

## ITB UKR-HP-2017-20

### Procurement of anti-tuberculosis (TB) medicines

#### Questions and answers on the results of pre-bid conference, conducted on January 24<sup>th</sup>, 2017 at UNDP office in Kyiv

Dear participants, please pay your attention once again to the following issues while bids submission:

**1. Bids submission deadline – February, 07, 2017, 10:00 Kyiv time.**

**2. Bids submitting – electronic to e-mail: [tenders.ua@undp.org](mailto:tenders.ua@undp.org).**

**3. Together with the documents set, the participant must submit electronic scan copy of the Bid security if the Total amount of the Bid exceeds USD 200,000.00**

#	Question	Answer
1	In the previous tenders, there was no criteria that it is desirable to submit the bid on maximum quantity of the lots.	Within the framework of present tender, it is desirable, but not mandatory requirement.
2	What is UNDP positions in terms of valid patent certificates in Ukraine?	We take into consideration the existence of the patent protection.
3	Referring to COPP: if we don't have it, is it possible not to submit it?	Copy of the certificate of pharmaceutical product (CoPP), issued by the national regulatory authority in the country of manufacturing for each product is mandatory for submitting.  If available, submit Copy of the certificate of pharmaceutical product (CoPP) of WHO standard for the products imported within WHO certification scheme.
4	Please, specify the wording «in the similar volumes» – which volumes do you mean under the option B+E: «At least one contract and/or confirmation from the recipient of the supply of quoted medicine in the similar volume to/in Ukraine within the past three years (since December 2013) (“under “recipient” the health institution is meant”)? Volumes of TB medicines procured by UNDP are too high. For example, penitentiary service procures 7% from such volume, tuberculosis health centers procure even less.	Submit maximum volume of previous supplies, that you can show and references from Health institutions.  In case if the bidder does not have this medicine supply experience, it is necessary to submit the confirmation of supplies provided by other companies or the manufacturer.

	If the Bidder has no confirmation of successful supply of the medicine within Ukraine, but it is supplied to other recipients, will this experience be considered acceptable?	
5	Question regarding banking guarantee: if the tender is extended by any reason, what to do with validity terms of banking guarantee, if it is issued already. What are the required bidder's actions?	In case of tender extension, it's not necessary to prolong banking guarantee, that have been already issued.
6	Question regarding financial statements: if there is no statement for 2016, for which years should we submit statements?	Submit the financial statements for 2014-2015 years, and also for 9 months of 2016.
7	Question regarding the past and current litigations: is it only in reference to cooperation with UNDP or to all the litigations the Bidder is involved in?	It is about all the litigation history during the last five (5) years.
8	Is it possible to propose medicines in in-bulk packing, i.e. 1000 pills in one pack as it is convenient and cheaper for transportation?	In ITB specifications it is said that primary packing of the tablets must be blister type.
9	Question regarding standard quality of the product: if the quoted product is WHO-prequalified, is it mandatory to submit GMP certificate issued by countries - PIC/S members?	UNDP requires within the all criteria options that the product has to be manufactured on the sites with issued and valid WHOPIR (WHO Public Inspection Report) or the Certificate of Good Manufacturing Practice issued by countries-PIC/S members  Please, refer to the Section 3: Schedule of Requirements and Technical Specifications, paragraph 2 "Product standards" for more detailed information.
10	Question re expected delivery date: what maximum quantity of the supplies on each lot? Is it more convenient to submit delivery schedule in the table view?	Requirements on the delivery terms are specified in the Section 3: Schedule of Requirements and Technical Specifications, paragraph 5. Delivery Timeframes. In the same time, products must have a minimum of 75% of the total product shelf life or should have 18 months' shelf life remaining at the time of delivery for both partial shipments and must bear the dates of manufacture and expiry. Shelf life shall be indicated for all products quoted in the offer submitted.
11	What is the procedure of banking guarantee return?	Banking guarantee original is returned to the Bidder after tender results notification.

12	If on the moment of the bids submission the product is under re-registration procedure?	In this case the Bidder has to submit the proving document, that the Bidder applied for re-registration to State Expert Centre.  Please, pay your attention to the Section 3: Schedule of Requirements and Technical Specifications, p 2 "Product standards" for more detailed information. Products submitted under option B+E must be registered on the moment of bid submission.
13	Is it necessary to highlight that the registration certificate is under alteration?	Yes.
14	There are cases mentioned in the Form of banking guarantee (Section 9), when UNDP has a right to withhold this guarantee (bid security). Please, comment point C «Fails to comply with UNDP's variation of requirement, as per ITB Section 3». Is this requirement applicable to the winner?	Yes.
15	What personnel is to be indicated in the Section 7: Technical Bid Form, subsection 3.3 – Personnel?	Only the CV of the representative who will coordinate the work with UNDP.
16	If the medicine is recently registered and there is no experience of work, will it be disqualified?	Yes, if it is not within the other quality options: A+E, C+E, D+E
17	According to Section 4 «Criteria for award and checklist of documents required », namely to the compliance of quoted product with the standards and requirements within the option C+E: is the experience of supplies to Ukraine required?	Not mandatory.
18	If it's not possible to indicate the remaining shelf-life?	For newly produced products please indicate: «fresh batch».
19	If an applicant – resident of Ukraine is not exempted from VAT, will you evaluate price proposals excluding VAT?	No, according to procedures we evaluate the total proposed amount for each lot separately, including VAT (if applicable).
20	Can Ukrainian manufactures count on VAT exemption?	Ukrainian manufacturers are VAT exempted as the second party of the contract is UNDP.
21	Who will provide customs clearance in case the supplier is non-resident? As VAT exemption could take much time, how to calculate delivery term correctly?	In case of the delivery from non-resident, the State Enterprise of MOH will handle customs clearance. Please, calculate the delivery term, considering that obtaining a VAT exemption certificate takes

		around 5 working days and customs clearance – about 2 working days.
22	<p>You request the Statement of Satisfactory Performance (Reference letters) confirming the experience of work with similar contracts. (“Compliance of Bidder with Qualifications Requirements” in <i>Section 4 of ITB</i>).</p> <p>Is it necessary to confirm the experience of supply of only medicine quoted in the given tender or we can confirm it with other medicines as well? The deliveries had to be arranged only in the Ukraine to the specific entities or you may consider a supply experience to other countries, different counterparties?</p> <p>Some information on previous contracts is confidential.</p>	<p>It is about the check of company’s working experience in medicines supply, that is why it’s necessary to confirm the supply of the similar medicines in the similar volumes to the medical institutions/companies/counterparties in Ukraine or in other countries.</p> <p>Please, submit reference letters and indicate the volume of supplied medicines and/or total contracts value in the Section 7.</p>
23	Is it necessary to submit the printed set of documents?	No, just e-mail it on <a href="mailto:tenders.ua@undp.org">tenders.ua@undp.org</a> .