



REQUEST FOR QUOTATION (RFQ) (Services)

UNDP Zambia Lusaka	DATE: September 7, 2020
	REFERENCE: RFQ/036/2020

Dear Sir / Madam:

We kindly request you to submit your quotation for Servicing of Yamaha motor bikes, as detailed in Annex 1 of this RFQ. When preparing your quotation, please be guided by the form attached hereto as Annex 2.

Quotations may be submitted on or before September 14, 2020, 17:00hrs via (choose appropriate box) ☒ *e-mail*, ☐ *courier mail* or ☐ *facsimile* to the address below:

United Nations Development Programme
UN House, Alick Nkhata Road, Longacres Lusaka
ATT: Procurement Unit
procurement.zm@undp.org

Quotations submitted by email must be limited to a maximum of 10MB, virus-free and no more than 5 email transmissions. They must be free from any form of virus or corrupted contents, or the quotations shall be rejected.

It shall remain your responsibility to ensure that your quotation will reach the address above on or before the deadline. Quotations that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If you are submitting your quotation by email, kindly ensure that they are signed and in the .pdf format, and free from any virus or corrupted files.

Please take note of the following requirements and conditions pertaining to the supply of the abovementioned good/s:

Exact Address/es of Delivery Location/s (identify all, if multiple)	<input checked="" type="checkbox"/> Various Locations indicated in Annex 1
Latest Expected Completion Date and Time <i>(if delivery time exceeds this, quote may be rejected by UNDP)</i>	<input checked="" type="checkbox"/> 2-3 weeks from the issuance of the Purchase Order (PO)
Preferred Currency of Quotation ¹	<input checked="" type="checkbox"/> Local Currency : ZMW
Value Added Tax on Price Quotation ²	<input checked="" type="checkbox"/> Must be exclusive of VAT and other applicable indirect taxes
Deadline for the Submission of Quotation	COB, <i>Monday, September 14, 2020 and 17:00hrs</i>
All documentations, including catalogs, instructions and operating manuals, shall be in this language	<input checked="" type="checkbox"/> English
Documents to be submitted ³	<input checked="" type="checkbox"/> Duly Accomplished Form as provided in Annex 2, and in accordance with the list of requirements in Annex 1;
Period of Validity of Quotes starting the Submission Date	<input checked="" type="checkbox"/> 60 days In exceptional circumstances, UNDP may request the Vendor to extend the validity of the Quotation beyond what has been initially indicated in this RFQ. The Proposal shall then confirm the extension in writing, without any modification whatsoever on the Quotation.
Partial Quotes	<input checked="" type="checkbox"/> permitted Vendors are allowed to quote for one or more lots.
Payment Terms ⁴	<input checked="" type="checkbox"/> 100% upon complete delivery of goods <input type="checkbox"/> Others <i>[pls. specify]</i>

¹ Local vendors must comply with any applicable laws regarding doing business in other currencies. Conversion of currency into the UNDP preferred currency, if the offer is quoted differently from what is required, shall be based only on UN Operational Exchange Rate prevailing at the time of UNDP's issuance of Purchase Order.

² This must be reconciled with the INCO Terms required by the RFQ. Furthermore, VAT exemption status varies from one country to another. Pls. tick whatever is applicable to the UNDP CO/BU requiring the goods.

³ First 2 items in this list are mandatory for the supply of imported goods

⁴ UNDP preference is not to pay advanced amount upon signing of contract. If vendor strictly requires advanced payment, it will be limited only up to 20% of the total price quoted. For any higher percentage, or advanced payment of \$30,000 or higher, UNDP shall require the vendor to submit a bank guarantee or bank cheque payable to UNDP, in the same amount as the advanced payment made by UNDP to the vendor.

<p>Evaluation Criteria [check as many as applicable]</p>	<p><input checked="" type="checkbox"/> Technical responsiveness/Full compliance to requirements and lowest price⁵ Comprehensiveness of after-sales services</p> <p><input checked="" type="checkbox"/> Full acceptance of the PO/Contract General Terms and Conditions [this is a mandatory criteria and cannot be deleted regardless of the nature of services required]</p> <p><input type="checkbox"/> Earliest Delivery / Shortest Lead Time⁶</p> <p><input type="checkbox"/> Others [pls. specify]</p> <p>The evaluation will be undertaken in line with the following: PRELIMINARY EXAMINATION The Preliminary evaluation shall assess bid documentation for compliance with the following</p> <ul style="list-style-type: none"> • Duly Accomplished Form as provided in Annex 2, and in accordance with the list of requirements in Annex 1; • Company profile with previous minimum Two years experience in supply and servicing of Yamaha machines or related items.; • Proposed delivery Period • Latest certificate of Incorporation ; • Valid Tax Clearance; Bid submitted before deadline. • Yamaha authorization/ dealership certificate • Bid Submission Form – signed by authorized person. • The vendor proposal meets the bid validity 60 days. <p>TECHNICAL EVALUATION</p> <ul style="list-style-type: none"> • Full compliance of Bid to the Technical specifications including the warranty and after sale services; <p>FINANCIAL EVALUATION Financial offers of the technically responsive bid(s) shall be compared against the lowest bid as well as internal cost estimates and ranked. The lowest priced technically responsive bid shall be recommended for contract/PO award.</p>
--	--

⁵ UNDP reserves the right not to award the contract to the lowest priced offer, if the second lowest price among the responsive offer is found to be significantly more superior, and the price is higher than the lowest priced compliant offer by not more than 10%, and the budget can sufficiently cover the price difference. The term “more superior” as used in this provision shall refer to offers that have exceeded the pre-determined requirements established in the specifications.

⁶ This shall be used for time-critical and/or exigent requirements (e.g., post-crisis emergencies, elections, etc.).

UNDP will award to:	<input type="checkbox"/> One and only one supplier <input checked="" type="checkbox"/> One or more Supplier, depending on the following factors: <i>[Clarify fully how and why will this be achieved. Please do not choose this option without indicating the parameters for awarding to multiple Suppliers]</i>
Type of Contract to be Signed	<input checked="" type="checkbox"/> Purchase Order <input type="checkbox"/> Contract Face Sheet (Goods and-or Services) UNDP (this template is also utilised for Long-Term Agreement ⁷ and if LTA will be signed, specify the document that will trigger the call-off. E.g., PO, etc.) <input type="checkbox"/> Other Type/s of Contract <i>[pls. specify]</i>
Contract General Terms and Conditions	<input type="checkbox"/> General Terms and Conditions for contracts (goods and/or services) <input checked="" type="checkbox"/> General Terms and Conditions for de minimis contracts (services only, less than \$50,000) Applicable Terms and Conditions are available at http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html
Special conditions of Contract	<input type="checkbox"/> Cancellation of PO/Contract if the delivery/completion is delayed by <i>[indicate number of days]</i> <input type="checkbox"/> Others as per TORs
Conditions for Release of Payment	<input checked="" type="checkbox"/> Upon certification of received services by UNDP
Annexes to this RFQ ⁸	<input checked="" type="checkbox"/> Specifications of the Goods Required (Annex 1) <input checked="" type="checkbox"/> Form for Submission of Quotation (Annex 2) <input checked="" type="checkbox"/> General Terms and Conditions / Special Conditions: http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html <input type="checkbox"/> Others <i>[pls. specify, if any]</i> Non-acceptance of the terms of the General Terms and Conditions (GTC) shall be grounds for disqualification from this procurement process.

⁷ Minimum of one (1) year period and may be extended up to a maximum of three (3) years subject to satisfactory performance evaluation

⁸ Where the information is available in the web, a URL for the information may simply be provided.

Contact Person for Inquiries (Written inquiries only) ⁹	ATT: Procurement <i>procurement.zm@undp.org</i> Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.
---	--

Goods offered shall be reviewed based on completeness and compliance of the quotation with the minimum specifications described above and any other annexes providing details of UNDP requirements.

The quotation that complies with all of the specifications, requirements and offers the lowest price, as well as all other evaluation criteria indicated, shall be selected. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price (obtained by multiplying the unit price and quantity) shall be re-computed by UNDP. The unit price shall prevail and the total price shall be corrected. If the supplier does not accept the final price based on UNDP's re-computation and correction of errors, its quotation will be rejected.

After UNDP has identified the lowest price offer, UNDP reserves the right to award the contract based only on the prices of the goods in the event that the transportation cost (freight and insurance) is found to be higher than UNDP's own estimated cost if sourced from its own freight forwarder and insurance provider.

At any time during the validity of the quotation, no price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the quotation. At the time of award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Purchase Order that will be issued as a result of this RFQ shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a quotation implies that the vendor accepts without question the General Terms and Conditions of UNDP indicated above - <http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html> .

UNDP is not bound to accept any quotation, nor award a contract/Purchase Order, nor be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.

Please be advised that UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a purchase order or contract in a competitive procurement

⁹ This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.

process. **In the event that** you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:

<http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/>

UNDP encourages every prospective Vendor to avoid and prevent conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its suppliers to adhere to the UN Supplier Code of Conduct found in this link : http://www.un.org/depts/ptd/pdf/conduct_english.pdf

Thank you and we look forward to receiving your quotation.

Sincerely yours,

Procurement Unit

Technical Specifications

Annex 1

The vendor should be able to supply the following at the listed locations:

1. Consumerables
2. Service parts (Spark plugs, filters e.t.c)

LOT 1

Eastern Province

District	Location	No. of Motor Bikes
Mambwe	Farmers Training Center, Jumbe	11
	Msoro old Post Office	3
Chama	Farmers Training Center (FTC) in Chama central Camp	25
Nyimba	Nyimba Farmer Training Centre (FTC)	16
Total Motor Bikes		55

LOT 2

Lusaka Province

District	Location	No. of Motor Bikes
Rufunsa	Nyangwena	7
	Rufunsa	5
Luangwa	Kaunga Farmer Training Centre (FTC)	9
Chirundu	Lusitu Agiruclutre Office, 22KM from Siavonga Junction along Siavonga Road.	4
	Chirundu District Agriculture Office, Chirundu Boarder, next to Dreamland lodge	2
Chongwe	Lwiimba	4
	Chongwe District Office (MoA)	7
	Chinkulu	2
	Palabana	4
Total Motor Bikes		44

LOT 3**Southern province**

District	Location	No. of Motor Bikes
Gwembe	Munyumbwe	8
	Gwembe central	7
Siavonga	Ministry of Agriculture District Office	4
	Chaanga Camp	4
Namwala	Niko Centre	10
	Farmers Training Institute(Boma)	5
Kazungula	Sicili MOA Offices, Moomba	1
	Zimba District	6
	MOA Offices, Livingstone	12
	Total Motor Bikes	57

LOT 4**Western province**

District	Location	No. of Motor Bikes
Sesheke	District Agriculture Office, Boma Central	13
Mulobezi	Machile	5
	Bwina	3
Senanga	Senanga Boma	12
Sioma	Nangweshi Farmers Training Center (FTC)	3
Total Motor Bikes		36

LOT 5
Muchinga province

District	Location	No. of Motor Bikes
Mafinga	Muyombe	5
	Mwenewisi	4
	Thendele Block Office	9
	Total Motor Bikes	18

Annex 2

FORM FOR SUBMITTING SUPPLIER'S QUOTATION¹⁰

(This Form must be submitted only using the Supplier's Official Letterhead/Stationery¹¹)

We, the undersigned, hereby accept in full the UNDP General Terms and Conditions, and hereby offer to supply the items listed below in conformity with the specification and requirements of UNDP as per RFQ Reference No. 036/2020:

TABLE 1 : Offer to Service Yamaha Motor bikes Compliant with Specifications and Requirements

LOT 1 Eastern Province

No.	Specifications	Number	Unit price (ZMW)	Total price per item
	Yamaha Motor bikes	55		
1	Spark plugs			
2	Oil Filter			
3	Fuel Filter			
4	Consumeables (oil, etc)			
5	Labour			
	Total Final and All-Inclusive Price Quotation			

LOT 2 Lusaka Province

No.	Specifications	Number	Unit price (ZMW)	Total price per item
	Yamaha Motor bikes	44		
1	Spark plugs			
2	Oil Filter			
3	Fuel Filter			
4	Consumeables (oil, etc)			
5	Labour			
	Total Final and All-Inclusive Price Quotation			

¹⁰ This serves as a guide to the Supplier in preparing the quotation and price schedule.

¹¹ Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

LOT 3 Southern Province

No.	Specifications	Number	Unit price (ZMW)	Total price per item
	Yamaha Motor bikes	57		
1	Spark plugs			
2	Oil Filter			
3	Fuel Filter			
4	Consumeables (oil, etc)			
5	Labour			
	Total Final and All-Inclusive Price Quotation			

LOT 4 Western Province

No.	Specifications	Number	Unit price (ZMW)	Total price per item
	Yamaha Motor bikes	36		
1	Spark plugs			
2	Oil Filter			
3	Fuel Filter			
4	Consumeables (oil, etc)			
5	Labour			
	Total Final and All-Inclusive Price Quotation			

LOT 5 Muchinga Province

No.	Specifications	Number	Unit price (ZMW)	Total price per item
	Yamaha Motor bikes	18		
1	Spark plugs			
2	Oil Filter			
3	Fuel Filter			
4	Consumeables (oil, etc)			
5	Labour			
	Total Final and All-Inclusive Price Quotation			

TABLE 2: Offer to Comply with Other Conditions and Related Requirements

Other Information pertaining to our Quotation are as follows :	Your Responses		
	<i>Yes, we will comply</i>	<i>No, we cannot comply</i>	<i>If you cannot comply, pls. indicate counter proposal</i>
Delivery			
Validity of Quotation			
All Provisions of the UNDP General Terms and Conditions			

All other information that we have not provided automatically implies our full compliance with the requirements, terms and conditions of the RFQ.

[Name and Signature of the Supplier's Authorized Person]
[Designation]
[Date]