

United Nations Development Programme

eTendering Bidder Training Guide

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Common Definitions:

Bid	A submission of an offer on an event.
Bid Factor	Bid requirements and evaluation criteria that may or may not be cost-related, which factors into the award of an event. Bid factors can be of pass or fail or can be assigned weightings and used to determine the best qualified bid. Examples of bid factors include price, product warranties, service level agreements, and
	defect ratings.
Bidder	Anyone registered to place a bid on an event. The term <i>bidder</i> applies whether it is a sell event (i.e. when UNDP is selling goods) or a buy event (i.e. when UNDP is the buyer).
Business	An identification code that represents a high-level organization of business Unit information usually representing an UNDP Country Office or HQ department.
Buy Event	In a buy event, UNDP wants to buy goods or services. In addition to price, the creator may specify other bid factors and assign weightings, which factors into the award decision. Bidders must submit their bids, including responses to the bid factors, by a specified End Date after which time the bids are evaluated and the event is awarded. In PeopleSoft Strategic Sourcing, there are three types of buy events:
	Auction: Also known as a reverse auction. All bids are visible to all bidders. Bidders can enter multiple bids, to beat the current highest-scoring bid.
	Sealed RFx: Similar to an RFx event, yet also restricts the event creator from viewing the bids until after the event has ended. It is used by UNDP for Invitation to Bid (ITB) and request for Proposals (RFP) type of processes.
End Date	The date and time the event closes meaning that bids are no longer accepted.
Event Creator	The originator of the event in the system.
Factor Type	The type of information being requested on the bid factor, such as monetary, numeric, date, text, yes/no, or list.
Preview Date	The time available before an event's start date. During preview, bidders may view the event, and may enter bid data into the system but will not be able to submit their bid. Having a preview time for an event is optional.
Public Event	: An event on which any person or organization may bid.
RFx	A request for information or request for quote event in which each bidder bids once; bidders cannot see each other's bids and scores.
Sell Event	Most familiarly known as an <i>auction</i> . In a sell event, the event creator offers a good or service for sale. In addition to price, the creator may specify other bid factors which helps determine the award decision. Bidders must submit their bids, including responses to the bid factors, by a specified end date at which time the bids are evaluated and the winners are declared. In PeopleSoft Strategic Sourcing, there are two types of sell events:

Auction: All bids and scores are visible to all bidders. Bidders can enter multiple bids, to beat the current highest-scoring bid.

RFx: Each bidder submits one bid by the specified end date, at which time the event creators evaluates bids and awards the event. Bidders never see others' bids but the event creator can see all bids throughout the event.

- SetID An identification code that represents a set of control table information or tablesets. A tableset is a group of tables (records) necessary to define your organization's structure and processing options.
- **Start Date** The date and time at which the event becomes open for bidding.
- **User ID** The system identifier for the individual who generates a transaction.
- **Weighting** Both bid factors and line items are weighted to reflect their level of importance. Weighting is used to analyze and score bids.

Business Process

The eTendering module is designed to facilitate collaboration between buyers and suppliers of goods and services. Through the functionalities offered in the module, users (buyers) can manage bidding events, monitor participations, and evaluating offers, thus stream line the bidding process.

When creating an event, users have the option of inviting individual suppliers/ vendors or making the event public. An invitation is automatically sent to all invitees once the event is posted. In order to participate in an event, suppliers must first register as a Bidder via the supplier portal and then enter bids for the events that they are invited to. Features such as bid factors, allows users to assign weightings and ideal answers for evaluation purposes.

Bidder Registration

Introduction:

eTendering enables users to provide suppliers with a simple registration process. For users that do not already exist in the database as bidders, the registration process collects pertinent information about you such as name, email, address, and organization information if you represent one.

For the first time registrants, use the following details to login and create access:

- i. URL: <u>https://etendering.partneragencies.org</u> Username: **event.guest** Password: **why2change (DO NOT change this password)**
- ii. Click on "Register as Sourcing Bidder" see screenshot below:



iii. Follow steps as presented

Please note:

- 1. It is strongly recommended that you create your username with two parts, i.e. your first name and last name separated by '.' (e.g. john.smith).
- 2. The registration page enables you to create a user ID. The system will generate a temporary password that will be sent to the email address provided by you during registration process. Ensure that the email address you provide is correct as your login password will be sent there. If you do not receive an email within an hour, please check your junk mail.
- 3. You will be prompted to create your own password. After this process, you will see and be able to bid on both public events and events to which you have been invited.

Navigation: Manage Events and Place Bids > Register Bidder

1.) Enter bidder information: As soon as you log in for the first time with the username and password above, you must register yourself using following the steps below:

Menu	
Search:	
	\odot
Manage Events and I	Place Bids
- Register Bidder	
- View Events and P	ace Bids
- Discussion Forum	S

Bidder Registration

Step 1 of 6: Preliminary information.

These questions will determine the type of bidder you will become.

* Required Field

1. Please select the type of bidder which best describes you.

Business

🔍 Individual

2. What type of bidding activities are you interested in?

- Buying goods/Services
- Selling goods/Services

Both



Cancel Registration

* Required Field

Bidder Registration

Step 2 of 6: User Account Setup

Create a user account for your company. Optionally, if you want to add another user to access this account please click on the 'Save and Add Another user' button. You can repeat it to add as many users as needed.

Training	Delete
Expert	1
nu@shuugev.urberr	ip.org
129065191	Ext
raining.expert	(User's account login name.)
	Training Expert nadhu.vegunta@und 2129065191 raining.expert(

You can add several users under the same Bidder profile. Each added user will have their own User ID and password.

Otom 2 of 8. Deimani Addee	the loss and
Step 3 of 6: Primary Addre	
Prease provide a Primary Address for your (Primary Address would be the main heads)	company. If your company has multiple site locations, the earliers
* Required Field	
Primary Address	
If your address is not incared in the U Country' link and select the country b Country, United States Share	
li sono torret tante tant	
"Address 1:	
Address 1:	
0.22222.2000	
Address 2:	
Address 2: Address 3:	
Address 2: Address 3: "City:	Postal

USA is selected by default. Please make sure to correct accordingly.

Bidder Registration Step 4 of 6: Other Account Addresses

* Required Field

The Primary Address you have entered for Training Expert Inc is: 1 Main Street New York, New York 10017, United States

If you need to make corrections, click the Back button and edit your fields.

Other Account Addres	ses
	oldding on events as both purchaser and seller of goods/services, you Ship To, and Invoice addresses.
Check boxes below to	Indicate addresses that are different from your Primary Address.
Bill To Address	your company's accounts payable department (for when you purchase goods/services).
🗖 Ship To Address	default location for where we ship your order (for when you purchase goods/services).
🖾 Invoice Address	your company's accounts receivable department (for when you sell goods/services).

<< Back Next >>

Cancel Registration

* Required Field

Bidder Registration

Step 5 of 6: Address Contacts

Please enter additional addresses as necessary. (This is required only if your Primary Address is not used for all address types.) Next, please designate each of your registered users to an appropriate address category. If you're not sure which address category is the best match, choose "Primary Address".

* Required Field

<u>User Name</u>	Designate as Contact for	
Training Expert	Primary Address	
<< Back Next >>	Cancel Registration	

* Required Field

Bidder Registration

Step 6 of 6: Terms and Conditions

Make sure you read the terms and conditions fully before continuing.

* Required Field

I agree to be bound by the following Terms and Conditions:

1. Terms and Conditions of Use of the Web Site:	
	1
The use of this web site constitutes agreement with the following terms and conditions:	
(a) The UNDP maintains this web site (the "Site") as a courtesy to those who may choose to access the Site ("Users"). The information presented herein is for informative purposes only. The UNDP grants permission to Users to visit the Site and to download and copy the information, documents and materials (collectively, "Materials") from the Site for the User's personal, non-commercial use, without any right to resell or redistribute	
them or to compile or create derivative works therefrom, subject	1

<< Back Finish

Cancel Registration

* Required Field

Bidder Registration

Bidder registration for Training Expert Inc was successful.

You will receive a confirmation email with your username and password. Please note there may be delay in granting the necessary access to you. Therefore, please close this browser completely and wait for 15 minutes and use the url provided in the email



Please close the browser after this step and the system will send an automatic email to the registered address with a new password. Please wait for about 30 minutes to allow the system to update your profile to ensure proper access is granted. You will then use that password to log into the system to view and bid on open events.

Note: Clear the history of your browsers before logging in with the temporary password received via email.

Searching, Viewing and Submitting Bids in the System

Introduction:

When you are invited from UNDP directly to participate in a *Bid Event*, you will receive an email notifications informing you about the bid event and containing all *Bid Event* attachments and a direct link to the bid event in the system. You can also search for public events published in the system.

Searching for a bid Event in the system

Click on "Manage Events and Place Bids"

Search:	
Manage Events and Place Bids	

Menu will expand. Click again on "Manage Events and Place Bids"

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Manage Events and Place	e Bids	
Contraction of the second seco	an much and the	Maintain My User Contact
	View recent hid activity	Maintain my Ober Contact Maintain the company contact with which you
e		are associated
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a contrain messaging octain rage	Establish discussion of onto.	
		Manage Events and Place Bids States: Sources Event View Events and Place Bids View Event Activity View recent bid activity My Bidder Profile Maintan basise datable Maintan basise d

Search for the bid event you are interested in. Several search fields are available. You have to select a filter; otherwise there will be no search results shown.

/iew Events and Place Bids

View Events and Place Bids

inter search criteria to locate an event for viewing or placing bids.

Use Saved Search:		-		
Event ID: Event Name: Event Type: Event Status: Include Decline	RFx A Invitations?		Results Should Incl Sell Event Purchase Eve Request For In	nt
Search C	lear	Manage Saved Searcher	Save Search Criteria	Advanced Search Criteria
Search Results				

You can filter by type of event "Results should include:" on the right, or by specific bid event information on the left. You can also save search criteria for repeated use in the future. For events published by the Barbados office, type "BRB10" into the first part of the **Event ID** field.

Enter search criteria to	locate an event for viewing or placing bi	ds.			
Use Saved Search:					
Event ID: Event Name: Event Type: Event Status: Include Decline Search C	RFx Posted d Invitations?		문 년 Sel	rchase Event quest For Information	ria
earch Results					r8 🚨 Last
Event ID	Event Name	Eomat	Line	End Date	Status
TU10-000000043	ITB for procurement of IT equipment	Set	RFX	14/12/2012 02:39 AM EST	Accepted
NDP1-0000000018	Test Changes	Self	RFx	13/12/2012 04:57 PM EST	Accepted
NDP1-000000069	test template	Self	REx	19/12/2012 10:37 AM EST	Accepter

Page 12

Viewing Bid Events and Submitting Bids

When you have found and selected the bid event you are looking for, the following screen will appear, showing basic information from the *Bid Event*:

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w Events and Place Bids Event Admity	Accept invitation		Bidding	View Your B	Contraction of the local division of the loc
ritan Vy User Contact Bidder Profile Categorizations IM Settings class M rits - Hidden	Bic on Event		Shortcuts:	Allow Forderic	Documents Did Response
Terms & Conditions	Event Name:	HARDIN CHIEF			
	Event ID: Event Format/Type:	USER'S CUDE UNDP1-0000000077 Sell Event REx	My Bid Stat	us:	
	Event Round:	1			
	Event Version:	1			
	Event Start Date:	31/10/2013 4.49AW EDT			
	Event End Date:	28/11/2013 04:49 AM EST			
	Event Description:				
	l				
	Contact:	Roland Kodhaj	Payment Te		
	Phone:		My Bids:	0	
	Email:	toland koxpaj@undp.org		omitted Bids: Allowe	
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	Online Discussion: Live Chat Help: Display: All Lines Line Description		keld Required () # Pris ⊠ 1.2 of 2 ⊡ La	D Line Comments/Files	Sizais XXX

In order to view the documents attached to this bid, you must click on "View Bidding Documents" on the top right. It will prompt you with a screen with links to documents that can be downloaded.

If you are interested in participating in the event, click on "Accept Invitation". <u>Important</u> <u>note</u>: If you have not accepted the invitation, you will not be notified via email of changes or clarifications that may be made to the *Bid Event* during the bidding period. Accepting an invitation does not bind bidders to submit a bid. Bidders who are invited directly in the system will also see a button "Decline Invitation". If you are not interested in participating in this bid event, click on "Decline Invitation". You are kindly requested to provide a reason for not accepting to participate in the bid event.

Click on "Bid on Event" when you are ready to submit your bid.

Submitting a bid

The first section of the *Bid Event* provides general information and conditions of the *Bid Event*. This section cannot be modified by the bidder. You can download documents attached to the *Bid Event* that have been uploaded by UNDP, or upload your documents that are part of your bid, by clicking on "View/Add General Comments and Attachments".

Event Name:	INSTRUCTIONS FOR BID	DERS			
Event ID:	UNDP1-000000075		Bid ID:	New	
Event Format/Type:	Sell Event	REx	Bid Date:		
Event Round:	1		Bid Currency:	USD	US Dollar
Event Version:	1				
Event Start Date:	29/11/2012 4:00PM EST	n:			
Event End Date:	27/12/2012 04:00 PM E5	Ε.			
ViewAdd General Co	mments and Attachments	1			
Hide Additional Event	info				
Description:					
Bid event for computer	equipments				
Contact:	Roland Kovhaj		Payment Terms:		
Contact: Phone:	Roland Koxhaj		Payment Terms: Billing Location:	Unib	ed Nations Development Pro

Note: The file names cannot be more than 60 characters.

<u>Step 1</u> in submitting a bid is to respond to the "General Event Questions" of the *Bid Event*. Responses can be entered in different ways, depending on the type of the "Bid Factor". Bidders must respond to all questions marked as "Bid Required". Additionally, some of the questions may be marked as "Ideal Response Required". Bidders must provide the response required in order to be able to submit their bid.

Bidders can upload documents that are specific to a certain question, e.g. the QA Certificates under the bid question related to QA certificates.

	strator requests y	our response to q	uestions not specific to any sp	pecific item.
Seneral Event	Questions	4		
lequired Que	stions	4		
de Event Quest	ions			
nt Questions				
Bid Required	Ç ^e idea	al Response Requ	ured	
		F	Previous Questions 1-4 of 4 Nort	Questions
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Provide List	of Bank Reference	es (Name of Bank,	, Location, Contact Person and	I Contact Details). - <u>Add Comments or Attachments</u>
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r 🗘 Please p	vrovide FCA Delive	ry time, of this pro	oduct, from the PO date.	Weighting
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	5	ry time, of this pro	oduct, from the PO date.	

The responses for some of the questions can be entered by selecting from the dropdown tool; some can be free text or numbers; others require the bidder to select from different options.

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elect All	Desel	ect All		
		Eind	First 🖾	1-2 of 2 🔯 1
Weighting	avaa	Response Item		
50.00000		I have read, understood and accept UNDP Anti-Fraud Policy		
50.00000	R	I have read, understood and accept UNDP Protest Procedures		
THE PERSON AND A DESCRIPTION OF	200.00			

<u>Step 2</u> is to submit the prices for all lines required and specific information related to each line. Here, Bidders can input the quantity that they are required to quote on, and the unit price. The system will calculate the total of each line, and the total of all lines. To make specific comments per line or to upload documents that are specific to that line, e.g. the technical specification, you must click on the bubble icon on the right of each line and an "upload screen" will appear.

Lines Tha	his Event: t Require a Response:	2							
Your Total	Line Pricing: 32	500.0000 USD							
lide Line D	stat								
🛧 Bid Requ	oired 💮 Line	Comments/Files						_	
	h		167	Previous Lines 12	Party and and a second second		(A)		
Line	Description		Unit	Requested	Your Bid Quantity	Your Unit Bid Price	Your Total Ilid Price		
1 🗮	A) Computer printers		EA	20,0000	20 0000	250 000000	5,000.0000 USD	Bid	0
2 🛪	A) Desktop computers		EA	50.0000	60.0000	\$50.000000	27,500.0000 USD	214	0
	in the bid response process		n-progres	s bid and resume	completion at	t later time. When y	your bid		
oi aprinada	complete, automit for conside	inition							

Once you have submitted all the information required, you can either save your bid for later submission, or submit it right away. **Important note**: If you "Save for Later" your bid is not submitted. A Bid is submitted only when you click on "Submit Bid" in which case you receive a confirmation email with a copy of the bid submitted.

You can click on "Validate Entries" to check if the responses provided meet the minimum responses required in the *Bid Event*, and confirm if the bid is ready to be submitted.

Open your bid by going to "View Events and Place Bids" and select the corresponding *Bid Event*. Click on "View, Edit or Copy from Saved Bids"

Bid on Event		Bidding Shortcuts:	View, Edit or Copy from Saved Bids View Event Activity View Event Package Upload XML Bid Response
Event Name: Event ID:	INSTRUCTIONS FOR BIDDERS UNDP1-0000000075	My Bid Status:	
Event Format/Type:	Sell Event RFx		
	1		
	1		
Event Start Date:	29/11/2012 4:00PM EST		
Event End Date:	27/12/2012 04:00 PM EST		

Normally UNDP does not accept alternative bids – Bidders can submit only one bid. However, Bidders can edit their bid at any time before the deadline. To edit your bid, click on "View/Edit".

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In/ Event Acture Methala My Keer Cantact My Storer Profile My Categoricatoris My Misetanas My Informas My Informas My Informas My Informas My Informas My Informas	Event I Event I Event I Event I		31/10/2013		Event Event Multip Curren	Version: e Bids	t 1 Not Allowed US Donar	
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		4	1	Posted	Posted	1200000000	2013 6:01AM EDT	Vestudi

This will open the bid submitted and you can overwrite to make the necessary changes, and submit again.

However, in specific processes, UNDP may accept or even require alternate bids. In such cases, UNDP will allow Bidders to submit more than one bid, with one of them being the primary bid and the other/s being alternate bids. There are different methods of how to submit an alternate bid as described below:

Method 1: Submit an alternate bid directly.

In this method you will submit a bid directly, entering all the required information such as: responses to bid questions; prices, attachments, etc. from scratch. To do so, simply click on "Bid on Event".

()) ge Events and Place	Event Details			
Several Recent Policy Deem Activity Deem Activity Delete Policy Delete Policy Deletations Michaeltonia General Michaeltonia Demix A Conditione	Bid on Event		Didding Shortcula	view, Eck or Copy from Jawer Bids UKA "Dar Half School View Fischer Dersamete Under: 325. The Homestee
	Event Name: Event ID: Event FormsbType: Event Round: Event Kesson: Event Start Cate: Event Start Cate:	USER'S CUEE UNDEL-SIGNOSOST Suberan UPx 1 2 STINISUTS & AMAN ED1 2011/2013 OF 48 AV EST	Ny Qid Statue:	
	Event Description:			
	Contact: Phone:	Reland Konta	Payment Terms. My Dida:	1 in Fraceus and Submitted
	Email: Online Discussion: Live Chat Help:	INTELECTORY OF A	Edits to Submitted E Multiple Bide:	Rids: Allowed Allowed

Method 2: Copy from previous bid.

You can use this method if you want to use the information submitted in your previous/original submitted bid and then make only necessary changes. To do so, click on "View, Edit, or Copy from Saved bids" and then click on the link "copy". The system will prompt the bid already completed with the same information as the original bid and Bidder can make necessary changes.

() EVETS ATS Place	View, Edit		y from Save	ed Bids	Vieto	W6. PSO CI	spennagen	ĕ	
reconfacted Vision Bala Inconfacture Inconfacture Inconfacture Inconfecture Inconfecture Minimum Inconfecture Inconfecture Inconfecture Inconfecture Inconfecture Inconfecture Inconfecture	Event Name: Rown: D Event Formati Event Stari De Event End Deb	UND Npec Selfi Sec 3:05	n: 5 COLDE PH 0000000077 Tech PHTs Dech PHTs 2013 CH As AS 5		Event Round: Event Version Multiple Sitts Currency	t 2 Alkor US P			
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Important note: Make sure that the bid you are trying to copy from corresponds to the latest version of the Bid event; otherwise you will receive a system error and will not be able to use that bid.

In cases when alternate bids are allowed, Bidders must clearly identify which is the alternate bid and also cancel any bid that is not valid. How to cancel a bid is explained below.

To cancel a bid go to "View, Edit or Copy from saved bids", click on "Cancel" on the bid that you wish to cancel. Pay attention to the "Bid Status" columns. If only one bid is required, then there must be only one bid with status as "Posted".

View before bid is cancelled. Look at column "Bid ID" on the left and status shown as "Posted" for both bids. This means that you have submitted 2 bids in the system.

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ert Activity on hy User Contact the Politie Instantiations Software on Userts - Holsey mail & Contillens	Even Even Even Even	t Name: t ID t Format ⁷ t Start Da t End Dat	uno Not: Gell te: S1/1	17 S CUIDE 191-0000000077 Daent RFD 00013 4 49844 12013 04 49 Ab	EDT	Svent Round: Event Version: Multiple Bids Currency	1			
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If you want to cancel one of them, click on "Cancel" beside the bid you want to cancel. Status will change to "Cancelled" as shown below:

ande (39) Geogra E verdis und Phace de	10,000	w, Edit	or cop	y from Sav	ed Bids	Welco	ne. PSC Co	penhagen		
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	2	48	7	Pistet	Posted	91910/2010 11:45AM EDT	Meetall	Grigty	Cancel	Uproad

Amending your bid when bid event is amended

If UNDP amends the bid event and its requirements, an automatic email notification will be sent by the system to all Bidders who have either accepted bid invitation, have been invited directly by UNDP, or who have already submitted a bid on the original version of the *Bid Event*. The amendments may consist of various aspects, and how the bidder can modify his bid accordingly depends on what changes have been made in the bid event. In any case, there are two main categories of changes:

- a) Changes include also amendments in line items or bid factors.
- b) No changes made to line items or bid factors.

If no amendments have been made to the bid factors or line items, Bidder can follow the same steps for editing his bid by clicking on "View/Edit" link and overwriting the information.

Bidder can also submit a new bid, in the same way as if when submitting an alternate bid and cancelling the previous bid, as explained above.

If the amendment of the *Bid Event* includes changes in bid factors or line item, Bidder cannot edit previous bid or copy it and create a new bid. If Bidder clicks on the "View/Edit" or "Copy" links corresponding to the previous bid for the original version of the bid event, a system error will appear.

To submit a revised bid for the new version with changes in bid factors or line items, Bidders must submit a new bid by clicking on "Submit Bid" link in the main page and cancel their previous bid.

	Event Details	1			
e Beerls and Hace Events and Hace Book well Actedy tain Wy low Contact loder Public viegodrations 4 Settings	Els on Event			Ridding Sharicuts:	Veel Full in Day, loss Seeed Fit Veel Your Dis Activity Veel Ratisto Locuments (Decal AH), Hid Househeer
teh MiFfs IIIden ans 5 Continues	Event Name:	USPRIS GUEF			
	Event ID:	CKDP1-000000077		My Bid Status:	
	Event Pornatitype: Event Round:	Set Event 14%			
	Event Version:	3. 3.			
	Event Start Date:	- 81/10/2018 4:40AM EDT			
	Event End Date:	28/11/2013 OT AV AM EST			
	Event Description:	nges mode in Line Jerrs or Dat C	w-fore		
	Ideal (Minuth - Als crist	iges none in the terms of thirt.	2000		
	20072	-		15 7.5	
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Submitting bids via xml files

You can prepare your response off-line (outside the system) and then upload it in the system when ready, using xml files. To do this, first you must download the XML version of the bid event by going to "View Event Package" and downloading "Event Bid Package" in XML format. Once the page is downloaded, you must save it in your computer.

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Launch *Microsoft Excel* and open the saved XML file. Note: you must open the XML file by "Open File" menu in Excel and not by clicking on the XML file itself in the folder.

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You can provide your responses in the Excel table. Once responses have been provided you can save the files as an XML Excel file and upload your responses in the system. Worksheet "General Details" is used to respond to the general bid factors and the worksheet "Line Details" is used for completing the responses for each line item.

To upload the XML file into the system go to the start page of the Bid Event and click on "Upload XML Bid Response".

NOTE: Documents cannot be attached through XML files. They must be uploaded in the system directly.