

REQUEST FOR PROPOSAL (RFP)

	DATE: September 24, 2020
NAME & ADDRESS OF FIRM	REFERENCE: UNDP-RFP-2020-137-
	readvertised
	ORPS: 2507

Dear Sir / Madam:

We kindly request you to submit your Proposal for **"Planning and Organizing Five Search and Rescue Trainings in Sindh and Balochistan".** Please be guided by the form attached hereto as Annex 2, in preparing your Proposal.

Your proposal should be submitted through e-Tendering online system by or before the deadline of **Thursday, 8th October 2020 12:30 PM PST OR 3:30 AM EDT** indicated in <u>https://etendering.partneragencies.org</u>.

Detailed instructions on how to register, submit, modify or cancel a bid in the e-Tendering system are provided in the eTendering system Bidder User Guide and Instructional videos available on this link: http://www.undp.org/content/undp/en/home/operations/procurement/business/procurementnotices/resources/

Your Proposal must be expressed in the English, and valid for a minimum period of 90 days.

You are kindly requested to indicate whether your company intends to submit a Proposal by clicking on "Accept Invitation" button no later than **wednesday**, **30**th **September 2020** [12:30 PM Pakistan Standard Time OR 3:30 AM EDT]. If that is not the case, UNDP would appreciate your indicating the reason, for our records.

In the course of preparing your Proposal, it shall remain your responsibility to ensure that it is submitted through the e-Tendering system on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If there is requirement of any clarification related to this RFP, kindly send queries to pakistan.procurement.info@undp.org.

Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

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The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best value for money shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail and the total price shall be corrected. If the Service Provider does not accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract or Purchase Order that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex 4.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract or Purchase Order, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:

http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/

UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link: http://www.un.org/depts/ptd/pdf/conduct_english.pdf

Thank you and we look forward to receiving your Proposal.

Sincerely yours,

23-Sep-2020

For Aliona Niculita Resident Representative a.i.

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Description of Requirements

Context of the Requirement	Hiring of Firm for planning and organizing five (5) search and rescue (SAR) trainings in Sindh and Balochistan (3 trainings to be conducted in karachi and 2 in Gawadar)
Brief Description of the Required Services	Over the past 20 years, UNDP has been extending support to the Government of Pakistan in shifting its focus from relief to the resilience approach, which seeks to reduce risks, mitigate disaster impact and undertake disaster preparedness. UNDP has also been supporting national, subnational and district governments in developing institutional capacity for systematic disaster risk management.
	UNDP in Pakistan has played a crucial role in promoting knowledge on earthquake and tsunami risk reduction for more than two decades. UNDP is implementing a project titled "Strengthening tsunami and earthquake preparedness in coastal areas of Pakistan", with financial assistance from Government of Japan. UNDP is closely working with NDMA, Sindh and Balochistan PDMAs, PMD and other stakeholders for policy discourse on the existing capacity and institutional arrangements of different agencies involved in disaster risk preparedness and response in the coastal areas.
	Tsunami is considered as rapid onset hazard that provides very little time if its generated by nearby source and leaves devasting inland impacts. On the 1000 km coastline of Pakistan, number of maritime agencies exist for defence purposes and play active role in relief operation in case any natural disaster hits coastal belt. Therefore, there is need to strengthen the capacity of PDMAs and district administrations of coastal areas for carrying out appropriate relief, search and rescue operation as first responders in their respective jurisdiction.
	UNDP is closely working with PDMAs and district administration of Sindh and Balochistan and intends to provide technical five search and resuce trainings to the hundard (100) government officials on carrying out relief, search & rescue operations. The train cadre under this activity will indirectly benefit whole population of these three districts Karachi West, Malir and Gwadar.
	Under the proposed project, UNDP intends to enagage a firm/organization to organize five well- organized search and resuce trainings based on a model that covers basic search and rescue, first aid, medical emergency, fire and water rescue for an efficient response during tsunami or any other coastal hazard.
List and	Expected Outputs / Deliverables, timeframe for the work
Description of Expected Outputs to be Delivered	Outcome: The firm/organization is expected to organize five well-organized search and resuce trainings based on a model that covers basic search and rescue, first aid and medical emergency, fire and water rescue methods for an efficient response during tsunami or any other coastal hazard.

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	Sr#	Deliverables	Action Required	Estimated Timelines	% Payment					
	1	Inception report including workplan for the trainings and brief description of each segment of training		30 October 2020	20					
	2	Comprehensive training manual for SAR	Training manual on SAR covering basic search and rescue, first aid , medical emergency, fire and water rescue	30 Novermber 2020	20%					
	3	Completion report of three (1,2,3) SAR trainings	Carry out trainings and produce a report following completion, detailing activities, outcomes, and challenges. Pre and post training assessment forms filled by participants.	30 Decemeber 2020	20%					
	4	Completion report of Fourth and Fifth training	Carry out trainings and produce a report following completion, detailing activities, outcomes, and challenges, Pre and post training assessment forms filled by participants	15 January 2021	20%					
	5	Final Report	Final report of the assigment following completion, detailing activities, outcomes, and challenges	15 February 2021	20%					
	Total				100%					
Person to Supervise the Work/Performan te of the Service Provider	Nation	al Project Manager (Tsu	nami & Earthquake Prepardness F	Project, UNDP)						
requency of	Bi-monthly									
Reporting Progress Reporting Requirements	Deliverables based.									
ocation of work	⊠ Sind	h & Baluchistan			Sindh & Baluchistan					

Expected duration of work	The entire assignment must be completed within a maximum of three (03) months after issuance of signing of contract.
	1. Three (03) months effective from the date of signing of contract.
	2. Trainings and reporting must be completed by Feb15, 2021.
	 3. UNDP will not provide office space, laptops, or equipment for this assignment to trainers. Consulting firm/trainers shall arrange their own travel and accomodation for duration of the assignment. 4. Firm/Organization shall be responsible for arrangement for training halls, travel of participants, refreshements and other costs related to the training venue.
Target start date	30 th Oct, 2020
Latest completion date	Feb 2021
Travels Expected	Yes to Karachi and Gwadar
Special Security	Note: UNDP will not be liable to provide the security to the selected firm and it is the responsibility
Requirements	of the selected firm to arrange the security of its employees.
Facilities to be	
Provided by	No
UNDP (i.e., must	
be excluded from	
Price Proposal)	
Implementation Schedule	⊠ Required
indicating	
breakdown and	
timing of	
activities/sub-	
activities	
Names and	⊠ Required
curriculum vitae	
of individuals	
who will be	
involved in	
completing the	
services	
Currency of Proposal	□ Local Currency [PAK RUPEES]
Value Added Tax	Image: Second Secon
on Price Proposal	(the invoice submitted should indicate the price and tax portion separately).
	Further, United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental

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		ntractor shall immedia	the United Nations exemption fro tely consult with the UNDP to c		
Validity Period of Proposals (Counting for the last day of submission of quotes) Partial Quotes Payment Terms	Propo the ex	eptional circumstances sal beyond what has be	, UNDP may request the Proposi en initially indicated in this RFP. but any modification whatsoever of hedule	The Propo	sal shall then confirm
	Sr#	Deliverables	Action Required	% Paymen t	Condition for Release of Payment
	1	Inception report including workplan for the trainings and brief description of each segment of training	Develop a detailed inception report and training for SAR, with a breakdown of all activities required	20%	Within thirty (30) days from the date of meeting the following conditions: a) UNDP's
	2	Comprehensive training manual for SAR	Training manual on SAR covering basic search and rescue, first aid and medical emergency, fire and water rescue methods	20%	written acceptance (i.e., not mere receipt) of the quality of the
	3	Completion report of three (1,2,3) trainings	Carry out trainings and produce a report following completion, detailing activities, outcomes, and challenges. Pre and post training assessment forms filled by participants.	20%	outputs; and b) Receipt of invoice from the Service Provider
	4	Completion report of Fourth and Fifth Training	Carry out trainings and produce a report following completion, detailing activities, outcomes, and challenges, Pre and post training assessment forms filled by participants	20%	
	5	Final Report	Final report of the assigment following completion,	20%	

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			detailing activities, outcomes,			
	.		and challenges			
	Tota		100 %			
Person(s) to review/inspect/ approve outputs/complet ed services and authorize the disbursement of	Natio	nal Project Manager (Tsı	unami & Earthquake Prepardness P	Project, UNE	DP)	
payment						
Type of Contract		chase Order				
to be Signed	_	itract for Professional Se	arvices			
5						
Criteria for Contract Award	Where I Full manda	 Highest Combined Score (based on the 70% technical offer and 30% price weight distribution) Where the minimum passing score of technical proposal is 70%. Full acceptance of the UNDP Contract General Terms and Conditions (GTC). This is a mandatory criterion and cannot be deleted regardless of the nature of services required. Non-acceptance of the GTC may be grounds for the rejection of the Proposal. 				
Criteria for the	Techn	ical Evaluation Criteria				
Assessment of						
Proposal	Summary Wei				Points Obtainable	
	Expe	rtise of firm/organizatior	n/institute	30%	210	
	Propo	osed methodology, appr	roach and implementation plan	45%	315	
	Mana	agement Structure and K	(ev Personnel			
		5	7	25%	175	
	Tota	1			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	TOtal	1		100`	700	
	Form :	1 Technical Prop	posal Evaluation		Points obtainable	
	Expert	tise of the Firm/Organiza	ation			
	1.1	Reputation of Organiz Industry Standing.	ation and Staff / Credibility / Re	liability /	20	
	1.2		tory performance certificate along nment (each certificate carries 10 n		30	

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	Management Structure and Key P	ersonnel 100	
Tech Forr		ersonnal	C
			315
2.2	Is the proposal well defined, concise and incorporates impact COVID-19 for task execution? organanzing SAR Trainings ? ((and concise approach)		115
2.1	detail and do they correspond to the Terms of References? e.g. Proposed Methodology & Approach, including work plan demonstrating knowledge of emergency response (100 mar experience of planning and organizing SAR trainings in Pakis marks)	ks) and tan (100	
	Have the important aspects of the task been addressed in su		200
	Proposed Methodology, Approach and Implementa	tion Plan	
Forn	n 2 Technical Proposal Evaluation		Points Obtainabl
			210
1.8	Relevant Experience: Minimum three relevant Contracts National/Multinational Organizations (Provide proof of s with name of the organization and amount of contract (10 for each contract).	ervice	30
	(10 marks for each Audited statement).		
1.4	Financial Stability: Financial stability (Last three years Audited Accounts (2016) and 2017-2018, 2018-2019). Current Ratio should be more t	-	30
1.3	Demonstrated relevant experience of firm. (20 marks each year) Five (5) years of professional experience in Search and Resc (including water search and rescue) trainings (each year car 20 marks)		100
	Experience and Links/Networks:		

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Contact Person for Inquiries	pakistan.procurement.info@undp.org
(Written inquiries only)	Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.
Minimum Eligibility Criteria	 Three relevant Contracts with National/Multinational Organizations (please attach copies of contracts).
	2. Profile of the company/firm along with details of employee, CVs of key professionals and available facilities/expertise.
	3. Three satisfactory performance certificates along with duration of each assignment
	4. Proof of financial stability such as Audited Financial Statements along with the auditor's report for the last three years (2016-17, 2017-18 & 2018-19) along with Bank statements/certificates indicating financial standing.
	 Firm's valid registration with Income Tax/Sales Tax Department please share NTN and STN certificates.
	6. An affidavit on stamp paper that the company/firm has never been black listed by any institution / department / agency and that it has not been involved in litigation with any of its clients.
	7. Copy of business registration certificate along with the articles and memorandum of association.
Deadline for	Thursday 8th Oct 2020 (12:30 PM Pakistan standard Time or 3:30 AM EDT)
Submission	Please note:
	 Date and time visible on the main screen of event (on e-tendering portal) will be final and prevail over any other closing time indicated elsewhere, in case they are different. Please also note that the bid closing time shown in the PDF file generated by the system is not accurate due to a technical glitch that we will resolve soon. The correct bid closing time is as indicated in the e-tendering portal and system will not accept any bid after that time. It is the responsibility of the bidder to make sure bids are submitted within this deadline. UNDP will not accept any bid that is not submitted directly in the system. Try to submit your bid a day prior or well before the closing time. Do not wait until last minute. If you face any issue in submitting your bid at the last minute, UNDP may not be able to assist.

Electronic submission (eTendering) requirements	 Technical and financial proposals should be submitted in separate PDF files File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard. All files must be free of viruses and not corrupted. Password for financial proposal must not be provided to UNDP until requested by UNDP (see notes below)
	 Important Notes for financial proposal: The proposer is required to prepare and submit the financial proposal in a password protected PDF file separate from the rest of the proposal submission as indicated in the instructions to proposers. Password for financial proposal must not be provided to UNDP until it is formally requested by UNDP focal point indicated below: <u>ali.saeed@undp.org</u> While entering financial proposal in the e-tendering system, always mention your bid price as PKR 1. Please do not mention the value of your financial proposal in the e-tendering system. It should only be mentioned in the password protected file/ attachment of financial proposal. The proposals of those organizations who would reveal their financial proposal value in the e-tendering system will be considered as disgualified.
Pre-proposal conference	N/A

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Annex 2

FORM FOR SUBMITTING SERVICE PROVIDER'S PROPOSAL

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery)

[insert: Location]. [insert: Date]

To: [insert: Name and Address of UNDP focal point]

Dear Sir/Madam:

We, the undersigned, hereby offer to render the following services to UNDP in conformity with the requirements defined in the RFP dated [*specify date*], and all of its attachments, as well as the provisions of the UNDP General Contract Terms and Conditions :

A. Qualifications of the Service Provider

The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following :

a) Profile – describing the nature of business, field of expertise, licenses, certifications, accreditations;

- b) Business Licenses Registration Papers, Tax Payment Certification, etc.
- c) Latest Audited Financial Statement income statement and balance sheet to indicate Its financial stability, liquidity, credit standing, and market reputation, etc.;
- d) Track Record list of clients for similar services as those required by UNDP, indicating description of contract scope, contract duration, contract value, contact references;
- e) Certificates and Accreditation including Quality Certificates, Patent Registrations, Environmental Sustainability Certificates, etc.
- f) Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.
- g) Include all the documents mentioned in the **Minimum Eligibility Criteria** mentioned in Annex 1.

B. Proposed Methodology for the Completion of Services

The Service Provider must describe how it will address/deliver the demands of the RFP; providing a detailed description of the essential performance characteristics, reporting conditions and quality assurance mechanisms that will be put in place, while demonstrating that the proposed methodology will be appropriate to the local

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conditions and context of the work.

C. Qualifications of Key Personnel

If required by the RFP, the Service Provider must provide :

- a) Names and qualifications of the key personnel that will perform the services indicating who is Team Leader, who are supporting, etc.;
- b) CVs demonstrating qualifications must be submitted if required by the RFP; and
- *c*) Written confirmation from each personnel that they are available for the entire duration of the contract.

[Name and Signature of the Service Provider's Authorized Person] [Designation] [Date]

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FORM FOR SUBMITTING SERVICE PROVIDER'S FINANCIAL PROPOSAL

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery)

A. Cost Breakdown per Deliverable*

	v			
Sr#	Deliverables	Action Required	% Payment	Amount (PKR)
1	Inception report including workplan for the trainings and brief description of each segment of training	Develop a detailed inception report and training for SAR, with a breakdown of all activities required	20%	
2	Comprehensive training manual for SAR	Training manual on SAR covering basic search and rescue, first aid and medical emergency, fire and water rescue methods	20%	
3	Completion report of three (1,2,3) SAR trainings	Carry out trainings and produce a report following completion, detailing activities, outcomes, and challenges. Pre and post training assessment forms filled by participants.	20%	
4	Completion report of Fourth and Fifth Training	Carry out trainings and produce a report following completion, detailing activities, outcomes, and challenges, Pre and post training assessment forms filled by participants	20%	
5 Total	Final Report	Final report of the assigment following completion, detailing activities, outcomes, and challenges	20%	
TULA	10030			

Breakdown of the Cost:

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	Description	Unit Type	Unit	Unit Cost	Total Budget (PKR)
А	HR/Operations Co	st			
A.1	Team Leader	month	3		
A.2	SAR Expert	month	3		
	Sub-Total (A)				
В	Activities/events	Cost			
B.1	Printing of promotional and informational material for Five Trainings	Workshop	5		
B.2	Logistics and Travel Arrnagements in Three Cities for local trainees	Workshop	5		
	Sub-Total (B)				-
	Grand Total				-

[Name and Signature of the Service Provider's Authorized Person] [Designation] [Date]

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Annex 4

General Terms and Conditions for Services Separately attached

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Annex-5

<u>Terms of Reference (ToRs)</u>

Terms of Reference (TORs) / Description of Requirements

Context of the Requirement	Firm/organization for planning and organizing five (5) search and rescue (SAR) trainings in Sindh and Balochistan (3 trainings to be conducted in karachi and 2 in Gawadar)
Duty Station / Place of work	Karachi and Gawadar
Project	Tsunami and Earthquake Preparedness Project in coastal Areas of Pakistan
Engagement Modality	Institutional Services Contract
Period of assignment/ser vices	 The entire assignment must be completed within a maximum of three (o3) months after issuance of purchase order/signing of contract. Three (o3) months effective from the date of signing of contract. Trainings and reporting must be completed by December 30, 2020. UNDP will not provide office space, laptops, or equipment for this assignment to trainers. Consulting firm/trainers shall arrange their own travel and accomodation for duration of the assignment. Firm/Organization shall be responsible for arrangement for training halls, travel of participants, refreshements and other costs related to the training venue.
Due Date	Feb 2021
Justification and Background	Over the past 20 years, UNDP has been extending support to the Government of Pakistan in shifting its focus from relief to the resilience approach, which seeks to reduce risks, mitigate disaster impact and undertake disaster preparedness. UNDP has also been supporting national, subnational and district governments in developing institutional capacity for systematic disaster risk management. UNDP in Pakistan has played a crucial role in promoting knowledge on earthquake and tsunami risk reduction for more than two decades. UNDP is implementing a project titled "Strengthening tsunami and earthquake preparedness in coastal areas of Pakistan", with financial assistance from Government of Japan. UNDP is closely working with NDMA, Sindh and Balochistan PDMAs, PMD



	of differ Tsunam source a maritim natural d district operatio UNDP is to provi relief, se populat Under t organize aid and	ent agencies involved in i is considered as rapid of and leaves devasting in e agencies exist for def disaster hits coastal belt administration of coast on as first responders in t closely working with PE de technical o5 search earch & rescue operatio ion of these three district he proposed project, UN ed search and resuce tra	y discourse on the existing capacit disaster risk preparedness and re onset hazard that provides very litt land impacts. On the 1000 km c ence purposes and play active ro . Therefore, there is need to stren tal areas for carrying out appro their respective jurisdiction. OMAs and district administration c and resuce trainings to 100 gove ns. The train cadre under this act ets Karachi West, Malir and Gwada NDP intends to enagage a firm/or ainings based on a model that cov e and water rescue for an efficient	sponse in the coast le time if its genera oastline of Pakista le in relief operatic gthen the capacity priate relief, searc of Sindh and Baloch rnment officials or ivity will indirectly ir. ganization to orga ers basic search an	al areas. ted by nearby in, number of on in case any of PDMA and h and rescue istan and plan n carrying our benefit whole nize five well- d rescue, first
List and Description of Expected Outputs to be Delivered	Outco resuce medic	me: The firm/organizati trainings based on a mo	les, timeframe for the work on is expected to organize five we odel that covers basic search and r vater rescue methods for an efficie	escue, first aid and	
	Sr#	Deliverables Inception report including workplan for the trainings and brief description of each segment of training	report and training for SAR, with a breakdown of all activities required	Estimated Timelines 15 October 2020	% Payment 20
	2	Comprehensive training manual for SAR	Training manual on SAR covering basic search and rescue, first aid and medical emergency, fire and water rescue methods	10 Novermber 2020	20%
	3	Completion report of three (1,2,3) SAR trainings	Carry out trainings and produce a report following completion, detailing activities, outcomes, and challenges. Pre and post	10 December 2020	20%

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4	Completion report of Fourth and Fifth Training	· · · · ·	15 January 2021	20%
		and challenges, Pre and post training assessment forms filled by participants		
5 Tota	Final Report	Final report of the assigment following completion, detailing activities, outcomes, and challenges	30 February 2021	20%

The Contractor will ensure that the above mentioned deliverables are achieved as part of the contract signed with UNDP Pakistan

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