

REQUEST FOR PROPOSAL (RFP) (For Low-Valued Services)

NAME & ADDRESS OF FIRM	DATE: Click here to enter a date.	
	REFERENCE:	

Dear Sir / Madam:

We kindly request you to submit your Proposal for a **Investor Mapping Consultancy** Please be guided by the form attached hereto as Annex 2, in preparing your Proposal.

Proposals may be submitted on or before **Friday**, **August 28**, **2020** and via email:

procurement.na@undp.org

UNITED Nations Development Programme Republic of Namibia

Your Proposal must be expressed in the **English Language**, and valid for a minimum period of **120 Days**

In the course of preparing your Proposal, it shall remain your responsibility to ensure that it reaches the address above on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If you are submitting your Proposal by email, kindly ensure that they are signed and in the .pdf format, and free from any virus or corrupted files.

Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best value for money shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail and the total price shall be corrected. If the Service Provider does not accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract or Purchase Order that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex 3.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract or Purchase Order, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:

http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/

UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link: http://www.un.org/depts/ptd/pdf/conduct_english.pdf

Thank you and we look forward to receiving your Proposal.

Sincerely yours,

Procurement Unit, UNDP Namibia 8/15/2020

Description of Requirements

Investor Mapping Consultancy
An SDG Investor Map is a piece of market intelligence managed/coordinated by UNDP Country Offices to help private investors (funds, financiers, corporations) identify investment opportunities and business models that advance the SDGs. The Maps provide the insight and tools needed by the private sector to increase their investments towards the SDGs. They can make a significant contribution to filling the financing gap by mobilizing private capital for the SDGs.
SDG Investor Maps are created using an established methodology which combines secondary data research (on existing development needs, policy priorities, and market opportunities) with interviews/discussions with public and private sector stakeholders to verify findings and contribute new insights. The data are analyzed to distill Investment Opportunity Areas and data-backed business models. The findings of the Investor Maps are synthesized in an Excel template and uploaded into a dynamic online platform (upcoming late 2020) where investors can search for the market intelligence on investment opportunities by a variety of functionalities, including sectors, regions, SDGs as well as return profiles, market size and timeframes of investments that most interest them.
The SDG Investor Map may be complemented by a COVID-19 Rapid Assessment. Its goal is to gather and analyze new data on 1) changes in private sector strategies, and 2) on emerging SDG-related priorities in the context of COVID-19, in order to rapidly identify business models and Investment Opportunity Areas that can respond to the COVID-19 crisis. It is based on an online survey directed to the private sector, in-depth private sector interviews, and desk research of emerging COVID-19 impact assessments (e.g. UNDP socio-economic assessments).
The insights generated by the Rapid Assessment focus on possible immediate and medium-term contributions that private sector investors can make to help countries respond to and recover from the virus outbreak in the target countries. It employs a streamlined analytical approach anchored in the SDG Investor Map methodology and makes it possible for COs to generate additional time-sensitive insights to supplement an SDG Investor Map to mobilize private sector capital for COVID-19 recovery that advances the SDGs. While the rapid assessment gives quick insights, it does not on its own have the analytical rigor and standardized approach of a full SDG Investor Map: it is therefore not a stand-alone tool.

 $^{^1}$ A detailed TOR may be attached if the information listed in this Annex is not sufficient to fully describe the nature of the work and other details of the requirements.

List and Description of					
Expected Outputs to be	<u>Deliverables</u>				
Delivered	<u>Benverables</u>				
	Roles:				
		the research and syr	nthesis of the SDG Ir	vestor Man ac	cording
		ep methodology	intriesis or the obe in	ivestor map ac	corumg
		ite to identify key do	ruments and data so	urcas	
		e and conduct intervie			dings
	_	UNDP Namibia in co	•	•	•
		ector stakeholders	nducting interviews	and consultatio	ms with
	•		ntifuina IOAa thuasal	h aa araani-ina	and aa
		UNDP Namibia in ide		n co-organizing	and co-
	_	the workshops require	ea in steps 7-8		
		ts and deliverables:			
		ies of research after s	• • • •		•
		ing materials for CC), as needed, such	as interview	guides,
	•	ation materials, etc.			
		estor Map final com	pleted results sprea	dsheet with va	alidated
	IOAs and data points				
Person to Supervise the					
Work/Performance of the	LINDR Domestre Be	ssidant Danuasantetiv	o Droinst Officer and	d the CO Feere	an int
Service Provider	ONDP Deputy Ke	esident Representativ	e. Project Ojjicer und	i the CO Econor	IIISL
Frequency of Reporting					
Progress Reporting					
Requirements	V Event Address	/oc [NA/: adbook Now:	h:a1		
Lanation of world	X Exact Address,	es [Windhoek, Nami	Diaj		
Location of work	X At Contractor'	s Location			
Expected duration of work	8 Weeks	3 LOCATION			
Target start date	07 September 20	020			
Latest completion date	07 January 2021				
zacest completion date					
Travels Expected			Brief Description		
l l	Destination/s	Estimated Duration	of Purpose of the	Target	
			Travel	Date/s	
Facilities to be Provided	☐ Office space and facilities N/A				
by UNDP (i.e., must be	☐ Land Transpo				
excluded from Price	☐ Others [pls. s _i	pecify]			
Proposal)					
Implementation Schedule					
indicating breakdown and	X Required				

timing of activities/sub-	
activities	
Names and curriculum	
vitae of individuals who	X Required
will be involved in	
completing the services	
	X Local Currency
Currency of Proposal	
Value Added Tax on Price	X must be inclusive of VAT and other applicable indirect taxes
Proposal ²	
	X 120 days
Validity Period of	In exceptional circumstances, UNDP may request the Proposer to extend the
Proposals (Counting for	validity of the Proposal beyond what has been initially indicated in this RFP. The
the last day of submission	Proposal shall then confirm the extension in writing, without any modification
of quotes)	whatsoever on the Proposal.
Partial Quotes	X Not permitted
	Payment under the contract will be output based and will be made upon
Payment Terms ³	satisfactory completion of the assignment or based on appropriate percentages
	corresponding to milestone accomplishments as may be proposed by the
	contracted firm.
Person(s) to	UNDP Deputy Resident Representative and Project Officer and CO Economist
review/inspect/ approve	
outputs/completed	
services and authorize the	
disbursement of payment	
Type of Contract to be	X Contract for Professional Services
Signed	
Criteria for Contract	X Highest Combined Score (based on the 70% technical offer and 30% price
Award	weight distribution)
	Technical Proposal (70%) Financial Proposal (30%)
Criteria for the	
Assessment of Proposal	As outlined in the Terms of Reference (Annex 2)
	To be computed as a ratio of the Proposal's offer to the lowest price among the
	proposals received by UNDP.
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² VAT exemption status varies from one country to another. Pls. check whatever is applicable to the UNDP CO/BU requiring the service.

³ UNDP preference is not to pay any amount in advance upon signing of contract. If the Service Provider strictly requires payment in advance, it will be limited only up to 20% of the total price quoted. For any higher percentage, or any amount advanced exceeding \$30,000, UNDP shall require the Service Provider to submit a bank guarantee or bank cheque payable to UNDP, in the same amount as the payment advanced by UNDP to the Service Provider.

UNDP will award the contract to:	X One and only one Service Provider
Annexes to this RFP ⁴	X Form for Submission of Proposal (Annex 2) X Detailed TOR ((Annex 3) X General Terms and Conditions / Special Conditions (Annex 4)
Contact Person for Inquiries (Written inquiries only) ⁵	Email: procurement.na@undp.org Att: Megan Van Turah, Operations Analyst Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.
Other Information [pls. specify]	

⁴ Where the information is available in the web, a URL for the information may simply be provided.
⁵ This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.

FORM FOR SUBMITTING SERVICE PROVIDER'S PROPOSAL⁶

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery⁷)

[insert: Location]. [insert: Date]

To: Mr. Armstrong Alexis, UNDP Deputy Resident Representative, United Nations Development Programme, 38 Stein Street, Klein Windhoek, Private Bag 13329, Windhoek.

Dear Sir/Madam:

We, the undersigned, hereby offer to render the following services to UNDP in conformity with the requirements defined in the RFP dated [specify date], and all of its attachments, as well as the provisions of the UNDP General Contract Terms and Conditions:

A. Qualifications of the Service Provider

The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following:

- a) Profile describing the nature of business, field of expertise, licenses, certifications, accreditations;
- b) Business Licenses Registration Papers, Tax Payment Certification, etc.
- c) Latest Audited Financial Statement income statement and balance sheet to indicate Its financial stability, liquidity, credit standing, and market reputation, etc.;
- d) Track Record list of clients for similar services as those required by UNDP, indicating description of contract scope, contract duration, contract value, contact references;
- e) Certificates and Accreditation including Quality Certificates, Patent Registrations, Environmental Sustainability Certificates, etc.
- f) Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.

B. Proposed Methodology for the Completion of Services

The Service Provider must describe how it will address/deliver the demands of the RFP; providing a detailed description of the essential performance characteristics, reporting conditions and quality assurance mechanisms that will be put in place, while demonstrating that the proposed methodology will be appropriate to the local conditions and context of the work.

⁶ This serves as a guide to the Service Provider in preparing the Proposal.

⁷ Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

C. Qualifications of Key Personnel

If required by the RFP, the Service Provider must provide:

- a) Names and qualifications of the key personnel that will perform the services indicating who is Team Leader, who are supporting, etc.;
- b) CVs demonstrating qualifications must be submitted if required by the RFP; and
- c) Written confirmation from each personnel that they are available for the entire duration of the contract.

D. Cost Breakdown per Deliverable*

	Deliverables [list them as referred to in the RFP]	Percentage of Total Price (Weight for payment)	Price (Lump Sum, All Inclusive)
1	Deliverable 1		
2	Deliverable 2		
3			
	Total	100%	

^{*}This shall be the basis of the payment tranches

E. Cost Breakdown by Cost Component [This is only an Example]:

Description of Activity	Remuneration per Unit of Time	Total Period of Engagement	No. of Personnel	Total Rate
I. Personnel Services				
1. Services from Home Office				
a. Expertise 1				
b. Expertise 2				
2. Services from Field Offices				
a . Expertise 1				
b. Expertise 2				
3. Services from Overseas				
a. Expertise 1				
b. Expertise 2				
II. Out of Pocket Expenses				
1. Travel Costs				
2. Daily Allowance				
3. Communications				
4. Reproduction				
5. Equipment Lease				
6. Others				
III. Other Related Costs				

[Name and Signature of the Service Provider's Authorized Person]
[Designation]
[Date]



UNITED NATIONS DEVELOPMENT PROGRAMME (UNDP) TERMS OF REFERENCE FOR INVESTOR MAPPING CONSULTANCY

I. Assignment Information

Bureau/CO: UNDP Namibia

Location: Namibia

Type of contract: Professional Services (Consultancy)

Languages Required: English
Closing date: 26 August 2020
Starting Date: 07 September 2020
Duration of Initial Contract: 3 months

II. Organizational Context/Background

A. Narrative on Background information of assignment:

Background

At a time of unprecedented global challenges, sustainable finance is a driving force for social and economic resilience. Public and private finance are essential for recovery from the COVID-19 pandemic, and from the wide-ranging effects on the achievements of the SDGs. Rallying private sector participation and strengthening private and public sector networks for achieving sustainable and inclusive economic growth take on new urgency. National resource mobilization and increased commitments from private investors and enterprises will be needed for recovery, while maintaining progress towards the achievement of the Sustainable Development Goals (SDGs) by 2030. In order to achieve transformational changes in health, climate, environment, education, agriculture, gender equality, and the eradication of poverty in all its forms, greater private sector engagement and investments are critically needed.

About UNDP

The United Nations Development Programme (UNDP) is the UN's global development network, advocating for change and connecting countries to knowledge, experience and resources to help people build a better life. UNDP is on the ground in 176 countries and territories, working with governments and people on their own solutions to global and national development challenges. As they develop local capacity, they draw on the people of UNDP and our wide range of partners that can bring about results. UNDP, as an integral part of its mission to fight poverty and improve the lives of people around the world, is committed to being open, transparent and accountable.

About SDG Impact

UNDP's SDG Impact initiative seeks to catalyze financial investments from the private sector that advance the SDGs. As interest grows among private sector actors to align investment activity with the SDGs, there is a demonstrated need for unifying standards, tools, and services that can be relied upon by investors to support a process of targeting, measuring and achieving development outcomes. SDG Impact supports UNDP Country Offices to eliminate barriers to SDG-enabling investing by developing a set of products to empower investors with clarity, insights and tools to authenticate their contribution to the achievement of the SDGs. UNDP is working in partnership with the Impact Management Project to coordinate SDG-enabling impact measurement and management norms and standards for companies and investors looking to align their capital to the SDGs and measure, manage and report their impact.

About the SDG Investor Maps:

The SDG Investor Map is a flagship tool of SDG Impact at the disposition of Country Offices.

An SDG Investor Map is a piece of market intelligence managed/coordinated by UNDP Country Offices to help private investors (funds, financiers, corporations) identify investment opportunities and business models that advance the SDGs. The Maps provide the insight and tools needed by the private sector to increase their investments towards the SDGs. They can make a significant contribution to filling the financing gap by mobilizing private capital for the SDGs.

SDG Investor Maps are created using an established methodology which combines secondary data research (on existing development needs, policy priorities, and market opportunities) with interviews/discussions with public and private sector stakeholders to verify findings and contribute new insights. The data are analyzed to distill Investment Opportunity Areas and data-backed business models. The findings of the Investor Maps are synthesized in an Excel template and uploaded into a dynamic online platform (upcoming late 2020) where investors can search for the market intelligence on investment opportunities by a variety of functionalities, including sectors, regions, SDGs as well as return profiles, market size and timeframes of investments that most interest them.

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The insights generated by the Rapid Assessment focus on possible immediate and medium-term contributions that private sector investors can make to help countries respond to and recover from the virus outbreak in the target countries. It employs a streamlined analytical approach anchored in the SDG Investor Map methodology and makes it possible for COs to generate additional time-sensitive insights to supplement an SDG Investor Map to mobilize private sector capital for COVID-19 recovery that advances the SDGs. While the rapid assessment gives quick insights, it does not on its own have the analytical rigor and standardized approach of a full SDG Investor Map: it is therefore not a stand-alone tool.

UNDP Namibia is seeking expert strategic consultancy services to support the research, analysis, synthesis, and stakeholder interviews required to create the Namibia SDG Investor Map.

B. Main duties and responsibilities:

Roles:

- Conduct the research and synthesis of the SDG Investor Map according the 8-step methodology
- Contribute to identify key documents and data sources
- Organize and conduct interviews with private sector to verify findings
- Support UNDP Namibia in conducting interviews and consultations with public sector stakeholders
- Support UNDP Namibia in identifying IOAs through co-organizing and co-leading the workshops required in steps 7-8

Expected outputs and deliverables:

- Summaries of research after steps 2, 4, 6, and 8 of the methodology
- Supporting materials for CO, as needed, such as interview guides, presentation materials, etc.
- SDG Investor Map final completed results spreadsheet with validated IOAs and data points

The company will work in collaboration with UNDP Country Office in Namibia.

Deliverables/ Outputs	Estimated Duration to Complete	Target Due Dates	Review and Approvals Required (Indicate designation of person who will review output and confirm acceptance)
Summaries of research after steps	One Week	7 September	Project Manager and CO Economist
2, 4, 6, and 8 of the methodology			
Supporting materials for CO, as	1 month	30 September	Project Manager and CO Economist
needed, such as interview guides,			
presentation materials, etc.			
SDG Investor Map final completed	3 months	20	Project Manager and CO economist
results spreadsheet with validated		November	
IOAs and data points			

C. Qualifications & Required Experience

• As part of your tender response, you must confirm compliance with any qualification requirements. A failure to comply with one or more such qualification requirements shall entitle UNDP to reject a tender response in full.

Agency profile requirements:

- Minimum five years of professional experience in economic research and strategy development
- Capability and proven experience in strong ingoing knowledge of market context, of national development needs, and economic/political priorities
- Familiarity with mixed methods research, particularly the navigation of statistical databases

Company should have qualified staff that meet the following basic requirements:

1. Analyst

Overall responsibilities:

- Undertake in-depth analysis of public and donor development statistics (e.g. human development databases, ease-of-doing-business data, private investment flows) at subsector and subregion level
- Support project Consultant in key desk research activities (e.g. reviewing national, subnational, and ministerial development plans; and assessing investment promotion strategies)
- Support project Consultant and Project Leader in preparing investor interviews (e.g. shaping interviewee longlist and performing background research on interviewees)
- Support the collation of insights from multiple research sources into a master document, ensuring that data collected is of comparable breadth and depth (testing for the mutual-exclusiveness of datapoints)

• Specific qualifications:

- Knowledge of the Sustainable Development Goals and of different approaches driven by the UNDS to accelerate private sector participation in the 2030 Agenda
- Familiarity with SDG Impact and with other activities undertaken in parallel to SDG Investor Maps (e.g. Impact Management, Impact Facilitation)
- Strong ingoing knowledge of market context, of national development needs, and economic/political priorities
- Familiarity with mixed methods research, particularly the navigation of statistical databases
- Fluency in local language
- 3-5 years experience in strategy consulting and/or economic research, with a focus on developing country contexts

2. Investor Specialist

Overall responsibilities:

- Undertake desk research (e.g. document review) and analysis across multiple steps of the Country Office Handbook methodology (sector analysis; subsector analysis; subregion analysis; investment opportunity area analysis)
- Lead structured interviews with local investors to deepen learnings from desk research and source additional insights on the 'investability' of long-listed opportunity areas
- Shape and guide the research agenda of the Analyst on the project team (e.g. defining key questions to address through data-driven research; prioritizing data sources to be explored)
- Lead the collation of insights from multiple research sources into a master document, ensuring that data collected is of comparable breadth and depth (testing for the mutual-exclusiveness of datapoints)

- Specific qualifications:
 - Knowledge of the Sustainable Development Goals and of different approaches driven by the UNDS to accelerate private sector participation in the 2030 Agenda
 - Familiarity with SDG Impact and with other activities undertaken in parallel to SDG Investor Maps (e.g. Impact Management, Impact Facilitation)
 - Strong ingoing knowledge of market context, of national development needs, and economic/ political priorities
 - Deep knowledge of the local investment landscape (particularly local GPs), and close familiarity with needs of global investors
 - Ability to undertake mixed methods research, particularly stakeholder interviews and the navigation of statistical databases
 - Ability to facilitate multi-stakeholder sessions
 - Fluency in local language
 - 5-10 years' experience in strategy consulting and/or economic research, with a focus on developing country contexts

General Professional Experience:

- At least 5-10 years of professional experience in the area of in strategy consulting and/or economic research, with a focus on developing country contexts
- The above listed are minimum requirements that the service provider has to meet by providing the CVs of the teams' expertise.
- D. Any other relevant information regarding the post (Evaluation Criteria, Weighting, etc.)

IV. INSTITUTIONAL ARRANGEMENTS / REPORTING RELATIONSHIPS

The consulting firm will work under the overall supervision of the Deputy Resident Representative in the UNDP Country Office in Namibia. Service provider will work closely with project manager and CO Economist.

RECOMMENDED PRESENTATION OF TECHNICAL PROPOSAL

Criteria for selection:

Upon the advertisement of the Procurement Notice, qualified individual is expected to submit both the Technical and Financial Proposals. Accordingly; Consultants will be evaluated based on Cumulative Analysis as per the following scenario:

- Responsive/compliant/acceptable, and
- Having received the highest score out of a pre-determined set of weighted technical and financial criteria specific to the solicitation. In this regard, the respective weight of the proposals are:
 - a. Technical Criteria weight is 70%

b. Financial Criteria weight is **30%**

Criteria	Points	Percentage
Qualification		10%
Master's Degree in Economics, with a focus on developing country contexts and or equivalent	10	
Experience		50%
5-10 years of work experience in the field of strategy consulting and/or economic research, with a focus on developing country contexts * 3 years – 10 * 3 - 5 year – 15 * >10 year - 30	40	
Experience working at UNDP and/or in the field of development * 1 years – 2 * 2 year – 5 * >3 year - 10	5	
Proven experience as an editor * 1 years – 2 * 2 year – 5 * >3 year - 10	5	
Competencies		10%
 Outstanding communication, networking and negotiation skills; Excellent computer skills and experience in preparing and maintaining communication materials; Demonstrated ability to work with minimum supervision, be dynamic, proactive and creative; Understanding of key human development issues; Displays cultural, gender, religion, race, nationality and age sensitivity and adaptability; Builds strong relationships with internal and external actors; Demonstrates openness to change and ability to manage 		
Technical Criteria *If necessary, interviews shall also be nducted as part of the technical evaluation to ascertain best value for money		70%
Financial Criteria – Lowest Price		30%

Total 100%	
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Payment Modalities:

The prospective service provider will indicate the cost of services in NAD dollars when applying for this consultancy.

The qualified consulting firm shall be remunerated for services upon certification of the completed tasks satisfactorily, as per the following payment schedule:

Instalment of Payment	Deliverables	Approval should be obtained	Percentage of Payment
1st Installment	Summaries of research after steps 2, 4, 6, and 8 of the methodology	UNDP	20%
2 nd Installment	Supporting materials for CO, as needed, such as interview guides, presentation materials, etc.	UNDP	50%
3 rd Installment	SDG Investor Map final completed results spreadsheet with validated IOAs and data points	UNDP	30%

III. Key Results Expected/Outputs

Roles:

- Conduct the research and synthesis of the SDG Investor Map according the 8-step methodology
- Contribute to identify key documents and data sources
- Organize and conduct interviews with private sector to verify findings
- Support UNDP Namibia in conducting interviews and consultations with public sector stakeholders
- Support UNDP Namibia in identifying IOAs through co-organizing and co-leading the workshops required in steps 7-8

Expected outputs and deliverables:

- Summaries of research after steps 2, 4, 6, and 8 of the methodology
- Supporting materials for CO, as needed, such as interview guides, presentation materials, etc.
- SDG Investor Map final completed results spreadsheet with validated IOAs and data points

The company will work in collaboration with UNDP Country Office in Namibia.

IV. Institutional Arrangements

Duration of Work: 3months

Duty Station: Namibia

Payment modality: Output based

Annex 4

General Terms and Conditions for Services

1.0 LEGAL STATUS:

The Contractor shall be considered as having the legal status of an independent contractor vis-à-vis the United Nations Development Programme (UNDP). The Contractor's personnel and sub-contractors shall not be considered in any respect as being the employees or agents of UNDP or the United Nations.

2.0 SOURCE OF INSTRUCTIONS:

The Contractor shall neither seek nor accept instructions from any authority external to UNDP in connection with the performance of its services under this Contract. The Contractor shall refrain from any action that may adversely affect UNDP or the United Nations and shall fulfill its commitments with the fullest regard to the interests of UNDP.

3.0 CONTRACTOR'S RESPONSIBILITY FOR EMPLOYEES:

The Contractor shall be responsible for the professional and technical competence of its employees and will select, for work under this Contract, reliable individuals who will perform effectively in the implementation of this Contract, respect the local customs, and conform to a high standard of moral and ethical conduct.

4.0 ASSIGNMENT:

The Contractor shall not assign, transfer, pledge or make other disposition of this Contract or any part thereof, or any of the Contractor's rights, claims or obligations under this Contract except with the prior written consent of UNDP.

5.0 SUB-CONTRACTING:

In the event the Contractor requires the services of sub-contractors, the Contractor shall obtain the prior written approval and clearance of UNDP for all sub-contractors. The approval of UNDP of a sub-contractor shall not relieve the Contractor of any of its obligations under this Contract. The terms of any sub-contract shall be subject to and conform to the provisions of this Contract.

6.0 OFFICIALS NOT TO BENEFIT:

The Contractor warrants that no official of UNDP or the United Nations has received or will be offered by the Contractor any direct or indirect benefit arising from this Contract or the award thereof. The Contractor agrees that breach of this provision is a breach of an essential term of this Contract.

7.0 INDEMNIFICATION:

The Contractor shall indemnify, hold and save harmless, and defend, at its own expense, UNDP, its officials, agents, servants and employees from and against all suits, claims, demands, and liability of any nature or

kind, including their costs and expenses, arising out of acts or omissions of the Contractor, or the Contractor's employees, officers, agents or sub-contractors, in the performance of this Contract. This provision shall extend, inter alia, to claims and liability in the nature of workmen's compensation, products liability and liability arising out of the use of patented inventions or devices, copyrighted material or other intellectual property by the Contractor, its employees, officers, agents, servants or sub-contractors. The obligations under this Article do not lapse upon termination of this Contract.

8.0 INSURANCE AND LIABILITIES TO THIRD PARTIES:

- **8.1** The Contractor shall provide and thereafter maintain insurance against all risks in respect of its property and any equipment used for the execution of this Contract.
- **8.2** The Contractor shall provide and thereafter maintain all appropriate workmen's compensation insurance, or the equivalent, with respect to its employees to cover claims for personal injury or death in connection with this Contract.
- **8.3** The Contractor shall also provide and thereafter maintain liability insurance in an adequate amount to cover third party claims for death or bodily injury, or loss of or damage to property, arising from or in connection with the provision of services under this Contract or the operation of any vehicles, boats, airplanes or other equipment owned or leased by the Contractor or its agents, servants, employees or sub-contractors performing work or services in connection with this Contract.
- **8.4** Except for the workmen's compensation insurance, the insurance policies under this Article shall:
 - **8.4.1** Name UNDP as additional insured;
 - **8.4.2** Include a waiver of subrogation of the Contractor's rights to the insurance carrier against the UNDP;
 - **8.4.3** Provide that the UNDP shall receive thirty (30) days written notice from the insurers prior to any cancellation or change of coverage.
 - **8.5** The Contractor shall, upon request, provide the UNDP with satisfactory evidence of the insurance required under this Article.

9.0 ENCUMBRANCES/LIENS:

The Contractor shall not cause or permit any lien, attachment or other encumbrance by any person to be placed on file or to remain on file in any public office or on file with the UNDP against any monies due or to become due for any work done or materials furnished under this Contract, or by reason of any other claim or demand against the Contractor.

10.0 TITLE TO EQUIPMENT:

Title to any equipment and supplies that may be furnished by UNDP shall rest with UNDP and any such equipment shall be returned to UNDP at the conclusion of this Contract or when no longer needed by the Contractor. Such equipment, when returned to UNDP, shall be in the same condition as when delivered to the Contractor, subject to normal wear and tear. The Contractor shall be liable to compensate UNDP for equipment determined to be damaged or degraded beyond normal wear and tear.

11.0 COPYRIGHT, PATENTS AND OTHER PROPRIETARY RIGHTS:

11.1 Except as is otherwise expressly provided in writing in the Contract, the UNDP shall be entitled to all intellectual property and other proprietary rights including, but not limited to, patents, copyrights, and trademarks, with regard to products, processes, inventions, ideas, know-how, or documents and other materials which the Contractor has developed for the UNDP under the

Contract and which bear a direct relation to or are produced or prepared or collected in consequence of, or during the course of, the performance of the Contract, and the Contractor acknowledges and agrees that such products, documents and other materials constitute works made for hire for the UNDP.

- 11.2 To the extent that any such intellectual property or other proprietary rights consist of any intellectual property or other proprietary rights of the Contractor: (i) that pre-existed the performance by the Contractor of its obligations under the Contract, or (ii) that the Contractor may develop or acquire, or may have developed or acquired, independently of the performance of its obligations under the Contract, the UNDP does not and shall not claim any ownership interest thereto, and the Contractor grants to the UNDP a perpetual license to use such intellectual property or other proprietary right solely for the purposes of and in accordance with the requirements of the Contract.
- 11.3 At the request of the UNDP; the Contractor shall take all necessary steps, execute all necessary documents and generally assist in securing such proprietary rights and transferring or licensing them to the UNDP in compliance with the requirements of the applicable law and of the Contract.
- Subject to the foregoing provisions, all maps, drawings, photographs, mosaics, plans, reports, estimates, recommendations, documents, and all other data compiled by or received by the Contractor under the Contract shall be the property of the UNDP, shall be made available for use or inspection by the UNDP at reasonable times and in reasonable places, shall be treated as confidential, and shall be delivered only to UNDP authorized officials on completion of work under the Contract.

12.0 USE OF NAME, EMBLEM OR OFFICIAL SEAL OF UNDP OR THE UNITED NATIONS:

The Contractor shall not advertise or otherwise make public the fact that it is a Contractor with UNDP, nor shall the Contractor, in any manner whatsoever use the name, emblem or official seal of UNDP or THE United Nations, or any abbreviation of the name of UNDP or United Nations in connection with its business or otherwise.

13.0 CONFIDENTIAL NATURE OF DOCUMENTS AND INFORMATION:

Information and data that is considered proprietary by either Party and that is delivered or disclosed by one Party ("Discloser") to the other Party ("Recipient") during the course of performance of the Contract, and that is designated as confidential ("Information"), shall be held in confidence by that Party and shall be handled as follows:

- **13.1** The recipient ("Recipient") of such information shall:
 - **13.1.1** use the same care and discretion to avoid disclosure, publication or dissemination of the Discloser's Information as it uses with its own similar information that it does not wish to disclose, publish or disseminate; and,
 - **13.1.2** use the Discloser's Information solely for the purpose for which it was disclosed.
- 13.2 Provided that the Recipient has a written agreement with the following persons or entities requiring them to treat the Information confidential in accordance with the Contract and this Article 13, the Recipient may disclose Information to:
 - **13.2.1** any other party with the Discloser's prior written consent; and,
 - **13.2.2** the Recipient's employees, officials, representatives and agents who have a need to know such Information for purposes of performing obligations under the Contract, and

employees officials, representatives and agents of any legal entity that it controls controls it, or with which it is under common control, who have a need to know such Information for purposes of performing obligations under the Contract, provided that, for these purposes a controlled legal entity means:

- **13.2.2.1** a corporate entity in which the Party owns or otherwise controls, whether directly or indirectly, over fifty percent (50%) of voting shares thereof; or,
- 13.2.2.2 any entity over which the Party exercises effective managerial control; or,
- 13.2.2.3 for the UNDP, an affiliated Fund such as UNCDF, UNIFEM and UNV.
- 13.3 The Contractor may disclose Information to the extent required by law, provided that, subject to and without any waiver of the privileges and immunities of the United Nations, the Contractor will give the UNDP sufficient prior notice of a request for the disclosure of Information in order to allow the UNDP to have a reasonable opportunity to take protective measures or such other action as may be appropriate before any such disclosure is made.
- 13.4 The UNDP may disclose Information to the extent as required pursuant to the Charter of the UN, resolutions or regulations of the General Assembly, or rules promulgated by the Secretary-General.
- 13.5 The Recipient shall not be precluded from disclosing Information that is obtained by the Recipient from a third party without restriction, is disclosed by the Discloser to a third party without any obligation of confidentiality, is previously known by the Recipient, or at any time is developed by the Recipient completely independently of any disclosures hereunder.
- These obligations and restrictions of confidentiality shall be effective during the term of the Contract, including any extension thereof, and, unless otherwise provided in the Contract, shall remain effective following any termination of the Contract.

14.0 FORCE MAJEURE; OTHER CHANGES IN CONDITIONS

- 14.1 In the event of and as soon as possible after the occurrence of any cause constituting force majeure, the Contractor shall give notice and full particulars in writing to the UNDP, of such occurrence or change if the Contractor is thereby rendered unable, wholly or in part, to perform its obligations and meet its responsibilities under this Contract. The Contractor shall also notify the UNDP of any other changes in conditions or the occurrence of any event that interferes or threatens to interfere with its performance of this Contract. On receipt of the notice required under this Article, the UNDP shall take such action as, in its sole discretion; it considers to be appropriate or necessary in the circumstances, including the granting to the Contractor of a reasonable extension of time in which to perform its obligations under this Contract.
- 14.2 If the Contractor is rendered permanently unable, wholly, or in part, by reason of force majeure to perform its obligations and meet its responsibilities under this Contract, the UNDP shall have the right to suspend or terminate this Contract on the same terms and conditions as are provided for in Article 15, "Termination", except that the period of notice shall be seven (7) days instead of thirty (30) days.
- **14.3** Force majeure as used in this Article means acts of God, war (whether declared or not), invasion, revolution, insurrection, or other acts of a similar nature or force.
- 14.4 The Contractor acknowledges and agrees that, with respect to any obligations under the Contract that the Contractor must perform in or for any areas in which the UNDP is engaged in, preparing to engage in, or disengaging from any peacekeeping, humanitarian or similar operations, any delays or failure to perform such obligations arising from or relating to harsh conditions within

such areas or to any incidents of civil unrest occurring in such areas shall not, in and of itself, constitute force majeure under the Contract..

15.0 TERMINATION

- **15.1** Either party may terminate this Contract for cause, in whole or in part, upon thirty (30) days notice, in writing, to the other party. The initiation of arbitral proceedings in accordance with Article 16.2 ("Arbitration"), below, shall not be deemed a termination of this Contract.
- 15.2 UNDP reserves the right to terminate without cause this Contract at any time upon 15 days prior written notice to the Contractor, in which case UNDP shall reimburse the Contractor for all reasonable costs incurred by the Contractor prior to receipt of the notice of termination.
- 15.3 In the event of any termination by UNDP under this Article, no payment shall be due from UNDP to the Contractor except for work and services satisfactorily performed in conformity with the express terms of this Contract.
- 15.4 Should the Contractor be adjudged bankrupt, or be liquidated or become insolvent, or should the Contractor make an assignment for the benefit of its creditors, or should a Receiver be appointed on account of the insolvency of the Contractor, the UNDP may, without prejudice to any other right or remedy it may have under the terms of these conditions, terminate this Contract forthwith. The Contractor shall immediately inform the UNDP of the occurrence of any of the above events.

16.0 SETTLEMENT OF DISPUTES

- **16.1 Amicable Settlement**: The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of this Contract or the breach, termination or invalidity thereof. Where the parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the parties.
- 16.2 Arbitration: Any dispute, controversy, or claim between the Parties arising out of the Contract or the breach, termination, or invalidity thereof, unless settled amicably under Article 16.1, above, within sixty (60) days after receipt by one Party of the other Party's written request for such amicable settlement, shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining. The decisions of the arbitral tribunal shall be based on general principles of international commercial law. For all evidentiary questions, the arbitral tribunal shall be guided by the Supplementary Rules Governing the Presentation and Reception of Evidence in International Commercial Arbitration of the International Bar Association, 28 May 1983 edition. The arbitral tribunal shall be empowered to order the return or destruction of goods or any property, whether tangible or intangible, or of any confidential information provided under the Contract, order the termination of the Contract, or order that any other protective measures be taken with respect to the goods, services or any other property, whether tangible or intangible, or of any confidential information provided under the Contract, as appropriate, all in accordance with the authority of the arbitral tribunal pursuant to Article 26 ("Interim Measures of Protection") and Article 32 ("Form and Effect of the Award") of the UNCITRAL Arbitration Rules. The arbitral tribunal shall have no authority to award punitive damages. In addition, unless otherwise expressly provided in the Contract, the arbitral tribunal shall have no authority to award interest in excess of the London Inter-Bank Offered Rate ("LIBOR") then prevailing, and any such interest

shall be simple interest only. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such dispute, controversy, or claim.

17.0 PRIVILEGES AND IMMUNITIES:

Nothing in or relating to this Contract shall be deemed a waiver, express or implied, of any of the privileges and immunities of the United Nations, including its subsidiary organs.

18.0 TAX EXEMPTION

- 18.1 Section 7 of the Convention on the Privileges and Immunities of the United Nations provides, interalia that the United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize the United Nations exemption from such taxes, duties or charges, the Contractor shall immediately consult with the UNDP to determine a mutually acceptable procedure.
- Accordingly, the Contractor authorizes UNDP to deduct from the Contractor's invoice any amount representing such taxes, duties or charges, unless the Contractor has consulted with the UNDP before the payment thereof and the UNDP has, in each instance, specifically authorized the Contractor to pay such taxes, duties or charges under protest. In that event, the Contractor shall provide the UNDP with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

19.0 CHILD LABOUR

- 19.1 The Contractor represents and warrants that neither it, nor any of its suppliers is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical mental, spiritual, moral or social development.
- Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, at no cost to UNDP.

20.0 MINES:

20.1 The Contractor represents and warrants that neither it nor any of its suppliers is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.

20.2 Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind of UNDP.

21.0 OBSERVANCE OF THE LAW:

The Contractor shall comply with all laws, ordinances, rules, and regulations bearing upon the performance of its obligations under the terms of this Contract.

22.0 SEXUAL EXPLOITATION:

- 22.1 The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by it or by any of its employees or any other persons who may be engaged by the Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all appropriate measures to prohibit its employees or other persons engaged by it from, exchanging any money, goods, services, offers of employment or other things of value, for sexual favors or activities, or from engaging in any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNDP to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.
- 22.2 The UNDP shall not apply the foregoing standard relating to age in any case in which the Contractor's personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of eighteen years with whom sexual activity has occurred and in which such marriage is recognized as valid under the laws of the country of citizenship of such Contractor's personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.

23.0 AUTHORITY TO MODIFY:

Pursuant to the Financial Regulations and Rules of UNDP, only the UNDP Authorized Official possesses the authority to agree on behalf of UNDP to any modification of or change in this Contract, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in this Contract shall be valid and enforceable against UNDP unless provided by an amendment to this Contract signed by the Contractor and jointly by the UNDP Authorized Official.