievement and timely completion of expected results as well as their quality. Describe measures that will be put in place to mitigate these risks. Provide certificate (s) for accreditation of processes, policy e.g. ISO etc.

- Detail any specialized knowledge that may be applied to performance of the TOR. Include experiences in the region.
- Describe the experience of the organization performing similar goods/services/works. Experience with another UN organizations/ major multilateral / or bilateral programmes is highly desirable.
- Provide at least 3 references

Project	Client	Contract Value	Period of performance (from/to)	Role in relation to undertaking the goods/services/works	Reference Contact Detail (Name, Phone Email)
1-					
2-					
3-					

Section 2.0: Proposed Work Plan and Approach

- Provide a description of the organization’s approach, methodology, and timeline for how the organization will achieve the TOR.
- Explain the organization’s understanding of UN Women’s needs for the goods/services/works.
- Identify any gaps/overlaps in UN Women’s coverage based on the information provided.
- Describe how your organization will adhere to UN Women’s procurement principles in acquiring services on behalf of UN Women. UN Women’s general procurement principles:
 - a) Best Value for money
 - b) Fairness, integrity and transparency
 - c) Effective competition
 - d) The best interests of UN Women

- Provide a detailed description of how the management for the requested goods/services/works will be implemented in regard to the TOR

Section 3.0: Resource Plan, Key Personnel

Describe the availability of resources in terms of personnel and facilities required for the TOR. Describe the structure of the proposed team/personnel, and the work tasks (including supervisory) which would be assigned to each. An organigram illustrating the office location (city and country), reporting lines, together with a description of such organization of the team structure, should be submitted.

- Proposer is strongly encouraged to include information regarding the percentage of women: (1) employed in the Proposer's organization, (2) in executive and senior positions, and (3) shareholders. While this will *not* be a factor of evaluation, UN Women is collecting this data for statistical purposes in support of its mandate to promote gender equality and women's empowerment.
- Proposers are also invited to: (1) become a signatory to the Women Empowerment Principles (if more than 10 employees) <http://weprinciples.org/Site/PrincipleOverview> ; or (2) sign the Voluntary Agreement to Promote Gender Equality and Women's Empowerment (if less than 10 employees). Good practices of gender-responsive companies can be found here: <http://weprinciples.org/Site/CompaniesLeadingTheWay/>

Provide Curriculum vitae of the proposed personnel that will be involved either full time or part time.

Highlight the relevant academic qualifications, specialized trainings and pertinent work experience.

Substitution of key personnel shall only be permitted in accordance with section 2.4 of the General Conditions of Contract.

Please use the format below, with each CV no more than THREE pages in length.

Sample CV template: *[Adjust per needs]*

Name:	
Position for this Assignment:	
Nationality:	
Language Skills:	
Educational and other Qualifications	
Employment Record: [Insert details of as many other appropriate records as necessary]	
From [Year]: _____ To [Year]: _____	
Employer: _____	
Positions held: _____	

<p>Relevant Experience (From most recent; Among the assignments in which the staff has been involved, indicate the following information for those assignments that best illustrate staff capability to handle the tasks listed under the TOR) [Insert details of as many other appropriate assignments as necessary]</p>		
<p>Period: From - To</p>	<p>Name of project/organization:</p>	<p>Job Title, main project features, and Activities undertaken</p>
<p>References (minimum 3)</p>	<p>(Name/Title/Organization/Contact Information – Phone; Email)</p>	

FORMAT OF FINANCIAL PROPOSAL

The financial proposal must be prepared as a separate PDF file from the rest of the RFP response as indicated in Clause 3.4.1 of the Instruction to Proposers. The components comprising the total price must provide sufficient detail to allow UN Women to determine compliance of proposal with requirements as per TOR of this RFP. The proposer shall include a complete breakdown of the cost elements associated with each line item and those costs associated with any proposed subcontract/sub-awards (separate breakdown) for the duration of the contract. Provide separate figures for each functional grouping or category.

Estimates for cost-reimbursable items, if any, such as travel, and out-of-pocket expenses should be listed separately.

In case of an equipment component to the service provided, the financial proposal should include figures for both purchase and lease/rent options. UN Women reserves the option to either lease/rent or purchase outright the equipment through the contractor.

In addition, the financial proposal must include, but not necessarily be limited to, the following documents:

1. A summary of the price in words and figures

- i. **Price breakdown:** The price must cover all the services to be provided and must itemize the following:
 - a. An all-inclusive fee rate per working day for each expert to be assigned to the team. The fee rate must include remuneration of each expert, all administrative costs of employing the expert and the margin covering the proposer's overhead and backstopping facilities.
 - b. An all-inclusive daily subsistence allowance (DSA) rate (otherwise known as a "per diem rate") for every day in which the experts shall be in the field for purposes of the assignment.
 - c. An all-inclusive amount for necessary international travel and related expenses by the most appropriate means of transport and the most direct economy class practicable route. The breakdown shall indicate the number of round trips per team member.
 - d. An all-inclusive amount for local travel, if applicable.
 - e. If applicable, other costs required for purposes of the assignment not covered in the foregoing or beneath paragraphs such as communication, printing and dispatching of reports to be produced during the assignment, rental and freight of any instruments or

equipment required to be provided by the proposer for the purposes of the services, office accommodation, investigations, surveys, etc.

f. Summary of total cost for the services proposed.

- ii. **Schedule of payments:** Proposed schedule of payment might be expressed by the proposer, and payment will be made by UN Women in the currency of the proposal. The payment schedule must be linked to the delivery of the outputs specified in your technical component.

In case two (2) proposals are evaluated and found to be equal in terms of technical competency and price, UN Women will award contract to the company that is either women-owned or has women in the majority in support of UN Women’s core mandate. In the case that both companies are women-owned or have women in the majority, UN Women will request best and final offer from both proposers and shall make a final comparison of the competing proposers.

A. Cost Breakdown per Deliverables

	Deliverables	Percentage of Total Price	Price (Lump Sum, All Inclusive)	Delivery time/time period (if applicable)
1	Deliverable 1			
2	Deliverable 2...			
	Total	100%	USD	

AND

B. Cost Breakdown by Resources

The proposers are requested to provide the cost breakdown for the above given prices for each deliverable based on the following format. UN Women shall use the cost breakdown in order to assess value for money as well as the calculation of price in the event that both parties agreed to add new deliverables to the scope of services.

Description	Quantity	Number of Unit	Unit Cost (USD)	Total Cost (USD)
Team Leader	1 person	Day/week/month		
Team Member	XX person	Day/week/month		
Operational cost				
Please detail the following:				

1. Estimated return tickets for travel (if any)	1 lump sum			
2. Accommodation and other expenses away from home (if any)	1 lump sum			
3. Local transportation				
4. Any relevant overhead costs (report preparation, communication, stationary, etc.)	1 lump sum			
	1 lump sum			
Technical assistance and capability building (training, working group meeting, workshop)	1 lump sum			
Publication (seminar/launching of the report, printing, etc.)				
TOTAL				

Note: This spreadsheet should be accompanied by a short narrative summary that explains the figures supplied and that adds any relevant information that has been used to make the calculations.

Signature of Financial Proposal

The Financial Proposal should be authorized and signed as follows:

"Duly authorized to sign the Proposal for and on behalf of

(Name of Organization)

Signature/Stamp of Entity/Date

Name of representative: _____

Address: _____

Telephone: _____

Email: _____

PROPOSAL SUBMISSION FORM

[The proposer shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.]

To: *[insert UN Women
Address, City, Country]*

Date: *[insert date of Proposal Submission]*

We, the undersigned, declare that:

- (a) We have examined and have no reservations to the Proposal Solicitation Documents;
- (b) We offer to supply in conformity with the Proposal Solicitation Documents the following *[Title of goods/services/works]* and undertake, if our proposal is accepted, to commence and complete delivery of all services specified in the contract within the time frame stipulated.
- (c) We ensure any due diligence regarding the legal review and ability to be compliant to all contract terms and conditions has been undertaken prior to the submission of our offer. Submission of this offer is confirmation of accepting a UN Women contract included herein.
- (d) We offer to supply for the sum as may be ascertained in accordance with the Financial Proposal submitted in accordance with the instructions under the Proposal Instruction Sheet;
- (e) Our proposal shall be valid for a period of days from the date fixed for opening of proposals in the Request for Proposal, and it shall remain binding upon us and may be accepted at any time before the expiration of that period;
- (f) If our proposal is accepted, we commit to obtain a performance security with the instructions under the Proposal Instruction Sheet;
- (g) We, including any subcontractors or suppliers for any part of the contract, have nationality from countries *[insert the nationality of the proposer, including that of all parties that comprise the proposer]*
- (h) We have no conflict of interest in accordance with Clause 1.2 (*Eligible Proposers*) of the RFP Instructions to Proposers;
- (i) Our firm, its affiliates or subsidiaries—including any subcontractors or suppliers for any part of the contract—has not been declared ineligible by UN Women, in accordance with Clause 1.2 (*Eligible Proposers*) of the RFP Instructions to Proposers;
- (j) We understand that you are not bound to accept the lowest evaluated proposal or any other proposal that you may receive.

Signed: *[insert signature of person whose name and capacity are shown]*

In the capacity of *[insert legal capacity of person signing this form]*

Name: *[insert complete name of person signing the Proposal Submission Form]*

Duly authorized to sign the proposal for and on behalf of: *[insert complete name of proposer]*

Dated on day of , *[insert date of signing]*

VOLUNTARY AGREEMENT

Voluntary Agreement to Promote Gender Equality and Women’s Empowerment

Between

(Name of the Contractor)

And

The United Nations Entity for Gender Equality and the Empowerment of Women

The United Nations Entity for Gender Equality and the Empowerment of Women, a composite entity of the United Nations established by the United Nations General Assembly by its resolution 64/289 of 2 July 2010 (hereinafter referred to as “UN Women”) strongly encourages **(Name of the Contractor)** (hereinafter referred to as the “Contractor”) to partake in achieving the following objectives:

- Acknowledge values & principles of [gender equality](#) and [women’s empowerment](#);
- Provide information and statistical data (that relates to policies and initiatives that promote gender equality and women empowerment), upon request;
- Participate in dialogue with UN Women to promote gender equality and women’s empowerment in their location, industry and organization;
- Establish high-level corporate leadership for gender equality;
- Treat women and men fairly at work and respect and support human rights and nondiscrimination;
- Ensure health, safety and wellbeing of all women and men workers;
- Promote education, training and professional development for women;
- Implement enterprise development, supply chain and marketing practices that empower women;
- Promote equality through community initiatives and advocacy;
- Measure and publicly report on progress to achieve gender equality.

On behalf of the contractor:

Name : _____, Title : _____

Address : _____

Signature : _____

Date: _____

UN WOMEN MODEL FORM OF CONTRACTS AND GENERAL CONDITIONS OF CONTRACTS

UN Women forms of contracts and General Conditions can be accessed at:

<http://www.unwomen.org/-/media/headquarters/attachments/sections/about%20us/procurement/un-women-model-professional-service-contract-en.pdf?la=en&vs=400>

<http://www.unwomen.org/-/media/headquarters/attachments/sections/about%20us/procurement/un-women-general-conditions-of-contract-services-en.pdf?la=en&vs=5729>

UN WOMEN GENERAL CONDITIONS OF CONTRACT—CONTRACTS FOR THE PROVISION OF SERVICES

The General Conditions can be accessed at:

<http://www.unwomen.org/-/media/headquarters/attachments/sections/about%20us/procurement/un-women-general-conditions-of-contract-services-en.pdf?la=en&vs=5729>

ANNEX 9

JOINT VENTURE/CONSORTIUM/ASSOCIATION INFORMATION FORM

(to be completed and returned with your technical proposal)

JV / Consortium/ Association Information	
Name of leading partner (with authority to bind the JV, Consortium/Association during the Bidding process and, in the event a Contract is awarded, during contract execution)	<i>[insert name, address, telephone/fax or cell number, and the e-mail address]</i>
JV's Party Legal Name:	<i>[insert JV's Party legal name] {Attach original copy of document of incorporation/registration of the JV, in accordance with Clause 3 (Eligible Bidders)}</i>
JV's Party Country of Registration:	<i>[insert JV's Party country of registration]</i>
JV's Party Year of Registration:	<i>[insert JV's Part year of registration]</i>
JV's Party Legal Address in Country of Registration:	<i>[insert JV's Party legal address in country of registration]</i>
Consortium/Association's names of each partner/authorized representative and contact information	
Name of partner: _____ Address : _____ Phone Number(s) : _____ Email Address(es) : _____	Name of partner: _____ Address : _____ Phone Number(s) : _____ Email Address(es) : _____
Name of partner: _____ Address : _____ Phone Number(s) : _____ Email Address(es) : _____	Name of partner: _____ Address : _____ Phone Number(s) : _____ Email Address(es) : _____

<p>Consortium/Association Agreement</p>	<p>Attached are copies of original documents of: <i>[check the box(es) of the attached original documents]</i></p> <p><input type="checkbox"/> Articles of Incorporation or Registration of firm named in 2, above, in accordance with Clause 3 (<i>Eligible Bidders</i>).</p> <p><input type="checkbox"/> JV Agreement, or letter of intent to enter into such an Agreement, signed by the legally authorized signatories of all the parties</p>
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Signatures of all partners/authorized representatives:

We hereby confirm that if the contract is awarded, all parties of the Joint Venture, or Consortium/Association shall be jointly and severally liable to UN Women for the fulfillment of the provisions of the Contract.

Name of partner: _____

Name of partner: _____

Signature: _____

Signature: _____

Date: _____

Date: _____

Name of partner: _____

Name of partner: _____

Signature: _____

Signature: _____

Date: _____

Date: _____

SUBMISSION CHECKLIST

For submissions by courier mail/hand delivery:

Outer envelope containing the following forms:	
• Proposal Submission Form	
• Joint Venture Form (if a joint venture)	
• Voluntary Agreement to Promote GE & WE (Voluntary)	
• Proposal Security Form (if required)	
• Performance Security Form (if required)	
First inner envelope containing:	
• Technical Proposal	
Second inner envelope containing:	
• Financial Proposal	

For email submissions:

Technical Proposal PDF sent to the technical e-mail address specified in the Invitation Letter includes:	
• Technical Proposal	
• Proposal Submission form	
• Joint Venture Form (if a joint venture)	
• Voluntary Agreement to Promote GE & WE (Voluntary)	
• Proposal Security Form (if required)	
• Performance Security Form (if required)	
Financial Proposal PDF sent to the financial e-mail address specified in the Invitation Letter includes:	
• Financial Proposal	
• Financial Excel Spreadsheet (if required)	

Please check-off to confirm the below:	
MODEL FORM OF CONTRACT HAS BEEN READ AND UNDERSTOOD	
THE GENERAL CONDITIONS OF THE CONTRACT HAVE BEEN READ, UNDERSTOOD, DULY REVIEWED BY A LEGAL ENTITY FOR MY ORGANIZATION’S ABILITY TO COMPLY AND ACCEPT ALL TERMS.	