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ETHIOPIA

INVITATION TO BID (ITB)

BID DOCUMENT

for

**Supply and Delivery of Two Inter City Buses
(Re-Advertisement)**

Project Title: QSFETH1204

Procurement Reference No.: ETH/ITB/2015/01

Published (Posted on): July 31, 2015

**Submission Deadline: August 31, 2015 by CoB i.e., @ 10:30
AM in the Morning , Addis
Ababa/Nairobi Time Zone**

**United Nations Development Programme (UNDP)
Addis Ababa, Ethiopia**

July 31, 2015



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ETHIOPIA

SECTION 1: LETTER OF INVITATION

Addis Ababa, Ethiopia

July 31, 2015

Subject: Supply and Delivery of Two Inter City Buses

Dear Mr. /Ms.: Eligible suppliers

The United Nations Development Programme (UNDP) hereby invites you to submit a Bid to this Invitation to Bid (ITB) for the above-referenced subject.

This ITB includes the following documents:

- Section 1 – This Letter of Invitation
- Section 2 – Instructions to Bidders (including Data Sheet)
- Section 3 – Schedule of Requirements and Technical Specifications
- Section 4 – Bid Submission Form
- Section 5 – Documents Establishing the Eligibility and Qualifications of the Bidder
- Section 6 – Technical Bid Form
- Section 7 – Price Schedule Form
- Section 8 – Form for Bid Security [disregard, if not required as per Data Sheet]
- Section 9 – Form for Performance Security [disregard, if not required as per Data Sheet]
- Section 10 – Form for Advanced Payment Guarantee [disregard, if not required as per Data Sheet]
- Section 11 – Contract to be Signed, including General Terms and Conditions

Your offer, comprising of a Technical Bid and Price Schedule, together in a sealed envelope, should be submitted in accordance with Section 2.

You are kindly requested to submit an acknowledgment letter to UNDP to the following address:

Attn: Mr. Assefa Gebrehiwot
Procurement Specialist
United Nations Development Programme (UNDP)
ECA Compound Old Bld. 6th floor
P.O. Box: 5580
Addis Ababa, Ethiopia

E-mail address dedicated for this purpose: info.procurementet@undp.org (*dedicted only for Request for Clarifications if any*)

The letter should be received by UNDP no later than Close of Business Date (CoB) August 31, 2015, 10:30 AM local time. The same letter should advise whether your company intends to submit a Bid. If that is not the case, UNDP would appreciate your indicating the reason, for our records.

If you have received this ITB through a direct invitation by UNDP, transferring this invitation to another firm

requires notifying UNDP accordingly.

Should you require any clarification, kindly communicate through E-mail address dedicated for this purpose: info.procurementet@undp.org with the contact person identified in the attached **Data Sheet** as the focal point for queries on this ITB.

UNDP looks forward to receiving your Bid and thanks you in advance for your interest in UNDP procurement opportunities.

Yours sincerely,

Janvier K.Wussinu
Deputy Country Director (Operations)
UNDP Ethiopia Country Office

SECTION 2: Instruction to Bidders¹

Definitions

- a) "*Bid*" refers to the Bidder's response to the Invitation to Bid, including the Bid Submission Form, Technical Bid and Price Schedule and all other documentation attached thereto as required by the ITB.
- b) "*Bidder*" refers to any legal entity that may submit, or has submitted, a Bid for the supply of goods and provision of related services requested by UNDP.
- c) "*Contract*" refers to the legal instrument that will be signed by and between the UNDP and the successful Bidder, all the attached documents thereto, including the General Terms and Conditions (GTC) and the Appendices.
- d) "*Country*" refers to the country indicated in the Data Sheet.
- e) "*Data Sheet*" refers to such part of the Instructions to Bidders used to reflect conditions of the tendering process that are specific for the requirements of the ITB.
- f) "*Day*" refers to calendar day.
- g) "*Goods*" refer to any tangible product, commodity, article, material, wares, equipment, assets or merchandise that UNDP requires under this ITB.
- h) "*Government*" refers to the Government of the country where the goods and related services provided/rendered specified under the Contract will be delivered or undertaken.
- i) "*Instructions to Bidders*" refers to the complete set of documents which provides Bidders with all information needed and procedures to be followed in the course of preparing their Bid
- j) "*ITB*" refers to the Invitation to Bid consisting of instructions and references prepared by UNDP for purposes of selecting the best supplier or service provider to fulfil the requirement indicated in the Schedule of Requirements and Technical Specifications.
- k) "*LOI*" (Section 1 of the ITB) refers to the Letter of Invitation sent by UNDP to Bidders.
- l) "*Material Deviation*" refers to any contents or characteristics of the bid that is significantly different from an essential aspect or requirement of the ITB, and (i) substantially alters the scope and quality of the requirements; (ii) limits the rights of UNDP and/or the obligations of the offeror; and (iii) adversely impacts the fairness and principles of the procurement process, such as those that compromise the competitive position of other offerors.
- m) "*Schedule of Requirements and Technical Specifications*" refers to the document included in this ITB as Section 3 which lists the goods required by UNDP, their specifications, the related services, activities, tasks to be performed, and other information pertinent to UNDP's receipt and acceptance of the goods.
- n) "*Services*" refers to the entire scope of tasks related or ancillary to the completion or delivery of the goods required by UNDP under the ITB.
- o) "*Supplemental Information to the ITB*" refers to a written communication issued by UNDP to prospective Bidders containing clarifications, responses to queries received from prospective Bidders, or changes to be made in the ITB, at any time after the release of the ITB but before the deadline for the submission of Bid.

A. GENERAL

1. UNDP hereby solicits Bids as a response to this Invitation to Bid (ITB). Bidders must strictly adhere to all the requirements of this ITB. **No changes, substitutions or other alterations to the rules and provisions stipulated in this ITB may be made** or assumed unless it is instructed or approved in writing by UNDP in the form of Supplemental Information to the ITB.
 2. Submission of a Bid shall be deemed as an acknowledgement by the Bidder that all obligations stipulated by this ITB will be met and, unless specified otherwise, the Bidder has read, understood and agreed to all the instructions in this ITB.
 3. Any Bid submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of any Bid by UNDP. UNDP is under no obligation to award a contract to any Bidder as a result of this ITB.
 4. UNDP implements a policy of zero tolerance on proscribed practices, including **fraud, corruption, collusion, unethical practices, and obstruction**. UNDP is committed to preventing, identifying and addressing all acts of fraud and corrupt practices against UNDP as well as third parties involved in UNDP activities. (See [http://www.undp.org/about/transparencydocs/UNDP Anti Fraud Policy English FINAL june 2011.pdf](http://www.undp.org/about/transparencydocs/UNDP%20Anti%20Fraud%20Policy%20English%20FINAL%20june%202011.pdf) and http://www.undp.org/content/undp/en/home/operations/procurement/procurement_protest/ for full description of the policies)
 5. In responding to this ITB, UNDP requires all Bidders to conduct themselves in a professional, objective and impartial manner, and they must at all times hold UNDP's interests paramount. Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. All Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
 - 5.1 Are, or have been associated in the past, with a firm or any of its affiliates which have been engaged UNDP to provide services for the preparation of the Design, Schedule of Requirements and Technical Specifications, Cost analysis/estimation, and other documents to be used for the procurement of the goods and related services in this selection process;
 - 5.2 Were involved in the preparation and/or design of the programme/project related to the goods and related services requested under this ITB; or
 - 5.3 Are found to be in conflict for any other reason, as may be established by, or at the discretion of, UNDP.
- In the event of any uncertainty in the interpretation of what is potentially a conflict of interest, Bidders must disclose the condition to UNDP and seek UNDP's confirmation on whether or not such conflict exists.
6. Similarly, the following must be disclosed in the Bid:
 - 6.1 Bidders who are owners, part-owners, officers, directors, controlling shareholders, or key personnel who are family of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving the goods and related services under this ITB; and
 - 6.4 Others that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.
- Failure of such disclosure may result in the rejection of the Bid.
7. The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered as an independent entity, the extent of Government ownership/share, receipt of subsidies, mandate, access to information in relation to this ITB, and others that may lead to undue advantage against other Bidders, and the eventual rejection of the Bid.
 8. All Bidders must adhere to the UNDP Supplier Code of Conduct, which may be found at this link: <http://web.ng.undp.org/procurement/undp-supplier-code-of-conduct.pdf>

B. CONTENTS OF BID

9. Sections of Bid

Bidders are required to complete, sign and submit the following documents:

- 9.1 Bid Submission Cover Letter Form (see ITB Section 4);
- 9.2 Documents Establishing the Eligibility and Qualifications of the Bidder (see ITB Section 5);
- 9.3 Technical Bid (see prescribed form in ITB Section 6);
- 9.4 Price Schedule (see prescribed form in ITB Section 7);
- 9.5 Bid Security, if applicable (if required and as stated in the DS nos. 9-11, see prescribed Form in ITB Section 8);
- 9.6 Any attachments and/or appendices to the Bid (including all those specified under the **Data Sheet**)

10. Clarification of Bid

- 10.1 Bidders may request clarification of any of the ITB documents no later than the number of days indicated in the **Data Sheet** (DS no. 16) prior to the Bid submission date. Any request for clarification must be sent in writing via courier or through electronic means to the UNDP address indicated in the **Data Sheet** (DS no. 17). UNDP will respond in writing, transmitted by electronic means and will transmit copies of the response (including an explanation of the query but without identifying the source of inquiry) to all Bidders who have provided confirmation of their intention to submit a Bid.
- 10.2 UNDP shall endeavor to provide such responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Bid, unless UNDP deems that such an extension is justified and necessary.

11. Amendment of Bid

- 11.1 At any time prior to the deadline for submission of Bid, UNDP may for any reason, such as in response to a clarification requested by a Bidder, modify the ITB in the form of a Supplemental Information to the ITB. All prospective Bidders will be notified in writing of all changes/amendments and additional instructions through Supplemental Information to the ITB and through the method specified in the **Data Sheet** (DS No. 18).
- 11.2 In order to afford prospective Bidders reasonable time to consider the amendments in preparing their Bid, UNDP may, at its discretion, extend the deadline for submission of Bid, if the nature of the amendment to the ITB justifies such an extension.

C. PREPARATION OF BID

12. Cost

The Bidder shall bear any and all costs related to the preparation and/or submission of the Bid, regardless of whether its Bid was selected or not. UNDP shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.

13. Language

The Bid, as well as any and all related correspondence exchanged by the Bidder and UNDP, shall be written in the language (s) specified in the **Data Sheet** (DS No. 4). Any printed literature furnished by the Bidder written in a language other than the language indicated in the **Data Sheet**, must be accompanied by a translation in the preferred language indicated in the **Data Sheet**. For purposes of interpretation of the Bid, and in the event of discrepancy or inconsistency in meaning, the version translated into the preferred language shall govern. Upon conclusion of a contract, the language of the contract shall govern the relationship between the contractor and UNDP.

14. Bid Submission Form

The Bidder shall submit the Bid Submission Form using the form provided in Section 4 of this ITB.

15. Technical Bid Format and Content

Unless otherwise stated in the **Data Sheet** (DS no. 28), the Bidder shall structure the Technical Bid as follows:

- 15.1 Expertise of Firm/Organization – this section should provide details regarding management structure of the organization, organizational capability/resources, and experience of organization/firm, the list of projects/contracts (both completed and on-going, both domestic and international) which are related or similar in nature to the requirements of the ITB, manufacturing capacity of plant if Bidder is a manufacturer, authorization from the manufacturer of the goods if Bidder is not a manufacturer, and proof of financial stability and adequacy of resources to complete the delivery of goods and provision of related services required by the ITB (see ITB Clause 18 and DS No. 26 for further details). The same shall apply to any other entity participating in the ITB as a Joint Venture or Consortium.
- 15.2 Technical Specifications and Implementation Plan – this section should demonstrate the Bidder's response to the Schedule of Requirements and Technical Specifications by identifying the specific components proposed; how each of the requirements shall be met point by point; providing a detailed specification and description of the goods required, plans and drawings where needed; the essential performance characteristics, identifying the works/portions of the work that will be subcontracted; a list of the major subcontractors, and demonstrating how the bid meets or exceeds the requirements, while ensuring appropriateness of the bid to the local conditions and the rest of the project operating environment during the entire life of the goods provided. Details of technical bid must be laid out and supported by an Implementation Timetable, including Transportation and Delivery Schedule where needed, that is within the duration of the contract as specified in the **Data Sheet** (DS noS. 29 and 30).

Bidders must be fully aware that the goods and related services that UNDP require may be transferred, immediately or eventually, by UNDP to the Government partners, or to an entity nominated by the latter, in accordance with UNDP's policies and procedures. All bidders are therefore required to submit the following in their bids:

- a) A statement of whether any import or export licences are required in respect of the goods to be purchased or services to be rendered, including any restrictions in the Country of Origin (C/O), use or dual use nature of the goods or services, including any disposition to end users;
 - b) Confirmation that the Bidder has obtained license of this nature in the past, and have an expectation of obtaining all the necessary licenses, should their bid be rendered the most responsive; and
 - c) Complete documentation, information and declaration of any goods classified or may be classified as "Dangerous Goods".
- 15.3 Management Structure and Key Personnel – This section should include the comprehensive curriculum vitae (CVs) of key personnel that will be assigned to support the implementation of the technical bid, clearly defining their roles and responsibilities. CVs should establish competence and demonstrate qualifications in areas relevant to the requirements of this ITB.

In complying with this section, the Bidder assures and confirms to UNDP that the personnel being nominated are available to fulfil the demands of the Contract during its stated full term. If any of the key personnel later becomes unavailable, except for unavoidable reasons such as death or medical incapacity, among other possibilities, UNDP reserves the right to render the Bid non-responsive. Any deliberate substitution of personnel arising from unavoidable reasons, including delay in the implementation of the project of programme through no fault of the Bidder, shall be made only with UNDP's acceptance of the justification for substitution, and UNDP's approval of the qualification

- 15.4 Where the **Data Sheet** requires the submission of the Bid Security, the Bid Security shall be included along with the Technical Bid. The Bid Security may be forfeited by UNDP, and reject the Bid, in the event of any or any combination of the following conditions:
- a) If the Bidder withdraws its offer during the period of the Bid Validity specified in the **Data Sheet** (DS no. 11), or;
 - b) If the Bid Security amount is found to be less than what is required by UNDP as indicated in the **Data Sheet** (DS no. 9), or;
 - c) In the case the successful Bidder fails:
 - i. to sign the Contract after UNDP has awarded it;
 - ii. to comply with UNDP's variation of requirement, as per ITB Clause 35; or
 - iii. to furnish Performance Security, insurances, or other documents that UNDP may require as a condition to rendering effective the contract that may be awarded to the Bidder.

16. Price Schedule

The Price Schedule shall be prepared using the attached standard form (Section 7). It shall list all major cost components associated with the goods and related services, and the detailed breakdown of such costs. All goods and services described in the Technical Bid must be priced separately on a one-to-one correspondence. Any output and activities described in the Technical Bid but not priced in the Price Schedule, shall be assumed to be included in the prices of the items or activities, as well as in the final total price of the bid.

17. Currencies

All prices shall be quoted in the currency indicated in the **Data Sheet** (DS no. 15). However, where Bids are quoted in different currencies, for the purposes of comparison of all Bid:

- 17.1 UNDP will convert the currency quoted in the Bid into the UNDP preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Bid; and
- 17.2 In the event that the Bid found to be the most responsive to the ITB requirement is quoted in another currency different from the preferred currency as per **Data Sheet** (DS no. 15), then UNDP shall reserve the right to award the contract in the currency of UNDP's preference, using the conversion method specified above.

18. Documents Establishing the Eligibility and Qualifications of the Bidder

18.1 The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the forms provided under Section 5, Bidder Information Forms. In order to award a contract to a Bidder, its qualifications must be documented to UNDP's satisfactions. These include, but are not limited to the following:

- a) That, in the case of a Bidder offering to supply goods under the Contract which the Bidder did not manufacture or otherwise produce, the Bidder has been duly authorized by the goods' manufacturer or producer to supply the goods in the country of final destination;
- b) That the Bidder has the financial, technical, and production capability necessary to perform the Contract; and
- c) That, to the best of the Bidder's knowledge, it is not included in the UN 1267 List or the UN Ineligibility List, nor in any and all of UNDP's list of suspended and removed vendors.

18.2 Bids submitted by two (2) or more Bidders shall all be rejected by UNDP if they are found to have **any** of the following:

- they have at least one controlling partner, director or shareholder in common; or
- any one of them receive or have received any direct or indirect subsidy from the other/s; or
- they have the same legal representative for purposes of this ITB; or

- d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Bid of, another Bidder regarding this ITB process;
- e) they are subcontractors to each other's bid, or a subcontractor to one bid also submits another Bid under its name as lead Bidder; or
- f) an expert proposed to be in the bid of one Bidder participates in more than one Bid received for this ITB process. This condition does not apply to subcontractors being included in more than one Bid.

19. Joint Venture, Consortium or Association

If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), consortium or association at the time of the submission of the Bid, they shall confirm in their Bid that : (i) they have designated one party to act as a **Lead Entity**, duly vested with authority to legally bind the members of the Joint Venture jointly and severally, and this shall be duly evidenced by a duly notarized Agreement among the legal entities, which shall be submitted along with the Bid; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated Lead Entity, who shall be acting for and on behalf of all entities that comprise the Joint Venture.

After the bid has been submitted to UNDP, the Lead Entity identified to represent the Joint Venture shall not be altered without the prior written consent of UNDP. Furthermore, neither the Lead Entity nor the member entities of the Joint Venture can:

- a) Submit another Bid, either in its own capacity; nor
- b) As a Lead Entity or a member entity for another Joint Venture submitting another Bid.

The description of the organization of the Joint Venture /consortium/association must clearly define the expected role of each of the entity in the Joint Venture in delivering the requirements of the ITB, both in the bid and in the Joint Venture Agreement. All entities that comprise the Joint Venture shall be subject to the eligibility and qualification assessment by UNDP.

Where a Joint Venture is presenting its track record and experience in a similar undertaking as those required in the ITB, it should present such information in the following manner:

- a) Those that were undertaken together by the Joint Venture; and
- b) Those that were undertaken by the individual entities of the Joint Venture expected to be involved in the performance of the services defined in the ITB.

Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the Joint Venture or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.

If the Bid of a Joint Venture is determined by UNDP as the most responsive Bid that offers the best value for money, UNDP shall award the contract to the Joint Venture, in the name of its designated Lead Entity, who shall sign the contract for and on behalf of all the member entities.

20. Alternative Bid

Unless otherwise specified in the **Data Sheet** (DS nos. 5 and 6), alternative bid shall not be considered. Where the conditions for its acceptance are met, or justifications are clearly established, UNDP reserves the right to award a contract based on an alternative bid.

21. Validity Period

21.1 Bid shall remain valid for the period specified in the **Data Sheet** (DS no. 8), commencing on the submission deadline date also indicated in the **Data Sheet** (DS no. 21). A Bid valid for a shorter

- period shall be immediately rejected by UNDP and rendered non-responsive.
- 21.2 In exceptional circumstances, prior to the expiration of the Bid validity period, UNDP may request Bidders to extend the period of validity of their Bid. The request and the responses shall be made in writing, and shall be considered integral to the Bid.

22. Bidder's Conference

When appropriate, a Bidder's conference will be conducted at the date, time and location specified in the **Data Sheet** (DS no. 7). All Bidders are encouraged to attend. Non-attendance, however, **shall not** result in disqualification of an Interested Bidder. Minutes of the Bidder's conference will be either posted on the UNDP website, or disseminated to the individual firms who have registered or expressed interest with the contract, whether or not they attended the conference. No verbal statement made during the conference shall modify the terms and conditions of the ITB unless such statement is specifically written in the Minutes of the Conference, or issued/posted as an amendment in the form of a Supplemental Information to the ITB.

D. SUBMISSION AND OPENING OF BID

23. Submission

- 23.1 The Technical Bid and the Price Schedule **must be submitted together and sealed together in one and the same envelope**, delivered either personally, by courier, or by electronic method of transmission. If submission will not be done by electronic means, the Technical Bid and Price Schedule must be sealed together in an envelope whose external side must :
- a) Bear the name of the Bidder;
 - b) Be addressed to UNDP as specified in the **Data Sheet** (DS no.20); and
 - c) Bear a warning not to open before the time and date for Bid opening as specified in the **Data Sheet** (DS no. 24).

If the envelope is not sealed nor labeled as required, the Bidder shall assume the responsibility for the misplacement or premature opening of Bid due to improper sealing and labeling by the Bidder.

- 23.2 Bidders must submit their Bid in the manner specified in the **Data Sheet** (DS nos. 22 and 23). When the Bid is expected to be in transit for more than 24 hours, the Bidder must ensure that sufficient lead time has been provided in order to comply with UNDP's deadline for submission. UNDP shall indicate for its record that the official date and time of receiving the Bid is the actual date and time when the said Bid has physically arrived at the UNDP premises indicated in the **Data Sheet** (DS no. 20).
- 23.3 Bidders submitting Bid by mail or by hand shall enclose the original and each copy of the Bid, in separate sealed envelopes, duly marking each of the envelopes as "Original Bid" and the others as "Copy of Bid". The two envelopes, consisting of original and copies, shall then be sealed in an outer envelope. The number of copies required shall be as specified in the **Data Sheet** (DS no. 19). In the event of any discrepancy between the contents of the "Original Bid" and the "Copy of Bid", the contents of the original shall govern. The original version of the Bid shall be signed or initialed by the Bidder or person(s) duly authorized to commit the Bidder on every page. The authorization shall be communicated through a document evidencing such authorization issued by the highest official of the firm, or a Power of Attorney, accompanying the Bid.
- 23.4 Bidders must be aware that the mere act of submission of a Bid, in and of itself, implies that the Bidder accepts the General Contract Terms and Conditions of UNDP as attached hereto as Section 11.

24. Deadline for Submission of Bid and Late Bids

Bid must be received by UNDP at the address and no later than the date and time specified in the **Data Sheet** (DS no. 20 and 21).

UNDP shall not consider any Bid that arrives after the deadline for submission of Bid. Any Bid received by UNDP after the deadline for submission of Bid shall be declared late, rejected, and returned unopened to the Bidder.

25. Withdrawal, Substitution, and Modification of Bid

- 25.1 Bidders are expected to have sole responsibility for taking steps to carefully examine in detail the full consistency of its Bid to the requirements of the ITB, keeping in mind that material deficiencies in providing information requested by UNDP, or lack clarity in the description of goods and related services to be provided, may result in the rejection of the Bid. The Bidder shall assume any responsibility regarding erroneous interpretations or conclusions made by the Bidder in the course of understanding the ITB out of the set of information furnished by UNDP.
- 25.2 A Bidder may withdraw, substitute or modify its Bid after it has been submitted by sending a written notice in accordance with ITB Clause 23, duly signed by an authorized representative, and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the Bid must accompany the respective written notice. All notices must be received by UNDP prior to the deadline for submission and submitted in accordance with ITB Clause 23 (except that withdrawal notices do not require copies). The respective envelopes shall be clearly marked "WITHDRAWAL," "SUBSTITUTION," or "MODIFICATION".
- 25.3 Bid requested to be withdrawn shall be returned unopened to the Bidders.
- 25.4 No Bid may be withdrawn, substituted, or modified in the interval between the deadline for submission of Bid and the expiration of the period of Bid validity specified by the Bidder on the Bid Submission Form or any extension thereof.

26. Bid Opening

UNDP will open the Bid in the presence of an ad-hoc committee formed by UNDP of at least two (2) members. If electronic submission is permitted, any specific electronic Bid opening procedures shall be as specified in the **Data Sheet** (DS no. 23).

The Bidders' names, modifications, withdrawals, the condition of the envelope labels/seals, the number of folders/files and all other such other details as UNDP may consider appropriate, will be announced at the opening. No Bid shall be rejected at the opening stage, except for late submission, for which the Bid shall be returned unopened to the Bidder.

27. Confidentiality

Information relating to the examination, evaluation, and comparison of Bid, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award.

Any effort by a Bidder to influence UNDP in the examination, evaluation and comparison of the Bid or contract award decisions may, at UNDP's decision, result in the rejection of its Bid.

In the event that a Bidder is unsuccessful, the Bidder may seek a meeting with UNDP for a debriefing. The purpose of the debriefing is discussing the strengths and weaknesses of the Bidder's submission, in order to assist the Bidder in improving the bid presented to UNDP. The content of other bid and how they compare to the Bidder's submission shall not be discussed.

E. EVALUATION OF BID

28. Preliminary Examination of Bid

UNDP shall examine the Bid to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, whether or not the Bidder is in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in

UNDP's list of suspended and removed vendors, and whether the Bid are generally in order, among other indicators that may be used at this stage. UNDP may reject any Bid at this stage.

29. Evaluation of Bid

- 29.1 UNDP shall examine the Bid to confirm that all terms and conditions under the UNDP General Terms and Conditions and Special Conditions have been accepted by the Bidder without any deviation or reservation.
- 29.2 The evaluation team shall review and evaluate the Bids on the basis of their responsiveness to the Schedule of Requirements and Technical Specifications and other documentation provided, applying the procedure indicated in the **Data Sheet** (DS No. 25). Absolutely no changes may be made by UNDP in the criteria after all Bids have been received.
- 29.1 UNDP reserves the right to undertake a post-qualification exercise, aimed at determining, to its satisfaction the validity of the information provided by the Bidder. Such post-qualification shall be fully documented and, among those that may be listed in the **Data Sheet** (DS No.33), may include, but need not be limited to, all or any combination of the following :
- a) Verification of accuracy, correctness and authenticity of the information provided by the bidder on the legal, technical and financial documents submitted;
 - b) Validation of extent of compliance to the ITB requirements and evaluation criteria based on what has so far been found by the evaluation team;
 - c) Inquiry and reference checking with Government entities with jurisdiction on the bidder, or any other entity that may have done business with the bidder;
 - d) Inquiry and reference checking with other previous clients on the quality of performance on on-going or previous contracts completed;
 - e) Physical inspection of the bidder's plant, factory, branches or other places where business transpires, with or without notice to the bidder;
 - f) Testing and sampling of completed goods similar to the requirements of UNDP, where available; and
 - g) Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract.

30. Clarification of Bid

To assist in the examination, evaluation and comparison of bids, UNDP may, at its discretion, ask any Bidder to clarify its Bid.

UNDP's request for clarification and the Bidder's response shall be in writing. Notwithstanding the written communication, no change in the prices or substance of the Bid shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNDP in the evaluation of the Bid, in accordance with ITB Clause 35.

Any unsolicited clarification submitted by a Bidder in respect to its Bid, which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the Bid.

31. Responsiveness of Bid

UNDP's determination of a Bid's responsiveness will be based on the contents of the Bid itself.

A substantially responsive Bid is one that conforms to all the terms, conditions, and specifications of the ITB without material deviation, reservation, or omission.

If a Bid is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.

32. Nonconformities, Reparable Errors and Omissions

- 32.3 Provided that a Bid is substantially responsive, UNDP may waive any non-conformities or omissions in the Bid that, in the opinion of UNDP, do not constitute a material deviation.
- 32.4 Provided that a Bid is substantially responsive, UNDP may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Bid related to documentation requirements. Such omission shall not be related to any aspect of the price of the Bid. Failure of the Bidder to comply with the request may result in the rejection of its Bid.
- 32.5 Provided that the Bid is substantially responsive, UNDP shall correct arithmetical errors as follows:
- a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNDP there is an obvious misplacement of the decimal point in the unit price, in which case the line item total as quoted shall govern and the unit price shall be corrected;
 - b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
 - c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to the above.
- 32.6 If the Bidder does not accept the correction of errors made by UNDP, its Bid shall be rejected.

F. AWARD OF CONTRACT

33. Right to Accept, Reject, or Render Non-Responsive Any or All Bid

- 33.1 UNDP reserves the right to accept or reject any Bid, to render any or all of the Bids as non-responsive, and to reject all Bids at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Bidder(s) of the grounds for UNDP's action. Furthermore, UNDP is not obligated to award the contract to the lowest price offer.
- 33.2 UNDP shall also verify, and immediately reject their respective Bid, if the Bidders are found to appear in the UN's Consolidated List of Individuals and Entities with Association to Terrorist Organizations, in the List of Vendors Suspended or Removed from the UN Secretariat Procurement Division Vendor Roster, the UN Ineligibility List, and other such lists that as may be established or recognized by UNDP policy on Vendor Sanctions. (See http://www.undp.org/content/undp/en/home/operations/procurement/procurement_protest/)

34. Award Criteria

Prior to expiration of the period of Bid validity, UNDP shall award the contract to the qualified and eligible Bidder that is found to be responsive to the requirements of the Schedule of Requirements and Technical Specification, and has offered the lowest price (See DS No. 32).

35. Right to Vary Requirements at the Time of Award

At the time of award of Contract, UNDP reserves the right to vary the quantity of the goods and/or related services, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

36. Contract Signature

Within fifteen (15) days from the date of receipt of the Contract, the successful Bidder shall sign and date the Contract and return it to UNDP.

Failure of the successful Bidder to comply with the requirement of ITB Section F.3 and this provision shall constitute sufficient grounds for the annulment of the award, and forfeiture of the Bid Security if any, and on which event, UNDP may award the Contract to the Bidder with the second highest rated Bid, or call for

new Bid.

37. Performance Security

A performance security, if required, shall be provided in the amount and form provided in Section 9 and by the deadline indicated in the **Data Sheet** (DS no. 14), as applicable. Where a Performance Security will be required, the submission of the said document, and the confirmation of its acceptance by UNDP, shall be a condition for the effectivity of the Contract that will be signed by and between the successful Bidder and UNDP.

38. Bank Guarantee for Advanced Payment

Except when the interests of UNDP so require, it is the UNDP's preference to make no advanced payment(s) on contracts (i.e., payments without having received any outputs). In the event that the Bidder requires an advanced payment upon contract signature, and if such request is duly accepted by UNDP, and the said advanced payment exceeds 20% of the total Bid price, or exceed the amount of USD 30,000, UNDP shall require the Bidder to submit a Bank Guarantee in the same amount as the advanced payment. A bank guarantee for advanced payment shall be furnished in the form provided in Section 10.

39. Vendor Protest

UNDP's vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a Purchase Order (PO) or contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures: <http://www.undp.org/procurement/protest.shtml>

INSTRUCTION TO BIDDERS

DATA SHEET²

The following data for the supply of goods and related services shall complement / supplement the provisions in the Instruction to Bidders. In the case of a conflict between the Instruction to Bidders and the Data Sheet, the provisions in the Data Sheet shall prevail.

DS No.	Cross Ref. to Instructions	Data	Specific Instructions / Requirements
1		Project Title:	Universal Postal Union (UPU) / Ethiopian Postal Services Enterprise
2		Title of Goods/Services/Work Required:	Procurement of Two Inter-City Buses
3		Country:	Ethiopia
4		Minimum Qualifying Criteria (Clauses 9.1 & 9.2)	<p>All items under this clause are required to be submitted by the bidders including:</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> Valid Trade registration certificate . <input checked="" type="checkbox"/> List and value of projects performed for the last 5 years with similar nature and complexity, plus client's contact details who may be contacted for further information on those contracts. <input checked="" type="checkbox"/> Independently audited financial accounts for the last two (2) years in English. UNDP will check the financial accounts to compute the Quick Ratio (QR). QR tests the company's financial strength and liquidity by calculating a company's liquid assets in proportion to its liabilities. <input checked="" type="checkbox"/> Minimum Quick Ratio (QR) should be One (1); <input checked="" type="checkbox"/> Information regarding any litigation, current or during the last five (5) years, in which the Bidder was/is involved, the parties concerned, and the disputed amounts and awards thereof. <input checked="" type="checkbox"/> : please refer to Section 3a Schedule of Requirements and Technical Specifications
4	C.13	Language of the Bid:	English

² All DS number entries in the Data Sheet are cited as references in the Instructions to Bidders. All DS Nos. corresponding to a Data must not be modified. Only information on the 3rd column may be modified by the user. If the information does not apply, the 3rd column must state "n/a" but must not be deleted.

DS No.	Cross Ref. to Instructions	Data	Specific Instructions / Requirements
5	C.20	Conditions for Submitting Bid for Parts or sub-parts of the Total Requirements	<input checked="" type="checkbox"/> Not Allowed
6	C.20	Conditions for Submitting Alternative Bid	Shall not be considered
7	C.22	A pre-Bid conference will be held on:	Does not Apply
8	C.21.1	Period of Bid Validity commencing on the submission date	120 days
9	B.9.5 C.15.4 b)	Bid Security	Required Amount: USD 5,000.00 Form: Bank Guarantee (See Section 8 for template)
10	B.9.5	Acceptable forms of Bid Security ³	Bank Guarantee (See Section 8 for template)
11	B.9.5 C.15.4 a)	Validity of Bid Security	150 days from the last day of Bid submission. Bid Security of unsuccessful Bidders shall be returned.
12		Advanced Payment upon signing of contract	Not allowed
13		Liquidated Damages	Will be imposed under the following conditions: Percentage of contract price per day of delay: 0.5% Max. no. of days of delay: Thirty (30) Calendar Days Next course of action: Thereafter, the contract may be terminated
14	F.37	Performance Security	Required

DS No.	Cross Ref. to Instructions	Data	Specific Instructions / Requirements
			Amount: 10% of Contract Amount Form: Bank Guarantee
15	C.17 C.17.2	Preferred Currency of Bid and Method for Currency conversion	United States Dollars (US\$) Euro Any internationally convertible currency Local Currency Reference date for determining UN Operational Exchange Rate (UNOER): this ITB submission date 5.
16	B.10.1	Deadline for submitting requests for clarifications/ questions	Fifteen (15) days before the submission date.
17	B.10.1	Contact Details for submitting clarifications/questions ⁴	<input checked="" type="checkbox"/> Focal Person in UNDP: Mr. AG <input checked="" type="checkbox"/> Designation: Procurement <input checked="" type="checkbox"/> Address: United Nations Development Programme (UNDP) ECA Compound Old Bld. 6th Floor Addis Ababa, Ethiopia <input checked="" type="checkbox"/> Facsimile: +251 11 5514599 / +251 11 5515147 <input checked="" type="checkbox"/> P.O. Box: 5580 <input checked="" type="checkbox"/> E-mail address dedicated for this purpose: info.procurementet@undp.org (dedictedd only for enqueries or Request for clarifications) <input checked="" type="checkbox"/> Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.
18	B.11.1	Manner of Disseminating Supplemental Information to the ITB and responses/ clarifications to queries	<input checked="" type="checkbox"/> Direct communication to prospective Bidders by email, and Posting on the website ⁵ https://www.ungm.org or http://procurement-notice.undp.org/ on which the captioned Tender Notice was posted (most preferred one) for the mere reason that potential Bidders could access for either clarifications and/or amendment(s) on Product Specs or Bid Document <input checked="" type="checkbox"/> Prospect Bidders are advised to use the Standard Request for Clarification Template on page 25 whenever there is/are enquires and frequently visit the

DS No.	Cross Ref. to Instructions	Data	Specific Instructions / Requirements
			procurement notice links for updates thereof.
19	D.23.3	No. of copies of Bid that must be submitted	<input checked="" type="checkbox"/> Original: One (1) <input checked="" type="checkbox"/> Copies : One (1)
20	D.23.1 b) D.23.2 D.24	Bid submission address	<input checked="" type="checkbox"/> Address: Procurement Unit United Nations Development Programme (UNDP) ECA Compound Old Bld. 6th Floor, Central Wing Addis Ababa, Ethiopia <input checked="" type="checkbox"/> P.O. Box: 5580 <input checked="" type="checkbox"/> Clearly indicate on the Outer Envelop the ITB Procurement Reference: ETH/ITB/2015/01 and State the Instruction on the Outer Envelop the statement "Do not Open before ITB Bid Opening Date"
21	C.21.1 D.24	Deadline of Bid Submission	<input checked="" type="checkbox"/> Date and Time: August 31, 2015 by CoB @ 10:30 AM in the Morning <input checked="" type="checkbox"/> Time Zone: (UTC+03:00) Addis Ababa/Nairobi
22	D.23.2	Manner of Submitting Bid	<input checked="" type="checkbox"/> Courier/Hand Delivery
23	D.23.2 D.26	Conditions and Procedures for electronic submission and opening, if allowed	<input checked="" type="checkbox"/> Not Allowed
24	D.23.1 c)	Date, time and venue for opening of Bid	<input checked="" type="checkbox"/> Date and Time: August 31, 2015 by CoB @ 11:30 AM in the Morning <input checked="" type="checkbox"/> Time Zone: (UTC+03:00) Addis Ababa/Nairobi <input checked="" type="checkbox"/> Venue: United Nations Development Programme (UNDP) ECA Compound Old Bld. 6 th Floor, South Wing Taitu Conference Room Addis Ababa, Ethiopia <input checked="" type="checkbox"/> Bidders or their respective legal representative(s) is/are advised to attend the bid opening ceremony in the stated Date, Time and Venue.
25		Evaluation method to be used in selecting the most responsive Bid	<input checked="" type="checkbox"/> Non-Discretionary "Pass/Fail" Criteria on the Technical Requirements; and <input checked="" type="checkbox"/> Life Cycle Costing Evaluation Requirements :

DS No.	Cross Ref. to Instructions	Data	Specific Instructions / Requirements
			<input checked="" type="checkbox"/> Fuel Consumption (Liter / km)- at 80,000 km per year (terrain 4WD) <input checked="" type="checkbox"/> Service / field kit spare parts cost per year <input checked="" type="checkbox"/> Maintenance cost per year <input checked="" type="checkbox"/> Disposal value after five years will be considered as " Zero"
26	C.15.1	Required Documents that must be Submitted to Establish Qualification of Bidders (In " Certified True Copy " form only)	<input checked="" type="checkbox"/> Company Profile, which should not exceed fifteen (15) pages , including printed brochures and product catalogues relevant to the goods/services being procured <input checked="" type="checkbox"/> Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder <input checked="" type="checkbox"/> Certificate of Registration of the business, including Articles of Incorporation, or equivalent document if Bidder is not a corporation <input checked="" type="checkbox"/> Trade name registration papers, if applicable Local Government permit to locate and operate in the current location of office or factory <input checked="" type="checkbox"/> Official Letter of Appointment as local representative, if Bidder is submitting a Bid in behalf of an entity located outside the country. <input checked="" type="checkbox"/> Quality Certificate (ISO or Equivalent certificate for Manufacturing and Environmental friendly Products, etc.) and/or other similar certificates, accreditations, awards and citations received by the Bidder, if any <input checked="" type="checkbox"/> Environmental Compliance Certificates, Accreditations, Markings/Labels, and other evidences of the Bidder's practices which contributes to the ecological sustainability and reduction of adverse environmental impact (e.g., use of non-toxic substances, recycled raw materials, energy-efficient equipment, reduced carbon emission, etc.), either in its business practices or in the goods it manufactures <input checked="" type="checkbox"/> Patent Registration Certificates, if any of technologies submitted in the Bid is patented by the Bidder <input checked="" type="checkbox"/> Certification or authorization to act as Agent in behalf of the Manufacturer, or Power of Attorney, if bidder is not a manufacturer,

DS No.	Cross Ref. to Instructions	Data	Specific Instructions / Requirements
			<input checked="" type="checkbox"/> Official Letter for appointment to serve as a Local representative of the Manufacturer in the Buying Country and to supply required maintenance and supply of spare parts. <input checked="" type="checkbox"/> Latest Audited Financial Statement (Income Statement and Balance Sheet) including Auditor's Report or its equivalent for the past two (2) years <input checked="" type="checkbox"/> Statement of Satisfactory Performance from the Top three (3) Clients in terms of Contract Value the past five (5) years <input checked="" type="checkbox"/> List of Bank References (Name of Bank, Location, Contact Person and Contact Details): Use the template hereto <input checked="" type="checkbox"/> All information regarding any past and current litigation during the last five (5) years , in which the bidder is involved, indicating the parties concerned, the subject of the litigation, the amounts involved, and the final resolution if already concluded.
27		Other documents that may be Submitted to Establish Eligibility	<input checked="" type="checkbox"/> Comprehensive Lists of Service / Consumable spare parts requirements for a year (see attached list)
28	C.15	Structure of the Technical Bid and List of Documents to be Submitted	<input checked="" type="checkbox"/> Please refer to the Proposed Table of Contents on Page 43
29	C.15.2	Latest Expected date for commencement of Contract	<input checked="" type="checkbox"/> Immediately after the selected supplier received the purchase Order.
30	C.15.2	Maximum Expected duration of contract	<input checked="" type="checkbox"/> 90 calendar days
31		UNDP will award the contract to:	<input checked="" type="checkbox"/> One Bidder only, depending on the following factors: On the basis of panel Technical evaluation, acceptance of the award recommendation by the requestin unit (UPU) and best offer for supply and delivery of the Vehicles.
32	F.34	Criteria for the Award and Evaluation of Bid	Award Criteria <input checked="" type="checkbox"/> Non-discretionary "Pass" or "Fail" rating on the detailed contents of the Schedule of Requirements and Technical Specifications <input checked="" type="checkbox"/> Compliance on the following qualification requirements: Bid Evaluation Criteria⁶

DS No.	Cross Ref. to Instructions	Data	Specific Instructions / Requirements
			<ul style="list-style-type: none"> ☑ Minimum no. of years of experience in similar contracts: Five (5) years; ☑ Minimum annual turnover of \$ 300,000.00 to 700,000.00 for the past two (2) years; ☑ Current ratio of not less than 1.0 ☑ Full compliance of Bid to the Technical Requirements; ☑ Quality Inspection and Testing Certificates, ISO certificate for Quality of Manufacturing and Environmental Friendly (ISO-14000) for the goods to be supplied; ☑ Official Letter for Appointment Local representative in the Buying Country (Ethiopia) for After-sales service and supply of spare parts at least for five (5) years <i>and</i> ☑ Lowest Operating Costs Evidenced by a Table of Consumables, Rate of Consumption, and Unit Price; ☑ Warranty on Manufacturing defects of the Vehicles, parts and services for a minimum period of three (3) years; ☑ Acceptability of the Transportation/Delivery Schedule;
33	E.29	Post qualification Actions	<ul style="list-style-type: none"> ☑ Verification of accuracy, correctness and authenticity of the information provided by the bidder on the legal, technical and financial documents submitted; ☑ Validation of extent of compliance to the ITB requirements and evaluation criteria based on what has so far been found by the evaluation team; ☑ Inquiry and reference checking with Government entities with jurisdiction on the bidder, or any other entity that may have done business with the bidder; ☑ Inquiry and reference checking with other previous clients on the quality of performance on ongoing or previous contracts completed;
34		Conditions for Determining Contract Effectivity	<ul style="list-style-type: none"> ☑ Upon duly signed Contract Agreement by UNDP and Prospect supplier , or receiving of the purchase order by the supplier ☑ UNDP's receipt of Performance Security
35		Other Information Related to the ITB ⁷	<ul style="list-style-type: none"> ☑ Official Evidence / Certificate for providing after

DS No.	Cross Ref. to Instructions	Data	Specific Instructions / Requirements
			sales services and supply of spare parts at the Buyer's Country.

Request for Clarification Template

Date of Request: _____

Request No.: _____

Requesting Bidder Legal Name: [insert the Name here]

Procurement Reference No.: ETH/ITB/2015/01

Schedule of Requirements/Product Specs: Supply and delivery of Two Inter City Buses, and After Sales Services of the Vehicles.

SN	List of Requests which require Clarification either on "Schedule of Requirements" and/or "ITB Standar Bid Document"	Page or DS Refer.	Clarification (to be provided by UNDP Ethiopia Technical Team/Procurement Unit)
1			▪
2			▪
3			▪
4			▪
5			▪
6			▪
7			▪
8			▪
9			▪
10			▪

SECTION 3a: SCHEDULE OF REQUIREMENTS AND TECHNICAL SPECIFICATIONS

1. GENERAL REQUIREMENTS

The intent of this specification is to describe an Inter – City Bus to be used for general service on roads in Ethiopia. It shall be constructed, assembled and equipped with as per current manufacturing practice.

1.1. Service Requirements

The vehicle shall be required to operate under the following environmental conditions:

- Temperature :0 – 55°C
- Climate :Humid tropics – arid desert
- Altitude :Sea level – 2500 m

1.2. Warranty

36 months or 150,000 Km. whichever comes first with all conditions stipulated under the bid instruction.

1.3. Spare part List

Manufacturer's recommended spare parts list to value 15% of the vehicle price shall be submitted with the offer. The current price shall remain fixed at least for one year.

1.4. Pre Delivery Service

The manufacturer or his delegated dealer shall give washing, lubrication and inspection service before the vehicle is put in operation.

2. TECHNICAL SPECIFICATIONS

2.1. Fundamental Requirements

Vehicle Type **Inter- City luxury Bus**

Gross Vehicle weight 16,500 – 18,000 Kg
 Kerb weight Shall be indicated
 Seating Capacity (including driver)
 W/out folding chairs 46 – 49 persons
 Fuel type Diesel
 Driver 4X2

2.2. **Engine**

Mounting : Front or Rear
 Make & Model : Shall be indicated
 Type : 4 Cycle , Diesel
 No. of cylinder : Shall be given
 Displacement : " " "
 Bore x Stroke : " " "
 Compression ratio : Shall be given
 Power output : 300 -360 HP
 Torque output : 1500 – 1800 NM @ 1000- 1500 rpm
 Aspiration : Turbo charged

2.3. **Fuel System**

Fuel tank
 Capacity : ≥ 400 liters
 Filling Cap. : lockable
 Injection pump : Type of injection pump and governor shall be indicated.
 Injectors : Equipped with pre filter
 Water separator : integrated with the fuel filters.

2.4. **Lubrication System**

Manufacturer's current standard lubrication system shall be accepted.

- Oil pump : type shall be indicated.
- Oil cooler : Shall be indicated.

2.5. **Cooling System**

Medium	: Water
Circulation	: Mechanically pump forced
Radiator	: Tropical, heavy duty
Cooling fan	: Type and construction shall be indicated
Thermostat	: Tropical type
Warning device	: Audible & Visual

2.6. Air-intake System

Air cleaner	
Type	: Heavy duty, dry type with two stages
Pre cleaner	: Cyclone
Altitude compensator	: Shall be fitted
Restriction gauge	: Shall be fitted

2.7. Exhaust System

Type	: Heavy duty, truck type
Muffle	: Manufacturer's current standard which can withstand normal vibration conditions and capable of maintaining the sound and pollution level as low as possible

2.8. Electrical System

Battery type & capacity	: Tropical, 24V/150 AH @ 20 hr rating
Alternator output	: Shall be given
Starter motor capacity	: Shall be given
Horns	: Shall be electrical and Air operated
Lighting system	: Manufacturer's current standard and all lights required by motor vehicles for safety regulation shall be indicated
Wind shield wipers	: Dual electrical or air operated 3 speeds (High, low and intermittent) with automatic washer
Overload protection	: Manufacturer's current standard any type shall be indicated.
Stop bells	: A minimum of three shall be fitted

3. BODY (Fundamental)

- 3.1. Construction : manufacturer's latest standard welded closed profiles.
- Material : All steel. (Fiber glass material can be allowed only at the frontal parts of the bus body)
- Insulation : Effective against heat and sound
- 3.2. Dash board : Manufacturer standard
- 3.3. Luggage Compartment : $\geq 11\text{m}^3$
- 3.4. Seats
- Material : Manufacturer's current standard durable material and upholstery
- Type : High back luxury seats with safety belt and side motion.
- Arrangement : (2X2) Crosswise from the bus chassis
- : All seats shall be facing forward w/ hand rest.
- Driver seat : Separate and adjustable w/ air suspension & 3 point seat belt
- Safety belt : Shall be provided for all passengers.
- 3.5. Ventilation : Air duct with independent control for all passengers.
- : Air roof hatches
- 3.6. Door
- No. of doors : 2 doors on the right side for passengers and 1 for driver on the left side
- Type : Hinged, foldable or plug.
- Controlling mechanism : Manufacturer current standard.
- 3.7. Glass (Fundamental)
- Type : Laminated plate tempered known as safety glass
- Installation : Driver's signaling window and glass shall be fitted.
- : Side windows should be fixed
- 3.8. Bus Interior Parameter
- Headroom : $\geq 1900\text{ mm}$
- Gangway : $\geq 500\text{ mm}$

Seat pitch	: ≥ 750 mm
Seat width	: 450 mm
Passenger door width	: 800 mm
Sliding foot step	: Required
Instrumental panel	: All gauges and controls shall be indicated and labeled in English accepted
Sun Visors	: Two adjustable sun visors shall be installed
Mirrors	: Two heavy duty, truck type exterior mirrors shall be fitted on each side of the vehicle and one interior
Safety equipment	: An appropriate type fire extinguisher, first aid kit shall be provided and reflector.
Interior lighting	
No. of lamps	: Manufacturer's current standard, also type and
No.	of lamp shall be indicated.

4. CHASSIS

4.1. Frame

Construction	: Heavy duty, continues, which can withstand
stains	of rigorous on and off the road services
Type	: ladder type.

4.2. Bumper

Manufacturer's current standard heavy-duty front and rear steel bumpers shall be installed

4.3. Towing Devices

Front and rear towing devices shall be fitted on the chassis frame.

4.4. Spare Tire Carrier

It shall be located at a convenient place.

4.5. Dimensions (mm)

Ground clearance	: ≥ 210 mm
------------------	-----------------

Wheel base	: ≥ 5400 mm
Overall length	: $\geq 11,500$ mm
Overall width	: ≥ 2490 mm
Overall height	: ≥ 3350 mm
Front over hang	: ≥ 2200 mm
Rear " "	: ≥ 3240 mm
Approach angle	: shall be indicated
Departure angle	: shall be indicated

5. STEERING (Fundamental)

Location	: Left hand
System	: Hydraulic power assisted

6. POWER TRAIN

- 6.1. Clutch : Type torque, capacity and total friction area shall be indicated.
 Actuation type : Hydraulic w/ clutch boosters.

6.2. Transmission

Type	: Heavy duty, manual
Shifting mechanism	: Constant mesh Synchromesh combination
No. of speeds	: 6x1
Gear ration	: Shall be provided for all speeds.

6.3. Axles

Front

- Type : Heavy-duty "I-beam"
- Capacity : Shall be given

Rear

- Type : Heavy-duty, fully floating and single speed
- Capacity : shall be given

6.4. Suspensions

Front	: Manufacturers current product and Anti roll bar shall be fitted
Rear	: Manufacturers current product compatible with the axle rating.

7. AIR SUPPLY SYSTEM

- 7.1. Compressor type : Engine oil pressure lubricated
- 7.2. Warning device : Audible & visible low air pressure type
- 7.3. Air reserve tank : Shall be of ample capacity and shall be equipped with an appropriately located drain cock
- 7.4. Air line Type : Heavy duty steel pipes

8. BREAK SYSTEM

- 8.1. Type : Air brake
- 8.2. Service brakes : Full air pressure diaphragm operated on all wheel dual circuit full air system
- 8.3. Parking brakes : Spring loaded rear brake chamber with air release
- 8.4. Exhaust brake : With electro-pneumatic actuation.
- 8.5. Retarder : Shall be operated w/ electromagnetic system.

9. WHEEL AND TIRES

- 9.1. Wheels : Single front and rear wheels. All wheel and rims including spare shall be interchangeable
- 9.2. Tires (Fundamental)
 - Type : Tube/Tubeless
 - Size : $\geq 11.00 \times 20-16PR$
 - Tubes & flaps : Heavy duty

A complete spare tire shall be provided with each vehicle.

10. PERFORMANCE REQUIREMENT

- Turning radius : ≤ 10.4
- Angle of app./dep. (x/x) : Shall be indicated
- Gradeability ($\tan \theta$) : Shall be indicated
- Maximum speed : ≥ 100 km/hr
- Fuel consumption : Shall be indicated
- Certified engine data : Shall be given
- Braking Distance : Shall be given

11. TOOLS

All essential standard manufacturer's tools shall be provided with each vehicle

12. OTHERS

- | | |
|----------------------------------|--|
| Grease gun | : 1 pc |
| Hydraulic jack with wheel wrench | : 10 ton |
| Radio with cassette | : FM/AM, SW 4 Band Radio with DVD player, TV |
| with 24" | screen, four Wireless speakers and |
| antenna, required. | |
| Cigarette lighter | : Required |
| Ash Tray | : Required |
| Mud guard, Rear | : Required |
| - Fridge | : 135 lit, capacity min |
| - Cupboard with drawers | : Required |
| - Plastic LOGO with stickers | : Required |
| - Tea or coffee machine | : Required |
| - Digital clock | : Required |
| - Microphone | : Required |
| - Emergency Hummer | : Required |
| - Foot rest | : Required |

13. OPTIONAL ITEMS (Fundamental)

Manufacturer's optional items which make the bus more comfortable with price list shall be provided.

14. COLOR

As per the buyer's choice.

15. MANUAL

- | | |
|----------------------------------|----------------|
| Owner's manual | : 1 each/ unit |
| Parts manual | : 1 each/ lot |
| Repair manual | : 1 each/ lot |
| Colored lubrication system chart | : required |
| Colored cooling system chart | : required |

16. Life Cycle Costing overall Requirements: Bidders must provide detail data for

1. Fuel Consumption (Liter / km) at 800,000 km per year (Terrain 4WD)
2. Service / Field kit spare parts cost per year

3. Maintenance cost per year

4. Please consider disposal values after five years as ' ZERO Value '

17. FIELD KIT SPARE PARTS

The following list for each unit price list shall be provided with the offer.

The quality and item should be strictly followed.

Item no.	Description	Qty.
1	Oil filter elements	6 each
2	Fuel filter elements	6 "
3	Belts	3 "
4	Engine top overhaul gasket kit	1 "
5	Fluid, brake and air hoses	1 "
6	Cooling hoses	1 "
7	Air cleaner elements	6 "
8	Electrical fuel and lamps	1 "
9	Brake cylinder and master cylinder repair kit	1 "
10	Locking fuel tank cap	1 "
11	Injector nozzle assembly	1 set
12	Engine water pump repair kit	1 "
13	Brake shoe lining for all wheels with rivets	1 set
14	Extension light complete with its cord and socket	1 set
15	Air pressure regulator and distributor repair kit	1 each
16	Shock absorbers (F&R)	1 set each
17	Rubber wiper blade	1 " "

SECTION 3b: RELATED SERVICES

Further to the Schedule of Requirements in the preceding Table, Bidders are requested to take note of the following additional requirements, conditions, and related services pertaining to the fulfillment of the requirements.

No.	Related Services	Terms / Responsibilities
1	Delivery Term [INCOTERMS 2010]	CIP Addis Ababa, Ethiopia
2	Exact Address of Delivery	United Nations Development Programme (UNDP) Procurement Unit ECA Compound, OLD Building 6TH Floor, Africa Hall, North Wing PO BOX. 5580 TEL. +251 115 5151 77 FAX. +251 115 5151 47 ADDIS ABABA ETHIOPIA
3	Mode of Transport	SEA
4	UNDP Preferred Freight Forwarder, if any	<input checked="" type="checkbox"/> With freight forwarder whose global presence is proved and reliable in offering the freight forwarder service
5	Distribution of Shipping Documents	<input checked="" type="checkbox"/> Bill of Loading (B/L): Two (2) Original and two (2) copies <input checked="" type="checkbox"/> Certificate of Origin (C/O): One (1) Original and two (2) copies (stamped and signed by Chamber of Commerce) <input checked="" type="checkbox"/> Commercial Invoice: <i>Three (3) copies (stamped and signed by Chamber of Commerce)</i> <input checked="" type="checkbox"/> Delivery Note: <i>Three (3) copies</i> <input checked="" type="checkbox"/> Packing List: <i>Three (3) copies</i> <input checked="" type="checkbox"/> Insurance Coverage Certificate: <i>One (1) original and copy</i>
6	Delivery Date	Forty five (45) to 90 (Ninety) calendar days after issuing Purchase Order (PO)
7	Customs clearance	UNDP Ethiopia Country Office will be responsible to clear cargo from : Addis Ababa, Ethiopia, customs Office / premises
8	Ex-factory / Pre-shipment inspection	Shall be conducted by supplier itself

No.	Related Services	Terms / Responsibilities
9	Inspection upon delivery	<input checked="" type="checkbox"/> UNDP and End User will conduct post-delivery inspection of the delivered Vehicles, and will then verify operating functions as per the requirement
10	Payment Terms	100% within 30 days upon UNDP's acceptance of the Vehicles delivered as specified and receipt of invoice.
11	Conditions for Release of Payment	<input checked="" type="checkbox"/> Pre-shipment inspection <input checked="" type="checkbox"/> Inspection upon arrival at destination by UNDP and Ethiopian Postal Services Enterprise. <input checked="" type="checkbox"/> Written Acceptance of Goods based on full compliance with ITB requirements.
12	After-sale services required	<input checked="" type="checkbox"/> Warranty on Parts and Labor for minimum period of three (3) years <input checked="" type="checkbox"/> supply of required spare parts for the coming ten years. <input checked="" type="checkbox"/> Provision of Service Unit when pulled out for maintenance/ repair
13	All documentations, including catalogs, instructions and operating manuals, shall be in this language	<input checked="" type="checkbox"/> English

Supply and Delivery of Two Inter-City Buses

**Procurement Reference No.: ETH/ITB/2015/01 (Re-
advertisement)**

Technical Proposal

Legal Name of Proposing [insert here]

Organization / Firm:

Country of Registration: [insert here]

Year of Registration: [insert here]

Name of Signatory for [insert here]

this Proposal:

Designation of the [insert here]

Signatory:

Date of Preparation: [insert here]

Email: [insert here]

Business Address: [insert here]

Phone / Fax: [insert here]

Skype Account: [insert here]

Do not Open before the ITB Bid Opening Date

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Page

TECHNICAL PROPOSAL COVER PAGES

Section 4 – Proposal Submission Form (use the template hereto) i.e., Statement of Declaration
Statement of Full Disclosure (use the template hereto)

Section 5 – Documents Establishing the Eligibility and Qualification of the Bidder (use the template
hereto)

SECTION I. EXPERTISE OF FIRM/ ORGANISATION

- 1.1 Brief Description of Proposer as an Entity
- 1.2 Financial Capacity and/or Standing
- 1.3 Track Record and Experiences

SECTION II. SCOPE OF SUPPLY, TECHNICAL SPECIFICATIONS, AND RELATED SERVICES

- 2.1 Scope of Supply
- 2.2 Technical Quality Assurance Mechanism
- 2.3 Reporting and Monitoring
- 2.4 Subcontracting (if any)
- 2.5 Risks and Mitigation Measures
- 2.6 Implementation Timelines / Delivery
- 2.7 Partnerships (if any)
- 2.8 Anti-corruption Strategy
- 2.9 Other

FINANCIAL PROPOSAL COVER PAGE

Price Schedule Form

- I. Cost breakdown per Deliverables
- II. Cost Breakdown by Cost Component

BID SECURITY

BANK REFERENCE

ANNEXES

Annexes should be attached chronologically as per the instruction under **Bid Data Sheet (DS) No. 9**
(B.9.5.C.15.4b), **26 (C.15.1)** and **32 (F.34)** (*mandatory to attach with the bid proposal to be considered
in the evolution*))

Documentation Checklist (as per the attached checklist attached hereto)

Section 4: Bid Submission Form⁸

(This should be written in the Letterhead of the Bidder. Except for indicated fields, no changes may be made in this template.)

Insert: Location

Insert: Date

To: Janvier Wussinu
Deputy Country Director – Operations
United Nations Development Programme
Addis Ababa, Ethiopia

Dear Mr. Wussinu;

We, the undersigned, hereby offer to supply the goods and related services required for [insert: title of goods and services required as per ITB] in accordance with your Invitation to Bid dated [insert: bid date]. We are hereby submitting our Bid, which includes the Technical Bid and Price Schedule.

We hereby declare that:

- a) All the information and statements made in this Bid are true and we accept that any misrepresentation contained in it may lead to our disqualification;
- b) We are currently not on the removed or suspended vendor list of the UN or other such lists of other UN agencies, nor are we associated with, any company or individual appearing on the 1267/1989 list of the UN Security Council;
- c) We have no outstanding bankruptcy or pending litigation or any legal action that could impair our operation as a going concern; and
- d) We do not employ, nor anticipate employing, any person who is or was recently employed by the UN or UNDP.

We confirm that we have read, understood and hereby fully accept the Schedule of Requirements and Technical Specifications describing the duties and responsibilities required of us in this ITB, and the General Terms and Conditions of UNDP's Standard Contract for this ITB.

We agree to abide by this Bid for 120 days.

We undertake, if our Bid is accepted, to initiate the supply of goods and provision of related services not later than the date indicated in the Data Sheet.

We fully understand and recognize that UNDP is not bound to accept this Bid, that we shall bear all costs associated with its preparation and submission, and that UNDP will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the evaluation.

We remain,

Yours sincerely,

Authorized Signature [In full and initials]: _____

⁸ No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Bid.

Name of Signatory: _____

Title of Signatory: _____

Name of Firm: _____

Contact Details: _____

Corporate Seal: [please mark this letter with your corporate seal, if available]

Section 5: Documents Establishing the Eligibility and Qualifications of the Bidder

Bidder Information Form*

Date: [insert date (as day, month and year) of Bid Submission]

ITB No.: [insert number of bidding process]

Page _____ of _____ pages

1. Bidder's Legal Name	[insert Bidder's legal name]	
2. In case of Joint Venture (JV), legal name of each party:	[insert legal name of each party in JV]	
3. Actual or intended Country/ies of Registration/Operation:	[insert actual or intended Country of Registration]	
4. Year of Registration in its Location:	[insert Bidder's year of registration]	
5. Countries of Operation [Click here to enter text]	6. No. of staff in each Country [Click here to enter text]	7. Years of Operation in each [Click here to enter text]
8. Legal Address/es in Country/ies of Registration/Operation:	[insert Bidder's legal address in country of registration]	
9. Value and Description of Top three (3) Biggest Contract for the past five (5) years: [insert here]		
10. Latest Credit Rating (Score and Source, if any): [insert here]		
11. Brief description of litigation history (disputes, arbitration, claims, etc.), indicating current status and outcomes, if already resolved. [insert here if any]		
12. Bidder's Authorized Representative Information	Name:	[insert Authorized Representative's name]
	Address:	[insert Authorized Representative's Address]
	Telephone/Fax numbers:	[insert Authorized Representative's telephone/fax numbers]
	Email Address:	[insert Authorized Representative's email address]
13. Are you in the UNPD List 1267.1989 or UN Ineligibility List?		<input type="checkbox"/> YES <input type="checkbox"/> NO

14. Attached are copies of original documents of:

- ☐ All eligibility document requirements listed in the Data Sheet
- ☐ If Joint Venture/Consortium – copy of the Memorandum of Understanding/Agreement or Letter of Intent to form a JV/Consortium, or Registration of JV/Consortium, if registered
- ☐ If case of Government corporation or Government-owned/controlled entity, documents establishing legal and financial autonomy and compliance with commercial law.

Joint Venture Partner Information Form (if Registered)¹⁰

Date: [insert date (as day, month and year) of Bid Submission]

ITB No.: [insert number of bidding process]

Page _____ of _____ pages

1. Bidder's Legal Name: [insert Bidder's legal name]		
2. JV's Party legal name: [insert JV's Party legal name]		
3. JV's Party Country of Registration: [insert JV's Party country of registration]		
4. Year of Registration: [insert Party's year of registration]		
5. Countries of Operation: [Click here to enter text]	6. No. of staff in each Country: [Click here to enter text]	7. Years of Operation in each Country: [Click here to enter text]
8. Legal Address/es in Country/ies of Registration/Operation: [insert Party's legal address in country of registration]		
9. Value and Description of Top three (3) Biggest Contract for the past five (5) years [Click here to enter text]		
10. Latest Credit Rating (if any): [Click here to enter text]		
11. Brief description of litigation history (disputes, arbitration, claims, etc.), indicating current status and outcomes, if already resolved. [Click here to enter text]		
13. JV's Party Authorized Representative Information Name: [insert name of JV's Party authorized representative] Address: [insert address of JV's Party authorized representative] Telephone/Fax numbers: [insert telephone/fax numbers of JV's Party authorized representative] Email Address: [insert email address of JV's Party authorized representative]		
14. Attached are copies of original documents of: [check the box(es) of the attached original documents] <input type="checkbox"/> All eligibility document requirements listed in the Data Sheet		

¹⁰ The Bidder shall fill in this Form in accordance with the instructions. Apart from providing additional information, no alterations to its format shall be permitted and no substitutions shall be accepted.

- ☐ Articles of Incorporation or Registration of firm named in 2.
- ☐ In case of government owned entity, documents establishing legal and financial autonomy and compliance with commercial law.

Section 6: Technical Bid Form

INSERT TITLE OF THE ITB

Name of Bidding Organization / Firm:	[Click here to enter text]
Country of Registration:	[Click here to enter text]
Name of Contact Person for this Bid:	[Click here to enter text]
Designation of Contact Person:	[Click here to enter text]
Address:	[Click here to enter text]
Phone / Fax:	[Click here to enter text]
Email:	[Click here to enter text]

Note: Technical Proposals not submitted in this format may be rejected.

SECTION 1: EXPERTISE OF FIRM/ ORGANISATION

This section should fully explain the Bidder's resources in terms of personnel and facilities necessary for the performance of this requirement.

1.1 Brief Description of Bidder as an Entity:

Provide a brief description of the organization / firm submitting the Bid, its legal mandates/authorized business activities, the year and country of incorporation, and approximate annual budget, etc. Include reference to reputation, or any history of litigation and arbitration in which the organisation / firm has been involved that could adversely affect or impact the delivery of goods and/or performance of related services, indicating the status/result of such litigation/arbitration.

1.2 Financial Capacity:

Provide a brief description of the organization / firm financial stand which clearly indicate its strength to Technical Panel who will appraise the proposal.

Provide as an attachment the latest Audited Financial Statement (Income Statement and Balance Sheet) duly certified by a Public Accountant, and with authentication of receiving by the Government's Internal Revenue Authority. Include any indication of credit rating, industry rating, etc.

Provide tabular summary of the respective Audited Financial and/or its equivalent Statements in the last two (2) years.

You are advised to use the format below:

Item	Descriptions	Year: _____ In US\$	Year: _____ In US\$
a.	Current Assets		
b.	Fixed Assets (Property, Plant & Equipment - PPE)		

¹¹ *Technical Bids not submitted in this format may be rejected.*

Item	Descriptions	Year: _____ In US\$	Year: _____ In US\$
c.	Total Assets [a + b]		
d.	Current Liabilities		
e.	Long-term Liabilities		
f.	Total Liabilities/debt [d + e]		
g.	Equity [c - f]		
h.	Capital Employed and Liabilities [f + g]		
i.	Net Sales (Revenue)		
j.	Total Expenses (Selling and Administration)		
k.	Profit before Tax [i - j]		
l.	Profit tax		
m.	Profit after Tax (Net Profit) [k - l]		

1.3. Track Record and Experiences:

Provide the following information regarding corporate experience within at least the last five (5) years which are related or relevant to those required for this Contract.

N o.	Name of project	Client	Contract Value	Period of activity	Types of activities undertaken	Status or Date Completed	References Contact Details (Name, Title – Mr., Mrs., Dr. to properly address, Phone, Email*)

* Be sure the correct email address is indicated

SECTION 2 - SCOPE OF SUPPLY, TECHNICAL SPECIFICATIONS, AND RELATED SERVICES

This section should demonstrate the Bidder's responsiveness to the specification by identifying the specific components proposed, addressing the requirements, as specified, point by point; providing a detailed description of the essential performance characteristics proposed; and demonstrating how the proposed bid meets or exceeds the specifications.

2.1. Scope of Supply:

Please provide a detailed description of the goods to be supplied, indicating clearly how they comply with the technical specifications required by the ITB (see below table); describe how the organisation/firm will supply the goods and any related services, keeping in mind the appropriateness to local conditions and project environment. *You are advised to use the format below:*

Item No.	Item/s to be Supplied (Minimum Technical Requirements Including Applicable Standards)	UoM	Qty	Specification Offered	Bidder's Remark on Compliance of Specification Offered	UNDP Technical Evaluators' Remark
-------------	--	-----	-----	--------------------------	--	---

Item No.	Item/s to be Supplied (Minimum Technical Requirements Including Applicable Standards)	UoM	Qty	Specification Offered	Bidder's Remark on Compliance of Specification Offered	UNDP Technical Evaluators' Remark

A supporting document with full details may be annexed to this section

2.2. Technical Quality Assurance Mechanisms:

The bid shall also include details of the Bidder's internal technical and quality assurance review mechanisms, all the appropriate quality certificates, export licenses and other documents attesting to the superiority of the quality of the goods and technologies to be supplied.

2.3. Reporting and Monitoring:

Please provide a brief description of the mechanisms proposed for this project for reporting to the UNDP and partners, including a reporting schedule.

2.4. Subcontracting (if any):

Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors. Special attention should be given to providing a clear picture of the role of each entity and how everyone will function as a team.

2.5. Risks / Mitigation Measures:

Please describe the potential risks for the implementation of this project that may impact achievement and timely completion of expected results as well as their quality. Describe measures that will be put in place to mitigate these risks. *You are advised to use the format below:*

Phase	Potential Risk	Impact	Significance Level (H, M, L)*	Probability of Occurrence (H, M, L)*	Risk Mitigation Measures to be Taken

*Note: * H: High; M: Medium; L: Low*

2.6 Implementation Timelines:

The Bidder shall submit a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.

2.7. Partnerships (Optional):

Explain any partnerships with local, international or other organizations that are planned for the implementation of the project. Special attention should be given to providing a clear picture of the role of each entity and how everyone will function as a team. Letters of commitment from partners and an indication of whether some or all have successfully worked together on other previous projects is encouraged.

2.8. Anti-Corruption Strategy (Optional):

Define the anti-corruption strategy that will be applied in this project to prevent the misuse of funds. Describe the financial controls that will be put in place.

2.9 Statement of Full Disclosure:

This is intended to disclose any potential conflict in accordance with the definition of "conflict" under **Section 4** of this document, if any.

2.10 Other:

Any other comments or information regarding the bid and its implementation.

Period: From – To	Name of activity/ Project/ funding organisation, if applicable:	Job Title and Activities undertaken/Description of actual role performed:
e.g. June 2010-January 2011		
Etc.		
Etc.		
References no.1 <i>(minimum of 3):</i>	<i>Name</i> <i>Designation</i> <i>Organization</i> <i>Contact Information – Address; Phone; Email; etc.</i>	
Reference no.2	<i>Name</i> <i>Designation</i> <i>Organization</i> <i>Contact Information – Address; Phone; Email; etc.</i>	
Reference no.3	<i>Name</i> <i>Designation</i> <i>Organization</i> <i>Contact Information – Address; Phone; Email; etc.</i>	

Declaration:

I confirm my intention to serve in the stated position and present availability to serve for the term of the proposed contract. I also understand that any wilful misstatement described above may lead to my disqualification, before or during my engagement.

Signature of the Nominated Team Leader/Member

Date Signed

** It should be signed by the proposed consultant whose CV to be attached in the Technical Proposal*

The Proposing Firm shall provide the summary of the key personnel who will be engaged in terms of their respective role, specialization, nationality and years of experience as per the following template

No.	Name of the Consultant	Position in the Project Team	Specialization	Nationality	Professional Experience (in years)
1					
2					
3					
4					
5					

BANK REFERENCE DETAILS

In case of winning the designated RFP contract, the Proposing Service Provider hereby authorizes UNDP Ethiopia Country Office to effect all payments to the following Bank account details.

Attach your client bank confirmation letter where electronic money transfer take place.

Name of the Bank:	[insert here]
Branch Name:	[insert here]
Bank Address:	City: [insert here] State/Province: [insert here] Country: [insert here] Postal Code: [insert here]
Bank ID Qualifier:	[insert here]
Bank ID/Fed Wire / ABA No. (bank account located in USA)	[insert here]
SWIFT Code:	[insert here]
IBAN ((bank account located in Europe)	[insert here]
Bank Account Number:	[insert here]
Account Type:	<input type="checkbox"/> Checking <input type="checkbox"/> Savings

Note: Double click on the respective Check Box and click checked in the dialogue box of your choice.

Documentation Checklist

SN	Documentation Requirement	Your Responses		
		YES, We will Comply	NO, We will not Comply	If you cannot comply, indicate the reason(s)
1	Annexed duly Signed Renewed Business License and/or Company Registration Certificate with Articles of Incorporation or its equivalent	<input type="checkbox"/>	<input type="checkbox"/>	
2	Annexed Tax Registration or TIN/VAT Certificate	<input type="checkbox"/>	<input type="checkbox"/>	
3	Annexed Tax Payment Certificate or Certificate of Tax Exemption by the Internal Revenue Authority of Registered Country	<input type="checkbox"/>	<input type="checkbox"/>	
4	Meet the Minimum Years of Experience in the Supply, Installation & Training of the Product and/or Similar Projects	<input type="checkbox"/>	<input type="checkbox"/>	
5	Annexed Original Authenticated Bid Security as per the Format Suggested in the ITB	<input type="checkbox"/>	<input type="checkbox"/>	
6	Annexed Confirmation to Submit Quality Inspection and Testing Certificates for the goods to be supplied	<input type="checkbox"/>	<input type="checkbox"/>	
7	Accept to Offer Unconditional Performance Security upon Bid Award	<input type="checkbox"/>	<input type="checkbox"/>	
8	Annexed Past Two (2) Years Audited or its equivalent Financial Statements	<input type="checkbox"/>	<input type="checkbox"/>	
9	Annexed Statement of Satisfactory Performance from Top Three (3) Firms in the Past Five (5) Years	<input type="checkbox"/>	<input type="checkbox"/>	
10	Meet Delivery Lead Time (LT) as Stated in the ITB	<input type="checkbox"/>	<input type="checkbox"/>	
11	Annexed duly signed Manufacturer Warranty Certificate and Accept After-sales Requirements	<input type="checkbox"/>	<input type="checkbox"/>	
12	Annexed Bank Reference Details as per the Template from client Bank	<input type="checkbox"/>	<input type="checkbox"/>	
13	Accept All Provisions of Invitation to Bid (ITB) General Terms and Conditions annexed hereto	<input type="checkbox"/>	<input type="checkbox"/>	
14	Annexed Renewed ISO or Equivalent Quality Certificates	<input type="checkbox"/>	<input type="checkbox"/>	
15	Annexed Renewed Environmental Compliance ISO 14000 or its Equivalent Certificate	<input type="checkbox"/>	<input type="checkbox"/>	
16	Others [pls. specify and list further]	<input type="checkbox"/>	<input type="checkbox"/>	

Note: Double click on the appropriate Check Box and click checked in the dialogue box of your choice...

All other information and documentations that we have not provided automatically implies our fully compliance with the requirements, terms and conditions of the ITB.

Signatory Full Name: _____

Designation: _____

Signature: _____

Date Signed: _____

Company Seal: _____

ANNEX III

Supply and Delivery of Two Inter-City Buses (Re-advertisement)

Procurement Reference No.: ETH/ITB/2015/01

Financial Proposal

Name of Proposing [insert here]

Organization / Firm:

Country of Registration: [insert here]

Name of Signatory for [insert here]

this Proposal:

Date of Preparation: [insert here]

Email: [insert here]

Address: [insert here]

Phone / Fax: [insert here]

Cover Letter

To: Janvier Wussinu
Deputy Country Director – Operations
United Nations Development Programme
Addis Ababa, Ethiopia

Dear Mr. Wussinu;

Having examined the Solicitation Documents, the receipt of which is hereby duly acknowledged, I, the undersigned, offer to provide Individual Consulting services [insert the description of the profession/activity for project/programme/office] for the lump sum amount of **[insert the lump sum amount in figures and words including the currency]** for LOT No. [Insert the specific LOT Number] as may be ascertained in accordance with the Price Schedule attached herewith and made part of this Proposal.

I undertake, if my Proposal is accepted, to commence and complete delivery of all services specified in the contract within the time frame stipulated in the Terms of Reference (ToR).

I agree to abide by this Proposal for a period of **120 days** from the date fixed for opening of Proposals in the Individual Consultant Procurement Notice, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

I understand that you are not bound to accept any Proposal you may receive.

Signatory Full Name: _____

Signature: _____

Date Signed: _____

Corporate Seal: _____

SECTION 7: PRICE SCHEDULE FORM¹²

Directions:

- The Bidder is required to prepare the Price Schedule as indicated in the Instruction to Bidders.
- The Price Schedule must provide a detailed cost breakdown of all goods and related services to be provided.
- Please verify your Financial Quotation to **avoid arithmetic error** before submitting.
- The financial bid shall specify a **total lump sum amount** including all related services and as per the indicated INCOTERM which **UNDP Ethiopia Country Office will be obligated to pay to Prospect Bidder upon successful delivery with in 30 days.**
- Do not forget to indicate the Procurement **Reference no. (ETH/ITB/2015/01)** as a **Subject Line** in any of your correspondences.

No.	Item/ Description of Minimum Specification	Qty	Country of Origin	Unit Price in <i>(state the currency)</i>	Total Price in <i>(state the currency)</i>
1.	Inter-City Buses	2.00			
2	FOB Price				
3	Sea Freight, Insurance and other related Logistics Costs				
4	CIP ADDIS ABABA (INCOTEM 2010)				
5	Costs of Consumables (see the attached lists) per year				

Amount in Words: [Insert the total amount in words]

Section 8: FORM FOR BID SECURITY

(This must be finalized using the official letterhead of the Issuing Bank. Except for indicated fields, no changes may be made in this template.)

To: UNDP
[Insert contact information as provided in Data Sheet]

WHEREAS [name and address of Contractor] (hereinafter called "the Bidder") has submitted a Bid to UNDP dated Click here to enter a date. , to deliver goods and execute related services for [indicate ITB title] (hereinafter called "the Bid");

AND WHEREAS it has been stipulated by you that the Bidder shall furnish you with a Bank Guarantee by a recognized bank for the sum specified therein as security in the event that the Bidder:

- a) Fails to sign the Contract after UNDP has awarded it;
- b) Withdraws its Bid after the date of the opening of the Bid;
- c) Fails to comply with UNDP's variation of requirement, as per ITB **Section F.3**; or
- d) Fails to furnish Performance Security, insurances, or other documents that UNDP may require as a condition to rendering the contract effective.

AND WHEREAS we have agreed to give the Bidder such this Bank Guarantee:

NOW THEREFORE we hereby affirm that we are the Guarantor and responsible to you, on behalf of the Bidder, up to a total of [amount of guarantee] [in words and numbers], such sum being payable in the types and proportions of currencies in which the Price Bid is payable, and we undertake to pay you, upon your first written demand and without cavil or argument, any sum or sums within the limits of [amount of guarantee as aforesaid] without your needing to prove or to show grounds or reasons for your demand for the sum specified therein.

This guarantee shall be valid until **30 days after the date of validity of the bids.**

SIGNATURE AND SEAL OF THE GUARANTOR BANK

Date.....

Name of Bank.....

Address.....

SECTION 9: FORM FOR PERFORMANCE SECURITY¹³

(This must be finalized using the official letterhead of the Issuing Bank. Except for indicated fields, no changes may be made in this template.)

To: UNDP

[Insert contact information as provided in Data Sheet]

WHEREAS [name and address of Contractor] (hereinafter called "the Contractor") has undertaken, in pursuance of Contract No. Click to enter dated Click to enter, to deliver the goods and execute related services Click here to enter text. (hereinafter called "the Contract"):

AND WHEREAS it has been stipulated by you in the said Contract that the Contractor shall furnish you with a Bank Guarantee by a recognized bank for the sum specified therein as security for compliance with his obligations in accordance with the Contract:

AND WHEREAS we have agreed to give the Contractor such a Bank Guarantee:

NOW THEREFORE we hereby affirm that we are the Guarantor and responsible to you, on behalf of the Contractor, up to a total of [amount of guarantee] [in words and numbers], such sum being payable in the types and proportions of currencies in which the Contract Price is payable, and we undertake to pay you, upon your first written demand and without cavil or argument, any sum or sums within the limits of [amount of guarantee as aforesaid] without your needing to prove or to show grounds or reasons for your demand for the sum specified therein.

This guarantee shall be valid until a **date 30 days** from the date of issue by UNDP of a **certificate of satisfactory performance and full completion of services by the Contractor**.

SIGNATURE AND SEAL OF THE GUARANTOR BANK

Date.....

Name of Bank.....

Address.....

¹³ If the ITB requires the submission of a Performance Security, which shall be made a condition to the signing and effectivity of the contract, the Performance Security that the Bidder's Bank will issue shall use the contents of this template

SECTION 10: FORM FOR ADVANCED PAYMENT GUARANTEE¹⁴

(This must be finalized using the official letterhead of the Issuing Bank. Except for indicated fields, no changes may be made in this template.)

_____ [Bank's Name, and Address of Issuing Branch or Office]

Beneficiary: _____ [Name and Address of UNDP]

Date: _____ ++++++

ADVANCE PAYMENT GUARANTEE No.: _____

We have been informed that [name of Company] (hereinafter called "the Contractor") has entered into Contract No. [reference number of the contract] dated [insert: date] with you, for the provision of [brief description of ITB requirements] (hereinafter called "the Contract").

Furthermore, we understand that, according to the conditions of the Contract, an advance payment in the sum of [amount in words] ([amount in figures]) is to be made against an advance payment guarantee.

At the request of the Contractor, we [name of Bank] hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of [amount in words] ([amount in figures])¹⁵ upon receipt by us of your first demand in writing accompanied by a written statement stating that the Contractor is in breach of its obligation under the Contract because the Contractor has used the advance payment for purposes other than toward providing the goods and related services under the Contract.

It is a condition for any claim and payment under this guarantee to be made that the advance payment referred to above must have been received by the Contractor on its account number _____ at [name and address of Bank].

The maximum amount of this guarantee shall be progressively reduced by the amount of the advance payment repaid by the Contractor as indicated in copies of certified monthly statements which shall be presented to us. This guarantee shall expire, at the latest, upon our receipt of the monthly payment certificate indicating that the Consultants have made full repayment of the amount of the advance payment, or on the ___ day of _____, 2____, 20__ whichever is earlier. Consequently, any demand for payment under this guarantee must be received by us at this office on or before that date.

This guarantee is subject to the Uniform Rules for Demand Guarantees, **ICC Publication No. 458**.

[signature(s)]

Note: All italicized text is for indicative purposes only to assist in preparing this form and shall be deleted from the final product.

SECTION 11: CONTRACT

**THIS IS UNDP'S TEMPLATE FOR CONTRACT FOR THE BIDDER'S REFERENCE. ADHERENCE TO ALL
TERMS AND CONDITIONS IS MANDATORY.**



GENERAL TERMS AND CONDITIONS FOR GOODS

1. ACCEPTANCE OF THE PURCHASE ORDER

This Purchase Order may only be accepted by the Supplier's signing and returning an acknowledgement copy of it or by timely delivery of the goods in accordance with the terms of this Purchase Order, as herein specified. Acceptance of this Purchase Order shall effect a contract between the Parties under which the rights and obligations of the Parties shall be governed solely by the terms and conditions of this Purchase Order, including these General Conditions. No additional or inconsistent provisions proposed by the Supplier shall bind UNDP unless agreed to in writing by a duly authorized official of UNDP.

2. PAYMENT

- 2.1.1 UNDP shall, on fulfillment of the Delivery Terms, unless otherwise provided in this Purchase Order, make payment within 30 days of receipt of the Supplier's invoice for the goods and copies of the shipping documents specified in this Purchase Order.
- 2.1.2 Payment against the invoice referred to above will reflect any discount shown under the payment terms of this Purchase Order, provided payment is made within the period required by such payment terms.
- 2.1.3 Unless authorized by UNDP, the Supplier shall submit one invoice in respect of this Purchase Order, and such invoice must indicate the Purchase Order's identification number.
- 2.1.4 The prices shown in this Purchase Order may not be increased except by express written agreement of UNDP.

3. TAX EXEMPTION

- 3.1 Section 7 of the Convention on the Privileges and Immunities of the United Nations provides, inter alia, that the United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for utilities services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize UNDP's exemption from such taxes, duties or charges, the Supplier shall immediately consult with UNDP to determine a mutually acceptable procedure.
- 3.2 Accordingly, the Supplier authorizes UNDP to deduct from the Supplier's invoice any amount representing such taxes, duties or charges, unless the Supplier has consulted with UNDP before the payment thereof and UNDP has, in each instance, specifically authorized the Supplier to pay such taxes, duties or charges under protest. In that event, the Supplier shall provide UNDP with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

4. RISK OF LOSS

Risk of loss, damage to or destruction of the goods shall be governed in accordance with DDU Incoterms 2000, unless otherwise agreed upon by the Parties on the front side of this Purchase Order.

5. EXPORT LICENCES

Notwithstanding any INCOTERM 2000 used in this Purchase Order, the Supplier shall obtain any export licences required for the goods.

6. FITNESS OF GOODS/PACKAGING

The Supplier warrants that the goods, including packaging, conform to the specifications for the goods ordered under this Purchase Order and are fit for the purposes for which such goods are ordinarily used and for purposes expressly made known to the Supplier by UNDP, and are free from defects in workmanship and materials. The Supplier also warrants that the goods are contained or packaged adequately to protect the goods.

7. INSPECTION

- 7.1. UNDP shall have a reasonable time after delivery of the goods to inspect them and to reject and refuse acceptance of goods not conforming to this Purchase Order; payment for goods pursuant to this Purchase Order shall not be deemed an acceptance of the goods.
- 7.2. Inspection prior to shipment does not relieve the Supplier from any of its contractual obligations.

8. INTELLECTUAL PROPERTY INFRINGEMENT

The Supplier warrants that the use or supply by UNDP of the goods sold under this Purchase Order does not infringe any patent, design, trade-name or trade-mark. In addition, the Supplier shall, pursuant to this warranty, indemnify, defend and hold UNDP and the United Nations harmless from any actions or claims brought against UNDP or the United Nations pertaining to the alleged infringement of a patent, design, trade-name or trade-mark arising in connection with the goods sold under this Purchase Order.

9. RIGHTS OF UNDP

In case of failure by the Supplier to fulfil its obligations under the terms and conditions of this Purchase Order, including but not limited to failure to obtain necessary export licences, or to make delivery of all or part of the goods by the agreed delivery date or dates, UNDP may, after giving the Supplier reasonable notice to perform and without prejudice to any other rights or remedies, exercise one or more of the following rights:

- a) Procure all or part of the goods from other sources, in which event UNDP may hold the Supplier responsible for any excess cost occasioned thereby.
- b) Refuse to accept delivery of all or part of the goods.
- c) Cancel this Purchase Order without any liability for termination charges or any other liability of any kind of UNDP.

10. LATE DELIVERY

Without limiting any other rights or obligations of the parties hereunder, if the Supplier will be unable to deliver the goods by the delivery date(s) stipulated in this Purchase Order, the Supplier shall (i) immediately consult with UNDP to determine the most expeditious means for delivering the goods and (ii) use an expedited means of delivery, at the Supplier's cost (unless the delay is due to Force Majeure), if reasonably so requested by UNDP.

11. ASSIGNMENT AND INSOLVENCY

- 11.1. The Supplier shall not, except after obtaining the written consent of UNDP, assign, transfer, pledge or make other disposition of this Purchase Order, or any part thereof, or any of the Supplier's rights or obligations under this Purchase Order.

11.2. Should the Supplier become insolvent or should control of the Supplier change by virtue of insolvency, UNDP may, without prejudice to any other rights or remedies, immediately terminate this Purchase Order by giving the Supplier written notice of termination.

12. USE OF UNDP OR UNITED NATIONS NAME OR EMBLEM

The Supplier shall not use the name, emblem or official seal of UNDP or the United Nations for any purpose.

13. PROHIBITION ON ADVERTISING

The Supplier shall not advertise or otherwise make public that it is furnishing goods or services to UNDP without specific permission of UNDP in each instance.

14. CHILD LABOUR

The Supplier represents and warrants that neither it nor any of its affiliates is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical, mental, spiritual, moral or social development.

Any breach of this representation and warranty shall entitle UNDP to terminate this Purchase Order immediately upon notice to the Supplier, without any liability for termination charges or any other liability of any kind of UNDP.

15. MINES

The Supplier represents and warrants that neither it nor any of its affiliates is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.

Any breach of this representation and warranty shall entitle UNDP to terminate this Purchase Order immediately upon notice to the Supplier, without any liability for termination charges or any other liability of any kind of UNDP.

16. SETTLEMENT OF DISPUTES

16.1 Amicable Settlement

The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of, or relating to this Purchase Order or the breach, termination or invalidity thereof. Where the Parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the Parties.

16.2 Arbitration

Unless, any such dispute, controversy or claim between the Parties arising out of or relating to this Purchase Order or the breach, termination or invalidity thereof is settled amicably under the preceding paragraph of this Section within sixty (60) days after receipt by one Party of the other Party's request for such amicable settlement, such dispute, controversy or claim shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining, including its provisions on

applicable law. The arbitral tribunal shall have no authority to award punitive damages. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such controversy, claim or dispute.

17. PRIVILEGES AND IMMUNITIES

Nothing in or related to these General Terms and Conditions or this Purchase Order shall be deemed a waiver of any of the privileges and immunities of the United Nations, including its subsidiary organs.

18. SEXUAL EXPLOITATION:

- 18.1 The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by it or by any of its employees or any other persons who may be engaged by the Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all appropriate measures to prohibit its employees or other persons engaged by it from, exchanging any money, goods, services, offers of employment or other things of value, for sexual favors or activities, or from engaging in any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNDP to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.
- 18.2 UNDP shall not apply the foregoing standard relating to age in any case in which the Contractor's personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of eighteen years with whom sexual activity has occurred and in which such marriage is recognized as valid under the laws of the country of citizenship of such Contractor's personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.

19.0 OFFICIALS NOT TO BENEFIT:

The Contractor warrants that no official of UNDP or the United Nations has received or will be offered by the Contractor any direct or indirect benefit arising from this Contract or the award thereof. The Contractor agrees that breach of this provision is a breach of an essential term of this Contract.

20. AUTHORITY TO MODIFY:

Pursuant to the Financial Regulations and Rules of UNDP, only the UNDP Authorized Official possess the authority to agree on behalf of UNDP to any modification of or change in this Agreement, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in this Contract shall be valid and enforceable against UNDP unless provided by an amendment to this Agreement signed by the Contractor and jointly by the UNDP Authorized Official.