



Date: 13 August 2014

**REQUEST FOR QUOTATION (RFQ)**  
**Ref. PROCESS ID 35-21413**  
**Printing of National Strategic Development Plan (NSDP) 2014-2018**

Dear Sir/Madam:

We kindly request you to submit your quotation for Printing of NSDP 2014-2018, as detailed in **Annex 1** of this RFQ.

When preparing your quotation, please be guided by the form attached hereto as **Annex 2**. Quotations shall be submitted in **sealed envelope** to the following address **on later than August 21, 2014 by 11:00 a.m., local time**. Late submission shall be rejected.

**UNDP Cambodia, Registry Office (Building No. 3)**  
**No. 53, Pasteur Street, Boeung Keng Kang I**  
**PO Box 877, Phnom Penh, Cambodia**  
**Attn: Procurement Manager, Procurement Unit**  
**Tel: 023 216 167, Fax: 023 216 257**  
**E-mail: procurement.kh@undp.org**

The outer envelope shall be clearly marked with "PROCESS ID 35-21413- Printing of NSDP 2014-2018".

It shall remain your responsibility to ensure that your quotation will reach the address above on or before the deadline. Quotations that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation.

Please take note of the following requirements and conditions pertaining to the Printing of NSDP 2014-2018:

Delivery Terms and Location	The printed documents shall be delivered to UNDP Office, Phnom Penh
Exact Address of Site	Paster Street, Beoung Keng Kang I, Phnom Penh
UNDP Preferred Freight Forwarder, if any	N/A
Distribution of shipping documents (if using freight forwarder)	N/A
Preferred	United States Dollars

Currency of Quotation	
Latest Expected Delivery Date and Time (if delivery time exceeds this, quote may be rejected by UNDP)	<ul style="list-style-type: none"> <li>• Sample is targeted to be submitted within 4 working days after order confirmation (by 29 August 2014)</li> <li>• Printing is targeted to be delivered within 7 working days after confirmation of sample</li> </ul> <p>Offeror shall propose its delivery schedule as provided in Annex-2</p>
Value Added Tax on Price Quotation	Exclusive of VAT and other applicable indirect taxes
Deadline for the Submission of Quotation	<b>August 21, 2014 by 11:00 a.m., local time</b>
All documentations, including catalogs, instructions and operating manuals, shall be in this language	English
Period of Validity of Quotes	<p>60 days starting from the deadline of quotation submission</p> <p>In exceptional circumstances, UNDP may request the Vendor to extend the validity of the Quotation beyond what has been initially indicated in this RFQ. The Proposal shall then confirm the extension in writing, without any modification whatsoever on the Quotation.</p>
Partial Quotes	<p>Not permitted</p> <p>Offeror shall submit prices of all required items in Annex-2</p>
Payment Terms	100% upon complete delivery of goods and acceptance by UNDP
Evaluation Criteria	<input checked="" type="checkbox"/> Technical responsiveness/Full compliance to the requirement and lowest price <sup>1</sup> <input checked="" type="checkbox"/> Full acceptance of the PO/Contract General Terms and Conditions
UNDP will award to:	<ul style="list-style-type: none"> <li>• One supplier</li> </ul>
Type of Contract to be Signed	<ul style="list-style-type: none"> <li>• Purchase Order</li> </ul>
Documents to be submitted	<ol style="list-style-type: none"> <li>1. Duly Accomplished Form as provided in Annex 2, and in accordance with technical specifications in Annex 1;</li> <li>2. Registration certificate and Patent of the company</li> </ol>
Liquidated Damages	The liquidated damages for delay shall be 2% of the total price of the Contract per week of delay

<sup>1</sup> UNDP reserves the right not to award the contract to the lowest priced offer, if the second lowest price among the responsive offer is found to be significantly more superior, and the price is higher than the lowest priced compliant offer by not more than 10%, and the budget can sufficiently cover the price difference. The term "more superior" as used in this provision shall refer to offers that have exceeded the pre-determined requirements established in the specifications.



Special conditions of Contract	Cancellation of PO/Contract if the delivery /completion is delayed by 10 working days beyond the targeted delivery date
Conditions for Release of Payment	<ul style="list-style-type: none"> <li>• Completion of delivery and passing the inspection made by UNDP</li> </ul>
Annexes to this RFQ	<ul style="list-style-type: none"> <li>• Technical specifications of Printing (Annex 1)</li> <li>• Form for Submission of Quotation (Annex 2)</li> <li>• General Terms and Conditions (Annex 3)</li> </ul> <p>Non-acceptance of the terms of the General Terms and Conditions (GTC) shall be grounds for disqualification from this procurement process.</p>
Contact Person for Inquiries	<p><i>Procurement Manager, Procurement Unit</i>  <i>e-mail: procurement.kh@undp.org</i>  <i>Tel: 023 216 167</i></p> <p>Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.</p>

Works offered shall be reviewed based on completeness and compliance of the quotation with the minimum requirements described above and any other annexes providing details of UNDP requirements.

The quotation that complies with all of the specifications, requirements and offers the lowest price, as well as all other evaluation criteria indicated, shall be selected. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price (obtained by multiplying the unit price and quantity) shall be re-computed by UNDP. The unit price shall prevail and the total price shall be corrected. If the supplier does not accept the final price based on UNDP's re-computation and correction of errors, its quotation will be rejected.

At any time during the validity of the quotation, no price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the quotation. At the time of award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Purchase Order that will be issued as a result of this RFQ shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a quotation implies that the vendor accepts without question the General Terms and Conditions of UNDP herein attached as Annex 3.

UNDP is not bound to accept any quotation, nor award a contract/Purchase Order, nor be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.

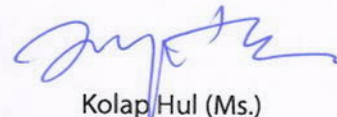
Please be advised that UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a purchase order or contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link: <http://www.undp.org/procurement/protest.shtml>.

UNDP encourages every prospective Vendor to avoid and prevent conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its suppliers to adhere to the UN Supplier Code of Conduct found in this link : [http://www.un.org/depts/ptd/pdf/conduct\\_english.pdf](http://www.un.org/depts/ptd/pdf/conduct_english.pdf)

Thank you and we look forward to receiving your quotation.

Sincerely yours,



Kolap Hul (Ms.)  
Procurement Manager



**Technical Specifications of Printing**

No	Items	Quantity of Book	Targeted delivery date
1	<b><u>Specification for Printing NSDP Book ( for Khmer)</u></b> <ul style="list-style-type: none"> <li>• Closed Size of Book: A4</li> <li>• Pages: 447 pages including cover</li> <li>• Cover Paper Type: Art Card (coated 2 sides) 260 gsm gloss</li> <li>• Cover Color: 4/0</li> <li>• Cover Coating: Laminated - matt</li> <li>• Content Paper Type: Color wood free 80g</li> <li>• Content Color: full color 4/4</li> <li>• Finishing: perfect binding Lamination: Man lamination on cover (1/0)</li> </ul>	2000 copies	<ul style="list-style-type: none"> <li>• Sample is targeted to be submitted within 4 working days after order confirmation (by 29 August 2014)</li> <li>• Printing is targeted be delivered within 7 working days after confirmation of sample</li> </ul>
2	<b><u>Specification for Printing NSP Book (for English)</u></b> <ul style="list-style-type: none"> <li>• Closed Size of Book: A4</li> <li>• Pages: 268 pages including cover</li> <li>• Cover Paper Type: Art Card (coated 2 sides) 260 gsm gloss</li> <li>• Cover Color: 4/0</li> <li>• Cover Coating: Laminated - matt</li> <li>• Content Paper Type: Color wood free 80g</li> <li>• Content Color: full color 4/4</li> <li>• Finishing: perfect binding Lamination: Man lamination on cover (1/0)</li> </ul>	1000 copies	<p>Offeror shall propose its delivery schedule as provided in Annex-2</p>

**FORM FOR SUBMITTING SUPPLIER'S QUOTATION**  
*(This Form must be submitted only using the Supplier's Official Letterhead/Stationery)*

We, the undersigned, hereby accept in full the UNDP General Terms and Conditions, and hereby offer to provide the printing of NSDP 2014-2018 listed below in conformity with the technical specifications, requirements, and conditions of UNDP as per RFQ Reference PROCESS ID 35-21413:

Item	Quantity	Unit Price	Total Price	Proposed delivery date
<b>Printing NSDP Book ( for Khmer)</b> <ul style="list-style-type: none"> <li>• Closed Size of Book: A4</li> <li>• Pages: 447 pages including cover</li> <li>• Cover Paper Type: Art Card (coated 2 sides) 260 gsm gloss</li> <li>• Cover Color: 4/0</li> <li>• Cover Coating: Laminated - matt</li> <li>• Content Paper Type: Color wood free 80g</li> <li>• Content Color: full color 4/4</li> <li>• Finishing: perfect binding</li> <li>• Lamination: Man lamination on cover (1/0)</li> </ul>	2000 copies			
<b>Printing NSP Book (for English)</b> <ul style="list-style-type: none"> <li>• Closed Size of Book: A4</li> <li>• Pages: 268 pages including cover</li> <li>• Cover Paper Type: Art Card (coated 2 sides) 260 gsm gloss</li> <li>• Cover Color: 4/0</li> <li>• Cover Coating: Laminated - matt</li> <li>• Content Paper Type: Color wood free 80g</li> <li>• Content Color: full color 4/4</li> <li>• Finishing: perfect binding</li> <li>• Lamination: Man lamination on cover (1/0)</li> </ul>	1000 copies			
<b>TOTAL PRICE</b>				

**Terms and Conditions:**

Proposed printed price shall include all expense as may be incurred by the bidder and delivered at UNDP Office located at Paster Street, Beoung Keng Kang I, Phnom Penh

We, the undersigned, offer to supply the items listed above in conformity with specifications, terms and conditions of the RFQ.

Dated this .....day of .....[year].

.....  
Name & Signature

.....  
[in the capacity of]

Duly authorized to sign the Bid for and on behalf of .....




**General Terms and Conditions****1. ACCEPTANCE OF THE PURCHASE ORDER**

This Purchase Order may only be accepted by the Supplier's signing and returning an acknowledgement copy of it or by timely delivery of the goods in accordance with the terms of this Purchase Order, as herein specified. Acceptance of this Purchase Order shall effect a contract between the Parties under which the rights and obligations of the Parties shall be governed solely by the terms and conditions of this Purchase Order, including these General Conditions. No additional or inconsistent provisions proposed by the Supplier shall bind UNDP unless agreed to in writing by a duly authorized official of UNDP.

**2. PAYMENT**

2.1 UNDP shall, on fulfillment of the Delivery Terms, unless otherwise provided in this Purchase Order, make payment within 30 days of receipt of the Supplier's invoice for the goods and copies of the shipping documents specified in this Purchase Order.

2.2 Payment against the invoice referred to above will reflect any discount shown under the payment terms of this Purchase Order, provided payment is made within the period required by such payment terms.

2.3 Unless authorized by UNDP, the Supplier shall submit one invoice in respect of this Purchase Order, and such invoice must indicate the Purchase Order's identification number.

2.4 The prices shown in this Purchase Order may not be increased except by express written agreement of UNDP.

**3. TAX EXEMPTION**

3.1 Section 7 of the Convention on the Privileges and Immunities of the United Nations provides, inter alia, that the United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for utilities services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize UNDP's exemption from such taxes, duties or charges, the Supplier shall immediately consult with UNDP to determine a mutually acceptable procedure.

3.2 Accordingly, the Supplier authorizes UNDP to deduct from the Supplier's invoice any amount representing such taxes, duties or charges, unless the Supplier has consulted with UNDP before the payment thereof and UNDP has, in each instance, specifically authorized the Supplier to pay such taxes, duties or charges under protest. In that event, the Supplier shall provide UNDP with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

**4. RISK OF LOSS**

Risk of loss, damage to or destruction of the goods shall be governed in accordance with Incoterms 2010, unless otherwise agreed upon by the Parties on the front side of this Purchase Order.

**5. EXPORT LICENCES**

Notwithstanding any INCOTERM 2010 used in this Purchase Order, the Supplier shall obtain any export licences required for the goods.



## **6. FITNESS OF GOODS/PACKAGING**

The Supplier warrants that the goods, including packaging, conform to the specifications for the goods ordered under this Purchase Order and are fit for the purposes for which such goods are ordinarily used and for purposes expressly made known to the Supplier by UNDP, and are free from defects in workmanship and materials. The Supplier also warrants that the goods are contained or packaged adequately to protect the goods.

## **7. INSPECTION**

7.1 UNDP shall have a reasonable time after delivery of the goods to inspect them and to reject and refuse acceptance of goods not conforming to this Purchase Order; payment for goods pursuant to this Purchase Order shall not be deemed an acceptance of the goods.

7.2 Inspection prior to shipment does not relieve the Supplier from any of its contractual obligations.

## **8. INTELLECTUAL PROPERTY INFRINGEMENT**

The Supplier warrants that the use or supply by UNDP of the goods sold under this Purchase Order does not infringe any patent, design, trade-name or trade-mark. In addition, the Supplier shall, pursuant to this warranty, indemnify, defend and hold UNDP and the United Nations harmless from any actions or claims brought against UNDP or the United Nations pertaining to the alleged infringement of a patent, design, trade-name or trade-mark arising in connection with the goods sold under this Purchase Order.

## **9. RIGHTS OF UNDP**

In case of failure by the Supplier to fulfil its obligations under the terms and conditions of this Purchase Order, including but not limited to failure to obtain necessary export licences, or to make delivery of all or part of the goods by the agreed delivery date or dates, UNDP may, after giving the Supplier reasonable notice to perform and without prejudice to any other rights or remedies, exercise one or more of the following rights:

9.1 Procure all or part of the goods from other sources, in which event UNDP may hold the Supplier responsible for any excess cost occasioned thereby.

9.2 Refuse to accept delivery of all or part of the goods.

9.3 Cancel this Purchase Order without any liability for termination charges or any other liability of any kind of UNDP.

## **10. LATE DELIVERY**

Without limiting any other rights or obligations of the parties hereunder, if the Supplier will be unable to deliver the goods by the delivery date(s) stipulated in this Purchase Order, the Supplier shall (i) immediately consult with UNDP to determine the most expeditious means for delivering the goods and (ii) use an expedited means of delivery, at the Supplier's cost (unless the delay is due to Force Majeure), if reasonably so requested by UNDP.

## **11. ASSIGNMENT AND INSOLVENCY**

11.1. The Supplier shall not, except after obtaining the written consent of UNDP, assign, transfer, pledge or make other disposition of this Purchase Order, or any part thereof, or any of the Supplier's rights or obligations under this Purchase Order.



- 11.2. Should the Supplier become insolvent or should control of the Supplier change by virtue of insolvency, UNDP may, without prejudice to any other rights or remedies, immediately terminate this Purchase Order by giving the Supplier written notice of termination.

**12. USE OF UNDP OR UNITED NATIONS NAME OR EMBLEM**

The Supplier shall not use the name, emblem or official seal of UNDP or the United Nations for any purpose.

**13. PROHIBITION ON ADVERTISING**

The Supplier shall not advertise or otherwise make public that it is furnishing goods or services to UNDP without specific permission of UNDP in each instance.

**14. CHILD LABOUR**

The Supplier represents and warrants that neither it nor any of its affiliates is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical, mental, spiritual, moral or social development.

Any breach of this representation and warranty shall entitle UNDP to terminate this Purchase Order immediately upon notice to the Supplier, without any liability for termination charges or any other liability of any kind of UNDP.

**15. MINES**

The Supplier represents and warrants that neither it nor any of its affiliates is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.

Any breach of this representation and warranty shall entitle UNDP to terminate this Purchase Order immediately upon notice to the Supplier, without any liability for termination charges or any other liability of any kind of UNDP.

**16. SETTLEMENT OF DISPUTES**

**16.1 Amicable Settlement.** The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of, or relating to this Purchase Order or the breach, termination or invalidity thereof. Where the Parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the Parties.

**16.2 Arbitration.** Unless, any such dispute, controversy or claim between the Parties arising out of or relating to this Purchase Order or the breach, termination or invalidity thereof is settled amicably under the preceding paragraph of this Section within sixty (60) days after receipt by one Party of the other Party's request for such amicable settlement, such dispute, controversy or claim shall be referred by either Party to arbitration in



accordance with the UNCITRAL Arbitration Rules then obtaining, including its provisions on applicable law. The arbitral tribunal shall have no authority to award punitive damages. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such controversy, claim or dispute.

**17. PRIVILEGES AND IMMUNITIES**

Nothing in or related to these General Terms and Conditions or this Purchase Order shall be deemed a waiver of any of the privileges and immunities of the United Nations, including its subsidiary organs.

**18. SEXUAL EXPLOITATION:**

18.1 The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by it or by any of its employees or any other persons who may be engaged by the Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all appropriate measures to prohibit its employees or other persons engaged by it from, exchanging any money, goods, services, offers of employment or other things of value, for sexual favors or activities, or from engaging in any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNDP to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.

18.2 UNDP shall not apply the foregoing standard relating to age in any case in which the Contractor's personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of eighteen years with whom sexual activity has occurred and in which such marriage is recognized as valid under the laws of the country of citizenship of such Contractor's personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.

**19.0 OFFICIALS NOT TO BENEFIT:**

The Contractor warrants that no official of UNDP or the United Nations has received or will be offered by the Contractor any direct or indirect benefit arising from this Contract or the award thereof. The Contractor agrees that breach of this provision is a breach of an essential term of this Contract.

**20. AUTHORITY TO MODIFY:**

Pursuant to the Financial Regulations and Rules of UNDP, only the UNDP Authorized Official possess the authority to agree on behalf of UNDP to any modification of or change in this Agreement, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in this Contract shall be valid and enforceable against UNDP unless provided by an amendment to this Agreement signed by the Contractor and jointly by the UNDP Authorized Official.