#### **Amendment 1**

# to Request for Proposal on Development of benchmarks for the sectors included in the Emission Trading System of Kazakhstan Reference: RFP-2020-068

# 1. The Annex 1, pages 3-11 shall be read as follows

### **Description of Requirements**

	• • • • • • • • • • • • • • • • • • •
Context of the	UNDP Project #117909 "Assistance in enhancement of Kazakhstan
Requirement	Nationally Determined Contributions"
Implementing	Ministry of Ecology, Geology and Natural Resources of the Republic of
Partner of UNDP	Kazakhstan (MEGNR RK)
Brief Description	Development and integration of new benchmarks for Kazakhstan's ETS to
of the Required	national legislation including the wide participation of the involved parties
Services <sup>1</sup>	
List and	
Description of	As per the TOR
Expected Outputs	
to be Delivered	
Person to	
Supervise the	Project Manager
Work/Performance	
of the Service	
Provider	A TOD
Frequency of	As per the TOR
Reporting	A a result a TOD
Progress	As per the TOR
Reporting Requirements	
Location of work	Home based, with 5 possible missions to Nur-Sultan
Expected duration	12 10 months after effective contract start date
of work	12 10 months after effective contract start date
Target start date	October November 2020
Latest completion	October November 2020  October September 2021
date	October September 2021
Travels Expected	As per the TOR
Special Security	The service provider is obliged to timely provide its employees involved into
Requirements	implementation of this Terms of Reference with all necessary personal
The quit entre its	protective equipment in accordance with the current recommendations of
	WHO and/or local authorized bodies (masks, gloves, sanitizers, passing the
	COVID-19 test (if required), for the entire duration of the contract.
Implementation	
Schedule	⊠ Required
indicating	···- •
breakdown and	
timing of	

<sup>&</sup>lt;sup>1</sup> A detailed information is provided in the Annex IV, Technical specification (TOR).

activities/sub-			
activities			
Names and			
curriculum vitae of	⊠ Required		
individuals who	a nequired		
will be involved in			
completing the			
services			
Currency of	For companies incorporated on the territory of the R	epublic of Kaza	khstan
Proposal	the proposal must be submitted in local currency – to		
	For companies incorporated beyond the territory	of the Repul	olic of
	Kazakhstan, the proposal must be submitted in USE		
	the basis for determination of UN exchange rate s	hall be the mo	nth of
\/	submission deadline.		
Value Added Tax	* Must be inclusive of VAT and other applicable indir	ect taxes	
on Price Proposal	*If applicable		
Validity David of	*If applicable		
Validity Period of	⊠ 90 days		
Proposals (Counting for the			
(Counting for the last day of	In exceptional circumstances, UNDP may request the	•	
submission of	the validity of the Proposal beyond what has been in	•	
quotes)	RFP. The Proposal shall then confirm the extension	in writing, witho	out any
quotes	modification whatsoever on the Proposal.		
Partial Quotes	Not permitted		
Pre-bid meeting	Time: 16:00 p.m Nur-Sultan time zone		
<i>y</i>	Date: Sep 21, 2020		
	Venue: Skype-call		
	All interested parties shall send a prelimin	ary notificatio	n to:
	gulmira.sergazina@undp.org copying sabyr.assylb	ekov@undp.org	and
	nelly.perevertova@undp.org		
	# Deliverables	Timing	%
Payment Terms <sup>2</sup>	1. Stage 1. Analytical report on the current situation with benchmarks in	Within 1 month after effective	25%
,	Kazakhstan is provided.	contract date	2570
	Stakeholder consultations 1 are conducted.	14011 0	
	Stage 2.  Analytical report on assessing the past and future effects of ETS	Within 2 months after effective	
	on its contribution to achievement of NDC goals.	contract date	
	2. Stage 3-2.	Within 64 months	
	The list of benchmarks is provided.	after effective	
	The methodology for benchmarks estimation is approved. Stakeholder consultations 2 are conducted.	contract date	35%
	3. Stage 43.	Within 97 months	
	The first draft of benchmarks is provided.	after effective	
	Stakeholder consultations 3 are conducted.	contract date	

<sup>&</sup>lt;sup>2</sup> UNDP preference is not to pay any amount in advance upon signing of contract. If the Service Provider strictly requires payment in advance, it will be limited only up to 20% of the total price quoted. For any higher percentage, or any amount advanced exceeding \$30,000, UNDP shall require the Service Provider to submit a bank guarantee or bank cheque payable to UNDP, in the same amount as the payment advanced by UNDP to the Service Provider.

	4. Stage 5 4. The revised benchmarks are provided. Stakeholder consultations 4 are conducted.	Within 119 months after effective contract date
	5. <b>Stage 6-5.</b> The draft legal acts are provided. Stakeholder consultations 5 are conducted.	Within 11 9 months after effective contract date
	6. Stage 7-6.  The guide and methodology for updating bench provided.  Final report, summary for policy makers, a number publications for publishing in mass and social media.	Within 42 10 months after effective contract
Person(s) to review/inspect/ approve outputs/complete d services and authorize the disbursement of payment	Project manager	
Type of Contract to be Signed	UNDP contract template for services providir	ng
Criteria for Contract Award	Highest Combined Score (based on the 70% weight distribution)	technical offer and 30% price
	Full acceptance of the UNDP Contract General This is a mandatory criterion and cannot be do of services required. Non-acceptance of the rejection of the Proposal.	eleted regardless of the nature
	<ul> <li>Compliance with administrative requirements</li> <li>Financial proposal is password protected;</li> <li>Acceptance of the UNDP General Terms and of the UNDP contract;</li> <li>The offer is valid for at least 90 days;</li> <li>Submission of all documents according to a least 90 days;</li> <li>If the above documents are not provided, admitted to the technical assessment.</li> </ul>	; nd Conditions, with the format o the list of Annex 2a and 2b.
Criteria for the	Technical Proposal (70%, 1000 scores)	
Assessment of	☑ Expertise of the Firm 35%	
Proposal	$\begin{tabular}{l} $  \\ \hline & Methodology, Its Appropriateness to the C Implementation Plan 35% \\ \hline \end{tabular}$	
	☑ Management Structure and Qualification of	of Key Personnel 30%
	Technical evaluation Summary	Weight Scores
	1. Expertise of the Firm	35% 350
	2. Methodology, Its Appropriateness to the Condition and Timeliness of the Implementation Plan	35% 350

3.	Management S Qualification of Ke	and el	30%	300
	Total			1000

Technical evaluation	Scores
Expertise of the Firm	
Correspondence to the requirements:	Total
1.1 At least 5 years of experience in developing analytical documents in the field of GHG emissions including data collection and analysis: 5 years – 105 70 points; each additional year – 15 10 points, maximum – 150 100 points.	
1.2 At least 3 years of experience in developing proposals for improving legislation in the field of regulation of greenhouse gas emissions: 3 years – 70 points; each additional year – 10 points, maximum – 100 points.	
1.3 Experience in organization and conduction of stakeholder consultations on technical issues: 2 years – 105 70 points; each additional year – 15 10 points, maximum – 150 100 points.	
1.4 Experience with international organizations is an advantage (recommendation letters, copies of contracts, completion acts, etc.): if not provided – 0; if provided - 50	
Total	350

	Methodology, Its Appropriateness to the Condition	n and			
	Timeliness of the Implementation Plan				
2.1	The essence, methodology and expected results of	200			
	the project correspond to the TOR and are reflected				
	in the proposal.				
2.2	Detailed schedule of work (must include the	150			
	composition of a project team and distribution of				
responsibilities, descriptions of the methodology and					
	stages of work, efficiency and expected results)				

	Total:	350
	Management Structure and Qualification of Key Per	sonnel
3.1	Climate Policy Specialist 1, International	
	Correspondence to project requirements	
	Higher education in Economics, environmental or	<del>20</del> -30
	related sciences: higher education – 14 21 points;	
	Master's degree – <del>18</del> 24 points, higher qualification – <del>20</del> 30 points;	
	At least 5 years of experience in providing services	<del>40</del> -50
	related to policymaking: 5 years – 28 35 points, each	<del>40</del> -50
	additional year - 5 points, maximum 40 50 points.	
	Total	<del>60-</del> 80
	Total	00 00
3.2	Climate Policy Specialist 2, International	
	Correspondence to project requirements	
	Higher education in Economics, environmental or	<del>20</del> -30
	related sciences: higher education – 14 21 points;	
	Master's degree – 18 24 points, higher qualification	
	– <del>20</del> 30 points;	
	At least 5 years of experience in providing services	<del>40</del> -50
	related to policymaking: 5 years – <del>28</del> 35 points, each	
	additional year - 5 points, maximum 40 50 points.	
	Total	<del>60-</del> 80
2.2		
<del>3.3</del>	Specialist on economic modelling, International	
	Correspondence to project requirements	20
	Higher education in Economics or related sciences:	<del>20</del>
	higher education 14 points; Master's degree 18	
	points, higher qualification – 20 points;	40
	At least 5 years of experience in developing	<del>40</del>
	economic models: 5 years – 28 points, each	
	additional year - 5 points, maximum 40 points.  Total:	<del>60</del>
	Total.	00
3. <b>4</b>	Specialist on data collection and analysis 1, Local	
3		
	Correspondence to project requirements	
	Higher education – 5 points; Master's degree – 7	10
	points; higher qualification – 10 points;	
	At least 3 years of experience: 3 years – 10 14 points,	<del>15-</del> 20
	each additional year – <del>1</del> 2 points, maximum <del>15</del> 20	
	points.	
	Total:	<del>25-</del> 30
2.5	Constalist on data callegation and an electric 2.1	
3. <del>5</del>	Specialist on data collection and analysis 2, Local	
4	Correspondence to preject requirements	
	Correspondence to project requirements	

		ligher education – 5 points; Master's degree – 7	10
	p	points; higher qualification – 10 points;	
	A	At least 3 years of experience: 3 years – <del>10</del> 14 points,	<del>15-</del> 20
	e	each additional year – <del>1</del> 2 points, maximum <del>15</del> 20	
		points.	
	1 I L	otal:	<del>25-</del> 30
		<u> </u>	
	3. <del>6</del> <u>\$</u>	Specialist on data collection and analysis 3, Local	
		Correspondence to project requirements	
		ligher education – 5 points; Master's degree – 7	10
		points; higher qualification – 10 points;	
	l l ——	At least 3 years of experience: 3 years – 10 14 points,	<del>15-</del> 20
		each additional year – <del>12</del> points, maximum <del>15</del> 20	13 20
		points.	
	l l ——	otal:	<del>25</del> -30
	L   '	Otal.	23 30
	3. <b>7 S</b>	pecialist on legal support, Local	
	6	pecialist on regar support, cocar	
		Correspondence to project requirements	
		ligher education in Law or related sciences: higher	10
		ducation – 5 points; Master's degree – 7 points,	
		igher qualification –10 points;	
		at least 5 years of experience in law or related areas:	<del>35-</del> 40
		years – <del>15</del> 28 points, each additional year – <del>2</del> 3	
		points, maximum <del>35</del> 40 points.	
	l I ———	otal:	<del>45</del> -50
		Grand Total:	300
		nuna rotai.	300
	To be comp	Proposal (30%) puted as a ratio of the Proposal's offer to the lowest praise received by UNDP.	rice among
UNDP will award		nly one Service Provider	
the contract to:			
Annexes to this	Forms for S	Submission of Proposal (Annex 2a – Technical Offer; A	nnex 2b –
RFP	Financial C	Offer)	
	Template 3) <sup>3</sup>	of the Contract and General Terms and Condition	ıs (Annex
	1	OR (Annex 4)	
	1 = ===================================	- ,,	

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 $<sup>^3</sup>$  Service Providers are alerted that non-acceptance of the terms of the General Terms and Conditions (GTC) may be grounds for disqualification from this procurement process

Contact Person for	Gulmira Sergazina,
Inquiries	Project Manager "Assistance in Enhancement of Kazakhstan's Nationally
(Written inquiries	Determined Contributions" gulmira.sergazina@undp.org
only) <sup>4</sup>	
	Any delay in UNDP's response shall be not used as a reason for extending
	the deadline for submission, unless UNDP determines that such an
	extension is necessary and communicates a new deadline to the
	Proposers.
Electronic	Attention:
Submission	Applicants shall submit their bids by email: procurement.kz@undp.org
Procedure	
	Technical and financial parts of the Proposal must be submitted in separate
	files. The financial proposal must be <b>protected by password</b> . The password
	to the Financial Proposal must not be provided to UNDP until a request is
	received from a UNDP representative: Meruyert Bolyssayeva, Gyulnara
	Karpisheva, Karina Amralina or Nelly Perevertova.
	-Document Format: PDF files only;
	-File names must have a maximum of 60 characters, which should not
	contain any special characters other than letters;
	-Files must not contain viruses and be damaged;
	-Maximum file size for one electronic transmission: up to 20 MB;
	-Maximum number of electronic transmissions: 5 messages;
	- In case of more than 1 transmission / message, please indicate the
	numerical order in the subject.
	Email subject shall indicate RFP-2020-068 «Development of benchmarks
	for the sectors included in the Emission Trading System of Kazakhstan»

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<sup>&</sup>lt;sup>4</sup> This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.

## 2. The Annex 2b, pages 11-12 shall be read as follows:

#### FORM FOR SUBMITTING SERVICE PROVIDER'S FINANCIAL PROPOSAL<sup>5</sup>

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery and to be submitted in a separate password protected file with a corresponding note)

#### D. Cost Breakdown per Deliverable (percentage)\*

	Deliverables [list them as referred to in the RFP]	Percentage of Total	Price (Lump Sum,
	,,	Price	All Inclusive)
		(Weight for	
		payment)	
1	Deliverable 1	250/	
	Analytical report on the current situation with	25%	
	benchmarks in Kazakhstan is provided.		
	Stakeholder consultations 1 are conducted.  Deliverable 2		
2			
	Analytical report on assessing the past and future effects		
3	of ETS on its contribution to achievement of NDC goals.  Deliverable 3-2		
2	The list of benchmarks is provided.		
	The methodology for benchmarks estimation is		
	approved.	35%	
	Stakeholder consultations 2 are conducted.	3370	
4	Deliverable 4-3		
3	The first draft of benchmarks is provided.		
	Stakeholder consultations 3 are conducted.		
5	Deliverable <del>5-4</del>		
4	The revised benchmarks are provided.		
	Stakeholder consultations 4 are conducted.		
6	Deliverable 6-5		
5	The draft legal acts are provided.		
	Stakeholder consultations 5 are conducted.	40%	
7	Deliverable 76		
6	The guide and methodology for updating benchmarks is		
	provided.		
	Final report, summary for policy makers, a number of draft		
	publications for publishing in mass and social media are		
	provided	1000/	
	Total	100%	

<sup>\*</sup>This shall be the basis of the payment tranches

<sup>&</sup>lt;sup>5</sup> This serves as a guide to the Service Provider in preparing the Proposal.

 $<sup>^6\</sup> Official\ Letterhead/Stationery\ must\ indicate\ contact\ details-addresses,\ email,\ phone\ and\ fax\ numbers-for\ verification\ purposes$ 

#### **E.** Cost Breakdown by Cost Component:

Description of Activity	Remuneration	Total Period of	No. of	<b>Total Rate</b>
	per Unit of	Engagement	Personnel	
	Time			
I. Personnel Services (including				
salary and implementation of works				
based on the TOR)				
Climate policy specialists (Int.)			2	
• Specialist on economic modelling (Int.)			1	
• Specialists on data collection				
(Local)			3	
• Specialist on legal support (Local)			1	
II. Logistics Expenses* (if				
applicable)				
• 4 round trips for 2 international				
experts				
• 1 round trip of 4 local experts				
III. Miscellaneous expenses				
(please describe, if applicable)				
IV. Unplanned expenses				
IV. VAT (if applicable, indicate				
amount of VAT only)				
Total amount (indicate the total				
amount of the services including				
VAT, if it is applicable)				

[Name and Signature of the Service Provider's

Authorized Person]

[Designation]

[Date]

\*IMPORTANT: We ask you to separate all expenses related to the organization of travel (Article II) in a separate section. Due to the current situation related to the spread of coronavirus infection COVID-19 and the possible restriction of international travel to Kazakhstan and free movement in Kazakhstan, travel arrangements may be limited. In this case, the company must have all the necessary resources to conduct discussions/works/presentations online/remotely using digital technologies without any visits. If the situation described above occurs, the amount of the offer for travel arrangements will be deducted from the contract.

#### 3. Part I of Terms of References, Annex 4, page 27 shall be read as follows

I. Information

**Project:** UNDP Project: "Assistance in enhancement of Kazakhstan Nationally Determined

Contributions"

**Title:** Development of benchmarks for the Emission Trading System of Kazakhstan

**Duty Station**: Home-based, with 5 possible missions to Nur-Sultan, Kazakhstan

**Duration** 12 10 months after the effective contract start date

**Type of Contract:** UNDP contract for services providing

# 4. Parts III, IV, V and VI of Terms of References, Annex 4, pages 27-31 shall be read as follows:

#### III. Scope of work

The main goal of this work is to conduct an analysis of current situation with benchmarks application in Kazakhstan assess the effect of ETS in contributing to NDC goals, develop methodology for benchmarks estimation, conduct data collection, calculate benchmarks for each type of product/service, develop a draft normative legal act for introduction of the new benchmarks, develop a guide for comprehensive benchmark update methodology. Each of the steps must ensure extensive stakeholder consultation to increase transparency and inclusiveness of the work process. Since the stakeholder consultations are the most important part of the work the Project team will decide on the number of required consultations based on the quality of consultations organized by the hired service provider.

#### **Work Stages:**

#### Stage 1.

Analysis of the current situation with benchmarks in Kazakhstan:

Under the supervision of the Project Manager the service provider will conduct an analysis of the current situation with benchmarks in Kazakhstan.

The analysis must contain tentatively the following sections:

- Overview of the international practice of benchmarking;
- Overview of benchmark development methodologies, approaches and types of benchmarks:
- Assessment of the current benchmarks developed for Kazakhstan ETS;
- Preliminary overview of products and processes within each sector included into Kazakhstan ETS;
- Assessment of possible methodologies and approaches for each benchmark;
- Assess the threshold for inclusion to ETS;
- Assess the sectors to be included to ETS.
- Identification of the data necessary for the development of benchmarks and defining the production variables;
- Presentation of a detailed plan for the development of benchmarks, including a stakeholder engagement strategy.

The service provider will prepare an Analytical Report with supporting documents.

<u>Stakeholder consultations 1.</u> Discussion of the results of the analysis of the current situation with benchmarks in Kazakhstan. Presentation of a detailed plan for the development of benchmarks. The plan and methodology for estimating benchmarks shall be approved by the Project team.

#### Stage 2.

At this stage, the service provider shall provide a report on the effect of ETS on its contribution to the achievement of Kazakhstan's NDC goal. The report shall include both past and future effects. The assessment process will contain tentatively the following steps and deliverables:

- Analysis of the Emissions Trading Scheme in Kazakhstan: general overview, legal and institutional framework, interaction processes, development phases, gaps and challenges;
- Evaluation of the contribution of the ETS to the achievement of Kazakhstan's NDCs;
- Modelling exercise of ETS modifications in order to achieve Kazakhstan's NDCs;
- Recommendations on mechanisms for ETS improvement;
- Assess the baseline for inclusion to ETS;
- Assess the sectors to be included to ETS.

#### Stage 32.

At this stage, the service provider shall develop a list of benchmarks with accordance to the Methodology approved earlier.

The existing benchmarks will be updated by their full recalculation in the sectors (industry, oil and gas and power) included in the current ETS of Kazakhstan to align them with the appropriate international practice. Each benchmark (or set of benchmarks) for a sector will undergo an independent technical assessment, which will check the underlying data and process for errors. Updating the benchmark value will ensure that the benchmark represents leading practice at the moment.

The process of the development of benchmarks consists tentatively of the following stages:

- Draft list of product benchmarks
- Definition of general methodology of data collection
- Stakeholder consultation on the draft list
- Data collection
- Analysis and verification of collected data
- Development of benchmark curves and determination of benchmark values
- Stakeholder consultation on developed benchmarks

The PMR Technical Guide titled 'A Guide to Greenhouse Gas Benchmarking for Climate Policy Instruments' and 'Establishing scaled-up crediting program baselines under the Paris Agreement: Issues and Options' can serve as a useful resource for this assignment.

<u>Stakeholder consultations 2.</u> Presentation of the draft list of product benchmarks. Discussion of the methodology and approaches for each benchmark. Suggestions on organizing of the process of data collection with stakeholder engagement.

#### **Stage 4.3**

At this stage, the service provider shall conduct data collection, analysis, and verification of collected data. The collected data shall be sufficient for appropriate benchmarks estimation. The supplier shall also calculate the benchmark values for each product/service.

<u>Stakeholder consultations 3.</u> Presenting the first draft of benchmarks. Receiving and analyzing the feedback from stakeholders.

#### **Stage 5 4.**

At this stage, the service provider shall re-estimate the benchmark values based on the comments received from stakeholders.

<u>Stakeholder consultations 4.</u> Presenting the revised benchmarks.

#### **Stage 6 5.**

At this stage, the service provider shall develop draft normative legal acts for successful introduction of new benchmarks. The draft legal acts shall provide for work of the ETS without amending the Environmental code of Kazakhstan.

<u>Stakeholder consultations 5</u>. Discussion of the draft regulatory legal acts for the introduction of the developed benchmarks.

#### Stage 76.

At this stage, the service provider shall develop a comprehensive technical guide, describing the whole process of the development of benchmarks in Kazakhstan with a special focus on the benchmark development methodologies and approaches. The guide should be suitable available for understanding by national experts with beginner to intermediate level knowledge of benchmarking and include the explanation of the regular benchmark update approach in the future.

The service provider shall also provide a final report, summary for policy makers, a number of draft publications for publishing in mass and social media.

#### **Expected deliverables:**

The deadlines for completing the tasks will be carried out according to the following table:

#	Deliverables	Timing	Approved
1.	Stage 1.	Within 1 month	Project
	Analytical report on the current situation with	after effective	Manager
	benchmarks in Kazakhstan is provided.	contract date	
	Stakeholder consultations 1 are conducted.		
<del>2.</del>	<del>Stage 2.</del>	Within 2 months	<del>Project</del>
	Analytical report on assessing the past and future effects	<del>after effective</del>	<del>Manager</del>
	of ETS on its contribution to achievement of NDC goals.	<del>contract date</del>	
2.	Stage 32.	Within 64 months	Project
	The list of benchmarks is provided.	after effective	Manager
	The methodology for benchmarks estimation is	contract date	
	approved.		
	Stakeholder consultations 2 are conducted.		
3.	Stage 43.	Within 97 months	Project
	The first draft of benchmarks is provided.	after effective	Manager
	Stakeholder consultations 3 are conducted.	contract date	
4.	Stage <del>5 4.</del>	Within <del>11</del> 9	Project
	The revised benchmarks are provided.	months after	Manager
	Stakeholder consultations 4 are conducted.	effective contract	
		date	
5.	Stage 65.	Within <del>11</del> 9	Project
	The draft legal acts are provided.	months after	Manager
	Stakeholder consultations 5 are conducted.	effective contract	
		date	
6.	Stage <del>7</del> 6.	Within <del>12</del> 10	Project
	The guide and methodology for updating benchmarks	months after	Manager
	is provided.	effective contract	
	Final report, summary for policy makers, a number of	date	
	draft publications for publishing in mass and social		
	media are provided.		
Inst	itutional arrangement:		

- The supplier coordinates the actions and reports to the project manager;
- The supplier ensures timely and rational planning, implementation of scope of work and achievement of results in accordance with the statement of work;
- The supplier ensures full compliance with the requirements of the contract;
- The supplier is responsible for the quality of documents prepared in accordance with the schedule:
- Documents must be submitted in Russian in MS Word (2007 or later). Font: Calibri, size: 12. Presentations at Power Point (2007 or later).

A contract for the provision of services will be concluded for a period of 12 10 months to fulfil all expected results. Work shall begin from the moment of signing the contract. After receiving all reporting documents from the Supplier, the project manager provides comments / recommendations and confirmation of acceptance of work within 4-5 days.

#### **Duration: 12** 10 months after effective contract date

<u>Duty station</u>: Home-based with 5 possible missions to Nur-Sultan\* (4 missions for 2 International experts and 1 mission for 4 Local experts, in case service provider/experts are not located in Nur-Sultan) In case of travelling, all travel expenses, rent of equipment, subcontracts, translation and communication services and other expenses associated with this work should be included in the price offer.

\*Due to the current situation related to the spread of the coronavirus infection COVID-19 and the possible restriction of international flights to Kazakhstan and free movement inside Kazakhstan, the organization of travel may be limited. In this case, the company must have all the necessary resources to conduct discussions / works / presentations online / remotely using digital technologies without any visits.

If the situation described above occurs, the amount of the offer for travel arrangements will be deducted from the contract.

Due to the fact that the range of issues covered during the performance of this work may go beyond the capabilities of a single organization, the organization has the right to form a consortium (an informal association of several enterprises) and (or) attract third-party highly qualified specialists from other organizations.

#### V. Required skills and experience (see Annex 2a and 2b of RFP for detailed list):

- At least 5 years of experience in developing analytical documents in the field of GHG emissions including data collection and analysis and modelling;
- At least 3 years of experience in developing proposals for improving legislation in the field of regulation of greenhouse gas emissions
- Experience in organization and conduction of stakeholder consultations on technical issues at least 2 years;
- A list of clients for similar services for the last 5 years, with indication of the customer, description of the objectives of the contract, duration, contact details, year and cost (if possible);
- Qualified and experienced personnel with higher education, with at least 5 years of experience:
  - At least two international specialists on climate policy, with higher education in economics, environmental or related sciences, with at least 5 years of experience in providing services related to policymaking;
  - An international specialist on economic modelling, with a higher education in economics or related sciences, with at least 5 years of experience in developing economic models;
  - At least three local specialists on data collection and analysis with a higher education and at least 3 years of work experience;
  - A local specialist on legal support, with a higher education in law or related sciences, with at least 5 years of experience in law or related areas.

- At least three letters of recommendation from key clients over the past 2 years for similar services (on official letterhead, signed and dated);
- Experience with international organizations is an advantage.
- Detailed schedule of work (must include the composition of a project team and distribution of responsibilities, descriptions of the methodology and stages of work, efficiency and expected results).

#### VI. Payment terms:

Financial proposal shall include all expenses of the company, including fee, transportation costs in Kazakhstan (if any), communication costs and any other relevant expenses for the performance of the task and required to obtain the above results.

Payment will be made after the approval of the interim reports, based on the above results by the project manager. The contract price will be fixed regardless of changes in cost components.

%	Stage of work
25	Deliverable 1
35	Deliverables 2 and 3
40	Deliverables 4, 5 and 6

<del>%</del>	Stage of work
<del>50</del>	<del>Deliverables 1 and 2 and 3</del>
<del>50</del>	Deliverables 3, 4, 5 and 6 and 7