REQUEST FOR PROPOSAL (RFP)

TO: ALL POTENTIAL VENDORS
DATE: May 29, 2020
REFERENCE: RFP/2020/008 - CSC

Dear Sir / Madam:

We kindly request you to submit your Proposal to assist in developing, institutionalizing and rolling out of the civil service competency framework, through participatory approach, providing relevant toolkits, piloting, training and monitoring.

Please be guided by the form attached hereto as Annex 2, in preparing your Proposal.

Proposals must be submitted in the online e-tendering system on or before 11:00a.m, 18 June 2020 in the following link: https://etendering.partneragencies.org using your username and password. If you have not registered in the system before, you can register now by logging in using:

Username: event.guest
Password: why2change

You may visit below link to access e-tendering user manual and videos, which will be helpful in registration and submission of proposal on e-Tendering portal: http://www.undp.org/content/undp/en/home/operations/procurement/business/procurement-notices/resources/.

Your Proposal must be expressed in the English language, and valid for a minimum period of 120 days.

In the course of preparing your Proposal, it shall remain your responsibility to ensure that it reaches the address above on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If you are submitting your Proposal by email, kindly ensure that they are signed and in the .pdf format, and free from any virus or corrupted files.

Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best value for money shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail and the total price shall be corrected. If the Service Provider does not
accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract or Purchase Order that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex 3.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract or Purchase Order, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link: http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/

UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link: http://www.un.org/depts/ptd/pdf/conduct_english.pdf

Thank you and we look forward to receiving your Proposal.

Sincerely yours,

Nashida Sattar
Deputy Resident Representative
5/29/2020
## Description of Requirements

<table>
<thead>
<tr>
<th>Context of the Requirement</th>
<th>The project “Towards a Professional and Citizen-Centred Civil Service in Mongolia” (“Project”), was approved in February 2018 and will be implemented in 2018-2021, jointly with the Parliament of Mongolia, the Civil Service Council (CSC), the Cabinet Secretariat (CS) and other agencies involved in training of civil servants. The project will support the implementation of the civil service reform priorities towards creating a stable, impartial, professional and citizen-centred civil service and their implementation through capacity-building.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Implementing Partner of UNDP</td>
<td>Civil Service Council of Mongolia</td>
</tr>
<tr>
<td>Brief Description of the Required Services¹</td>
<td>The purpose of this consultancy service is to assist in developing, institutionalizing and rolling out of the civil service competency framework, through participatory approach, providing relevant toolkits, piloting, training and monitoring. More detailed required services are provided in the Terms of Reference (TOR) attached as Annex 4.</td>
</tr>
</tbody>
</table>
| List and Description of Expected Outputs to be Delivered | **Phase 1: Common Competency Framework and Toolkit Design**  
Deliverables:  
1. Draft common Competency framework;  
2. Competency toolkit, methodology, and knowledge resources  
3. Trainings for the Working Group  
4. Phase 1 process documentation report  

**Phase 2: Competency model design for all positions at select two government entities and for all grade-levels**  
Deliverables  
1. Draft competency framework for the select government entities;  
2. Draft competency templates for all grades of these two entities;  
3. Recommendations for applying competencies in various HRM functions;  
4. Phase 2 process documentation report  

**Phase 3. Rolling out the Competency Models to all the other Government entities (Administrative category)**  
The scope of the work for this phase will be determined by early 2021 and is not part of this Terms of Reference. |
| Person to Supervise the Work/Performance of the Service Provider | **National Project Manager, Civil Service Project** |
| Frequency of Reporting | Provide weekly updates |

¹ A detailed TOR may be attached if the information listed in this Annex is not sufficient to fully describe the nature of the work and other details of the requirements.
<table>
<thead>
<tr>
<th><strong>Location of work</strong></th>
<th>Civil Service Council of Mongolia</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Expected duration of work</strong></td>
<td>120-working days</td>
</tr>
<tr>
<td><strong>Target start date</strong></td>
<td>July 2020</td>
</tr>
<tr>
<td><strong>Latest completion date</strong></td>
<td>July 2021</td>
</tr>
<tr>
<td><strong>Implementation Schedule indicating breakdown and timing of activities/sub-activities</strong></td>
<td>X Required</td>
</tr>
<tr>
<td><strong>Names and curriculum vitae of individuals who will be involved in completing the services</strong></td>
<td>X Required</td>
</tr>
<tr>
<td><strong>Currency of Proposal</strong></td>
<td>X United States Dollars</td>
</tr>
<tr>
<td><strong>Value Added Tax on Price Proposal</strong></td>
<td>X Must be inclusive of VAT and other applicable indirect taxes</td>
</tr>
<tr>
<td><strong>Validity Period of Proposals (Counting for the last day of submission of quotes)</strong></td>
<td>X 120 days</td>
</tr>
<tr>
<td></td>
<td>In exceptional circumstances, UNDP may request the Proposer to extend the validity of the Proposal beyond what has been initially indicated in this RFP. The Proposal shall then confirm the extension in writing, without any modification whatsoever on the Proposal.</td>
</tr>
<tr>
<td><strong>Partial Quotes</strong></td>
<td>X Not permitted</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Payment Terms</strong></th>
<th><strong>Installsments</strong></th>
<th><strong>Deliverables</strong></th>
<th><strong>Target date</strong></th>
<th><strong>Condition for Payment Release</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>20% of the total fee</td>
<td>Phase 1, deliverables 1, 2</td>
<td>By 1 September 2020</td>
<td>Within thirty (30) days from the date of meeting the following conditions:</td>
</tr>
<tr>
<td></td>
<td>30% of the total fee</td>
<td>Phase 1, deliverables 3, 4</td>
<td>By 1 November 2020</td>
<td>a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and</td>
</tr>
<tr>
<td></td>
<td>30% of the total fee</td>
<td>Phase 2, deliverables 1, 2</td>
<td>By 1 February 2021</td>
<td>b) Receipt of invoice from the Service Provider.</td>
</tr>
<tr>
<td></td>
<td>20% of the total fee</td>
<td>Phase 2, deliverables 3, 4</td>
<td>By 1 April 2021</td>
<td></td>
</tr>
</tbody>
</table>

| **Person(s) to review/inspect/approve outputs/completed services and authorize the disbursement of payment** | National Project Manager, Civil Service Project |

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2 VAT exemption status varies from one country to another. Pls. check whatever is applicable to the UNDP CO/BU requiring the service.

3 UNDP preference is not to pay any amount in advance upon signing of contract. If the Service Provider strictly requires payment in advance, it will be limited only up to 20% of the total price quoted. For any higher percentage, or any amount advanced exceeding $30,000, UNDP shall require the Service Provider to submit a bank guarantee or bank cheque payable to UNDP, in the same amount as the payment advanced by UNDP to the Service Provider.
| Type of Contract to be Signed                  | X Purchase Order  
|                                            | X Contract for Professional Services |
| Criteria for Contract Award                | X Highest Combined Score (based on the 70% technical offer and 30% price weight distribution)  
|                                            | When the Data Sheet specifies a combined scoring method, the formula for the rating of the Proposals will be as follows: |
|                                            | **Rating the Technical Proposal (TP):** |
|                                            | **TP Rating** = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100 |
|                                            | **Rating the Financial Proposal (FP):** |
|                                            | **FP Rating** = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100 |
|                                            | **Total Combined Score:** |
|                                            | (TP Rating) x (Weight of TP, e.g. 70%) |
|                                            | + (FP Rating) x (Weight of FP, e.g., 30%) |
|                                            | **Total Combined and Final Rating of the Proposal** |
|                                            | **X Full acceptance of the UNDP Contract General Terms and Conditions (GTC). This is a mandatory criteria and cannot be deleted regardless of the nature of services required. Non acceptance of the GTC may be grounds for the rejection of the Proposal.** |
| Criteria for the Assessment of Proposal    | **Technical Proposal (70%)** |
|                                            | X Expertise/experience of the Firm 30p |
|                                            | X Methodology, Its Appropriateness to the Condition and Timeliness of the Implementation Plan 20p |
|                                            | X Management Structure and Qualification of Key Personnel 50p |
| UNDP will award the contract to:           | **Financial Proposal (30%)** |
|                                            | To be computed as a ratio of the Proposal’s offer to the lowest price among the proposals received by UNDP. |
| Annexes to this RFP4                      | X One and only one Service Provider |
|                                            | I. Civil Service Law of Mongolia (2017) |
|                                            | II. Draft Civil Service Reform concept paper (2018) |
|                                            | IV. Strategic Plan of Civil Service of Mongolia, Civil Service Council (2020-2024) |
|                                            | V. Mongolia Towards a High Performing Civil Service, World Bank (2009) |
|                                            | VI. Gender baseline survey by Mongolian Women Lawyers’ Association (2019) |

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4 Where the information is available in the web, a URL for the information may simply be provided.
| Contact Person for Inquiries (Written inquiries only)³ | Procurement Officer  
  bids.mn@undp.org  
  Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers. |
| Other Information  
  [pls. specify] |
FORM FOR SUBMITTING SERVICE PROVIDER'S PROPOSAL

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery)

[insert: Location].
[insert: Date]

To: [insert: Name and Address of UNDP focal point]

Dear Sir/Madam:

We, the undersigned, hereby offer to render the following services to UNDP in conformity with the requirements defined in the RFP dated [specify date], and all of its attachments, as well as the provisions of the UNDP General Contract Terms and Conditions:

A. Qualifications of the Service Provider

The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following:

a) Profile – describing the nature of business, field of expertise;
b) Business Licenses – Registration Papers, Tax Payment Certification, Special permit licenses, certifications, accreditations etc.
c) Latest Audited Financial Statement for the last 3 years– income statement and balance sheet to indicate its financial stability, liquidity, credit standing, and market reputation, etc.;
d) Track Record – list of clients for similar services as those required by UNDP, indicating description of contract scope, contract duration, contract value, contact references;
e) Certificates and Accreditation – including Quality Certificates, Patent Registrations, Environmental Sustainability Certificates, etc.
f) Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.

B. Proposed Methodology for the Completion of Services

The Service Provider must describe how it will address/deliver the demands of the RFP; providing a detailed description of the essential performance characteristics, reporting conditions and quality assurance mechanisms that will be put in place, while demonstrating that the proposed methodology will be appropriate to the local conditions and context of the work. Additionally, the provider shall identify all potential risk & risk mitigation measures that will be put into place.

C. Qualifications of Key Personnel

If required by the RFP, the Service Provider must provide:

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6 This serves as a guide to the Service Provider in preparing the Proposal.
7 Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes.
a) Names and qualifications of the key personnel that will perform the services indicating who is Team Leader, who are supporting, etc.;
b) CVs demonstrating qualifications of the key personnel must be submitted; and
c) Written confirmation from each personnel that they are available for the entire duration of the contract.

D. **Cost Breakdown per Deliverable***

<table>
<thead>
<tr>
<th>Deliverables [list them as referred to in the RFP]</th>
<th>Percentage of Total Price (Weight for payment)</th>
<th>Price (Lump Sum, All Inclusive)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Deliverable 1</td>
<td>20%</td>
<td></td>
</tr>
<tr>
<td>2 Deliverable 2</td>
<td>30%</td>
<td></td>
</tr>
<tr>
<td>3 Deliverable 3</td>
<td>30%</td>
<td></td>
</tr>
<tr>
<td>4 Deliverable 4</td>
<td>20%</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>100%</td>
<td></td>
</tr>
</tbody>
</table>

*This shall be the basis of the payment tranches*

E. **Cost Breakdown by Cost Component [This is only an Example]:**

<table>
<thead>
<tr>
<th>Description of Activity</th>
<th>Remuneration per Unit of Time</th>
<th>Total Period of Engagement</th>
<th>No. of Personnel</th>
<th>Total Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>I. Personnel Services</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Key expert</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Associate key expert</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Associate key expert</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>II. Out of Pocket Expenses</td>
<td></td>
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<td></td>
<td></td>
<td></td>
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<tr>
<td>III. Other Related Costs</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

[Name and Signature of the Service Provider’s Authorized Person]
[Designation]
[Date]
Annex 3

General Terms and Conditions for Services

1.0 LEGAL STATUS:

The Contractor shall be considered as having the legal status of an independent contractor vis-à-vis the United Nations Development Programme (UNDP). The Contractor’s personnel and sub-contractors shall not be considered in any respect as being the employees or agents of UNDP or the United Nations.

2.0 SOURCE OF INSTRUCTIONS:

The Contractor shall neither seek nor accept instructions from any authority external to UNDP in connection with the performance of its services under this Contract. The Contractor shall refrain from any action that may adversely affect UNDP or the United Nations and shall fulfill its commitments with the fullest regard to the interests of UNDP.

3.0 CONTRACTOR’S RESPONSIBILITY FOR EMPLOYEES:

The Contractor shall be responsible for the professional and technical competence of its employees and will select, for work under this Contract, reliable individuals who will perform effectively in the implementation of this Contract, respect the local customs, and conform to a high standard of moral and ethical conduct.

4.0 ASSIGNMENT:

The Contractor shall not assign, transfer, pledge or make other disposition of this Contract or any part thereof, or any of the Contractor’s rights, claims or obligations under this Contract except with the prior written consent of UNDP.

5.0 SUB-CONTRACTING:

In the event the Contractor requires the services of sub-contractors, the Contractor shall obtain the prior written approval and clearance of UNDP for all sub-contractors. The approval of UNDP of a sub-contractor shall not relieve the Contractor of any of its obligations under this Contract. The terms of any sub-contract shall be subject to and conform to the provisions of this Contract.

6.0 OFFICIALS NOT TO BENEFIT:

The Contractor warrants that no official of UNDP or the United Nations has received or will be offered by the Contractor any direct or indirect benefit arising from this Contract or the award thereof. The Contractor agrees that breach of this provision is a breach of an essential term of this Contract.

7.0 INDEMNIFICATION:

The Contractor shall indemnify, hold and save harmless, and defend, at its own expense, UNDP, its officials, agents, servants and employees from and against all suits, claims, demands, and liability of any nature or kind, including their costs and expenses, arising out of acts or omissions of the Contractor, or the Contractor’s employees, officers, agents or sub-contractors, in the performance of this Contract. This provision shall extend, inter alia, to claims and liability in the nature of workmen’s compensation, products liability and liability arising out of the use of patented inventions or devices, copyrighted material or other intellectual property by the Contractor, its employees, officers, agents, servants or sub-contractors. The obligations under this Article do not lapse upon termination of this Contract.

8.0 INSURANCE AND LIABILITIES TO THIRD PARTIES:

8.1 The Contractor shall provide and thereafter maintain insurance against all risks in respect of its property and any equipment used for the execution of this Contract.
8.2 The Contractor shall provide and thereafter maintain all appropriate workmen's compensation insurance, or the equivalent, with respect to its employees to cover claims for personal injury or death in connection with this Contract.

8.3 The Contractor shall also provide and thereafter maintain liability insurance in an adequate amount to cover third party claims for death or bodily injury, or loss of or damage to property, arising from or in connection with the provision of services under this Contract or the operation of any vehicles, boats, airplanes or other equipment owned or leased by the Contractor or its agents, servants, employees or sub-contractors performing work or services in connection with this Contract.

8.4 Except for the workmen's compensation insurance, the insurance policies under this Article shall:

8.4.1 Name UNDP as additional insured;
8.4.2 Include a waiver of subrogation of the Contractor's rights to the insurance carrier against the UNDP;
8.4.3 Provide that the UNDP shall receive thirty (30) days written notice from the insurers prior to any cancellation or change of coverage.

8.5 The Contractor shall, upon request, provide the UNDP with satisfactory evidence of the insurance required under this Article.

9.0 ENCUMBRANCES/LIENS:

The Contractor shall not cause or permit any lien, attachment or other encumbrance by any person to be placed on file or to remain on file in any public office or on file with the UNDP against any monies due or to become due for any work done or materials furnished under this Contract, or by reason of any other claim or demand against the Contractor.

10.0 TITLE TO EQUIPMENT:

Title to any equipment and supplies that may be furnished by UNDP shall rest with UNDP and any such equipment shall be returned to UNDP at the conclusion of this Contract or when no longer needed by the Contractor. Such equipment, when returned to UNDP, shall be in the same condition as when delivered to the Contractor, subject to normal wear and tear. The Contractor shall be liable to compensate UNDP for equipment determined to be damaged or degraded beyond normal wear and tear.

11.0 COPYRIGHT, PATENTS AND OTHER PROPRIETARY RIGHTS:

11.1 Except as is otherwise expressly provided in writing in the Contract, the UNDP shall be entitled to all intellectual property and other proprietary rights including, but not limited to, patents, copyrights, and trademarks, with regard to products, processes, inventions, ideas, know-how, or documents and other materials which the Contractor has developed for the UNDP under the Contract and which bear a direct relation to or are produced or prepared or collected in consequence of, or during the course of, the performance of the Contract, and the Contractor acknowledges and agrees that such products, documents and other materials constitute works made for hire for the UNDP.

11.2 To the extent that any such intellectual property or other proprietary rights consist of any intellectual property or other proprietary rights of the Contractor: (i) that pre-existed the performance by the Contractor of its obligations under the Contract, or (ii) that the Contractor may develop or acquire, or may have developed or acquired, independently of the performance of its obligations under the Contract, the UNDP does not and shall not claim any ownership interest thereto, and the Contractor grants to the UNDP a perpetual license to use such intellectual property or other proprietary right solely for the purposes of and in accordance with the requirements of the Contract.
11.3 At the request of the UNDP; the Contractor shall take all necessary steps, execute all necessary documents and generally assist in securing such proprietary rights and transferring or licensing them to the UNDP in compliance with the requirements of the applicable law and of the Contract.

11.4 Subject to the foregoing provisions, all maps, drawings, photographs, mosaics, plans, reports, estimates, recommendations, documents, and all other data compiled by or received by the Contractor under the Contract shall be the property of the UNDP, shall be made available for use or inspection by the UNDP at reasonable times and in reasonable places, shall be treated as confidential, and shall be delivered only to UNDP authorized officials on completion of work under the Contract.

12.0 USE OF NAME, EMBLEM OR OFFICIAL SEAL OF UNDP OR THE UNITED NATIONS:

The Contractor shall not advertise or otherwise make public the fact that it is a Contractor with UNDP, nor shall the Contractor, in any manner whatsoever use the name, emblem or official seal of UNDP or THE United Nations, or any abbreviation of the name of UNDP or United Nations in connection with its business or otherwise.

13.0 CONFIDENTIAL NATURE OF DOCUMENTS AND INFORMATION:

Information and data that is considered proprietary by either Party and that is delivered or disclosed by one Party ("Discloser") to the other Party ("Recipient") during the course of performance of the Contract, and that is designated as confidential ("Information"), shall be held in confidence by that Party and shall be handled as follows:

13.1 The recipient ("Recipient") of such information shall:

13.1.1 use the same care and discretion to avoid disclosure, publication or dissemination of the Discloser's Information as it uses with its own similar Information that it does not wish to disclose, publish or disseminate; and,

13.1.2 use the Discloser's Information solely for the purpose for which it was disclosed.

13.2 Provided that the Recipient has a written agreement with the following persons or entities requiring them to treat the Information confidential in accordance with the Contract and this Article 13, the Recipient may disclose Information to:

13.2.1 any other party with the Discloser's prior written consent; and,

13.2.2 the Recipient's employees, officials, representatives and agents who have a need to know such Information for purposes of performing obligations under the Contract, and employees officials, representatives and agents of any legal entity that it controls controls it, or with which it is under common control, who have a need to know such Information for purposes of performing obligations under the Contract, provided that, for these purposes a controlled legal entity means:

13.2.2.1 a corporate entity in which the Party owns or otherwise controls, whether directly or indirectly, over fifty percent (50%) of voting shares thereof; or,

13.2.2.2 any entity over which the Party exercises effective managerial control; or,

13.2.2.3 for the UNDP, an affiliated Fund such as UNCDF, UNIFEM and UNV.

13.3 The Contractor may disclose Information to the extent required by law, provided that, subject to and without any waiver of the privileges and immunities of the United Nations, the Contractor will give the UNDP sufficient prior notice of a request for the disclosure of Information in order to allow the UNDP to have a reasonable opportunity to take protective measures or such other action as may be appropriate before any such disclosure is made.

13.4 The UNDP may disclose Information to the extent as required pursuant to the Charter of the UN, resolutions or regulations of the General Assembly, or rules promulgated by the Secretary-General.
13.5 The Recipient shall not be precluded from disclosing Information that is obtained by the Recipient from a third party without restriction, is disclosed by the Discloser to a third party without any obligation of confidentiality, is previously known by the Recipient, or at any time is developed by the Recipient completely independently of any disclosures hereunder.

13.6 These obligations and restrictions of confidentiality shall be effective during the term of the Contract, including any extension thereof, and, unless otherwise provided in the Contract, shall remain effective following any termination of the Contract.

14.0 FORCE MAJEURE; OTHER CHANGES IN CONDITIONS

14.1 In the event of and as soon as possible after the occurrence of any cause constituting force majeure, the Contractor shall give notice and full particulars in writing to the UNDP, of such occurrence or change if the Contractor is thereby rendered unable, wholly or in part, to perform its obligations and meet its responsibilities under this Contract. The Contractor shall also notify the UNDP of any other changes in conditions or the occurrence of any event that interferes or threatens to interfere with its performance of this Contract. On receipt of the notice required under this Article, the UNDP shall take such action as, in its sole discretion; it considers to be appropriate or necessary in the circumstances, including the granting to the Contractor of a reasonable extension of time in which to perform its obligations under this Contract.

14.2 If the Contractor is rendered permanently unable, wholly, or in part, by reason of force majeure to perform its obligations and meet its responsibilities under this Contract, the UNDP shall have the right to suspend or terminate this Contract on the same terms and conditions as are provided for in Article 15, "Termination", except that the period of notice shall be seven (7) days instead of thirty (30) days.

14.3 Force majeure as used in this Article means acts of God, war (whether declared or not), invasion, revolution, insurrection, or other acts of a similar nature or force.

14.4 The Contractor acknowledges and agrees that, with respect to any obligations under the Contract that the Contractor must perform in or for any areas in which the UNDP is engaged in, preparing to engage in, or disengaging from any peacekeeping, humanitarian or similar operations, any delays or failure to perform such obligations arising from or relating to harsh conditions within such areas or to any incidents of civil unrest occurring in such areas shall not, in and of itself, constitute force majeure under the Contract.

15.0 TERMINATION

15.1 Either party may terminate this Contract for cause, in whole or in part, upon thirty (30) days notice, in writing, to the other party. The initiation of arbitral proceedings in accordance with Article 16.2 ("Arbitration"), below, shall not be deemed a termination of this Contract.

15.2 UNDP reserves the right to terminate without cause this Contract at any time upon 15 days prior written notice to the Contractor, in which case UNDP shall reimburse the Contractor for all reasonable costs incurred by the Contractor prior to receipt of the notice of termination.

15.3 In the event of any termination by UNDP under this Article, no payment shall be due from UNDP to the Contractor except for work and services satisfactorily performed in conformity with the express terms of this Contract.

15.4 Should the Contractor be adjudged bankrupt, or be liquidated or become insolvent, or should the Contractor make an assignment for the benefit of its creditors, or should a Receiver be appointed on account of the insolvency of the Contractor, the UNDP may, without prejudice to any other right or remedy it may have under the terms of these conditions, terminate this Contract forthwith. The Contractor shall immediately inform the UNDP of the occurrence of any of the above events.
16.0 SETTLEMENT OF DISPUTES

16.1 Amicable Settlement: The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of this Contract or the breach, termination or invalidity thereof. Where the parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the parties.

16.2 Arbitration: Any dispute, controversy, or claim between the Parties arising out of the Contract or the breach, termination, or invalidity thereof, unless settled amicably under Article 16.1, above, within sixty (60) days after receipt by one Party of the other Party’s written request for such amicable settlement, shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining. The decisions of the arbitral tribunal shall be based on general principles of international commercial law. For all evidentiary questions, the arbitral tribunal shall be guided by the Supplementary Rules Governing the Presentation and Reception of Evidence in International Commercial Arbitration of the International Bar Association, 28 May 1983 edition. The arbitral tribunal shall be empowered to order the return or destruction of goods or any property, whether tangible or intangible, or of any confidential information provided under the Contract, order the termination of the Contract, or order that any other protective measures be taken with respect to the goods, services or any other property, whether tangible or intangible, or of any confidential information provided under the Contract, as appropriate, all in accordance with the authority of the arbitral tribunal pursuant to Article 26 (“Interim Measures of Protection”) and Article 32 (“Form and Effect of the Award”) of the UNCITRAL Arbitration Rules. The arbitral tribunal shall have no authority to award punitive damages. In addition, unless otherwise expressly provided in the Contract, the arbitral tribunal shall have no authority to award interest in excess of the London Inter-Bank Offered Rate (“LIBOR”) then prevailing, and any such interest shall be simple interest only. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such dispute, controversy, or claim.

17.0 PRIVILEGES AND IMMUNITIES:

Nothing in or relating to this Contract shall be deemed a waiver, express or implied, of any of the privileges and immunities of the United Nations, including its subsidiary organs.

18.0 TAX EXEMPTION

18.1 Section 7 of the Convention on the Privileges and Immunities of the United Nations provides, inter-alia that the United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize the United Nations exemption from such taxes, duties or charges, the Contractor shall immediately consult with the UNDP to determine a mutually acceptable procedure.

18.2 Accordingly, the Contractor authorizes UNDP to deduct from the Contractor’s invoice any amount representing such taxes, duties or charges, unless the Contractor has consulted with the UNDP before the payment thereof and the UNDP has, in each instance, specifically authorized the Contractor to pay such taxes, duties or charges under protest. In that event, the Contractor shall provide the UNDP with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

19.0 CHILD LABOUR

19.1 The Contractor represents and warrants that neither it, nor any of its suppliers is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from
performing any work that is likely to be hazardous or to interfere with the child’s education, or to be harmful to the child's health or physical mental, spiritual, moral or social development.

19.2 Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, at no cost to UNDP.

20.0 MINES:

20.1 The Contractor represents and warrants that neither it nor any of its suppliers is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.

20.2 Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind of UNDP.

21.0 OBSERVANCE OF THE LAW:

The Contractor shall comply with all laws, ordinances, rules, and regulations bearing upon the performance of its obligations under the terms of this Contract.

22.0 SEXUAL EXPLOITATION:

22.1 The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by it or by any of its employees or any other persons who may be engaged by the Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all appropriate measures to prohibit its employees or other persons engaged by it from, exchanging any money, goods, services, offers of employment or other things of value, for sexual favors or activities, or from engaging in any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNDP to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.

22.2 The UNDP shall not apply the foregoing standard relating to age in any case in which the Contractor’s personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of eighteen years with whom sexual activity has occurred and in which such marriage is recognized as valid under the laws of the country of citizenship of such Contractor’s personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.

23.0 AUTHORITY TO MODIFY:

Pursuant to the Financial Regulations and Rules of UNDP, only the UNDP Authorized Official possesses the authority to agree on behalf of UNDP to any modification of or change in this Contract, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in this Contract shall be valid and enforceable against UNDP unless provided by an amendment to this Contract signed by the Contractor and jointly by the UNDP Authorized Official.
**TERMS OF REFERENCE (TOR)**

<table>
<thead>
<tr>
<th>Project title:</th>
<th>“Towards a Professional and Citizen-Centered Civil Service in Mongolia”</th>
</tr>
</thead>
<tbody>
<tr>
<td>Title of the assignment:</td>
<td>International consultant – HRM, competency framework of civil servants</td>
</tr>
<tr>
<td>Type of contract:</td>
<td>Institutional contract</td>
</tr>
<tr>
<td>Contract duration</td>
<td>120 person days</td>
</tr>
<tr>
<td></td>
<td>From July 2020 to July 2021</td>
</tr>
</tbody>
</table>

**A. Project Description**

The project “Towards a Professional and Citizen-centred Civil Service in Mongolia” (“Project”\(^8\)), was approved in February 2018 and will be implemented in 2018-2021, jointly with the Parliament of Mongolia, the Civil Service Council (CSC), the Cabinet Secretariat (CS) and other agencies involved in training of civil servants. The project is funded by the Government of Canada and supports the implementation of the civil service reform priorities towards creating a stable, impartial, professional and citizen-centred civil service and their implementation through capacity-building. The Parliament of Mongolia approved the revision of the Civil Service Law (CSL) in December 2017. The overall aim of the CSL is to strengthen merit-based and performance driven culture and systems in the civil service of Mongolia. It has introduced some new elements in the civil service such as standardization of the civil service, professionalization training specific to each post ranking, with mandatory requirements for career advancement, reform of the examinations based on tests and interviews and with a new content, strategic and business planning in public sector organizations. The new Civil Service Law became effective from January 2019.

The 2030 Agenda for Sustainable Development, the Sustainable Development Vision of Mongolia 2030 has put forward the principles of governance for sustainable: 1) ensure continuity of public policies, improve inter-sectoral coordination; 2) adherence to the principle of rule of law; 3) ensure transparency in the public sector management; 4) decentralization and participation of all parties in the decision making; 5) improved ethics management and zero-tolerance to corruption.

In September 2018, the Parliament of Mongolia, Civil Service Council and the Cabinet Secretariat have gathered Public Managers from across the country to identify critical steps required for an effective reform action. The national consultative meeting has paved way for the “Civil Service Reform” concept, which has evolved into draft Civil Service Reform Strategy recognizing critical competencies lacking in Mongolia’s civil service.

In parallel to the national effort to institutionalize core competencies in the civil service, on a sub-national level the MERIT Project\(^9\) has done significant work in conceptualizing and implementing Human Resources Competency Based Framework since 2017.

The purpose of this consultancy service is to assist in developing, institutionalizing and rolling out of the civil service competency framework, through participatory approach, providing relevant toolkits, piloting, training and monitoring.

**Working Group on Competency-based HRM**

This Working Group will include representatives of the Ministries, selected as pilots for Competency Model design during 2020. The Consultant will work closely with the members of the Working Group to coach and build the knowledge and capacity in competency based HRM, and to prepare them for their role as advocates in the planned policy advocacy initiatives.

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\(^8\) See the project document at [www.mn.undp.org](http://www.mn.undp.org)

\(^9\) See project information at [https://www.ceso-saco.com/merit/](https://www.ceso-saco.com/merit/)
It is envisaged that the whole process will be implemented in the following 3 phases:

**Phase I**
- Common competency model for the Mongolian Civil Services
- Competency model toolkit, methodology and knowledge resources
- Capacity building of the core-working Group

**Phase II**
- Competency Models for all positions within the select two Ministries
- Competency Model for all grade-levels within the select two Ministries
- Recommendation/way-forward for application of competencies in various HRM functions in the government

**Phase III**
- Common competency models for various grade-levels at different civil service categories
- Competency models for remaining departments of the government
- Competency models for departments of the sub-national governments

**Phase 1: Common Competency Framework and Toolkit Design**

This phase will last from July 2020 until Mid-November 2020. During this phase a common Competency Framework for the Mongolian Civil Service will be developed through a consultative process. The Consultant will be required to develop a toolkit and knowledge resources to support the select two government entities and one civil service category in designing their own Competency templates.

The scope of work for this phase:

1. Review the current practice and efforts on integrating competencies in HRM, based on the materials provided by the Project;
2. Consult with UNDP on the requirements of the assignment (virtual inception meeting), document agreed changes (if any) and submit a detailed work plan for approval by UNDP;
3. Develop a common Competency Framework for the Mongolian Civil Service through a consultative process in which CSC, Cabinet Secretariat, National Academy of Governance, MERIT project actively participates and provide guidance and inputs;
4. Develop a competency framework toolkit, methodology and knowledge resources to assist HR Managers of various government entities in identifying competencies for various grade-levels and positions. This toolkit and the knowledge resources will include (but are not limited to): Civil services competency related definitions, interview questions and guidelines, questionnaires, competency surveys, psychometrics, other relevant tests and methodology to analyze results from these tools and techniques. (see figure 1 below)
5. Mainstream gender considerations in all processes and deliverables;
6. Train the Working Group in using the competency toolkit to enable them to develop the Competency Models for their respective entities and grades;
7. Assist the Project in advocacy efforts to support the shift towards the competency-based HRM; Facilitate workshops for implementing partners and managers of the participating entities to foster the conceptual understanding of the competency-based HRM.
8. Submit process documentation of the assignment phase 1 on completion (including approach, activities, deliverables, list of stakeholders met, and lessons learnt).

**Deliverables:**
5. Draft common Competency framework;
6. Competency toolkit, methodology, and knowledge resources
7. Trainings for the Working Group
8. Phase 1 process documentation report

<table>
<thead>
<tr>
<th>Tools and Techniques</th>
<th>Methodology</th>
<th>Knowledge Resources</th>
</tr>
</thead>
<tbody>
<tr>
<td>Civil Services Competency Dictionary</td>
<td>Methodology to analyse results from various tools and techniques</td>
<td>Guidelines on Competency-based HRM</td>
</tr>
<tr>
<td>Interview questions and guidelines</td>
<td>Approach for identifying competencies and developing competency models at various government departments and civil service cadre</td>
<td>Leading Practices Summary</td>
</tr>
<tr>
<td>Focused Groups facilitation guide</td>
<td>Change Management and Advocacy strategy</td>
<td>Way-forward on application of competencies for various HR functions</td>
</tr>
<tr>
<td>Questionnaires and competency surveys</td>
<td>Capacity-building strategy</td>
<td>Material to Support advocacy, change management and capacity-building</td>
</tr>
<tr>
<td>Psychometrics and other relevant tests</td>
<td></td>
<td>FAQs</td>
</tr>
<tr>
<td>Competency Model Templates and other tools and techniques</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Figure 1: Indicative Contents of the Competency Model Toolkit

Phase 2: Competency model design for all positions at select two government entities and for all grade-levels
This phase is scheduled to begin in December 2020 and is expected to be completed by April 2021. During this phase the Consultant will work with the Working Group to identify the competency requirements for all positions within the select two entities and for all grade-levels within the select civil service category – Administrative category. Two Ministries (or agencies) and one at a sub-national level.

The scope of work for phase 2:

9. Develop Competency Framework for all positions within the select two government entities through a consultative and participative process;
10. Develop Competency templates for all grade-levels. The current job descriptions will be provided.
11. Continue support to the advocacy initiatives for competency based HRM, by facilitating/participating in virtual meetings, conferences and other advocacy events;
12. Provide specific recommendations on application of competencies in HRM for each of the following functions: Recruitment, Selection, Appointment, Promotion, Performance Management, Training, Remuneration and Succession Planning. These recommendations are to consider the current institutional arrangements, rules and procedures.
13. Submit process documentation of the assignment phase 2 on completion (including approach, activities, deliverables, list of stakeholders met virtually, and lessons learnt);

Deliverables

5. Draft competency framework for the select government entities;
6. Draft competency templates for all grades of these two entities;
7. Recommendations for applying competencies in various HRM functions;
8. Phase 2 process documentation report

Phase 3. Rolling out the Competency Models to all the other Government entities (Administrative category)
The scope of the work for this phase will be determined by early 2021 and is not part of this Terms of Reference.

B. Expected Deliverables and Payment Schedule

<table>
<thead>
<tr>
<th>Payment Installments</th>
<th>Deliverables</th>
<th>Target Due Dates</th>
</tr>
</thead>
</table>

17
<table>
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<tr>
<th>20% of the total fee</th>
<th>Phase 1, deliverables 1, 2</th>
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<tbody>
<tr>
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<tr>
<td>30% of the total fee</td>
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</tr>
<tr>
<td>20% of the total fee</td>
<td>Phase 2, deliverables 3, 4</td>
<td>By 1 April 2021</td>
</tr>
</tbody>
</table>

C. Institutional Arrangement

The contractor shall report to the Project Manager, and through Project Manager to UNDP. Contractor is expected to carry out the assignment in close consultation and cooperation with the Civil Service Council and the Cabinet Secretariat. Contractor will also consult with sectoral stakeholders, MERIT Project, the Senior Technical Advisor and other national consultants of the Project. The Project will provide translation and logistical arrangements.

D. Qualifications of the Successful Institutional Contractor

- Be a legal entity (NGO, consulting company, research institution etc) with at least 5 years of experience and specialized in consultancy services for public administration bodies, and training and research related to civil service;
- Key expert shall have advanced degree (Master’s Degree or equivalent) in Public Administration, Management, Human Resource Management, Gender studies, or other closely related field;
- Two associate key experts shall have a minimum of 10 years’ experience in the public sector, including at least 5 years of practical, hands-on experiences in job analysis, job description development, competency development and HRM;
- The contractor and its experts shall have a comprehensive understanding of good (HRM, gender parity) practice in civil service reform in developing countries;
- Basic understanding of the context of Mongolia’s civil service reform is an asset;
- Key experts shall have had at least 3 prior assignments for a similar project;
- Excellent report writing, communications and workshop facilitation and training skills;
- Fluent English (written and oral);

E. Criteria for Selection of the Best Offer

Selection criteria is Combined Scoring method – where the qualifications will be weighted a maximum of 70%, and combined with the price offer which will be weighted a max of 30%. Scores of the technical qualification are:

Technical Proposal (70%)
Expertise and relevant experience of the firm 30%
Appropriateness of the methodology its and quality assurance 20%
Qualifications of Key Personnel 50%

The technical proposal should not exceed the total number of person/days indicated.

ANNEXES

VII. Civil Service Law of Mongolia (2017)
VIII. Draft Civil Service Reform concept paper (2018)
IX. Medium-Term Civil Service Reform Strategy and Implementation Action plan, Government of Mongolia (2007)
X. Strategic Plan of Civil Service of Mongolia, Civil Service Council (2020-2024)
XI. Mongolia Towards a High Performing Civil Service, World Bank (2009)
XII. Gender baseline survey by Mongolian Women Lawyers’ Association (2019)