

RfP-19/01911

“Development of the Electric Vehicle charging infrastructure in Moldova

Clarification Questions and Answers

(as of 14 May 2019)

Q1 : What is the KW power of additional stations?

A1: Regarding the KW power of stations – the same technical characteristics shall be preserved, just like the ones tendered in the respective contest, either by installing more or fewer stations, observing the same monetary equivalent.

Q2: The monetary value of co-financing is requested, but the estimative budget is not specified anywhere. Any bidder may come up with 20 stations, either of 22kW or 50kW, respectively having different budgets. How the evaluation will be made and what is the estimative budget?

A2: The budget is not indicated in the tenders of type RfP/ITB/RfQ. Every company comes with a project proposal and a price offer. The selected company will be the one to obtain cumulatively maximum scoring based on technical and financials offers' assessment. A combination of 60:40 (technical/financial) will be applied. The assessment shall be carried out based on announced criteria. The selection criteria and the scoring are mentioned in the tender documentation.

Q3: Regarding the technical and financial assessment. The offers of more sophisticated and more expensive equipment will be in a disadvantage as their financial offers will be high?

A3: The selected company will be the one to obtain cumulatively maximum points based on the evaluation of the technical and financial offers.

Q4: Regarding the carrying out of the works for installing the stations – where the stations will be located?

A4: According to the developed study, it is logical that this type of stations should be located within an already existing infrastructure, hence not leading to additional costs. Thus, an informative list with locations was included as an Annex to the Terms of Reference (ToR), leaving upon the discretion of the bidder and his partner the identification of exact locations, where the stations will be located according to their project proposals. The financing received from the Ministry of Economy and Infrastructure refers to ensuring territorial coverage of the entire country with charging stations, so as to ensure the

connection with Romania and Ukraine, as well as the free movement of electrical vehicles. Thus, every bidder will suggest the set of exact locations having as reference the localities suggested in the Annex to the ToR. If other locations are offered, than those initially suggested in the ToR, the respective locations should be motivated. At the same time, for the purpose of offering the possibility to extend the number of potential partners at the level of every location, it has been agreed to allow proposals of locations at a 20 km distance from the ones indicated in the tender documentation.

Q5: The deadline for submitting the project proposals is too tight?

A5: As a result of the request to prolong the deadline for submitting the offers for the tender to select the bidders to develop the network of charging stations for electrical vehicles on the territory of the Republic of Moldova, it was agreed to extend the deadline by 2 weeks. So as to ensure equal conditions to all the participants to prepare the set of documents, the deadline for submitting project proposals has been prolonged until 17.06.2019.

Q6: What are the justifying documents to be submitted for confirmation of locations?

A6: The documentation confirming the selected locations can be submitted in the form of a guarantee letter, letter of intention, commitment, contracts, etc. This documentation shall be submitted at the stage of offers' submission. When signing the contract with the winning company, contracts signed with partners shall be submitted as a confirmation of the selected locations.

Q7: The financial statements submitted by the bidders and their partners must be audited?

A7: For local companies, it is acceptable to submit annual financial statements which were submitted to the National Bureau of Statistics (regional centers for statistics). For foreign companies – the financial audit report shall be submitted, as their financial statements are subject to audit by the competent institutions.

Q8: The eligibility criteria shall be applied only to the lead entity of the consortium or to all entities of the consortium?

A8: The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entities in the joint venture in delivering the requirements of the RFP, both in the proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by UNDP.

Q9: What is the maximum limit of technical criteria?

A9: Minimum requirements are set for passing. The offers meeting the minimum requirements will be assessed technically.

An opportunity study serves as basis for this tender, which has analyzed all the needs, requirements to install the chargers for electrical vehicles. This study served as basis for developing the minimum criteria. Organization of tenders in UNDP does not imply announcing the available budget, but only of minimum evaluation criteria.

Q10: How is evaluation performed?

A10: The evaluation is carried out based on minimum criteria, in a combined way. The weight of the technical is 60% and the one of the financial offer is 40%

Q11: What is the modality for offer submission?

A11: The offer should be submitted only through the electronic system e-tendering at <https://etendering.partneragencies.org> until the deadline indicated in the announcement. The offers may be submitted in Romanian and English languages.

It is important to avoid sending the offers on last minute, as the uploading of documents might take time.

The evaluation will be carried out in two stages: technical evaluation followed by the financial evaluation. The file of financial offer should be with password protected. The password will be requested only from the companies that have passed the technical evaluation.

Q12: Shall the offer be VAT exclusive (zero VAT rate applied)?

A12: The winning company will benefit from zero VAT rate when importing the equipment, performing the works, as well as for other procurements indicated in the contract, including for the equipment to be procured from the co-financing sources part of the contract.

Q13: When is the deadline for additional questions on the tender?

A13: The questions that will emerge after the session of question and answers may be sent in electronic format up to three days before the deadline indicated in the announcement of the tender. Answers will be provided to emerged questions and published on the website of the tender.

Q14: What are the necessary documents to be submitted ?

A14: The documents to be submitted are indicated in points 27 - 36 page 18 of the Request for Proposal.

Q15: Can partnerships be established only with gas-stations? Is Et-Cetera location a binding one ?

Bidders can take as partners any commercial/public entity which can meet the technical conditions and the requirements set in the tender documentation. As for Et Cetera, this location has enough technical conditions. In order to give equal opportunities to the proposers, the Et Cetera location (Crocmaş, r. Stefan Voda) is now replaced from Annex 2 of the Terms of Reference with the town Ştefan Vodă as indicated location.

Q16: What are the technical parameters of the electrical chargers?

A16: The technical parameters were developed based on the opportunity study “Development of chargers’ infrastructure for electrical vehicles” and consultation with main beneficiaries: Ministry of Economy and Infrastructure and Energy Efficiency Agency. Clarifications regarding technical parameters: Mode 3 (additional Mode 2 is encouraged). Every station will have minimum 2 output antivandal socket per station with a general power of minimum 22 KW.

It was decided to include on binding basis the option of electrical chargers for charging all the electrical vehicles, proved via the European compliance certificate (CE) and standard IEC 61851-1. The bidders who will provide stations which will not meet these standards will be disqualified.

Equipment and protection shall be included in the offer, the maintenance and operation of stations remain to be on the account of the winning company. As well the winning company will be obliged to install on its own 10 additional stations by the 30th of November 2020. The contract which will be signed with the winning company implies payment after performance and reception of works, hence being in the interest of the winning company to perform all the works as soon as possible.

Q17: Regarding the minimum criteria for qualification?

A17: For the minimum criterion of 5 projects implemented over the last 3 years with an investment of at least 75.000 USD or equivalent – the value of the investment shall be taken into consideration per total (cumulatively), also please note: European compliance certificate (CE) and standard IEC 61851-1 are minimum qualification criteria.