## Q&A ITB UKR/2014/69 Round 2 Nov 10, 2014:

1. Q: Can we see pictures of bedding sheets you require?

A: Please see indicative pictures below:





2. Q: In the DS you mention that the contract award will be per LOTs either to different suppliers or to one supplier. Is that imply that one lot can be awarded to more than one supplier?

- A: Q: One Lot = one supplier, i.e. no splitting of the lot to separate items; however, different Lots can be awarded to different suppliers.
- 3. Q: We know that UNDP is duty free, however, does this imply that these products (non-food lots) are import duty free? I mean exporting non food lots from UE to Ukraine does it has import duty? If yes, do you know how much?
- A: Yes, UNDP is import duty exempt as well, please also note import duties under DAP terms are not the responsibility of the seller.
- 4. Q: Could you please confirm the required GSM of the bed sheet cloth (the price vary with the weight). A: No limitation set as per specification.
- 5. Q: Do we require to submit Bank guarantee or Performance security?
- A: As stated in the solicitation document, no bid security is required but yes, performance security amounting to 10% of the expected contract value may be requested from the winning company/ies upon UNDP discretion.
- 6. Q: The required Incoterm is DAP (Delivered at Place) by AIR- please confirm the exact address where the goods needs to be delivered.
- A: Incoterm: please quote DAP Kyiv; mode of transportation is not necessarily air can also be road if you can still meet the deadlines.
- 7. Q: We have gone through QA and could not see question raised on technical specification of a blanket, i.e., thickness, weight and TOG 4. As our supplier advised to reach a TOG 4 thermal resistance even with a 28 micron wool difficult with 500 gr/m2 should be 850 gr/m2 weight (5mm thickness). This obviously, increase unit cost of an item. On the other hand, could be supplied 3-4mm thickness, 600 gr/m2 with a TOG 2. Both options have, again, price difference depending on colour natural grey/brown colour and colour (dyed).
- A: In specifications it is stated "min 500g", which means no less than 500g, so the weight can be higher and the blanket should meet the TOG4 requirements.
- 8. Q: Is it acceptable to bid only for LOT 2 warm clothes kit for adults?
- A: Yes, bidding for separate Lots is allowed.
- 9. Q: For LOT 2, you mention that the jackets should be Unisex. Can we deliver 50% women and 50% men (since our jackets are not exactly unisex)?
- A: No, this will not be accepted, please strictly follow the technical specification.
- 10. Q: Please confirm that the overall material of jackets should weigh 240g/m2? Or is this spec for the insulation only?
- A: This is regarding only insulation, but not total weight of a winter jacket.

11. A: ITB\_2014\_69\_IDP\_humanitarian aid\_Non-Food\_eng, Page 6 and 7 of 14, 1-A Blanket %80 wool blankets are not available in our markets, could you accept any blanket which consists less the %80 wool?

A: No, this will not be accepted, please strictly follow the technical specification.

12. Q: Winter jacket: The requested jackets may not be delivered in 3-6 weeks, could you extend the delivery period? Otherwise we can submit a bid for different jackets, the thermal resistance will match your expections but the unit weight of layers can be changed.

A: No, delivery period will not be extended. Yes, you can offer different jackets but only if you can provide a proof all withstand winter temperatures up to -10C. Please make sure the product matches the requirements ("Outer fabric - 100 % polyester. Lining - 100 % polyester. Insulation - padding polyester (not less than 3 layers with the weight of not less than 240 g/m2) or alternative synthetic materials with the same or better thermal resistance.")

13. Q: Are we required to send containers of the kits (bag, cardboard box etc.)?

A: Correct. What you need is to send any suggested by you packaging to safeguard getting all shipment to Ukraine on DAP Kyiv terms. (If this does not influence the price you can as well send kit packaging, obviously). We will have a local logistics operator for further individual kit packing, carton labelling and regional delivery.

- 14. Where in the price schedule form should we indicate the cost for the above mentioned containers? A: We would prefer not having separate lines with the cost of containers but included into product cost on DAP conditions since we might increase or decrease the quantities up to 25% at the stage of contracting and need a reference product unit price for such operation.
- 15. Q: 3-6 weeks delivery time, the delivery time to DAP or will 3-6 weeks FOB be ok? A: 3-6 weeks is DAP delivery time, i.e. when we need the product in Ukraine already.
- 16. Q: We can only potentially make an offer for LOT 2 , Adult jackets . We cannot offer any bedding , hence that excludes us from LOT 1 and we cannot offer kids clothing , hence excluding us from LOT 3 . Do you still want us to proceed with a "part bid" only ?? A: Yes, you can bid for Lot 2 only.
- 17. Q: Plus do you require anyone to visit the Ukraine , or have any representation over there , if yes , then that could also be an issue for us ??

A: That would be desirable but not necessary if you can ensure smooth process operations until right of ownership has been transferred to UNDP and take care of post-goods receiving issues (if any).