

REQUEST FOR PROPOSAL (RFP)

DATE: May 27, 2007

REFERENCE: LEB/CO RFP/77/15

Dear Sir / Madam:

We kindly request you to submit your Proposal for the provision of professional services to Support the Vocational training programmes for women and youth in 8 Social Development Centers of the Ministry of Social Affairs located in 4 areas.

Please be guided by the form attached hereto as Annex 2, in preparing your Proposal.

Your offer comprising of technical proposal and financial proposal, in two separate sealed envelopes, labeled "Confidential Technical Proposal" and "Confidential Financial Proposal" submitted only in the name of "UNDP Lebanon Procurement Unit" for "LEB/CO RFP/77/15: Provision of professional services to Support the Vocational training programmes for women and youth in 8 Social Development Centers of the Ministry of Social Affairs located in 4 areas", should reach the Procurement Unit, UNDP Office in Beirut, and should be registered and given a Reference Number by the Procurement Unit, at the below mentioned address no later than Thursday, 11 June 2015, 3:00 p.m. Beirut Local Time.

Address:

Procurement Unit, UNDP Lebanon

Room # 310, 3rd Floor

Arab African International Bank Building

Riad El Solh Street

Nejmeh, Beirut 2011 5211, Lebanon

Tel: +961 1 962 500 Fax: +961 1 962 491

Your Proposal must be expressed in the English language, and valid for a minimum period of 120 days.

In the course of preparing your Proposal, it shall remain your responsibility to ensure that it reaches the address above on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation.

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Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best value for money shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail and the total price shall be corrected. If the Service Provider does not accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex 3.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:

http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/

UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link: http://www.un.org/depts/ptd/pdf/conduct_english.pdf

Thank you and we look forward to receiving your Proposal.

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Luca Renda

UNDP Country Director

5/26/2015



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Annex 1

Description of Requirements

Context of the	Project Title Comment of the Comment
Requirement	Project Title: Support to Lebanese Host Communities affected by the Syrian Crisis
Implementing Partner of UNDP	UNDP Lebanon
Brief Description of the Required Services	To support the development of vocational training programmes for women and youth in 8 SDCs (one programme for each of the two target groups in each of the SDCs), with the overall aim to enhance employability of vulnerable women and youth.
List and Description of Expected Outputs to be	The following deliverables are requested:
Delivered	Phase 1
	1. Project work plan
	 Market assessment to identify the HR needs of local MSMEs within competitive sectors
	Analysis of recommended vocational training programs (2 per centre) based on market assessment and capacities of SDCs
	Phase 2
	Curriculum for suggested vocational training programs
	2. Terms of reference for trainers to carry out the training
	3. List of required equipment and material for the suggested
	vocational training programs per SDC.
Person to Supervise the	
Work/Performance of the Service Provider	Please refer to the attached Terms of Reference.
Frequency of Reporting	Please refer to the attached Terms of Reference.
Progress Reporting	
Requirements	Please refer to the attached Terms of Reference.
Location of work	Please refer to the attached Terms of Reference.
Expected duration of work	Two (2) months
Target start date	Upon contract signature by UNDP and the awarded Offeror.
Latest completion date	Two (2) months from contract's signature date.
Travels Expected	Not Applicable
Special Security Requirements	Not Applicable
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Facilities to be Provided	Not Applicable			
by UNDP (i.e., must be excluded from Price Proposal)	Mot Applicable			
Implementation Schedule indicating breakdown and timing of activities/subactivities				
Names and curriculum vitae of individuals who will be involved in completing the services	⊠ Required The proposal shall include the proposed team composition and structure with recent CVs			
Currency of Proposal	☐ United States Dollars			
Value Added Tax on Price Proposal	☐ must be inclusive of VAT (if applicable) and other applicable indirect taxes			
Validity Period of Proposals (Counting for the last day of submission of quotes)	the validity of the	e Proposal beyons Soussal shall then	ond what has l confirm the e	uest the Proposer to extend been initially indicated in this xtension in writing, without
Partial Quotes			ii tile Proposa	
Payment Terms	Outputs	Percentage	Timing	Condition for Payment Release
	Upon completion and approval of all phase 1 Deliverables	50%	One month from Contract's signature date	Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not
	Upon completion and approval of all phase 2 Deliverables	50%	Two months from Contract's signature date	mere receipt) of the quality of the outputs; and b) Receipt of invoice from the Service Provider.
Person(s) to review/inspect/ approve outputs/completed services and authorize the disbursement of payment	Please refer to the	e attached Ter	ms of Referen	



Type of Contract to be	M Contract to D. C. i. I.C. i.		
Signed	☐ Contract for Professional Service	S	
Criteria for Contract	☐ Highest Combined Score (based on the 70% technical offer and 30%		
Award	price weight distribution)		
	•		
	☐ Full acceptance of the UNDP Contract General Terms and Conditions		
	(GTC). This is a mandatory criteria and cannot be deleted regardless of		
	the nature of services required. Non acceptance of the GTC may be grounds for the rejection of the Proposal.		
Criteria for the		oosal.	
Assessment of Proposal	Technical Proposal (70%)		
/ toposal			
	Criteria	Weight	Max. Point
	<u>Technical Competence</u>	70%	100
	Expertise of Firm /	THE SECTION OF THE PARTY OF THE	30
	Organization		
	 Proposed Methodology, 		40
	Approach and		
	Implementation Plan		
	Management Structure	JIE WALLEY WA	30
	and Key Personnel		
	Financial Proposal (30%) To be computed as a ratio of the Famong the proposals received by UN	Proposal's offe DP.	r to the lowest price
UNDP will award the contract to:	☐ One and only one Service Provider	-	
Annexes to this RFP	☑ Form for Submission of Proposal (A	Annex 2)	
	☐ General Terms and Conditions / Special Conditions (Annex 3)¹		
	☑ Detailed Terms of Reference (Annex 4)		
Contact Person for	UNDP Lebanon Procurement Unit		
Inquiries	Email: procurement.lb@undp.org		
(Written inquiries only) ²	andp.org		
, , , , , , , , , , , , , , , , , , , ,	Any delay in LINDP's response shall be	not used == =	
	Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the		
	Proposers.	ares a new dea	unne to the
Other Information: No. of	Original: 1		
copies of Proposal that	Copy: 1		
must be submitted.			
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¹ Service Providers are alerted that non-acceptance of the terms of the General Terms and Conditions (GTC) may be grounds for disqualification from this procurement process.



² This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.

FORM FOR SUBMITTING SERVICE PROVIDER'S PROPOSAL³

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery⁴)

[insert: Location] [insert: Date]

To: Luca Renda, UNDP Country Director

Dear Sir/Madam:

We, the undersigned, hereby offer to render the services to Support the Vocational training programmes for women and youth in 8 Social Development Centers of the Ministry of Social Affairs located in 4 area, to UNDP in conformity with the requirements defined in the RFP dated 5/27/2015 , and all of its attachments, as well as the provisions of the UNDP General Contract Terms and Conditions:

A. Qualifications of the Service Provider

The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following:

- a) Profile describing the nature of business, field of expertise, licenses, certifications, accreditations;
- b) Business Licenses Registration Papers, Tax Payment Certification, etc.
- c) Latest Audited Financial Statement income statement and balance sheet to indicate Its financial stability, liquidity, credit standing, and market reputation, etc.;
- d) Track Record list of clients for similar services as those required by UNDP, indicating description of contract scope, contract duration, contract value, contact references;
- e) Certificates and Accreditation including Quality Certificates, Patent Registrations, Environmental Sustainability Certificates, etc.
- f) Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.

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³ This serves as a guide to the Service Provider in preparing the Proposal.

⁴ Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

B. Proposed Methodology for the Completion of Services

The Service Provider must describe how it will address/deliver the demands of the RFP; providing a detailed description of the essential performance characteristics, reporting conditions and quality assurance mechanisms that will be put in place, while demonstrating that the proposed methodology will be appropriate to the local conditions and context of the work.

C. Qualifications of Key Personnel

The Service Provider must provide:

- a) Names and qualifications of the key personnel that will perform the services indicating who is Team Leader, who are supporting, etc.;
- b) CVs demonstrating qualifications must be submitted if required by the RFP; and
- c) Written confirmation from each personnel that they are available for the entire duration of the contract.

D. Cost Breakdown per Deliverable*

	Deliver ables	Percentage of Total Price (Weight for payment)	Price (Lump Sum, All Inclusive)
1	 Phase 1 Deliverables Project work plan Market assessment to identify the HR needs of local MSMEs within competitive sectors Analysis of recommended vocational training programs (2 per centre) based on market assessment and capacities 	50%	All Inclusive
2	of SDCs Phase 2 Deliverables	50%	
	 Curriculum for suggested vocational training programs Terms of reference for trainers to carry out the training 	30/0	
	 List of required equipment and material for the suggested vocational training programs per SDC 		
Proposa	I Sub-Grand Total Value (USD), excluding VAT		
VAT (10	%) USD (if applicable)		
Propose	d Grand Total Value (USD), including VAT	100%	
his shall	be the basis of the payment tranches		

^{*}This shall be the basis of the payment tranches



E. Cost Breakdown by Cost Component [This is only an Example]:

Description of Activity	Remuneration per Unit of Time	Total Period of Engagement	No. of Personnel	Total Rate
I. Personnel Services	per out or rune	Lingagement	reisonnei	
1. Services from Home Office				
a. Expertise 1				
b. Expertise 2				
2. Services from Field Offices				
a . Expertise 1				
b. Expertise 2				
3. Services from Overseas				
a. Expertise 1				
b. Expertise 2				
II. Out of Pocket Expenses				
1. Travel Costs				
2. Daily Allowance				
3. Communications				
4. Reproduction				
5. Equipment Lease				
6. Others				
III. Other Related Costs				

[Name and Signature of the Service Provider's Authorized Person] [Designation] [Date]



General Terms and Conditions for Services

1.0 LEGAL STATUS:

The Contractor shall be considered as having the legal status of an independent contractor vis-àvis the United Nations Development Programme (UNDP). The Contractor's personnel and subcontractors shall not be considered in any respect as being the employees or agents of UNDP or the United Nations.

2.0 SOURCE OF INSTRUCTIONS:

The Contractor shall neither seek nor accept instructions from any authority external to UNDP in connection with the performance of its services under this Contract. The Contractor shall refrain from any action that may adversely affect UNDP or the United Nations and shall fulfill its commitments with the fullest regard to the interests of UNDP.

3.0 CONTRACTOR'S RESPONSIBILITY FOR EMPLOYEES:

The Contractor shall be responsible for the professional and technical competence of its employees and will select, for work under this Contract, reliable individuals who will perform effectively in the implementation of this Contract, respect the local customs, and conform to a high standard of moral and ethical conduct.

4.0 ASSIGNMENT:

The Contractor shall not assign, transfer, pledge or make other disposition of this Contract or any part thereof, or any of the Contractor's rights, claims or obligations under this Contract except with the prior written consent of UNDP.

5.0 SUB-CONTRACTING:

In the event the Contractor requires the services of sub-contractors, the Contractor shall obtain the prior written approval and clearance of UNDP for all sub-contractors. The approval of UNDP of a sub-contractor shall not relieve the Contractor of any of its obligations under this Contract. The terms of any sub-contract shall be subject to and conform to the provisions of this Contract.

6.0 OFFICIALS NOT TO BENEFIT:

The Contractor warrants that no official of UNDP or the United Nations has received or will be offered by the Contractor any direct or indirect benefit arising from this Contract or the award thereof. The Contractor agrees that breach of this provision is a breach of an essential term of this Contract.



7.0 INDEMNIFICATION:

The Contractor shall indemnify, hold and save harmless, and defend, at its own expense, UNDP, its officials, agents, servants and employees from and against all suits, claims, demands, and liability of any nature or kind, including their costs and expenses, arising out of acts or omissions of the Contractor, or the Contractor's employees, officers, agents or sub-contractors, in the performance of this Contract. This provision shall extend, inter alia, to claims and liability in the nature of workmen's compensation, products liability and liability arising out of the use of patented inventions or devices, copyrighted material or other intellectual property by the Contractor, its employees, officers, agents, servants or sub-contractors. The obligations under this Article do not lapse upon termination of this Contract.

8.0 INSURANCE AND LIABILITIES TO THIRD PARTIES:

- **8.1** The Contractor shall provide and thereafter maintain insurance against all risks in respect of its property and any equipment used for the execution of this Contract.
- **8.2** The Contractor shall provide and thereafter maintain all appropriate workmen's compensation insurance, or the equivalent, with respect to its employees to cover claims for personal injury or death in connection with this Contract.
- 8.3 The Contractor shall also provide and thereafter maintain liability insurance in an adequate amount to cover third party claims for death or bodily injury, or loss of or damage to property, arising from or in connection with the provision of services under this Contract or the operation of any vehicles, boats, airplanes or other equipment owned or leased by the Contractor or its agents, servants, employees or sub-contractors performing work or services in connection with this Contract.
- **8.4** Except for the workmen's compensation insurance, the insurance policies under this Article shall:
 - 8.4.1 Name UNDP as additional insured;
 - **8.4.2** Include a waiver of subrogation of the Contractor's rights to the insurance carrier against the UNDP;
 - **8.4.3** Provide that the UNDP shall receive thirty (30) days written notice from the insurers prior to any cancellation or change of coverage.
 - **8.5** The Contractor shall, upon request, provide the UNDP with satisfactory evidence of the insurance required under this Article.

9.0 ENCUMBRANCES/LIENS:

The Contractor shall not cause or permit any lien, attachment or other encumbrance by any person to be placed on file or to remain on file in any public office or on file with the UNDP against any monies due or to become due for any work done or materials furnished under this Contract, or by reason of any other claim or demand against the Contractor.



10.0 TITLE TO EQUIPMENT:

Title to any equipment and supplies that may be furnished by UNDP shall rest with UNDP and any such equipment shall be returned to UNDP at the conclusion of this Contract or when no longer needed by the Contractor. Such equipment, when returned to UNDP, shall be in the same condition as when delivered to the Contractor, subject to normal wear and tear. The Contractor shall be liable to compensate UNDP for equipment determined to be damaged or degraded beyond normal wear and tear.

11.0 COPYRIGHT, PATENTS AND OTHER PROPRIETARY RIGHTS:

- 11.1 Except as is otherwise expressly provided in writing in the Contract, the UNDP shall be entitled to all intellectual property and other proprietary rights including, but not limited to, patents, copyrights, and trademarks, with regard to products, processes, inventions, ideas, know-how, or documents and other materials which the Contractor has developed for the UNDP under the Contract and which bear a direct relation to or are produced or prepared or collected in consequence of, or during the course of, the performance of the Contract, and the Contractor acknowledges and agrees that such products, documents and other materials constitute works made for hire for the UNDP.
- 11.2 To the extent that any such intellectual property or other proprietary rights consist of any intellectual property or other proprietary rights of the Contractor: (i) that pre-existed the performance by the Contractor of its obligations under the Contract, or (ii) that the Contractor may develop or acquire, or may have developed or acquired, independently of the performance of its obligations under the Contract, the UNDP does not and shall not claim any ownership interest thereto, and the Contractor grants to the UNDP a perpetual license to use such intellectual property or other proprietary right solely for the purposes of and in accordance with the requirements of the Contract.
- 11.3 At the request of the UNDP; the Contractor shall take all necessary steps, execute all necessary documents and generally assist in securing such proprietary rights and transferring or licensing them to the UNDP in compliance with the requirements of the applicable law and of the Contract.
- Subject to the foregoing provisions, all maps, drawings, photographs, mosaics, plans, reports, estimates, recommendations, documents, and all other data compiled by or received by the Contractor under the Contract shall be the property of the UNDP, shall be made available for use or inspection by the UNDP at reasonable times and in reasonable places, shall be treated as confidential, and shall be delivered only to UNDP authorized officials on completion of work under the Contract.

12.0 USE OF NAME, EMBLEM OR OFFICIAL SEAL OF UNDP OR THE UNITED NATIONS:

The Contractor shall not advertise or otherwise make public the fact that it is a Contractor with UNDP, nor shall the Contractor, in any manner whatsoever use the name, emblem or official seal of UNDP or THE United Nations, or any abbreviation of the name of UNDP or United Nations in connection with its business or otherwise.



13.0 CONFIDENTIAL NATURE OF DOCUMENTS AND INFORMATION:

Information and data that is considered proprietary by either Party and that is delivered or disclosed by one Party ("Discloser") to the other Party ("Recipient") during the course of performance of the Contract, and that is designated as confidential ("Information"), shall be held in confidence by that Party and shall be handled as follows:

- **13.1** The recipient ("Recipient") of such information shall:
 - **13.1.1** use the same care and discretion to avoid disclosure, publication or dissemination of the Discloser's Information as it uses with its own similar information that it does not wish to disclose, publish or disseminate; and,
 - 13.1.2 use the Discloser's Information solely for the purpose for which it was disclosed.
- Provided that the Recipient has a written agreement with the following persons or entities requiring them to treat the Information confidential in accordance with the Contract and this Article 13, the Recipient may disclose Information to:
 - 13.2.1 any other party with the Discloser's prior written consent; and,
 - 13.2.2 the Recipient's employees, officials, representatives and agents who have a need to know such Information for purposes of performing obligations under the Contract, and employees officials, representatives and agents of any legal entity that it controls controls it, or with which it is under common control, who have a need to know such Information for purposes of performing obligations under the Contract, provided that, for these purposes a controlled legal entity means:
 - **13.2.2.1** a corporate entity in which the Party owns or otherwise controls, whether directly or indirectly, over fifty percent (50%) of voting shares thereof; or,
 - **13.2.2.2** any entity over which the Party exercises effective managerial control; or,
 - 13.2.2.3 for the UNDP, an affiliated Fund such as UNCDF, UNIFEM and UNV.
- 13.3 The Contractor may disclose Information to the extent required by law, provided that, subject to and without any waiver of the privileges and immunities of the United Nations, the Contractor will give the UNDP sufficient prior notice of a request for the disclosure of Information in order to allow the UNDP to have a reasonable opportunity to take protective measures or such other action as may be appropriate before any such disclosure is made.
- 13.4 The UNDP may disclose Information to the extent as required pursuant to the Charter of the UN, resolutions or regulations of the General Assembly, or rules promulgated by the Secretary-General.
- 13.5 The Recipient shall not be precluded from disclosing Information that is obtained by the Recipient from a third party without restriction, is disclosed by the Discloser to a third party without any obligation of confidentiality, is previously known by the Recipient, or



at any time is developed by the Recipient completely independently of any disclosures hereunder.

13.6 These obligations and restrictions of confidentiality shall be effective during the term of the Contract, including any extension thereof, and, unless otherwise provided in the Contract, shall remain effective following any termination of the Contract.

14.0 FORCE MAJEURE; OTHER CHANGES IN CONDITIONS

- In the event of and as soon as possible after the occurrence of any cause constituting force majeure, the Contractor shall give notice and full particulars in writing to the UNDP, of such occurrence or change if the Contractor is thereby rendered unable, wholly or in part, to perform its obligations and meet its responsibilities under this Contract. The Contractor shall also notify the UNDP of any other changes in conditions or the occurrence of any event that interferes or threatens to interfere with its performance of this Contract. On receipt of the notice required under this Article, the UNDP shall take such action as, in its sole discretion; it considers to be appropriate or necessary in the circumstances, including the granting to the Contractor of a reasonable extension of time in which to perform its obligations under this Contract.
- 14.2 If the Contractor is rendered permanently unable, wholly, or in part, by reason of force majeure to perform its obligations and meet its responsibilities under this Contract, the UNDP shall have the right to suspend or terminate this Contract on the same terms and conditions as are provided for in Article 15, "Termination", except that the period of notice shall be seven (7) days instead of thirty (30) days.
- **14.3** Force majeure as used in this Article means acts of God, war (whether declared or not), invasion, revolution, insurrection, or other acts of a similar nature or force.
- 14.4 The Contractor acknowledges and agrees that, with respect to any obligations under the Contract that the Contractor must perform in or for any areas in which the UNDP is engaged in, preparing to engage in, or disengaging from any peacekeeping, humanitarian or similar operations, any delays or failure to perform such obligations arising from or relating to harsh conditions within such areas or to any incidents of civil unrest occurring in such areas shall not, in and of itself, constitute force majeure under the Contract..

15.0 TERMINATION

- 15.1 Either party may terminate this Contract for cause, in whole or in part, upon thirty (30) days notice, in writing, to the other party. The initiation of arbitral proceedings in accordance with Article 16.2 ("Arbitration"), below, shall not be deemed a termination of this Contract.
- 15.2 UNDP reserves the right to terminate without cause this Contract at any time upon 15 days prior written notice to the Contractor, in which case UNDP shall reimburse the Contractor for all reasonable costs incurred by the Contractor prior to receipt of the notice of termination.



- 15.3 In the event of any termination by UNDP under this Article, no payment shall be due from UNDP to the Contractor except for work and services satisfactorily performed in conformity with the express terms of this Contract.
- 15.4 Should the Contractor be adjudged bankrupt, or be liquidated or become insolvent, or should the Contractor make an assignment for the benefit of its creditors, or should a Receiver be appointed on account of the insolvency of the Contractor, the UNDP may, without prejudice to any other right or remedy it may have under the terms of these conditions, terminate this Contract forthwith. The Contractor shall immediately inform the UNDP of the occurrence of any of the above events.

16.0 SETTLEMENT OF DISPUTES

- 4micable Settlement: The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of this Contract or the breach, termination or invalidity thereof. Where the parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the parties.
- Arbitration: Any dispute, controversy, or claim between the Parties arising out of the 16.2 Contract or the breach, termination, or invalidity thereof, unless settled amicably under Article 16.1, above, within sixty (60) days after receipt by one Party of the other Party's written request for such amicable settlement, shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining. The decisions of the arbitral tribunal shall be based on general principles of international commercial law. For all evidentiary questions, the arbitral tribunal shall be guided by the Supplementary Rules Governing the Presentation and Reception of Evidence in International Commercial Arbitration of the International Bar Association, 28 May 1983 edition. The arbitral tribunal shall be empowered to order the return or destruction of goods or any property, whether tangible or intangible, or of any confidential information provided under the Contract, order the termination of the Contract, or order that any other protective measures be taken with respect to the goods, services or any other property, whether tangible or intangible, or of any confidential information provided under the Contract, as appropriate, all in accordance with the authority of the arbitral tribunal pursuant to Article 26 ("Interim Measures of Protection") and Article 32 ("Form and Effect of the Award") of the UNCITRAL Arbitration Rules. The arbitral tribunal shall have no authority to award punitive damages. In addition, unless otherwise expressly provided in the Contract, the arbitral tribunal shall have no authority to award interest in excess of the London Inter-Bank Offered Rate ("LIBOR") then prevailing, and any such interest shall be simple interest only. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such dispute, controversy, or claim.

17.0 PRIVILEGES AND IMMUNITIES:

Nothing in or relating to this Contract shall be deemed a waiver, express or implied, of any of the privileges and immunities of the United Nations, including its subsidiary organs.

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18.0 TAX EXEMPTION

- 18.1 Section 7 of the Convention on the Privileges and Immunities of the United Nations provides, inter-alia that the United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize the United Nations exemption from such taxes, duties or charges, the Contractor shall immediately consult with the UNDP to determine a mutually acceptable procedure.
- Accordingly, the Contractor authorizes UNDP to deduct from the Contractor's invoice any amount representing such taxes, duties or charges, unless the Contractor has consulted with the UNDP before the payment thereof and the UNDP has, in each instance, specifically authorized the Contractor to pay such taxes, duties or charges under protest. In that event, the Contractor shall provide the UNDP with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

19.0 CHILD LABOUR

- 19.1 The Contractor represents and warrants that neither it, nor any of its suppliers is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical mental, spiritual, moral or social development.
- 19.2 Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, at no cost to UNDP.

20.0 MINES:

- 20.1 The Contractor represents and warrants that neither it nor any of its suppliers is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.
- 20.2 Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind of UNDP.



21.0 OBSERVANCE OF THE LAW:

The Contractor shall comply with all laws, ordinances, rules, and regulations bearing upon the performance of its obligations under the terms of this Contract.

22.0 SEXUAL EXPLOITATION:

- 22.1 The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by it or by any of its employees or any other persons who may be engaged by the Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all appropriate measures to prohibit its employees or other persons engaged by it from, exchanging any money, goods, services, offers of employment or other things of value, for sexual favors or activities, or from engaging in any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNDP to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.
- 22.2 The UNDP shall not apply the foregoing standard relating to age in any case in which the Contractor's personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of eighteen years with whom sexual activity has occurred and in which such marriage is recognized as valid under the laws of the country of citizenship of such Contractor's personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.

23.0 AUTHORITY TO MODIFY:

Pursuant to the Financial Regulations and Rules of UNDP, only the UNDP Authorized Official possesses the authority to agree on behalf of UNDP to any modification of or change in this Contract, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in this Contract shall be valid and enforceable against UNDP unless provided by an amendment to this Contract signed by the Contractor and jointly by the UNDP Authorized Official.



Terms of Reference

Support for Vocational training programmes for women and youth in 8 Social Development Centers of the Ministry of Social Affairs located in 4 areas.

1. Background Information

The economic and social impact of the crisis on Lebanon reached new heights in 2014. By November, Lebanon had received more than 1.5 million individuals fleeing the conflict in Syria, including 1.2 million Syrians registered with UNHCR as refugees by the end of 2014, resulting in an increase of 30 % of the overall population of Lebanon.

Livelihoods in Lebanon have been severely impacted by the demographic and economic shocks as a consequence of the Syrian conflict. Since the onset of the conflict Lebanese communities, including farmers who heavily relied on cross-border activities, have been cut off from their income sources. Long-standing economic inequalities are becoming more widespread, affecting social relationships and wellbeing, and ultimately threatening the country's stability. The unemployment rate has reached approximately 20%, twice the number pre-2011 according to World Bank estimates. Even low wage jobs are becoming harder to find. The mass influx of refugees from Syria is estimated to have increased the labour supply by approximately 50% to date, with the majority of Syrians being low- to semiskilled workers.

Youth (18-24) are experiencing the highest rate of unemployment 34% and women have an unemployment rate of 18%. Youth suffer disproportionally from unemployment; this phenomenon is noticeable at all education levels including university graduates. They face more and more difficulties to project themselves in the future and for many the only option they foresee is to emigrate. Moreover, job opportunities for women are limited, especially in rural areas, and many resort to sending their children to work in order to provide a source of income for the family. In addition, the high living expenses & the limited job opportunities are forcing families to have dual incomes; thus women are keen in engaging in income generation activities as a means to support their families.

This high unemployment rate is attributed to major structural challenges and gaps that have been present in the fabric of the system for ages and now have been drastically ameliorated by the ramifications of the Syrian Crisis on Lebanon. Some of the major problems include weak and obsolete macro and micro economic and regulatory policies, weak business environment, inadequate infrastructure, depreciating investor confidence, growing informal sector, demand for low value sectors as opposed to high value sectors, poor working conditions, low salaries and inadequate benefits

The 2015-2020 Lebanon SME Strategy refers to the evident mismatch in human capital supply given that there is a limited understanding of the current and future market demands; moreover the current education system still adopts theoretical and traditional teaching modules without linking to practical needs. The strategy also highlights the shortage of vocational programs and highly technical specializations, as well as in the gap between the skills of the new entrants to the labor force and the labor market needs. The supply driven approach to education and skills development is creating a gap between



demand and supply; and efforts to bridge this gap are minimal. Bringing vocational training closer to the needs of dynamically changing and evolving labor markets and economies can help young people move into more productive and sustainable jobs while enhancing innovation in these sectors.

In addition to this the vocational training system in Lebanon is fragment and includes many players ranging from governmental bodies (Ministry of Education and Higher Education, the Ministry of Labour, the Ministry of Social Affairs , National Employment Office, Ministry of Agriculture etc..) private sector and local NGOs. A large portion of these training programs are outdated, traditional in content and do not meet the needs of the labour market.

The Social Development Centres of the Ministry of Social Affairs (MoSA) are well-established in a number of areas and have been actively providing support services to the local community; these services are diverse and range from social support to healthcare, training and other services. A number of these centres have on-going vocational training programs that are a bit traditional in nature and basic in content. There is a need to update the different topics and to develop the curriculum into a more advanced program that ensures the graduation of skilled professionals.

2. Objectives

The main objective of this activity is to support the development of vocational training programmes for women and youth in 8 SDCs (one programme for each of the two target groups in each of the SDCs), with the overall aim to enhance employability of vulnerable women and youth.

3. Scope of Work

The support includes carrying out a market based assessment to identify professions and the needed skills within 4 communities. This pilot project will be roll out in Minneh (North, Minneh,), Burj Hamoud (Mount Lebanon, Maten,), Said (South, Saida), and Baalbek (Hermel, Baalbeck). The market base assessment will also include a diagnostic of MSMEs in the area to identify their human resources needs and matching it with potential vocational training programs to be carried out. Following the market based needs assessment and based on the identified professions to be targeted, an assessment of the capacities of the Social Development Centers will be carried out to identify available capacities and resources. This will include developing the curriculum for the vocational training programmes, developing specific terms of references (TORs) for the trainers to carry out the vocational training, as well as identifying the tools and equipment needed to carry out the vocational training in each of the 8 SDCs.

4. Activities

- 1. Carry out a market based assessment in 4 local communities. a) an assessment of which professions to be covered by the vocational training programme (i.e. sectors with growth potential in the area and which have potential for absorbing workers in need of employment); b) diagnostic of MSMEs in the identified sectors to assess their human resource (HR) needs c) Matching of identified HR needs with the most appropriate vocational training programs to be carried out.
- 2. Development of the curriculums for each of the new training programmes for each of the 8 Social Development Centers (SDCs) 2 training programs per SDC. The curriculums should be based on



the market needs as identified through the market based needs assessment, and should further be tailored to the two target groups (i.e. women and youth). Specific focus should be made on integrating teaching methods that provide trainees with the practical skills needed to effectively work in MSMEs in the area.

- 3. Development of Terms of References (ToRs) for the recruitment of trainers to carry out the vocational training. This will include 1 ToR for each of the vocational training programmes in each of the 8 Social Development Centers (SDCs). The ToRs should be developed in close coordination with the Ministry of Social Affairs (MoSA) and UNDP.
- 4. Identification of equipment needs of the 8 Social Development Centers (SDCs) based on current resources and tools and equipment required to carry out the vocational training programmes.

5. Work plan

A preliminary proposed project work plan is required in the proposal, covering all the activities described in Section 4 (a GANTT chart showing detailed list of tasks, duration and schedule per task and allotted resources per task shall be included in the bid). It shall also include the resources as well as other dependencies, which affect the project duration.

Upon contract award, UNDP shall be provided with a revised project work plan, if necessary. Once agreed upon, the new plan shall be adopted and shall form the basis for project supervision and monitoring.

6. Deliverables

6.1 Deliverables

All deliverables shall be delivered in one original hard copy, two hard copies and one electronic soft copy, preferably in Microsoft Word format, where applicable.

The following deliverables are requested for the project:

Phase 1

- 4. Project work plan
- 5. Market assessment to identify the HR needs of local MSMEs within competitive sectors
- 6. Analysis of recommended vocational training programs (2 per centre) based on market assessment and capacities of SDCs

Phase 2

- 4. Curriculum for suggested vocational training programs
- 5. Terms of reference for trainers to carry out the training
- 6. List of required equipment and material for the suggested vocational training programs per SDC



6.2 Reports validation modalities

Provisional approval of submitted reports (refer to section 5) shall take place at each of the defined milestones shown in the delivery schedule (to be agreed with the Consultant at the start of the project). It is expected that such approval shall not exceed seven days from the notification of the completion of a specific milestone.

6.3 Delivery Schedule

The Consultant is expected to complete and submit the deliverables specified below as per the identified time schedule. Expected overall duration for project completion is 2 months.

Deliverables	Due Date
Phase 1: Completion of all phase 1 Deliverables	Mid-July 2015
Phase 2: Completion of all phase 2 Deliverables	Mid-August 2015

7. Qualifications

a. Firms Qualifications

Consultants wishing to be considered for the services described herein should have the following qualifications:

- 1. Economic and financial standing: total annual turnover must exceed twice the maximum budget of the contract.
- 2. Professional capacity: at least 20% of all permanent staff working for the Consultant currently works in fields related to the contract.
- 3. Technical capacity: the Consultant has worked on at least one major project in fields related to the contract in the past three years, and in particular in the following fields:
 - Marker assessment and surveying
 - Training and curriculum development
- 4. Knowledge of the geographic area in question, the consultant should have proven record of experience in the mentioned.
- 5. Knowledge of institutional set up & function of the Ministry of Social Affairs

The Consultant will include in the offer a proposal regarding the team composition and structure with recent CVs. The requested team should have diversified skills including amongst others a Team Leader, Development Specialist and Field Surveyor.

The following minimum required profiles are requested:



Team leader

- Master's Degree in Business Administration, Economics or a related field, with at least 5 years
 of relevant experience in local development or Bachelor degree with at least 8 years of
 relevant experience in similar field of work
- Proven experience in project management and proficiency in project management tools is required.
- Fluent in Arabic and English
- Full time presence for this position is preferable.

Business Development Specialist

- BA in Business, Economics, Statistics, or any related field.
- At least 5 years of relevant experience
- Experience in financial and business planning
- Fluent in Arabic and English.

Field Surveyor(s):

- BA in Business administration, Economics, Statistics, or any related field.
- At least 2 years of relevant experience, including 1 year in performing field surveys and statistical analysis.
- Fluent in Arabic and English.
- This function requires presence as per the implementation schedule to be proposed.

The offer shall include a proposal regarding the team composition and structure with recent CVs.

8. LANGUAGE REQUIREMENTS

All requested reports/deliverables shall be written in English.

9. Duration

The duration of the assignment shall not exceed 2 months.

