

# REQUEST FOR PROPOSALS (RFP) BID DOCUMENT

International Consultancy Firm Service to undertake SOGIR

Message Testing

**Procurement Reference No.: <u>RSC/RFP/2016/0</u>** 

Published (Posted on): November 29, 2016

Submission Deadline: December 20, 2016 by 11:59 PM

(UTC+03:00) Addis Ababa/Nairobi Time

**Z**one

United Nations Development Programme (UNDP)
Addis Ababa, Ethiopia



#### LETTER OF INVITATION

ETHIOPIA

Date: November 29, 2016

Procurement Ref. No.: <a href="https://example.com/ref/ref/2016/09">RSC/RFP/2016/09</a>

Dear Sir / Madam:

We kindly request you to submit your Proposal for **International Consultancy Firm Service to undertake SOGIR Message Testing.** 

Please be guided by the form attached hereto as Annex II, in prepaing your Proposal.

Proposals may be submitted on or before **December 20, 2016** and via email, courier mail or fax to the address below:

Attn: AG

Procurement Unit
United Nations Development Programme (UNDP)
ECA Compound Old Bld. 6<sup>th</sup> floor
P.O. Box: 5580
Addis Ababa, Ethiopia

OR

Via our secured mail address: <a href="mailto:procurement.et@undp.org">procurement.et@undp.org</a>

E-mail address dedicated for this purpose: <a href="mailto:info.procurementet@undp.org">info.procurementet@undp.org</a>

Your Proposal must be expressed in **English** and valid for a minimum period of **120 days.** 

In the course of preparing your Proposal, it shall remain your responsibility to ensure that it reaches the address above on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If you are submitting your Proposal by email, kindly ensure that they are signed and in the pdf format, and free from any virus or corrupted files.

Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best Value for Money (VFM) shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail and the total price shall be corrected. If the Service Provider does not accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be

accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract or Purchase Order (PO) that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex V.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract or Purchase Order, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link: <a href="http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/">http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/</a>

UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link: <a href="http://www.un.org/depts/ptd/pdf/conduct\_english.pdf">http://www.un.org/depts/ptd/pdf/conduct\_english.pdf</a>

Thank you and we look forward to receiving your Proposal.

Sincerely yours,

Janvier Wussinu
Deputy Country Director (Operations)
United Nations Development Programme (UNDP)
Addis Ababa, Ethiopia



## **DESCRIPTION OF REQUIREMENTS**

No.	Data	Specific Instructions / Requirements		
1	Context of the Requirement	☑ International Consultancy Firm Service to undertake SOGIR  Message Testing.		
2	Implementing Partner of UNDP	⊠ N/A		
3	Brief Description of the Required Services	☑ International Consultancy Firm Service to undertake SOGIR Message Testing.		
4	List and Description of Expected Outputs to be Delivered	☑ Defined in the ToR (Please Refer to Annex I)		
5	Person to Supervise the Work/Performance of the Service Provider	☑ Defined in the ToR (Please Refer to Annex I)		
6	Frequency of Reporting	☑ Defined in the ToR (Please Refer to Annex I)		
7	Progress Reporting Requirements	☑ Defined in the ToR (Please Refer to Annex I)		
8	Location of work	<ul><li>☑ Defined in the ToR (Please Refer to Annex I)/Home Based</li><li>☐ At Contractor's Location</li></ul>		
9	Expected duration of work	■ 90 working days over 12 months		
10	Target start date			
11	Latest completion date	☑ AS per the TOR		
12	Liquidated Damages	☐ Will not be imposed		
		☑ Will be imposed under the following conditions: 0.5% of contract for every day of delay, up to a maximum duration of 1 calendar month. After which UNDP may terminate the contract.		
13	Travels Expected	□ N/A		
		☑ Defined in the ToR (Please Refer to Annex I)		
14	Special Security Requirements	⊠ N/A		
		☐ Security Clearance from UN prior to travelling		
		☐ Completion of UN's Basic and Advanced Security Training		
		□ Comprehensive Travel Insurance		
		☐ Others [pls. specify]		
15	Facilities to be Provided by UNDP (i.e.,	☑ Defined in the ToR (Please Refer to Annex I)		
	must be excluded from Price Proposal)	☐ Office space and facilities		
		☐ Land Transportation		
		☐ Others [pls. specify]		
16	Implementation Schedule indicating	⊠ Required		
	breakdown and timing of activities/sub-	□ Not Required		

	activities.	
17	Names and Curriculum Vitae of	⊠ Required
	individuals who will be involved in	□ Not Required
	completing the services	·
18	Currency of Proposal	☑ United States Dollars
		□ Euro
		☐ Local Currency
		☐ Reference date for determining UN Operational Exchange Rate: On
		the last day of submission of Proposals
19	Value Added Tax on Price Proposal	☐ Must be exclusive of VAT and other applicable indirect taxes
		☑ Must be inclusive of VAT and other applicable indirect taxes
20	Validity Period of Proposals (Counting for	□ 60 days
	the last day of submission of quotes)	□ 90 days
		☑ 120 days
		☑ In exceptional circumstances, UNDP may request the Proposer to
		extend the validity of the Proposal beyond what has been initially
		indicated in this RFP. The Proposal shall then confirm the
		extension in writing, without any modification whatsoever on the
		Proposal.
21	Partial Quotes	Not permitted     ■
		☐ Permitted [pls. provide conditions for partial quotes, and ensure
		that requirements are properly listed to allow partial quotes
22	Decima and Taims of	(e.g., in lots, etc.)]
22	Payment Terms <sup>1</sup>	☑ Defined in the ToR (Please Refer to Annex I)
		■ 100% upon completion of the designated service and within thirty
		(30) days from the date of meeting the following conditions:  a. UNDP's written acceptance (i.e., not mere receipt) of the
		a. UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and
		b. Receipt of original invoice from the Service Provider.
23	Person(s) to review/inspect/ approve	☑ Defined in the ToR (Please Refer to Annex I)
	outputs/completed services and	2 Defined in the Fort (Floude Note) to Fundate 1)
	authorize the disbursement of payment	
24	Type of Contract to be Signed	☐ Purchase Order
		☑ Contract for Professional Services
		☐ Long-Term Agreement
		☐ Other Type of Contract [pls. specify]
25	Criteria for Contract Award	☐ Lowest Price Quote among technically responsive offers
		☑ Highest Combined Score (based on the 70% technical offer and
		30% price weight distribution)
		□ Full acceptance of the UNDP Contract General Terms and
		Conditions (GTC). This is a mandatory criteria and cannot be
		deleted regardless of the nature of services required. Non
		acceptance of the GTC may be grounds for the rejection of the
		Proposal.

<sup>&</sup>lt;sup>1</sup> UNDP preference is not to pay any amount in advance upon signing of contract. If the Service Provider strictly requires payment in advance, it will be limited only up to 20% of the total price quoted. For any higher percentage, or any amount advanced exceeding \$30,000, UNDP shall require the Service Provider to submit a bank guarantee or bank cheque payable to UNDP, in the same amount as the payment advanced by UNDP to the Service Provider.

Expertise of the Firm 30%	26	Criteria for the Assessment of Proposal	Technical Proposal (70%)		
□ Proposed Methodology, Approach and Implementation Plan 40%     □ Management Structure and Key Personnel 30%     Please Refer to Annex IV – Summary of Technical Points     Financial Proposal (30%)     □ To be computed as a ratio of the Proposal's offer to the lowest price among the proposals received by UNDP.   One and only one Service Provider     ○ One or more Service Providers, depending on the following factors: [clarify fully how and why this will be achieved. Please do not choose this option without indicating the parameters for awarding to multiple Service Providers]     28	20	Criteria for the Assessment of Froposar			
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<ul> <li>☑ Facsimile: +251 11 5514599 / +251 11 5515147</li> <li>☑ P.O. Box: 5580</li> <li>☑ E-mail address dedicated for this purpose:         <ul> <li>info.procurementet@undp.org</li> <li>☑ It is advantageous for a prospect Consulting Firm to express its interest in the captioned RFP Bid Notice ahead at info.procurementet@undp.org so that amendments and/or related Supplemental Information on respective RFP could be directly communicated.</li> <li>☑ Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.</li> </ul> </li> <li>30 Deadline of Submission</li> <li>☑ Date and Time: December 20, 2016 by @ 11:59 PM</li> </ul>			·		
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deadline to the Proposers.  30 Deadline of Submission			extending the deadline for submission, unless UNDP determines		
30 Deadline of Submission   ☑ Date and Time: December 20, 2016 by @ 11:59 PM			that such an extension is necessary and communicates a new		
			·		
☐ Time Zone: (UTC+03:00) Addis Ababa/Nairobi	30	Deadline of Submission	☑ Date and Time: December 20, 2016 by @ 11:59 PM		
			☑ Time Zone: (UTC+03:00) Addis Ababa/Nairobi		
31 Allowable Manner of Submitting □ Courier/Hand Delivery	31	Allowable Manner of Submitting	□ Courier/Hand Delivery		
Proposals   ☑ Electronic submission of Bid <sup>3</sup>		Proposals	☑ Electronic submission of Bid <sup>3</sup>		

<sup>&</sup>lt;sup>2</sup> This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.

<sup>&</sup>lt;sup>3</sup> If this will be allowed, security features (e.g., encryption, authentication, digital signatures, etc.) are strictly required and must be enforced to ensure confidentiality and integrity of contents.

32	Conditions and Procedures for electronic	☑ Official Address for <b>e-submission</b> : procurement.et@undp.org
	submission and opening, if allowed	<ul> <li>☑ Free from virus and corrupted files</li> </ul>
	3,	✓ Format: PDF files only and password protected
		☑ Password for Technical Proposal must not be provided to
		UNDP until the date and time of Bid Opening as indicated in the
		following row (Row No. 33 hereunder). Password for
		Financial Proposal, however, will be requested from those
		Proposers whose Technical proposals have been found
		Technically Qualified by the Technical Evaluation Panel.
		Microsoft 2007 & Microsoft 2010
		☑ Max. File Size per transmission: 8MB. Thus, if the file size is
		greater than <b>8MB</b> send them in batches and <b>indicate the</b>
		<b>batch number</b> to easily trace.
		No. of copies to be transmitted: only One, do not send the
		proposals time and again to avoid messes of locating the
		proposals. UNDP/Procurement Unit will not be liable for failing to
		locate a right proposal owing to repetitively sending proposals.
		☑ Mandatory subject of email: your proposals shall be sent in a
		separate files or envelops as Technical and Financial under
		the following subject line***:
		1. <b>For Technical</b> –RSC/RFP/2016/09 - Technical Proposal -
		[insert Proposing Firm Business Name]
		2. <b>For Financial</b> – RSC/RFP/2016/09 - Financial Proposal -
		[insert Proposing Firm Business Name]
		☑ For failing and/or incorrectly state <b>the above subject line</b> may
		result in failing to exactly locate your proposals as the
		Procurement Unit processes several of such type bid process and
		will not be liable for any consequences thereof  ☑ Once you submitted your proposals electronically to
		designated Secured Email and/or using Courier; kindly
		confirm same (without attaching the proposals for the
		purpose keeping its integrity) to the Focal Person the
		submission of the proposals. The Focal Person Address:
		Attn: AG at info.procurementet@undp.org
		Your confirmation is important in order to ensure all
		Proposing Firms' proposals are not missed and
		considered for subsequent Technical Evaluation. ***
		☐ Other conditions: [pls. specify]
		*** Compulsory
33	Date, time and venue for opening of	□ Date and Time: n/a
	Proposals	☐ Time Zone: (UTC+03:00) Addis Ababa/Nairobi
		□ Venue: United Nations Development Programme (UNDP)
		ECA Compound Old Bld. 6 <sup>th</sup> Floor, Addis Ababa,
		Ethiopia
		⊠ Bidders attendance <b>is not</b> required. Opening will be done on the
	<u> </u>	presence of approved Technical Evaluation Panel

34	Post-Qualification Actions	☑ Verification of accuracy, correctness and authenticity of the
		information provided by the bidder on the legal, technical and
		financial documents submitted;
		☐ Validation of extent of compliance to the RFP requirements and
		evaluation criteria based on what has so far been found by the evaluation team;
		☐ Inquiry and reference checking with Government entities with
		jurisdiction on the bidder, or any other entity that may have
		done business with the bidder; and
		☑ Inquiry and reference checking with other previous clients on the quality of performance on going or previous contracts completed;
		$\ \square$ Physical inspection of the bidder's plant, factory, branches or
		other places where business transpires, with or without notice to the bidder;
		☐ Testing and sampling of completed goods similar to the
		requirements of UNDP, where available; and
		□ Others
35	Conditions for Determining Contract	☐ Upon duly signed Contract Agreement by UNDP and Prospect
	Effectivity	Service Provider which will score the highest in the combined
		rating (Technical and Financial proposals)
		☐ UNDP's receipt of Performance Bond
		☐ UNDP's receipt of Professional Indemnity Insurance
		□ Note Applicable
		☐ Others [click here to specify]

## **ANNEX I**

Attached as a supporting document in this procurement notice under: **Annex I-ToR - SOGIR Message Testing** 

## Cover Page

## International Consultancy Firm Service to undertake SOGIR Message Testing

**Procurement Reference No.: RSC/RFP/2016/09** 

## **Technical Proposal**

**Legal Name of Proposing** [insert here]

**Organization / Firm:** 

Year of Registration: [insert here]
Name of Signatory for [insert here]

this Proposal:

**Designation of the** [insert here]

**Signatory:** 

Date of Preparation: [insert here]
Email: [insert here]

**Business Address:** [insert here]

Phone: [insert here]

Fax: [insert here]

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<sup>&</sup>lt;sup>4</sup> Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

## **Table of Contents**

**Page** 

#### **TECHNICAL PROPOSAL COVER PAGES**

Cover Letter (use the template hereto)

Statement of Declaration (use the template hereto)

Statement of Full Disclosure (use the template hereto)

#### **SECTION I. QUALIFICATION OF SERVICE PROVIDER**

- 1.1 Brief Description of Proposer as an Entity
- 1.2 Financial Capacity and/or Standing
- 1.3 Track Record and Experiences

#### SECTION II. PROPOSED METHODOLOGY FOR THE COMPLETION OF SERVICES

- 2.1 Approach to the Service/Work
- 2.2 Deliverables
- 2.3 Technical Quality Assurance Review Mechanism
- 2.4 Implementation Timelines (i.e., Work plan)
- 2.5 Any other information pertinent information related to successful implementation

#### SECTION III. QUALIFICATIONS OF KEY PERSONNEL

- 3.1 Management Structure
- 3.2 Staff Time Allocation
- 3.3 Qualifications of Key Personnel with Written Confirmation of Availability
- 3.4 Summary of Key Personnel Qualifications

CV of Task Manager / Team Leader

CV of Senior Expert (s) / Lead consultants (s)

CV of Project Staff / Associate Consultants (s)

CV of Support Staff – if any

#### **BANK REFERENCE**

#### **ANNEXES**

Renewed Company Registration Certificate and/or Business License including Articles of Incorporation or equivalent document if Bidder is not a corporation (Annex 1)

Tax Registration or TIN/VAT Certificate (Annex 2)

Tax Payment Certificate or Certificate of Tax Exemption by the Internal Revenue Authority (Annex 3)

Past Two Years Audited Financial Statements (Annex 4)

Statement of Satisfactory Performance from Top Three Firms in the Past Five Years (Annex 5)

Bank Reference (Annex 6)

Other Certificates and Accreditations – including Quality Certificates, Patent Registration, Environmental Sustainability (if any), etc. (Annex 7 . . .)

**Documentation Checklist** (please refer to the checklist attached hereto)

## **Cover Letter**

To: Janvier Wussinu

Deputy Country Director – Operations United Nations Development Programme Addis Ababa, Ethiopia

Dear Mr. Wussinu;

Having examined the Solicitation Documents, the receipt of which is hereby duly acknowledged, I, the undersigned, offer to provide Individual Consulting services [insert the description of the profession/activity for project/programme/office] as may be ascertained in accordance with the Price Schedule attached herewith and made part of this Proposal.

I undertake, if my Proposal is accepted, to commence and complete delivery of all services specified in the contract within the time frame stipulated in the Terms of Reference (ToR).

I agree to abide by this Proposal for a period of 120 days from the date fixed for opening of Proposals in the Individual Consultant Procurement Notice, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

I understand that you are not bound to accept any Proposal you may receive.

Full Name:	
Signature:	
Signature.	
Date Signed:	

<sup>&</sup>lt;sup>5</sup> Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

Date: [insert the date]

## **Statement of Declaration**

To: Janvier Wussinu

Deputy Country Director – Operations
United Nations Development Programme
Addis Ababa, Ethiopia

Dear Mr. Wussinu;

We, the undersigned, hereby offer to provide professional services for [insert: title of services] in accordance with your Request for Proposal dated [insert: Date] and our Proposal. We are hereby submitting our Proposal, which includes the Technical Proposal and Financial Proposal sealed under a separate envelope. We hereby declare that:

- i. All the information and statements made in this Proposal are true and we accept that any misrepresentation contained in it may lead to our disqualification;
- ii. We are currently not on the removed or suspended vendor list of the UN or other such lists of other UN agencies, nor are we associated with, any company or individual appearing on the 1267/1989 list of the UN Security Council;
- iii. We have no outstanding bankruptcy or pending litigation or any legal action that could impair our operation as a going concern; and
- iv. We do not employ, nor anticipate employing, any person who is or was recently employed by the UN or UNDP. We confirm that we have read, understood and hereby accept the Terms of Reference (ToR) describing the duties and responsibilities required of us in this RFP, and the General Terms and Conditions of UNDP's Contract for Professional Services.

We agree to abide by this Proposal for a period of 120 days from the date fixed for opening of Proposals in the RFP Data Sheet, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

We undertake, if our Proposal is accepted, to initiate the services not later than the date indicated in the Data Sheet.

We fully understand and recognize that UNDP is not bound to accept this proposal, that we shall bear all costs associated with its preparation and submission, and that UNDP will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the evaluation.

We remain,	
Yours sincerely,  Authorized Signature [In full and initials]:	
Name of Signatory:	
Title of Signatory:	_
[Please Mark this Letter with your Corporate Seal]	

All colored text is for indicative purposes only to assist in preparing this form and shall be deleted from the final product.

<sup>&</sup>lt;sup>6</sup> No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Proposal.

<sup>7</sup> Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

Date: [insert the date]

#### **Statement of Full Disclosure**

To: Janvier Wussinu
Deputy Country Director – Operations
United Nations Development Programme
Addis Ababa, Ethiopia

Dear Mr. Wussinu;

We remain,

We hereby declare that we have no conflicts to disclose in accordance with the definition of conflict in this RFP. Specifically, we have not/do not:

- i. Been associated in the present or past, with a firm or any of its affiliates which have been engaged UNDP to provide services for the preparation of the design, specifications, Terms of Reference (ToR) and other documents to be used for the procurement of the goods and services to be purchased in this selection process;
- ii. Been involved in the preparation and/or design of the programme/project related to
- iii. the services requested under this RFP;
- iv. Have owners, officers, directors, controlling shareholders, or key personnel who are related by blood or affinity up to third civil degree to UNDP staff involved in procurement functions and/or the Government of the country receiving services under this RFP;
- v. Submitted more than one Proposal in this RFP, either as an individual entity, or through its membership with a joint venture/consortium/association that is also submitting a Proposal for the same contract.
- vi. Combined functions of consulting and supply of goods, and the advisory services may lead to the procurement of such goods;
- vii. In addition, we are not in conflict for any other reason, as may be established by, or at the discretion of, UNDP.

Yours sincerely,	
rours sincerery,	

Authorized Signature [In full and initials]:
Name of Signatory:
Title of Signatory:

[Please Mark this Letter with your Corporate Seal]

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<sup>&</sup>lt;sup>8</sup> No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Proposal.

<sup>&</sup>lt;sup>9</sup> Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

## TECHNICAL PROPOSAL SUBMISSION FORM<sup>10</sup>

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery<sup>11</sup>)

[insert: Location]
[insert: Date]

To: [insert: Name and Address of UNDP focal point]

Dear Sir/Madam:

We, the undersigned, hereby offer to render the following services to UNDP in conformity with the requirements defined in the RFP dated [specify date], and all of its attachments, as well as the provisions of the UNDP General Contract Terms and Conditions:

#### **SECTION I. QUALIFICATION OF SERVICE PROVIDER**

The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following:

- a. Profile describing the nature of business, field of expertise, licenses, certifications, accreditations;
- b. Financial capacity and/or standing; and
- c. Track Record list of clients for similar services as those required by UNDP, indicating description of contract scope, contract duration, contract value, contact references information regarding corporate experience within the last five (5) years which are related or relevant to those required for this Contract. *You are kindly advised to use the format below:*

No.	Client	Contract Value in USD	Period of activity	Types of activities and/or Operations	Status or Date completed	Reference contact details including email*
1						
2						
3						
4						
5						

<sup>\*</sup>Correct email address(es) is compulsory

#### SECTION II. PROPOSED METHODOLOGY FOR THE COMPLETION OF SERVICES

The Service Provider must describe how it will address/deliver:

- a. The demands of the RFP;
- b. Providing a detailed description of the essential performance characteristics;
- c. Reporting conditions and quality assurance mechanisms that will be put in place, while demonstrating that the proposed methodology will be appropriate to the local conditions and context of the work;
- d. Implementation timeline and/or work plan using the proposed methodology/approach

**<sup>10</sup>** This serves as a guide to the Service Provider in preparing the Proposal.

<sup>11</sup> Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

e. Please describe the potential risks for the implementation of this project that may impact achievement and timely completion of expected results as well as their quality. Describe measures that will be put in place to mitigate these risks. *You are kindly advised to use the format below*:

Phase	Potential Risk	Impact	Significance Level (H, M, L)*	Probability of Occurrence (H, M, L)*	Risk Mitigation Measures to be Taken

f. Any other information pertinent to it such as risk and its mitigation measures.

#### **SECTION III. QUALIFICATIONS OF KEY PERSONNEL**

The Service Provider must provide:

- a. Names and qualifications of the key personnel that will perform the services indicating who is Team Leader, who are supporting, etc.; and
- b. Describe the overall management approach toward planning and implementing this activity. Include an organization chart for the management of the project describing the relationship of key positions and designations.
- c. Provide a spreadsheet will be included to show the activities of each staff member and the time allocated for his/her involvement. (Note: This spreadsheet is crucial and no substitution of personnel will be tolerated once the contract has been awarded except in extreme circumstances and with the written approval of the UNDP. If substitution is unavoidable it will be with a person who, in the opinion of the UNDP project manager, is at least as experienced as the person being replaced, and subject to the approval of UNDP. No increase in costs will be considered as a result of any substitution.)
- d. Provide the CVs for key personnel (Team Leader, Managerial and general staff) that will be provided to support the implementation of this project. CVs should demonstrate qualifications in areas relevant to the Scope of Services.
- e. Written confirmation from each personnel that they are available for the entire duration of the contract.

Tou are kinaly davised to use the jornal below	•
Name:	
Position for this Contract:	
Nationality:	
Contact Information:	
Specialization (field of study):	
Years of relevant Work Experience:	
Countries of Work Experience:	
Language Skills:	
Educational and other	
Qualifications:	
Summary of Experience: Highlight exp	perience in the region and on similar projects.

Relevant Experience (From most recent):			
Period: From – To	Name of activity/ Project/ funding organisation, if applicable:	Job Title and Activities undertaken/Description of actual role performed:	
e.g. June 2004-January 2005			
Etc.			
Etc.			
References no.1 (minimum of 3):	Name Designation Organization Contact Information – Address; Phone; Email; etc.		
Reference no.2	Name Designation Organization Contact Information – Address; Phone; Email; etc.		
Reference no.3	Name Designation Organization Contact Information – Address; Phone; Email; etc.		

#### **Declaration:**

I confirm my intention to serve in the stated position and present availability to serve for the term of the proposed contract. I also understand that any wilful misstatement described above may lead to my disqualification, before or during my engagement.

Signature of the Nominated Team Leader/Member*:	
Date Signed: * It should be signed by the proposed consultant whose CV to be attached in	n the Technical Proposal

Note: All colored text is for indicative purposes only to assist in preparing this form and shall be deleted from the final product.

f. The Proposing Firm shall provide the summary of the key personnel who will be engaged in terms of their respective role, specialization, nationality and years of experience as per the following template

No.	Name of the Consultant	Position in the Consultancy Team	Specialization	Nationality	Professional Experience (in years)
1					
2					
3					
4					
5					

#### **BANK REFERENCE DETAILS**

In case of winning the designated RFP contract, the Proposing Service Provider hereby authorizes UNDP Ethiopia Country Office to effect all payments to the following Bank account details:

Name of the Bank:	[insert here)	
Branch Name:	[insert here)	
Bank Address:	City:	[insert here)
	State/Province:	[insert here)
	Country:	[insert here)
	Postal Code:	[insert here)
Bank ID Qualifier:	[insert here)	
Bank ID/Fed Wire / ABA No.	[insert here)	
(bank account located in USA)		
SWIFT Code:	[insert here)	
IBAN (if any)	[insert here)	
Bank Account Number:	[insert here)	
Account Type:	Checking	
	Savings	

**Note:** Double click on the respective Check Box and click checked in the dialogue box of your choice.

## **Documentation Checklist**

SN	Documentation Requirement	Yes	No	If "No" Reason
1	Renewed Business License and/or Company Registration			
	Certificate with Articles of Incorporation or equivalent			
	document if Bidder is not a corporation			
2	Tax Registration or TIN/VAT Certificate – for business firms			
3	Tax Payment Certificate or Certificate of Tax Exemption by			
	the Internal Revenue Authority – for business firms			
4	The Service Provider has the minimum years of experience			
	in the area indicated in the ToR			
5	Past Two Years Audited Financial Statements – for business			
	firms			
6	Statement of Satisfactory Performance from Top Three			
	Firms/organizations in the Past Five Years			
7	Completed Detailed Bank Reference			
8	Duly Signed CV of Task Manager / Team Leader			
9	Duly Signed CV of Senior Expert (s) / Lead Consultant (s)			
10	Duly Signed CV of Project Staff / Associate Consultant (s)			
11	Acceptance of Request for Proposal (RFP) General Terms			
	and Conditions			
12	Other Certificates and Accreditation – including Quality			
	Certificates, Patent Registration, Environmental			
	Sustainability (if any), etc.			
<b>Note:</b> Double click on the respective Check Box and click checked in the dialogue box of your choice.				
All oth	er information and documentations that we have not provide	ad autom	atically in	anlies our fully compliance
	e requirements, terms and conditions of the RFP.	eu auton	latically in	iplies our rully compliance
Full N	ame:			
Desig	nation:			
Signa	ture:			
Date :	Signed: Company	Seal:		

## Cover Page

## International Consultancy Firm Service to undertake SOGIR Message Testing

**Procurement Reference No.: RSC/RFP/2016/09** 

## **Financial Proposal**

Name of Proposing [insert here]

**Organization / Firm:** 

**Country of Registration:** [insert here] **Name of Signatory for** [insert here]

this Proposal:

Date of Preparation: [insert here]
Email: [insert here]
Address: [insert here]
Phone: [insert here]
Fax: [insert here]

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<sup>12</sup> Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

## **Cover Letter**

To: Janvier Wussinu

Deputy Country Director – Operations United Nations Development Programme Addis Ababa, Ethiopia

Dear Mr. Wussinu;

\_ .. ..

Having examined the Solicitation Documents, the receipt of which is hereby duly acknowledged, I, the undersigned, offer to provide Individual Consulting services [insert the description of the profession/activity for project/programme/office] for the lump sum amount of [insert the lump sum amount in figures and words including the currency] as may be ascertained in accordance with the Price Schedule attached herewith and made part of this Proposal.

I undertake, if my Proposal is accepted, to commence and complete delivery of all services specified in the contract within the time frame stipulated in the Terms of Reference (ToR).

I agree to abide by this Proposal for a period of **120 days** from the date fixed for opening of Proposals in the Individual Consultant Procurement Notice, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

I understand that you are not bound to accept any Proposal you may receive.

Full Name:		
Signature:		
Date Signed:	Corporate Seal:	

<sup>13</sup> Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

#### FINANCIAL PROPOSAL FORM<sup>14</sup>

#### **Directions:**

- The financial proposal shall specify a total lump sum amount [including professional fees, travel, per diems, and other relevant expenses and/or costs to offer the specified consultancy service] which UNDP Ethiopia Country Office will be obligated to pay to Prospect Service Provider upon Contract Award and successful completion of the consultancy assignment.
- Do not include any conditional statement(s) about your financial lump sum amount to be quoted for each LOT.
- For **VAT registered Ethiopian Firm**, its financial proposal must be VAT inclusive. If it is not separately indicated, UNDP Ethiopia will consider its lump sum financial quote **includes VAT**.
- The Financial Proposal must provide a detailed cost breakdown. Provide separate figures for each functional grouping or category.
- In case of an equipment component to the service provider, the Price Schedule should include figures for both purchase and lease/rent options. UNDP reserves the option to either lease/rent or purchase outright the equipment through the Contractor.
- The format shown below is suggested for use as a guide in preparing the Financial Proposal. The format includes specific expenditures, which may or may not be required or applicable but are indicated to serve as examples.
- In case of physical submission, the Proposer is required to prepare the Financial Proposal in an **envelope separate** from the rest of the Technical Proposal. In case of **electronic submission**, the Technical and Financial proposals shall be submitted in **two separate email**.
- Do not forget to indicate the Procurement Reference no. as the <u>Subject Line as indicated in the Instruction</u> to Proposers.
- You must send your proposal separately through our secured email procurement.et@undp.org in a PDF FORMAT

#### I. BREAKDOWN OF COST BY COMPONENTS:

Cost Components	Remuneration per Unit of Time	Total Period of Engagement	No. of Personnel	Total Rate in USD (Lump Sum, All Inclusive)
Personnel costs				
Professional Fees for:				
Services from Home Office				
a. Expertise 1				
b. Expertise 2				
2. Services from Field Offices [if any]				
a. Expertise 1				
b. Expertise 2				
3. Services from Overseas [if any]				
a. Expertise 1				
b. Expertise 2				
Others [pls. specify]				
Out of Pocket Expenses				
1. Reproduction				

2. Equipment Lease [if you find it applicable]		
3. Others [pls. specify]		
Travel Expenses to Join duty station		
Round Trip Airfares to and from duty station [if you find it applicable]		
Living Allowance [if you find it applicable]		
Travel Insurance [if you find it applicable]		
Terminal Expenses [if you find it applicable]		
Others [pls. specify]		
Duty Travel		
Round Trip Airfares [if you find it applicable]		
Living Allowance [if you find it applicable]		
Travel Insurance [if you find it applicable]		
Terminal Expenses [if you find it applicable]		
Others [pls. specify]		
AGGREGATE AMOUNT in USD		

**Amount in Words:** [Insert the total amount in words]

#### **II. BREAKDOWN OF COST BY DELIVERABLES\***

The Proposers are requested to provide the cost breakdown for the above given prices for each deliverable based on the following format. UNDP shall use the cost breakdown for the price reasonability assessment purposes as well as the calculation of price in the event that both parties have agreed to add new deliverables to the scope of Services.

SN	Deliverables [list them as referred to in the TOR]	Percentage of Total Price (Weight for payment)	Price in USD (Lump Sum, All Inclusive)
1		20%	
2		30%	
3		20%	
4		30%	
Tota	i	100%	

<sup>\*</sup>Basis for payment tranches

Full Name:	
Signature:	
Date Signed:	

#### **ANNEX IV**

## **SUMMARY OF TECHNICAL POINTS**

Attached as a supporting document in this procurement notice under: **Annex IV-Summary of Technical Points** 

#### **ANNEX V**

## **GENERAL TERMS AND CONDITIONS FOR SERVICES**

Attached as a supporting document in this procurement notice. **Annex V-General Conditions of Contract-Services**