

# **REQUEST FOR PROPOSAL**

PARTNERSHIPS BUILDING, LEAVING NO ONE BEHIND IN THE DIGITAL ERA

RFP No.: **67409** 

Project: LEAVING NO ONE BEHIND IN THE DIGITAL ERA

Country: BELGIUM

Issued on: 30 June 2020

# Contents

SECTION 1	I. LETT	ER OF INVITATION	4
SECTION 2	2. INST	RUCTION TO BIDDERS	5
۵	GENE	RAL PROVISIONS	5
r r	1.	Introduction	
	2.	Fraud & Corruption, Gifts and Hospitality	
	3.	Eligibility	
	3. 4.	Conflict of Interests	
P		ARATION OF PROPOSALS	
U	5. riter,	General Considerations	
	5. 6.	Cost of Preparation of Proposal	
	0. 7.	Language	
	7. 8.	Documents Comprising the Proposal	
	9.	Documents Establishing the Eligibility and Qualifications of the Bidder	
	9. 10.	Technical Proposal Format and Content	
	10.	Financial Proposals	
		Proposal Security	
	12. 13.		
	-		
	14.	Joint Venture, Consortium or Association Only One Proposal	
	15.		
	16.		
	17.		
	18.	•	
	19.		
	20. 21.	•	
~		Pre-Bid Conference	
L	. 3061v 22.		
	23.		
	24.	, , , , , , , , , , , , , , , , , , , ,	
-	25.		
L		JATION OF PROPOSALS	
	26.		
	27.		
	28.		
	29.	<b>0 1 1</b>	
	30.		
	31.	Due Diligence	-
	32.		
	33.	• •	
	34.		
E		RD OF CONTRACT	
	35.		
	36.		
	37.		
	38.	5 , T	
	39.		
	40.		
	41.		
	42.	Bank Guarantee for Advanced Payment	15
	43.	Liquidated Damages	15
	44.	Payment Provisions	15
	45.	Vendor Protest	15
	46.	Other Provisions	16
	י רוס י	DATA SHEET	17
SECTION 5	עוס .	/ATA JREET	.1/

SECTION 4. EVALUATION CRITERIA	20
SECTION 5. TERMS OF REFERENCE	23
SECTION 6: RETURNABLE BIDDING FORMS / CHECKLIST	
FORM A: TECHNICAL PROPOSAL SUBMISSION FORM	
FORM B: BIDDER INFORMATION FORM	
FORM C: JOINT VENTURE/CONSORTIUM/ASSOCIATION INFORMATION FORM	
FORM D: QUALIFICATION FORM	
FORM E: FORMAT OF TECHNICAL PROPOSAL	
FORM F: FINANCIAL PROPOSAL SUBMISSION FORM	
FORM G: FINANCIAL PROPOSAL FORM	
FORM H: FORM OF PROPOSAL SECURITY	Error! Bookmark not defined.

The United Nations Capital Development Fund (UNCDF) hereby invites you to submit a Proposal to this Request for Proposal (RFP) for the above-referenced subject.

This RFP includes the following documents and the General Terms and Conditions of Contract which is inserted in the Bid Data Sheet (BDS):

Section 1: This Letter of Invitation

Section 2: Instruction to Bidders

Section 3: Bid Data Sheet (BDS)

Section 4: Evaluation Criteria

Section 5: Terms of Reference

Section 6: Returnable Bidding Forms

- Form A: Technical Proposal Submission Form
- o Form B: Bidder Information Form
- o Form C: Joint Venture/Consortium/Association Information Form
- Form D: Qualification Form
- Form E: Format of Technical Proposal
- Form F: Financial Proposal Submission Form
- Form G: Financial Proposal Form
- Form H: Form of Proposal Security (delete this line and the form, if not required as per BDS)

If you are interested in submitting a Proposal in response to this RFP, please prepare your Proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the Deadline for Submission of Proposals set out in Bid Data Sheet.

Please acknowledge receipt of this RFP by sending an email to <u>uncdf.procurement@uncdf.org</u>, indicating whether you intend to submit a Proposal or otherwise. You may also utilize the "Accept Invitation" function in e-Tendering system, where applicable. This will enable you to receive amendments or updates to the RFP. Should you require further clarifications, kindly communicate with the contact person/s identified in the attached Bid Data Sheet as the focal point for queries on this RFP.

UNCDF looks forward to receiving your Proposal and thank you in advance for your interest in UNCDF procurement opportunities.

Issued by:

Approved by:

Name: Maria Perdomo Title: Youth Empowerment Lead Date: **June 30, 2020**  Name: Francois Coupienne Title: Global Digital Lead Date: **June 30, 2020** 

# Section 2. Instruction to Bidders

A. GENERAL PROVIS	IONS	
1. Introduction	1.1	Bidders shall adhere to all the requirements of this RFP, including any amendments in writing by UNCDF. This RFP is conducted in accordance with the UNCDF Programme and Operations Policies and Procedures (POPP) on Contracts and Procurement which can be accessed at <u>https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a- 8ef8-e81f93a2b38d</u>
	1.2	Any Proposal submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Proposal by UNCDF. UNCDF is under no obligation to award a contract to any Bidder as a result of this RFP.
	1.3	As part of the bid, it is desired that the Bidder registers at the United Nations Global Marketplace (UNGM) website ( <u>www.ungm.org</u> ). The Bidder may still submit a bid even if not registered with the UNGM. However, if the Bidder is selected for contract award, the Bidder must register on the UNGM prior to contract signature.
2. Fraud & Corruption, Gifts and Hospitality	2.1	UNCDF strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of UNCDF vendors and requires all bidders/vendors observe the highest standard of ethics during the procurement process and contract implementation. UNCDF's Anti-Fraud Policy can be found at http://www.undp.org/content/undp/en/home/operations/accountability/audit/office_of audit_andinvestigation.html#anti
	2.2	Bidders/vendors shall not offer gifts or hospitality of any kind to UNCDF staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches or dinners.
	2.3	In pursuance of this policy, UNCDF (a) Shall reject a proposal if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated period of time, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a UNCDF contract.
	2.4	All Bidders must adhere to the UN Supplier Code of Conduct, which may be found at <u>https://www.un.org/Depts/ptd/sites/www.un.org.Depts.ptd/files/files/attach ment/page/pdf/unscc/conduct_english.pdf</u>
3. Eligibility	3.1	A vendor should not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to UNCDF whether they are subject to any sanction or temporary suspension imposed by these organizations.
	3.2	It is the Bidder's responsibility to ensure that its employees, joint venture members, sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by UNCDF.

4. Conflict of Interests	4.1	Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they: a) Are or have been associated in the past, with a firm or any of its affiliates which
		<ul><li>have been engaged by UNCDF to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process;</li><li>b) Were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or</li></ul>
		c) Are found to be in conflict for any other reason, as may be established by, or at
	4.2	the discretion of UNCDF. In the event of any uncertainty in the interpretation of a potential conflict of interest, Bidders must disclose to UNCDF, and seek UNCDF's confirmation on whether or not such a conflict exists.
	4.3	Similarly, the Bidders must disclose in their proposal their knowledge of the following:
		<ul> <li>a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel are family members of UNCDF staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and</li> <li>b) All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.</li> </ul>
		Failure to disclose such an information may result in the rejection of the proposal or proposals affected by the non-disclosure.
	4.4	The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNCDF's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFP, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Proposal.
B. PREPARATION OF	PROP	OSALS
5. General Considerations	5.1	In preparing the Proposal, the Bidder is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.
	5.2	The Bidder will not be permitted to take advantage of any errors or omissions in the RFP. Should such errors or omissions be discovered, the Bidder must notify the UNCDF.
6. Cost of Preparation of Proposal	6.1	The Bidder shall bear any and all costs related to the preparation and/or submission of the Proposal, regardless of whether its Proposal was selected or not. UNCDF shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.
7. Language	7.1	The Proposal, as well as any and all related correspondence exchanged by the Bidder and UNCDF, shall be written in the language (s) specified in the BDS.
8. Documents	8.1	The Proposal shall comprise of the following documents:
Comprising the		a) Documents Establishing the Eligibility and Qualifications of the Bidder;
	1	

Proposal		<ul> <li>b) Technical Proposal;</li> <li>c) Financial Proposal;</li> <li>d) Proposal Security, if required by BDS;</li> <li>e) Any attachments and/or appendices to the Proposal.</li> </ul>
9. Documents Establishing the Eligibility and Qualifications of the Bidder	9.1	The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the Forms provided under Section 6 and providing documents required in those forms. In order to award a contract to a Bidder, its qualifications must be documented to UNCDF's satisfaction.
10. Technical Proposal Format and Content	10.1	The Bidder is required to submit a Technical Proposal using the Standard Forms and templates provided in Section 6 of the RFP.
	10.2	The Technical Proposal shall not include any price or financial information. A Technical Proposal containing material financial information may be declared non-responsive.
	10.3	Samples of items, when required as per Section 5, shall be provided within the time specified and unless otherwise specified by UNCDF, and at no expense to UNCDF
	10.4	When applicable and required as per Section 5, the Bidder shall describe the necessary training programme available for the maintenance and operation of the services and/or equipment offered as well as the cost to the UNCDF. Unless otherwise specified, such training as well as training materials shall be provided in the language of the Bid as specified in the BDS.
11. Financial Proposals	11.1	The Financial Proposal shall be prepared using the Standard Form provided in Section 6 of the RFP. It shall list all major cost components associated with the services, and the detailed breakdown of such costs.
	11.2	Any output and activities described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, as well as in the final total price.
	11.3	Prices and other financial information must not be disclosed in any other place except in the financial proposal.
12. Proposal Security	12.1	A Proposal Security, if required by BDS, shall be provided in the amount and form indicated in the BDS. The Proposal Security shall be valid up to thirty (30) days after the final date of validity of the Proposal.
	12.2	The Proposal Security shall be included along with the Technical Proposal. If Proposal Security is required by the RFP but is not found along with the Technical Proposal, the Proposal shall be rejected.
	12.3	If the Proposal Security amount or its validity period is found to be less than what is required by UNCDF, UNCDF shall reject the Proposal.
	12.4	In the event an electronic submission is allowed in the BDS, Bidders shall include a copy of the Bid Security in their proposal and the original of the Proposal Security must be sent via courier or hand delivery as per the instructions in BDS.
	12.5	The Proposal Security may be forfeited by UNCDF, and the Proposal rejected, in the event of any one or combination, of the following conditions:
	12.6	<ul> <li>a) If the Bidder withdraws its offer during the period of the Proposal Validity specified in the BDS, or;</li> <li>b) In the event that the successful Bidder fails: <ul> <li>i. to sign the Contract after UNCDF has issued an award; or</li> </ul> </li> <li>to furnish the Performance Security, insurances, or other documents that UNCDF</li> </ul>

	may require as a condition precedent to the effectivity of the contract that n awarded to the Bidder.	nay be
13. Currencies	13.1 All prices shall be quoted in the currency or currencies indicated in the BDS. Proposals are quoted in different currencies, for the purposes of comparison Proposals:	
	<ul> <li>a) UNCDF will convert the currency quoted in the Proposal into the U preferred currency, in accordance with the prevailing UN operational r exchange on the last day of submission of Proposals; and</li> </ul>	
	b) In the event that UNCDF selects a proposal for award that is quoted in a cu different from the preferred currency in the BDS, UNCDF shall reserve the to award the contract in the currency of UNCDF's preference, usin conversion method specified above.	e right
14. Joint Venture, Consortium or Association	14.1 If the Bidder is a group of legal entities that will form or have formed a Joint Ve (JV), Consortium or Association for the Proposal, they shall confirm in their Pro- that : (i) they have designated one party to act as a lead entity, duly vester authority to legally bind the members of the JV, Consortium or Association and severally, which shall be evidenced by a duly notarized Agreement amon- legal entities, and submitted with the Proposal; and (ii) if they are awarded contract, the contract shall be entered into, by and between UNCDF and designated lead entity, who shall be acting for and on behalf of all the me- entities comprising the joint venture.	oposal d with jointly ng the ed the nd the
	14.2 After the Deadline for Submission of Proposal, the lead entity identified to rep the JV, Consortium or Association shall not be altered without the prior v consent of UNCDF.	
	14.3 The lead entity and the member entities of the JV, Consortium or Association abide by the provisions of Clause 9 herein in respect of submitting only one pro-	
	14.4 The description of the organization of the JV, Consortium or Association must define the expected role of each of the entity in the joint venture in deliverin requirements of the RFP, both in the Proposal and the JV, Consortium or Association sl Agreement. All entities that comprise the JV, Consortium or Association sl subject to the eligibility and qualification assessment by UNCDF.	ng the ciation
	14.5 A JV, Consortium or Association in presenting its track record and experience s clearly differentiate between:	should
	a) Those that were undertaken together by the JV, Consortium or Associatio	n; and
	b) Those that were undertaken by the individual entities of the JV, Consorti Association.	ium or
	14.6 Previous contracts completed by individual experts working privately but we permanently or were temporarily associated with any of the member firms of be claimed as the experience of the JV, Consortium or Association or those members, but should only be claimed by the individual experts themselves in presentation of their individual credentials.	cannot e of its
	14.7 JV, Consortium or Associations are encouraged for high value, multi-se requirements when the spectrum of expertise and resources required may r available within one firm.	
15. Only One Proposal	15.1 The Bidder (including the individual members of any Joint Venture) shall subm one Proposal, either in its own name or as part of a Joint Venture.	it only

	<ul> <li>15.2 Proposals submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following:</li> <li>a) they have at least one controlling partner, director or shareholder in common; or</li> <li>b) any one of them receive or have received any direct or indirect subsidy from the other/s; or</li> <li>c) they have the same legal representative for purposes of this RFP; or</li> <li>d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Proposal of, another Bidder regarding this RFP process;</li> <li>e) they are subcontractors to each other's Proposal, or a subcontractor to one Proposal also submits another Proposal under its name as lead Bidder; or</li> <li>f) some key personnel proposed to be in the team of one Bidder participates in more than one Proposal received for this RFP process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Proposal.</li> </ul>
16. Proposal Validity Period	16.1 Proposals shall remain valid for the period specified in the BDS, commencing on the Deadline for Submission of Proposals. A Proposal valid for a shorter period may be rejected by UNCDF and rendered non-responsive.
	16.2 During the Proposal validity period, the Bidder shall maintain its original Proposal without any change, including the availability of the Key Personnel, the proposed rates and the total price.
17. Extension of Proposal Validity Period	17.1 In exceptional circumstances, prior to the expiration of the proposal validity period, UNCDF may request Bidders to extend the period of validity of their Proposals. The request and the responses shall be made in writing, and shall be considered integral to the Proposal.
	17.2 If the Bidder agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal.
	17.3 The Bidder has the right to refuse to extend the validity of its Proposal, and in which case, such Proposal will not be further evaluated.
18. Clarification of Proposal	18.1 Bidders may request clarifications on any of the RFP documents no later than the date indicated in the BDS. Any request for clarification must be sent in writing in the manner indicated in the BDS. If inquiries are sent other than specified channel, even if they are sent to a UNCDF staff member, UNCDF shall have no obligation to respond or confirm that the query was officially received.
	18.2 UNCDF will provide the responses to clarifications through the method specified in the BDS.
	18.3 UNCDF shall endeavor to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of UNCDF to extend the submission date of the Proposals, unless UNCDF deems that such an extension is justified and necessary.
19. Amendment of Proposals	19.1 At any time prior to the deadline of Proposal submission, UNCDF may for any reason, such as in response to a clarification requested by a Bidder, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective bidders.
	19.2 If the amendment is substantial, UNCDF may extend the Deadline for submission of proposal to give the Bidders reasonable time to incorporate the amendment into their Proposals.

20. Alternative Proposals	20.1	Unless otherwise specified in the BDS, alternative proposals shall not be considered. If submission of alternative proposal is allowed by BDS, a Bidder may submit an alternative proposal, but only if it also submits a proposal conforming to the RFP requirements. UNCDF shall only consider the alternative proposal offered by the Bidder whose conforming proposal ranked the highest as per the specified evaluation method. Where the conditions for its acceptance are met, or justifications are clearly established, UNCDF reserves the right to award a contract based on an alternative proposal. If multiple/alternative proposals are being submitted, they must be clearly marked as "Main Proposal" and "Alternative Proposal"
21.Pre-Bid Conference	21.1	When appropriate, a Bidder's conference will be conducted at the date, time and location specified in the BDS. All Bidders are encouraged to attend. Non-attendance, however, shall not result in disqualification of an interested Bidder. Minutes of the Bidder's conference will be disseminated on the procurement website and shared by email or on the e-Tendering platform as specified in the BDS. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifically incorporated in the Minutes of the Bidder's Conference or issued/posted as an amendment to RFP.
C. SUBMISSION AND	OPEN	ING OF PROPOSALS
22.Submission	22.1	The Bidder shall submit a duly signed and complete Proposal comprising the documents and forms in accordance with the requirements in the BDS. The submission shall be in the manner specified in the BDS.
	22.2	The Proposal shall be signed by the Bidder or person(s) duly authorized to commit the Bidder. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the bidding entity, or a Power of Attorney, accompanying the Proposal.
	22.3	Bidders must be aware that the mere act of submission of a Proposal, in and of itself, implies that the Bidder fully accepts the UNCDF General Contract Terms and Conditions.
Hard copy (manual) submission	22.4	Hard copy (manual) submission by courier or hand delivery allowed or specified in the BDS shall be governed as follows:
		a) The signed Proposal shall be marked "Original", and its copies marked "Copy" as appropriate. The number of copies is indicated in the BDS. All copies shall be made from the signed original only. If there are discrepancies between the original and the copies, the original shall prevail.
		b) The Technical Proposal and the Financial Proposal envelopes MUST BE COMPLETELY SEPARATE and each of them must be submitted sealed individually and clearly marked on the outside as either "TECHNICAL PROPOSAL" or "FINANCIAL PROPOSAL", as appropriate. Each envelope SHALL clearly indicate the name of the Bidder. The outer envelopes shall:
		i. Bear the name and address of the bidder;
		ii. Be addressed to UNCDF as specified in the BDS
	ii	i. Bear a warning that states "Not to be opened before the time and date for proposal opening" as specified in the BDS.

Email SubmissionIf the envelopes and packages with the Proposal are not sealed and marked as required. UNCDF shall assume no responsibility for the misplacement, loss, or premature opening of the Proposal.22.5Email Submission, if allowed or specified in the BDS, shall be governed as follows: a)a)Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS; b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE. The files must be sent to the dedicated email address apecified in the BDS.c)The password for opening the Financial Proposal should be provided only upon request of UNCDF. UNCDF will request password only from bidders whose Technical Proposal has been found to be technically responsive. Failure to provide correct password for opening the Financial Proposal hust be in accordance with the format and requirements indicated in BDS;c=Tendering submission22.6Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;b)The Technical Proposal head the Financial Proposal files MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labeled. d)c)The Erancial Proposal should be provided only upon request of UNCDF. UNCDF will repassword for opening the Financial Proposal files MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labeled. d)d)The Financial Proposal should be provided with a password for opening the Financial Proposal should be provided in the Enderding system Bidder USF. UNCDF will request password on opening the Financial Proposal should be provided in the effendering system Bidder USF			
<ul> <li>22.5 Email submission, if allowed or specified in the BDs, shall be governed as follows:         <ul> <li>a) Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;</li> <li>b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE. The financial proposal shall be encrypted with different passwords and clearly labelled. The files must be sent to the dedicated email address specified in the BDS.</li> <li>c) The password for opening the Financial Proposal should be provided only upon request of UNCDF. UNCDF will request password only form bidders whose Technical Proposal has been found to be technically responsive. Failure to provide correct password may result in the proposal being rejected.</li> </ul> </li> <li>eTendering submission         <ul> <li>22.6 Electronic submission through eTendering, if allowed or specified in the BDS, shall be governed as follows:</li></ul></li></ul>			required, UNCDF shall assume no responsibility for the misplacement, loss, or
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SEPARATEThe financial proposal shall be encrypted with different passwords and clearly labelled. The files must be sent to the dedicated email address specified in the BDS.eTendering submission22.6Electronic submission through eTendering, if allowed or specified in the BDS, a Electronic submission through eTendering, if allowed or specified in the BDS, a Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS; b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labelled. b) The Technical Proposal files MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labelled. d) The Financial Proposal file must be encrypted with a password so that it cannot be opened nor viewed until the password is provided. The password so that it cannot be opened nor viewed until the password is provided. The password for opening the Financial Proposal file must be encrypted with a password so that it cannot be opened nor viewed until the password is provided. The password so that it cannot be opened nor viewed until the password is provided. The password may result in the proposal being rejected.23.Deadline for Submission of Proposals and Later Proposals23.1Complete Proposals must be received by UNCDF in the manner, and no later than the date and time, specified in the BDS. UNCDF shall only recognize the date and time that the bid was received by UNCDF is submitted after the deadline for us submission of Proposals.24. Withdrawal, Substitution, and Modification of Proposals24.1A Bidder may withdraw, substitute or modify its Proposal after it has been submitted at any time prior to the deadline for submission. </th <th></th> <td></td> <td></td>			
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accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of proposals, by clearly marking them as "WITHDRAWAL" "SUBSTITUTION," or "MODIFICATION"	Modification of	24.2	Proposal by sending a written notice to UNCDF, duly signed by an authorized representative, and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the Proposal, if any, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of proposals, by clearly marking them as
24.3 eTendering: A Bidder may withdraw substitute or modify its Proposal by Canceling		24.3	eTendering: A Bidder may withdraw, substitute or modify its Proposal by Canceling,

	<ul> <li>Editing, and re-submitting the proposal directly in the system. It is the responsibility of the Bidder to properly follow the system instructions, duly edit and submit a substitution or modification of the Proposal as needed. Detailed instructions on how to cancel or modify a Proposal directly in the system are provided in Bidder User Guide and Instructional videos.</li> <li>24.4 Proposals requested to be withdrawn shall be returned unopened to the Bidders (only for manual submissions), except if the bid is withdrawn after the bid has been opened</li> </ul>
25. Proposal Opening	25.1 There is no public bid opening for RFPs. UNCDF shall open the Proposals in the presence of an ad-hoc committee formed by UNCDF, consisting of at least two (2) members. In the case of e-Tendering submission, bidders will receive an automatic notification once their proposal is opened.
D. EVALUATION OF F	ROPOSALS
26. Confidentiality	26.1 Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award.
	26.2 Any effort by a Bidder or anyone on behalf of the Bidder to influence UNCDF in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNCDF's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNCDF's vendor sanctions procedures.
27.Evaluation of Proposals	27.1 The Bidder is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 24 of this RFP. UNCDF will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.
	<ul> <li>27.2 Evaluation of proposals is made of the following steps:</li> <li>a) Preliminary Examination</li> <li>b) Minimum Eligibility and Qualification (if pre-qualification is not done)</li> <li>c) Evaluation of Technical Proposals</li> <li>d) Evaluation of Financial Proposals</li> </ul>
28. Preliminary Examination	28.1 UNCDF shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNCDF reserves the right to reject any Proposal at this stage.
29. Evaluation of Eligibility and Qualification	<ul> <li>29.1 Eligibility and Qualification of the Bidder will be evaluated against the Minimum Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria).</li> <li>29.2 In general terms, vendors that meet the following criteria may be considered qualified: <ul> <li>a) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNCDF's ineligible vendors' list;</li> <li>b) They have a good financial standing and have access to adequate financial resources to perform the contract and all existing commercial commitments,</li> <li>c) They have the necessary similar experience, technical expertise, production capacity where applicable, quality certifications, quality assurance procedures and other resources applicable to the provision of the services required;</li> <li>d) They are able to comply fully with UNCDF General Terms and Conditions of Contract;</li> <li>e) They do not have a consistent history of court/arbitral award decisions against</li> </ul> </li> </ul>

	<ul><li>the Bidder; and</li><li>f) They have a record of timely and satisfactory performance with their clients.</li></ul>
30. Evaluation of Technical and Financial Proposals	30.1 The evaluation team shall review and evaluate the Technical Proposals on the bas of their responsiveness to the Terms of Reference and other RFP document applying the evaluation criteria, sub-criteria, and point system specified in th Section 4 (Evaluation Criteria). A Proposal shall be rendered non-responsive at th technical evaluation stage if it fails to achieve the minimum technical score indicate in the BDS. When necessary and if stated in the BDS, UNCDF may invite technical responsive bidders for a presentation related to their technical proposals. Th conditions for the presentation shall be provided in the bid document wher required.
	30.2 In the second stage, only the Financial Proposals of those Bidders who achieve the minimum technical score will be opened for evaluation. The Financial Proposal corresponding to Technical Proposals that were rendered non-responsive sharemain unopened, and, in the case of manual submission, be returned to the Bidde unopened. For emailed Proposals and e-tendering submissions, UNCDF will not request for the password of the Financial Proposals of bidders whose Technical Proposal were found not responsive.
	30.3 The evaluation method that applies for this RFP shall be as indicated in the BD2 which may be either of two (2) possible methods, as follows: (a) the lowest price method which selects the lowest evaluated financial proposal of the technical responsive Bidders; or (b) the combined scoring method which will be based on combination of the technical and financial score.
	30.4 When the BDS specifies a combined scoring method, the formula for the rating of the Proposals will be as follows:
	Rating the Technical Proposal (TP):
	<b>TP Rating</b> = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 10
	Rating the Financial Proposal (FP):
	<b>FP Rating</b> = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100
	Total Combined Score:
	<b>Combined Score =</b> (TP Rating) x (Weight of TP, e.g. 70%) + (FP Rating) x (Weight of FP, e.g. 30%)
31. Due Diligence	31.1 UNCDF reserves the right to undertake a due diligence exercise, also called posi qualification, aimed at determining to its satisfaction, the validity of the informatio provided by the Bidder. Such exercise shall be fully documented and may include but need not be limited to, all or any combination of the following:
	<ul> <li>a) Verification of accuracy, correctness and authenticity of information provide by the Bidder;</li> <li>b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team;</li> <li>c) Inquiry and reference checking with Government entities with jurisdiction of the Bidder, or with previous clients, or any other entity that may have don business with the Bidder;</li> <li>d) Inquiry and reference checking with previous clients on the performance on or going or contracts completed, including physical inspections of previous work as necessary;</li> </ul>

	<ul> <li>e) Physical inspection of the Bidder's offices, branches or other places where business transpires, with or without notice to the Bidder;</li> <li>f) Other means that UNCDF may deem appropriate, at any stage within the selection process, prior to awarding the contract.</li> </ul>
32.Clarification of Proposals	32.1 To assist in the examination, evaluation and comparison of Proposals, UNCDF may, at its discretion, ask any Bidder for a clarification of its Proposal.
	32.2 UNCDF's request for clarification and the response shall be in writing and no change in the prices or substance of the Proposal shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNCDF in the evaluation of the Proposals, in accordance with RFP.
	32.3 Any unsolicited clarification submitted by a Bidder in respect to its Proposal, which is not a response to a request by UNCDF, shall not be considered during the review and evaluation of the Proposals.
33. Responsiveness of Proposal	33.1 UNCDF's determination of a Proposal's responsiveness will be based on the contents of the Proposal itself. A substantially responsive Proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission.
	33.2 If a Proposal is not substantially responsive, it shall be rejected by UNCDF and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.
34. Nonconformities, Reparable Errors and Omissions	34.1 Provided that a Proposal is substantially responsive, UNCDF may waive any non- conformities or omissions in the Proposal that, in the opinion of UNCDF, do not constitute a material deviation.
	34.2 UNCDF may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the Proposal. Failure of the Bidder to comply with the request may result in the rejection of its Proposal.
	34.3 For Financial Proposal that has been opened, UNCDF shall check and correct arithmetical errors as follows:
	<ul> <li>a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of UNCDF there is an obvious misplacement of the decimal point in the unit price; in which case the line item total as quoted shall govern and the unit price shall be corrected;</li> </ul>
	<li>b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and</li>
	c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.
	34.4 If the Bidder does not accept the correction of errors made by UNCDF, its Proposal shall be rejected.
E. AWARD OF CONT	ACT
35.Right to Accept, Reject, Any or All	35.1 UNCDF reserves the right to accept or reject any Proposal, to render any or all of the Proposals as non-responsive, and to reject all Proposals at any time prior to award of contract, without incurring any liability, or obligation to inform the affected

Proposals         Bidder(s) of the grounds for UNCDF scation. UNCDF shall not be obliged to award the contract to the lowest priced offer.           36.Award Criteria         36.1         Prior to expiration of the proposal validity. UNCDF shall award the contract to the qualified Bidder based on the award criteria indicated in the BDS.           37.Debriefing         37.1         In the event that a Bidder is unsuccessful, the Bidder may request a debriefing from UNCOF. The purpose of the debriefing is to discuss the strengths and weaknesses of the Bidder's submission in order to assist the Bidder in improving its future proposals and how they compare to the Bidder's submission shall not be discussed.           38. Right to Vary Requirements at the Time of Award         38.1         At the time of award of Contract, UNCDF reserves the right to vary the quantity of services and/or goods. by up to a maximum twenty-five per cent (25%) of the total offer. without any change in the unit price or other terms and conditions.           39. Contract Signature         33.1         Within fifteen (15) days from the date of receipt of the Contract, the successful Bidder call of revert PUNDEF. Failure to do so may constitute sufficient grounds for the annulment of the award, and forkiture of second Rankeed Bidder or call for new Proposals.           40.Contract Type and Conditions         40.1         The types of Contract to be signed and the applicable UNCDF Contract General Terms and Conditions, as specified in BDS, can be accessed at http://www.undp.org/content/undp/en/home/procurement/business/how-wee: buy.html           41.1         Ap 1.1 A performance security, if required in BDS, shall be provided in the amount specified in BDS and			
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Requirements at the Time of Awardservices and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.39. Contract Signature asplant the shall sign and date the Contract and return it to UNCDF. Failure to do so may constitute sufficient grounds for the annulment of the award forfeiture of the Proposal Security, if any, and on which event, UNCDF may award the Contract to the Second Ranked Bidder or call for new Proposals.40. Contract Type and General Terms and Conditions40.1The types of Contract to be signed and the applicable UNCDF Contract General Terms and Conditions, as specified in BDS, can be accessed at http://www.undp.org/content/undp/en/home/procurement/business/how-we- buy.html41. Performance Security41.140.1 A performance security, if required in BDS, shall be provided in the amount specified in BDS and form available at https://popp.undp.org/ layouts/15/WopiFrame.aspx?sourcedoc=//UNDP_POP_DO CUMENT_UBRAR/YOPUbic/PSU Solicitation Performance%20Guarantee%20Form.do cx8taction=default within fifteen (15) days of the contract signature by both parties. Where a performance security is required, the receipt of the performance security by UNCDF shall be a condition for rendering the contract signature by both parties. Where a pargenties is allowed as per BDS, and exceeds 20% of the total contract price. or USD 30,000, whichever is less, the Bidder shall submit a Bank Guantate in the full advance payment is allowed as per BDS, and exceeds 20% of the total contract price. or USD 30,000, whichever is less, the Bidder shall submit a Bank Guantate in the full amount of the advance payment in the form available at https://poop.undp.org/ layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POP_DO CUMENT_UBRARY/POUP_DUIC/DSU_C	37.Debriefing	37.1	UNCDF. The purpose of the debriefing is to discuss the strengths and weaknesses of the Bidder's submission, in order to assist the Bidder in improving its future proposals for UNCDF procurement opportunities. The content of other proposals
shall sign and date the Contract and return it to UNCDF. Failure to do so may constitute sufficient grounds for the annulment of the award, and forfeiture of the Proposal Security, if any, and on which event, UNCDF may award the Contract to the Second Ranked Bidder or call for new Proposals.40. Contract Type and General Terms and Conditions40.1The types of Contract to be signed and the applicable UNCDF Contract General Terms and Conditions, as specified in BDS, can be accessed at 	Requirements at the	38.1	services and/or goods, by up to a maximum twenty-five per cent (25%) of the total
General Terms and ConditionsTerms and Conditions, as specified in BDS, can be accessed at http://www.undp.org/content/undp/en/home/procurement/business/how-we- buy.html41.Performance Security41.140.1 A performance security, if required in BDS, shall be provided in the amount specified in BDS and form available at https://popp.undp.org/ layouts/15/WopiFrame.aspx?sourcedoc=/UNDP_POPP_DO CUMENT_LIBRARY/Public/PSU_Solicitation_Performance%20Guarantee%20Form.do cx&action=default within fifteen (15) days of the contract signature by both parties. Where a performance security is required, the receipt of the performance security by UNCDF shall be a condition for rendering the contract effective.42.Bank Guarantee for Advanced Payment42.1Except when the interests of UNCDF so require, it is UNCDF's preference to make no advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form available at https://popp.undp.org/_layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP_DO CUMENT_LIBRARY/Public/PSU_Contract%20Management%20Payment%200 Taxes Advanced%20Payment%20Guarantee%20Form.docx&action=default43.Liquidated Damages43.1If specified in BDS, UNCDF shall apply Liquidated Damages resulting from the Contractor's delays or breach of its obligations as per the Contract.44.Payment Provisions44.1Payment will be made only upon UNCDF's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in UNCDF with direct supervision of the Contr	39. Contract Signature	39.1	shall sign and date the Contract and return it to UNCDF. Failure to do so may constitute sufficient grounds for the annulment of the award, and forfeiture of the Proposal Security, if any, and on which event, UNCDF may award the Contract to the
Securityspecified in BDS and form available at https://popp.undp.org/ layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP_DO CUMENT_LIBRARY/Public/PSU_Solicitation_Performance%20Guarantee%20Form.do cx&action=default42.Bank Guarantee for Advanced Payment42.1Except when the interests of UNCDF so require, it is UNCDF's preference to make no advance payment(s) (i.e., payments without having received any outputs). If an advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form available at https://popp.undp.org/layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP_DO CUMENT_LIBRARY/Public/PSU_Contract%20Management%20Payment%20and%20 Taxes Advanced%20Payment%20Guarantee%20Form.docx&action=default43.Liquidated Damages43.1If specified in BDS, UNCDF shall apply Liquidated Damages resulting from the Contractor's delays or breach of its obligations as per the Contract.44.Payment Provisions44.1Payment will be made only upon UNCDF's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in UNCDF with direct supervision of the Contractor. Payment will be effected by bank transfer in the currency of contract.45.Vendor Protest45.1UNCDF's vendor protest procedure provides an opportunity for appeal to those	General Terms and	40.1	Terms and Conditions, as specified in BDS, can be accessed at <u>http://www.undp.org/content/undp/en/home/procurement/business/how-we-</u>
Advanced Paymentadvance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form available at https://popp.undp.org/ layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP DO CUMENT_LIBRARY/Public/PSU_Contract%20Management%20Payment%20and%20 Taxes Advanced%20Payment%20Guarantee%20Form.docx&action=default43. Liquidated Damages43.1If specified in BDS, UNCDF shall apply Liquidated Damages resulting from the Contractor's delays or breach of its obligations as per the Contract.44. Payment Provisions44.1Payment will be made only upon UNCDF's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in UNCDF with direct supervision of the Contractor. Payment will be effected by bank transfer in the currency of contract.45. Vendor Protest45.1UNCDF's vendor protest procedure provides an opportunity for appeal to those		41.1	specified in BDS and form available at https://popp.undp.org/ layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP DO CUMENT LIBRARY/Public/PSU Solicitation Performance%20Guarantee%20Form.do cx&action=default within fifteen (15) days of the contract signature by both parties. Where a performance security is required, the receipt of the performance security by
<ul> <li>Contractor's delays or breach of its obligations as per the Contract.</li> <li>44. Payment Provisions</li> <li>44.1 Payment will be made only upon UNCDF's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in UNCDF with direct supervision of the Contractor. Payment will be effected by bank transfer in the currency of contract.</li> <li>45. Vendor Protest</li> <li>45.1 UNCDF's vendor protest procedure provides an opportunity for appeal to those</li> </ul>		42.1	advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form available at

		In the event that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNCDF vendor protest procedures: <u>http://www.undp.org/content/undp/en/home/operations/procurement/business/protest-and-sanctions.html</u>
46. Other Provisions	46.1	In the event that the Bidder offers a lower price to the host Government (e.g. General Services Administration (GSA) of the federal government of the United States of America) for similar services, UNCDF shall be entitled to same lower price. The UNCDF General Terms and Conditions shall have precedence.
	46.2	UNCDF is entitled to receive the same pricing offered by the same Contractor in contracts with the United Nations and/or its Agencies. The UNCDF General Terms and Conditions shall have precedence.
	46.3	The United Nations has established restrictions on employment of (former) UN staff who have been involved in the procurement process as per bulletin ST/SGB/2006/15 <a href="http://www.un.org/en/ga/search/view_doc.asp?symbol=ST/SGB/2006/15&amp;referer">http://www.un.org/en/ga/search/view_doc.asp?symbol=ST/SGB/2006/15&amp;referer</a>

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Request for Proposals. In the case of a conflict between the Instructions to Bidders, the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall prevail.

BDS No.	Ref. to Section.2	Data	Specific Instructions / Requirements
1	7	Language of the Proposal	English
2		Submitting Proposals for Parts or sub-parts of the TOR (partial bids)	Not Allowed
3	20	Alternative Proposals	Shall not be considered
4	21	Pre-proposal conference	Will not be conducted
5	10	Proposal Validity Period	90 days
6	14	Bid Security	Not Required
7	41	Advanced Payment upon signing of contract	Not Allowed
8	42	Liquidated Damages	Will not be imposed
9	40	Performance Security	Not Required
10	18	Currency of Proposal	United States Dollar
11	31	Deadline for submitting requests for clarifications/ questions	July 10, 2020

12	31	Contact Details for submitting clarifications/questions	Focal Person in UNCDF: Maria Perdomo Address: maria.perdomo@uncdf.org E-mail address: <b>uncdf.procurement@uncdf.org</b> and copy to <u>maria.perdomo@uncdf.org</u> and <u>digital@uncdf.org</u>
13	18, 19 and 21	Manner of Disseminating Supplemental Information to the RFP and responses/clarifications to queries	Direct communication to prospective Proposers by email Posting to the website.
14	23	Deadline for Submission	July 15, 2020 at 17:00 GMT
14	22	Allowable Manner of Submitting Proposals	<ul> <li>Courier/Hand Delivery</li> <li>Submission by email</li> <li>e-Tendering</li> </ul>
15	22	Proposal Submission Address	uncdf.procurement@uncdf.org digital@uncdf.org
16	22	Electronic submission (email or eTendering) requirements	<ul> <li>Format: PDF files only</li> <li>File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.</li> <li>All files must be free of viruses and not corrupted.</li> </ul>
			<ul> <li>Password for technical proposal <u>must</u> not be provided to UNCDF until the date as indicated in No. 14 (for email submission only)</li> <li>Password for financial proposal <u>must</u> not be provided to UNCDF until requested by UNCDF</li> <li>Max. File Size per transmission: 35 MB</li> <li>Mandatory subject of email: <i>RFP 67409/ UNCDF/ Partnership</i> <i>Building</i></li> </ul>
17	27 36	Evaluation Method for the Award of Contract	<ul> <li>UNCDF until the date as indicated in No. 14 (for email submission only)</li> <li>Password for financial proposal <u>must</u> not be provided to UNCDF until requested by UNCDF</li> <li>Max. File Size per transmission: 35 MB</li> <li>Mandatory subject of email: <i>RFP 67409/ UNCDF/ Partnership</i></li> </ul>
17			<ul> <li>UNCDF until the date as indicated in No. 14 (for email submission only)</li> <li>Password for financial proposal <u>must</u> not be provided to UNCDF until requested by UNCDF</li> <li>Max. File Size per transmission: 35 MB</li> <li>Mandatory subject of email: <i>RFP 67409/ UNCDF/ Partnership Building</i></li> <li>Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals respectively</li> </ul>

20	35	UNCDF will award the contract to:	One Proposer Only
21	39	Type of Contract	Contract for Goods and Services on behalf of UN Entities http://www.undp.org/content/UNCDF/en/home/procurement/business/ how-we-buy.html
22	39	UNCDF Contract Terms and Conditions that will apply	UNDP General Terms and Conditions for Professional Services http://www.undp.org/content/undp/en/home/procurement/business/ho w-we-buy.html
23		Other Information Related to the RFP	[All other instructions and information not yet mentioned so far in this Data Sheet but are relevant to the RFP must be cited here, and any further entries that may be added below this table row]

### **Preliminary Examination Criteria**

Proposals will be examined to determine whether they are complete and submitted in accordance with RFP requirements as per below criteria on a Yes/No basis:

- Minimum documents provided
- Technical and Financial Proposals submitted separately
- Bid Validity

### **Minimum Eligibility and Qualification Criteria**

Eligibility and Qualification will be evaluated on Pass/Fail basis.

If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

Subject	Criteria	Document Submission requirement
ELIGIBILITY		
Legal Status	Vendor is a legally registered entity.	Form B: Bidder Information Form
Eligibility	Vendor is not suspended, nor debarred, nor otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization in accordance with ITB clause 3.	Form A: Technical Proposal Submission Form
Conflict of Interest	No conflicts of interest in accordance with ITB clause 4.	Form A: Technical Proposal Submission Form
Bankruptcy	Not declared bankruptcy, not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future.	Form A: Technical Proposal Submission Form
QUALIFICATION		
History of Non- Performing Contracts <sup>1</sup>	Non-performance of a contract did not occur as a result of contractor default for the last 3 years.	Form D: Qualification Form
Litigation History	No consistent history of court/arbitral award decisions against the Bidder for the last 3 years.	Form D: Qualification Form
Previous	Minimum 5 years of relevant experience.	Form D: Qualification Form
Experience	Minimum 5 contracts of similar value, nature and complexity implemented over the last 3 years.	Form D: Qualification Form

<sup>&</sup>lt;sup>1</sup> Non-performance, as decided by UNCDF, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

	(For JV/Consortium/Association, all Parties cumulatively should meet requirement).	
Financial Standing	Bidder must demonstrate the current soundness of its financial standing and indicate its prospective long-term profitability. (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form

### **Technical Evaluation Criteria**

Summ	Summary of Technical Proposal Evaluation Forms		
1.	Bidder's qualification, capacity and experience	300	
2.	Proposed Methodology, Approach and Implementation Plan		
3.	Management Structure and Key Personnel	300	
	Total	1000	

Sectio	Section 1. Bidder's qualification, capacity and experience		
1.1	General organization capability	100	
1.2	Previous experience conducting partnership building exercises of donors at country, regional and global level	100	
1.3	Relevance of specialized knowledge and experience in West and Central Africa, East Africa, Asia and the Pacific at the regional level and at the country level	50	
1.4	Previous experience with UN agencies in similar projects	50	
	Total Section 1	300	

Sect	Section 2. Proposed Methodology, Approach and Implementation Plan		
2.1	Clarity of strategic partnership building framework	50	
2.2	Training methodology uses adult friendly principles and practices and offers distance learning solutions	100	
2.3	Ecosystem analysis proposed is complete and takes into consideration key stages and involvement of country and regional offices.	100	
2.4	Stakeholder strategic workshop methodology is clear.	100	

2.5	2.5 Tools that can be given to regional hubs to cascade the information are clear and easy to use.			
2.6	Implementation plan including a Gantt Chart or Project Schedule	25		
	Total Section 2			

Sectio	n 3. Management Structure and Key Personnel		Points obtainable
3.1	Composition and structure of the team proposed. Are the proposed roles of the management and the team of key personnel suitable for the provision of the necessary services?		60
3.2	Qualifications of key personnel proposed		
3.2 a	Team Leader		120
	- General Experience	30	
	- Specific Experience relevant to the assignment	50	
	- Regional/International experience	30	
	- Language Qualifications	10	
3.2 b	Senior Expert (s)		80
	- General Experience	10	
	- Specific Experience relevant to the assignment	40	
	- Regional/International experience	20	
	- Language Qualifications	10	
3.2 c	Junior Expert (s)		40
	- General Experience	5	
	- Specific Experience relevant to the assignment	15	
	- Regional/International experience	10	
	- Language Qualifications	10	
	To	tal Section 3	300

### a. Background Information and Rationale, Project Description

The United Nations Capital Development Fund (UNCDF) makes public and private finance work for the poor in the world's 47 least developed countries. With its capital mandate and instruments, UNCDF offers "last mile" finance models that unlock public and private resources, especially at the domestic level, to reduce poverty and support local economic development.

UNCDF's financing models work through three channels: **inclusive digital economies**, connecting individuals, households, and small businesses with financial eco-systems that catalyze participation in the local economy, and provide tools to climb out of poverty and manage financial lives; **local development finance**, that capacitates localities through fiscal decentralization, innovative municipal finance, and structured project finance to drive local economic expansion and sustainable development; and **investment finance**, that provides catalytic financial structuring, de-risking, and capital deployment to drive SDG impact and domestic resource mobilization. By strengthening how finance works for poor people at the household, small enterprise, and local infrastructure levels, UNCDF contributes to Sustainable Development Goal-SDG 1 on eradicating poverty and SDG 17 on the means of implementation. By identifying those market segments where innovative financing models can have transformational impact in helping to reach the last mile and address exclusion and inequalities of access, UNCDF contributes to a broad diversity of SDGs.

Recently, UNCDF has formulated its strategy 'Leaving no one behind in the digital era' based on over a decade of experience in digital finance in Africa, Asia and the Pacific. UNCDF recognizes that reaching the full potential of digital financial inclusion in support of the Sustainable Development Goals aligns with the vision of promoting digital economies that leave no one behind. The vision of UNCDF is to empower millions of people by 2024 to use services daily that leverage innovation and technology and contribute to the Sustainable Development Goals. For further detail on UNCDF strategy, refer to; https://www.uncdf.org/article/4931/global-strategy-leaving-no-one-behind-in-the-digital-era

### b. Specific Objectives

UNCDF is looking for a consulting firm to support UNCDF in building the capacity of its country and regional teams to build effective partnerships with the objective of increasing resources mobilization. Under the supervision of the Global Digital Lead and the Youth Finance and Empowerment Lead, the firm will be required to:

- 1. Increase knowledge and skills of country and regional teams for partnership building
- 2. Support the development/refinement of country/regional donor maps and strategies
- 3. Support country and regional teams to implement strategies

### c. Scope

Activity 1: Training in effective partnership building: the firm will conduct up to 3 days of training in effective partnership building to increase resources mobilization to be delivered to Country leads, Workstream and Segment leads, and Regional Hub managers (30 people). Given the COVID-19 situation that imposes travel restrictions, 2 out of the 3 days should use distance learning techniques. If the situation allows for travel, day 3 will take place in the second half of the year during a UNCDF-in person team meeting. UNCDF will bear the costs of the logistics of the training.

Activity 2: Ecosystem Analysis: Once the training is completed, the firm will support global and regional teams to put together stakeholder maps. An initial donor mapping has already been produced at the country level. So the contractor is expected to validate it and to focus on the ecosystem analysis of donors at the global level and for 4 regions (West and Central Africa, East Africa, Asia and the Pacific). Regional managers should be equipped to be able to replicate this exercise on their own in all the countries of their regions.

Activity 3: Stakeholder strategic workshop: The exercise will conclude with workshops at the global and at the regional level convening key stakeholders identified during the mapping exercise to fast-move the potential partnerships identified. The workshop for West Africa should take place in Dakar, for East Africa in Kampala, for Asia in Bangkok, for the Pacific in Suva and for the global hub in Brussels. If the COVID-19 situation obliges, the workshops will take place via zoom/bluejeans. UNCDF will bear with the costs of the logistics of the workshop.

### d. Approach and Methodology

All workshops and trainings must be designed and delivered taking into consideration adult learning principles and practices. Distance-learning and distance engagements tools must be considered in the approach.

Activity	Deliverables	Timeline
Training in effective partnership building	<ul><li>Workshop implemented</li><li>Training report</li></ul>	August 2020
Ecosystem analysis	<ul> <li>Complete data base of stakeholders at the global level and for 4 regions</li> <li>Strategic report with recommendations</li> <li>Tools to be used by Regional Managers and build capacity of country leads on doing the ecosystem analysis</li> </ul>	October 2020
Stakeholder strategic workshop	<ul> <li>Workshop implemented</li> <li>Final report with key recommendations</li> <li>Tools for regional managers to replicate the workshop at the country level</li> </ul>	December 2020

### e. Deliverables and Schedules/Expected Outputs

### f. Key Performance Indicators and Service Level

The best quality of services delivered will be required to the contractor by UNCDF on the dates stated in the previous section. If UNCDF is not 100% satisfied with the one deliverable, it has the option of terminating the contract.

### g. Governance and Accountability

The contractor will be supervised by Maria Perdomo, Youth Empowerment Lead and Francois Coupienne the Global Digital Lead. The contractor will report to her on a weekly basis and upon submission of each deliverable. Outputs will be validated by Ms. Perdomo and Mr. Francois Coupienne, Global Digital Lead.

Over the course of the engagement, the contractor will be expected to interact with country and regional leads and with key stakeholders resulting from activities 2 and 3.

### h. Facilities to be provided by UNCDF

UNCDF will bear with the logistics and cost of the training (activity 1) and stakeholder workshop (activity 3). It will also introduce the contractor to the country, regional leads and other key internal stakeholders.

### i. Expected duration of the contract/assignment

The assignment is expected to take place between July and December 2020. At the completion of each agreed deliverable t, the contractor will be required to submit a Certificate of Completion of Work listing the outputs completed. It is expected that UNCDF will need 2 to 3 weeks to provide comments and approve/accept outputs. If the COVID-19 situation prevents the team to travel to conduct activity 2, the project will be postponed until further notice.

### i. Duty Station

A stinite	Trevel required
Activity	Travel required
Activity 1: Training in effective partnership	If COVID19 situation allows, contractor will be
building	expected to conduct a 1-day workshop in a country
	TBD in Africa
Activity 2: Ecosystem Analysis	If COVID19 situation allows, contractor will be
	expected to travel to Dakar, Kampala, Bangkok, Suva
	and Brussels
Activity 3: Stakeholder strategic workshop	If COVID19 situation allows, contractor will be
	expected to travel to Dakar, Kampala, Bangkok, Suva
	and Brussels

The contractor will work from home but will be expected to travel as follows:

### j. Professional Qualifications of the Successful Contractor and its key personnel

The assignment requires a team of at least 4 individuals composed as following:

15 years of experience in international development or related field
5 to 10 years of experience in partnership building and providing strategic advice to internat organizations in particular UN agencies
Experience in Least Developed countries, in particular in Africa
Fluent in English and French

10 years of experience in international development or related field

5 years of experience in partnership building and providing strategic advice to international organizations in particular UN agencies

Experience in Least Developed countries, in particular in Africa

Fluent in English and French

### Junior Expert (s)

5 years of experience in international development or related field

2 years of experience in partnership building and conducting workshops

Experience in Least Developed countries, in particular in Africa

Fluent in English. French an asset

### k. Price and Schedule of Payments

- a) The contract price is a fixed output-based price regardless of extension of the herein specific duration.
- b) The proposer must include in the computation of contract price purely professional fees. UNCDF will not be responsible for any costs associated with vehicles, office space/equipment, visa processing's or fees.

Payment Terms:

Outputs/Deliverables	Timeline	Percentage of Payment
Output 1 <ul> <li>Workshop implemented</li> <li>Training report</li> </ul>	August 2020	40
<ul> <li>Output 2</li> <li>Complete data base of stakeholders at the global level and for 4 regions</li> <li>Strategic report with recommendations</li> <li>Tools to be used by Regional Managers and build capacity of country leads on doing the ecosystem analysis</li> </ul>	October 2020	30
<ul> <li>Output 3</li> <li>Workshop implemented</li> <li>Final report with key recommendations</li> <li>Tools for regional managers to replicate the workshop at the country level</li> </ul>	December 2020	30

Payment will be made upon acceptance by UNCDF of achieved deliverables. All payments are subject to the clearance and approval of the direct supervisor.

### m. Additional References or Resources

Bidders should provide samples of outputs produced for similar assignments.

This form serves as a checklist for preparation of your Proposal. Please complete the Returnable Bidding Forms in accordance with the instructions in the forms and return them as part of your Proposal submission. No alteration to format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Proposal, please ensure compliance with the Proposal Submission instructions of the BDS 22.

## **Technical Proposal Envelope:**

Have you duly completed all the Returnable Bidding Forms?	
<ul> <li>Form A: Technical Proposal Submission Form</li> </ul>	
<ul> <li>Form B: Bidder Information Form</li> </ul>	
Form C: Joint Venture/Consortium/ Association Information Form	
<ul> <li>Form D: Qualification Form</li> </ul>	
Form E: Format of Technical Proposal	
<ul> <li>Form H: Examples of similar outputs produced for other clients</li> </ul>	
Have you provided the required documents to establish compliance with the evaluation criteria in Section 4?	

### **Financial Proposal Envelope**

(Must be submitted in a separate sealed envelope/password protected email)

Form F: Financial Proposal Submission Form	
<ul> <li>Form G: Financial Proposal Form</li> </ul>	

# Form A: Technical Proposal Submission Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium /Association members or subcontractors or suppliers for any part of the contract:

- a) is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists;
- b) have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization;
- c) have no conflict of interest in accordance with Instruction to Bidders Clause 4;
- d) do not employ, or anticipate employing, any person(s) who is, or has been a UN staff member within the last year, if said UN staff member has or had prior professional dealings with our firm in his/her capacity as UN staff member within the last three years of service with the UN (in accordance with UN post-employment restrictions published in ST/SGB/2006/15);
- e) have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future;
- f) undertake not to engage in proscribed practices, including but not limited to corruption, fraud, coercion, collusion, obstruction, or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we embrace the principles of the United Nations Supplier Code of Conduct and adhere to the principles of the United Nations Global Compact.

We declare that all the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification and/or sanctioning by the UNCDF.

We offer to provide services in conformity with the Bidding documents, including the UNCDF General Conditions of Contract and in accordance with the Terms of Reference

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand and recognize that you are not bound to accept any Proposal you receive.

I, the undersigned, certify that I am duly authorized by [Insert Name of Bidder] to sign this Proposal and bind it should UNCDF accept this Proposal.

Name:	 
Title:	 
Date:	 
Signature:	 

[Stamp with official stamp of the Bidder]

# Form B: Bidder Information Form

Legal name of Bidder	[Complete]
Legal address	[Complete]
Year of registration	[Complete]
Bidder's Authorized Representative Information	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Are you a UNGM registered vendor?	□ Yes □ No If yes, [insert UGNM vendor number]
Are you a UNCDF vendor?	□ Yes □ No If yes, [insert UNCDF vendor number]
Countries of operation	[Complete]
No. of full-time employees	[Complete]
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):	[Complete]
Does your Company hold any accreditation such as ISO 14001 related to the environment? (If yes, provide a Copy of the valid Certificate):	[Complete]
Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)	[Complete]
Contact person UNCDF may contact for requests for clarification during Proposal evaluation	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Please attach the following documents:	<ul> <li>Company Profile, which should <u>not</u> exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured</li> <li>Certificate of Incorporation/ Business Registration</li> <li>Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder</li> <li>Trade name registration papers, if applicable</li> <li>Local Government permit to locate and operate in assignment location, if applicable</li> <li>Official Letter of Appointment as local representative, if Bidder is submitting a Bid in behalf of an entity located outside the country</li> <li>Power of Attorney</li> </ul>

# Form C: Joint Venture/Consortium/Association Information Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

To be completed and returned with your Proposal if the Proposal is submitted as a Joint Venture/Consortium/Association.

No	Name of Partner and contact information (address, telephone numbers, fax numbers, e-mail address)	Proposed proportion of responsibilities (in %) and type of services to be performed
1	[Complete]	[Complete]
2	[Complete]	[Complete]
3	[Complete]	[Complete]

tner
he JV, Consortium, IFP process and, in warded, during

We have attached a copy of the below document signed by every partner, which details the likely legal structure of and the confirmation of joint and severable liability of the members of the said joint venture:

□ Letter of intent to form a joint venture

**OR** UJV/Consortium/Association agreement

We hereby confirm that if the contract is awarded, all parties of the Joint Venture/Consortium/Association shall be jointly and severally liable to UNCDF for the fulfillment of the provisions of the Contract.

Name of partner:	Name of partner:
Signature:	Signature:
Name of partner:	Name of partner:
Signature:	Signature:
Date:	Date:

# Form D: Qualification Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

If JV/Consortium/Association, to be completed by each partner.

# **Historical Contract Non-Performance**

Contract non-performance did not occur for the last 3 years			
	ct(s) not performed fo	or the last 3 years	
Year	Non- performed portion of contract	Contract Identification	<b>Total Contract Amount</b> (current value in US\$)
		Name of Client: Address of Client: Reason(s) for non-performance:	

# Litigation History (including pending litigation)

🗆 No litiga	ation history for the l	last 3 years	
🗆 Litigatio	n History as indicate	ed below	
Year of dispute	Amount in dispute (in US\$)	Contract Identification	Total Contract Amount (current value in US\$)
		Name of Client:	
		Address of Client:	
		Matter in dispute:	
		Party who initiated the dispute:	
		Status of dispute:	
		Party awarded if resolved:	

# **Previous Relevant Experience**

Please list only previous similar assignments successfully completed in the last 3 years.

List only those assignments for which the Bidder was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Bidder's individual experts working privately or through other firms cannot be claimed as the relevant experience of the Bidder, or that of the Bidder's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Bidder should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by UNCDF.

Project name & Country of Assignment	Client & Reference Contact Details	Contract Value	Period of activity and status	Types of activities undertaken

Bidders may also attach their own Project Data Sheets with more details for assignments above.

□ Attached are the Statements of Satisfactory Performance from the Top 3 (three) Clients or more.

# **Financial Standing**

Annual Turnover for the last 3 years	Year Year Year	USD USD USD
Latest Credit Rating (if any), indicate the source		

Financial information (in US\$ equivalent)	Historic information for the last 3 years		
	Year 1	Year 2	Year 3
	Information from Balance Sheet		
Total Assets (TA)			
Total Liabilities (TL)			
Current Assets (CA)			
Current Liabilities (CL)			
	Info	rmation from Income Stater	ment
Total / Gross Revenue (TR)			
Profits Before Taxes (PBT)			
Net Profit			

Current Ratio		

□ Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:

- a) Must reflect the financial situation of the Bidder or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.

# Form E: Format of Technical Proposal

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

The Bidder's proposal should be organized to follow this format of Technical Proposal. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

### SECTION 1: Bidder's qualification, capacity and expertise

- 1.1 Brief description of the organization, including the year and country of incorporation, and types of activities undertaken; and general organizational capability.
- 1.2 Previous experience conducting partnership building exercises of donors at country, regional and global level.
- 1.3 Relevance of specialized knowledge and experience in West and Central Africa, East Africa, Asia and the Pacific at the regional level and at the country level.
- 1.4 Previous experience with UN agencies in similar projects.

### SECTION 2: Proposed Methodology, Approach and Implementation Plan

This section should demonstrate the bidder's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

- 2.1 A detailed description of the approach and methodology for partnership building and for strengthen the capacity of the client for partnership building.
- 2.2 Detailed description of the training methodology to be employed.
- 2.3 Detailed description of the methodology and approach for the ecosystem analysis
- 2.4 Detailed description of the methodology and approach for the stakeholder analysis.
- 2.5 Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement.
- 2.6 Tools that can be given to regional hubs to cascade the information are clear and easy to use.
- 2.7 Implementation plan including a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.

#### SECTION 2A: Bidder's Comments and Suggestions on the Terms of Reference

Provide comments and suggestions on the Terms of Reference, or additional services that will be rendered beyond the requirements of the TOR, if any.

### **SECTION 3: Management Structure and Key Personnel**

- 3.1 Describe the overall management approach toward planning and implementing the project. Include an organization chart for the management of the project describing the relationship of key positions and designations. Provide a spreadsheet to show the activities of each personnel and the time allocated for his/her involvement.
- 3.2 Provide CVs for key personnel that will be provided to support the implementation of this project using the format below. CVs should demonstrate qualifications in areas relevant to the Scope of Services.

Name of Personnel	[Insert]
Position for this assignment	[Insert]
Nationality	[Insert]
Language proficiency	[Insert]
Education/	[Summarize college/university and other specialized education of personnel member, giving names of schools, dates attended, and degrees/qualifications obtained.]
Qualifications	[Insert]
	[Provide details of professional certifications relevant to the scope of services]
Professional certifications	<ul><li>Name of institution: [Insert]</li><li>Date of certification: [Insert]</li></ul>
Employment Record/ Experience	[List all positions held by personnel (starting with present position, list in reverse order), giving dates, names of employing organization, title of position held and location of employment. For experience in last five years, detail the type of activities performed, degree of responsibilities, location of assignments and any other information or professional experience considered pertinent for this assignment.]
	[Insert]
	[Provide names, addresses, phone and email contact information for two (2) references]
References	Reference 1: [Insert]
	Reference 2: [Insert]

### Format for CV of Proposed Key Personnel

I, the undersigned, certify that to the best of my knowledge and belief, these data correctly describe my qualifications, my experiences, and other relevant information about myself.

Signature of Personnel

Date (Day/Month/Year)

# Form F: Financial Proposal Submission Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

Our attached Financial Proposal is for the sum of [Insert amount in words and figures].

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand you are not bound to accept any Proposal you receive.

Name:	
Title:	
Date:	
Signature:	
	[Stamp with official stamp of the Bidder]

# Form G: Financial Proposal Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

The Bidder is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Bidders. Any Financial information provided in the Technical Proposal shall lead to Bidder's disqualification.

The Financial Proposal should align with the requirements in the Terms of Reference and the Bidder's Technical Proposal.

#### Currency of the proposal: USD

### **Table 1: Summary of Overall Prices**

	Amount(s) in USD
Professional Fees (from Table 2)	
Honorarium for team leader	
Professional Fees (from Table 2)	
Honorarium for team members	
Other Costs (from Table 3)	
Total Amount of Financial Proposal VAT 0%	
Financial proposal	
Other (Please specify)	
Other (Please specify)	
Total final and all-inclusive price	
quotation	
(VAT 0%)	

# **Table 2: Breakdown of Professional Fees**

Name	Position	Fee Rate	No. of Days/months/ hours	Total Amount
		А	В	C=A+B
In-Country				
Home Based				
		Subtotal Pr	ofessional Fees:	

# Table 3: Breakdown of Other Costs

Description	UOM	Quantity	Unit Price	Total Amount
Other Costs: (please specify)				
Other Costs: (please specify)				
Other Costs: (please specify)				
Other Costs: (please specify)				
Other Costs: (please specify)				
Other Costs: (please specify)				
Subtotal Other Costs:				

# Table 4: Breakdown of Price per Deliverable/Activity

Deliverable/ Activity description	<b>Time</b> (person days)	Professional Fees	Other Costs	Total
Deliverable 1				
Deliverable 2				
Deliverable 3				

Form H: Examples of outputs for similar assignments