



Clarifications under Invitation to Bid
(Case ref. UNDP/PSO/ITB/403149 - procurement of Alpha-Cypermethrin, 5%WP for Tajikistan)

Issued on 4 February 2015

No	Question	Answer
1	Could you please clarify if alternative Pyrethroid insecticides and/or alternative types of formulation are acceptable to offer under this ITB, for instance, Deltamethrin 250WG (water dispersible granules) or Alpha-Cypermethrin 10 SC (suspension concentrate)?	Unfortunately, only the requested insecticide and type of formulation, namely Alpha-Cypermethrin, 5%WP, is acceptable under this ITB. Other insecticides or other types of formulation are not acceptable.
2	Is the registration of the offered product in Tajikistan is required under this ITB?	The registration of the offered product in Tajikistan is not a mandatory requirement under this ITB.

Issued on 6 February 2015

No	Question	Answer
3	Please confirm that 85% shelf life for the product will be considered on the date we advise readiness of product for pre-shipment inspection and sampling as the time taken after that for evaluation of the samples and shipment of the final product are out of the control of the supplier.	In accordance with the ITB requirements, the product should have a total shelf life of 24 months minimum. UNDP expects that the product should be supplied from freshly produced batches. The ITB stipulates that at the time of delivery based on FCA named place Incoterms 2010 inclusive satisfactory pre-shipment sampling, testing and inspection, the product should have a minimum of 85% of its total shelf life. In this regard, 85% should represent about 20.4 months (3.6 months difference from 24 months). The average time for pre-shipment sampling and testing is about 6-8 weeks (less than 2 months), so if the product is of good quality and meets the WHO specifications by quality control, it should be sufficient for

		<p>the contractor to meet 85% remaining shelf life and we find such a requirement reasonable.</p> <p>Therefore, minimum 85% of the total shelf life of the product is required at the time of delivery as per FCA named place Incoterms 2010 <u>inclusive</u> pre-shipment sampling, testing and inspection.</p>
4	<p>Section 3.4: Sampling during pre-shipment inspection will be conducted in accordance with Appendix A of the Manual on development and use of FAO and WHO specifications for pesticides (Second Revision of the first edition) available at http://www.who.int/whopes/quality/en/). Kindly help and forward to us the appendix or manual (or specific link to them) as we were not able to find them on the link provided here.</p>	<p>Appendix A is included into the Manual on development and use of FAO and WHO specifications for pesticides (Second Revision of the first edition) available at http://www.who.int/whopes/quality/en/). It is on Page 239 of the Manual. You can also use the following link: http://whqlibdoc.who.int/publications/2006/9251048576_eng_update3.pdf?ua=1</p> <p>We have also attached the Manual including Appendix A in our email of these clarifications as well as uploaded it to www.ungm.org and www.undp.org where this ITB has been advertised.</p>
5	<p>Section 3.6: Since the pre-shipment inspection will be done by UNDP's appointed agency, evaluation by WHO collaborating center in Belgium and the final approved goods will be loaded into containers in the presence of UNDP's representative or appointed agency, please confirm that the analysis results of WHO collaborating center will be conclusive and will be the only basis for releasing the payment to the supplier and the payment will not be linked to the post shipment inspection and analysis if undertaken by UNDP.</p>	<p>In line with the ITB (Section 2, Special Conditions, Payment Terms), payment is linked to fulfilment of the delivery terms which are <u>FCA named place Incoterms 2010 subject to satisfactory pre-shipment sampling, testing and inspection and written authorization by UNDP/PSO to hand-over (deliver) the goods at the named place (country of origin) to UNDP's appointed freight forwarder for onwards delivery to final destination.</u></p> <p>Payment is not linked to post shipment verification and analysis.</p> <p>Please refer to additional details and terms as stipulated in the ITB (Section 2, Special Conditions, Payment Terms).</p> <p>Please note that in accordance with the ITB provisions and the UNDP General Conditions of Contract, payment by UNDP should not imply or constitute of itself acceptance of the goods.</p>
6	<p>In case of a bid by a formulator not approved by Whopes, please advise the kind / format of authorization and certificate such a formulator has to provide with the bid from WHOPES approved manufacturers. Should this certify that the Technical Material as per WHOPES specifications used in formulating the final product has been supplied to the formulators by the Whopes approved manufacturers? Should such authorization/certificate from the approved manufacturers mention the RFQ reference and be specific for this particular RFQ?</p>	<p>In accordance with the ITB, if the Offeror is not a WHOPES evaluated/approved formulator, the Offeror is required to legitimately certify and provide evidence that the finished product (formulation) contains only active ingredient (technical material) from the WHOPES evaluated/approved manufacturer of technical material (a manufacturer to whom the WHO specification for TC/TK applies).</p> <p>The ITB requires that the Offeror should provide documentary evidences of valid relationship with the manufacturer of the product (formulation/technical material) which can be in a form of a letter of authorization, distributorship</p>

		<p>agreement, manufacturer's statement, or other form. It would be good if such an evidence mentions the reference to this particular ITB, however, it is not mandatory.</p> <p>Please follow all instructions provided in Section 8 (Offered Product and Manufacturer/Supplier Questionnaire). Among various aspects of Section 8, the Offeror and/or manufacturer should provide an undertaking (written commitment) related to the formulated product as well as to the technical material of the formulated product.</p> <p>Please note that the information/evidences provided by the Offerors will be reviewed and its adequacy will be established to UNDP's satisfaction. UNDP/PSO may request additional supporting documentation, clarifications and evidences. Failure to provide all the requested information/evidences and demonstrate compliance with the requirements of the ITB may result in the Offer being rejected as non-responsive or not qualified and such a decision is at the sole discretion of the UNDP.</p>
7	<p>You mention the delivery place is FCA international seaport. Actually, China is far from Tajikistan. There is no sea port in Tajikistan. However, China has railway to Tajikistan, the transit time is only 25-30 days. Shall I offer the price based on our port in China? What is the meaning of FCA?</p>	<p>In accordance with ITB, the Offerors are requested to quote based on FCA international seaport (or other named place*) Incoterms 2010 (subject to satisfactory pre-shipment sampling, testing and inspection). <i>*Other place may apply to situations where only inland (road; rail) mode of transportation is envisaged from the country of origin to final destination.</i></p> <p>In view of the above, the Offeror may quote not necessarily on FCA international seaport. It may also be, for example, FCA manufacturer's premises or other named place (rail terminal; etc.).</p> <p>FCA (Free Carrier) is one of the pre-defined international contract terms (Incoterms 2010) published by the International Chamber of Commerce (http://store.iccwbo.org/icc-guide-to-incoterms-2010) which are widely used in International commercial transactions or procurement processes. It defines the tasks, costs, and risks associated with the transportation and delivery of goods. In accordance with the ITB, whenever an INCOTERM is used it shall be interpreted in accordance with the INCOTERMS 2010.</p>