

REQUEST FOR PROPOSAL

PUDC FEASIBILITY STUDY IN GAMBIA, LIBERIA AND SIERRA LEONE

RFP No.: 2019/UNDP/GAM/OPS/108

Project: PUDC Model

Country: GAMBIA, LIBERIA and SIERRA LEONE

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SECTION 1. LETTER OF INVITATION

The United Nations Development Programme (UNDP) hereby invites you to submit a Proposal to this Request for Proposal (RFP) for the above-referenced subject.

This RFP includes the following documents and the General Terms and Conditions of Contract which is inserted in the Bid Data Sheet (BDS):

Section 1: This Letter of Invitation Section 2: Instruction to Bidders Section 3: Bid Data Sheet (BDS) Section 4: Evaluation Criteria Section 5: Terms of Reference Section 6: Returnable Bidding Forms

- o Form A: Technical Proposal Submission Form
- o Form B: Bidder Information Form
- o Form C: Joint Venture/Consortium/Association Information Form
- o Form D: Qualification Form
- o Form E: Format of Technical Proposal
- o Form F: Financial Proposal Submission Form
- o Form G: Financial Proposal Form

If you are interested in submitting a Proposal in response to this RFP, please prepare your Proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the Deadline for Submission of Proposals set out in Bid Data Sheet.

Please acknowledge receipt of this RFP by sending an email to thomas.mugabiyimana@undp.org, indicating whether you intend to submit a Proposal or otherwise. You may also utilize the "Accept Invitation" function in eTendering system, where applicable. This will enable you to receive amendments or updates to the RFP. Should you require further clarifications, kindly communicate with the contact person/s identified in the attached Bid Data Sheet as the focal point for queries on this RFP.

UNDP looks forward to receiving your Proposal and thank you in advance for your interest in UNDP procurement opportunities.

Issued by:	Approved by:	
Name: Thomas MUGABIYIMANA	Name: Aissata DE	
Title: Operations Manager	Title: Resident Representative	
Date: May 24, 2019	Date: May 24, 2019	

SECTION 2. INSTRUCTION TO BIDDERS(ITB)

A. GENERAL PRO	OVISIONS
1. Introduction	Bidders shall adhere to all the requirements of this RFP, including any amendments in writing by UNDP. This RFP is conducted in accordance with the UNDP Programme and Operations Policies and Procedures (POPP) on Contracts and Procurement which can be accessed at https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d
	1.2 Any Proposal submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Proposal by UNDP. UNDP is under no obligation to award a contract to any Bidder as a result of this RFP.
	1.3 As part of the bid, it is desired that the Bidder registers at the United Nations Global Marketplace (UNGM) website (www.ungm.org). The Bidder may still submit a bid even if not registered with the UNGM. However, if the Bidder is selected for contract award, the Bidder must register on the UNGM prior to contract signature.
2. Fraud & Corruption, Gifts and Hospitality	2.1 UNDP strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of UNDP vendors and requires all bidders/vendors observe the highest standard of ethics during the procurement process and contract implementation. UNDP's Anti-Fraud Policy can be found at http://www.undp.org/content/undp/en/home/operations/accountability/audit/office_of_audit_andinvestigation.html#anti
	2.2 Bidders/vendors shall not offer gifts or hospitality of any kind to UNDP staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches or dinners.
	 2.3 In pursuance of this policy, UNDP (a) Shall reject a proposal if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated period of time, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a UNDP contract.
	2.4 All Bidders must adhere to the UN Supplier Code of Conduct, which may be found at http://www.un.org/depts/ptd/pdf/conduct_english.pdf
3. Eligibility	3.1 A vendor should not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to UNDP whether they are subject to any sanction or temporary suspension imposed by these organizations.
	3.2 It is the Bidder's responsibility to ensure that its employees, joint venture members, sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by UNDP.
4. Conflict of Interests	4.1 Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
	 a) Are or have been associated in the past, with a firm or any of its affiliates which have been engaged by UNDP to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process; b) Were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or

- c) Are found to be in conflict for any other reason, as may be established by, or at the discretion of UNDP.
- 4.2 In the event of any uncertainty in the interpretation of a potential conflict of interest, Bidders must disclose to UNDP, and seek UNDP's confirmation on whether or not such a conflict exists.
- 4.3 Similarly, the Bidders must disclose in their proposal their knowledge of the following:
 - a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel are family members of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and
 - b) All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.

Failure to disclose such an information may result in the rejection of the proposal or proposals affected by the non-disclosure.

4.4 The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFP, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Proposal.

B. PREPARATION OF PROPOSALS

- 5. General Considerations
- 5.1 In preparing the Proposal, the Bidder is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.
- 5.2 The Bidder will not be permitted to take advantage of any errors or omissions in the RFP. Should such errors or omissions be discovered, the Bidder must notify the UNDP
- 6. Cost of
 Preparation of
 Proposal
- 6.1 The Bidder shall bear any and all costs related to the preparation and/or submission of the Proposal, regardless of whether its Proposal was selected or not. UNDP shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.
- 7. Language
- 7.1 The Proposal, as well as any and all related correspondence exchanged by the Bidder and UNDP, shall be written in the language (s) specified in the BDS.
- 8. Documents
 Comprising the
 Proposal
- 8.1 The Proposal shall comprise of the following documents:
 - a) Documents Establishing the Eligibility and Qualifications of the Bidder;
 - b) Technical Proposal;
 - c) Financial Proposal;
 - d) Proposal Security, if required by BDS;
 - e) Any attachments and/or appendices to the Proposal.
- 9. Documents
 Establishing the
 Eligibility and
 Qualifications of
 the Bidder
- 9.1 The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the Forms provided under Section 6 and providing documents required in those forms. In order to award a contract to a Bidder, its qualifications must be documented to UNDP's satisfaction.
- 10. Technical
 Proposal Format
 and Content
- 10.1 The Bidder is required to submit a Technical Proposal using the Standard Forms and templates provided in Section 6 of the RFP.
- 10.2 The Technical Proposal shall not include any price or financial information. A Technical Proposal containing material financial information may be declared non-responsive.
- 10.3 Samples of items, when required as per Section 5, shall be provided within the time specified and unless otherwise specified by UNDP, and at no expense to UNDP

	When applicable and required as per Section 5, the Bidder shall training programme available for the maintenance and ope and/or equipment offered as well as the cost to the UNDP. Unle such training as well as training materials shall be provided in the as specified in the BDS.	ration of the services ess otherwise specified,
11. Financial Proposals	1 The Financial Proposal shall be prepared using the Standard Fo 6 of the RFP. It shall list all major cost components associated the detailed breakdown of such costs.	
	2 Any output and activities described in the Technical Proposa Financial Proposal, shall be assumed to be included in the price items, as well as in the final total price.	
	3 Prices and other financial information must not be disclosed in in the financial proposal.	any other place except
12. Proposal Security	A Proposal Security, if required by BDS, shall be provided in indicated in the BDS. The Proposal Security shall be valid up to t final date of validity of the Proposal.	
	The Proposal Security shall be included along with the Technica Security is required by the RFP but is not found along with the Proposal shall be rejected.	
	3 If the Proposal Security amount or its validity period is found required by UNDP, UNDP shall reject the Proposal.	to be less than what is
	In the event an electronic submission is allowed in the BDS, Bidd of the Bid Security in their proposal and the original of the Pro sent via courier or hand delivery as per the instructions in BDS.	
	5 The Proposal Security may be forfeited by UNDP, and the Pr event of any one or combination, of the following conditions:	oposal rejected, in the
	 a) If the Bidder withdraws its offer during the period of the Proin the BDS, or; b) In the event that the successful Bidder fails: to sign the Contract after UNDP has issued an award 	; or
	6 to furnish the Performance Security, insurances, or other docurequire as a condition precedent to the effectivity of the contract to the Bidder.	
13. Currencies	1 All prices shall be quoted in the currency or currencies indicat Proposals are quoted in different currencies, for the purpose Proposals:	
	 a) UNDP will convert the currency quoted in the Proposal in currency, in accordance with the prevailing UN operation the last day of submission of Proposals; and 	
	b) In the event that UNDP selects a proposal for award that different from the preferred currency in the BDS, UNDP sh award the contract in the currency of UNDP's preference method specified above.	nall reserve the right to
14. Joint Venture, Consortium or Association	If the Bidder is a group of legal entities that will form or have (JV), Consortium or Association for the Proposal, they shall conthat: (i) they have designated one party to act as a lead entities authority to legally bind the members of the JV, Consortium or severally, which shall be evidenced by a duly notarized Agreementities, and submitted with the Proposal; and (ii) if they are the contract shall be entered into, by and between UNDP are entity, who shall be acting for and on behalf of all the member joint venture.	infirm in their Proposal ntity, duly vested with Association jointly and ement among the legal awarded the contract, and the designated lead

14.2 After the Deadline for Submission of Proposal, the lead entity identified to represent the JV, Consortium or Association shall not be altered without the prior written consent of UNDP. The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Clause 9 herein in respect of submitting only one proposal. The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the RFP, both in the Proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by UNDP. A JV, Consortium or Association in presenting its track record and experience should clearly differentiate between: a) Those that were undertaken together by the JV, Consortium or Association; and Those that were undertaken by the individual entities of the JV, Consortium or Association. 14.6 Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV, Consortium or Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials. 14.7 JV, Consortium or Associations are encouraged for high value, multi-sectoral requirements when the spectrum of expertise and resources required may not be available within one firm. 15. Only One The Bidder (including the individual members of any Joint Venture) shall submit only one Proposal, either in its own name or as part of a Joint Venture. **Proposal** Proposals submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following: a) they have at least one controlling partner, director or shareholder in common; or b) any one of them receive or have received any direct or indirect subsidy from the other/s; or c) they have the same legal representative for purposes of this RFP; or d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Proposal of, another Bidder regarding this RFP process; e) they are subcontractors to each other's Proposal, or a subcontractor to one Proposal also submits another Proposal under its name as lead Bidder; or some key personnel proposed to be in the team of one Bidder participates in more than one Proposal received for this RFP process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Proposal. 16. **Proposal** 16.1 Proposals shall remain valid for the period specified in the BDS, commencing on the Deadline for Submission of Proposals. A Proposal valid for a shorter period may be Validity Period rejected by UNDP and rendered non-responsive. During the Proposal validity period, the Bidder shall maintain its original Proposal without any change, including the availability of the Key Personnel, the proposed rates and the total price. 17. Extension of In exceptional circumstances, prior to the expiration of the proposal validity period, UNDP may request Bidders to extend the period of validity of their Proposals. The Proposal Validity request and the responses shall be made in writing, and shall be considered integral to Period the Proposal. If the Bidder agrees to extend the validity of its Proposal, it shall be done without any 17.2

		change in the original Proposal.
	17.3	The Bidder has the right to refuse to extend the validity of its Proposal, and in which case, such Proposal will not be further evaluated.
18. Clarification of Proposal	18.1	Bidders may request clarifications on any of the RFP documents no later than the date indicated in the BDS. Any request for clarification must be sent in writing in the manner indicated in the BDS. If inquiries are sent other than specified channel, even if they are sent to a UNDP staff member, UNDP shall have no obligation to respond or confirm that the query was officially received.
	18.2	UNDP will provide the responses to clarifications through the method specified in the BDS.
	18.3	UNDP shall endeavor to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Proposals, unless UNDP deems that such an extension is justified and necessary.
19. Amendment of Proposals	19.1	At any time prior to the deadline of Proposal submission, UNDP may for any reason, such as in response to a clarification requested by a Bidder, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective bidders.
	19.2	If the amendment is substantial, UNDP may extend the Deadline for submission of proposal to give the Bidders reasonable time to incorporate the amendment into their Proposals.
20. Alternative Proposals	20.1	Unless otherwise specified in the BDS, alternative proposals shall not be considered. If submission of alternative proposal is allowed by BDS, a Bidder may submit an alternative proposal, but only if it also submits a proposal conforming to the RFP requirements. UNDP shall only consider the alternative proposal offered by the Bidder whose conforming proposal ranked the highest as per the specified evaluation method. Where the conditions for its acceptance are met, or justifications are clearly established, UNDP reserves the right to award a contract based on an alternative proposal.
	20.2	If multiple/alternative proposals are being submitted, they must be clearly marked as "Main Proposal" and "Alternative Proposal"
21. Pre-Bid Conference	21.1	When appropriate, a Bidder's conference will be conducted at the date, time and location specified in the BDS. All Bidders are encouraged to attend. Non-attendance, however, shall not result in disqualification of an interested Bidder. Minutes of the Bidder's conference will be disseminated on the procurement website and shared by email or on the e-Tendering platform as specified in the BDS. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifically incorporated in the Minutes of the Bidder's Conference or issued/posted as an amendment to RFP.
C. SUBMISSION AND	OPEI	NING OF PROPOSALS
22. Submission	22.1	The Bidder shall submit a duly signed and complete Proposal comprising the documents and forms in accordance with the requirements in the BDS. The submission shall be in the manner specified in the BDS.
	22.2	The Proposal shall be signed by the Bidder or person(s) duly authorized to commit the Bidder. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the bidding entity, or a Power of Attorney, accompanying the Proposal.
	22.3	Bidders must be aware that the mere act of submission of a Proposal, in and of itself, implies that the Bidder fully accepts the UNDP General Contract Terms and Conditions.

Hard copy (manual) submission

- Hard copy (manual) submission by courier or hand delivery allowed or specified in the BDS shall be governed as follows:
 - The signed Proposal shall be marked "Original", and its copies marked "Copy" as appropriate. The number of copies is indicated in the BDS. All copies shall be made from the signed original only. If there are discrepancies between the original and the copies, the original shall prevail.
 - b) The Technical Proposal and the Financial Proposal envelopes MUST BE COMPLETELY SEPARATE and each of them must be submitted sealed individually and clearly marked on the outside as either "TECHNICAL PROPOSAL" or "FINANCIAL PROPOSAL", as appropriate. Each envelope SHALL clearly indicate the name of the Bidder. The outer envelopes shall:
 - i. Bear the name and address of the bidder;
 - ii. Be addressed to UNDP as specified in the BDS
 - iii. Bear a warning that states "Not to be opened before the time and date for proposal opening" as specified in the BDS.

Email Submission

If the envelopes and packages with the Proposal are not sealed and marked as required, UNDP shall assume no responsibility for the misplacement, loss, or premature opening of the Proposal.

- 22.5 Email submission, if allowed or specified in the BDS, shall be governed as follows:
 - Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;
 - b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE. The financial proposal shall be encrypted with different passwords and clearly labelled. The files must be sent to the dedicated email address specified in the BDS.
 - c) The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose Technical Proposal has been found to be technically responsive. Failure to provide correct password may result in the proposal being rejected.

eTendering submission

- 22.6 Electronic submission through eTendering, if allowed or specified in the BDS, shall be governed as follows:
 - Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;
 - b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labelled.
 - d) The Financial Proposal file must be encrypted with a password so that it cannot be opened nor viewed until the password is provided. The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose technical proposal has been found to be technically responsive. Failure to provide the correct password may result in the proposal being rejected.
 - c) Documents which are required to be in original form (e.g. Bid Security, etc.) must be sent via courier or hand delivery as per the instructions in BDS.
 - d) Detailed instructions on how to submit, modify or cancel a bid in the eTendering system are provided in the eTendering system Bidder User Guide and Instructional videos available on this link:

	http://www.undp.org/content/undp/en/home/operations/procurement/business/procurement-notices/resources/
23. Deadline for Submission of Proposals and Late	23.1 Complete Proposals must be received by UNDP in the manner, and no later than the date and time, specified in the BDS. UNDP shall only recognize the date and time that the bid was received by UNDP
Proposals	23.2 UNDP shall not consider any Proposal that is submitted after the deadline for the submission of Proposals.
24. Withdrawal, Substitution, and	24.1 A Bidder may withdraw, substitute or modify its Proposal after it has been submitted at any time prior to the deadline for submission.
Modification of Proposals	24.2 Manual and Email submissions: A bidder may withdraw, substitute or modify its Proposal by sending a written notice to UNDP, duly signed by an authorized representative, and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the Proposal, if any, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of proposals, by clearly marking them as "WITHDRAWAL" "SUBSTITUTION," or "MODIFICATION"
	eTendering: A Bidder may withdraw, substitute or modify its Proposal by Canceling, Editing, and re-submitting the proposal directly in the system. It is the responsibility of the Bidder to properly follow the system instructions, duly edit and submit a substitution or modification of the Proposal as needed. Detailed instructions on how to cancel or modify a Proposal directly in the system are provided in Bidder User Guide and Instructional videos.
	24.4 Proposals requested to be withdrawn shall be returned unopened to the Bidders (only for manual submissions), except if the bid is withdrawn after the bid has been opened
25. Proposal Opening	25.1 There is no public bid opening for RFPs. UNDP shall open the Proposals in the presence of an ad-hoc committee formed by UNDP, consisting of at least two (2) members. In the case of e-Tendering submission, bidders will receive an automatic notification once their proposal is opened.
D. EVALUATION OF	PROPOSALS
26. Confidentiality	26.1 Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award.
	26.2 Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNDP's vendor sanctions procedures.
27. Evaluation of Proposals	27.1 The Bidder is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 24 of this RFP. UNDP will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.
	 Evaluation of proposals is made of the following steps: a) Preliminary Examination b) Minimum Eligibility and Qualification (if pre-qualification is not done) c) Evaluation of Technical Proposals d) Evaluation of Financial Proposals
28. Preliminary Examination	28.1 UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been

	properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.
29. Evaluation of Eligibility and	29.1 Eligibility and Qualification of the Bidder will be evaluated against the Minimum Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria).
Qualification	 29.2 In general terms, vendors that meet the following criteria may be considered qualified: a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors' list; b) They have a good financial standing and have access to adequate financial resources to perform the contract and all existing commercial commitments, c) They have the necessary similar experience, technical expertise, production capacity where applicable, quality certifications, quality assurance procedures and other resources applicable to the provision of the services required; d) They are able to comply fully with UNDP General Terms and Conditions of Contract; e) They do not have a consistent history of court/arbitral award decisions against the Bidder; and f) They have a record of timely and satisfactory performance with their clients.
30. Evaluation of Technical and Financial Proposals	30.1 The evaluation team shall review and evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and other RFP documents, applying the evaluation criteria, sub-criteria, and point system specified in the Section 4 (Evaluation Criteria). A Proposal shall be rendered non-responsive at the technical evaluation stage if it fails to achieve the minimum technical score indicated in the BDS. When necessary and if stated in the BDS, UNDP may invite technically responsive bidders for a presentation related to their technical proposals. The conditions for the presentation shall be provided in the bid document where required.
	30.2 In the second stage, only the Financial Proposals of those Bidders who achieve the minimum technical score will be opened for evaluation. The Financial Proposals corresponding to Technical Proposals that were rendered non-responsive shall remain unopened, and, in the case of manual submission, be returned to the Bidder unopened. For emailed Proposals and e-tendering submissions, UNDP will not request for the password of the Financial Proposals of bidders whose Technical Proposal were found not responsive.
	30.3 The evaluation method that applies for this RFP shall be as indicated in the BDS, which may be either of two (2) possible methods, as follows: (a) the lowest priced method which selects the lowest evaluated financial proposal of the technically responsive Bidders; or (b) the combined scoring method which will be based on a combination of the technical and financial score.
	30.4 When the BDS specifies a combined scoring method, the formula for the rating of the Proposals will be as follows:
	Rating the Technical Proposal (TP):
	TP Rating = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100
	Rating the Financial Proposal (FP):
	FP Rating = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100
	Total Combined Score:
	Combined Score = (TP Rating) x (Weight of TP, e.g. 70%) + (FP Rating) x (Weight of FP, e.g., 30%)

31. Due Diligence	31.1 UNDP reserves the right to undertake a due diligence exercise, also called post qualification, aimed at determining to its satisfaction, the validity of the information provided by the Bidder. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following:
	 a) Verification of accuracy, correctness and authenticity of information provided by the Bidder; b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team; c) Inquiry and reference checking with Government entities with jurisdiction on the Bidder, or with previous clients, or any other entity that may have done business with the Bidder; d) Inquiry and reference checking with previous clients on the performance on ongoing or contracts completed, including physical inspections of previous works, as necessary;
	 e) Physical inspection of the Bidder's offices, branches or other places where business transpires, with or without notice to the Bidder; f) Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract.
32. Clarification of Proposals	32.1 To assist in the examination, evaluation and comparison of Proposals, UNDP may, at its discretion, ask any Bidder for a clarification of its Proposal.
	32.2 UNDP's request for clarification and the response shall be in writing and no change in the prices or substance of the Proposal shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNDP in the evaluation of the Proposals, in accordance with RFP.
	32.3 Any unsolicited clarification submitted by a Bidder in respect to its Proposal, which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the Proposals.
33. Responsiveness of Proposal	33.1 UNDP's determination of a Proposal's responsiveness will be based on the contents of the Proposal itself. A substantially responsive Proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission.
	33.2 If a Proposal is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.
34. Nonconformitie s, Reparable Errors and	34.1 Provided that a Proposal is substantially responsive, UNDP may waive any non-conformities or omissions in the Proposal that, in the opinion of UNDP, do not constitute a material deviation.
Omissions	34.2 UNDP may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the Proposal. Failure of the Bidder to comply with the request may result in the rejection of its Proposal.
	34.3 For Financial Proposal that has been opened, UNDP shall check and correct arithmetical errors as follows:
	a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNDP there is an obvious misplacement of the decimal point in the unit price; in which case the line item total as quoted shall govern and the unit price shall be corrected;
	b) if there is an error in a total corresponding to the addition or subtraction of

		subtotals, the subtotals shall prevail and the total shall be corrected; and
		c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.
	34.4	If the Bidder does not accept the correction of errors made by UNDP, its Proposal shall be rejected.
E. AWARD OF CONT	RACT	
35. Right to Accept, Reject, Any or All Proposals	35.1	UNDP reserves the right to accept or reject any Proposal, to render any or all of the Proposals as non-responsive, and to reject all Proposals at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Bidder(s) of the grounds for UNDP's action. UNDP shall not be obliged to award the contract to the lowest priced offer.
36. Award Criteria	36.1	Prior to expiration of the proposal validity, UNDP shall award the contract to the qualified Bidder based on the award criteria indicated in the BDS.
37. Debriefing	37.1	In the event that a Bidder is unsuccessful, the Bidder may request a debriefing from UNDP. The purpose of the debriefing is to discuss the strengths and weaknesses of the Bidder's submission, in order to assist the Bidder in improving its future proposals for UNDP procurement opportunities. The content of other proposals and how they compare to the Bidder's submission shall not be discussed.
38. Right to Vary Requirements at the Time of Award	38.1	At the time of award of Contract, UNDP reserves the right to vary the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.
39. Contract Signature	39.1	Within fifteen (15) days from the date of receipt of the Contract, the successful Bidder shall sign and date the Contract and return it to UNDP. Failure to do so may constitute sufficient grounds for the annulment of the award, and forfeiture of the Proposal Security, if any, and on which event, UNDP may award the Contract to the Second Ranked Bidder or call for new Proposals.
40. Contract Type and General Terms and Conditions	40.1	The types of Contract to be signed and the applicable UNDP Contract General Terms and Conditions, as specified in BDS, can be accessed at http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html
41. Performance Security	41.1	40.1 A performance security, if required in BDS, shall be provided in the amount specified in BDS and form available at <a 15="" href="https://popp.undp.org/layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP DOC UMENT_LIBRARY/Public/PSU_Solicitation_Performance%20Guarantee%20Form.docx &action=default within fifteen (15) days of the contract signature by both parties. Where a performance security is required, the receipt of the performance security by UNDP shall be a condition for rendering the contract effective.</td></tr><tr><td>42. Bank
Guarantee for
Advanced Payment</td><td>42.1</td><td>Except when the interests of UNDP so require, it is UNDP's preference to make no advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form available at <a href=" https:="" layouts="" popp.undp.org="" wopiframe.aspx?sourcedoc="/UNDP_POPP_DOCUMENT_LIBRARY/Public/PSU_Contract%20Management%20Payment%20and%20Taxes_Advanced%20Payment%20Guarantee%20Form.docx&action=default</a">

43. Liquidated Damages	43.1 If specified in BDS, UNDP shall apply Liquidated Damages resulting from the Contractor's delays or breach of its obligations as per the Contract.
44. Payment Provisions	Payment will be made only upon UNDP's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in UNDP with direct supervision of the Contractor. Payment will be effected by bank transfer in the currency of contract.
45. Vendor Protest	45.1 UNDP's vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures: http://www.undp.org/content/undp/en/home/operations/procurement/business/protest-and-sanctions.html
46. Other Provisions	46.1 In the event that the Bidder offers a lower price to the host Government (e.g. General Services Administration (GSA) of the federal government of the United States of America) for similar services, UNDP shall be entitled to same lower price. The UNDP General Terms and Conditions shall have precedence.
	46.2 UNDP is entitled to receive the same pricing offered by the same Contractor in contracts with the United Nations and/or its Agencies. The UNDP General Terms and Conditions shall have precedence.
	46.3 The United Nations has established restrictions on employment of (former) UN staff who have been involved in the procurement process as per bulletin ST/SGB/2006/15 http://www.un.org/en/ga/search/view_doc.asp?symbol=ST/SGB/2006/15&referer

SECTION 3. BID DATA SHEET

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Request for Proposals. In the case of a conflict between the Instructions to Bidders, the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall prevail.

BDS No.	Ref. to Section.2	Data	Specific Instructions / Requirements
1	7	Language of the Proposal	English
2		Submitting Proposals for Parts or sub-parts of the TOR (partial bids)	Not allowed
3	20	Alternative Proposals	N/A
4	21	Pre-proposal conference	Time: 10:00 am, GMT Date: July 16, 2019 10:00 AM Venue: UNDP Gambia conference room ,5 Kofi Annan Street, Cape Point, Bakau – P.O.Box 553 Banjul, Republic of The Gambia (through a video conference call to be automatically joined on this internet link: https://zoom.us/j/823907356) The UNDP focal point for the arrangement is: Mr. Thomas MUGABIYIMANA Telephone: +220-335 3900 E-mail: thomas.mugabiyimana@undp.org
5	10	Proposal Validity Period	60 days
6	14	Bid Security	Not Required
7	41	Advanced Payment upon signing of contract	N/A
8	42	Liquidated Damages	Will not be imposed
9	40	Performance Security	N/A

10	18	Currency of Proposal	USD
11	31	Deadline for submitting requests for clarifications/ questions	4 days before the submission deadline
12	31	Contact Details for submitting clarifications/questions	Focal Person in UNDP: Mr. Thomas Mugabiyimana Address: 5 Kofi Annan Street, Cape Point, Bakau – P.O.Box 553 Banjul, Republic of The Gambia E-mail address: thomas.mugabiyimana@undp.org
13	18, 19 and 21	Manner of Disseminating Supplemental Information to the RFP and responses/clarificatio ns to queries	Through email for all potential bidders who acknowledge receipt of this RFP and Posting questions and responses on this RFP advertisement website in annex to this RFP
14	23	Deadline for Submission	July 29, 2019
	22	Allowable Manner of Submitting Proposals	\square \checkmark Submission by email
15	22	Proposal Submission Address	bids.gm@undp.org
16	22	Electronic submission (email or eTendering) requirements	 Format: PDF files only File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard. All files must be free of viruses and not corrupted. Password for technical proposal must not be provided to UNDP until the date as indicated in No. 14 (for email submission only) Password for financial proposal must not be provided to UNDP until requested by UNDP Max. File Size per transmission: 5 MB Mandatory subject of email: PUDC Feasibility Study – Technical proposal or Financial proposal, RFP No. 2019/UNDP/GAM/OPS/108
17	27 36	Evaluation Method for the Award of Contract	Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals respectively The minimum technical score required to pass is 70%.

18		Expected date for commencement of Contract	August 19, 2019
19		Maximum expected duration of contract	6 months
20	35	UNDP will award the contract to:	One bidder Only with the highest combined score
21	39	Type of Contract	Contract for Professional Services http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html
22	39	UNDP Contract Terms and Conditions that will apply	UNDP General Terms and Conditions for Professional Services http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html
23		Other Information Related to the RFP	N/A

SECTION 4. EVALUATION CRITERIA

Preliminary Examination Criteria

Proposals will be examined to determine whether they are complete and submitted in accordance with RFP requirements as per below criteria on a Yes/No basis:

- Appropriate signatures
- Power of Attorney
- Minimum documents provided
- Technical and Financial Proposals submitted separately
- Bid Validity
- Bid Security submitted as per RFP requirements with compliant validity period

Minimum Eligibility and Qualification Criteria

Eligibility and Qualification will be evaluated on Pass/Fail basis.

If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

Subject	Criteria	Document Submission requirement
ELIGIBILITY		
Legal Status	Vendor is a legally registered entity.	Form B: Bidder Information Form
Eligibility	Vendor is not suspended, nor debarred, nor otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization in accordance with ITB clause 3.	Form A: Technical Proposal Submission Form
Conflict of Interest	No conflicts of interest in accordance with ITB clause 4.	Form A: Technical Proposal Submission Form
Bankruptcy	Not declared bankruptcy, not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future.	Form A: Technical Proposal Submission Form
QUALIFICATION		
History of Non- Performing Contracts ¹	Non-performance of a contract did not occur as a result of contractor default for the last 3 years.	Form D: Qualification Form
Litigation History	No consistent history of court/arbitral award decisions against the Bidder for the last 3 years.	Form D: Qualification Form
Previous Experience	Minimum 10 years of relevant experience.	Form D: Qualification Form
	Minimum 3 contracts of similar value, nature and complexity implemented over the last 3 years.	Form D: Qualification Form
	(For JV/Consortium/Association, all Parties cumulatively should meet requirement).	
Financial Standing	Minimum average annual turnover of USD150 000 for the last 3 years.	Form D: Qualification Form

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¹ Non-performance, as decided by UNDP, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

(For JV/Consortium/Association, all Parties cumulatively should meet requirement).	
Bidder must demonstrate the current soundness of its financial standing and indicate its prospective long-term profitability. (For JV/Consortium/Association, all Parties cumulatively should meet	Form D: Qualification Form
requirement).	

Technical Evaluation Criteria

Summa	Summary of Technical Proposal Evaluation Forms	
1.	Bidder's qualification, capacity and experience	300
2.	Proposed Methodology, Approach and Implementation Plan	400
3.	Management Structure and Key Personnel	300
	Total	1000

Section	1. Bidder's qualification, capacity and experience	Points obtainable
1.1	Reputation of Organization and Staff Credibility / Reliability / Industry Standing	50
1.2	General Organizational Capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted	90
1.3	Relevance of specialized knowledge and experience on similar engagements done in the region/country (Scoring : 60 points for 10 years and 2 points for each additional one year above 10 years up 15 years)	70
1.4	Quality assurance procedures and risk mitigation measures	60
1.5	Organizational Commitment to Sustainability (mandatory weight) -Organization is compliant with ISO 14001 or ISO 14064 or equivalent – 20 points -Organization is a member of the UN Global Compact -5 points -Organization demonstrates significant commitment to sustainability through some other means- 5 points, for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues	30
	Total Section 1	300

Section 2. Proposed Methodology, Approach and Implementation Plan		
2.1	Understanding of the requirement: Have the important aspects of the task been addressed in sufficient detail? Are the different components of the project adequately weighted relative to one another?	80
2.2	Description of the Offeror's approach and methodology for meeting or exceeding the requirements of the Terms of Reference	100
2.3	Details on how the different service elements shall be organized, controlled and delivered	50
2.4	Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement	50
2.5	Assessment of the implementation plan proposed including whether the activities are properly sequenced and if these are logical and realistic	70
2.6	Demonstration of ability to plan, integrate and effectively implement sustainability measures in the execution of the contract	50

Section	3. Management Structure and Key Personnel		Points obtainable
3.1	Composition and structure of the team proposed. Are the proposed roles of the management and the team of key personnel suitable for the provision of the necessary services?		60
3.2	Qualifications of key personnel proposed		
3.2 a	Team Leader (Lead Consultant)		120
	- General Experience	30	
	- Specific Experience relevant to the assignment (Scoring : 40 points for 10 years and 2 points for each additional one year above 10 years up 15 years)	50	
	- Regional/International experience (Scorin g: <u>25 points for international</u> experience and 5 points for experience in the region of the host country)	30	
	- Language Qualifications	10	
3.2 b	Associate Consultant 1		80
	- General Experience	10	
	- Specific Experience relevant to the assignment (Scoring : 30 points for 5 years and 2 points for each additional one year above 5 years up 10 years)	40	
	- Regional/International experience (Scoring : 15 points for international experience and 5 points for experience in the host country)	20	
	- Language Qualifications	10	
3.2 c	Associate Consultant 2		40
	- General Experience	5	
	- Specific Experience relevant to the assignment (Scoring : <u>10 points for 5 years</u> and 1 point for each additional one year above 5 years up 10 years)	15	
	- Regional/International experience (Scoring : 2.5 points for international experience and 7.5 points for experience in the host country)	10	
	- Language Qualifications	10	
	То	tal Section 3	300

Title: PUDC Feasibility Study for the Gambia, Liberia and Sierra Leone

I. General Information

Service Description: PUDC Feasibility Study for the Gambia, Liberia and Sierra

Leone.

Duty Station: Home based with travel

Type of the Contract: International or Specialised Subject Firm/Consortium

Estimated Duration of Assignment: Not exceeding 180 days

Duration of Initial Contract: Not exceeding six (6) months up to 31 December 2019

Expected Start Date: June 2019

II. Background

The Emergency Community Development Project (PUDC) is a Regional Bureau for Africa Flagship project which aims to reduce poverty and growing inequalities between regions by providing rural communities with basic socioeconomic infrastructure including in some cases health and education facilities. The PUDC model provides a vehicle for large-scale and multi-sectoral approach to addressing poverty and inequality at community level and can help the government to respond to social demands through a partnership with UNDP that would ensure accelerated, multi-pronged, participatory, and accountable delivery of services particularly to far-to-reach populations. This will revitalize and transform the economy for the wellbeing of all Gambians and particularly address the persistent and serious disparities between urban and rural areas in terms of access to basic services including energy and roads as well as addressing existing inequalities, and disparities and injustices in access to socio-economic infrastructure. Furthermore, it will serve as critical response to inclusive development for greater equity and social justice in line with the SDGs. This will ultimately result to achieving true national and inclusive development, which means, development that enables all Gambians, wherever, they are, to benefit from national resources in order to improve their living conditions by developing their local potential and enhancing access to basic social services.

In order to realize the aspirations of the National Development Plan for the Gambia, Sierra Leone, and Liberia, the governments are seeking to identify innovative, effective and efficient approaches, integrated platforms and financing solutions that would help accelerate realization of development targets as well as foster partnerships and engagement with diverse stakeholders. This development model provides the means to engage with the international community and other stakeholders, to mobilize resources and leverage financing and investment for national development.

This model aligns with international development norms of aiming to keep people out of poverty through a multi-dimensional approach. It will help unleash further opportunities to strengthen national capacities, promote south-south cooperation and more importantly, improve the conditions of the people, particularly women and girls in poor communities. These countries have not had a strong record of government cost-sharing and this initiative will provide an opportunity to move into this arena.

The first PUDC started in 2015 in Senegal where UNDP delivered over USD 200 million in a three-year period fully funded the by the Government followed by Togo in 2016 which is currently ongoing.

III. Objectives of the PUDC

The specific objectives of the PUDC are to:

- Improve the populations' access to infrastructure and basic socio-economic facilities (rural roads; hydraulics; energy and agricultural production and processing equipment);
- Strengthen the capacities of professional groups and local actors in rural entrepreneurship, leadership and contracting/project management, and community management;
- Promote entrepreneurship, improve the productivity of the rural populations and develop agricultural production through access to production and processing techniques and the facilitation of access to financial services;
- Reinforce the local governance systems and processes towards a sustainable local economic development;
- Develop and set up a geo-referenced monitoring-evaluation-coordination system capable of providing information on the project's progress and used to steer the social policy of the Government.

IV. Objective of the PUDC Feasibility Study

The feasibility study will examine the viability of a PUDC solution in Gambia, Sierra Leone, and Liberia and assesses whether it is likely to become a vehicle for promoting accelerated community development in line with the pro-poor objectives of the government. Specifically, the feasibility study will:

- 1. Establish the rationale and relevance of a PUDC type model in the country contexts including its alignment with the government's current national development plan and long-term vision as well as areas (cities and villages) of interventions;
- 2. Consult key stakeholders, especially at the community level, including beneficiaries, local and central government officials, community groups to gather necessary information and data that will uphold the relevance of PUDC interventions.
- 3. Develop a detailed costing of the PUDC interventions disaggregated at regional and local levels including detailed budgeting for all interventions such as rural roads, off and on grid energy solutions, water provisions, agricultural equipment where needed, markets, and educational and health facilities. The costing should include all direct and indirect costs for servicing and sustaining the infrastructure including strengthening local capacity for operations and maintenance.
- 4. The question of demand for, and likely usage of PUDC outputs will be crucial as part of the feasibility study including the achievability and sustainability of a PUDC-type solution including elements such as:
 - a. Management,
 - b. Operational costs,
 - c. Potential income
- 5. Examine current institutional settings, propose optimal institutional oversight with defined roles and responsibilities and capacity needs of key national and sub-national stakeholders that will ensure sustainability of the PUDC interventions.
- 6. Develop a cost-benefit analysis highlighting the likely benefits and outcomes for the countries and the communities, specifically the economic and social returns from the PUDC.
- 7. Identify potential partners and implementation modalities including targeting and exit strategy.

Expected Outcomes/Outputs of the feasibility study is a document that could be used to develop a robust project document for the implementation of the PUDC model in country as well as be used to raise resources from International Finance Institutions and the Private Sector.

V. The scope of work:

UNDP is seeking to hire an expert firm to design and conduct a feasibility study which will analyse the viability of a PUDC solution in Gambia, Sierra Leone, and Liberia. *Please note that, while the methodology in the technical proposal should be extended to all 3 countries, two financial proposals are expected: 1) for Gambia alone and 2) for Liberia and Sierra Leone together.*

The expert firm will:

- Conduct a desk review of critical documents (project documents, periodical reports, etc.) and
 possibly visit ongoing PUDC projects in Togo and Senegal to inquire/analyse the PUDC's
 concept.
- Conduct in-country mission and interviews with key stakeholders.
- Design and conduct a financial feasibility study for the PUDC model.
- Develop a sustainability plan for new and existing installations taking into account environmental and gender awarenesses;
- Develop a disposal plan with clear guidelines for decommissioning, disposal, and/or repurposing of key system components.
- Assessment of current institutional arrangements, and identification of options to accelerate scale-up PUDC and clear exit strategy with roles and responsibilities of key stakeholders.
- Identify potential local and international funders targeting community development.
- Provide technical recommendations to the key governmental institutions in each country and UNDP on funding sources for the PUDC including how the Private sector could get involved
- Facilitate national workshop for the launch and dissemination of the findings from the feasibility study.
- Draw good practices of rural infrastructure development in the region and globally.
- Provide technical advice to UNDP, key governmental institutions and other partners on a strategy to implement the PUDC model.

VI. Expected Outputs / Deliverables

The following deliverables are expected of the international or specialised subject firm:

1. Inception Report

The report must **not** exceed 25 pages and must include the following elements:

- **a.** Analysis of rural infrastructure development in Africa and best practices globally, particularly in the context of SDGs and Agenda 2063 implementation
- b. Proposed detailed work-plan for assignment with milestones for key deliverables.
- **c.** Proposed structure of the feasibility study.

2. Feasibility Study and accompanying Slide Decks (with notes)

The report and accompanying slide deck must include the following elements:

- A. Detailed costing of the different PUDC components by sector throughout the three countries.
- B. Implementation roadmap: next steps with timeline and defined roles and responsibilities, including the role of UNDP in set-up and implementation, potential implementation challenges and possible risk mitigation mechanisms, considerations around partnerships and delivery mechanisms
- C. In addition, a prospectus document and slide deck containing both a compelling buy-in and partnership proposition for the PUDC to potential investors and development partners must also be prepared, clearly positioning the role of UNDP and its comparative advantage in the set-up and implementation of the PUDC
- D. Sustainability Plan
- E. The firm will conduct a situational analysis to determine the extent to which PUDC aligned with the country's macro-economic environment, and addresses economic, environmental, and social demands. This will involve:
 - a. estimated number and type of beneficiaries potentially benefiting from national scale-up of PUDC
 - b. all organizations and agencies affected by or involved in relevant interventions;
 - c. Other interventions or priorities of ministries, agencies and donors which may affect or be affected PUDC
 - d. information from previous studies and evaluations relevant to the study.
- F. The firm will determine the feasibility of the project by analysing the alternative technical solutions, taking account of economic and financial, institutional and management, environmental and sociocultural, regulatory and operational standards and practices. The firm will develop a detailed recommendation for the project which could include but not limited to:
 - a. **Overall objectives**: Why is the project important to the users and beneficiaries, the region and the government? What is the desired economic and social development? What are the expected sustainable development outcomes? How can such investment be made in a sustainable manner?
 - b. **Project purpose**: Why do the users and beneficiaries need the project?
 - c. **Project results:** What services will the project deliver to the users and beneficiaries? What services external to the project (classified as **assumptions**) are required to achieve the project purpose? What is the current status and how will the project results impact it?
 - d. **Project activities:** What has to be done to achieve the project results? What activities external to the project (classified as **assumptions**) have to be carried out to ensure the project results?
 - e. The project purpose and results should be specified by S.M.A.R.T indicators², and the project activities should be quantified as closely as possible based on UNDP's Integrated Resources and Results Framework
- G. The firm will determine any preconditions necessary for the start of project activities.

² S.M.A.R.T stands for Specific, Measurable, Attainable, Relevant and Time-Bound

- H. The firm is required to propose an efficient project organisation and any phasing of necessary project activities. Detailed Cost estimates are to be provided for all project activities.
- I. The firm will assess the sustainability of the proposed fund based on the following factors:
 - a. policy and coordination;
 - b. demand and economic sustainability;
 - c. financial sustainability;
 - d. institutional and management sustainability;
 - e. environmental and sociocultural sustainability;
 - f. regulatory and operational sustainability.

These lists of issues are not exhaustive. The firm is required to use their professional judgement and experience to review all relevant factors and to bring these to the attention of the Government and UNDP.

3. Validation Workshop Information Note, Slide Decks, Invitees List, and Report

The validation workshop information notes and slide decks must contain the following elements:

- A. Background information on feasibility study assignment.
- B. Details on proposed PUDC implementation in each country, dully informed by the proposed funding structure and its associated implementation plans.
- C. Specific propositions and entry points for different target stakeholders.

The workshop report must <u>not</u> exceed 5 pages and should summarise the on-goings of the workshop, especially the targets stakeholders' inputs and their interest and possible concerns regarding the proposed impact investment vehicle, as well as outline the target stakeholder consensus and a final roadmap for implementation of the vehicle. The location of the workshop will be determined at a later stage.

VII. LOCATION, DURATION AND TIMEFRAME OF THE WORK / DELIVERABLES / OUTPUT

No.	Deliverables / Outputs	Location and Action	Estimated Duration	Review and Approvals
		to be Undertaken	to Complete	Required
1	Inception Report Draft to be delivered 2 weeks after start of assignment Final version to be delivered one week after receipt of feedback from UNDP	Home Based	14 days	Concerned UNDP Country Offices with support from relevant UNDP units
1	Feasibility Study Report and Accompanying Slide Decks (with notes) Draft to be delivered 21 weeks after acceptance of final inception report Final version to be delivered two weeks after provision of feedback on draft report and slide deck	Home Based and Country visits	147 days	Concerned UNDP Country Offices with support from relevant UNDP units

3	Validation Workshop Information Note, Slide Decks, Invitees List, and Report Draft documents to be delivered 2 weeks after acceptance of final feasibility study (for workshop information note, slide decks, invitees list) and 2 weeks after conducting the validation workshop (for workshop report) Final documents to be delivered 2 weeks after provision of feedback on the draft documents.	Home Based and at Workshop Location (to be confirmed)	14 days	Concerned UNDP Country Offices with support from relevant UNDP units
4	Implementation Plan Including options for moving forward with the feasibility study to implement the program	Home Based	14 days	Concerned UNDP Country Offices with support from relevant UNDP units

VIII. Payment Milestones and Authority

Prospective Service Provider will indicate the cost of services for each deliverable in US dollars when applying for this Tender. The Proposer will be paid based on the effective United Nations Official Rate of Exchange rate (in case of other currency denomination), and only after approving authority confirms the successful completion of each deliverable as stipulated hereunder. In accordance with UNDP rules, the lump sum contract amount to be offered should consider the professional fee inclusive of travel, living allowances, communications, taxes, out of pocket expenses, and other ancillary costs.

A winning Proposer shall then be paid based on deliverables as indicated in the financial offer upon certification of the completed tasks satisfactorily,

Instalment of Payment/ Period	Deliverables or Documents to be Delivered	Approval should be obtained from:
1 st Instalment (7.41%)	Inception Report Draft to be delivered two weeks after start of assignment	Concerned UNDP Country Offices with
(***= /**)	Final version to be delivered one week after receipt of feedback from UNDP	support from relevant UNDP units
2 st Instalment (77.78%)	Feasibility Study Report and Accompanying Slide Decks (with notes)	Concerned UNDP Country Offices with
	Draft to be delivered two months after acceptance of final inception report	support from relevant UNDP units
	Final version to be delivered two weeks after provision of feedback on draft report and slide deck	
3 nd Instalment (7.41%)	Validation Workshop Information Note, Slide Decks, and Report Draft documents to be delivered 2 weeks after acceptance of final feasibility study (for workshop information note, slide decks) and 2 weeks after conducting the validation workshop (for workshop report)	Concerned UNDP Country Offices with support from relevant UNDP units
	Final documents to be delivered 2 weeks after provision of feedback on the draft documents.	
4 th Installment (7.40%)	Implementation Plan Including options for moving forward with the feasibility study to implement the program	Concerned UNDP Country Offices with support from relevant UNDP units

IX. Minimum Organization and Task Force Requirement Area of Corporate Specialization of International or Specialised Subject Firm

For the Expert firm

Minimum Criteria to bid:

- a. Has at least 10 years of relevant experience especially with regards Rural infrastructure in Africa
- b. Expert knowledge of community driven development, inclusive growth/social enterprises and their typical investment needs, impact measurement and other relevant topics with a focus on Africa
- c. Experience working with UN and other development partners beneficial
- d. A firm that can mobilize a team of highly qualified experts with the below profile

For the Expert firm's team

Lead Consultant (Team Leader)

Academic Qualifications

a. At least Master's Degree in international development, economics, business, finance and consulting related to Rural Infrastructure or a related field

Experience:

- a. A minimum of 10 years of progressive experience related to impact Rural Infrastructure Development, especially as they related to inclusive businesses
- b. Hands on work experience with feasibility studies in developing countries in general and Africa in particular

Competencies

Technical Competencies

- a. Strong analytical, assessment and mapping capabilities
- b. Proven experience writing outcome documents, actions plans and road maps
- c. Strong analytical aptitude, communication and presentation skills
- d. Strong project management skills
- e. Computer skills: Full command of Microsoft applications (word, excel, PowerPoint) and common internet applications

Personal Competencies

- Demonstrates integrity by modelling the UN's values and ethical standards
- Positive, constructive attitude and approaches work with energy
- Demonstrates openness to change and ability to receive / integrate feedback
- Good networking skills to engage with both internal and external partners
- Capacity to communicate fluently with different stakeholders (civil society, government authorities, local communities, private sector, project staff)

Language and Other Skills

- Excellent knowledge of English, including the ability to write reports clearly and concisely, and to set out a coherent argument in presentations and group interactions
- Working knowledge of other relevant languages, particularly French, desirable

Associate Consultant (s)

Academic Qualifications

b. At least Master's Degree in international development, economics, business, finance and consulting

Experience:

- c. A minimum of five years of progressive experience related to Rural infrastructure Development
- d. Hands on work experience with feasibility studies in developing countries in general and Africa in particular
- e. At least, one of the Associate consultants shall have experience in Rural development of the feasibility study host country: Gambia, Liberia and/or Sierra Leone.

Competencies

Technical Competencies

- f. Strong analytical, assessment and mapping capabilities
- g. Proven experience writing outcome documents, actions plans and road maps
- h. Computer skills: Full command of Microsoft applications (word, excel, PowerPoint) and common internet applications

Personal Competencies

- Demonstrates integrity by modelling the UN's values and ethical standards
- Positive, constructive attitude and approaches work with energy
- Demonstrates openness to change and ability to receive / integrate feedback
- Capacity to communicate fluently with different stakeholders (civil society, government authorities, local communities, private sector, project staff)

Language and Other Skills

- Excellent knowledge of English
- Working knowledge of other relevant languages, particularly French, desirable

IX. CRITERIA FOR SELECTING THE BEST OFFER

Upon the advertisement of the Procurement Notice, qualified international or specialised Expert firms are expected to submit both the Technical and Financial Proposals. Accordingly; the firm will be evaluated based on Cumulative Analysis as per the following conditions:

- 1. Responsive / compliant / acceptable as per the Instruction to Bidders (ITB) of the Standard Bid Document (SBD), and
- 2. Having received the highest combined score out of a pre-determined set of weighted technical and financial criteria specific to the solicitation. In this regard, the respective weight of the proposals is:
 - i. Technical Criteria weight is 70%
 - ii. Financial Criteria weight is 30%. For the financial Criteria, please provide two offers as follows:

Technical Evaluation Criteria

SECTION 6: RETURNABLE BIDDING FORMS / CHECKLIST

This form serves as a checklist for preparation of your Proposal. Please complete the Returnable Bidding Forms in accordance with the instructions in the forms and return them as part of your Proposal submission. No alteration to format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Proposal, please ensure compliance with the Proposal Submission instructions of the BDS 22.

Technical Proposal Envelope:

Have you duly completed all the Returnable Bidding Forms?	
Form A: Technical Proposal Submission Form	
Form B: Bidder Information Form	
 Form C: Joint Venture/Consortium/ Association Information Form 	
Form D: Qualification Form	
Form E: Format of Technical Proposal	
Have you provided the required documents to establish compliance with the evaluation criteria in Section 4?	

Financial Proposal Envelope

(Must be submitted in a separate password protected email)

Form F: Financial Proposal Submission Form	
Form G: Financial Proposal Form	

FORM A: TECHNICAL PROPOSAL SUBMISSION FORM

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium /Association members or subcontractors or suppliers for any part of the contract:

- a) is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists;
- b) have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization;
- c) have no conflict of interest in accordance with Instruction to Bidders Clause 4;
- do not employ, or anticipate employing, any person(s) who is, or has been a UN staff member within the last year, if said UN staff member has or had prior professional dealings with our firm in his/her capacity as UN staff member within the last three years of service with the UN (in accordance with UN post-employment restrictions published in ST/SGB/2006/15);
- e) have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future;

f) undertake not to engage in proscribed practices, including but not limited to corruption, fraud, coercion, collusion, obstruction, or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we embrace the principles of the United Nations Supplier Code of Conduct and adhere to the principles of the United Nations Global Compact.

We declare that all the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification and/or sanctioning by the UNDP.

We offer to provide services in conformity with the Bidding documents, including the UNDP General Conditions of Contract and in accordance with the Terms of Reference

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand and recognize that you are not bound to accept any Proposal you receive.

I, the undersigned, certify that I am duly authorized by [Insert Name of Bidder] to sign this Proposal and bind it should UNDP accept this Proposal.

Name:	
Title:	
Date:	
Signature:	

[Stamp with official stamp of the Bidder]

FORM B: BIDDER INFORMATION FORM

Legal name of Bidder	[Complete]
Legal address	[Complete]
Year of registration	[Complete]
Bidder's Authorized Representative Information	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Are you a UNGM registered vendor?	☐ Yes ☐ No If yes, [insert UGNM vendor number]
Are you a UNDP vendor?	\square Yes \square No If yes, [insert UNDP vendor number]
Countries of operation	[Complete]
No. of full-time employees	[Complete]
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):	[Complete]
Does your Company hold any accreditation such as ISO 14001 related to the environment? (If yes, provide a Copy of the valid Certificate):	[Complete]
Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)	[Complete]
Contact person UNDP may contact for requests for clarification during Proposal evaluation	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Please attach the following documents:	 Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured Certificate of Incorporation/ Business Registration Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder Trade name registration papers, if applicable Local Government permit to locate and operate in assignment location, if applicable Official Letter of Appointment as local representative, if Bidder is submitting a Bid in behalf of an entity located outside the country Power of Attorney

FORM C: JOINT VENTURE/CONSORTIUM/ASSOCIATION INFORMATION FORM

Name	of Bidder:	[Insert Name of Bide	der]			Date:	Select date	
RFP r	eference:	[Insert RFP Reference	ce Number]					
	completed and ret e/Consortium/Ass	urned with your Proposociation.	osal if the Prop	oosal is	s submitted as a	a Joint		
No		er and contact inform rs, fax numbers, e-mail a					n of responsibilities vices to be perform	
1	[Complete]				[Complete]			
2	[Complete]				[Complete]			
3	[Complete]				[Complete]			
event execu We ha and the	a Contract is award tion) ve attached a cop e confirmation of	P process and, in the led, during contract by of the below docur joint and severable liarm a joint venture C	ability of the r	nembe	ers of the said j	joint ven	ture:	ucture of
jointly		: if the contract is aw le to UNDP for the ful		e prov			sortium/Association	ı shall be
Signa	ture:			Signa	ture:			-
Date:				Date				_
Name	e of partner:			Name	e of partner:			
Signa	ture:			Signa	ture:			-
Date:				Date				

FORM D: QUALIFICATION FORM

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

If JV/Consortium/Association, to be completed by each partner.

Historical Contract Non-Performance

☐ Contract non-performance did not occur for the last 3 years							
☐ Contract	(s) not performed for	the last 3 years					
Year							
	portion of contract		(current value in US\$)				
	Name of Client:						
	Address of Client:						
Reason(s) for non-performance:							

Litigation History (including pending litigation)

☐ No litiga	☐ No litigation history for the last 3 years								
Litigation	☐ Litigation History as indicated below								
Year of dispute	Amount in dispute (in US\$)	Contract Identification	Total Contract Amount (current value in US\$)						
		Name of Client: Address of Client: Matter in dispute: Party who initiated the dispute: Status of dispute: Party awarded if resolved:							

Previous Relevant Experience

Please list only previous similar assignments successfully completed in the last 3 years.

List only those assignments for which the Bidder was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Bidder's individual experts working privately or through other firms cannot be claimed as the relevant experience of the Bidder, or that of the Bidder's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Bidder should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by UNDP.

Project name & Country of Assignment	Client & Reference Contact Details	Contract Value	Period of activity and status	Types of activities undertaken

Bidders may also attach their own Project Data Sheets with more details for assignments above.

	Attached are the Stat	tements of Satisfa	actory Perfori	mance from	the Top 3	(three)	Clients or	
mo	ore.							

Financial Standing

Annual Turnover for the last 3 years	Year Year Year	USD USD USD
Latest Credit Rating (if any), indicate the source		

Financial information (in US\$ equivalent)	Historic information for the last 3 years				
	Year 1	Year 2	Year 3		
	Information from Balance Sheet				
Total Assets (TA)					
Total Liabilities (TL)					
Current Assets (CA)					
Current Liabilities (CL)					
	Info	rmation from Income Stater	ment		
Total / Gross Revenue (TR)					
Profits Before Taxes (PBT)					
Net Profit					
Current Ratio					

☐ Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:

- a) Must reflect the financial situation of the Bidder or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.

FORM E: FORMAT OF TECHNICAL PROPOSAL

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

The Bidder's proposal should be organized to follow this format of Technical Proposal. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

SECTION 1: Bidder's qualification, capacity and expertise

- 1.1 Brief description of the organization, including the year and country of incorporation, and types of activities undertaken.
- 1.2 General organizational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted (if so, provide details).
- 1.3 Relevance of specialized knowledge and experience on similar engagements done in the region/country.
- 1.4 Quality assurance procedures and risk mitigation measures.
- 1.5 Organization's commitment to sustainability.

SECTION 2: Proposed Methodology, Approach and Implementation Plan

This section should demonstrate the bidder's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

- 2.1 A detailed description of the approach and methodology for how the Bidder will achieve the Terms of Reference of the project, keeping in mind the appropriateness to local conditions and project environment. Details how the different service elements shall be organized, controlled and delivered.
- 2.2 The methodology shall also include details of the Bidder's internal technical and quality assurance review mechanisms.
- 2.3 Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors and how everyone will function as a team.
- 2.4 Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement.
- 2.5 Implementation plan including a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.
- 2.6 Demonstrate how you plan to integrate sustainability measures in the execution of the contract.
- 2.7 Any other comments or information regarding the project approach and methodology that will be adopted.

SECTION 2A: Bidder's Comments and Suggestions on the Terms of Reference

Provide comments and suggestions on the Terms of Reference, or additional services that will be rendered beyond the requirements of the TOR, if any.

SECTION 3: Management Structure and Key Personnel

3.1 Describe the overall management approach toward planning and implementing the project. Include an organization chart for the management of the project describing the relationship of key positions and designations. Provide a spreadsheet to show the activities of each personnel and the time allocated for his/her involvement.

3.2	Provide CVs for key personnel that will be provided to support the implementation of this project using the
	format below. CVs should demonstrate qualifications in areas relevant to the Scope of Services.

Format for CV of Proposed Key Personnel

NAME OF PERSONNEL	[INSERT]
POSITION FOR THIS ASSIGNMENT	[INSERT]
NATIONALITY	[INSERT]
LANGUAGE	
PROFICIENCY	[INSERT]
	[SUMMARIZE COLLEGE/UNIVERSITY AND OTHER SPECIALIZED
QUALIFICATIONS	EDUCATION OF PERSONNEL MEMBER, GIVING NAMES OF SCHOOLS, DATES ATTENDED, AND DEGREES/QUALIFICATIONS OBTAINED.]

	[INSERT]
PROFESSIONAL	[PROVIDE DETAILS OF PROFESSIONAL CERTIFICATIONS RELEVANT TO THE SCOPE OF SERVICES]
CERTIFICATIONS	NAME OF INSTITUTION: [INSERT]DATE OF CERTIFICATION: [INSERT]
EMPLOYMENT RECORD/ EXPERIENCE	[LIST ALL POSITIONS HELD BY PERSONNEL (STARTING WITH PRESENT POSITION, LIST IN REVERSE ORDER), GIVING DATES, NAMES OF EMPLOYING ORGANIZATION, TITLE OF POSITION HELD AND LOCATION OF EMPLOYMENT. FOR EXPERIENCE IN LAST FIVE YEARS, DETAIL THE TYPE OF ACTIVITIES PERFORMED, DEGREE OF RESPONSIBILITIES, LOCATION OF ASSIGNMENTS AND ANY OTHER INFORMATION OR PROFESSIONAL EXPERIENCE CONSIDERED PERTINENT FOR THIS ASSIGNMENT.]
	[INSERT]

	[PROVIDE NAMES, ADDRESSES, PHONE AND EMAIL CONTACT INFORMATION FOR TWO (2) REFERENCES]
	REFERENCE 1:
REFERENCES	[INSERT]
	REFERENCE 2:
	[INSERT]

Signature of Personnel	Date (Day/Month/Year)
my experiences, and other relevant information as	bout mysem.
I, the undersigned, certify that to the best of my kn my experiences, and other relevant information at	
	nowledge and belief, these data correctly describe my qualification

FORM F: FINANCIAL PROPOSAL SUBMISSION FORM

Name of Bidder:	[Insert Name of Bidder]		Select date
RFP reference:	[Insert RFP Reference Number]		

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

Our attached Financial Proposal is for the sum of [Insert amount in words and figures].

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand you are not bound to accept any Proposal you receive.

Name:	
Title:	
Date:	
Signature:	

[Stamp with official stamp of the Bidder]

FORM G: FINANCIAL PROPOSAL FORM

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

The Bidder is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Bidders. Any Financial information provided in the Technical Proposal shall lead to Bidder's disqualification.

The Financial Proposal should align with the requirements in the Terms of Reference and the Bidder's Technical Proposal.

Currency of the proposal: [Insert Currency]

Table 1: Summary of Overall Prices

	Amount(s)
Professional Fees (from Table 2)	
Other Costs (from Table 3)	
Total Amount of Financial Proposal	

Table 2: Breakdown of Professional Fees

Name	Position	Fee Rate	No. of Days/months/ hours	Total Amount
		Α	В	C=A+B
In-Country				
Home Based				
		Subtotal	Professional Fees:	

Table 3: Breakdown of Other Costs

Description	иом	Quantity	Unit Price	Total Amount
International flights	Trip			
Subsistence allowance	Day			
Miscellaneous travel expenses	Trip			

Local transportation costs	Lump Sum					
Out-of-Pocket Expenses						
Other Costs: (please specify)						
Subtotal Other Costs:						

Table 4: Breakdown of Price per Deliverable/Activity

Deliverable/ Activity description	Time (person days)	Professional Fees	Other Costs	Total
Deliverable 1				
Deliverable 2				
Deliverable 3				