

# **REQUEST FOR PROPOSAL**

**RFP No.: IRQ-RFP-106/19** 

**Provision of Internet Services for UNDP Iraq Office in Erbil** 

**Agency: United Nations Development Programme** 

**Country: Iraq** 

Issued on: 7 April 2019

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# Section 1. Letter of Invitation

The United Nations Development Programme (UNDP) hereby invites you to submit a Proposal to this Request for Proposal (RFP) for the above-referenced subject.

This RFP includes the following documents and the General Terms and Conditions of Contract which is inserted in the Bid Data Sheet (BDS):

Section 1: This Letter of Invitation

Section 2: Instruction to Bidders

Section 3: Bid Data Sheet (BDS)

Section 4: Evaluation Criteria

Section 5: Terms of Reference

Section 6: Returnable Bidding Forms

- o Form A: Technical Proposal Submission Form
- o Form B: Bidder Information Form
- o Form C: Joint Venture/Consortium/Association Information Form
- o Form D: Qualification Form
- o Form E: Format of Technical Proposal
- o Form F: Financial Proposal Submission Form
- o Form G: Financial Proposal Form

If you are interested in submitting a Proposal in response to this RFP, please prepare your Proposal in accordance with the requirements and procedure as set out in this RFP and submit it through e-tendering Module as specified in Bid Data Sheet (BDS-22.6). In order to use the e-tendering platform you need to register as a member. If you nhave not registered in the system before, you can register now by logging in using the temporary user name and password:

Link: https://etendering.partneragencies.org

**Username:** event.guest **Password:** why2change

and follow the registration steps as specified.

To aknowldege your participation in the tender utilize the "Accept Invitation" function in the e-tendering system. This will enable you to receive e-mail notifications. Should you require further clarifications, kindly communicate with the correct person/s identified in the attached Bid Data Sheet as the focal point for queries on this RFP.

UNDP looks forward to receiving your Proposal and thank you in advance for your interest in UNDP procurement opportunities.

Issued by:

Name: Dler Mohamad

Title: Procurement Analyst

Date: April 7, 2019

Approved by

Name: Anas Qarman

Title: Operations Manager

Date: April 7, 2019

## **Section 2.** Instruction to Bidders

#### **GENERAL PROVISIONS**

## 1. Introduction 1.3

- 1.1 Bidders shall adhere to all the requirements of this RFP, including any amendments in writing by UNDP. This RFP is conducted in accordance with the UNDP Programme and Operations Policies and Procedures (POPP) on Contracts and Procurement which can be accessed at <a href="https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d">https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d</a>
- 1.2 Any Proposal submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Proposal by UNDP. UNDP is under no obligation to award a contract to any Bidder as a result of this RFP.
- 1.3 As part of the bid, it is desired that the Bidder registers at the United Nations Global Marketplace (UNGM) website (<a href="www.ungm.org">www.ungm.org</a>). The Bidder may still submit a bid even if not registered with the UNGM. However, if the Bidder is selected for contract award, the Bidder must register on the UNGM prior to contract signature.

## Fraud & Corruption, Gifts and Hospitality

- 2.1 UNDP strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of UNDP vendors and requires all bidders/vendors observe the highest standard of ethics during the procurement process and contract implementation. UNDP's Anti-Fraud Policy can be found at
  - http://www.undp.org/content/undp/en/home/operations/accountability/audit/office of audit and investigation.html#anti
- 2.2 Bidders/vendors shall not offer gifts or hospitality of any kind to UNDP staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches or dinners.
- 2.3 In pursuance of this policy, UNDP(a) Shall reject a proposal if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question;(b) Shall declare a vendor ineligible, either indefinitely or for a stated period of time, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a UNDP contract.
- 2.4 All Bidders must adhere to the UN Supplier Code of Conduct, which may be found at <a href="http://www.un.org/depts/ptd/pdf/conduct\_english.pdf">http://www.un.org/depts/ptd/pdf/conduct\_english.pdf</a>

#### 3. Eligibility

- 3.1 A vendor should not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to UNDP whether they are subject to any sanction or temporary suspension imposed by these organizations.
- 3.2 It is the Bidder's responsibility to ensure that its employees, joint venture members, subcontractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by UNDP.

# 4. Conflict of Interests

- 4.1 Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
  - a) Are or have been associated in the past, with a firm or any of its affiliates which have been engaged by UNDP to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process;
  - b) Were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or
  - c) Are found to be in conflict for any other reason, as may be established by, or at the discretion of UNDP.
- 4.2 In the event of any uncertainty in the interpretation of a potential conflict of interest, Bidders must disclose to UNDP, and seek UNDP's confirmation on whether or not such a conflict exists.
- 4.3 Similarly, the Bidders must disclose in their proposal their knowledge of the following:
  - a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel are family members of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and
  - b) All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.

Failure to disclose such an information may result in the rejection of the proposal or proposals affected by the non-disclosure.

4.4 The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFP, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Proposal.

#### **PREPARATION OF PROPOSALS**

- 5. General Considerations
- In preparing the Proposal, the Bidder is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.
- 5.2 The Bidder will not be permitted to take advantage of any errors or omissions in the RFP. Should such errors or omissions be discovered, the Bidder must notify the UNDP
- 6. Cost of Preparation of Proposal
- 6.1 The Bidder shall bear any and all costs related to the preparation and/or submission of the Proposal, regardless of whether its Proposal was selected or not. UNDP shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.
- 7. Language
- 7.1 The Proposal, as well as any and all related correspondence exchanged by the Bidder and UNDP, shall be written in the language (s) specified in the BDS.
- 8. Documents Comprising
- 8.1 The Proposal shall comprise of the following documents:

9. Documents Establishing the Eligibility and Qualification s of the Bidder	<ul> <li>c) Documents Establishing the Eligibility and Qualifications of the Bidder;</li> <li>d) Technical Proposal;</li> <li>e) Financial Proposal;</li> <li>f) Proposal Security, if required by BDS;</li> <li>g) Any attachments and/or appendices to the Proposal.</li> <li>9.1 The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the Forms provided under Section 6 and providing documents required in those forms. In order to award a contract to a Bidder, its qualifications must be documented to UNDP's satisfaction.</li> </ul>
10.Technical Proposal Format and Content	<ul> <li>10.1 The Bidder is required to submit a Technical Proposal using the Standard Forms and templates provided in Section 6 of the RFP.</li> <li>10.2 The Technical Proposal shall not include any price or financial information. A Technical Proposal containing material financial information may be declared non-responsive.</li> <li>10.3 Samples of items, when required as per Section 5, shall be provided within the time specified and unless otherwise specified by UNDP, and at no expense to UNDP</li> <li>10.4 When applicable and required as per Section 5, the Bidder shall describe the necessary training programme available for the maintenance and operation of the services and/or equipment offered as well as the cost to the UNDP. Unless otherwise specified, such training as well as training materials shall be provided in the language of the Bid as specified in the BDS.</li> </ul>
11. Financial Proposals	<ul> <li>11.1 The Financial Proposal shall be prepared using the Standard Form provided in Section 6 of the RFP. It shall list all major cost components associated with the services, and the detailed breakdown of such costs.</li> <li>11.2 Any output and activities described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, as well as in the final total price.</li> <li>11.3 Prices and other financial information must not be disclosed in any other place except in the financial proposal.</li> </ul>
12. Proposal Security	<ul> <li>12.1 A Proposal Security, if required by BDS, shall be provided in the amount and form indicated in the BDS. The Proposal Security shall be valid up to thirty (30) days after the final date of validity of the Proposal.</li> <li>12.2 The Proposal Security shall be included along with the Technical Proposal. If Proposal Security is required by the RFP but is not found along with the Technical Proposal, the Proposal shall be rejected.</li> <li>12.3 If the Proposal Security amount or its validity period is found to be less than what is required by UNDP, UNDP shall reject the Proposal.</li> <li>12.4 In the event an electronic submission is allowed in the BDS, Bidders shall include a copy of the Bid Security in their proposal and the original of the Proposal Security must be sent via courier or hand delivery as per the instructions in BDS.</li> <li>12.5 The Proposal Security may be forfeited by UNDP, and the Proposal rejected, in the event</li> </ul>

of any one or combination, of the following conditions:

- a) If the Bidder withdraws its offer during the period of the Proposal Validity specified in the BDS, or;
- b) In the event that the successful Bidder fails:
  - . to sign the Contract after UNDP has issued an award; or
- 12.6 to furnish the Performance Security, insurances, or other documents that UNDP may require as a condition precedent to the effectivity of the contract that may be awarded to the Bidder.

#### 13. Currencies

- 13.1 All prices shall be quoted in the currency or currencies indicated in the BDS. Where Proposals are quoted in different currencies, for the purposes of comparison of all Proposals:
  - a) UNDP will convert the currency quoted in the Proposal into the UNDP preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Proposals; and
  - b) In the event that UNDP selects a proposal for award that is quoted in a currency different from the preferred currency in the BDS, UNDP shall reserve the right to award the contract in the currency of UNDP's preference, using the conversion method specified above.

# 14. Joint Venture, Consortium or Association

- 14.1 If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Proposal, they shall confirm in their Proposal that: (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Proposal; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture.
- 14.2 After the Deadline for Submission of Proposal, the lead entity identified to represent the JV, Consortium or Association shall not be altered without the prior written consent of UNDP.
- 14.3 The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Clause 9 herein in respect of submitting only one proposal.
- 14.4 The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the RFP, both in the Proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by UNDP.
- 14.5 A JV, Consortium or Association in presenting its track record and experience should clearly differentiate between:
  - a) Those that were undertaken together by the JV, Consortium or Association; and
  - b) Those that were undertaken by the individual entities of the JV, Consortium or Association.
- 14.6 Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV, Consortium or Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of

	their individual credentials.  14.7 JV, Consortium or Associations are encouraged for high value, multi-sectoral requirements
	when the spectrum of expertise and resources required may not be available within one firm.
15. Only One Proposal	15.1 The Bidder (including the individual members of any Joint Venture) shall submit only one Proposal, either in its own name or as part of a Joint Venture.
	<ul> <li>Proposals submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following:</li> <li>a) they have at least one controlling partner, director or shareholder in common; or</li> <li>b) any one of them receive or have received any direct or indirect subsidy from the other/s; or</li> <li>c) they have the same legal representative for purposes of this RFP; or</li> <li>d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Proposal of, another Bidder regarding this RFP process;</li> <li>e) they are subcontractors to each other's Proposal, or a subcontractor to one Proposal also submits another Proposal under its name as lead Bidder; or</li> <li>f) some key personnel proposed to be in the team of one Bidder participates in more than one Proposal received for this RFP process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Proposal.</li> </ul>
16. Proposal Validity Period	16.1 Proposals shall remain valid for the period specified in the BDS, commencing on the Deadline for Submission of Proposals. A Proposal valid for a shorter period may be rejected by UNDP and rendered non-responsive.
	During the Proposal validity period, the Bidder shall maintain its original Proposal without any change, including the availability of the Key Personnel, the proposed rates and the total price.
17. Extension of Proposal Validity	17.1 In exceptional circumstances, prior to the expiration of the proposal validity period, UNDP may request Bidders to extend the period of validity of their Proposals. The request and the responses shall be made in writing, and shall be considered integral to the Proposal.
Period	17.2 If the Bidder agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal.
	17.3 The Bidder has the right to refuse to extend the validity of its Proposal, and in which case, such Proposal will not be further evaluated.
18. Clarification of Proposal	18.1 Bidders may request clarifications on any of the RFP documents no later than the date indicated in the BDS. Any request for clarification must be sent in writing in the manner indicated in the BDS. If inquiries are sent other than specified channel, even if they are sent to a UNDP staff member, UNDP shall have no obligation to respond or confirm that the query was officially received.
	18.2 UNDP will provide the responses to clarifications through the method specified in the BDS.
	18.3 UNDP shall endeavor to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Proposals, unless UNDP deems that such an extension is

	justified and necessary.	
19. Amendment of Proposals	19.1 At any time prior to the deadline of Proposal submission, UNDP may for any reason, such as in response to a clarification requested by a Bidder, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective bidders.	
	19.2 If the amendment is substantial, UNDP may extend the Deadline for submission of proposal to give the Bidders reasonable time to incorporate the amendment into their Proposals.	
20. Alternative Proposals	20.1 Unless otherwise specified in the BDS, alternative proposals shall not be considered. If submission of alternative proposal is allowed by BDS, a Bidder may submit an alternative proposal, but only if it also submits a proposal conforming to the RFP requirements. UNDP shall only consider the alternative proposal offered by the Bidder whose conforming proposal ranked the highest as per the specified evaluation method. Where the conditions for its acceptance are met, or justifications are clearly established, UNDP reserves the right to award a contract based on an alternative proposal.	
	20.2 If multiple/alternative proposals are being submitted, they must be clearly marked as "Main Proposal" and "Alternative Proposal"	
21. Pre-Bid Conference	1.1 When appropriate, a Bidder's conference will be conducted at the date, time and locatic specified in the BDS. All Bidders are encouraged to attend. Non-attendance, however, sha not result in disqualification of an interested Bidder. Minutes of the Bidder's conference will be disseminated on the procurement website and shared by email or on the Tendering platform as specified in the BDS. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifical incorporated in the Minutes of the Bidder's Conference or issued/posted as a amendment to RFP.	
SUBMISSIO	N AND OPENING OF PROPOSALS	
22.Submission	22.1 The Bidder shall submit a duly signed and complete Proposal comprising the documents and forms in accordance with the requirements in the BDS. The submission shall be in the manner specified in the BDS.	
	22.2 The Proposal shall be signed by the Bidder or person(s) duly authorized to commit the Bidder. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the bidding entity, or a Power of Attorney, accompanying the Proposal.	
	22.3 Bidders must be aware that the mere act of submission of a Proposal, in and of itself, implies that the Bidder fully accepts the UNDP General Contract Terms and Conditions.	
Hard copy (manual)	22.4 Hard copy (manual) submission by courier or hand delivery allowed or specified in the BDS shall be governed as follows:	
submission	g) The signed Proposal shall be marked "Original", and its copies marked "Copy" as appropriate. The number of copies is indicated in the BDS. All copies shall be made from the signed original only. If there are discrepancies between the original and the copies, the original shall prevail.	
	h) The Technical Proposal and the Financial Proposal envelopes MUST BE COMPLETELY SEPARATE and each of them must be submitted sealed individually and clearly marked on the outside as either "TECHNICAL PROPOSAL" or "FINANCIAL PROPOSAL", as	

- appropriate. Each envelope SHALL clearly indicate the name of the Bidder. The outer envelopes shall:
- i. Bear the name and address of the bidder;
- ii. Be addressed to UNDP as specified in the BDS
- iii. Bear a warning that states "Not to be opened before the time and date for proposal opening" as specified in the BDS.

If the envelopes and packages with the Proposal are not sealed and marked as required, UNDP shall assume no responsibility for the misplacement, loss, or premature opening of the Proposal.

- 22.5 Email submission, if allowed or specified in the BDS, shall be governed as follows:
  - a) Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;
  - b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE. The financial proposal shall be encrypted with different passwords and clearly labelled. The files must be sent to the dedicated email address specified in the BDS.
  - c) The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose Technical Proposal has been found to be technically responsive. Failure to provide correct password may result in the proposal being rejected.
- 22.6 Electronic submission through eTendering, if allowed or specified in the BDS, shall be governed as follows:
  - a) Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;
  - b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labelled.
  - d) The Financial Proposal file must be encrypted with a password so that it cannot be opened nor viewed until the password is provided. The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose technical proposal has been found to be technically responsive. Failure to provide the correct password may result in the proposal being rejected.
  - c) Documents which are required to be in original form (e.g. Bid Security, etc.) must be sent via courier or hand delivery as per the instructions in BDS.
  - d) Detailed instructions on how to submit, modify or cancel a bid in the eTendering system are provided in the eTendering system Bidder User Guide and Instructional videos available on this link:
     <a href="http://www.undp.org/content/undp/en/home/operations/procurement/business/procurement-notices/resources/">http://www.undp.org/content/undp/en/home/operations/procurement/business/procurement-notices/resources/</a>

# 23. Deadline for Submission of Proposals and Late

- 23.1 Complete Proposals must be received by UNDP in the manner, and no later than the date and time, specified in the BDS. UNDP shall only recognize the date and time that the bid was received by UNDP
- 23.2 UNDP shall not consider any Proposal that is submitted after the deadline for the

## Email Submission

# eTendering submission

Proposals		submission of Proposals.
24. Withdrawal, Substitution,	24.1	A Bidder may withdraw, substitute or modify its Proposal after it has been submitted at any time prior to the deadline for submission.
and Modification of Proposals	24.2	Manual and Email submissions: A bidder may withdraw, substitute or modify its Proposal by sending a written notice to UNDP, duly signed by an authorized representative, and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the Proposal, if any, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of proposals, by clearly marking them as "WITHDRAWAL" "SUBSTITUTION," or "MODIFICATION"
	24.3	eTendering: A Bidder may withdraw, substitute or modify its Proposal by Canceling, Editing, and re-submitting the proposal directly in the system. It is the responsibility of the Bidder to properly follow the system instructions, duly edit and submit a substitution or modification of the Proposal as needed. Detailed instructions on how to cancel or modify a Proposal directly in the system are provided in Bidder User Guide and Instructional videos.
	24.4	Proposals requested to be withdrawn shall be returned unopened to the Bidders (only for manual submissions), except if the bid is withdrawn after the bid has been opened
Opening of an ad-hoc committee formed by UNDP, consist		There is no public bid opening for RFPs. UNDP shall open the Proposals in the presence of an ad-hoc committee formed by UNDP, consisting of at least two (2) members. In the case of e-Tendering submission, bidders will receive an automatic notification once their proposal is opened.
EVALUATIO	N OF	PROPOSALS
26.Confidentialit y	26.1	Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other
		persons not officially concerned with such process, even after publication of the contract award.
	26.2	·
27. Evaluation of Proposals	26.2	award.  Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the
		award.  Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNDP's vendor sanctions procedures.  The Bidder is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 24 of this RFP. UNDP will conduct
	27.1	Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNDP's vendor sanctions procedures.  The Bidder is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 24 of this RFP. UNDP will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.  Evaluation of proposals is made of the following steps:  i) Preliminary Examination  j) Minimum Eligibility and Qualification (if pre-qualification is not done)  k) Evaluation of Technical Proposals

# Eligibility and Qualification

Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria).

- 29.2 In general terms, vendors that meet the following criteria may be considered qualified:
  - a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors' list;
  - b) They have a good financial standing and have access to adequate financial resources to perform the contract and all existing commercial commitments,
  - They have the necessary similar experience, technical expertise, production capacity where applicable, quality certifications, quality assurance procedures and other resources applicable to the provision of the services required;
  - d) They are able to comply fully with UNDP General Terms and Conditions of Contract;
  - e) They do not have a consistent history of court/arbitral award decisions against the Bidder; and
  - f) They have a record of timely and satisfactory performance with their clients.

## 30. Evaluation of Technical and Financial Proposals

- 30.1 The evaluation team shall review and evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and other RFP documents, applying the evaluation criteria, sub-criteria, and point system specified in the Section 4 (Evaluation Criteria). A Proposal shall be rendered non-responsive at the technical evaluation stage if it fails to achieve the minimum technical score indicated in the BDS. When necessary and if stated in the BDS, UNDP may invite technically responsive bidders for a presentation related to their technical proposals. The conditions for the presentation shall be provided in the bid document where required.
- 30.2 In the second stage, only the Financial Proposals of those Bidders who achieve the minimum technical score will be opened for evaluation. The Financial Proposals corresponding to Technical Proposals that were rendered non-responsive shall remain unopened, and, in the case of manual submission, be returned to the Bidder unopened. For emailed Proposals and e-tendering submissions, UNDP will not request for the password of the Financial Proposals of bidders whose Technical Proposal were found not responsive.
- 30.3 The evaluation method that applies for this RFP shall be as indicated in the BDS, which may be either of two (2) possible methods, as follows: (a) the lowest priced method which selects the lowest evaluated financial proposal of the technically responsive Bidders; or (b) the combined scoring method which will be based on a combination of the technical and financial score.
- When the BDS specifies a combined scoring method, the formula for the rating of the Proposals will be as follows:

#### Rating the Technical Proposal (TP):

**TP Rating** = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100

Rating the Financial Proposal (FP):

**FP Rating** = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100

**Total Combined Score:** 

**Combined Score** = (TP Rating) x (Weight of TP, e.g. 70%) + (FP Rating) x (Weight of FP, e.g., 30%)

### 31. Due 31.1 UNDP reserves the right to undertake a due diligence exercise, also called post Diligence qualification, aimed at determining to its satisfaction, the validity of the information provided by the Bidder. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following: a) Verification of accuracy, correctness and authenticity of information provided by the Bidder: b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team; Inquiry and reference checking with Government entities with jurisdiction on the Bidder, or with previous clients, or any other entity that may have done business with the Bidder: d) Inquiry and reference checking with previous clients on the performance on ongoing or contracts completed, including physical inspections of previous works, as e) Physical inspection of the Bidder's offices, branches or other places where business transpires, with or without notice to the Bidder; Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract. 32. Clarification 32.1 To assist in the examination, evaluation and comparison of Proposals, UNDP may, at its of Proposals discretion, ask any Bidder for a clarification of its Proposal. 32.2 UNDP's request for clarification and the response shall be in writing and no change in the prices or substance of the Proposal shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNDP in the evaluation of the Proposals, in accordance with RFP. 32.3 Any unsolicited clarification submitted by a Bidder in respect to its Proposal, which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the Proposals. 33. Responsiven 33.1 UNDP's determination of a Proposal's responsiveness will be based on the contents of the ess of Proposal itself. A substantially responsive Proposal is one that conforms to all the terms, Proposal conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission. 33.2 If a Proposal is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission. 34. Nonconformi 34.1 Provided that a Proposal is substantially responsive, UNDP may waive any nonties, conformities or omissions in the Proposal that, in the opinion of UNDP, do not constitute Reparable a material deviation. Errors and 34.2 UNDP may request the Bidder to submit the necessary information or documentation, Omissions within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the Proposal. Failure of the Bidder to comply with the request may result in the rejection of its Proposal. 34.3 For Financial Proposal that has been opened, UNDP shall check and correct arithmetical errors as follows: a) if there is a discrepancy between the unit price and the line item total that is

		obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNDP there is an obvious misplacement of the decimal point in the unit price; in which case the line item total as quoted shall govern and the unit price shall be corrected;		
b)		b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and		
		c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.		
	34.4	If the Bidder does not accept the correction of errors made by UNDP, its Proposal shall be rejected.		
AWARD OF	CON	TRACT		
35. Right to Accept, Reject, Any or All Proposals	35.1	UNDP reserves the right to accept or reject any Proposal, to render any or all of the Proposals as non-responsive, and to reject all Proposals at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Bidder(s) of the grounds for UNDP's action. UNDP shall not be obliged to award the contract to the lowest priced offer.		
36.Award Criteria	36.1	Prior to expiration of the proposal validity, UNDP shall award the contract to the qualified Bidder based on the award criteria indicated in the BDS.		
37. Debriefing	37.1	In the event that a Bidder is unsuccessful, the Bidder may request a debriefing from UNDP. The purpose of the debriefing is to discuss the strengths and weaknesses of the Bidder's submission, in order to assist the Bidder in improving its future proposals for UNDP procurement opportunities. The content of other proposals and how they compare to the Bidder's submission shall not be discussed.		
		At the time of award of Contract, UNDP reserves the right to vary the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.		
39. Contract Signature	, , ,			
Type and Conditions, as specified in BDS, can be		The types of Contract to be signed and the applicable UNDP Contract General Terms and Conditions, as specified in BDS, can be accessed at <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>		
41. Performance Security	41.1	40.1 A performance security, if required in BDS, shall be provided in the amount specified in BDS and form available at <a href="https://popp.undp.org/layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP DOCUME">https://popp.undp.org/layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP DOCUME</a> <a href="https://popp.undp.org/layouts/15/WopiFrame.aspx">https://popp.undp.org/layouts/15/WopiFrame.aspx</a> <a href="https://popp.undp.org/layouts/15/WopiFrame.aspx">https://popp.undp.org/layouts/15/WopiFrame.aspx</a> <a href="https://popp.undp.org/layouts/15/WopiFrame.aspx">https://popp.undp.org/layouts/15/WopiFrame.aspx</a> <a href="https://popp.undp.org/layouts/15/WopiFrame.aspx">https://popp.undp.org/layouts/15/WopiFrame.aspx</a> <a href="https://popp.undp.org/layouts/15/WopiFrame.aspx">https://popp.undp.org/layouts/15/WopiFrame.aspx</a>		

	performance security is required, the receipt of the performance security by UNDP shall be a condition for rendering the contract effective.			
42. Bank Guarantee for Advanced Payment	42.1	Except when the interests of UNDP so require, it is UNDP's preference to make no advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form available at <a href="https://popp.undp.org/layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP DOCUME">https://popp.undp.org/layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP DOCUME</a> NT LIBRARY/Public/PSU Contract%20Management%20Payment%20and%20Taxes Advanced%20Payment%20Guarantee%20Form.docx&action=default		
43. Liquidated Damages	43.1	If specified in BDS, UNDP shall apply Liquidated Damages resulting from the Contractor's delays or breach of its obligations as per the Contract.		
44. Payment Provisions	44.1	Payment will be made only upon UNDP's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in UNDP with direct supervision of the Contractor. Payment will be effected by bank transfer in the currency of contract.		
45. Vendor Protest	45.1	UNDP's vendor protest procedure provides an opportunity for appeal to those persons of firms not awarded a contract through a competitive procurement process. In the ever that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedure <a href="http://www.undp.org/content/undp/en/home/operations/procurement/business/protes-and-sanctions.html">http://www.undp.org/content/undp/en/home/operations/procurement/business/protes-and-sanctions.html</a>		
46. Other Provisions	46.1	In the event that the Bidder offers a lower price to the host Government (e.g. General Services Administration (GSA) of the federal government of the United States of America) for similar services, UNDP shall be entitled to same lower price. The UNDP General Terms and Conditions shall have precedence.		
	46.2	UNDP is entitled to receive the same pricing offered by the same Contractor in contracts with the United Nations and/or its Agencies. The UNDP General Terms and Conditions shall have precedence.		
have been involved in the p		The United Nations has established restrictions on employment of (former) UN staff who have been involved in the procurement process as per bulletin ST/SGB/2006/15 <a href="http://www.un.org/en/ga/search/view doc.asp?symbol=ST/SGB/2006/15&amp;referer">http://www.un.org/en/ga/search/view doc.asp?symbol=ST/SGB/2006/15&amp;referer</a>		

# Section 3. Bid Data Sheet

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Request for Proposals. In the case of a conflict between the Instructions to Bidders, the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall prevail.

BDS No.	Ref. to Section.2	Data	Specific Instructions / Requirements
1	7	Language of the Proposal	English
2		Submitting Proposals for Parts or sub-parts of the TOR (partial bids)	Not Allowed
3	20	Alternative Proposals	Shall not be considered
4	21	Pre-proposal conference	Not applicable – Bidders having queries can ask using the email address provided in BDS 12 of this Data Sheet.
5	10	Proposal Validity Period	90 days
6	14	Proposal Security	Not Required
7	41	Advanced Payment upon signing of contract	Not Allowed
8	42	Liquidated Damages	Will not be imposed, but payment will be released only upon confirmation by UNDP that quality of services rendered during the month was satisfactory
9	40	Performance Security	Not Required
10	18	Currency of Proposal	United States Dollar
11	31	Deadline for submitting requests for clarifications/ questions	5 days before the submission deadline

12	31	Contact Details for submitting clarifications/questions	Focal Person in UNDP: Dler Mohamad, Procurement Analyst Address: UNDP Iraq E-mail address: dler.mohamad@undp.org	
13	18, 19 and 21	Manner of Disseminating Supplemental Information to the RFP and responses/clarifications to queries	Posted directly to eTendering	
14	23	Deadline for Submission	28 April 2019, 8:00 AM EDT  For eTendering submission - as indicated in eTendering system. Note that system time zone is in EST/EDT (New York) time zone.	
14	22	Allowable Manner of Submitting Proposals	No-Courier/Hand Delivery No-Submission by email <u>Yes-E-Tendering</u>	
15	22	Proposal Submission Address	https://etendering.partneragencies.org  BU Code: IRQ10 and Event ID Number: RFP-106-19	
16	22	Electronic submission (email or eTendering) requirements	<ul> <li>Format: PDF files only</li> <li>File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.</li> <li>All files must be free of viruses and not corrupted.</li> <li>Password for technical proposal must not be provided to UNDP until the date as indicated in No. 14 (for email submission only)</li> <li>Password for financial proposal must not be provided to UNDP until requested by UNDP</li> <li>Several files may be Zipped in Zip folder and uploaded on line. You may upload several zip folders. Zip folder size should not exceed 50 MB.</li> <li>Consider clause 22.6 E-Tendering under Section2 Instruction to Bidders when you submit your proposal. The Technical proposal and Financial Proposal (protected with password) FILE MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labelled.</li> </ul>	
17	27 36	Evaluation Method for the Award of Contract	Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals respectively  The minimum technical score required to pass is 70%.	

18		Expected date for commencement of Contract	June 30, 2019
19		Maximum expected duration of contract	Long Term agreement for (3) years, initialy for one year and may be extended for another 2 years if services is found to be satisfactory
20	35	UNDP will award the contract to:	One Proposer Only
21	39	Type of Contract	Purchase Order and Contract for Goods and Services for UNDP <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>
22	39	UNDP Contract Terms and Conditions that will apply	UNDP General Terms and Conditions for Professional Services <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>
23		Other Information Related to the RFP	N/A

## **Section 4.** Evaluation Criteria

#### **Preliminary Examination Criteria**

Proposals will be examined to determine whether they are complete and submitted in accordance with RFP requirements as per below criteria on a Yes/No basis:

- Appropriate signatures
- Minimum documents provided
- Technical and Financial Proposals submitted separately
- Bid Validity
- The ISP must have solid experience in the provision of services in the same nature, scale and complexity commensurate with the TOR for a minimum of 3 years.
- The ISP must have at least three (3) similar contracts (similar by scope, nature and amount), preferably
  with international / intergovernmental organizations. Evidences of contracts and references from
  other clients are required).
- The Bidder must submit CVs of the assigned project management "focal point" and two national provider's technical support or Help Desk

#### **Minimum Eligibility and Qualification Criteria**

Eligibility and Qualification will be evaluated on Pass/Fail basis.

If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

Subject	Criteria	Document Submission requirement
ELIGIBILITY		
Legal Status	Vendor is a legally registered entity.	Form B: Bidder Information Form
Eligibility	Vendor is not suspended, nor debarred, nor otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization in accordance with RFP Section 2. Instruction to Bidder Clause 3.	Form A: Technical Proposal Submission Form
Conflict of Interest	No conflicts of interest in accordance with RFP Section 2. Instruction to Bidders clause 4.	Form A: Technical Proposal Submission Form
Bankruptcy	Not declared bankruptcy, not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future.	Form A: Technical Proposal Submission Form
QUALIFICATION		
History of Non- Performing Contracts <sup>1</sup>	Non-performance of a contract did not occur as a result of contractor default for the last 3 years.	Form D: Qualification Form

<sup>&</sup>lt;sup>1</sup> Non-performance, as decided by UNDP, shall include all contracts where (a) non-performance was not challenged by the contractor,

Litigation History	No consistent history of court/arbitral award decisions against the Bidder for the last 3 years.	Form D: Qualification Form
Previous	Minimum Three years of relevant experience.	Form D: Qualification Form
Experience	<b>Three</b> similar projects implemented within the last years and Minimum three references for similar projects	Form D: Qualification Form
	(For JV/Consortium/Association, all Parties cumulatively should meet requirement).	
Financial Standing	Minimum average annual turnover of <b>USD 100,000</b> for the last 3 years.	Form D: Qualification Form
	(For JV/Consortium/Association, all Parties cumulatively should meet requirement).	
	Bidder must demonstrate the current soundness of its financial standing and indicate its prospective long-term profitability.	Form D: Qualification Form
	(For JV/Consortium/Association, all Parties cumulatively should meet requirement).	

including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

# **Technical Evaluation Criteria**

Summ	ary of Technical Proposal Evaluation Forms	Score weight	Points Obtainable
1.	Bidder's qualification, capacity and experience	40%	400
2.	Proposed Methodology, Approach and Implementation Plan	40%	400
3.	Management Structure and Key Personnel	20%	200
	Total		1000

Section 1. Bidders qualification experience, and accomplishments		
1.1	Reputation of Organization and Staff / Credibility / Reliability / Experince	100
1.2	General Organizational Capability which is likely to affect implementation:  Staffing/Experince/Qualification/Operational setup/Perfomance	100
1.3	Similar contracts (similar by scope and nature) preferably with UN, International orgainizations/Intergovermental orgaizations, Evidance of contracts to be submitted:	100
	1. Number of contracts	
	- Minimum 3 contracts – 40 points	
	- More than 3 contracts – additional 10 points each up to maximum of 30 points	
	2. Contracts with the UN or Internaltional organizations – 30 points	
1.4	Strength of prior expertise in providing support and oversight on project management/quality assurance services (how thenorganiation achieves quality)	100
	Total Section 1	400

Section 2. Proposed Methodology, Approach and Implementation Plan		
2.1	To what degree does the Proposer understand the task and specific componenet proposed? And Have important aspects of the task been addressed in sufficient detail?	80
2.2	Is the conceptual framework and scope of the task well defined and does it correspond to the TOR?	60
2.3	Is the offeror able to provide 24/7/365 coverage for technical assistance and/or helpdesk facilities.	60
2.4	Proposal includes an inclusive and capacitating strategy to provide uninteraupted internet connection to the Country Office. i.r. No limitations on traffic ports/bandwidth capacity should be ensured through direct IP connection, no intermediate proxy servers and firewalls	100

2.5	2.5 Reporting tools, communication process is compliant to the requirement (able to provide historical information on network performance, utilization and usage analysis) Samples of webstatistics to be provided and must be included in the proposal.		
	Total Section 2	400	

Section 3. Management Structure and Key Personnel			Points obtainable
3.1	Project Management Focal point		80
	General Qualification		
	Suitability for the project	Sub-score	
	-Acadimic background (Bachelor;s degree in the relevant field such as IT,MS)		
	-Minimum 5 years of professional Expereince in the area of information technology	30	
	-Minimum 2 years of past experience managing an information ntechnology company		
	-Knowldege of the region		
	-Expereince /ability to operate and respond in a crises context	30	
	-Language Qualifications (English and Arabic)	20	
3.2	Technical Support Team/Help Desk (Provide at least 2 CVs)		70
	General Qualification	Sub-score	
	-At least 2 years of experience in as a part of technical support or ICT team	25	
	-Knowldege of the region:	25	
	Experince/ability to operate and respond in a crisis context		
	Language Qualifications (English and Arabic)	20	
	Tota	l Section 3	200

## **Section 5.** Terms of Reference

# **Terms of Reference (TOR)**

#### **OBJECTIVES:**

- 1. UNDP Iraq requires contractual services for the installation and provision of uninterrupted internet service to UNDP Iraq in Erbil. The link should be able to support applications and services such as data communication, teleconferencing and fast internet connectivity.
- 2. Initially the LTA will be signed for one year and could be extended up to a maximum of three years.

Even though the LTA is a yearly basis contract, the internet usage and internet connection fee will be paid on a monthly basis. Any extension will be subjected to satisfactory performance of required services.

#### **REQUIREMENTS:**

#### A. Description of the Services / Technical Requirements:

- The circuit should provide at all times dedicated connection 60 Mbps dedicated bandwidth, unlimited traffic (no download quota) providing 16 public IP addresses, providing more IP's if UNDP required for different services.
- 2. Technical Support and/or Help desk: The Internet Service Provider (ISP) must have the ability to provide 24 hours/day for 365 days/year technical support and/or help desk availability for monitoring and troubleshooting purpose, resolving incidents relating to the Internet access service on the Explore platform, the network should be monitored end to end so as to ensure quality of service and a high availability level.

#### Detailed description of the helpdesk support must be included in the Proposal.

- 3. The ISP provide UNDP with a <u>Multi Router Traffic Grapher (MRTG) online account</u> to monitor the usage of the network. UNDP authorized representative should also be given access to the system by the Service Provider.
- 4. The Service Provider should have a physical location in Erbil.

#### **B.** Link Commissioning

- The ISP is responsible to provide all hardware equipment required to carry out the full implementation of the project site that achieve a consistent, reliable and secure channel connection.
- Any civil work related to installing the connection and the outdoor dish must be the responsibility of the ISP.
- The provider shall submit a list with all relevant points of contact: (a) Project Management "focal point", (c) Provider's Technical Support or Help Desk,(c) National Technical Support or Help Desk (d) if the provider will do use of sub-contractors or sub-contracted services for portions of the link, the list of them with contact numbers.
- When the installation is done (meaning the link is considered "Up") the provider shall submit a detailed information of the link setup, including the link unique identity number or name (ID) to which UNDP Iraq will do reference when technical support may be required.

#### C. Service Level Agreement (Deliverables – Technical Requirements)

1. Must be not less than 99.5% (99.7 or 99.9 is preferred) averaged over a calendar month.

Two levels should been defined to indicate the impact on Internet access availability, for every incident detected, a severity level is allocated.

Severity Level 1: The main functions of the Internet access service are disrupted.

Severity Level 2: The main functions of the Internet access service are available, but a nonessential function is defective or out of service.

2. The Provider should have a Network & Security Operations Centre to detect an incident; a ticket should be created and handled proactively within 2 hours of the incident being detected. And if UNDP Office detects an incident and notifies the helpdesk the ensuing tickets should be handled reactively.

Severity Level 1: in less than 2 hours

Severity Level 2: within the next 24 hours

3. The service availability level is expressed as a percentage (%), and is calculated on a monthly basis.

Availability level (Service Uptime) = 99.5% (99.7% or 99.9% is preferred)

Mean Time to Recovery (MTTR) should be a maximum of 2 hours including the last mile connectivity medium.

- 4. The ISP should guarantee to have a maximum average packet loss of 10% or less during any calendar month.
- 5. The ISP should have a reliable backup source for the internet as a Backbone to guarantees a better services and a secure connection to help forwarding the internet service directly without any defects of the browsing. This system also should provide a smooth and seamless connection from down time to a network with the same recommended data rates.
- 6. No limitations on traffic/ports, no mandatory proxy servers and firewalls.

#### **Penalties:**

- If the availability of the link falls at or below 80.0% on any given month period UNDP shall be exempted of payment for the affected month and UNDP reserves the right to terminate the contract if it desires due to "The failure of the provider to deliver the contracted service".
- If the availability of the link falls between 99.8% and 51.0% on any given month the provider shall extent a Credit Note to UNDP upon its request, this as a penalty for the poor performance of the service, the Credit Note shall be calculated as follow:

```
< 99.90 % · 1.5%
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< 99.70 % · 5%

- The link throughput will be monitored and may be randomly tested by UNDP without previous notification to the ISP, if the throughput is found to be less than the specified UNDP reserves the right to terminate the contract if it desires due to "The failure of the ISP to deliver the contracted service".

- The Technical Support and/or Help Desk been provided for the link by the provider is to be considered as part of the SLA. Failure to respond to support request will be considered as "Failure of the provider to deliver the contracted service" and amendments or cancelation of the contract may happen at the sole request of UNDP.

#### PERFORMANCE EVALUATION AND REVIEW

- 1. The Service Provider shall keep UNDP aware on any major changes in the industry, regional or worldwide outages, which will have an impact on their service policies or procedures.
- The Service Provider shall meet periodically with authorized UNDP representative to discuss issues of mutual concern, to review the Service Provider performance and to discuss improvements which the Service Provider should make in order to achieve a more effective service and support.

#### **PAYMENT TERMS**

- The installation fee shall be paid after completion of installation/commissioning and certification by UNDP authorized representative.
- Monthly charges shall be paid within 30 calendar days of receipt of invoices by UNDP.
- UNDP reserves the right to reduce the fees, should the service outage by the Service Provider be continuous and is more than 24 hours in a week.

#### **INSTALLATION & DEPLOYMENT DEVICES**

- Air Fiber P2P will be used as a main connectivity link between the ISP company and UNDP main office in UN compound, beside EIA.
- Backup P2P line need to be up/ready to be used for the critical situations.

NOTE; UNDP already have the above mentioned required equipment, no more similar devices required to be bought, the only thing required on ISP side is to install the mentioned devices that UNDP have as per the TOR.

#### **QUALIFICATION REQUIREMENTS:**

- 1- The ISP must be a Telecom license holder (Provide Documents).
- 2- The ISP network should be fiber optic based with Microwave backup Links which has the same covering area and the same efficient function
- 3- The ISP must have solid experience in the provision of services in the same nature, scale and complexity commensurate with the TOR for a minimum of 3 years.
- 4- The ISP must have at least three (3) similar contracts (similar by scope, nature and amount), preferably with international / intergovernmental organizations. Evidences of contracts and references from other clients are required).

- 5- The ISP must be able to assign to the Project reliable:
- (a) Project Management "focal point"

#### Qualifications:

- -Must have at least minimum 5 years of professional experience in the area of information technology.
- -Minimum 2 years of experience managing an Information Technology Service Provider Company.
- (b) Provider's Technical Support or Help Desk.
- -National Technical Support or Help Desk (at least 2 staff)

#### Qualifications:

-At least 2 years of experience, in as part of technical support or ICT Team

# Section 6: Returnable Bidding Forms / Checklist

This form serves as a checklist for preparation of your Proposal. Please complete the Returnable Bidding Forms in accordance with the instructions in the forms and return them as part of your Proposal submission. No alteration to format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Proposal, please ensure compliance with the Proposal Submission instructions of the BDS 22.

# **Technical Proposal Envelope:**

Have you duly completed all the Returnable Bidding Forms?	
<ul> <li>Form A: Technical Proposal Submission Form</li> </ul>	
<ul> <li>Form B: Bidder Information Form</li> </ul>	
<ul> <li>Form C: Joint Venture/Consortium/ Association Information Form</li> </ul>	
<ul> <li>Form D: Qualification Form</li> </ul>	
<ul><li>Form E: Format of Technical Proposal</li></ul>	
Have you provided the required documents to establish compliance with the evaluation criteria in Section 4?	

# **Financial Proposal Envelope**

(Must be submitted in a separate sealed envelope/password protected email)

Form F: Financial Proposal Submission Form	
Form G: Financial Proposal Form	

## Form A: Technical Proposal Submission Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	IRQ-RFP-106-19 – Provision of Internet Service	s for UN	IDP Iraq-Erbil office

We, the undersigned, offer to provide the services for **Provision of Pension Management Information System** in accordance with your Request for Proposal No. **IRQ-RFP-106/19** and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium /Association members or subcontractors or suppliers for any part of the contract:

- a) is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists;
- b) have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization;
- c) have no conflict of interest in accordance with Instruction to Bidders Clause 4;
- d) do not employ, or anticipate employing, any person(s) who is, or has been a UN staff member within the last year, if said UN staff member has or had prior professional dealings with our firm in his/her capacity as UN staff member within the last three years of service with the UN (in accordance with UN post-employment restrictions published in ST/SGB/2006/15);
- e) have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future;
- f) undertake not to engage in proscribed practices, including but not limited to corruption, fraud, coercion, collusion, obstruction, or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we embrace the principles of the United Nations Supplier Code of Conduct and adhere to the principles of the United Nations Global Compact.

We declare that all the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification and/or sanctioning by the UNDP.

We offer to provide services in conformity with the Bidding documents, including the UNDP General Conditions of Contract and in accordance with the Terms of Reference

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand and recognize that you are not bound to accept any Proposal you receive.

I, the undersigned, certify that I am duly authorized by [Insert Name of Bidder] to sign this Proposal and bind it should UNDP accept this Proposal.

Name:	
Title:	
Date:	
Signature:	
	n official stamp of the Bidder]

# Form B: Bidder Information Form

Legal name of Bidder	[Complete]
Legal address	[Complete]
Year of registration	[Complete]
Bidder's Authorized Representative Information	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Are you a UNGM registered vendor?	☐ Yes ☐ No If yes, [insert UGNM vendor number]
Are you a UNDP vendor?	☐ Yes ☐ No If yes, [insert UNDP vendor number]
Countries of operation	[Complete]
No. of full-time employees	[Complete]
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):	[Complete]
Does your Company hold any accreditation such as ISO 14001 related to the environment? (If yes, provide a Copy of the valid Certificate):	[Complete]
Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)	[Complete]
Contact person UNDP may contact for requests for clarification during Proposal evaluation	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Please attach the following documents:	<ul> <li>Company Profile, which should <u>not</u> exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured</li> <li>Certificate of Incorporation/ Business Registration</li> <li>Trade name registration papers, if applicable</li> <li>Local Government permit to locate and operate in assignment location, if applicable</li> </ul>

# Form C: Joint Venture/Consortium/Association Information Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	IRQ-RFP-106-19 – Provision of Internet Service	s for UN	IDP Iraq-Erbil office

To be completed and returned with your Proposal if the Proposal is submitted as a Joint venture/Consortium/Association.

No	Name of Partner and contact information (address, telephone numbers, fax numbers, e-mail address)	Proposed proportion of responsibilities (in %) and type of services to be performed
1	[Complete]	[Complete]
2	[Complete]	[Complete]
3	[Complete]	[Complete]

Name of leading partner	
(with authority to bind the JV, Consortium, Association during the RFP process and, in the event a Contract is awarded, during contract execution)	[Complete]
• •	signed by every partner, which details the likely legal structure of and
the confirmation of joint and severable liability of	the members of the said joint venture:
$\Box$ Letter of intent to form a joint venture <b>OR</b>	☐ JV/Consortium/Association agreement
We hereby confirm that if the contract is awarded and severally liable to UNDP for the fulfillment of	all parties of the Joint Venture/Consortium/Association shall be jointly the provisions of the Contract.
Name of partner:	Name of partner:
Signature:	Signature:
Date:	Date:
Name of partner:	Name of partner:
Signature:	Signature:
Date:	Date:

# Form D: Qualification Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	IRQ-RFP-106-19 – Provision of Internet Service	s for UN	NDP Iraq-Erbil office

If JV/Consortium/Association, to be completed by each partner.

# **Historical Contract Non-Performance**

☐ Contract non-performance did not occur for the last 3 years				
☐ Contract	t(s) not performed fo	r the last 3 years		
Year	Non- performed portion of contract	Contract Identification	Total Contract Amount (current value in US\$)	
		Name of Client:  Address of Client:  Reason(s) for non-performance:		

# **Litigation History** (including pending litigation)

☐ No litigation history for the last 3 years			
☐ Litigatio	n History as indicate	d below	
Year of dispute	Amount in dispute (in US\$)	Contract Identification	Total Contract Amount (current value in US\$)
		Name of Client:	
		Address of Client:	
		Matter in dispute:	
		Party who initiated the dispute:	
		Status of dispute:	
		Party awarded if resolved:	

# **Previous Relevant Experience**

Please list only previous similar assignments successfully completed in the last 3 years.

List only those assignments for which the Bidder was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Bidder's individual experts working privately or through other firms cannot be claimed as the relevant experience of the Bidder, or that of the Bidder's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Bidder should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by UNDP.

Project name & Country of Assignment	Client & Reference Contact Details	Contract Value	Period of activity and status	Types of activities undertaken

Bidders may also attach their own Project Data Sheets with more details for assignments above.

☐ Attached are the Statements of Satisfactor	y Performance from the 1	Γop 3 (three) Clients or more.
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# **Financial Standing**

Annual Turnover for the last 3 years	Year 2016	USD
	Year 2017	USD
	Year 2018	USD
Latest Credit Rating (if any), indicate the source		

#### Historic information for the last 3 years

Financial information (in US\$ equivalent)	Historic information for the last 3 years		
	Year 1	Year 2	Year 3
	Information from Balance Sheet		
Total Assets (TA)			
Total Liabilities (TL)			
Current Assets (CA)			
Current Liabilities (CL)			
	Info	rmation from Income Sta	tement
Total / Gross Revenue (TR)			
Profits Before Taxes (PBT)			
Net Profit			

Current Ratio		
Current Natio		

- Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:
- a) Must reflect the financial situation of the Bidder or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.

# Form E: Format of Technical Proposal

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	IRQ-RFP-106-19 – Provision of Internet Service	s for UN	NDP Iraq-Erbil office

The Bidder's proposal should be organized to follow this format of Technical Proposal. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

#### SECTION 1: Bidder's qualification, capacity and expertise

- 1.1 Brief description of the organization, including the year and country of incorporation, and types of activities undertaken.
- 1.2 General organizational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted (if so, provide details).
- 1.3 Relevance of specialized knowledge and experience on similar engagements done in the region/country.
- 1.4 Quality assurance procedures and risk mitigation measures.
- 1.5 Organization's commitment to sustainability.

#### SECTION 2: Proposed Methodology, Approach and Implementation Plan

This section should demonstrate the bidder's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

- 2.1 A detailed description of the approach and methodology for how the Bidder will achieve the Terms of Reference of the project, keeping in mind the appropriateness to local conditions and project environment. Details how the different service elements shall be organized, controlled and delivered.
  - The methodology shall also include details of the Bidder's internal technical and quality assurance review mechanisms.
  - Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors and how everyone will function as a team.
- 2.2 Demonstrate how you plan to integrate sustainability measures in the execution of the contract.
- 2.3 Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement.
- 2.4 Implementation plan including a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.
- 2.5 Any other comments or information regarding the project approach and methodology that will be adopted.

#### **SECTION 3: Management Structure and Key Personnel**

- 3.1 Describe the overall management approach toward planning and implementing the project. Include an organization chart for the management of the project describing the relationship of key positions and designations. Provide a spreadsheet to show the activities of each personnel and the time allocated for his/her involvement.
- 3.2 Provide CVs for key personnel that will be provided to support the implementation of this project using the format below. CVs should demonstrate qualifications in areas relevant to the Scope of Services.

# **Format for CV of Proposed Key Personnel**

(One Cv for Project management "forcal point" and two CVs for National Technical support team/Help Desk)

Name of Personnel	[Insert]
Position for this assignment	[Insert]
Nationality	[Insert]
Language proficiency	[Insert]
Education/	[Summarize college/university and other specialized education of personnel member, giving names of schools, dates attended, and degrees/qualifications obtained.]
Qualifications	[Insert]
	[Provide details of professional certifications relevant to the scope of services]
Professional certifications	<ul><li>Name of institution: [Insert]</li><li>Date of certification: [Insert]</li></ul>
Employment Record/ Experience	[List all positions held by personnel (starting with present position, list in reverse order), giving dates, names of employing organization, title of position held and location of employment. For experience in last tree years, detail the type of activities performed, degree of responsibilities, location of assignments and any other information or professional experience considered pertinent for this assignment.]
	[Insert]
	[Provide names, addresses, phone and email contact information for two (2) references]
References	Reference 1: [Insert]
	Reference 2: [Insert]

I, the undersigned, certify that to the best of my my experiences, and other relevant information	knowledge and belief, these data correctly describe my qualifications, about myself.
Signature of Personnel	Date (Day/Month/Year)

# Form F: Financial Proposal Submission Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	IRQ-RFP-106-19 – Provision of Internet Service	s for UN	NDP Iraq-Erbil office

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

Our attached Financial Proposal is for the sum of [Insert amount in words and figures].

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand you are not bound to accept any Proposal you receive.

Name:	 
Title:	
Date:	
Signature:	
3	

[Stamp with official stamp of the Bidder]

# Form G: Financial Proposal Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	IRQ-RFP-106-19 – Provision of Internet Service	s for UN	IDP Iraq-Erbil office

The Bidder is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Bidders. Any Financial information provided in the Technical Proposal shall lead to Bidder's disqualification.

The Financial Proposal should align with the requirements in the Terms of Reference and the Bidder's Technical Proposal.

**Currency of the proposal:** [Insert Currency]

## **Table 1: Summary of Overall Prices**

Summary of breakdown of costs by item category (Table 2)	Amount(s)
a) Internet Cost	
b) Other Costs, if any	
Total Amount of Financial Proposal	

## **Table 2: Breakdown of Costs by item category**

#### a) Internet Cost

Description	Quantity	Price/Mbps/Month	Total Amount Mbps/Month
Internet Service Bandwidth in Kurdistan Region	60		
Public IP address	16		
Technical Service Support 24/7 online and and on Call	1		
		Subtotal	

# b) Other Costs, if any

Description	Quantity	Brand	Unit Price	Total Amount
			Subtotal	

Name of authorized signatory of the Company :
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Date :

Signature and Stamp: