



Empowered lives.
Resilient nations.

ETHIOPIA

Summary of Clarification for Bidders Requests

Date: **September 24, 2014**

Clarification No.: **3**

Procurement Reference No.: **ETH/ITB/2014/01**

Schedule of Requirements/Product Specs: Supply, Installation, Configuration, Testing, Commissioning; Training and After Sales Services of Automatic Weather Station (AWS); Upper Air Observation System (Radio-sonde) and Meteorological Calibration Equipment

SN	List of Requests Received from Prospective Bidders to Date	Page or DS Refer.	Clarifications
69	<ul style="list-style-type: none">It writes about the wind speed and wind direction sensors. Confirm that a combined sensor is allowed.	LOT 1: Referring to page 25, section 3a, schedule of requirement, point I,	<ul style="list-style-type: none">A combined sensor is allowed as far as it fulfil WMO's Standard.
70	<ul style="list-style-type: none">It writes about the air temperature and air humidity sensors. Confirm that a combined sensor is allowed.	LOT 1: Referring to page 25, section 3a, schedule of requirement, point I,	<ul style="list-style-type: none">Separate sensors are highly recommended.
71	<ul style="list-style-type: none">It writes about the solar radiation sensor. Confirm that a first class solar radiation is what you need.	LOT 1: Referring to page 25, section 3a, schedule of requirement, point I,	<ul style="list-style-type: none">It is the first class solar radiation sensor.
72	<ul style="list-style-type: none">It writes: "4. Attached are copies of original documents of: X All eligibility document requirements listed in the Data Sheet" (list at Data Sheet n. 26) Then, the same list of document is required in the "Table of contents" at point named "Annexes".Confirm that annexing the document only once in the "Annexes" chapter is enough.	Referring to: *page 43, section 5, Documents establishing the eligibility and Qualification of the Bidder "Bidder Information Form, point 14 & *"Table of Contents", page 41, section 3b, Related Services	<ul style="list-style-type: none">Yes

SN	List of Requests Received from Prospective Bidders to Date	Page or DS Refer.	Clarifications
73	<p>It writes "Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured"</p> <p>Since the product brochure are made usually by 2 pages, since the product required for LOT 1 are at least 13 (so 26 pages only for the brochures), confirm that Company profile will be only about Company (not exceeding the 15 pages) and the brochures for products offered in this tender will be included in the proper technical section (document in Section 6, named "Technical Bid Form", in section 2 "Scope of Supply, <u>Technical Specifications and Related Services</u>"</p>	LOT 1: Referring to page 18, section 2, Instruction to Bidders Data Sheet, point 26 (C.15.1)	<ul style="list-style-type: none"> The product brochure can be annexed
74	Please, explain what it must be write in that table. In my humble opinion, we don't see any risk or mitigation for our Company in doing this project, so confirm us we can fill the table as a "Not Applicable"	Referring to page 48, Section 6, named "Technical Bid Form", in section 2.5 "Risks/Mitigations Measure"	<ul style="list-style-type: none"> Risks such as during production, pre-shipment inspection, delivery, installation, . . . just to mention few require preplanning. It has to be well spelt out on the Technical Proposal to be submitted
75	<p>It writes "<i>Provide the CVs for key personnel (Team Leader, Managerial and general staff) that will be provided to support the implementation of this project. CVs should demonstrate qualifications in area of expertise relevant to the Contract. Speaking of general staff, I mean Secretary, Administrative office, Workers in manufacturing, Warehouse man and so on, people who works with us since years and years but there's no legislation which proof they have got no references for the work they did and they are KEY personnel, Confirm that we can avoid to attach their CVs</i>"</p>	Referring to page 49, Section 6, named "Technical Bid Form", in section 3.3 "Qualification of Key personnel"	<ul style="list-style-type: none"> As it is clearly indicated in the ITB Bid Document, only CVs' of those who will be directly involved in project management, installation, testing, training, . . . of captioned ITB tender are supposed to be attached so that the Technical Panel will review accordingly. No need of attaching Secretary, Administrative office, Workers in manufacturing, Warehouse personnel CVs.
76	<ul style="list-style-type: none"> A chapter is named "Bank Reference" but the same are requested at page 50, Section 6, named "Technical Bid Form", in section "Bank Reference Details". Confirm that filling this form (page 50) is enough 	"Table of Contents", page 41, section 3b, Related Services	<ul style="list-style-type: none"> It is advised to get duly signed bank confirmation from your client bank and fill the particulars from it. This will deter potential mistakes while wiring money for respective payments upon contract award.
77	<ul style="list-style-type: none"> A chapter is named "Documentation Checklist": in it is required the document n.17 "Annexed Renewed Environmental Compliance ISO 	"Documentation Checklist", page 51, section 3b, Related	<ul style="list-style-type: none"> Environment Management System a bidder has in place during manufacturing

SN	List of Requests Received from Prospective Bidders to Date	Page or DS Refer.	Clarifications
	<p>14000 or its Equivalent Certificate". In Italy, there's no requirement for "Environmental Compliance Certificates" and even if you are Environmental Sustainable you don't get any Certification.</p> <ul style="list-style-type: none"> Confirm that a Statement made by Legal Representative is enough 	Services	is a minimum requirement. ISO certification is preferred one.
78	<ul style="list-style-type: none"> Since the deadline has been postponed, also delivery and installation has been postponed. With the first deadline on 22/9/14 there was an estimated starting contract date for 20/10/2014, but now, with the updated deadline on 30/9/14, when is the estimated starting contract date? 	Clarification N.01, SN 1	<ul style="list-style-type: none"> Yes, all specific dates will be adjusted as per revision of the submission deadline and delivery
79	<ul style="list-style-type: none"> Since the deadline has been postponed, also delivery and installation has been postponed. The 60 day for delivery will drop during the Christmas holiday, and so, in that period, many courier works in a low profile and many office are closed for Christmas holiday, usually until the 6th of January. Confirm that will be a suspension of time during Christmas Holiday, in case there should be this occurrence 	Clarification N.01, SN 1	<ul style="list-style-type: none"> Projected delivery date will fall mid of December. Please note that delivery is one of the evaluation criteria in the evaluation.
80	<ul style="list-style-type: none"> Since it's written that "travel, insurance and accommodation costs to participants will be covered by UNDP", confirm that we must write 0 (Zero) in this row (the same thing you decided for Pole Price, referring to Clarification N.01, point 33) 	Referring to page 56, Section 7, named "Financial Proposal for AWS", in last row of the table there's the price for Factory level training"	<ul style="list-style-type: none"> Proposing bidder supposed to quote for factory level training service it will arrange to five personnel (i.e., training component) whereas UNDP will cover only those logistical related costs/expenses to the five training participants.
81	<ul style="list-style-type: none"> About factory training level, confirm that it could be held directly in Ethiopia, in a place on your choice, easy to reach for participants 	Referring to page 56, Section 7, named "Financial Proposal for AWS", in last row of the table there's the price for Factory level training"	<ul style="list-style-type: none"> Factory level shall be held at the factory where AWS was produced or assembled.
82	<ul style="list-style-type: none"> About factory training level, confirm that it could be held directly in Ethiopia, by our local partner, which is fluent both in Ethiopian language (Amharic) and in English 	Referring to page 56, Section 7, named "Financial Proposal for AWS", in last row of the table there's the price for Factory level training"	<ul style="list-style-type: none"> Same as an answer for number 81 above.

SN	List of Requests Received from Prospective Bidders to Date	Page or DS Refer.	Clarifications
83	<ul style="list-style-type: none"> We would like to ask you if a touch screen display integrated in the Data Logger is compliant with the technical specification. 	SECTION 3a: SCHEDULE OF REQUIREMENTS AND TECHNICAL SPECIFICATIONS LOT I: Technical Specification for Automatic Weather Station (AWS): (40 AWS Units) II Data logging (40 Units)	<ul style="list-style-type: none"> Touch screen display shall not be preferred due to security.
84	<ul style="list-style-type: none"> How we need to calculate (principle) the spare parts quantity? 	XI. Spare Parts for 40 AWSs:	<ul style="list-style-type: none"> Spare part for each station, based on the number of sensors required.
85	<ul style="list-style-type: none"> We would like to ask you if we need to make 2 different initial calibrations for each sensor. We need to provide a calibration certification? Can we receive some information about this point, please? 	LOT I: Technical Specification for Automatic Weather Station (AWS): (40 AWS Units) General Minimum Technical Requirements	<ul style="list-style-type: none"> Calibration certificate shall be required after each system will be installed and test for its proper functionality.
86	<ul style="list-style-type: none"> Please provide all the TECHNICAL SPECIFICATIONS about the "Central Data Processor" (hardware) 	LOT I: Technical Specification for Automatic Weather Station (AWS): (40 AWS Units) v. Central Data Processor (2 Units: 1-Main and 1-back up)	<ul style="list-style-type: none"> Please refer, previous clarification!
87	<p>Clarification 2 – SN 54: According to this clarification the supplier of lot n°1 should provide the following equipment : Hand-Held Thermometer meter Hand-Held Humidity Meter Mobile Radiation Calibration Unit It should follow the specification of "LOT III. Specification for Meteorological Calibration Equipment" reference B.3.7, B 3.8 and B 3.9 <u>Is that correct?</u> (In my opinion, it would be better for NMA to let the supplier of "lot III" to provide these equipment to avoid two different product, one from supplier lot I and from the supplier of lot III)</p>	Clarification 2 – SN 54	<ul style="list-style-type: none"> Correct but shall comply with UNDP procurement procedure.
88	<p>Clarification 1 – SN 31: "We understand that one soil moisture sensor will be installed at one fixed position between 10cm and 1m. There will be no moving parts, 1</p>	Clarification 1 – SN 31 and Clarification 2 – SN 45.	<ul style="list-style-type: none"> Please comply with WMO standard for Soil moisture sensor! It shall be acceptable.

SN	List of Requests Received from Prospective Bidders to Date	Page or DS Refer.	Clarifications
	<p>- Is it correct?" UNDP response "yes"</p> <p>Clarification 2 – SN 45 :</p> <p>UNDP comment "The sensor shall include all standard depth between 10 cm and 1m. That is 10 cm, 20 cm, 30 cm, 50 cm and 1m."</p> <p>The two clarifications are incompatible.</p> <ul style="list-style-type: none"> - The first define one measure point between 10cm and 100cm. - The second define 5 measurement points (10, 20, 30, 50,100cm). <p><u>Please define which clarification is correct.</u></p> <p>In my knowledge, there is no standard depth for soil moisture. The only standard depth according to WMO is for soil and air temperature sensor and is +50, +10, -5cm, 10cm, 20cm, 30cm, 30cm, 50cm, and 1m.</p> <p>There is may be confusion between temperature and humidity sensor.</p>		