



REQUEST FOR QUOTATION RFQ 070/20

NAME & ADDRESS OF FIRM	DATE: June 18, 2020
	REFERENCE: Supply of seeds to UNDP Armenia

Dear Sir / Madam:

We kindly request you to submit your quotation for **Supply of seeds to UNDP Armenia**. The detailed Technical Specification is attached separately as Annex 1 of this RFQ. When preparing your quotation, please be guided by the form attached hereto as Annex 2.

Quotations may be submitted on or before 16:00 (GMT +4) on June 25, 2020 and via ☒ e-mail, only.

Tenders.armenia@undp.org

No hard copies are accepted

Quotations submitted by email must be limited to a maximum of 10MB, virus-free and no more than 3 email transmissions. They must be free from any form of virus or corrupted contents, or the quotations shall be rejected.

It shall remain your responsibility to ensure that your quotation will reach the address above on or before the deadline. Quotations that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If you are submitting your quotation by email, kindly ensure that they are signed and in the .pdf format, and free from any virus or corrupted files.

Please take note of the following requirements and conditions pertaining to the supply of the abovementioned good/s:

Delivery Terms [INCOTERMS 2010]	<input checked="" type="checkbox"/> DAP to ROA
Customs clearance ¹ , if needed, shall be done by:	<input checked="" type="checkbox"/> UNDP

¹ Must be linked to INCO Terms chosen.

Exact Address/es of Delivery Location/s	The seeds will be stored in supplier's warehouse according to the technological requirement of seed storing until the further notification from the project.
Latest Expected Delivery Date and Time (<i>if delivery time exceeds this, quote may be rejected by UNDP</i>)	<input checked="" type="checkbox"/> 60 days from the issuance of the Purchase Order (PO)
Delivery Schedule	<input checked="" type="checkbox"/> Required
Mode of Transport	<input checked="" type="checkbox"/> LAND <input checked="" type="checkbox"/> SEA
Preferred Currency of Quotation ²	<input checked="" type="checkbox"/> United States Dollars or <input checked="" type="checkbox"/> Local Currency: Armenian drams
Value Added Tax on Price Quotation ³	<input checked="" type="checkbox"/> Must be exclusive of VAT and other applicable indirect taxes
After-sales services required	<input checked="" type="checkbox"/> Warranty period as of Annex 1.
Deadline for the Submission of Quotation	16:00, Thursday, June 25, 2020 Local time
All documentations, including catalogs, instructions and operating manuals, shall be in this language	<input checked="" type="checkbox"/> English or <input checked="" type="checkbox"/> Armenian
Documents to be submitted ⁴	<input checked="" type="checkbox"/> Duly Accomplished Form as provided in Annex 2, and in accordance with the list of requirements in Annex 1; <input checked="" type="checkbox"/> Latest Business Registration Certificate; <input checked="" type="checkbox"/> Latest Internal Revenue Certificate / Tax Clearance; <input checked="" type="checkbox"/> Manufacturer's Authorization of the Company as a Sales Agent (if Supplier is not the manufacturer); <input checked="" type="checkbox"/> Written Self-Declaration of not being included in the UN Security Council 1267/1989 list, UN Procurement Division List or other UN Ineligibility List; <input checked="" type="checkbox"/> Company's profile; <input checked="" type="checkbox"/> List of similar past contracts <input checked="" type="checkbox"/> Technical specifications of the proposed goods
Period of Validity of Quotes starting the Submission Date	<input checked="" type="checkbox"/> 60 days In exceptional circumstances, UNDP may request the Vendor to extend the validity of the Quotation beyond what has been initially indicated in this RFQ. The Proposal shall then confirm the extension in writing, without any modification whatsoever on the Quotation.
Partial Quotes	<input checked="" type="checkbox"/> Not permitted
Payment Terms ⁵	<input checked="" type="checkbox"/> 100% upon complete delivery and acceptance of goods

² Local vendors must comply with any applicable laws regarding doing business in other currencies. Conversion of currency into the UNDP preferred currency, if the offer is quoted differently from what is required, shall be based only on UN Operational Exchange Rate prevailing at the time of UNDP's issuance of Purchase Order.

³ This must be reconciled with the INCO Terms required by the RFQ. Furthermore, VAT exemption status varies from one country to another. Pls. tick whatever is applicable to the UNDP CO/BU requiring the goods.

⁴ First 2 items in this list are mandatory for the supply of imported goods

⁵ UNDP preference is not to pay advanced amount upon signing of contract. If vendor strictly requires advanced payment, it will be limited only up to 20% of the total price quoted. For any higher percentage, or advanced

Liquidated Damages	<input checked="" type="checkbox"/> Will be imposed under the following conditions: Percentage of contract price per day of delay: 0.25% Max. no. of days of delay: 6 weeks Next course of action: contract termination
Evaluation Criteria <i>[check as many as applicable]</i>	<input checked="" type="checkbox"/> Technical responsiveness/Full compliance to requirements and lowest price ⁶ . <input checked="" type="checkbox"/> Suppliers must have at least 3 years of experience supplying products with similar technical specifications. <input checked="" type="checkbox"/> Full acceptance of the PO/Contract General Terms and Conditions.
UNDP will award to:	<input checked="" type="checkbox"/> Only one Supplier
Type of Contract to be Signed	<input checked="" type="checkbox"/> Purchase Order / Contract for Goods
Conditions for Release of Payment	<input checked="" type="checkbox"/> Written Acceptance of Goods based on full compliance with RFQ requirements
Annexes to this RFQ ⁷	<input checked="" type="checkbox"/> Specifications of the Goods Required (Annex 1) <input checked="" type="checkbox"/> Form for Submission of Quotation (Annex 2) <input checked="" type="checkbox"/> General Terms and Conditions / Special Conditions (Annex 3). Non-acceptance of the terms of the General Terms and Conditions (GTC) shall be grounds for disqualification from this procurement process.
Contact Person for Inquiries (Written inquiries only) ⁸	Procurement Unit Procurement.armenia@undp.org Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.

Goods offered shall be reviewed based on completeness and compliance of the quotation with the minimum specifications described above and any other annexes providing details of UNDP requirements. The quotation that complies with all of the specifications, requirements and offers the lowest price, as well as all other evaluation criteria indicated, shall be selected. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price (obtained by multiplying the unit price and quantity) shall be re-computed by UNDP. The unit price shall prevail and the total price shall be corrected. If the supplier does not accept the final price based on UNDP's re-computation and correction of errors, its quotation will be rejected.

payment of \$30,000 or higher, UNDP shall require the vendor to submit a bank guarantee or bank cheque payable to UNDP, in the same amount as the advanced payment made by UNDP to the vendor.

⁶*UNDP reserves the right not to award the contract to the lowest priced offer, if the second lowest price among the responsive offer is found to be significantly more superior, and the price is higher than the lowest priced compliant offer by not more than 10%, and the budget can sufficiently cover the price difference. The term "more superior" as used in this provision shall refer to offers that have exceeded the pre-determined requirements established in the specifications.*

⁶*Where the information is available in the web, a URL for the information may simply be provided*

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⁸ *This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.*

After UNDP has identified the lowest price offer, UNDP reserves the right to award the contract based only on the prices of the goods in the event that the transportation cost (freight and insurance) is found to be higher than UNDP's own estimated cost if sourced from its own freight forwarder and insurance provider.

At any time during the validity of the quotation, no price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the quotation. At the time of award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions. Any Purchase Order that will be issued as a result of this RFQ shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a quotation implies that the vendor accepts without question the General Terms and Conditions of UNDP herein attached as Annex 3.

UNDP is not bound to accept any quotation, nor award a contract/Purchase Order, nor be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.

Please be advised that UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a purchase order or contract in a competitive procurement process. **In the event that** you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:

<http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/>

UNDP encourages every prospective Vendor to avoid and prevent conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ.

UNDP implements a zero tolerance on fraud and other proscribed practices and is committed to identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its suppliers to adhere to the UN Supplier Code of Conduct found in this link : http://www.un.org/depts/ptd/pdf/conduct_english.pdf

Thank you and we look forward to receiving your quotation.

**Sincerely yours,
Procurement Unit
UNDP Armenia**

Technical Specifications

Winter wheat super elite seed

Quantity 37.0 tons

Description and characteristics of the product	
Crop name: Wheat (Triticum spp.)	
Variety: winter wheat cropping suitable seed, early or semi-early variety with stable yields,	preferably „Krasnodarskaya 99“, Bezosyata 1, Makar, Vassa
Type of seeds	Superelite
Variety Type:	Cross-pollinated
Existance of awn	awnless
Plant Height:	65-90 cm
Weight of 1,000 seeds:	35-40 grams
Protein content:	11-13 %
Gluten content:	24-35 %
Varietal purity:	minimum 98%
Physical purity:	minimum 98%
Other crop seed:	0%
Germination:	minimum 98%
Moisture content:	maximum 13%
Packing	N/A
Weed seed*: Noxious:	0%
Wild Oat:	4 g /kg
Convolvulus arvensis:	4 g/kg
treated with fungicide	REQUIRED
Certification	REQUIRED
Phitosanitary certificate -	REQUIRED
The seeds will be stored in supplier's warehouse according to the the technological requirement of seed storing until the furthur notification from the project.	

Winter wheat elite seed

Quantity 8.0 tons

Description and characteristics of the product	
Crop name: Wheat (Triticum spp.)	
Variety: winter wheat cropping suitable seed, early or semi-early variety with stable yields,	preferably „Krasnodarskaya 99“, Bezosyata 1, Makar, Vassa
Type of seeds	elite
Variety Type:	Cross-pollinated
Existance of awn	awnless
Plant Height:	65-90 cm
Weight of 1,000 seeds:	35-50 grams
Protein content:	11-13 %
Gluten content:	24-35 %
Varietal purity:	minimum 96 %
Physical purity:	minimum 96 %
Other crop seed:	0%
Germination:	minimum 96 %
Moisture content:	maximum 13 %
Packing	N/A
Weed seed*: Noxious:	0%
Wild Oat:	5 g /kg
Convolvulus arvensis:	5 g /kg
treated with fungicide	REQUIRED
Certification	REQUIRED
Phitosanitary certificate -	REQUIRED
The seeds will be stored in supplier's warehouse according to the the technological requirement of seed storing until the furthur notification from the project.	

Spring barley elite seed**Quantity 7.0 tons**

Description and characteristics of the product	
Crop name: Barley (Hordeum vulgare)	
Variety: Spring Barley cropping suitable seed, early or semi-early variety with stable yields,	preferably „Gyumri“ or „Nutans 115“
Type of seeds	elite
Variety Type:	Cross-pollinated
Existance of awn	awn
Form of awn	Saw form
Plant Height:	17-18 cm
Weight of 1,000 seeds:	52-58 grams
Protein content:	12-12.5 %
Shape of seeds	convex oval
Number of stems in the spike	10-14
Number of grains in the spike	22-28
Varietal purity:	minimum 96 %
Physical purity:	minimum 96 %
Other crop seed:	0%
Germination:	minimum 96 %
Moisture content:	maximum 13 %
Packing	N/A
Weed seed*:	0%
Noxious:	
Wild Oat:	5 g /kg
Convolvulus arvensis:	5 g /kg
treated with fungicide	REQUIRED
Certification	REQUIRED
Phitosanitary certificate -	REQUIRED
The seeds will be stored in supplier'swarehouse according to the the technological requirement of seed storing until the furthur notification from the project.	

Peas 1st reproduction

Quantity 8.2 tons

Description and characteristics of the product	
Crop name: Peas (<i>Cicer Aritinum</i>)	
Variety: Peas	preferably „Lennakani 313“
Type of seeds	1st reproduction
Plant Height:	25-55 cm
Weight of 1,000 seeds:	220-310 grams
Protein content:	23-31 %
Stable	Erect, strongly branched
Shape of seeds	round
Content of solids	81-83 %
Varietal purity:	minimum 96 %
Physical purity:	minimum 96 %
Other crop seed:	0%
Germination:	minimum 96 %
Moisture content:	maximum 13 %
Packing	N/A
Certification	REQUIRED
Phitosanitary certificate -	REQUIRED
The seeds will be stored in supplier's warehouse according to the the technological requirement of seed storing until the furthur notification from the project.	

lentils 1st reproduction

Quantity 1.8 tons

Description and characteristics of the product	
Crop name: lentils (Ervum Lens esculenta, ssp, macrosperma)	
Variety: Lentils	preferably „Talin 6“
Type of seeds	1st reproduction
Plant Height:	30-45 cm
Weight of 1,000 seeds:	40-45 grams
Protein content:	20-30 %
Stable	reclining
Shape of seeds	plate-shaped
Bean-pod	Slightly swollen
Length of bean-pod,	12-14 sm
Plant color	purple
Varietal purity:	minimum 96 %
Physical purity:	minimum 96 %
Other crop seed:	0%
Germination:	minimum 96 %
Moisture content:	maximum 13 %
Packing	N/A
Certification	REQUIRED
Phitosanitary certificate -	REQUIRED
The seeds will be stored in supplier's warehouse according to the the technological requirement of seed storing until the furthur notification from the project.	

Beans 1st reproduction**Quantity 2.250 tons**

Description and characteristics of the product	
Crop name: Beans (Phaseolus vulgaris Savi)	
Variety: Beans	preferably „Armenian red“
Type of seeds	1st reproduction
Plant Height:	30-45 cm
Weight of 1,000 seeds:	260-280 grams
Protein content:	20-23 %
Stable	bushy, weakly wrapped
Shape of seeds	elliptical
Color of seeds	Purple or red
Bean-pod	sword-like
Length of bean-pod,	9-12 sm
Number of seeds in bean-pod	4-6
Varietal purity:	minimum 96 %
Physical purity:	minimum 96 %
Other crop seed:	0%
Germination:	minimum 96 %
Moisture content:	maximum 13 %
Packing	N/A
Certification	REQUIRED
Phitosanitary certificate -	REQUIRED
The seeds will be stored in supplier'swarehouse according to the the technological requirement of seed storing until the furthur notification from the project.	

FORM FOR SUBMITTING SUPPLIER'S QUOTATION⁹

(This Form must be submitted only using the Supplier's Official Letterhead/Stationery¹⁰)

We, the undersigned, hereby accept in full the UNDP General Terms and Conditions, and hereby offer to supply the items listed below in conformity with the specification and requirements of UNDP as per RFQ Reference No. 070/20:

TABLE 1: LOT 1 Offer to Supply Goods Compliant with Technical Specifications and Requirements

Item No.	Description/Specification of Goods	Quantity	Latest Delivery Date	Unit Price, currency	Total Price per Item, currency
1	Supply of Winter wheat super elite seed	37 tons	60days		
2	Supply of Winter wheat elite seed	8 tons	60 days		
3	Supply of Spring barley elite seed	7 tons	60 days		
4	Supply of Peas 1st reproduction	8.2 tons	60 days		
5	Supply of lentils 1st reproduction	1.8 tons	60 days		
6	Supply of Beans 1st reproduction	2.250 tons	60 days		
	Total Prices of Goods¹¹				
	Add: Cost of Insurance				
	Add: Other Charges (pls. specify)				
	Total Final and All-Inclusive Price Quotation				

TABLE 2: Offer to Comply with Other Conditions and Related Requirements

No	Description	Availability (Yes/No)
1	Technical responsiveness/Full compliance to requirements	
2	Manufacturer/suppliers must have at least 3 years of experience in manufacturing/supply of products with similar technical specifications.	
4	Full acceptance of the PO/Contract General Terms and Conditions	
5	Detailed technical specifications	
6	Latest Business Registration Certificate	
7	Manufacturer's Authorization of the Company as a Sales Agent (if Supplier is not the manufacturer)	
8	Written Self-Declaration of not being included in the UN Security Council 1267/1989 list, UN Procurement Division List or other UN Ineligibility List	

All other information that we have not provided automatically implies our full compliance with the requirements, terms and conditions of the RFQ.

⁹ This serves as a guide to the Supplier in preparing the quotation and price schedule.

¹⁰ Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

¹¹ Pricing of goods should be consistent with the INCO Terms indicated in the RFQ

[Name and Signature of the Supplier's Authorized Person]
[Designation]
[Date]

Attached separately