

**REQUEST FOR PROPOSAL**  
**RFP\_UNDP PSO 600180-1**  
**Clarifications II to Bidders**

**Question 18:** Lead-acid battery technology

As was mentioned in the Information package, distributed to UNDP in your RFI previously, we could offer a much better alternative to the mentioned lead-acid battery technology. Secondly, our alternative has got a proven Smart Power Management system. Is it allowed to offer our better alternative and by which Technical Proposal Evaluation Form item is this rewarded evaluation points, referring to items mentioned in your RFP, page 33?

**Answer 18:** Yes, alternative battery technology is permissible as long as they meet or exceed the minimum requirement stipulated in the RFP.

As stated in Data Sheet no.25: Combined Scoring Method will be used as follows: the 60% and 40% (600 and 400 points) distribution for technical and financial proposals respectively.

**Question 19:** Quality and reliability for dissemination during monitoring activity proposition

**Q:** On top of Quality Assurance for Supply and Commissioning, we could offer Quality Assurance at stage of Monitoring during a to be agreed exploitation period in a monitoring activity proposition, based on proven experience during previous years with solar PV systems. We foresee that UNDP buildings by our offer could be sophisticated (grid-connected and/or self-sufficient) solar-PV examples to other buildings in its country. We could assist the UNDP by offering dissemination of the performance and QA by this Monitoring activity proposition. By which Technical Proposal Evaluation Form item on RFP pages 33 or 34 would such monitoring activity proposition be rewarded evaluation points?

**Answer 19:** Monitoring of the P.V. System will be considered as part of maintenance and technical support (point 1.5 of table Technical Proposal Evaluation - Form 1).

**Question 20:** Joint Venture/Consortium/Association

**Q:** At the time of submission of the proposal, the proposer is a group of 3 legal entities that form a joint-venture/consortium or association, each of them having USP values complementary to each other. An agreement shall be part of the bid, obeying criteria as specified on page 9, clause 19. Furthermore in DS 26 a list of required documents is published. Will it be accepted that submitted evidence by proposer can be complementary, e.g. each of the 3 legal entities in the group delivers one documentary evidenced purchase order / contract, showing that within the group 3 purchase orders/contracts prove that the qualification requirement for previous experience fulfills for the whole group as proposer?

**Answer 20:** As stated in the RFP in page 9 and 10 in point, 19. Joint Venture, Consortium or Association page10: *'Where a joint venture is presenting its track record and experience in a similar undertaking as those required in the RFQ/ITB/RFP, it should present such information in the following manner:*

- a) Those that were undertaken together by the joint venture; and*
- b) Those that were undertaken by the individual entities of the joint venture expected to be involved in the performance of the requirements defined in the RFQ/ITB/RFP.'*

*Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the joint venture or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.*

**Question 21:** In pages, 13-14 the scoring method is described with the example of 70%-30%. I would like to confirm that this is only an example and that the evaluation method is 60%-40% as stated in page 20 of the proposal.

**Answer 21:** Yes, this (pages 13-14) is only an example. In the case of a conflict between the Instructions to Proposers (pages 13-14), the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall govern (Data sheet.no 25).

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**Question 22:** We can provide PV system at power range of only 2-10kWp but not 10-200kWp, please advise if we can submit just for 2-10kWp PV systems for this bid?

**Answer 22:** Please note that the power ranges 2-10 kWp and 10-200 kWp are a mandatory requirement. Offering one power range (2-10 kWp) will be considered as incomplete bid.

**Question 23:** The estimated peak load is the same of the peak power of the PV array. We would like to know if this is true or, if this is a mistake.

**Answer 23:** With regards to case scenarios, the estimated peak load and power of the PV array are reflected correctly. This is not a mistake.

**Question 24:** The system have a generator, we would like to know if this generator is for charging the batteries or it can provide directly AC energy.

**Answer 24:** In the case scenarios the generator is a back-up unit for AC/local grid operation in case of black out.

**Question 25:** There are very clear directions for how the technical and financial aspects of the proposal are to be submitted. How should the rest of the materials, like those requested in Section 5, be submitted? Should they be attached to the technical or financial proposal, or should they be submitted in their own envelope?

**Answer 25:** Please see Data Sheet no.19: *'Technical and financial parts of the proposal have to be completely separated. Financial proposals will not be opened until the technical evaluation is finalized.'* Please note that Bidders are required to submit separate envelope for the financial proposal and separate envelope to include the rest of the documentation to establish Qualification of Proposers (section 5), administrative documentation (section 4), technical proposal (section 3) etc.