



Expression of Interest

'Gas for Gaza' Commercial Feasibility Study

REF: EOI-2016-82 – G4G

April 2016

EMPLOYER:
OFFICE OF THE QUARTET / UNITED NATIONS DEVELOPMENT PROGRAMME /
PROGRAMME OF ASSISTANCE TO THE PALESTINIAN PEOPLE (UNDP/PAPP)

Invitation to submit applications under an Expression of Interest Process

Jerusalem
April 4, 2016

EOI-2016-82: Expression of Interest for bidding on carrying out 'Gas for Gaza' Commercial Feasibility Study

The United Nations Development Programme /Programme of Assistance to the Palestinian People (UNDP/PAPP) hereby invite eligible and interested contractors/ companies to submit (Eol) applications for the above-referenced subject.

This Eol document includes the following sections:

1. Introduction & Background
2. Scope of Work
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7. Language
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9. Confidentiality of Information
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UNDP/PAPP looks forward to receiving your application and thank you in advance for your interest in UNDP procurement opportunities.

Yours sincerely,

Khaled Shahwan

Deputy Special Representative of the Administrator (Operations)
United Nations Development Programme (UNDP/PAPP)



Handwritten signature in blue ink, possibly 'Khaled Shahwan'.

Expression of Interest

'Gas for Gaza' Commercial Feasibility Study Office of the Quartet, Jerusalem

The United Nations Development Programme/Programme of Assistance to the Palestinian People (UNDP/PAPP) invites interested companies to submit an Expression of Interest (Eoi) for a Commercial Feasibility Study covering the construction and operation of a natural gas pipeline in Gaza.

1. Introduction and Background

Gaza is suffering from an acute energy crisis. At peak supply Gaza has ~200 MW of electricity capacity available, versus a demand of ~450 MW currently required for Gaza's population of 1.8 million. The electricity deficit (made worse by inconsistency of the supply that is available) results in up to 12 hours of electricity cuts daily for the majority of Gazans, with sporadic outages of 18 hours or more in the most severely affected areas. This electricity deficit is expected to continue to grow; demand has been estimated to reach up to 855 MW by 2020.

Linking Gaza to a reliable and cost-efficient natural gas supply has been identified as the only viable long-term solution to Gaza's existing energy crisis. The potential impact – both humanitarian and financial – for the Gazan economy of having a 24 hour supply of electricity, and of generating electricity using natural gas as opposed to more expensive fuels, is enormous.

The 'Gas for Gaza' (G4G) project is an initiative facilitated by the Office of the Quartet (OQ) to support the planning and construction of a natural gas pipeline in Gaza. This project is also intended to provide an enabling environment for the conclusion of gas supply contracts and the expansion and conversion of the Gaza Power Generation Company (GPGC) to natural gas. G4G provides the mechanism by which to bring together all relevant parties to agree and coordinate all technical, legal, financial, commercial, and political actions needed to have a natural gas pipeline in Gaza.

2. Scope of Work

OQ is seeking to engage a commercial consultancy, specializing in energy, to prepare a Commercial Feasibility Study for G4G. The selected firm will be responsible for providing expert, robust, and impartial advice on a full range of complex commercial issues relevant to the project.

Further details about the scope of work will be provided to successful applicants – in a **Request for Proposal (RfP)** - upon submission of an Eoi.

3. Outputs

The final output will be a comprehensive report and presentation of findings, adhering to the deliverables outlined in the full scope of work, included in the RfP. The selected firm will also be responsible for meeting various intermediate deadlines (also included in the RfP) and responding to ad-hoc requests.

4. Eligibility Criteria

- A reputable commercial consultancy with global exposure (having undertaken work across North America, Europe, the Middle East and Asia) is required for this work.
- It is obligatory that the firm have a focus on the energy sector.

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- The firm must have extensive industry experience and have been actively working in the energy sector for at least 10 years.
- The firm is required to have experience operating in international gas markets.
- The firm should have experience working alongside industry leaders in both the public and private sector.
- The firm should have previously conducted a Commercial Feasibility Study for a gas pipeline project.
- A firm with experience working on gas projects in the Levant region, especially Israel and the Palestinian Territory, is preferred.
- The firm should put forward a team of suitably qualified consultants to conduct this project, which has substantial commercial experience in the energy sector. A Team Leader with at least 10 years industry experience is required.
- It is essential that the firm adheres to the highest professional standards of discretion, objectivity and impartiality.

Only short-listed firms shall be considered for the bid solicitation.

5. Submission Details

Interested firms should submit an Eol, including a company profile, details of relevant professional experience and a list proposed team members with their CVs, drawing attention to relevant skills/experience that equip them to conduct the Commercial Feasibility Study (see below list of required documents under point 6) .

Firms will be selected in accordance with the procedure set out in the UNDP Procurement Guidelines and UNDP Financial Rules and Regulations.

The Eol applications and accompanying documents **must** be submitted electronically via email. An email, with the Eol and accompanying documents attached, should be clearly labeled “**Expression of Interest: G4G Commercial Feasibility Study**” and sent to **quotation.papp@undp.org** by no later than **18 April 2016**.

Applications submitted by email must be limited to a maximum of **10 MB**, virus-free and can sent by numerous email transmissions if needed. They must be in the .pdf format and free from any form of virus or corrupted contents or the applications will be rejected.

Submissions received after the above mentioned deadline will not be considered.

Eol from companies failing to provide the requested information will be disregarded. **Request for Proposal (RFP)** will be issued in accordance with the rules and procedures of UNDP.

This Eol does not entail any commitment on the part of UNDP/OQ, either financial or otherwise. UNDP reserve the right to accept or reject any or all Eol without incurring any obligation to inform the affected applicant/s of the grounds.

Interested companies may obtain further information via email **proc7.papp@undp.org**.

6. Documents to be Submitted:

- a. Company profile, including printed brochures and booklets relevant to the services being considered under this Eol exercise.
- b. CV's of proposed team members for the project.

- c. Select list of recent clients and their locations.
- d. Examples of project experience of relevance to G4G, including details of the project type, client type, date, region and a description of the Bidder's role and achievements in the project.
- e. Tax registration/payment certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or certificate of tax exemption, if any such privilege is enjoyed by the Bidder.
- f. Certificate of registration of the business, including articles of incorporation, or equivalent document if Bidder is not a corporation.
- g. Valid registration/classification certificate from the relevant regulatory agency of host country with relevant category and class.
- h. Quality certificate (e.g. ISO, etc.) and/or other similar certificates, accreditations, awards and citations received by the Bidder, if any.
- i. Info on litigation history (if any) for the past 5 years, to demonstrate that no significant litigation is ongoing that may affect the capacity of the applicant firm.

7. Language of the Application:

All information shall be in the English language, and any information submitted in other languages will not be considered.

8. Data Verification:

UNDP/PAPP reserves the right to check other sources available to verify information submitted in the Eol applications. If an Applicant knowingly makes a misrepresentation, or an omission of a material fact, in submitting information to UNDP/PAPP, such misrepresentation or omission may be sufficient ground for denying consideration of that Applicant, rescinding the Applicant's Eol application, rejecting an Applicant or rescinding an award of the Contract or terminating the Contract itself.

9. Confidentiality of Information:

The Eol applications submitted by interested Companies are not public records and are not open to public inspection. All information provided will be kept confidential to the extent permitted by law, although contents may be disclosed to third parties for the purpose of verification or investigation of substantial allegations.

10. Notification of Successful and Unsuccessful Firms:

Only successful shortlisted firms will be notified in writing (via email). Any firm that does not receive communication from UNDP/PAPP should consider themselves unsuccessful. The notifications are expected to be sent out within one week after the Eol process is completed and within one month from the deadline of submission of the Eol application.