

INVITATION TO BID
ITB_UNDP PSO 600148
Clarifications III to Bidders

Question 1: kindly clarify whether we (the supplier) are required to register the trucks and who shall bear the cost for the same.

Answer 1: Registration of the trucks is not part of the requirement stated in the bidding document.

Question 2: Is there an address for Dar Es Salaam or is delivery DAP Dar Es Salaam City limits?

Answer 2:
TANESCO Head office,
Umeme Park Building,
Morogoro Road, Ubungo,
P.O. Box 9024 Dar Es Salaam.

Question 3: We needed clarifications on the following: In your earlier clarification you mentioned that crane/ bucket and truck body should be of same colour (Emerald Green) but if you look at international practice and current fleet of all brands in the market the truck body is generally colour specific (i.e. Emerald Green in this case) but other equipments are supplied with normal equipment manufacturer's brand colour as equipment colour (Crane or Bucket) is considered a symbol of manufacturer's brand and also a sign that its original/ genuine from the said manufacturer.

Answer 3: Trucks with crane and flatbed body as well as trucks with bucket lift to be painted all in emerald green as stated in the bidding document.

Question 4: For the parts package to be included as per your bid requirement, do you want us to include cost of labor for fitting the parts in this package?

Answer 4: Requested parts package to include only spare parts.

Question 5: Please kindly clarify the item from The Instructions to Bidders If we do not need the advance payment, is the Performance Security still necessary or not? (P20 14 F.37).

Answer 5: As stated in DATA SHEET (no.14). Performance security is required.

Question 6: Section 7: Price Schedule Form, refer to the clause "Freight charge to Dar Es Salaam " Please revert us the detailed shipping address in Dar Es Salaam.

Answer 6: Please refer to Answer 2.

Question 7: Regarding crane capacity, 40kNm, as a logical stance, if we offer 40kNm crane with GVW 5.5 to 7 ton, Crane might be broken. If we offer with GVW 5.5 to 7 tones, the crane 30kNm is most maximum when we consider safety. Please let us know

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which we shall offer 40kNm crane capacity is GVW 16tone or 30kNm with GVW 7 (8) ton. If we offer GVW16 tone truck, it is not Light duty anymore and price is much higher than GVW 7 ton.

Answer 7: As mentioned in the bidding document under required generic specification minimum payload of 3.5 tonne excluding the crane . The crane as stated should have a minimum load moment of 40kNm. Higher GVW than indicated 5,5 to 7,5 tonne would also be considered .

Question 8: Regarding you request for “ all steel flatbed body with folding sideboard”, is it acceptable if Iron plate is layed on the wooden floor boards Side, Rear and front boards should be covered by iron plate.

Answer 8: Item 1 – 12.0 body – chequer steel plate on wooden floor would beconsidered . Side, rear and front boards to be all steel construction.

Question 9: Regarding Bucket , if we use the bucket which you request minimum working height 9m with cage dimensions (80x75x10cm), we need GVW 5ton as logical structure. Please let us know if GVW 5ton is acceptable or we should follow to the GVW 2800-3500. If we follow GVW 2800-3500, the bucket will be smaller.

Answer 9: Item 2 – 12.0 Hydraulic Bucket lift – min cage dim : 80 x75 x 100 cm Higher GVW than indicated 2800 to 3500 kg would also be considered.

Question 10: Regarding application of the Crane truck, please let us know most heavy material you want to carry for operation of electrical transmission line in Tanzania (please give us one example).

Answer 10: Required crane specification is stated under item 1 – no 13.0 which is the minimum requirements.

Question 11: Can we submit the tender online as mentioned in the docs. Is sending hardcopy to Denmark address mandatory or postal delays can be accepted if online submission has happened.

Answer 11: Yes, bids can be submitted electronically or by courier. Please refer to Data Sheet 18, 19 and 23 (electronic submission) with regards to submission of bids. Postal delays will NOT be accepted.

Question 12: We needed clarifications on the following: On the lead time, we understand you have given the clarification that you need the first of 20 units within 3 months (by Jan 2015) after issue of purchase order (this is considering purchase order will be issued in the first week of Nov as per clarification to bidders). We have a concern that for us to supply quality product as per HINO and Japanese quality standards it will not be possible to meet the delivery deadline and we do not want to

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make a wrong declaration to get the business or to compromise on quality. All our product also goes through rigorous safety, quality check and testing after production before shipment to our customers. First batch to be shipped from port of origin by first week of May 2015 and complete shipment for the remaining units by end of September 2015. Please note we humbly request your consideration of the above so we can offer the best quality product which will be durable and long lasting for the end user. This is also in response to section 6 (sub section 2) clause 2.6 on page 42 but as we have this information in advance prior to submission of the bid we think it is only fair that we declare this now rather than agreeing to your proposed delivery but making it subject to quality, testing, etc using this clause.

Answer 12 : See below answer 13 – as stated delivery of the first batch preferably within 3 months after receipt of the purchase order , however longer delivery period will also be considered and be taken into account in the evaluation process.

Question 13: Can we do partial deliveries?

Answer 13: Shipment from port of loading of the first batch (minimum 20 trucks) should take place preferably within 3 months after receipt of the Purchase order; remaining trucks could be shipped in batches of minimum 25 units. All trucks to be shipped within 6 months after receipt of Purchase order.

Question 14: Can we ask for down payment and balance by LC or below apply but applicable for partial payments with partial deliveries: 100% within 30 days upon UNDP's acceptance of the goods delivered as specified and receipt of invoice?

Answer 14: As stated in ITB (Section 3b: Related Services), Payment Terms: "100% within 30 days upon UNDP's acceptance of the goods delivered as specified and receipt of invoice"

Question 15: Will the UNDP provide the customs duties exemptions as well as the VAT and TAX waiver.

Answer 15: Yes.

Question 16: Is the contracting authority allows the pick-up type vehicles?

Answer 16: Please refer to the generic technical requirements in the bidding document for the requested trucks under item 1 and 2.

Question 17: Is the contracting authority allows overhang length of 2.3 meters?

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Answer 17: Overhang length of 2,3 meters must be fitted with lights as per international regulations .

Question 18: Is the contracting authority allows the pump drive not with PTO but with the belt drive from the engine?

Answer 18: As specified in the required specifications no 4 Power take off (PTO) with hydraulic pump fitted to the transmission /gearbox – belt drive from the engine will not be technical acceptable.

Question 19: Is the contracting authority allows the 3 meters long wheelbase?

Answer 19: The wheelbase for item 1 and 2 has been stated as approx. and therefore 3 meters would be considered subject that other technical requirements are in line with the specifications.

Question 20: UNDP requires the delivery of 122 two-wheel drive light flatbed trucks with crane and 14 two-wheel drive light trucks with bucket lift for project CADESE in Tanzania. Unfortunately, we are unable to provide you with the offer for the delivery of 122 two-wheel drive light flatbed trucks with crane. In this case, is it possible to submit our proposal only for 14 two-wheel drive light trucks with bucket lift?

Answer 20: As stated in Data Sheet (no.5), it is possible to submit a bid only for 14 two-wheel drives light trucks with bucket lift (item2).

Questions 21: For the bid for ITB/REF/GP600148 for trucks is it allowed to submit 1 original in hard copy in Copenhagen on 30.09.2014 and then a CD-Rom with the soft copy counting as the copy of the bid as per tender docs??

Answer 21: Yes, it is allowed to submit 1 original in hard copy in Copenhagen on 30.09.2014 (before 5.00 PM Local Copenhagen Time) and then a CD-Rom with the soft copy counting as the copy of the bid

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