



REQUEST FOR PROPOSAL (RFP)

UNDP Europe and the CIS, Bratislava Regional Centre Grosslingova 35, 811 09 Bratislava, Slovak Republic	DATE: March 3, 2014
	REFERENCE: 2014/05/RFP Transfer of Czech Knowledge: Mapping and Assessment Ecosystems and their Services of Grassland and Forest in Montenegro

Dear Sir / Madam:

We kindly request you to submit your Proposal for **2014/05/RFP – Transfer of Czech Knowledge: Mapping and Assessment Ecosystems and their Services of Grassland and Forest in Montenegro**.

Please be guided by the form attached hereto as Annex 2, in preparing your Proposal.

Proposals may be submitted on or before **16:00 CET, 24 March, 2014** via courier mail to the address below:

United Nations Development Programme
Bratislava Regional Centre
Grosslingova 35, 811 09 Bratislava, Slovak Republic
Mr. Miroslav Hrenovic
Tel: 00421 2 59337 111

Your Proposal must be expressed in the English, and valid for a minimum period of 90 days.

In the course of preparing your Proposal, it shall remain your responsibility to ensure that it reaches the address above on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation.

Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best value for money shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail and the total price shall be corrected. If the Service Provider does not accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract or Purchase Order that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex 3.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract or Purchase Order, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link: <http://www.undp.org/procurement/protest.shtml>.

UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link: http://www.un.org/depts/ptd/pdf/conduct_english.pdf

Thank you and we look forward to receiving your Proposal.

Zuzana Cerna
Administrative Analyst
03/03/2014

Description of Requirements

Context of the Requirement	<p>Mostly rural and semi-rural northern region of Montenegro represents, from biodiversity point, area to be considered as on one of the Europe biodiversity hot spots. Still pristine nature is increasingly under threat and pressure since at the same time human development levels in the mostly rural and semi-rural northern region of Montenegro lag behind national levels. The northern region makes up 53% of the territory, inhabited by 29% but contributes the GDP with only 18%. GDP per capita in the northern region is only 46.1% of the national product standard per capita clearly indicating the region's underdevelopment and compared with the GDP of the south region of 13.46% above the Montenegrin average national product per capita. The north faces economic hardship and development challenges in socio-economic, employment and educational opportunities, infrastructure and tourist accommodation quality facilities, quality public services and facilities, gender equality, migration, etc. Additionally, the privatisation is slow and the restructuring is carried out via labour retrenchment failing to provide social security and employment opportunities esp. for the hard to employ. Of total active age women 33% is unemployed i.e. 39% in the northern region while youth share in unemployment is 59,3. Women and youth are the highest represented groups in the informal/unregistered labour earning twice less and in formal sector 20-30% less than man. Similarly, youth is one of the most excluded groups from the business while indicative is that only 20-23% of total SME's are based in the northern region.</p> <p>Aside of investment shortage, entrepreneurship in the north is underdeveloped being an economic activity in its development only in the recent years. The regional development strategies, launched at central level, accompanied by constructive endeavors to reduce disparities between the country's regions have had a limited impact. The North benefits from a multicultural and multiethnic environment but this is also a challenge in terms of equal opportunities and social inclusion.</p> <p>In parallel research shows (The Economic Value of Protected Areas in Montenegro; UNDP study financed by GEF/UNDP project: Catalyzing Financial Sustainability of Protected Areas in Montenegro) that the value of recreational activities and other uses of PA lands (mainly situated in North part of the country) and resources, water supply services and watershed/flood protection services is estimated at just under €68 million in 2010.</p> <p>Only in 2010, just under a half of PA values accrued to the general public (worth more than €32 million), more than a third generated earnings and cost savings to businesses and industries (€25 million), and around 15% earned revenues for the government (€11 million). PA goods and services supported the output of many different sectors of the economy, including tourism, energy, water, agriculture, and infrastructure and disaster risk reduction.</p> <p>Despite the economic facts and benefits presented above incidence of human poverty in Northern Part of Montenegro is much higher and there is continued economic migration out of the region. The official poverty rate in the northern region is 10,3% (45.2% of the poor in Montenegro) i.e. the poverty rate is twice as high as the national average.</p>
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The economic crisis has been decrease the investment in the region, increasing pressure on natural resources by local population. This is likely to undermine the quality and effectiveness of ecosystem services that are the basis for development and growth in the North. Years of illegal activities (poaching, logging, illegal building, uncontrolled forest products usage), disregard for pasture preservation etc. are leading to abandonment of traditional ways of resource usage, damaging sensitive and valuable systems and they capacity to provide services. This means that intuitive understanding of ecosystem services existing up to date, and more traditional usage of available resources (proved to be less damaging and more nature friendly than not) are being replaced by practices more oriented toward more intensive exploitation. This means that in many cases short term gain is providing long term damage, while services provided by ecosystems remains unaccounted for, although choosing to “invest in natural capital” implies a considerably higher level of public investment than continuing “business as usual”, these expenditures are far outweighed by the economic benefits generated. Net benefits will more than double over the next 25 years, and PAs will generate a total return of almost €29 per €1 of public funds invested.

Concept of payments for ecosystem services (PES) can be traced back few decades, it is still a new instrument, and experience in this matter is almost inexistent in Montenegro. Although globally, PES is being introduced in more sectors (agriculture, water supply, carbon sequestration, biodiversity conservation, etc.) and in relation to more and more ecosystems (surface water, groundwater, forest, etc.) no similar initiative exists in Montenegro.

When considering nature protection the ‘Spatial Plan of Montenegro until 2020’ (2008), the ‘National Strategy of Sustainable Development of Montenegro’ (NSSD, 2007) and the ‘Biodiversity Strategy and Action Plan’ (NBSAP, 2009) establishes optimistic targets for the expansion of protected area system. The NSSD for example envisages an ‘increase (of the PAS) to 10% of the territory, and protect(ion) (of) at least 10% of the coastal zone by 2009’. The NSSD, Spatial Plan and the ‘Spatial Plan of the Special Purpose Area Public Maritime Domain’ (2007) identify the following priority areas that would enable the country to achieve (and even surpass) this objective: (i) establishment of 2 new national parks (Prokletije and Orjen); (ii) expansion of Durmitor national park to link it to proposed regional parks and to Sutjeska National Park in Bosnia and Herzegovina; (iii) 6 regional parks (Komovi, Bioc-Maglic-Volujak (Piva Regional Park), Ljubisnja, Sinjajevina, Rumija and Turjak-Hajla); (iv) coastal zone protected areas (Solila, Sasko Lake/Knete/Ada Bojana and Buljarica); and (v) 3 marine protected areas (Platamuni cliffs, Old Ulcinj-Ulcinj and Katici islands-Dubovica) and (vi) a number of monuments of nature. The NBSAP reinforces the above priorities and proposes a larger set of sites for protection, in particular for the categories of monuments of nature and areas of exceptional natural values. A rough estimation of all the areas considered for protection in the NBSAP comes to around 27% of the national territory.

UNDP Montenegro through the two GEF funded projects aiming at strengthening protected areas (PA) system in Montenegro, undertook activities to address the need for capacity building to plan and manage modern PA system, as identified in several national strategies (National training strategy, National Biodiversity Strategy with the Action Plan for the period 2010 – 2015). The project „Strengthening protected areas system in Montenegro” has the objective of ‘developing the capacity in protected area institutions to design, plan and manage a more representative system of protected areas’. One of the

	<p>main project components is to, by working directly with the key stakeholder groups and local communities establish the first Regional/Nature Parks in Montenegro in the Komovi and Piva region. This process is ongoing and will be finalized by mid 2013.</p> <p>UNDP in cooperation with partner organization will focus on an economic valuation of the protected area system in order to support the case for sustained public investment in protected area establishment and management. The goal is to provide information and data analysis which can be used to make a strong economic and development case to public sector decision-makers for investing in biodiversity and ecosystem conservation and sustainable use through the national PA system. Existing legislation and institutional framework should be more effective in executing duties and obligations in the area of biodiversity. Although the existing legal framework for environmental protection in Montenegro has been harmonized in many areas or is in the process of revision and harmonization with the EU requirements, these regulations are by inertia still poorly observed and implemented in practice.</p> <p>The need to provide professional upgrading of the existing staff and employment to the new staff was identified in several areas of protection of biodiversity. Placing under protection and management of new protected areas of nature still represents a challenge. In order to facilitate process of professional upgrading of the existing staff and employment to the new staff with specific knowledge in PA management UNDP facilitated establishment of vocational training for park rangers with a goal to line these services with international standards. Educational courses at university level focusing on protected areas management enrolled and delivered of first generation of Master of Science level students under the course "Protected area management and rural development". This means that in forthcoming period we will have professionals educated in accordance with high standards ready to contribute to improvement of management of Montenegro parks/protected areas.</p>
Implementing Partner of UNDP	UNDP
Brief Description of the Required Services	Transfer of Czech Knowledge: Mapping and Assessment Ecosystems and their Services of Grassland and Forest in Montenegro. See more details in the ToR attached.
List and Description of Expected Outputs to be Delivered	<ol style="list-style-type: none"> 1. Documenting best practice and lessons learnt during similar processes in Czech Republic provide guidelines on processes and benefits from developing and using PES schemes 2. Provide guidelines on processes and benefits from developing and using PES schemes 3. Organize presentation of 2 workshops (initial one prior to field work field data collection and mapping, and final one presenting results) and presenting relevant experience in development and establishment of PES schemes in the Montenegro context. 4. Develop a habitat-based ecosystem services assessment, assess ecosystem services provided by grasslands/forests, support ongoing ecosystem assessments (European level, MA follow-up, TEEB), test methodologies and techniques for a national-wide ecosystem assessment, mapping of integrated assessment of specific services delivered by a socio-ecological system 5. Feasibility analysis of capturing a revenue stream for an ecosystem service (grassland or forest) provided by the two Regional parks to beneficiaries. The goal is to create a

	<p>mechanism within municipality to collect more revenues from forestry and grasslands. Establishing this fiduciary relationship also has the potential to enhance the perceived value of the park with local residents and businesses, and may encourage a more responsible relationship between the park and its neighboring communities.</p> <ol style="list-style-type: none"> 6. Exchange study tour that would be organized for Montenegro representatives, while several experts from Czech Republic would participate in and consult work in Montenegro. 7. With the purpose of securing dissemination of lessons learned during the project implantation the lessons learned document will be developed. The purpose is to capture the project's lessons learned in a formal document for use by other working on similar future projects. The contents of the lessons learned document should also be determined ahead of time. They should be detailed enough to provide value for future use.
Person to Supervise the Work/Performance of the Service Provider	Programme Associate, Czech-UNDP Trust Fund, UNDP BRC Project Manager, UNDP Montenegro
Frequency of Reporting	The Contractor will report directly to supervisors. During the fulfillment of their works, the Contractor will ensure regular communication with prior to the delivery of expected results. The Contractor shall ensure quality and timely delivery of the expected results, and will regularly inform of the progress as well as any obstacles that might occur.
Progress Reporting Requirements	<ol style="list-style-type: none"> 1. Report documenting best practice and lessons learnt in Czech Republic (incl. provided guidelines on processes and benefits from developing and using PES schemes and taking into consideration Montenegrin context); with a summary, approx. length 10-15 pages. The report should be prepared within the first month upon contract signing 2. Draft presentation in PowerPoint on establishment of PES schemes in Montenegrin context. The presentation should be prepared within the first month upon contract signing. The second presentation should be following finalization of Final Report and should sum up the findings and recommendations. 3. Assessment on habitat-based ecosystem services. Habitat-based ecosystem services should be identified and prioritized. By October 2014 4. Feasibility analysis of capturing a revenue stream for an ecosystem service provided by the two Regional parks to beneficiaries (based on desk work). By end November 2014. 5. Preliminary report on study tour in Czech Republic 6. Final report including all the previous deliverables as annexes, and final brief report on study tour. One month prior to contract finalization.
Location of work	Piva and Komovi area, Montenegro
Expected duration of work	Approx. 9 months if from 1 April until end of the year
Target start date	01.04.2014
Latest completion date	31.12.2014

Travels Expected	Destination/s	Estimated Duration	Brief Description of Purpose of the Travel	Target Date/s
	Piva region	2 weeks	Collection of the data needed for Assessment on habitat-based ecosystem services Please specify (what data collection does it involve etc.	May - September
	Komovi region	2 weeks	Collection of the data needed for Assessment on habitat-based ecosystem services Please specify,	May - September
	Podgorica	Part of the initial visit	During the initial visit present desktop research of good practices	May - September
	Podgorica	2 days	During the Final visit present project findings and recommendations.	November/ December
Facilities to be Provided by UNDP (i.e., must be excluded from Price Proposal)	<input checked="" type="checkbox"/> Office space and facilities <input checked="" type="checkbox"/> Land transportation in Montenegro + interpreter <input checked="" type="checkbox"/> UNDP Montenegro will provide return flight tickets for study tour participants <input checked="" type="checkbox"/> UNDP Montenegro will cover organizational costs of 2 workshops in Montenegro (venue, catering, facilitation, printing, translation etc.)			
Implementation Schedule indicating breakdown and timing of activities/sub-activities	<input checked="" type="checkbox"/> Required			
Names and curriculum vitae of individuals who will be involved in completing the services	<input checked="" type="checkbox"/> Required			
Currency of Proposal	<input checked="" type="checkbox"/> United States Dollars			
Value Added Tax on Price Proposal	<input checked="" type="checkbox"/> must be exclusive of VAT and other applicable indirect taxes			

	Please note that the contract will be signed between UNDP Bratislava Regional Centre and the winning entity. For your information, we don't have Tax registration number assigned and have a status of Diplomatic mission in Slovakia. We recommend you to consult your local tax office to obtain correct information on VAT implications in this respect. The total price in the offer has to be calculated based on this information (i.e. – if VAT isn't applicable you shouldn't include it and vice versa).																				
Validity Period of Proposals <i>(Counting for the last day of submission of quotes)</i>	<input checked="" type="checkbox"/> 90 days In exceptional circumstances, UNDP may request the Proposer to extend the validity of the Proposal beyond what has been initially indicated in this RFP. The Proposal shall then confirm the extension in writing, without any modification whatsoever on the Proposal.																				
Partial Quotes	<input checked="" type="checkbox"/> Not permitted																				
Payment Terms	<table border="1"> <thead> <tr> <th>Outputs</th> <th>Percentage (% of contracted price);</th> <th>Timing</th> <th>Condition for Payment Release</th> </tr> </thead> <tbody> <tr> <td>Preparation of best practice and lessons learnt report and Draft presentation</td> <td>20</td> <td>One month upon contract signing</td> <td rowspan="4">a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and b) Receipt of invoice from the Service Provider.</td> </tr> <tr> <td>Assessment on ecosystems</td> <td>30</td> <td>By October 2014</td> </tr> <tr> <td>Feasibility Study</td> <td>30</td> <td>By November 2014</td> </tr> <tr> <td>Final report, incl. report on study tour and all deliverables as annexes.</td> <td>20</td> <td>November/December 2014</td> </tr> </tbody> </table>				Outputs	Percentage (% of contracted price);	Timing	Condition for Payment Release	Preparation of best practice and lessons learnt report and Draft presentation	20	One month upon contract signing	a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and b) Receipt of invoice from the Service Provider.	Assessment on ecosystems	30	By October 2014	Feasibility Study	30	By November 2014	Final report, incl. report on study tour and all deliverables as annexes.	20	November/December 2014
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Person(s) to review/inspect/ approve outputs/completed services and authorize the disbursement of payment	Supervisors <i>UNDP Project Manager and CTF Project Manager.</i>																				
Type of Contract to be Signed	<input checked="" type="checkbox"/> Contract for Professional Services																				

<p>Criteria for Contract Award</p>	<p><input checked="" type="checkbox"/> Highest Combined Score (based on the 70% technical offer and 30% price weight distribution). Only proposals that achieve at least 70% on the technical part will be considered as technically compliant.</p> <p><input checked="" type="checkbox"/> Full acceptance of the UNDP Contract General Terms and Conditions (GTC). This is a mandatory criteria and cannot be deleted regardless of the nature of services required. Non acceptance of the GTC may be grounds for the rejection of the Proposal.</p>																																																			
<p>Criteria for the Assessment of Proposal</p>	<p><u>Technical Proposal (70%)</u></p> <p><input checked="" type="checkbox"/> Expertise of Firm / Organization submitting Proposal</p> <p><input checked="" type="checkbox"/> Proposed Work Plan and Approach</p> <p><input checked="" type="checkbox"/> Personnel</p> <p><u>Financial Proposal (30%)</u></p> <p>To be computed as a ratio of the Proposal’s offer to the lowest price among the proposals received by UNDP.</p> <p>The Offeror shall seal the Proposal in one outer and two inner envelopes. Both inner envelopes shall indicate the name and address of the Offeror. The first inner envelope shall contain the information specified in Annex 2 (Proposal form), with the duly marked “Original”. The second inner envelope shall include the price schedule duly identified as such.</p> <p>A two-stage procedure is utilized in evaluating the proposals, with evaluation of the technical proposal being completed prior to any price proposal being opened and compared. The price proposal of the Proposals will be opened only for submissions that passed the minimum technical score of 70% of the obtainable score of 70 points in the evaluation of the technical proposals.</p> <p>The technical proposal is evaluated on the basis of its responsiveness to the Term of Reference (TOR).</p> <p>In the Second Stage, the price proposal of all contractors, who have attained minimum 30% score in the price evaluation, will be compared. The contractor will be awarded to the Contractor offering the lowest price.</p> <table border="1" data-bbox="407 1402 1419 1871"> <thead> <tr> <th colspan="2" data-bbox="407 1402 967 1518">Summary of Technical and Financial Proposal Evaluation</th> <th data-bbox="967 1402 1073 1518">Points Obtainable</th> <th colspan="3" data-bbox="1073 1402 1419 1518">Company/Entity/Others</th> </tr> <tr> <td colspan="2"></td> <td></td> <th data-bbox="1073 1518 1192 1581">A</th> <th data-bbox="1192 1518 1310 1581">B</th> <th data-bbox="1310 1518 1419 1581">C</th> </tr> </thead> <tbody> <tr> <td data-bbox="407 1581 480 1644">1.</td> <td data-bbox="480 1581 967 1644">Expertise of Firm / Organization submitting Proposal</td> <td data-bbox="967 1581 1073 1644">20</td> <td data-bbox="1073 1581 1192 1644"></td> <td data-bbox="1192 1581 1310 1644"></td> <td data-bbox="1310 1581 1419 1644"></td> </tr> <tr> <td data-bbox="407 1644 480 1707">2.</td> <td data-bbox="480 1644 967 1707">Proposed Work Plan and Approach</td> <td data-bbox="967 1644 1073 1707">20</td> <td data-bbox="1073 1644 1192 1707"></td> <td data-bbox="1192 1644 1310 1707"></td> <td data-bbox="1310 1644 1419 1707"></td> </tr> <tr> <td data-bbox="407 1707 480 1770">3.</td> <td data-bbox="480 1707 967 1770">Personnel</td> <td data-bbox="967 1707 1073 1770">30</td> <td data-bbox="1073 1707 1192 1770"></td> <td data-bbox="1192 1707 1310 1770"></td> <td data-bbox="1310 1707 1419 1770"></td> </tr> <tr> <td colspan="2" data-bbox="407 1770 967 1812">Total for technical proposal</td> <td data-bbox="967 1770 1073 1812">70</td> <td data-bbox="1073 1770 1192 1812"></td> <td data-bbox="1192 1770 1310 1812"></td> <td data-bbox="1310 1770 1419 1812"></td> </tr> <tr> <td colspan="2" data-bbox="407 1812 967 1854">Total for financial proposal</td> <td data-bbox="967 1812 1073 1854">30</td> <td data-bbox="1073 1812 1192 1854"></td> <td data-bbox="1192 1812 1310 1854"></td> <td data-bbox="1310 1812 1419 1854"></td> </tr> <tr> <td colspan="2" data-bbox="407 1854 967 1871">TOTAL – max obtainable points</td> <td data-bbox="967 1854 1073 1871">100</td> <td data-bbox="1073 1854 1192 1871"></td> <td data-bbox="1192 1854 1310 1871"></td> <td data-bbox="1310 1854 1419 1871"></td> </tr> </tbody> </table>				Summary of Technical and Financial Proposal Evaluation		Points Obtainable	Company/Entity/Others						A	B	C	1.	Expertise of Firm / Organization submitting Proposal	20				2.	Proposed Work Plan and Approach	20				3.	Personnel	30				Total for technical proposal		70				Total for financial proposal		30				TOTAL – max obtainable points		100			
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Technical Proposal (70%)

The obtainable number of points specified for each evaluation criterion indicates the relative significance or weight of the item in the overall evaluation process. The Technical Proposal Evaluation Forms are:

Form 1: Expertise of Firm / Organisation Submitting Proposal

Form 2: Proposed Work Plan and Approach

Form 3: Personnel

Technical Proposal Evaluation Form 1		Points obtainable	Company / Other Entity		
			A	B	C
Expertise of firm / organisation submitting proposal					
1.1	Reputation of Organisation and Staff (Competence / Reliability) / Previous work for major multilateral/ or bilateral programmes/ References/ in targeted sector	5			
1.2	Experience in implementing similar activities in the CIS countries (experience in South Caucasus countries preferred); work for UNDP/UN agencies/major multilateral/bilateral programmes an advantage	5			
1.3	Previous experience in this field of work, i.e. validation of ecosystem services, protected areas financial management and planning and related fields.	5			
1.4	Experience in developing and implementing capacity-building and training programmes for national institutions (Government staff, scientific institutions, professional NGOs);	5			
Total Part 1		20			

Technical Proposal Evaluation Form 2		Points Obtainable	Company / Other Entity		
			A	B	C
Proposed Work Plan and Approach					

2.1	Is the scope of task well defined and does it correspond to the TOR?	5			
2.2	Is the methodology of elaboration of requested documents well prepared and complex?	5			
2.3	Is the proposal well structured, work plan clear and is the sequence of activities logical, realistic and promise efficient implementation to the project?	5			
2.4	Have the important aspects of the task been addressed in sufficient detail?	5			
Total Part 2		20			

Technical Proposal Evaluation		Points Obtainable	Company / Other Entity			
			A	B	C	D
Form 3 Personnel						
3.1	Responsible Project manager					
	- International Experience	1				
	- Professional Experience in the area of ecosystem validation, financing nature conservation, protected areas management and planning	6				
	- Knowledge of the Region	2				
	- Experience in working with UNDP	1				
		10				
3.2	Responsible Biodiversity Finance expert					
	- International Experience	1				
	Professional Experience in the area of ecosystem validation, financing nature conservation, protected areas management and planning	6				
	- Knowledge of the Region	2				
	- Knowledge of UNDP	1				
		10				
3.3	Other experts					
	- International Experience	1				
	- Professional Experience in the relevant field	6				
	- Knowledge of the Region	2				
	- Knowledge of UNDP	1				
		10				
Total Part 3		30				

UNDP will award the contract to:	<input checked="" type="checkbox"/> One and only one Service Provider
Annexes to this RFP	<input checked="" type="checkbox"/> Form for Submission of Proposal (Annex 2) <input checked="" type="checkbox"/> Form for Submission of Financial Proposal (Annex 3) – THIS MUST BE SUBMITTED IN A SEPARATE ENVELOPE <input checked="" type="checkbox"/> General Terms and Conditions / Special Conditions (Annex 4) ¹ <input checked="" type="checkbox"/> Detailed TOR (Annex 5) In addition to one hard copy, please also provide all the information on CD-R. Price offer must be submitted on a separate CD and included in the envelope with the printed price offer.
Contact Person for Inquiries (Written inquiries only) ²	Miloslava Bindasova Procurement Associate milka.bindasova@undp.org Any delay in UNDP’s response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.
Other Information [pls. specify]	

¹ Service Providers are alerted that non-acceptance of the terms of the General Terms and Conditions (GTC) may be grounds for disqualification from this procurement process.

² This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.

FORM FOR SUBMITTING SERVICE PROVIDER'S PROPOSAL

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery³)

[insert: Location].

[insert: Date]

To: UNDP, Europe and CIS Bratislava Regional Centre, Grosslingova 35, 811 09 Bratislava, Slovak Republic
Dear Sir/Madam:

We, the undersigned, hereby offer to render the following services to UNDP in conformity with the requirements defined in the **2014/05/RFP Transfer of Czech Knowledge: Mapping and Assessment Ecosystems and their Services of Grassland and Forest in Montenegro** dated 2/27/2014, and all of its attachments, as well as the provisions of the UNDP General Contract Terms and Conditions:

A. Qualifications of the Service Provider

The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following :

- a) Profile – describing the nature of business, field of expertise, licenses, certifications, accreditations;*
- b) Business Licenses – Registration Papers, Tax Payment Certification, etc.*
- c) Track Record – list of clients for similar services as those required by UNDP, indicating description of contract scope, contract duration, contract value, contact references;*
- d) Certificates and Accreditation – including Quality Certificates, Patent Registrations, Environmental Sustainability Certificates, etc.*
- e) Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.*

B. Proposed Methodology for the Completion of Services

The Service Provider must describe how it will address/deliver the demands of the RFP; providing a detailed description of the essential performance characteristics, reporting conditions and quality assurance mechanisms that will be put in place, while demonstrating that the proposed methodology will be appropriate to the local conditions and context of the work.

C. Qualifications of Key Personnel

As required by the RFP, the Service Provider must provide:

³ *Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes*

- a) *Names and qualifications of the key personnel that will perform the services indicating who is Team Leader, who are supporting, etc.;*
- b) *CVs demonstrating qualifications must be submitted if required by the RFP; and*
- c) *Written confirmation from each personnel that they are available for the entire duration of the contract.*

*[Name and Signature of the Service Provider's
Authorized Person]*

[Designation]

[Date]

General Terms and Conditions for Services

1.0 LEGAL STATUS:

The Contractor shall be considered as having the legal status of an independent contractor vis-à-vis the United Nations Development Programme (UNDP). The Contractor's personnel and sub-contractors shall not be considered in any respect as being the employees or agents of UNDP or the United Nations.

2.0 SOURCE OF INSTRUCTIONS:

The Contractor shall neither seek nor accept instructions from any authority external to UNDP in connection with the performance of its services under this Contract. The Contractor shall refrain from any action that may adversely affect UNDP or the United Nations and shall fulfill its commitments with the fullest regard to the interests of UNDP.

3.0 CONTRACTOR'S RESPONSIBILITY FOR EMPLOYEES:

The Contractor shall be responsible for the professional and technical competence of its employees and will select, for work under this Contract, reliable individuals who will perform effectively in the implementation of this Contract, respect the local customs, and conform to a high standard of moral and ethical conduct.

4.0 ASSIGNMENT:

The Contractor shall not assign, transfer, pledge or make other disposition of this Contract or any part thereof, or any of the Contractor's rights, claims or obligations under this Contract except with the prior written consent of UNDP.

5.0 SUB-CONTRACTING:

In the event the Contractor requires the services of sub-contractors, the Contractor shall obtain the prior written approval and clearance of UNDP for all sub-contractors. The approval of UNDP of a sub-contractor shall not relieve the Contractor of any of its obligations under this Contract. The terms of any sub-contract shall be subject to and conform to the provisions of this Contract.

6.0 OFFICIALS NOT TO BENEFIT:

The Contractor warrants that no official of UNDP or the United Nations has received or will be offered by the Contractor any direct or indirect benefit arising from this Contract or the award thereof. The Contractor agrees that breach of this provision is a breach of an essential term of this Contract.

7.0 INDEMNIFICATION:

The Contractor shall indemnify, hold and save harmless, and defend, at its own expense, UNDP, its officials, agents, servants and employees from and against all suits, claims, demands, and liability of any nature or kind, including their costs and expenses, arising out of acts or omissions of the Contractor, or

the Contractor's employees, officers, agents or sub-contractors, in the performance of this Contract. This provision shall extend, inter alia, to claims and liability in the nature of workmen's compensation, products liability and liability arising out of the use of patented inventions or devices, copyrighted material or other intellectual property by the Contractor, its employees, officers, agents, servants or sub-contractors. The obligations under this Article do not lapse upon termination of this Contract.

8.0 INSURANCE AND LIABILITIES TO THIRD PARTIES:

- 8.1** The Contractor shall provide and thereafter maintain insurance against all risks in respect of its property and any equipment used for the execution of this Contract.
- 8.2** The Contractor shall provide and thereafter maintain all appropriate workmen's compensation insurance, or the equivalent, with respect to its employees to cover claims for personal injury or death in connection with this Contract.
- 8.3** The Contractor shall also provide and thereafter maintain liability insurance in an adequate amount to cover third party claims for death or bodily injury, or loss of or damage to property, arising from or in connection with the provision of services under this Contract or the operation of any vehicles, boats, airplanes or other equipment owned or leased by the Contractor or its agents, servants, employees or sub-contractors performing work or services in connection with this Contract.
- 8.4** Except for the workmen's compensation insurance, the insurance policies under this Article shall:
 - 8.4.1** Name UNDP as additional insured;
 - 8.4.2** Include a waiver of subrogation of the Contractor's rights to the insurance carrier against the UNDP;
 - 8.4.3** Provide that the UNDP shall receive thirty (30) days written notice from the insurers prior to any cancellation or change of coverage.
- 8.5** The Contractor shall, upon request, provide the UNDP with satisfactory evidence of the insurance required under this Article.

9.0 ENCUMBRANCES/LIENS:

The Contractor shall not cause or permit any lien, attachment or other encumbrance by any person to be placed on file or to remain on file in any public office or on file with the UNDP against any monies due or to become due for any work done or materials furnished under this Contract, or by reason of any other claim or demand against the Contractor.

10.0 TITLE TO EQUIPMENT:

Title to any equipment and supplies that may be furnished by UNDP shall rest with UNDP and any such equipment shall be returned to UNDP at the conclusion of this Contract or when no longer needed by the Contractor. Such equipment, when returned to UNDP, shall be in the same condition as when delivered to the Contractor, subject to normal wear and tear. The Contractor shall be liable to compensate UNDP for equipment determined to be damaged or degraded beyond normal wear and tear.

11.0 COPYRIGHT, PATENTS AND OTHER PROPRIETARY RIGHTS:

- 11.1** Except as is otherwise expressly provided in writing in the Contract, the UNDP shall be entitled to all intellectual property and other proprietary rights including, but not limited to, patents, copyrights, and trademarks, with regard to products, processes, inventions, ideas, know-how, or documents and other materials which the Contractor has developed for the UNDP under the

Contract and which bear a direct relation to or are produced or prepared or collected in consequence of, or during the course of, the performance of the Contract, and the Contractor acknowledges and agrees that such products, documents and other materials constitute works made for hire for the UNDP.

- 11.2** To the extent that any such intellectual property or other proprietary rights consist of any intellectual property or other proprietary rights of the Contractor: (i) that pre-existed the performance by the Contractor of its obligations under the Contract, or (ii) that the Contractor may develop or acquire, or may have developed or acquired, independently of the performance of its obligations under the Contract, the UNDP does not and shall not claim any ownership interest thereto, and the Contractor grants to the UNDP a perpetual license to use such intellectual property or other proprietary right solely for the purposes of and in accordance with the requirements of the Contract.
- 11.3** At the request of the UNDP; the Contractor shall take all necessary steps, execute all necessary documents and generally assist in securing such proprietary rights and transferring or licensing them to the UNDP in compliance with the requirements of the applicable law and of the Contract.
- 11.4** Subject to the foregoing provisions, all maps, drawings, photographs, mosaics, plans, reports, estimates, recommendations, documents, and all other data compiled by or received by the Contractor under the Contract shall be the property of the UNDP, shall be made available for use or inspection by the UNDP at reasonable times and in reasonable places, shall be treated as confidential, and shall be delivered only to UNDP authorized officials on completion of work under the Contract.

12.0 USE OF NAME, EMBLEM OR OFFICIAL SEAL OF UNDP OR THE UNITED NATIONS:

The Contractor shall not advertise or otherwise make public the fact that it is a Contractor with UNDP, nor shall the Contractor, in any manner whatsoever use the name, emblem or official seal of UNDP or THE United Nations, or any abbreviation of the name of UNDP or United Nations in connection with its business or otherwise.

13.0 CONFIDENTIAL NATURE OF DOCUMENTS AND INFORMATION:

Information and data that is considered proprietary by either Party and that is delivered or disclosed by one Party ("Discloser") to the other Party ("Recipient") during the course of performance of the Contract, and that is designated as confidential ("Information"), shall be held in confidence by that Party and shall be handled as follows:

- 13.1** The recipient ("Recipient") of such information shall:
 - 13.1.1** use the same care and discretion to avoid disclosure, publication or dissemination of the Discloser's Information as it uses with its own similar information that it does not wish to disclose, publish or disseminate; and,
 - 13.1.2** use the Discloser's Information solely for the purpose for which it was disclosed.
- 13.2** Provided that the Recipient has a written agreement with the following persons or entities requiring them to treat the Information confidential in accordance with the Contract and this Article 13, the Recipient may disclose Information to:
 - 13.2.1** any other party with the Discloser's prior written consent; and,

13.2.2 the Recipient's employees, officials, representatives and agents who have a need to know such Information for purposes of performing obligations under the Contract, and employees officials, representatives and agents of any legal entity that it controls controls it, or with which it is under common control, who have a need to know such Information for purposes of performing obligations under the Contract, provided that, for these purposes a controlled legal entity means:

13.2.2.1 a corporate entity in which the Party owns or otherwise controls, whether directly or indirectly, over fifty percent (50%) of voting shares thereof; or,

13.2.2.2 any entity over which the Party exercises effective managerial control; or,

13.2.2.3 for the UNDP, an affiliated Fund such as UNCDF, UNIFEM and UNV.

13.3 The Contractor may disclose Information to the extent required by law, provided that, subject to and without any waiver of the privileges and immunities of the United Nations, the Contractor will give the UNDP sufficient prior notice of a request for the disclosure of Information in order to allow the UNDP to have a reasonable opportunity to take protective measures or such other action as may be appropriate before any such disclosure is made.

13.4 The UNDP may disclose Information to the extent as required pursuant to the Charter of the UN, resolutions or regulations of the General Assembly, or rules promulgated by the Secretary-General.

13.5 The Recipient shall not be precluded from disclosing Information that is obtained by the Recipient from a third party without restriction, is disclosed by the Discloser to a third party without any obligation of confidentiality, is previously known by the Recipient, or at any time is developed by the Recipient completely independently of any disclosures hereunder.

13.6 These obligations and restrictions of confidentiality shall be effective during the term of the Contract, including any extension thereof, and, unless otherwise provided in the Contract, shall remain effective following any termination of the Contract.

14.0 FORCE MAJEURE; OTHER CHANGES IN CONDITIONS

14.1 In the event of and as soon as possible after the occurrence of any cause constituting force majeure, the Contractor shall give notice and full particulars in writing to the UNDP, of such occurrence or change if the Contractor is thereby rendered unable, wholly or in part, to perform its obligations and meet its responsibilities under this Contract. The Contractor shall also notify the UNDP of any other changes in conditions or the occurrence of any event that interferes or threatens to interfere with its performance of this Contract. On receipt of the notice required under this Article, the UNDP shall take such action as, in its sole discretion; it considers to be appropriate or necessary in the circumstances, including the granting to the Contractor of a reasonable extension of time in which to perform its obligations under this Contract.

14.2 If the Contractor is rendered permanently unable, wholly, or in part, by reason of force majeure to perform its obligations and meet its responsibilities under this Contract, the UNDP shall have the right to suspend or terminate this Contract on the same terms and conditions as are provided for in Article 15, "Termination", except that the period of notice shall be seven (7) days instead of thirty (30) days.

14.3 Force majeure as used in this Article means acts of God, war (whether declared or not), invasion, revolution, insurrection, or other acts of a similar nature or force.

14.4 The Contractor acknowledges and agrees that, with respect to any obligations under the Contract that the Contractor must perform in or for any areas in which the UNDP is engaged in, preparing to engage in, or disengaging from any peacekeeping, humanitarian or similar operations, any delays or failure to perform such obligations arising from or relating to harsh conditions within such areas or to any incidents of civil unrest occurring in such areas shall not, in and of itself, constitute force majeure under the Contract..

15.0 TERMINATION

15.1 Either party may terminate this Contract for cause, in whole or in part, upon thirty (30) days notice, in writing, to the other party. The initiation of arbitral proceedings in accordance with Article 16.2 (“Arbitration”), below, shall not be deemed a termination of this Contract.

15.2 UNDP reserves the right to terminate without cause this Contract at any time upon 15 days prior written notice to the Contractor, in which case UNDP shall reimburse the Contractor for all reasonable costs incurred by the Contractor prior to receipt of the notice of termination.

15.3 In the event of any termination by UNDP under this Article, no payment shall be due from UNDP to the Contractor except for work and services satisfactorily performed in conformity with the express terms of this Contract.

15.4 Should the Contractor be adjudged bankrupt, or be liquidated or become insolvent, or should the Contractor make an assignment for the benefit of its creditors, or should a Receiver be appointed on account of the insolvency of the Contractor, the UNDP may, without prejudice to any other right or remedy it may have under the terms of these conditions, terminate this Contract forthwith. The Contractor shall immediately inform the UNDP of the occurrence of any of the above events.

16.0 SETTLEMENT OF DISPUTES

16.1 Amicable Settlement: The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of this Contract or the breach, termination or invalidity thereof. Where the parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the parties.

16.2 Arbitration: Any dispute, controversy, or claim between the Parties arising out of the Contract or the breach, termination, or invalidity thereof, unless settled amicably under Article 16.1, above, within sixty (60) days after receipt by one Party of the other Party’s written request for such amicable settlement, shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining. The decisions of the arbitral tribunal shall be based on general principles of international commercial law. For all evidentiary questions, the arbitral tribunal shall be guided by the Supplementary Rules Governing the Presentation and Reception of Evidence in International Commercial Arbitration of the International Bar Association, 28 May 1983 edition. The arbitral tribunal shall be empowered to order the return or destruction of goods or any property, whether tangible or intangible, or of any confidential information provided under the Contract, order the termination of the Contract, or order that any other protective measures be taken with respect to the goods, services or any other property, whether tangible or intangible, or of any confidential information provided under the Contract, as appropriate, all in accordance with the authority of the arbitral tribunal pursuant to Article 26 (“Interim Measures of Protection”) and Article 32 (“Form and Effect of the Award”) of the UNCITRAL Arbitration Rules. The arbitral tribunal shall have no authority to award punitive damages. In addition, unless otherwise expressly provided in the Contract, the arbitral tribunal

shall have no authority to award interest in excess of the London Inter-Bank Offered Rate ("LIBOR") then prevailing, and any such interest shall be simple interest only. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such dispute, controversy, or claim.

17.0 PRIVILEGES AND IMMUNITIES:

Nothing in or relating to this Contract shall be deemed a waiver, express or implied, of any of the privileges and immunities of the United Nations, including its subsidiary organs.

18.0 TAX EXEMPTION

18.1 Section 7 of the Convention on the Privileges and Immunities of the United Nations provides, inter-alia that the United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize the United Nations exemption from such taxes, duties or charges, the Contractor shall immediately consult with the UNDP to determine a mutually acceptable procedure.

18.2 Accordingly, the Contractor authorizes UNDP to deduct from the Contractor's invoice any amount representing such taxes, duties or charges, unless the Contractor has consulted with the UNDP before the payment thereof and the UNDP has, in each instance, specifically authorized the Contractor to pay such taxes, duties or charges under protest. In that event, the Contractor shall provide the UNDP with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

19.0 CHILD LABOUR

19.1 The Contractor represents and warrants that neither it, nor any of its suppliers is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical mental, spiritual, moral or social development.

19.2 Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, at no cost to UNDP.

20.0 MINES:

20.1 The Contractor represents and warrants that neither it nor any of its suppliers is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.

20.2 Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind of UNDP.

21.0 OBSERVANCE OF THE LAW:

The Contractor shall comply with all laws, ordinances, rules, and regulations bearing upon the performance of its obligations under the terms of this Contract.

22.0 SEXUAL EXPLOITATION:

22.1 The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by it or by any of its employees or any other persons who may be engaged by the Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all appropriate measures to prohibit its employees or other persons engaged by it from, exchanging any money, goods, services, offers of employment or other things of value, for sexual favors or activities, or from engaging in any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNDP to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.

22.2 The UNDP shall not apply the foregoing standard relating to age in any case in which the Contractor's personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of eighteen years with whom sexual activity has occurred and in which such marriage is recognized as valid under the laws of the country of citizenship of such Contractor's personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.

23.0 AUTHORITY TO MODIFY:

Pursuant to the Financial Regulations and Rules of UNDP, only the UNDP Authorized Official possesses the authority to agree on behalf of UNDP to any modification of or change in this Contract, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in this Contract shall be valid and enforceable against UNDP unless provided by an amendment to this Contract signed by the Contractor and jointly by the UNDP Authorized Official.