

REQUEST FOR PROPOSAL (RFP)

NAME & ADDRESS OF FIRM	DATE: 16 October 2020		
	REFERENCE: RFP/2020/008 NSDP MTR		

Dear Sir / Madam:

We kindly request you to submit your Proposal for MID-TERM REVIEW (MTR) OF THE NATIONAL STRATEGIC DEVELOPMENT PLAN II (NSDP II)2018/19-2022/23.

Please be guided by the form attached hereto as Annex 2, in preparing your Proposal.

Proposals may be submitted on or before **Friday, October 30, 2020** and via email, courier mail or fax to the address below:

Betty Wabunoha
Resident Representative
United Nations Development Programme
UN House, United Nations Road
P.O. Box 301
Maseru, Lesotho
Tel: 22228000
Fax: 22310042

Email: ls.procurement@undp.org

Your Proposal must be expressed in the English, and valid for a minimum period of 60 days

In the course of preparing your Proposal, it shall remain your responsibility to ensure that it reaches the address above on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If you are submitting your Proposal by email, kindly ensure that they are signed and in the .pdf format, and free from any virus or corrupted files.

Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best value for money shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail and the total price shall be corrected. If the Service Provider does not accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract or Purchase Order that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex 3.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract or Purchase Order, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:

http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/

UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link: http://www.un.org/depts/ptd/pdf/conduct_english.pdf

Thank you and we look forward to receiving your Proposal.

Sincerely yours,

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Pheea Mafethe Operations Analyst

10/16/2020

Description of Requirements

Context of the	MID-TERM REVIEW (MTR) OF THE NATIONAL STRATEGIC DEVELOPMENT		
Requirement	PLAN II (NSDP II)2018/19-2022/23		
Implementing Partner of UNDP	Ministry of Development Planning		
Brief Description of the Required Services ¹	UNDP, on behalf of the Ministry of Development Planning is looking for a consultancy firm of policy experts, with experience in development policy formulation and programmes design, implementation and evaluation for national programmes on socio-economic development, governance, environment and climate change, to help consolidate a midterm report and review of the NSDP II. The report will provide a comprehensive analysis of what has been achieved to date, and provide a critical feedback on challenges, gaps, lessons learnt in the implementation of the Plan. The report will also provide recommendations for adjustments where necessary.		
List and Description of Expected Outputs to be Delivered	 i) Develop a consolidated Midterm Report of the NSDP II (The proposed outline of the report is provided in Annex 1): Review the submissions of the line ministries on the progress reports to ensure completeness of the information and analysis of results with respect to the NSDP II pillars, outputs and indicators. Undertake the stakeholder consultations and interview key NSDP II stakeholders, including NSDP II Working Groups, selected staff of key Ministries and Government agencies at national and sub-national levels, local authorities, development partners, donor representatives, CSOs, private sector, academia and other interest groups 		
	 ii) Provide an independent and evidence – based review of the progress achieved on the implementation of the NSDP II. Review the ministerial reports to determine gaps, challenges and lessons learnt during implementation Undertake a desk review of materials, including the NSDP II, the previous and current Coalition Government Agreements, the current Government Two-year Programme, partnership and cooperation frameworks and reports Lesotho's development partners; and various progress review reports which will be identified and agreed upon. iii) Provide practical recommendations for implementation of the remaining period for implementation of the NSDP II 		
	 Review the M&E framework for NSDP II and establish a baseline and new targets where required. 		

 $^{^1}$ A detailed TOR may be attached if the information listed in this Annex is not sufficient to fully describe the nature of the work and other details of the requirements.

	Make recommendations towards implementation including for partnerships and resources mobilization.			
	iv) Host Debriefings and stakeholders' workshop . Depending on the COVID-19 restrictions, the firm shall facilitate workshop (virtual or physical) to present preliminary findings of the Midterm Review to key stakeholders			
Person to Supervise the Work/Performance of the Service Provider	As per the Institutional Arrangement in the TORs			
Frequency of Reporting	As per the schedule in the TORs			
Progress Reporting Requirements	As per the reporting requirements in the TORs			
Location of work	☑ At Contractor's Location			
Expected duration of work	The assignment is expected to be carried out in 50 days			
Target start date	November, 2020			
Latest completion date	January 2021			
Travels Expected	N/A			
Special Security Requirements	 ✓ Security Clearance from UN prior to travelling ☐ Completion of UN's Basic and Advanced Security Training ☐ Comprehensive Travel Insurance ☐ Others [pls. specify] 			
Names and curriculum vitae of individuals who will be involved in completing the services	 ✓ Required ☐ Not Required 			
Currency of Proposal	■ Local Currency (LSL) and USD			
Value Added Tax on Price Proposal ²	☐ must be inclusive of VAT and other applicable indirect taxes ☐ must be exclusive of VAT and other applicable indirect taxes			
Validity Period of Proposals (Counting for the last day of submission of quotes)	⊠ 60 days □ 90 days □ 120 days			
	In exceptional circumstances, UNDP may request the Proposer to extend the validity of the Proposal beyond what has been initially indicated in this			

 $^{^2}$ VAT exemption status varies from one country to another. Pls. check whatever is applicable to the UNDP CO/BU requiring the service.

	RFP. The Proposal shall then confirm the extension in writing, without any modification whatsoever on the Proposal.
Partial Quotes	 ☑ Not permitted ☐ Permitted [pls. provide conditions for partial quotes, and ensure that requirements are properly listed to allow partial quotes (e.g., in lots, etc.)] Payments will be scheduled as per deliverable percentages in the TORs
Payment Terms ³	rayments will be self-cutied as per deliverable percentages in the rons
Person(s) to review/inspect/ approve outputs/completed services and authorize the disbursement of payment	Mabulara Tsuene– Programme Specialist
Type of Contract to be Signed	 □ Purchase Order □ Institutional Contract ⊠ Contract for Professional Services □ Long-Term Agreement⁴ (if LTA will be signed, specify the document that will trigger the call-off. E.g., PO, etc.) □ Other Type of Contract [pls. specify]
Criteria for Contract Award	 □ Lowest Price Quote among technically responsive offers ⋈ Highest Combined Score (based on the 70% technical offer and 30% price weight distribution) □ Full acceptance of the UNDP Contract General Terms and Conditions (GTC). This is a mandatory criterion and cannot be deleted regardless of the nature of services required. Non-acceptance of the GTC may be grounds for the rejection of the Proposal.
Criteria for the Assessment of Proposal	Technical Proposal (70%) ☑ Expertise of Firm 20% ☑ Methodology 50% ☑ Personnel 30%
UNDP will award the contract to: Contract General Terms and Conditions ⁵	 ☑ One and only one Service Provider ☐ One or more Service Providers, depending on the following factor ☐ General Terms and Conditions for contracts (goods and/or services)

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³ UNDP preference is not to pay any amount in advance upon signing of contract. If the Service Provider strictly requires payment in advance, it will be limited only up to 20% of the total price quoted. For any higher percentage, or any amount advanced exceeding \$30,000, UNDP shall require the Service Provider to submit a bank guarantee or bank cheque payable to UNDP, in the same amount as the payment advanced by UNDP to the Service Provider.

⁴ Minimum of one (1) year period and may be extended up to a maximum of three (3) years subject to satisfactory performance evaluation. This RFP may be used for LTAs if the annual purchases will not exceed \$150,000.00.

⁵ Service Providers are alerted that non-acceptance of the terms of the General Terms and Conditions (GTC) may be grounds for disqualification from this procurement process.

	⊠ General Terms and Conditions for de minimis contracts (services only, less than \$50,000) Applicable Terms and Conditions are available at: http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html
Annexes to this RFP ⁶	 ✓ Form for Submission of Technical Proposal (Annex 2 (I)). ✓ Form for Submission of Financial Proposal (Annex 2 (II)). ✓ Detailed TOR [optional if this form has been accomplished comprehensively]
Contact Person for Inquiries (Written inquiries only) ⁷	Rethabile Maope Procurement Associate Rethabile.thipe@undp.org Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.
Other Information [pls. specify]	

⁶ Where the information is available in the web, a URL for the information may simply be provided.

⁷ This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.

Annex 2 (I)

FORM FOR SUBMITTING SERVICE PROVIDER'S PROPOSAL8

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery⁹)

[insert: Location]. [insert: Date]

To: [insert: Name and Address of UNDP focal point]

Dear Sir/Madam:

We, the undersigned, hereby offer to render the following services to UNDP in conformity with the requirements defined in the RFP dated [specify date], and all of its attachments, as well as the provisions of the UNDP General Contract Terms and Conditions:

Technical Proposal

A. Qualifications of the Service Provider

The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following:

- a) Profile describing the nature of business, field of expertise, licenses, certifications, accreditations;
- b) Business Licenses Registration Papers, Tax Payment Certification, etc.
- c) Latest Audited Financial Statement income statement and balance sheet to indicate Its financial stability, liquidity, credit standing, and market reputation, etc.;
- d) Track Record list of clients for similar services as those required by UNDP, indicating description of contract scope, contract duration, contract value, contact references;
- e) Certificates and Accreditation including Quality Certificates, Patent Registrations, Environmental Sustainability Certificates, etc.
- f) Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.

B. Proposed Methodology for the Completion of Services

The Service Provider must describe how it will address/deliver the demands of the RFP; providing a detailed description of the essential performance characteristics, reporting conditions and quality assurance mechanisms that will be put in place, while demonstrating that the proposed methodology will be appropriate to the local conditions and context of the work.

⁸ This serves as a guide to the Service Provider in preparing the Proposal.

⁹ Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

C. Qualifications of Key Personnel

If required by the RFP, the Service Provider must provide:

- a) Names and qualifications of the key personnel that will perform the services indicating who is Team Leader, who are supporting, etc.;
- b) CVs demonstrating qualifications must be submitted if required by the RFP; and
- c) Written confirmation from each personnel that they are available for the entire duration of the contract.

Annex 2 (II)

Financial Proposal

(to be send in a separate email or envelope)

D. Cost Breakdown per Deliverable*

	Deliverables [list them as referred to in the RFP]	Percentage of Total Price (Weight for payment)	Price (Lump Sum, All Inclusive)
1	Deliverable 1		
2	Deliverable 2		
3			
	Total	100%	

^{*}This shall be the basis of the payment tranches

E. Cost Breakdown by Cost Component [This is only an Example]:

Description of Activity	Remuneration	Total Period of	No. of	Total Rate
	per Unit of Time	Engagement	Personnel	
I. Personnel Services				
1. Services from Home Office				
a. Expertise 1				
b. Expertise 2				
2. Services from Field Offices				
a . Expertise 1				
b. Expertise 2				
3. Services from Overseas				
a. Expertise 1				
b. Expertise 2				
II. Out of Pocket Expenses				
1. Travel Costs				
2. Daily Allowance				
3. Communications				
4. Reproduction				
5. Equipment Lease				
6. Others				
III. Other Related Costs				

[Name and Signature of the Service Provider's Authorized Person]
[Designation]
[Date]