United Nations Development Programme



## **REQUEST FOR PROPOSAL**

Review and Support Platform of the Joint SDF Fund on Catalyzing Strategic Investments (SDG Financing)

RFP UNDP-MPTF-RFP-2020-002

Country: USA

Issued on: 24 January 2020

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## Section 1. Letter of Invitation

The United Nations Development Programme (UNDP) hereby invites you to submit a Proposal to this Request for Proposal (RFP) for the above-referenced subject.

This RFP includes the following documents and the General Terms and Conditions of Contract which is inserted in the Bid Data Sheet (BDS):

Section 1: This Letter of Invitation Section 2: Instruction to Bidders Section 3: Bid Data Sheet (BDS) Section 4: Evaluation Criteria Section 5: Terms of Reference

Section 6: Returnable Bidding Forms

- o Form A: Technical Proposal Submission Form
- o Form B: Bidder Information Form
- o Form C: Joint Venture/Consortium/Association Information Form
- o Form D: Qualification Form
- o Form E: Format of Technical Proposal
- o Form F: Financial Proposal Submission Form
- o Form G: Financial Proposal Form

If you are interested in submitting a Proposal in response to this RFP, please prepare your Proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the Deadline for Submission of Proposals set out in Bid Data Sheet.

Please acknowledge receipt of this RFP by "Accept Invitation" function in **e-Tendering system**. This will enable you to receive amendments or updates to the RFP. Should you require further clarifications, kindly communicate with the contact person/s identified in the attached Bid Data Sheet as the focal point for queries on this RFP.

UNDP looks forward to receiving your Proposal and thank you in advance for your interest in UNDP procurement opportunities.

Issued by:

Ignacio Inestal Fernandez

Name: Ignacio Inestal Fernandez Title: BMS Procurement Officer

Date: January 24, 2020

Approved by:

Ferouze A. Mohamed

Name: Ferouze Mohamed Abdi

Title: Procurement Analyst, OIC (BMS/CPU)

Date: January 24, 2020

## **Section 2.** Instruction to Bidders

| A. GENERAL PROVISIONS                           |     |  |  |  |
|---|-----|--|--|--|
| 1. Introduction                                 | 1.1 | Bidders shall adhere to all the requirements of this RFP, including any amendments in writing by UNDP. This RFP is conducted in accordance with the UNDP Programme and Operations Policies and Procedures (POPP) on Contracts and Procurement which can be accessed at <a href="https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d">https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d</a>   |  |  |
|   | 1.2 | Any Proposal submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Proposal by UNDP. UNDP is under no obligation to award a contract to any Bidder as a result of this RFP.  |  |  |
|   | 1.3 | As part of the bid, it is desired that the Bidder registers at the United Nations Global Marketplace (UNGM) website ( <a href="www.ungm.org">www.ungm.org</a> ). The Bidder may still submit a bid even if not registered with the UNGM. However, if the Bidder is selected for contract award, the Bidder must register on the UNGM prior to contract signature.  |  |  |
| 2. Fraud & Corruption,<br>Gifts and Hospitality | 2.1 | UNDP strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of UNDP vendors and requires all bidders/vendors observe the highest standard of ethics during the procurement process and contract implementation. UNDP's Anti-Fraud Policy can be found at <a href="http://www.undp.org/content/undp/en/home/operations/accountability/audit/officeof audit andinvestigation.html#anti">http://www.undp.org/content/undp/en/home/operations/accountability/audit/officeof audit andinvestigation.html#anti</a> |  |  |
|   | 2.2 | Bidders/vendors shall not offer gifts or hospitality of any kind to UNDP staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches or dinners.   |  |  |
|   | 2.3 | In pursuance of this policy, UNDP (a) Shall reject a proposal if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated period of time, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a UNDP contract.   |  |  |
|   | 2.4 | All Bidders must adhere to the UN Supplier Code of Conduct, which may be found at <a href="http://www.un.org/depts/ptd/pdf/conduct_english.pdf">http://www.un.org/depts/ptd/pdf/conduct_english.pdf</a>  |  |  |
| 3. Eligibility                                  | 3.1 | A vendor should not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to UNDP whether they are subject to any sanction or temporary suspension imposed by these organizations.  |  |  |
|   | 3.2 | It is the Bidder's responsibility to ensure that its employees, joint venture members, sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by UNDP.  |  |  |

#### 4. Conflict of Interests

- 4.1 Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
  - a) Are or have been associated in the past, with a firm or any of its affiliates which have been engaged by UNDP to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process;
  - b) Were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or
  - c) Are found to be in conflict for any other reason, as may be established by, or at the discretion of UNDP.
- 4.2 In the event of any uncertainty in the interpretation of a potential conflict of interest, Bidders must disclose to UNDP, and seek UNDP's confirmation on whether or not such a conflict exists.
- 4.3 Similarly, the Bidders must disclose in their proposal their knowledge of the following:
  - a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel are family members of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and
  - b) All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.

Failure to disclose such an information may result in the rejection of the proposal or proposals affected by the non-disclosure.

4.4 The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFP, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Proposal.

#### **B. PREPARATION OF PROPOSALS**

## 5. General Considerations

- 5.1 In preparing the Proposal, the Bidder is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.
- 5.2 The Bidder will not be permitted to take advantage of any errors or omissions in the RFP. Should such errors or omissions be discovered, the Bidder must notify the UNDP

## 6. Cost of Preparation of Proposal 6.1

The Bidder shall bear any and all costs related to the preparation and/or submission of the Proposal, regardless of whether its Proposal was selected or not. UNDP shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.

### 7. Language

7.1 The Proposal, as well as any and all related correspondence exchanged by the Bidder and UNDP, shall be written in the language (s) specified in the BDS.

#### 8. Documents

8.1 The Proposal shall comprise of the following documents:

| Comprising the Proposal  | <ul> <li>a) Documents Establishing the Eligibility and Qualifications of the Bidde</li> <li>b) Technical Proposal;</li> <li>c) Financial Proposal;</li> <li>d) Proposal Security, if required by BDS;</li> <li>e) Any attachments and/or appendices to the Proposal.</li> </ul>  | er;                |  |
|--|--|--------------------|--|
| 9. Documents Establishing the Eligibility and Qualifications of the Bidder | The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the Forms provided under Section 6 and providing documents required in those forms. In order to award a contract to a Bidder, its qualifications must be documented to UNDP's satisfaction.   |                    |  |
| 10.Technical Proposal Format and Content                                   | The Bidder is required to submit a Technical Proposal using the Standard and templates provided in Section 6 of the RFP.   | l Forms            |  |
|  | 7.2 The Technical Proposal shall not include any price or financial information Technical Proposal containing material financial information may be denon-responsive.  |                    |  |
|  | Samples of items, when required as per Section 5, shall be provided wit time specified and unless otherwise specified by UNDP, and at no experience UNDP   |                    |  |
|  | When applicable and required as per Section 5, the Bidder shall descr<br>necessary training programme available for the maintenance and opera<br>the services and/or equipment offered as well as the cost to the UNDP.<br>otherwise specified, such training as well as training materials shall be pr<br>in the language of the Bid as specified in the BDS. | ntion of<br>Unless |  |
| 11. Financial Proposals  | 1 The Financial Proposal shall be prepared using the Standard Form prov<br>Section 6 of the RFP. It shall list all major cost components associated w<br>services, and the detailed breakdown of such costs.   |                    |  |
|  | 2 Any output and activities described in the Technical Proposal but not proposal Proposal, shall be assumed to be included in the prices of activities or items, as well as in the final total price.  |                    |  |
|  | Prices and other financial information must not be disclosed in any other except in the financial proposal.  | er place           |  |
| 12. Proposal Security  | 2.1 A Proposal Security, if required by BDS, shall be provided in the amou form indicated in the BDS. The Proposal Security shall be valid up to thi days after the final date of validity of the Proposal.  |                    |  |
|  | The Proposal Security shall be included along with the Technical Proposal Security is required by the RFP but is not found along with the Te Proposal, the Proposal shall be rejected.   |                    |  |
|  | 2.3 If the Proposal Security amount or its validity period is found to be less what is required by UNDP, UNDP shall reject the Proposal.   | ss than            |  |
|  | 2.4 In the event an electronic submission is allowed in the BDS, Bidders shall a copy of the Bid Security in their proposal and the original of the Pt Security must be sent via courier or hand delivery as per the instructions  | roposal            |  |
|  | The Proposal Security may be forfeited by UNDP, and the Proposal rejective event of any one or combination, of the following conditions:   | cted, in           |  |
|  | <ul><li>a) If the Bidder withdraws its offer during the period of the Proposal specified in the BDS, or;</li><li>b) In the event that the successful Bidder fails:</li></ul>   | Validity           |  |
|  | of the event that the successful bloder falls.   |                    |  |

|  | 12.6 | i. to sign the Contract after UNDP has issued an award; or<br>to furnish the Performance Security, insurances, or other documents that UNDP<br>may require as a condition precedent to the effectivity of the contract that may<br>be awarded to the Bidder.   |
|--|------|--|
| 13. Currencies                                     | 13.1 | All prices shall be quoted in the currency or currencies indicated in the BDS. Where Proposals are quoted in different currencies, for the purposes of comparison of all Proposals:  |
|  |      | a) UNDP will convert the currency quoted in the Proposal into the UNDP preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Proposals; and   |
|  |      | b) In the event that UNDP selects a proposal for award that is quoted in a<br>currency different from the preferred currency in the BDS, UNDP shall<br>reserve the right to award the contract in the currency of UNDP's preference,<br>using the conversion method specified above.   |
| 14. Joint Venture,<br>Consortium or<br>Association | 14.1 | If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Proposal, they shall confirm in their Proposal that: (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Proposal; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture. |
|  | 14.2 | After the Deadline for Submission of Proposal, the lead entity identified to represent the JV, Consortium or Association shall not be altered without the prior written consent of UNDP.   |
|  | 14.3 | The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Clause 9 herein in respect of submitting only one proposal.  |
|  | 14.4 | The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the RFP, both in the Proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by UNDP.  |
|  | 14.5 | A JV, Consortium or Association in presenting its track record and experience should clearly differentiate between:  |
|  |      | a) Those that were undertaken together by the JV, Consortium or Association; and   |
|  |      | b) Those that were undertaken by the individual entities of the JV, Consortium or Association.   |
|  | 14.6 | Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV, Consortium or Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.  |
|  | 14.7 | JV, Consortium or Associations are encouraged for high value, multi-sectoral requirements when the spectrum of expertise and resources required may not be available within one firm.  |

| 15. Only One Proposal                        | 15.1 | The Bidder (including the individual members of any Joint Venture) shall submit only one Proposal, either in its own name or as part of a Joint Venture.  |
|--|------|---|
|  | 15.2 | Proposals submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following:  a) they have at least one controlling partner, director or shareholder in   |
|  |      | common; or b) any one of them receive or have received any direct or indirect subsidy from the other/s; or  |
|  |      | <ul> <li>c) they have the same legal representative for purposes of this RFP; or</li> <li>d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Proposal of, another Bidder regarding this RFP process;</li> <li>e) they are subcontractors to each other's Proposal, or a subcontractor to one Proposal also submits another Proposal under its name as lead Bidder; or</li> <li>f) some key personnel proposed to be in the team of one Bidder participates in more than one Proposal received for this RFP process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Proposal.</li> </ul> |
| 16. Proposal Validity<br>Period              | 16.1 | Proposals shall remain valid for the period specified in the BDS, commencing on the Deadline for Submission of Proposals. A Proposal valid for a shorter period may be rejected by UNDP and rendered non-responsive.  |
|  | 16.2 | During the Proposal validity period, the Bidder shall maintain its original Proposal without any change, including the availability of the Key Personnel, the proposed rates and the total price.   |
| 17. Extension of Proposal<br>Validity Period | 17.1 | In exceptional circumstances, prior to the expiration of the proposal validity period, UNDP may request Bidders to extend the period of validity of their Proposals. The request and the responses shall be made in writing, and shall be considered integral to the Proposal.  |
|  | 17.2 | If the Bidder agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal.  |
|  | 17.3 | The Bidder has the right to refuse to extend the validity of its Proposal, and in which case, such Proposal will not be further evaluated.  |
| 18. Clarification of Proposal                | 18.1 | Bidders may request clarifications on any of the RFP documents no later than the date indicated in the BDS. Any request for clarification must be sent in writing in the manner indicated in the BDS. If inquiries are sent other than specified channel, even if they are sent to a UNDP staff member, UNDP shall have no obligation to respond or confirm that the query was officially received.   |
|  | 18.2 | $\ensuremath{UNDP}$ will provide the responses to clarifications through the method specified in the BDS.   |
|  | 18.3 | UNDP shall endeavor to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Proposals, unless UNDP deems that such an extension is justified and necessary.  |
| 19. Amendment of Proposals                   | 19.1 | At any time prior to the deadline of Proposal submission, UNDP may for any reason, such as in response to a clarification requested by a Bidder, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective bidders.   |

|                                    | 19.2 | If the amendment is substantial, UNDP may extend the Deadline for submission of proposal to give the Bidders reasonable time to incorporate the amendment into their Proposals.   |  |
|------------------------------------|------|---|--|
| 20. Alternative Proposals          | 20.1 | Unless otherwise specified in the BDS, alternative proposals shall not be considered. If submission of alternative proposal is allowed by BDS, a Bidder may submit an alternative proposal, but only if it also submits a proposal conforming to the RFP requirements. UNDP shall only consider the alternative proposal offered by the Bidder whose conforming proposal ranked the highest as per the specified evaluation method. Where the conditions for its acceptance are met, or justifications are clearly established, UNDP reserves the right to award a contract based on an alternative proposal.                   |  |
|                                    | 20.2 | If multiple/alternative proposals are being submitted, they must be clearly marked as "Main Proposal" and "Alternative Proposal"  |  |
| 21. Pre-Bid Conference             | 21.1 | When appropriate, a Bidder's conference will be conducted at the date, time and location specified in the BDS. All Bidders are encouraged to attend. Non-attendance, however, shall not result in disqualification of an interested Bidder. Minutes of the Bidder's conference will be disseminated on the procurement website and shared by email or on the e-Tendering platform as specified in the BDS. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifically incorporated in the Minutes of the Bidder's Conference or issued/posted as an amendment to RFP. |  |
| C. SUBMISSION AND                  | OPEN | ING OF PROPOSALS  |  |
| 22. Submission                     | 22.1 | 22.1 The Bidder shall submit a duly signed and complete Proposal comprising documents and forms in accordance with the requirements in the BDS submission shall be in the manner specified in the BDS.  |  |
|                                    | 22.2 | The Proposal shall be signed by the Bidder or person(s) duly authorized to commit the Bidder. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the bidding entity, or a Power of Attorney, accompanying the Proposal.   |  |
|                                    | 22.3 | Bidders must be aware that the mere act of submission of a Proposal, in and of itself, implies that the Bidder fully accepts the UNDP General Contract Terms and Conditions.  |  |
| Hard copy (manual) submission (Not | 22.4 | Hard copy (manual) submission by courier or hand delivery allowed or specified in the BDS shall be governed as follows:   |  |
| Applicable)                        |      | a) The signed Proposal shall be marked "Original", and its copies marked "Copy" as appropriate. The number of copies is indicated in the BDS. All copies shall be made from the signed original only. If there are discrepancies between the original and the copies, the original shall prevail.   |  |
|                                    |      | b) The Technical Proposal and the Financial Proposal envelopes MUST BE COMPLETELY SEPARATE and each of them must be submitted sealed individually and clearly marked on the outside as either "TECHNICAL PROPOSAL" or "FINANCIAL PROPOSAL", as appropriate. Each envelope SHALL clearly indicate the name of the Bidder. The outer envelopes shall:   |  |
|                                    |      | i. Bear the name and address of the bidder;   |  |
|                                    |      | ii. Be addressed to UNDP as specified in the BDS  |  |
|                                    |      |   |  |

|   | iii.   | Bear a warning that states "Not to be opened before the time and date for proposal opening" as specified in the BDS.   |
|---|--------|--|
|   |        | If the envelopes and packages with the Proposal are not sealed and marked as required, UNDP shall assume no responsibility for the misplacement, loss, or premature opening of the Proposal.   |
|   | 22.5 E | mail submission, if allowed or specified in the BDS, shall be governed as follows:   |
| Email Submission (Not Applicable)                       | а      | Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;   |
|   | b      | The Technical Proposal and the Financial Proposal files MUST BE<br>COMPLETELY SEPARATE. The financial proposal shall be encrypted with<br>different passwords and clearly labelled. The files must be sent to the<br>dedicated email address specified in the BDS.   |
|   | C      | The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose Technical Proposal has been found to be technically responsive. Failure to provide correct password may result in the proposal being rejected.  |
| e-Tendering submission                                  |        | Electronic submission through eTendering, if allowed or specified in the BDS, shall be governed as follows:  |
|   | а      | Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;   |
|   | b      | o) The Technical Proposal and the Financial Proposal files MUST BE<br>COMPLETELY SEPARATE and each of them must be uploaded individually<br>and clearly labelled.  |
|   | C      | The Financial Proposal file must be encrypted with a password so that it cannot be opened nor viewed until the password is provided. The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose technical proposal has been found to be technically responsive. Failure to provide the correct password may result in the proposal being rejected. |
|   | C      | Documents which are required to be in original form (e.g. Bid Security, etc.) must be sent via courier or hand delivery as per the instructions in BDS.  |
|   | C      | d) Detailed instructions on how to submit, modify or cancel a bid in the eTendering system are provided in the eTendering system Bidder User Guide and Instructional videos available on this link: <a href="http://www.undp.org/content/undp/en/home/operations/procurement/business/procurement-notices/resources/">http://www.undp.org/content/undp/en/home/operations/procurement/business/procurement-notices/resources/</a>        |
| 23. Deadline for<br>Submission of<br>Proposals and Late | t      | Complete Proposals must be received by UNDP in the manner, and no later than he date and time, specified in the BDS. UNDP shall only recognize the date and ime that the bid was received by UNDP  |
| Proposals   |        | JNDP shall not consider any Proposal that is submitted after the deadline for he submission of Proposals.  |
| 24. Withdrawal, Substitution, and                       |        | A Bidder may withdraw, substitute or modify its Proposal after it has been submitted at any time prior to the deadline for submission.   |
| Modification of<br>Proposals                            | F      | Manual and Email submissions: A bidder may withdraw, substitute or modify its Proposal by sending a written notice to UNDP, duly signed by an authorized epresentative, and shall include a copy of the authorization (or a Power of   |

| Attorney). The corresponding substitution or modification of the Proposal, if any, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of proposals, by clearly marking them as "WITHDRAWAL" "SUBSTITUTION," or "MODIFICATION"."  24.3 eTendering: A Bidder may withdraw, substitute or modify its Proposal by Canceling, Editing, and re-submitting the proposal directly in the system. It is the responsibility of the Bidder to properly follow the system instructions, duly edit and submit a substitution or modification of the Proposal as needed. Detailed instructions on how to cancel or modify a Proposal directly in the system are provided in Bidder User Guide and Instructional videos.  24.4 Proposals requested to be withdrawn shall be returned unopened to the Bidders (only for manual submissions), except if the bid is withdrawn after the bid has been opened  25.Proposal Opening  25.1 There is no public bid opening for RFPs. UNDP shall open the Proposals in the presence of an ad-hoc committee formed by UNDP, consisting of at least two (2) members. In the case of e-Tendering submission, bidders will receive an automatic notification once their proposal is opened.  26. EVALUATION OF PROPOSALS  26. Confidentiality  26. Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award.  26. Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNDP's vendor sanctions procedures.  27. Evaluation  28. Preliminary Examination  39. Preliminary Examination  30. Minimum Eligibility and Qualification (if pre-qualification is not done) cultural and financial Proposals.  29. Evaluation of Financial Proposals  29. Evaluation of proposal is made of the following steps:  30. Preliminary P |                      |      |   |
|--|----------------------|------|---|
| Canceling, Editing, and re-submitting the proposal directly in the system. It is the responsibility of the Bidder to properly follow the system instructions, duly edit and submit a substitution or modification of the Proposal as needed. Detailed instructions on how to cancel or modify a Proposal directly in the system are provided in Bidder User Guide and Instructional Videos.  24.4 Proposals requested to be withdrawn shall be returned unopened to the Bidders (only for manual submissions), except if the bid is withdrawn after the bid has been opened  25. Proposal Opening  25. I There is no public bid opening for RFPs. UNDP shall open the Proposals in the presence of an ad-hoc committee formed by UNDP, consisting of at least two (2) members. In the case of e-Tendering submission, bidders will receive an automatic notification once their proposal is opened.  D. EVALUATION OF PROPOSALS  26.1 Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award.  26.2 Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Proposals or ontract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNDP's vendor sanctions procedures.  27. Evaluation  of 27.1 The Bidder is not permitted to alter or modify its Proposal in any way after the proposals with proposals under the proposals of the submitted Technical and Financial Proposals.  28. Preliminary  Examination  b) Minimum Eligibility and Qualification (if pre-qualification is not done) of Evaluation of Forhical Proposals of the Proposals are generally in order, among other indicators that may be used at this stage.  29. Evaluation  Eligibility and Qualification requirements specified in the Section 4 (Evaluation Criteria). |                      |      | must accompany the respective written notice. All notices must be submitted in<br>the same manner as specified for submission of proposals, by clearly marking  |
| 25. Proposal Opening 25.1 There is no public bid opening for RFPs. UNDP shall open the Proposals in the presence of an ad-hoc committee formed by UNDP, consisting of at least two (2) members. In the case of e-Tendering submission, bidders will receive an automatic notification once their proposal is opened.  D. EVALUATION OF PROPOSALS 26.1 Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award.  26.2 Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNDP's vendor sanctions procedures.  27. Evaluation Of Proposals  27.1 The Bidder is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 24 of this RFP. UNDP will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.  27. Evaluation of proposals is made of the following steps:  a) Preliminary Examination b) Minimum Eligibility and Qualification (if pre-qualification is not done) c) Evaluation of Financial Proposals d) Evaluation of Financial Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.  29. Evaluation of Eligibility and Qualification  of Eligibility and Qualification of the Bidder will be evaluated against the Minimum Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria).  19. In general terms, vendors that meet th |                      | 24.3 | Canceling, Editing, and re-submitting the proposal directly in the system. It is<br>the responsibility of the Bidder to properly follow the system instructions, duly<br>edit and submit a substitution or modification of the Proposal as needed.<br>Detailed instructions on how to cancel or modify a Proposal directly in the |
| presence of an ad-hoc committee formed by UNDP, consisting of at least two (2) members. In the case of e-Tendering submission, bidders will receive an automatic notification once their proposal is opened.  D. EVALUATION OF PROPOSALS  26.1 Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award.  26.2 Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNDP's vendor sanctions procedures.  27.Evaluation Proposals  of 27.1 The Bidder is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 24 of this RFP. UNDP will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.  27.2 Evaluation of proposals is made of the following steps: a) Preliminary Examination b) Minimum Eligibility and Qualification (if pre-qualification is not done) c) Evaluation of Technical Proposals d) Evaluation of Financial Proposals d) Evaluation of Financial Proposals d) Evaluation of Financial Proposals c) Evaluation of Financial Proposals d) Evaluat |                      | 24.4 | (only for manual submissions), except if the bid is withdrawn after the bid has   |
| 26.Confidentiality  26.1 Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award.  26.2 Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNDP's vendor sanctions procedures.  27. Evaluation Proposals  27.1 The Bidder is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 24 of this RFP. UNDP will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.  27.2 Evaluation of proposals is made of the following steps: a) Preliminary Examination b) Minimum Eligibility and Qualification (if pre-qualification is not done) c) Evaluation of Financial Proposals d) Evaluation of Financial Proposals d) Evaluation of Financial Proposals 28. Preliminary Examination  28.1 UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.  29. Evaluation Citeria). 29.2 Eligibility and Qualification of the Bidder will be evaluated against the Minimum Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria). 29.2 In general terms, vendors that meet the following criteria may be considered qualified: a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors'                                     | 25. Proposal Opening | 25.1 | presence of an ad-hoc committee formed by UNDP, consisting of at least two (2) members. In the case of e-Tendering submission, bidders will receive an  |
| Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award.  26.2 Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNDP's vendor sanctions procedures.  27. Evaluation Proposals  27. Evaluation Proposals  27. Evaluation of proposals submission deadline except as permitted under Clause 24 of this RFP. UNDP will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.  28. Peliminary Examination Discrepancy Disc | D. EVALUATION OF P   | ROPO | SALS  |
| the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNDP's vendor sanctions procedures.  27. Evaluation Proposals  of Proposals  of Proposals  of Proposals  of Proposals  of Proposals  27.1 The Bidder is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 24 of this RFP. UNDP will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.  27.2 Evaluation of proposals is made of the following steps: a) Preliminary Examination b) Minimum Eligibility and Qualification (if pre-qualification is not done) c) Evaluation of Financial Proposals d) Evaluation of Financial Proposals  28.1 UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.  29. Evaluation Eligibility Qualification  of Eligibility Qualification  of Proposals  of Preliminary Examination  of Preliminary Examination  of Preliminary Examination  of Proposals  28.1 UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.  29. Evaluation  of Eligibility Qualification  of Proposals  of Preliminary Examination  of Preliminary  | 26. Confidentiality  | 26.1 | Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even  |
| Proposals  proposal submission deadline except as permitted under Clause 24 of this RFP. UNDP will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.  27.2 Evaluation of proposals is made of the following steps:  a) Preliminary Examination  b) Minimum Eligibility and Qualification (if pre-qualification is not done)  c) Evaluation of Technical Proposals  d) Evaluation of Financial Proposals  28. Preliminary Examination  28.1 UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.  29. Evaluation Eligibility Qualification  of Eligibility and Qualification of the Bidder will be evaluated against the Minimum Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria).  29.2 In general terms, vendors that meet the following criteria may be considered qualified:  a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors' list;   |                      | 26.2 | the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may  |
| a) Preliminary Examination b) Minimum Eligibility and Qualification (if pre-qualification is not done) c) Evaluation of Technical Proposals d) Evaluation of Financial Proposals  28.Preliminary Examination  28.1 UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.  29.Evaluation Eligibility and Qualification  of Eligibility Criteria).  29.1 Eligibility and Qualification of the Bidder will be evaluated against the Minimum Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria).  29.2 In general terms, vendors that meet the following criteria may be considered qualified: a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors' list;   |                      | 27.1 | proposal submission deadline except as permitted under Clause 24 of this RFP. UNDP will conduct the evaluation solely on the basis of the submitted Technical   |
| b) Minimum Eligibility and Qualification (if pre-qualification is not done) c) Evaluation of Technical Proposals d) Evaluation of Financial Proposals  28. Preliminary Examination  28.1 UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.  29. Evaluation Eligibility and Qualification  of Eligibility Qualification  of Eligibility Criteria).  29.2 In general terms, vendors that meet the following criteria may be considered qualified: a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors' list;   |                      | 27.2 | · · · · · · · · · · · · · · · · · · ·   |
| 28. Preliminary Examination  28.1 UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.  29. Evaluation Eligibility Qualification  of and Qualification  of Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria).  29.2 In general terms, vendors that meet the following criteria may be considered qualified:  a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors' list;   |                      |      |   |
| respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.  29. Evaluation Eligibility and Qualification  of Criteria).  29.2 In general terms, vendors that meet the following criteria may be considered qualified:  a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors' list;  |                      |      | c) Evaluation of Technical Proposals  |
| Eligibility and Qualification  Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria).  29.2 In general terms, vendors that meet the following criteria may be considered qualified:  a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors' list;  |                      | 28.1 | respect to minimum documentary requirements, whether the documents have<br>been properly signed, and whether the Proposals are generally in order, among<br>other indicators that may be used at this stage. UNDP reserves the right to reject  |
| qualified:  a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors' list;   | Eligibility and      | 29.1 | Eligibility/Qualification requirements specified in the Section 4 (Evaluation   |
|  |                      | 29.2 | qualified: a) They are not included in the UN Security Council 1267/1989 Committee's  |
|  |                      |      |   |

- resources to perform the contract and all existing commercial commitments,
- c) They have the necessary similar experience, technical expertise, production capacity where applicable, quality certifications, quality assurance procedures and other resources applicable to the provision of the services required;
- d) They are able to comply fully with UNDP General Terms and Conditions of Contract;
- e) They do not have a consistent history of court/arbitral award decisions against the Bidder; and
- f) They have a record of timely and satisfactory performance with their clients.

# 30. Evaluation of Technical and Financial Proposals

- of 30.1 The evaluation team shall review and evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and other RFP documents, applying the evaluation criteria, sub-criteria, and point system specified in the Section 4 (Evaluation Criteria). A Proposal shall be rendered non-responsive at the technical evaluation stage if it fails to achieve the minimum technical score indicated in the BDS. When necessary and if stated in the BDS, UNDP may invite technically responsive bidders for a presentation related to their technical proposals. The conditions for the presentation shall be provided in the bid document where required.
  - 30.2 In the second stage, only the Financial Proposals of those Bidders who achieve the minimum technical score will be opened for evaluation. The Financial Proposals corresponding to Technical Proposals that were rendered non-responsive shall remain unopened, and, in the case of manual submission, be returned to the Bidder unopened. For emailed Proposals and e-tendering submissions, UNDP will not request for the password of the Financial Proposals of bidders whose Technical Proposal were found not responsive.
  - 30.3 The evaluation method that applies for this RFP shall be as indicated in the BDS, which may be either of two (2) possible methods, as follows: (a) the lowest priced method which selects the lowest evaluated financial proposal of the technically responsive Bidders; or (b) the combined scoring method which will be based on a combination of the technical and financial score.
  - 30.4 When the BDS specifies a combined scoring method, the formula for the rating of the Proposals will be as follows:

#### Rating the Technical Proposal (TP):

 ${f TP\ Rating}={f (Total\ Score\ Obtained\ by\ the\ Offer\ /\ Max.\ Obtainable\ Score\ for\ TP)\ x}$ 

#### Rating the Financial Proposal (FP):

**FP Rating** = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100

#### **Total Combined Score:**

**Combined Score** = (TP Rating) x (Weight of TP, e.g. 70%) + (FP Rating) x (Weight of FP, e.g., 30%)

#### 31. Due Diligence

31.1 UNDP reserves the right to undertake a due diligence exercise, also called post qualification, aimed at determining to its satisfaction, the validity of the information provided by the Bidder. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the

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|   | followir  |   |
|   | b) Va<br>cri<br>c) In-<br>or<br>do<br>d) In-<br>or<br>pr<br>e) Pr<br>bu | erification of accuracy, correctness and authenticity of information ovided by the Bidder; alidation of extent of compliance to the RFP requirements and evaluation teria based on what has so far been found by the evaluation team; quiry and reference checking with Government entities with jurisdiction the Bidder, or with previous clients, or any other entity that may have one business with the Bidder; quiry and reference checking with previous clients on the performance in on-going or contracts completed, including physical inspections of evious works, as necessary; systeal inspection of the Bidder's offices, branches or other places where usiness transpires, with or without notice to the Bidder; ther means that UNDP may deem appropriate, at any stage within the election process, prior to awarding the contract. |
| 32. Clarification of Proposals                            |   | its discretion, ask any Bidder for a clarification of its Proposals.  |
|   | change<br>permitt<br>arithme  | request for clarification and the response shall be in writing and no in the prices or substance of the Proposal shall be sought, offered, or ed, except to provide clarification, and confirm the correction of any tic errors discovered by UNDP in the evaluation of the Proposals, in since with RFP.   |
|   | which is  | solicited clarification submitted by a Bidder in respect to its Proposal, s not a response to a request by UNDP, shall not be considered during ew and evaluation of the Proposals.   |
| 33. Responsiveness of Proposal                            | content<br>conforn  | determination of a Proposal's responsiveness will be based on the s of the Proposal itself. A substantially responsive Proposal is one that ns to all the terms, conditions, TOR and other requirements of the RFP material deviation, reservation, or omission.  |
|   | may no  | posal is not substantially responsive, it shall be rejected by UNDP and t subsequently be made responsive by the Bidder by correction of the I deviation, reservation, or omission.   |
| 34. Nonconformities,<br>Reparable Errors and<br>Omissions | conforn   | d that a Proposal is substantially responsive, UNDP may waive any non-<br>nities or omissions in the Proposal that, in the opinion of UNDP, do not<br>ate a material deviation.   |
|   | docume<br>noncon<br>require<br>the Pro                                  | may request the Bidder to submit the necessary information or entation, within a reasonable period of time, to rectify nonmaterial formities or omissions in the Proposal related to documentation ments. Such omission shall not be related to any aspect of the price of posal. Failure of the Bidder to comply with the request may result in the n of its Proposal.   |
|   |   | ancial Proposal that has been opened, UNDP shall check and correct tical errors as follows:   |
|   | is<br>s<br>c<br>p   | there is a discrepancy between the unit price and the line item total that sobtained by multiplying the unit price by the quantity, the unit price hall prevail and the line item total shall be corrected, unless in the opinion f UNDP there is an obvious misplacement of the decimal point in the unit rice; in which case the line item total as quoted shall govern and the unit rice shall be corrected;   |
|   | b) if   | there is an error in a total corresponding to the addition or subtraction   |

|   |      | of subtotals, the subtotals shall prevail and the total shall be corrected; and  |
|---|------|--|
|   |      | c) if there is a discrepancy between words and figures, the amount in words<br>shall prevail, unless the amount expressed in words is related to an<br>arithmetic error, in which case the amount in figures shall prevail.  |
|   | 34.4 | If the Bidder does not accept the correction of errors made by UNDP, its Proposal shall be rejected.   |
| E. AWARD OF CONTR   | RACT |  |
| 35. Right to Accept,<br>Reject, Any or All<br>Proposals   | 35.1 | UNDP reserves the right to accept or reject any Proposal, to render any or all of the Proposals as non-responsive, and to reject all Proposals at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Bidder(s) of the grounds for UNDP's action. UNDP shall not be obliged to award the contract to the lowest priced offer.                       |
| 36. Award Criteria  | 36.1 | Prior to expiration of the proposal validity, UNDP shall award the contract to the qualified Bidder based on the award criteria indicated in the BDS.  |
| 37. Debriefing  | 37.1 | In the event that a Bidder is unsuccessful, the Bidder may request a debriefing from UNDP. The purpose of the debriefing is to discuss the strengths and weaknesses of the Bidder's submission, in order to assist the Bidder in improving its future proposals for UNDP procurement opportunities. The content of other proposals and how they compare to the Bidder's submission shall not be discussed. |
| 38. Right to Vary<br>Requirements at the<br>Time of Award | 38.1 | At the time of award of Contract, UNDP reserves the right to vary the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.   |
| 39. Contract Signature                                    | 39.1 | Within fifteen (15) days from the date of receipt of the Contract, the successful Bidder shall sign and date the Contract and return it to UNDP. Failure to do so may constitute sufficient grounds for the annulment of the award, and forfeiture of the Proposal Security, if any, and on which event, UNDP may award the Contract to the Second Ranked Bidder or call for new Proposals.                |
| 40.Contract Type and<br>General Terms and<br>Conditions   | 40.1 | The types of Contract to be signed and the applicable UNDP Contract General Terms and Conditions, as specified in BDS, can be accessed at <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>  |
| 41. Performance Security                                  | 41.1 | 40.1 A performance security, if required in BDS, shall be provided in the amount specified in BDS and form available at  |
|   |      | https://popp.undp.org/ layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP DOCUMENT LIBRARY/Public/PSU Solicitation Performance%20Guarantee%20 Form.docx&action=default within fifteen (15) days of the contract signature by both parties. Where a performance security is required, the receipt of the performance security by UNDP shall be a condition for rendering the contract effective.                |
| 42.Bank Guarantee for<br>Advanced Payment                 | 42.1 | Except when the interests of UNDP so require, it is UNDP's preference to make no advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form available at          |

|                        |      | https://popp.undp.org/ layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP<br>  |
|------------------------|------|--|
| 43. Liquidated Damages | 43.1 | If specified in BDS, UNDP shall apply Liquidated Damages resulting from the Contractor's delays or breach of its obligations as per the Contract.  |
| 44. Payment Provisions | 44.1 | Payment will be made only upon UNDP's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in UNDP with direct supervision of the Contractor. Payment will be effected by bank transfer in the currency of contract.   |
| 45. Vendor Protest     | 45.1 | UNDP's vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures: <a href="http://www.undp.org/content/undp/en/home/operations/procurement/business/protest-and-sanctions.html">http://www.undp.org/content/undp/en/home/operations/procurement/business/protest-and-sanctions.html</a> |
| 46. Other Provisions   | 46.1 | In the event that the Bidder offers a lower price to the host Government (e.g. General Services Administration (GSA) of the federal government of the United States of America) for similar services, UNDP shall be entitled to same lower price. The UNDP General Terms and Conditions shall have precedence.   |
|                        | 46.2 | UNDP is entitled to receive the same pricing offered by the same Contractor in contracts with the United Nations and/or its Agencies. The UNDP General Terms and Conditions shall have precedence.   |
|                        | 46.3 | The United Nations has established restrictions on employment of (former) UN staff who have been involved in the procurement process as per bulletin ST/SGB/2006/15 <a href="http://www.un.org/en/ga/search/view doc.asp?symbol=ST/SGB/2006/15&amp;referer">http://www.un.org/en/ga/search/view doc.asp?symbol=ST/SGB/2006/15&amp;referer</a>  |

## Section 3. Bid Data Sheet

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Request for Proposals. In the case of a conflict between the Instructions to Bidders, the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall prevail.

| BDS<br>No. | Ref. to<br>Section.2 | Data  | Specific Instructions / Requirements  |  |
|------------|----------------------|---|---------------------------------------|--|
| 1          | 7                    | Language of the<br>Proposal   | English                               |  |
| 2          |                      | Submitting Proposals for<br>Parts or sub-parts of the<br>TOR (partial bids) | Not Allowed                           |  |
| 3          | 20                   | Alternative Proposals   | Shall not be considered               |  |
| 4          | 21                   | Pre-proposal conference   | Will not be conducted                 |  |
| 5          | 10                   | Proposal Validity Period  | 90 days                               |  |
| 6          | 14                   | Bid Security  | Not Required                          |  |
| 7          | 41                   | Advanced Payment upon signing of contract                                   | Not Allowed                           |  |
| 8          | 42                   | Liquidated Damages  | Will not be imposed                   |  |
| 9          | 40                   | Performance Security  | Not Required                          |  |
| 10         | 18                   | Currency of Proposal  | United States Dollar                  |  |
| 11         | 31                   | Deadline for submitting requests for clarifications/ questions              | 7 days before the submission deadline |  |

| 12 | 31               | Contact Details for submitting clarifications/questions   | Focal Person in UNDP: Ignacio Inestal Fernandez E-mail address: ignacio.inestal@undp.org  |  |
|----|------------------|---|---|--|
| 13 | 18, 19 and<br>21 | Manner of Disseminating Supplemental Information to the RFP and responses/clarifications to queries | Posted directly to eTendering   |  |
| 14 | 23               | Deadline for Submission   | As indicated in the E-tendering event.  |  |
| 14 | 22               | Allowable Manner of<br>Submitting Proposals   | e-Tendering   |  |
| 15 | 22               | Proposal Submission<br>Address  | https://etendering.partneragencies.org UNDP-MPTF-2020-002 CPUP20-002  |  |
| 16 | 22               | Electronic submission<br>(eTendering)<br>requirements   | <ul> <li>Format: PDF files only</li> <li>File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.</li> <li>All files must be free of viruses and not corrupted.</li> <li>Password for financial proposal must not be provided to UNDP until requested by UNDP</li> </ul> |  |
| 17 | 27<br>36         | Evaluation Method for the Award of Contract   | Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals respectively  The minimum technical score required to pass is 70%.  |  |
| 18 |                  | Expected date for commencement of Contract  | March 16, 2020  |  |
| 19 |                  | Maximum expected duration of contract   | Up to 30 September 2020 (approximately)   |  |

| 20 | 35 | UNDP will award the contract to:                         | One Proposer Only   |
|----|----|--|---|
| 21 | 39 | Type of Contract   | Contract for Professional Services <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>                          |
| 22 | 39 | UNDP Contract Terms<br>and Conditions that will<br>apply | UNDP General Terms and Conditions for Professional Services <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a> |

### Section 4. Evaluation Criteria

#### **Preliminary Examination Criteria**

Proposals will be examined to determine whether they are complete and submitted in accordance with RFP requirements as per below criteria on a Yes/No basis:

- Appropriate signatures
- Power of Attorney
- Minimum documents provided
- Technical and Financial Proposals submitted separately
- Bid Validity

#### **Minimum Eligibility and Qualification Criteria**

Eligibility and Qualification will be evaluated on Pass/Fail basis.

If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

| Subject   | Criteria   | Document Submission requirement               |
|---|--|---|
| ELIGIBILITY   |  |   |
| Legal Status  | Vendor is a legally registered entity.   | Form B: Bidder Information Form               |
| Eligibility   | Vendor is not suspended, nor debarred, nor otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization in accordance with RFP clause 3.            | Form A: Technical Proposal<br>Submission Form |
| Conflict of<br>Interest                                 | No conflicts of interest in accordance with RFP clause 4.  | Form A: Technical Proposal<br>Submission Form |
| Bankruptcy  | Not declared bankruptcy, not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future. | Form A: Technical Proposal<br>Submission Form |
| QUALIFICATION   |  |   |
| History of Non-<br>Performing<br>Contracts <sup>1</sup> | Non-performance of a contract did not occur as a result of contractor default for the last 3 years.  | Form D: Qualification Form                    |
| Litigation History                                      | No consistent history of court/arbitral award decisions against the Bidder for the last 3 years.   | Form D: Qualification Form                    |
| Previous<br>Experience                                  | At least 5 years of relevant experience in sustainable finance.<br>Out of the 5 years at least 3 must be in the field of blended finance.  | Form D: Qualification Form                    |

<sup>&</sup>lt;sup>1</sup> Non-performance, as decided by UNDP, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

|                    | Minimum of 3 contracts of similar value, nature and complexity implemented over the last 5 years.  | And Form E: Form E:<br>Format of Technical<br>Proposal |
|--------------------|--|--|
|                    | Personnel (CV must be provided as per form E)  | Form E: Format of<br>Technical Proposal                |
|                    | - The team leader must at least demonstrate 15 years of relevant experience in the field of sustainable finance, inclusive of at least 5 years of experience in blended finance, and with at least a master level degree in economics, finance or business administration. (required).   |  |
|                    | - The evaluators must at least demonstrate 10 years of experience in in the field of sustainable finance, inclusive of at least 3 years of experience in blended finance; relevant exposure in working in development context is required; and at least a master level degree in economics, finance or business administration (required). |  |
|                    | - The team members must be experienced (minimum 3 years of relevant experience with at least a master level education in economics, finance and business administration) in performing required functions, including pre-grant reviews and/or in assessing the soundness of development/impact-oriented investment. (required).            |  |
|                    | Methodology  | Form E: Format of<br>Technical Proposal                |
|                    | Details how the different service elements (Tasks 1-4) shall be a) organized, b) controlled and c) delivered. The following aspects need to be detailed:   |  |
|                    | <ul> <li>Composition and profile of the experts envisaged to<br/>evaluate Concept Notes and Joint Programmes along with<br/>process/criteria for identification, timeline and structure.</li> </ul>  |  |
|                    | • Clear strategy/approach in delivering remote technical assistance.   |  |
| Financial Standing | Bidder must demonstrate the current soundness of its financial standing and indicate its prospective long-term profitability.  | Form D: Qualification Form                             |
|                    | (For JV/Consortium/Association, all Parties cumulatively should meet requirement).   |  |

### **Technical Evaluation Criteria**

| Summ | Summary of Technical Proposal Evaluation Forms         |      |  |
|------|--|------|--|
| 1.   | Bidder's qualification and experience                  | 250  |  |
| 2.   | Proposed Methodology, Approach and Implementation Plan | 500  |  |
| 3.   | Management Structure and Key Personnel                 | 250  |  |
|      | Total  | 1000 |  |

| Section 1. Bidder's qualification, capacity and experience |  |     |
|--|--|-----|
| 1.1  | Reputation of Organization and Staff Credibility / Reliability / Industry Standing   | 75  |
| 1.2  | General Organizational Capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted   | 50  |
| 1.3  | Relevance of specialized knowledge and experience on similar engagements   | 50  |
| 1.4  | Quality assurance procedures and risk mitigation measures  | 50  |
| 1.5  | Organizational Commitment to Sustainability -Organization is compliant with ISO 14001 or ISO 14064 or equivalent – 10 points -Organization is a member of the UN Global Compact -10 points -Organization demonstrates significant commitment to sustainability through some other means- 5 points (for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues) | 25  |
|  | Total Section 1  | 250 |

| Section 2. Proposed Methodology, Approach and Implementation Plan |  |     |  |
|---|--|-----|--|
| 2.1   | Understanding of the requirement: Have the important aspects of the task been addressed in sufficient detail? Are the different components of the project adequately weighted relative to one another? | 150 |  |
| 2.2   | Description of the Offeror's approach and methodology for meeting or exceeding the requirements of the Terms of Reference  | 150 |  |
| 2.3   | Details on how the different service elements shall be organized, controlled and delivered   | 50  |  |
| 2.4   | Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement   | 50  |  |

| 2.5 | Assessment of the implementation plan proposed including whether the activities are properly sequenced and if these are logical and realistic | 50  |
|-----|---|-----|
| 2.6 | 2.6 Demonstration of ability to plan, integrate and effectively implement sustainability measures in the execution of the contract            |     |
|     | Total Section 2   | 500 |

| Section 3. Management Structure and Key Personnel |   |             |     |
|---|---|-------------|-----|
| 3.1   | Composition and structure of the team proposed. Are the proposed roles of the management and the team of key personnel suitable for the provision of the necessary services? Is the proposed team structed in line with the TOR requirements?   |             | 150 |
| 3.2   | Qualifications of key personnel proposed (CVs must be submitted in the technical proposal).   |             | 100 |
| 3.2.1   | Educational Background of Team Leader, Evaluators and Consultants (please refer to the TOR for the minimum educational requirements, bidders exceeding the minimum requirements and/or will be granted advantage based on their additional set of skills/ knowledge on the refereed areas. The relevance and alignment of the educational background to the Terms of Reference will also be considered an asset)  | 50          |     |
| 3.2.2   | Professional Expertise of Team Leader, Evaluators and Consultants (please refer to the TOR for the minimum personnel expertise requirements, vendors exceeding the minimum requirements will be granted advantage based on their additional set of skills/ knowledge on the refereed areas. The relevance and alignment of the professional expertise to the Terms of Reference will also be considered an asset) | 50          |     |
|   | Tota  | l Section 3 | 250 |

### **Section 5.** Terms of Reference

#### **TERMS OF REFERENCE**

## Review and Support Platform of the Joint SDG Fund on Catalyzing Strategic Investments (SDG Financing)

#### 1. Background

The UN Joint SDG Fund (the Fund) supports countries as they accelerate their progress toward the Sustainable Development Goals (SDGs). The Fund operates through a series of Calls for the United Nations (UN) system that lead to the implementation of transformative Joint Programmes (JPs), under the leadership of Resident Coordinators (RCs). In doing so the Fund is committed to forge paths and partnerships that unlock public and private capital for the SDGs at scale.

The Fund is administratively hosted by the Multi-Partner Trust Fund Office (MPTFO), the UN center of expertise on pooled financing that supports development effectiveness and UN coherence with a current portfolio of over US\$8 billion and 120 funding mechanisms.

In December 2019 the Fund announced a Call for Proposals to operationalizes its "Terms of Reference" under the theme of SDG Financing, namely (for a total envelope of US\$100 million) to:

- Reinforce the SDG financing architecture (Component 1 of the call): The Fund will support the
  development of financing strategies for SDG investment. This work will include the strengthening
  the capacities of the national and sub-national SDG financing architecture and the production of
  SDG-aligned financing strategies.
- Catalyze strategic investments (Component 2 of the call): The Fund will support UN Country Teams
  in investing in key initiatives that leverage public and private financing in order to advance the SDGs.
  These initiatives will provide a demonstration of concept and will be scalable both in country and
  elsewhere.

This RFP focuses on two core tasks around the operationalization of Component 2 of the call (Catalyzing Strategic Investments): assessment of the proposals (concept notes) received via the Call, and support to a smaller group of selected UNCTs to strengthen their submissions. The details, including examples, of what constitute the content of the call should inform the response to this RFP (<u>link to the Call</u>). Background information on the Fund operations manual and ToR can be downloaded <u>here</u>.

Services are required to perform the following tasks and functions:

Organize in March/April 2020 an independent assessment of proposals (concept notes) from UN Country Teams in response to the Component 2 of the Call on SDG Financing (link to call text). The scope of the assessment consists of a desk-based review and assessment of relevant documentation and submitted templates containing a limited number of questions based on the scoring Criteria included in the template. Each proposal should be evaluated by minimum 3 experts. The number of proposals will be known by March 15, 2020 with an expectation of 40-50 proposals. The Company will be responsible to procure/manage the reviewers, including the identification of probono and paid Consultant(s) selected by the Company according to the submitted methodology.<sup>2</sup> The Company will be responsible to deliver an assessment of all proposals with enough detail as to

<sup>&</sup>lt;sup>2</sup> The group of experts reviewing the proposal is expected to be a mix of seconded UN staff (to be provided/selected by the Secretariat), paid consultants/staff of the Company and/or pro-bono experts.

- allow the [Secretariat] to make a recommendation on proposal selection to the Operational Steering Committee of the Fund.
- 2. Provide remote technical assistance to qualified proposals selected from the assessment process described above from April 2020 till the end of the 2020. The scope of activities includes: 1. Support in the selection of partners and experts for the preparation of joint programme documents<sup>3</sup> at country level, including technical direction; 2. Quality assurance to be provided over the country-led process (e.g. review of documents provided by locally hired consultants, preparation of ToRs) and 3. Coaching and mentoring (remote) of UN staff and partners at the country level. The Fund expects a pipeline of 7 to 12 joint programme documents. The Company will also be responsible to organize a second and final evaluation round over the joint programme documents submitted in October 2020 to allow the [Secretariat] to make a recommendation on final funding decisions to the Operational Steering Committee.
- 3. Support the Secretariat in the collection, organization and processing of data, information and knowledge on the above through the year.
- 4. Based on the experience of the first call and the above provisions, to provide the Secretariat options for developing a future-forward Strategy for the Fund on financing the SDGs in the form of a technical white paper by November 2020.

The operational structure envisioned for this arrangement consists of a Client Relations and Quality Assurance liaison at a senior management level appointed by the service provider that will be Responsible along with the Fund's Secretariat for service provision and provide timely and quality assured services related to the above. This role will interact directly with the Investment Advisor of the Fund under the overall leadership of the Head of the Secretariat. All staff of the Fund are based in New York, USA.

#### 2. Timing and Schedules

Services are required throughout 2020, as outlined below. The Fund will provide notice of any changes. The following schedules are to be respected:

- 1. Independent assessment of Concept Notes April 2020
- 2. Provision of (remote) technical assistance for the development of Joint Programmes from April 2020 to October 2020
- 3. Independent assessment of the final Joint Programmes submitted in October 2020
- 4. Technical (concise) white paper November 2020

The service provider will plan accordingly and ensure resources are available to meet the needs as required. The service provider is responsible to organize evidence and supporting documents (all electronic) in the Fund's OneDrive storage.

#### 3. Duration of the Work

For the successful offeror, the contract shall enter into force on the date of the last signature by the representatives of the Parties and shall remain in force for a period of one year and may be extended by mutual agreement of the Parties.

<sup>&</sup>lt;sup>3</sup> A Joint Programme is a set of activities contained in a joint work plan and budgetary framework, involving two or more UN organizations and (sub-) national governmental partners, intended to achieve results aligned with national priorities. The work plan and budgetary framework form part of a Joint Programme Document, which details roles and responsibilities of partners in coordinating and managing the joint activities. While the arrangement is only between UN organizations, government entities, civil society organizations and the private sector can be engaged as implementing partners. Link to source.

Extension of the service agreement will be based on the evaluation of the service received by the end of the agreement, budget availability and business requirements.

#### 4. Minimum requirements

Please note that Technical Proposals that do not meet the minimum requirements indicated below may be directly disqualified.

#### 4.1 Company

- At least 5 years of relevant experience in the field of sustainable finance. Out the 5 years of experience, at least 3 must be in the field of blended finance (either management, design or investment-co-investment)
- At least 3 similar and relevant assignments carried out during the last 5 years, required.
- Previous expertise with the UN system and/or multilateral and bilateral development bank will be an asset.

#### 4.2 Personnel

The bidder is expected to provide a copy of the CVs of the personnel that will be working on this assignment. If CVs are not provided the bid may be directly disqualified.

The staff should demonstrate advanced experience in operating in advisory functions for sustainable and/responsible investing markets; this includes proven experience across functions (e.g. sourcing and due diligence) and financial products (e.g. equity, debt and blended finance structures). The tasks would require a breadth of technical experiences over public and private finance instruments. The provider should also be able to dial, coach and mentor supporting partners who may have limited expertise on finance.

- The team leader must at least demonstrate 15 years of relevant experience in the field of sustainable finance, inclusive of at least 5 years of experience in blended finance. She/he should have at least a master level degree in economics, finance or business administration. (required).
- The evaluators must at least demonstrate 10 years of experience in in the field of sustainable finance, inclusive of at least 3 years of experience in blended finance.; relevant exposure in working in development context is required; and at least a master level degree in economics, finance or business administration (required).
- The team members must be experienced (minimum 3 years of relevant experience with at least a master level education in economics, finance and business administration) in performing required functions, including pre-grant reviews and/or in assessing the soundness of development/impact-oriented investment. (required).

The Fund reserves the right to request CVs for each service provider staff member that will be carrying out any work under this Contract. The Fund reserves the right to request the service provider to provide replacement staff where the Fund feels CVs do not meet minimum requirements.

#### Methodology

The bidder must at least provide a description of the approach and methodology for how the Bidder will achieve the Terms of Reference of the project.

Minimum aspects to be covered:

Details how the different service elements (Tasks 1-4) shall be a) organized, b) controlled and c) delivered. The following aspects need to be detailed:

- Composition and profile of the experts envisaged to evaluate Concept Notes and Joint Programmes along with process/criteria for identification, timeline and structure.
- Clear strategy/approach in delivering remote technical assistance.

If these points are not covered during the methodology the bid may be disqualified.

#### 5. Technical Evaluation Criteria

Technical Proposals that conform to the list of minimum requirements indicated above will be considered for further technical evaluation based on details provided in Section 4: Evaluation Criteria.

This section should demonstrate the bidder's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

#### **Modality of Payments**

Payment to the contractor will be processed based upon output, i.e. upon delivery of the services specified above and deliverables accepted and upon certification of satisfactory completion by the manager.

| Deliverable | % of total lumpsum | Projected payment date | Delivery indicator <sup>4</sup>     |  |
|-------------|--------------------|------------------------|-------------------------------------|--|
| Task 1      | 30                 | April 2020             | Successful submission of evaluation |  |
|             |                    |                        | sheets to the Secretariat           |  |
| Task 2-3    | 40                 | October 2020           | Quality and number of technical     |  |
|             |                    |                        | assistance tasks completed          |  |
|             |                    |                        | Successful completion of Joint      |  |
|             |                    |                        | Programmes submissions by selected  |  |
|             |                    |                        | UN Country teams                    |  |
| Task 4      | 30                 | November 2020          | Quality of whitepaper final draft   |  |
|             |                    |                        | submitted                           |  |

<sup>&</sup>lt;sup>4</sup> Payments will be processed upon completion of the listed deliverables and certification of the UNDP Technical Manager.

## **Section 6:** Returnable Bidding Forms / Checklist

This form serves as a checklist for preparation of your Proposal. Please complete the Returnable Bidding Forms in accordance with the instructions in the forms and return them as part of your Proposal submission. No alteration to format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Proposal, please ensure compliance with the Proposal Submission instructions of the BDS 22.

## **Technical Proposal Envelope:**

| Have you duly completed all the Returnable Bidding Forms?   |  |
|---|--|
| <ul> <li>Form A: Technical Proposal Submission Form</li> </ul>  |  |
| <ul><li>Form B: Bidder Information Form</li></ul>   |  |
| <ul> <li>Form C: Joint Venture/Consortium/ Association Information Form</li> </ul>                          |  |
| Form D: Qualification Form  |  |
| <ul> <li>Form E: Format of Technical Proposal including CVs of personnel</li> </ul>                         |  |
| Have you provided the required documents to establish compliance with the evaluation criteria in Section 4? |  |

### **Financial Proposal Envelope**

(Must be submitted in a separate sealed envelope/password protected email)

| Form F: Financial Proposal Submission Form |  |
|--|--|
| Form G: Financial Proposal Form            |  |

## Form A: Technical Proposal Submission Form

| Name of Bidder: | [Insert Name of Bidder]       | Date: | Select date |
|-----------------|-------------------------------|-------|-------------|
| RFP reference:  | [Insert RFP Reference Number] |       |             |

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium /Association members or subcontractors or suppliers for any part of the contract:

- a) is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists;
- b) have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization;
- c) have no conflict of interest in accordance with Instruction to Bidders Clause 4;
- d) do not employ, or anticipate employing, any person(s) who is, or has been a UN staff member within the last year, if said UN staff member has or had prior professional dealings with our firm in his/her capacity as UN staff member within the last three years of service with the UN (in accordance with UN post-employment restrictions published in ST/SGB/2006/15);
- e) have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future;
- f) undertake not to engage in proscribed practices, including but not limited to corruption, fraud, coercion, collusion, obstruction, or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we embrace the principles of the United Nations Supplier Code of Conduct and adhere to the principles of the United Nations Global Compact.

We declare that all the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification and/or sanctioning by the UNDP.

We offer to provide services in conformity with the Bidding documents, including the UNDP General Conditions of Contract and in accordance with the Terms of Reference

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand and recognize that you are not bound to accept any Proposal you receive.

I, the undersigned, certify that I am duly authorized by [Insert Name of Bidder] to sign this Proposal and bind it should UNDP accept this Proposal.

| Name:  |  |
|--------|--|
| T'     |  |
| Title: |  |

DocuSign Envelope ID: 990D7219-3B03-4004-BA95-525988D8EE0D

| Date:       |                               |
|-------------|-------------------------------|
| Signature:  |                               |
| [Stamp with | official stamp of the Bidder] |

## Form B: Bidder Information Form

| Legal name of Bidder  | [Complete]   |
|---|--|
| Legal address   | [Complete]   |
| Year of registration  | [Complete]   |
| Bidder's Authorized Representative Information  | Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]   |
| Are you a UNGM registered vendor?   | ☐ Yes ☐ No If yes, [insert UGNM vendor number]   |
| Are you a UNDP vendor?  | $\square$ Yes $\square$ No If yes, [insert UNDP vendor number]   |
| Countries of operation  | [Complete]   |
| No. of full-time employees  | [Complete]   |
| Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):                          | [Complete]   |
| Does your Company hold any accreditation such as ISO 14001 related to the environment? (If yes, provide a Copy of the valid Certificate): | [Complete]   |
| Does your Company have a written<br>Statement of its Environmental<br>Policy? (If yes, provide a Copy)                                    | [Complete]   |
| Contact person UNDP may contact for requests for clarification during Proposal evaluation   | Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]   |
| Please attach the following documents:  | <ul> <li>Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured</li> <li>Certificate of Incorporation/ Business Registration</li> <li>Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder</li> <li>Trade name registration papers, if applicable</li> <li>Local Government permit to locate and operate in assignment location, if applicable</li> <li>Official Letter of Appointment as local representative, if Bidder is submitting a Bid in behalf of an entity located outside the country</li> <li>Power of Attorney</li> </ul> |

## Form C: Joint Venture/Consortium/Association Information Form

| Nam   | e of Bidder:  | [Insert Name of Bio                           | dder]               |   | Date:                          | Select date                                       |
|---|---|---|---------------------|---|--------------------------------|---|
| RFP reference: [Insert RFP Reference Number |   | nce Number]                                   |                     |   |                                |   |
|   | completed and r<br>re/Consortium/A                          | returned with your Prassociation.             | roposal if the Prop | osal is submitt                                   | ed as a .                      | loint   |
| No  |   | ner and contact inf<br>one numbers, fax numbe |                     |   | _                              | on of responsibilities (in rvices to be performed |
| 1   | [Complete]  |   |                     | [Complete]  |                                |   |
| 2   | [Complete]  |   |                     | [Complete]  |                                |   |
| 3   | [Complete]  |   |                     | [Complete]  |                                |   |
| Nam   | e of leading pa   | utnor   |                     |   |                                |   |
| (with<br>Assoc<br>the ev                    | authority to bind   | the JV, Consortium,<br>RFP process and, in    | [Complete]          |   |                                |   |
| structı<br>□ Let<br>We he                   | ure of and the co<br>ter of intent to f<br>ereby confirm th | onfirmation of joint a form a joint venture   | ond severable liabi | lity of the me<br>JV/Consortiur<br>es of the Join | mbers o<br>n/Assoc<br>t Ventui | re/Consortium/Association the Contract.           |
| Nam   | e of partner:   |   | Nam                 | e of partner: _                                   |                                |   |
| Signa                                       | ature:  | ·   | Sign                | ature:  |                                |   |
| Date:                                       |   |   | Date                | :   |                                |   |
|   |   |   |                     |   |                                |   |
|   |   |   |                     |   |                                |   |

## Form D: Qualification Form

| Name of Bidder: | [Insert Name of Bidder]       | Date: | Select date |
|-----------------|-------------------------------|-------|-------------|
| RFP reference:  | [Insert RFP Reference Number] |       |             |

If JV/Consortium/Association, to be completed by each partner.

## **Historical Contract Non-Performance**

| ☐ Contract non-performance did not occur for the last 3 years ☐ Contract(s) not performed for the last 3 years |                                       |   |   |  |  |  |
|--|---------------------------------------|---|---|--|--|--|
| _  | · · · · · · · · · · · · · · · · · · · | <u>-</u>  |   |  |  |  |
| Year   | Non- performed portion of contract    | Contract Identification   | Total Contract Amount (current value in US\$) |  |  |  |
|  |                                       | Name of Client:  Address of Client:  Reason(s) for non-performance: |   |  |  |  |

## **Litigation History** (including pending litigation)

| ☐ No litigation history for the last 3 years |                             |                                  |   |  |
|--|-----------------------------|----------------------------------|---|--|
| ☐ Litigation                                 | n History as indicate       | d below                          |   |  |
| Year of dispute                              | Amount in dispute (in US\$) | Contract Identification          | Total Contract Amount (current value in US\$) |  |
|  |                             | Name of Client:                  |   |  |
|  |                             | Address of Client:               |   |  |
|  |                             | Matter in dispute:               |   |  |
|  |                             | Party who initiated the dispute: |   |  |
|  |                             | Status of dispute:               |   |  |
|  |                             | Party awarded if resolved:       |   |  |

## **Previous Relevant Experience**

Please list only previous similar assignments successfully completed in the last 5 years. Please provide at least 3 assignments/projects.

List only those assignments for which the Bidder was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Bidder's individual experts working privately or through other firms cannot be claimed as the relevant experience of the Bidder, or that of the Bidder's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Bidder should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by UNDP.

| Project name &<br>Country of<br>Assignment | Client & Reference<br>Contact Details | Contract<br>Value | Period of activity and status | Types of activities undertaken |
|--|---------------------------------------|-------------------|-------------------------------|--------------------------------|
|  |                                       |                   |                               |                                |
|  |                                       |                   |                               |                                |
|  |                                       |                   |                               |                                |

| Bidders ma | v also attach thei | r own Project Data | Sheets with more | details for as | sianments above. |
|------------|--------------------|--------------------|------------------|----------------|------------------|
|            |                    |                    |                  |                |                  |

| ☐ Attached are the Statements of Satisfactor | ry Performance from the To | p 3 (three) | Clients or more. |
|--|----------------------------|-------------|------------------|
|--|----------------------------|-------------|------------------|

## **Financial Standing**

| Annual Turnover for the last 3 years               | Year | USD |
|--|------|-----|
|  | Year | USD |
|  | Year | USD |
| Latest Credit Rating (if any), indicate the source |      |     |

| Financial information (in US\$ equivalent) | Historic information for the last 3 years |                         |        |  |
|--|---|-------------------------|--------|--|
|  | Year 1                                    | Year 2                  | Year 3 |  |
|  | Information from Balance Sheet            |                         |        |  |
| Total Assets (TA)                          |   |                         |        |  |
| Total Liabilities (TL)                     |   |                         |        |  |
| Current Assets (CA)                        |   |                         |        |  |
| Current Liabilities (CL)                   |   |                         |        |  |
|  | Inform                                    | ation from Income State | ment   |  |
| Total / Gross Revenue (TR)                 |   |                         |        |  |
| Profits Before Taxes (PBT)                 |   |                         |        |  |

| Net Profit    |  |  |
|---------------|--|--|
| Current Ratio |  |  |

 $\Box$  Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:

- a) Must reflect the financial situation of the Bidder or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.

## Form E: Format of Technical Proposal

| Name of Bidder: | [Insert Name of Bidder]       | Date: | Select date |
|-----------------|-------------------------------|-------|-------------|
| RFP reference:  | [Insert RFP Reference Number] |       |             |

The Bidder's proposal should be organized to follow this format of Technical Proposal. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

#### SECTION 1: Bidder's qualification, capacity and expertise

- 1.1 Brief description of the organization, including the year and country of incorporation, and types of activities undertaken.
- 1.2 General organizational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted (if so, provide details).
  - Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors and how everyone will function as a team.
- 1.3 Relevance of specialized knowledge and experience on similar engagements done in the region/country.
- 1.4 Quality assurance procedures and risk mitigation measures.
- 1.5 Organization's commitment to sustainability.

#### **SECTION 2: Proposed Methodology, Approach and Implementation Plan**

This section should demonstrate the bidder's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

- 2.1 A detailed description of the approach and methodology for how the Bidder will achieve the Terms of Reference of the project, keeping in mind the appropriateness to local conditions and project environment. Details how the different service elements shall be organized, controlled and delivered.
- 2.2 The methodology shall also include details of the Bidder's internal technical and quality assurance review mechanisms.
- 2.3 Details on how the different service elements shall be organized, controlled and delivered
- 2.4 Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement.
- 2.5 Implementation plan including a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.
- 2.6 Demonstrate how you plan to integrate sustainability measures in the execution of the contract.

2.7 Any other comments or information regarding the project approach and methodology that will be adopted.

#### **SECTION 2A: Bidder's Comments and Suggestions on the Terms of Reference**

Provide comments and suggestions on the Terms of Reference, or additional services that will be rendered beyond the requirements of the TOR, if any.

#### **SECTION 3: Management Structure and Key Personnel**

- 3.1 Describe the overall management approach toward planning and implementing the project. Include an organization chart for the management of the project describing the relationship of key positions and designations. Provide a spreadsheet to show the activities of each personnel and the time allocated for his/her involvement.
- 3.2 Provide CVs for key personnel that will be provided to support the implementation of this project using the format below. CVs should demonstrate qualifications in areas relevant to the Scope of Services.

## **Format for CV of Proposed Key Personnel**

| Name of Personnel                | [Insert]   |
|----------------------------------|--|
| Position for this assignment     | [Insert]   |
| Nationality                      | [Insert]   |
| Language proficiency             | [Insert]   |
| Education/                       | [Summarize college/university and other specialized education of personnel member, giving names of schools, dates attended, and degrees/qualifications obtained.]  |
| Qualifications                   | [Insert]   |
|                                  | [Provide details of professional certifications relevant to the scope of services]   |
| Professional certifications      | <ul><li>Name of institution: [Insert]</li><li>Date of certification: [Insert]</li></ul>  |
| Employment Record/<br>Experience | [List all positions held by personnel (starting with present position, list in reverse order), giving dates, names of employing organization, title of position held and location of employment. For experience in last five years, detail the type of activities performed, degree of responsibilities, location of assignments and any other information or professional experience considered pertinent for this assignment.] |
|                                  | [Insert]   |
|                                  | [Provide names, addresses, phone and email contact information for two (2) references]   |
| References                       | Reference 1:<br>[Insert]   |
|                                  | Reference 2:<br>[Insert]   |

| I, the undersigned, certify that to the best of  | my knowledge and belief, these data correctly describe my |
|--|---|
| qualifications, my experiences, and other releva | ant information about myself.                             |
|  |   |
|  |   |
| Signature of Personnel                           | Date (Day/Month/Year)                                     |

## Form F: Financial Proposal Submission Form

| Name of Bidder: | [Insert Name of Bidder]       | Date: | Select date |
|-----------------|-------------------------------|-------|-------------|
| RFP reference:  | [Insert RFP Reference Number] |       |             |

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

Our attached Financial Proposal is for the sum of [Insert amount in words and figures].

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet. We understand you are not bound to accept any Proposal you receive.

| Name:      | <br> | <br> |
|------------|------|------|
| Title:     |      |      |
| Date:      |      |      |
| Signature: |      |      |

[Stamp with official stamp of the Bidder]

## Form G: Financial Proposal Form

| Name of Bidder: | [Insert Name of Bidder]       | Date: | Select date |
|-----------------|-------------------------------|-------|-------------|
| RFP reference:  | [Insert RFP Reference Number] |       |             |

The Bidder is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Bidders. Any Financial information provided in the Technical Proposal shall lead to Bidder's disqualification.

The Financial Proposal should align with the requirements in the Terms of Reference and the Bidder's Technical Proposal.

**Currency of the proposal:** [Insert Currency]

**Table 1: Summary of Overall Prices** 

|                                    | Amount(s) |
|------------------------------------|-----------|
| Professional Fees (from Table 2)   |           |
| Other Costs (from Table 3)         |           |
| Total Amount of Financial Proposal |           |

### **Table 2: Breakdown of Professional Fees**

| Name       | Position | Fee Rate   | No. of Days/months/hours | Total Amount |
|------------|----------|------------|--------------------------|--------------|
|            |          | Α          | В                        | C=A+B        |
| In-Country |          |            |                          |              |
| Home Based |          |            |                          |              |
|            |          | Subtotal F | Professional Fees:       |              |

**Table 3: Breakdown of Other Costs** 

| Description                   | иом      | Quantity | Unit Price         | Total Amount |
|-------------------------------|----------|----------|--------------------|--------------|
| International flights         | Trip     |          |                    |              |
| Subsistence allowance         | Day      |          |                    |              |
| Miscellaneous travel expenses | Trip     |          |                    |              |
| Local transportation costs    | Lump Sum |          |                    |              |
| Out-of-Pocket Expenses        |          |          |                    |              |
| Other Costs: (please specify) |          |          |                    |              |
|                               |          | Sub      | total Other Costs: |              |

**Table 4: Breakdown of Price per Deliverable/Activity\*** 

| Deliverable/<br>Activity description | <b>Time</b> (person days) | Professional Fees | Other Costs | Total |
|--------------------------------------|---------------------------|-------------------|-------------|-------|
| Task 1 (30%)                         |                           |                   |             |       |
| Task 2 – 3 (40%)                     |                           |                   |             |       |
| Task 4 (30%)                         |                           |                   |             |       |

<sup>\*</sup> This will be the basis for payment tranches