

QUESTIONS AND ANSWERS REPORT (1)

<u>To:</u>	Bidders
<u>From:</u>	UNDP Lebanon
<u>Subject:</u>	Supply and Installation of 250 solar-powered street lighting systems in 20-25 villages across Akkar, North Lebanon
<u>Reference:</u>	LEB/CO ITB/89/14
<u>Date:</u>	09 October 2014

UNDP Lebanon Procurement Unit has received several questions regarding the subject Tendering Procedure. All questions received to-date are documented below with respective answers.

Questions and Answers		
1	Q.	Section 3a: it is mentioned that awarded party is responsible for clearing the delivered equipment's from the port of entry in to Lebanon. Does it mean that the contractor has to account for the customs duty and any other levies applicable at the port of destination? However, the section 3b: Related services it is mentioned under row 7 Customs, if needed, cleaning shall be done by: UNDP is crossed. Kindly clarify the same.
	A.	It will be in coordination with UNDP.
2	Q.	In Section 3a, page 29, 30 & 31 the specification had identified certain requirement in terms of technical requirement and also the rating of equipment's like PV module, Gel battery, charge controllers, etc. with the requirement of 3 days autonomy. Kindly confirm, if we could modify the ratings of the individual items or we have to quote strictly as per what is indicated.
	A.	The lamps shall be dimmed after midnight, as mentioned in the ITB. Thus, the components' capacities specified in the ITB will cater for the energy needs of the system. You are kindly requested to quote the items as specified in the ITB.
3	Q.	Also in page 29, it is mentioned that the Street lighting pole height is 8 mtr and lamp should be at 6 mtr. Generally some portion of the pole is secured underground; in some countries it is 0.5 mtr and in some it is up to 1 mtr. Kindly let me know what should be the height of the pole from ground is it 8 mtr in which case the pole will be 8.5 mtr or 9 mtr based on the portion which is secured underground. I know requirement of 1 cubic meter cement concrete base on top.

	A.	The 8-meters pole height specified in the ITB does include and account for the underground placement; which in this case is 0.5 meters. Thus, supplying a pole 8 meters high will be enough.
4	Q.	Another question is wrt advance Clause 39 of ITB page 37, in case we mention in our office we will need 20% as advance and we are in agreement to submit the BG towards the same, will our offer be considered as non-responsive bid or rejected. Or will you load our offer with some % towards the banks interest cost for the respective period i.e. from date of availing advance till the dispatch is done.
	A.	There is no possibility of changing the payment terms at this stage.
5	Q.	Lastly, we are in the renewable energy business and also automation systems as system integrators, company was incorporated during 2012. We have done automation jobs, design to delivery and execution, testing and commissioning in Zambia, and RE business we have done designed, delivered and commissioned PV projects in Srilanka, we do projects PV solar plants large one and also streetlights in India. We do not have any establishment outside India. Our founder comes with 30+ years on experience working in MNC. We have professional team mostly qualified, including PhD, who heads our renewable energy business. We know we have to fill in the details in the respective schedule; I would only need clarify if we have to have an establishment outside our country and more specifically in Lebanon.
	A.	The task requires full logistics and implementation on the behalf of the contractor. The contractor must have the warehouse locally and install the systems in various villages across Akkar. It is thus advisable for an international company to have a local sub-contractor on board to implement this project.
6	Q.	Would it be possible for us to use a different battery technology than lead acid and a different rated power as long as we guarantee that the light power, longevity and all required outcomes are at least similar to what you have asked for?
	A.	The battery type requested is indicated in Section 3a: Schedule of Requirements and Technical Specification, Section 2.2.3; System component specification, page 31; Batteries. It is mentioned that the battery type must be deep-cycle gel battery. In addition, you are kindly requested to comply with all the required technical specifications as stated in the Invitation to Bid.