

# REQUEST FOR QUOTATION (RFQ) RFQ UKR/2019/458

All Interested	DATE: June 25, 2019		
	REFERENCE: RFQ UKR/2019/458		

Dear Sir / Madam:

We kindly request you to submit your quotation for **Supply of one car with hybrid engine for UNDP office in Ukraine**, as detailed in Annex 1 of this RFQ. When you will be preparing your quotation, please be guided by the form attached hereto as Annex 2.

Quotations may be submitted on or before **23:59** (**Kyiv time**) **July 9, 2019** and via *e-mail* to the address below:

# United Nations Development Programme tenders.ua@undp.org Procurement Unit

Quotations submitted by email must be limited to a maximum of 5 MB, virus-free and no more than 5 email transmissions. Files larger than 5 MB will not be delivered and therefore the quotation will not be considered. They must be free from any form of virus or corrupted contents, or the quotations shall be rejected.

It shall remain your responsibility to ensure that your quotation will reach the address above on or before the deadline. *Please ensure that you received an autoreply from above-mentioned E-mail address indicating that the message was received.* Quotations that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If you are submitting your quotation by email, kindly ensure that they are signed and in the .pdf format, and free from any virus or corrupted files.

Please take note of the following requirements and conditions pertaining to the supply of the abovementioned services:

Delivery Terms	DAP Kyiv
[INCOTERMS 2010]	DAF KYIV
Customs clearance, if	⊠ UNDP
needed, shall be done by:	□ UNDP
Exact Address/es of Delivery	1, Klovskiy Uzviz, 01021, Kyiv, Ukraine
Location/s (identify all, if	1, KIOVSKIY OZVIZ, OTOZI, KYIV, OKIAIIIE
multiple)	
manipley	
Latest Expected Delivery	☐ max 14-16 weeks from the issuance of the Purchase Order
Date and Time (if delivery	
time exceeds this, quote may	
be rejected by UNDP)	
Delivery Schedule	⊠Required
	□Not Required
Packing Requirements	Packaging must comply with the safe transport of the goods offered
	☑United States Dollars. Due to fluctuations in the national currency
Preferred	it is recommended to indicate the price in dollars.
Currency of Quotation <sup>1</sup>	□Euro
	⊠Local Currency : UAH
Value Added Tax on Price	☐ Must be inclusive of VAT and other applicable indirect taxes (VAT
Quotation	amount should be clearly indicated in a separate line)
	☐ Must be exclusive of VAT and other applicable indirect taxes
After-sales services required	☑ Not less than 2 years /without mileage limitations will be an
	advantage
	☑ Official manufacturer warranty
	■ Availability of warranty service in Ukraine
Deadline for the Submission	23:59, Tuesday, July 09, 2019 and Kyiv time
of Quotation	, , , , ,
All documentations, including	☑ English
catalogs, instructions and	☑ Others Ukrainian/Russian
operating manuals, shall be	,
in this language	
	☑ Duly Accomplished Form as provided in Annex 2, and in
Documents to be submitted	accordance with the list of requirements in Annex 1;
	☑ Offer with a detailed description of the car and showing all the
	parameters of the Specifications (Annex 1);
	☑ Copy of Latest Business Registration Certificate and Tax
	Registration certificate (not mandatory on submission stage but will
	be required if Offeror is selected for contract award);
	☑ Manufacturer's Authorization of the Company as a Sales Agent (if
	Supplier is not the manufacturer) – will be an asset;
	⊠ 60 days

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Local vendors must comply with any applicable laws regarding doing business in other currencies. Conversion of currency into the UNDP preferred currency, if the offer is quoted differently from what is required, shall be based only on UN Operational Exchange Rate prevailing at the time of UNDP's issuance of Purchase Order.

extend the validity of the Quotation beyond what has been initially indicated in this RPQ. The Proposal shall then confirm the extension in writing, without any modification whatsoever on the Quotation.  Partial Quotes    Not permitted	Period of Validity of Quotes	In exceptional circumstances, UNDP may request the Vendor to			
in writing, without any modification whatsoever on the Quotation.  Partial Quotes  Not permitted Quotations are allowed  \$\times\$ 100% upon complete delivery of goods. In exceptional basis 20% prepayment can be made. Others  Technical responsiveness/Full compliance to requirements and lowest price³  Submitted offers will be reviewed on "Pass" or "Fail" basis to determine compliance with the below criteria/requirement/s: ✓ Offers must be submitted within the stipulated deadline ✓ Offers must meet required Offer Validity ✓ Offers have been signed by the proper authority ✓ Offers must comply with general requirements: a) Properly registered company/organization documentation as mentioned above in Documents to be submitted section ✓ Offers must comply with general requirements: a) Properly registered company/organization b) Company is an official sales agent of manufacturer (asset); c) The company should have at least 2 years professional experience; d) Acceptance of Warranty and After-Sales Requirements e) Implementation/Installation time (should not exceed 14-16 weeks from PO signature date); f) Technical responsiveness to stipulated requirements in specification/terms of reference  Full acceptance of the Contract General Terms and Conditions http://www.undp.org/content/undp/en/home/procurement/busine ss/how-we-buy.html  One and only one supplier  UNDP will award to:  Purchase Order  Long-Term Agreement Other Type/s of Contract: Contract for Professional Services  Cancellation of PO/Contract if the delivery/completion is delayed	starting the Submission Date	extend the validity of the Quotation beyond what has been initially			
Payment Terms²  Payment Terms²  Payment Terms²  Double 100% upon complete delivery of goods. In exceptional basis 20% prepayment can be made.  Others  Technical responsiveness/Full compliance to requirements and lowest price³  Submitted offers will be reviewed on "Pass" or "Fail" basis to determine compliance with the below criteria/requirement/s:  Voffers must be submitted within the stipulated deadline  Voffers must meet required Offer Validity  Voffers have been signed by the proper authority  Voffers include requested company/organization documentation as mentioned above in Documents to be submitted section  Voffers must comply with general requirements:  a) Properly registered company/organization  b) Company is an official sales agent of manufacturer (asset);  c) The company should have at least 2 years professional experience;  d) Acceptance of Warranty and After-Sales Requirements  e) Implementation/Installation time (should not exceed 14-16 weeks from PO signature date);  f) Technical responsiveness to stipulated requirements in specification/terms of reference  Full acceptance of the Contract General Terms and Conditions http://www.undp.org/content/undp/en/home/procurement/busine ss/how-we-buy.html  One and only one supplier  One or more Supplier, depending on the following factors: per lots  Pype of Contract to be Signed  Cancellation of PO/Contract: Contract for Professional Services		·			
□ Quotations are allowed  □ 100% upon complete delivery of goods. In exceptional basis 20% prepayment can be made. □ Others □ Technical responsiveness/Full compliance to requirements and lowest price <sup>3</sup> Submitted offers will be reviewed on "Pass" or "Fail" basis to determine compliance with the below criteria/requirement/s:		in writing, without any modification whatsoever on the Quotation.			
Payment Terms²   □ 100% upon complete delivery of goods. In exceptional basis 20% prepayment can be made. □ Others   □ Others   □ Technical responsiveness/Full compliance to requirements and lowest price³   Submitted offers will be reviewed on "Pass" or "Fail" basis to determine compliance with the below criteria/requirement/s:	Partial Quotes	⋈ Not permitted			
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Evaluation Criteria    □ Others		☑ 100% upon complete delivery of goods. In exceptional basis 20%			
Evaluation Criteria    Image: Property of Contract to be Signed   Image: Property of Contract if the delivery/completion is delayed	Payment Terms <sup>2</sup>	prepayment can be made.			
Iowest price3   Submitted offers will be reviewed on "Pass" or "Fail" basis to determine compliance with the below criteria/requirement/s:  Voffers must be submitted within the stipulated deadline  Voffers must meet required Offer Validity  Voffers have been signed by the proper authority  Voffers include requested company/organization documentation as mentioned above in Documents to be submitted section  Voffers must comply with general requirements:  a) Properly registered company/organization  b) Company is an official sales agent of manufacturer (asset);  c) The company should have at least 2 years professional experience; d) Acceptance of Warranty and After-Sales Requirements e) Implementation/Installation time (should not exceed 14-16 weeks from PO signature date); f) Technical responsiveness to stipulated requirements in specification/terms of reference  If Ill acceptance of the Contract General Terms and Conditions http://www.undp.org/content/undp/en/home/procurement/busine ss/how-we-buy.html  Vone and only one supplier  One or more Supplier, depending on the following factors: per lots  Verification of Poffers will be reviewed on "Pass" or "Fail" basis to determine to delivery/completion is delayed		☐ Others			
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Type of Contract to be Signed ☐ Long-Term Agreement ☐ Other Type/s of Contract: Contract for Professional Services ☐ Cancellation of PO/Contract if the delivery/completion is delayed	UNDP will award to:	$\square$ One or more Supplier, depending on the following factors: per			
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☐ Cancellation of PO/Contract if the delivery/completion is delayed	Type of Contract to be Signed	☐ Long-Term Agreement			
		☐ Other Type/s of Contract: Contract for Professional Services			
Special conditions of Contract   by 30 days		☐ Cancellation of PO/Contract if the delivery/completion is delayed			
	Special conditions of Contract	, , , , , , , , , , , , , , , , , , , ,			

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<sup>&</sup>lt;sup>2</sup> UNDP preference is not to pay advanced amount upon signing of contract. If vendor strictly requires advanced payment, it will be limited only up to 20% of the total price quoted. For any higher percentage, or advanced payment of \$30,000 or higher, UNDP shall require the vendor to submit a bank guarantee or bank checque payable to UNDP, in the same amount as the advanced payment made by UNDP to the vendor.

<sup>&</sup>lt;sup>3</sup> UNDP reserves the right not to award the contract to the lowest priced offer, if the second lowest price among the responsive offer is found to be significantly more superior, and the price is higher than the lowest priced compliant offer by not more than 10%, and the budget can sufficiently cover the price difference. The term "more superior" as used in this provision shall refer to offers that have exceeded the pre-determined requirements established in the specifications.

	☑ Others Liquidated damages: Up to 0.1% of total contract amount per week of delay may be applied on discretion of UNDP.		
Conditions for Release of Payment	☑ Mutual Written Acceptance of Goods/Services based on full compliance with RFQ requirements. Upon provision of originals of invoice, act of acceptance and tax invoice (if applicable).		
Annexes to this RFQ	<ul> <li>☑ Terms of Reference with Appendix (Annex 1)</li> <li>☑ Form for Submission of Quotation (Annex 2)</li> <li>☑ General Terms and Conditions / Special Conditions - Available through the Link:</li> </ul>		
	http://www.undp.org/content/undp/en/home/procurement/busine ss/how-we-buy.html.  Non-acceptance of the terms of the General Terms and Conditions (GTC) shall be grounds for disqualification from this procurement		
Contact Person for Inquiries (Written inquiries only) <sup>4</sup>	mr. Denys Shliapkin, UNDP Procurement Assistant (denys.shliapkin@undp.org) and Ms. Maryna Anokhina, UNDP Procurement Associate (maryna.anokhina@undp.org) Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.		

Goods offered shall be reviewed based on completeness and compliance of the quotation with the minimum specifications described above and any other annexes providing details of UNDP requirements.

The quotation that complies with all of the specifications, requirements and offers the lowest price, as well as all other evaluation criteria indicated, shall be selected. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price (obtained by multiplying the unit price and quantity) shall be re-computed by UNDP. The unit price shall prevail and the total price shall be corrected. If the supplier does not accept the final price based on UNDP's re-computation and correction of errors, its quotation will be rejected.

After UNDP has identified the lowest price offer, UNDP reserves the right to award the contract based only on the prices of the goods in the event that the transportation cost (freight and insurance) is found to be higher than UNDP's own estimated cost if sourced from its own freight forwarder and insurance provider.

At any time during the validity of the quotation, no price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received

<sup>&</sup>lt;sup>4</sup> This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.

the quotation. At the time of award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Purchase Order/Contract that will be issued as a result of this RFQ shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a quotation implies that the vendor accepts without question the General Terms and Conditions of UNDP herein attached as Annex 3.

UNDP is not bound to accept any quotation, nor award a contract/Purchase Order, nor be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.

Please be advised that UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a purchase order or contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link: <a href="http://www.undp.org/content/undp/en/home/procurement/business/protest-and-sanctions.html">http://www.undp.org/content/undp/en/home/procurement/business/protest-and-sanctions.html</a>.

UNDP encourages every prospective Vendor to avoid and prevent conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its suppliers to adhere to the UN Supplier Code of Conduct found in this link:

<a href="https://popp.undp.org/UNDP\_POPP\_DOCUMENT\_LIBRARY/Public/AC\_Anti-Fraud\_UN%20Supplier%20Code%20of%20Conduct\_english.pdf#search=code%20of%20conduct\_english.pdf#search=cndex20of%20conduct\_english.pdf#search=cndex20of%20conduct\_english.pdf#search=cndex20of%20conduct\_english.pdf#search=cndex20of%20conduct\_english.pdf#search=cndex20of%20conduct\_english.pdf#search=cndex20of%20conduct\_english.pdf#search=cndex20of%20conduct\_english.pdf#search=cnd

Thank you and we look forward to receiving your quotation.

Sincerely yours,

Ms. Sukhrob Kakharov,
Operations Manager
Sukhrob Kakharov UNDP Ukraine
June 25, 2019

## Annex 1

# Specification

Туре	Car		
Quantity	One		
Engine	Hybrid		
Seating Capacity	5, including driver		
No. of Doors	Sedan - 4		
Color	Black/ Dark Blue		
Security arrangements	Rating: 4 star Euro NCAP or equivalent at least		
	3-point automatic safety belts		
	Airbags: Driver and Passengers		
	Immobilizer with tow protection		
	Alarm system		
	Rear view camera		
	Parktronics front and rear		
	<ul> <li>Central locking with remote control and 2 keys;</li> </ul>		
	Warning system for the threat of a frontal collision with an automatic		
	braking function		
	Additional arrangements will be an advantage.		
Delivery	DAP Kyiv		
	14-16 weeks from PO signature		
Warrantee	Not less than 2 years /without mileage limitations will be an advantage		
Transmission	Automatic		
Brake	Hydraulic operation on four wheels		
	Front and Rear – Disk type		
	ASR, ESP, ABS systems or equivalents		
Steering Type	Cruise control		
	Left Hand Drive (LHD)		
Fuel	Gasoline		
Electrical System	• 12 V minimum;		
	LED main lights;		
	LED anti-fog lights;		
Tyres and wheel type	Tubeless tyres 17" or better		
Suspension	Independent front and rear		
Dimension of	Overall Length 4800 mm or more		
Vehicle	Overall Width 1800 mm or more		
	Wheelbase 2800 mm or more		
	Ground clearance of 155 mm or more		
Manuals	One copy of the owners and operators instruction and maintenance		
	manual in English/Russian/Ukrainian		
Essential	Minimum – climate control system;		
Accessories	<ul> <li>Minimum - front and rear electric window lifters;</li> </ul>		
	Heated mirrors;		
	Front and rear floor mats;		
	Multifunctional multimedia device;		

#### Annex 2

# FORM FOR SUBMITTING SUPPLIER'S QUOTATION<sup>5</sup>

(This Form must be submitted only using the Supplier's Official Letterhead/Stationery<sup>6</sup>)

We, the undersigned, hereby accept in full the UNDP General Terms and Conditions, and hereby offer to supply the items listed below in conformity with the specification and requirements of UNDP as per RFQ Reference No. RFQ UKR/2019/458:

#### **TABLE 1: BRIEF COMPANY PROFILE**

BRIEF COMPANY PROFILE				
The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following :				
Full registration name				
Year of foundation				
Legal status				
Legal address				
Actual address				
Bank information				
VAT payer status				
Contact person name				
Contact person email				
Contact person phone				
Company's core activities				
Profile – describing the nature of business, field of expertise, licenses, certifications, accreditations (If any);	Please indicate here			
Business Licenses – Registration Papers, Tax Payment Certification, etc	EDRPOU, ID tax number  Copies of State registration and Tax registration should be attached			

<sup>&</sup>lt;sup>5</sup> This serves as a guide to the Supplier in preparing the quotation and price schedule.

<sup>&</sup>lt;sup>6</sup> Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

Certificates and Accreditation	Please indicate here applicable including Quality Certificates, Patent Registrations, Environmental Sustainability Certificates, etc.
Please provide contact details of at least 3 previous partners for reference	Please attach the signed reference letters (if any).
Company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.	Please confirm (Answers: Yes, we are in the list/No, we are not in the list)

# TABLE 2: Conformity to the specification

Requirement (please indicate the car model)	Technical specification of proposed car	Conformity (Yes/No)	Alternative proposal
Туре	Car		
Quantity	One		
Engine	Hybrid		
Seating Capacity	5, including driver		
No. of Doors	Sedan - 4		
Color	<ul> <li>Black/ Dark Blue</li> </ul>		
Security arrangements	<ul> <li>Rating: 4 star Euro NCAP or equivalent at least</li> <li>3-point automatic safety belts</li> <li>Airbags: Driver and Passengers</li> <li>Immobilizer with tow protection</li> <li>Alarm system</li> <li>Rear view camera</li> <li>Parktronics front and rear</li> <li>Central locking with remote control and 2 keys;</li> <li>Warning system for the threat of a frontal collision with an automatic braking function</li> <li>Additional arrangements will be an advantage.</li> </ul>		
Delivery	DAP Kyiv  • 14-16 weeks from PO signature		
Warrantee	<ul> <li>Not less than 2 years /without mileage limitations will be an advantage</li> </ul>		
Transmission	Automatic		
Brake	<ul> <li>Hydraulic operation on four wheels</li> <li>Front and Rear – Disk type</li> </ul>		

	ASR, ESP, ABS systems or
	equivalents
Steering Type	Cruise control
	Left Hand Drive (LHD)
Fuel	Gasoline
Electrical System	• 12 V minimum;
	LED main lights;
	LED anti-fog lights;
Tyres and wheel type	Tubeless tyres 17" or better
Suspension	Independent front and rear
Dimension of	Overall Length 4800 mm or
Vehicle	more
	Overall Width 1800 mm or
	more
	Wheelbase 2800 mm or more
	Ground clearance of 155 mm or
	more
Manuals	One copy of the owners and
	operators instruction and
	maintenance manual in
	English/Russian/Ukrainian
Essential	Minimum – climate control
Accessories	system;
	Minimum - front and rear
	electric window lifters;
	Heated mirrors;
	Front and rear floor mats;
	Multifunctional multimedia
	device;

## **TABLE 3: Price offer**

Item No.	Description/Specification of Goods	Quantity	Latest Delivery Date	Unit Price, Currency (excl. VAT)	Total Price per Item, Currency (excl. VAT)
1	Car (please indicate the car model)	1			
	Add: Cost of Transportation/other (DAP, address as indicated above)				
	Total Prices of Goods excl. VAT				
	VAT (if applicable)				
	Total Final and All-Inclusive Price Quotation				

## **TABLE 4: Offer to Comply with Other Conditions and Related Requirements**

Other Information pertaining to our Quotation are as follows:		Your Responses		
		Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter proposal
Deliver	y time (14-16 weeks from PO signature)			
Manufa	acture country			
Warran	nty and After-Sales Requirements			
a)	Not less than 2 years /without mileage limitations will be an advantage			
b)	Official manufacturer warranty			
c)	Availability of warranty service in Ukraine			
Car model has the appropriate certification and has the right to be used the territory of Ukraine				
Validity of Quotation (min. 60 days)				
All Provisions of the UNDP General Terms and Conditions. <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>				

All other information that we have not provided automatically implies our full compliance with the requirements, terms and conditions of the RFQ.

[Name and Signature of the Supplier's Authorized Person] [Designation] [Date]