

# REQUEST FOR PROPOSAL (RFP) Services of a Local Firm for Institutional Strengthening and Mainstreaming (Energy Planning, Project packaging and Local RE Policy Making)

DATE: November 16, 2020

REFERENCE: RFP-087-PHL-2020 (Re-Tender)

Dear Sir / Madam:

We kindly request you to submit your Proposal for the services of a firm for the Institutional Strengthening and Mainstreaming (Energy Planning, Project packaging and Local Renewable Energy Policy Making).

Please be guided by the form attached hereto as Annex 2, in preparing your Proposal.

Proposals may be submitted on or before Thursday, November 26, 2020 and via email

Email address: bids.ph@undp.org

Your Proposal must be expressed in English, and valid for a minimum period of 120 days.

In the course of preparing your Proposal, it shall remain your responsibility to ensure that it reaches the address above on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If you are submitting your Proposal by email, kindly ensure that they are signed and in the .pdf format, and free from any virus or corrupted files.

Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best value for money shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail, and the total price shall be corrected. If the Service Provider does not accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market

factors shall be accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract or Purchase Order that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex 3.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract or Purchase Order, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:

http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/

UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link: <a href="http://www.un.org/depts/ptd/pdf/conduct\_english.pdf">http://www.un.org/depts/ptd/pdf/conduct\_english.pdf</a>

Thank you and we look forward to receiving your Proposal.

Sincerely yours,

**Alka Aneja** Procurement Team Leader

# Annex 1

# **Description of Requirements**

| Context of the   | Institutional Strengthening and Mainstreaming  |
|--|--|
| Requirement  | (Energy Planning, Project packaging and Local Renewable Energy (RE) Policy Making)   |
| Implementing Partner of UNDP   | Department of Energy (DOE)   |
| Brief Description of the Required Services                                     | Details on you the Tayres of Before and (TaB)  |
| List and Description of Expected Outputs to be Delivered                       | Details as per the Terms of Reference (ToR)  Details as per the Terms of Reference (ToR)   |
| Person to Supervise<br>the<br>Work/Performance of<br>the Service Provider      | The Firm will be supervised by the UNDP Project Manager for this project.  |
| Frequency of Reporting   | as required, per TOR   |
| Progress Reporting Requirements  | as required, per TOR   |
| Location of work   | ☑ Iloilo Provincial Capitol  |
| Target start date  | 15 December 2020   |
| Latest completion date   | 30 May 2021  |
| Travels Expected   | The Firm's Team Leader/Coordinator and other staff will be working with the Iloilo Provincial Capitol and should report to Provincial Planning Development Office (PPDO) based on the service level agreement in Section K. The Firm may be requested to update the VFO in Cebu City and the DOE-DREAMS office in Taguig City, Metro Manila. In light of the COVID-19 pandemic and declaration of State of Public Health Emergency in the Philippines, all work of the Firm or its staff shall be done within the guidelines and protocols set by the local government or offices it will work with. |
| Facilities to be Provided by UNDP (i.e., must be excluded from Price Proposal) | ☑ None.  |
| Implementation Schedule indicating breakdown and                               | ⊠ Required   |

| timing of              |  |                                       |  |
|------------------------|--|---------------------------------------|--|
| activities/sub-        |  |                                       |  |
| activities             |  |                                       |  |
| Names and              |  |                                       |  |
| curriculum vitae of    | ⊠ Boguirod   |                                       |  |
| individuals who will   | ☑ Required.  |                                       |  |
| be involved in         |  |                                       |  |
| completing the         |  |                                       |  |
| services               |  |                                       |  |
| Currency of Proposal   | ☑ Local Currency: Philippine Peso  |                                       |  |
| Value Added Tax on     | , , ,  |                                       |  |
| Price Proposal         | ☑ must be exclusive of VAT and other applicable indire   | ect taxes                             |  |
| •                      |  |                                       |  |
| Validity Period of     | <b>5</b>   |                                       |  |
| Proposals (Counting    | ⊠120 days  |                                       |  |
| for the last day of    | La constitución de la constituci |                                       |  |
| submission of quotes)  | In exceptional circumstances, UNDP may request th  | •                                     |  |
|                        | validity of the Proposal beyond what has been initially  |                                       |  |
|                        | Proposal shall then confirm the extension in writing,  | without any modification              |  |
|                        | whatsoever on the Proposal.  |                                       |  |
| Partial Quotes         | ☑ Not normitted  |                                       |  |
| raitiai Quotes         | ☑ Not permitted  |                                       |  |
|                        | The selected service provider shall be remunerated   | hased on the following                |  |
| Payment Terms          | schedule of payment:   | based on the following                |  |
| Tayment remis          | . ,  |                                       |  |
|                        | Deliverables/ Outputs  | Payment Tranche                       |  |
|                        | Approved Inception Plan  | 20%                                   |  |
|                        |  |                                       |  |
|                        | Accepted Output 1: 1st Draft Provincial RE Plan  | 40%                                   |  |
|                        | Accepted Output 2: Final Provincial RE Plan  | 40%                                   |  |
|                        | Total  | 100%                                  |  |
| Person(s) to           |  |                                       |  |
| review/inspect/        | The National Project Director from DOE, UNDP Project N   | Manager and                           |  |
| approve                | The Hadional Froject Director from DOL, OND! Froject I   | vialiager alla                        |  |
| outputs/completed      | UNDP Climate Action Programme Analyst  |                                       |  |
| services and authorize | Citiza Camate Action i Togramme Analyst  |                                       |  |
| the disbursement of    |  |                                       |  |
| payment                |  |                                       |  |
| ps; mem                | ☑ Highest Combined Score (based on the 70% tech  | nical offer and 20% price             |  |
| Criteria for Contract  | weight distribution), where 700 points is the minim  | · · · · · · · · · · · · · · · · · · · |  |
| Award                  | Technical Proposal.  | am passing score for the              |  |
|                        | ·  |                                       |  |
|                        | ☐ Full acceptance of the UNDP Contract General Terms and Conditions (GTC).   |                                       |  |
|                        | This is a mandatory criterion and cannot be deleted regardless of the nature of services required. Non-acceptance of the GTC may be grounds for the rejection  |                                       |  |
|                        | of the Proposal.   | o sumus for the rejection             |  |
|                        |  |                                       |  |
|                        | Technical Proposal (70%) – as detailed in the Terms of   | Reference                             |  |
|                        |  |                                       |  |

| Criteria for the   | Financial Proposal (30%)  |
|--|---|
| Assessment of  |   |
| Proposal   | To be computed as a ratio of the Proposal's offer to the lowest price among the proposals received by UNDP.   |
| UNDP will award the contract to:                               | ☑ One and only one Local Firm   |
| Type of Contract to be Signed                                  | ☑ Contract Face Sheet (Goods and-or Services) UNDP  |
| Contract General<br>Terms and<br>Conditions <sup>1</sup>       | ☑ General Terms and Conditions for de minimi contracts  |
|  | Applicable Terms and Conditions are available at: <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>   |
| Annexes to this RFP  | <ul> <li>☑ Form for Submission of Proposal (Annex 2)</li> <li>☑ Detailed TOR (Annex 3)</li> <li>☑ Others Annex 4 – Previous Relevant Experience/Track record         Annex 5 – Format for CV of Proposed Key Resources         Annex 6 – Financial Proposal Template     </li> </ul>                                |
| Contact Person for<br>Inquiries<br>(Written inquiries<br>only) | [Name]: Joseph Pangilinan [Designation]: Procurement Assistant [Email]: procurement.ph@undp.org  Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers. |

<sup>&</sup>lt;sup>1</sup> Service Providers are alerted that non-acceptance of the terms of the General Terms and Conditions (GTC) may be grounds for disqualification from this procurement process.

#### FORM FOR SUBMITTING SERVICE PROVIDER'S PROPOSAL<sup>2</sup>

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery3)

[insert: Location]. [insert: Date]

To: [insert: Name and Address of UNDP focal point]

Dear Sir/Madam:

We, the undersigned, hereby offer to render the following services to UNDP in conformity with the requirements defined in the RFP dated [specify date], and all of its attachments, as well as the provisions of the UNDP General Contract Terms and Conditions:

#### A. Qualifications of the Service Provider

The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following:

- a) Profile describing the nature of business, field of expertise, licenses, certifications, accreditations;
- b) Business Licenses Registration Papers, Tax Payment Certification, etc.
- c) Latest Audited Financial Statement income statement and balance sheet for the year 2018 and 2019 to indicate Its financial stability, liquidity, credit standing, and market reputation, etc.;
- d) Track Record list of clients for similar services as those required by UNDP, indicating description of contract scope, contract duration, contract value, contact references;
- e) Certificates and Accreditation including Quality Certificates, Patent Registrations, Environmental Sustainability Certificates, etc.
- f) Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.
- q) Letter of Satisfactory Completion from at least three (3) client of projects mentioned in Annex 4

#### B. Proposed Methodology for the Completion of Services

The Service Provider must describe how it will address/deliver the demands of the RFP; providing a detailed description of the essential performance characteristics, reporting conditions and quality assurance mechanisms that will be put in place, while demonstrating that the proposed methodology will be appropriate to the local conditions and context of the work.

<sup>&</sup>lt;sup>2</sup> This serves as a guide to the Service Provider in preparing the Proposal.

<sup>&</sup>lt;sup>3</sup> Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

An Incisive Analysis is required with maximum of 1500 words including tables, figures; but pictures are not encouraged. The analysis must describe of the energy situation, challenges and potentials in the development of RE sources in Iloilo, and how the outputs from the project will help address the challenges mentioned and contribute to the Philippine Energy Plan and RE Law.

## C. Qualifications of Key Personnel

, the Service Provider must provide:

- a) Names and qualifications of the key personnel that will perform the services indicating who is Team Leader, who are supporting, etc.;
- b) CVs demonstrating qualifications must be submitted if required by the RFP; and
- c) Written confirmation from each personnel that they are available for the entire duration of the contract.

## D. Cost Breakdown per Deliverable\* - Please use Annex 6 template

## **TERMS OF REFERENCE**

#### A. Background

The Development for Renewable Energy Applications Mainstreaming and Market Sustainability (DREAMS) Project is a five-year project being implemented by the Department of Energy (DOE) through its Renewable Energy Management Bureau (REMB) in partnership with the Global Environment Facility (GEF) and the United Nations Development Programme (UNDP).

The objective of the DREAMS Project is to reduce GHG emissions through the promotion and facilitation of the commercialization of renewable energy (RE) markets and the removal of barriers to increase investments in RE-based power generation projects. This will be achieved through (1) enforcement of a supportive policy and regulatory environment for leveraging investment in RE development and applications at the local level, (2) strengthened institutional capacity that leads to increased RE investment at the local level, (3) capitalized RE market to increased share of RE-based power capacity, and (4) RE commercialization to increase confidence of local RE developers that leads to an enhanced uptake of RE projects and successful replication using proven and emerging RE technologies.

DREAMS project seek to assists Local Government Units (LGUs) and Electric Cooperatives (ECs) through the Localized RE Planning (LREP) Capacity Building Program of the activity to promote and increase RE investments at the local level. The assistance given are in the form of trainings and technical assistance to promote, develop, implement and manage RE projects.

#### B. Stakeholders of the Project

This Contract will be implemented together with the Provincial Government of Iloilo (PGI) particularly the offices of the Governor and the Provincial Planning and Development Office (PPDO) of Iloilo. Other local stakeholders include the DOE Visayas Field Office (VFO), Electric Cooperatives (ECs) and privately-owned Distribution Utilities (DUs) of Iloilo Province (ILECO 1,2,3, PECO), Renewable Energy (RE) Developers and other RE stakeholders operating in the area.

#### C. Objective

A Firm<sup>4</sup> is needed to capacitate and assist the PPDO in preparing an Iloilo Provincial RE Plan (I-PREP) consistent with the "DILG-DOE Joint Memorandum Circular on Energy Planning" and the objectives of the RA 9513 (RE Law). The I-PREP shall aim to:

- i. Harmonize a RE Plan with the Executive and Legislative agenda of the Province, by incorporating the said RE Plans into their Provincial Development and Annual Investment Plans like the Provincial Development and Physical Framework Plan, Comprehensive Development Plan.
- ii. Gather and package information to attract RE investors and developers to invest within the province
- iii. Build the capacity of the PPDO in energy planning. The Firm must directly involve and provide training to the PPDO and other relevant Provincial Government staff in the process of producing the Iloilo Province RE Plan (I-PREP) In addition, the Firm must assist and capacitate the PGI to communicate the findings to legislators, executives and interested investors in the province.

This means that final output will be an output of the PGI and not of the contracting organization.

<sup>&</sup>lt;sup>4</sup>The term "firm" in this document refers to private for-profit or non-profit organizations

#### D. Scope of Work and Methodology of the Required Services

The Local Consultant Firm (LCF or Firm) is expected to train, guide and capacitate the PPDO and other relevant staff in the Provincial Government to study available energy data from relevant agencies (e.g. DOE, NEA and ECs) and if needed, gather primary and secondary data by conducting desk research, site visits, key informant interviews and focused group discussions (as necessary) with the key stakeholders to be able to produce the Iloilo Provincial RE Plan (I-PREP).

The firm should be able to support the content of the I-PREP with internationally accepted modeling/simulation tools such as PV Syst, ArcGIS, Plexos, etc.

Coordination with PECO, ECs and DOE, NPC, NEA to consolidate existing data for the RE resource assessment will be a significant task of the Firm.

The Firm, as part of its proposal/bid, is required to submit its analysis and understanding of the TOR, the proposed methodology and indicative outline of the Iloilo Renewable Energy Plan that will meet the objectives and deliver the outputs defined in Section E below.

#### E. Expected Outputs and Deliverables

The Firm in close coordination with the DREAMS PMU and PPDO shall facilitate the preparation of an Inception Plan with a detailed work breakdown structure to produce the outputs below.

The Firm is expected to submit three outputs namely:

#### 1) An Iloilo Provincial RE Plan (I-PREP). The I-PREP, at the minimum will contain the following:

- □ Situationer on the Power/Energy Supply and Demand Conditions in the Province<sup>5</sup> and each distribution utility (ILECO 1,2,3, PECO), including an Energy Resource Assessment which can be integrated into the province's Comprehensive Land Use Plan
  - i. Status of Household Electrification (Per franchise area)
  - ii. Power and non-power<sup>6</sup> RE investment portfolios, policies, programs and plans.
  - iii. Pre-assessment study on the readiness of the existing transmission network (grid) with respect to its capability to accommodate new RE facilities (conventional and variable RE).<sup>7</sup>
- Indicative Provincial RE Investment Plan to include a list of potential RE Projects based on an agreed upon criteria by the PPDO. The list of RE Projects should include at the minimum:
  - o Location of RE resources and potential capacity (based on available data)
  - o Beneficiaries and market of the RE project, if installed
  - o Possible financing organizations (government and private) that may be tapped. For this section, the FIRM is expected to hold an Investors Forum as part of the preparation of the Final Report.
- □ Assessment and recommendation on the readiness and capacities available and needed of a) ECs (ILECO 1, 2 and 3) and b) PGI and selected Local Government Units, to comply or implement the appropriate and mandated mechanisms under the RE Law and other relevant energy guidelines.

<sup>&</sup>lt;sup>5</sup> These data will be based on official government secondary sources (properly cited) and other data from other published researches of organizations. However, data must be recent or not later than 2015.

<sup>&</sup>lt;sup>6</sup>This refers to utilizing renewable energy for productive uses. For instance, installation of solar streetlights, solar water pumps, non-power applications of geothermal energy, etc.

<sup>&</sup>lt;sup>7</sup> This is just a pre-assessment study. A full-blown and in-depth Grid Impact Study (GIS) and Distribution Impact Study (DIS) shall be required from prospective RE Developers.

- O For the ECs, these will include its mandated plans like the Total Electrification Master Plan, Distribution Development Plan and the RPS requirement.
- o For the LGUs, to be assessed is their capacity and available resources (manpower and financial) to implement the DOE-DILG Joint Memorandum Circular on Energy Planning. At least LGUs need to be assessed. The methodology for selection of sample LGUs will be agreed upon at the Inception Planning. The output will include an assessment tool that may be used by the PPDO for the other remaining LGUs.
- □ Draft Policies and/or programs that the province through the PPDO may propose to the Legislative Assembly and Executives of the Provincial and Municipal Government to support the adoption of the I-PREP.<sup>8</sup>

| Deliverables/ Outputs  | Estimated<br>level of effort<br>in days to<br>Complete | Target Due Dates                                       | Review and Approvals<br>Required (review<br>output and confirm<br>acceptance)          |
|--|--|--|--|
| Approved Inception Plan that will include at the minimum  a) Work breakdown structure including work methodologies  b) Final team composition with detailed CV and TOR of each hired member  c) Outline of the Provincial RE Plan  d) Format of the Reports for Service Level Agreements | 10   | Within 10<br>calendar days<br>from contract<br>signing | National Project Director and DREAMS PMU Manager UNDP Climate Action Programme Analyst |
| Accepted Output 1: Draft Provincial RE Plan  | 40   | NLT 28th<br>February 2021                              |  |
| Accepted Output 2: Second Draft of Provincial RE Plan  | 50   | NLT 30 April 2021                                      |  |
| Accepted Output 3: Final Provincial RE Plan  | 20   | NLT 30th May<br>2021                                   |  |
| Total  | 120  |  |  |

The Firm shall provide the digital copy of all data/output generated (like shapefiles and its metadata) to the DREAMS Project. This will be used for baseline reference and updating of plans in the future.

## F. Institutional Arrangement/Governance and Accountability

A Local Project Management Team (PMT) shall be formed during the Inception Planning. At the minimum, it shall be composed of the Focal Person from PGI. the Contractor's Team Leader /Coordinator (on-site) and a member or

<sup>&</sup>lt;sup>8</sup> The draft policies may be in the form of Provincial or Municipal Resolutions that will be presented to their respective Legislative Councils or as may be agreed upon with the PPDO

representative from the DREAMS Project Management Unit. The contractual obligations of the Firm will be supervised by the DREAMS PMU.

The task of the Team Leader/Coordinator (TL) in Iloilo will be supervised by the Project Manager of the Contractor. The TL will coordinate closely with the Provincial Government of Iloilo (PGI). The PGI, subject to availability of space, provide a working area to the Firm during its staff's consultations with concerned units of the LGU. The acceptance of specific deliverables by the Firm as contained in Section E and K will be approved by the DREAMS PMU upon recommendation of the PGI.

The communication, gathering and consolidation of data for the studies, within or outside of the Iloilo Provincial Capitol shall be the responsibility of the Firm. However, the PGI will aid the Firm in getting introduced to relevant local organizations in Iloilo.

Finally, the Firm, as maybe be required in the Inception Plan or the status of the project, may be requested to coordinate with divisions under the DOE Renewable Energy Management Bureau (REMB) and Visayas Field Office of the DOE that is based in Cebu City.

#### G. Duration of the Work

The contract period is will be from 15th December 2020 to 30th May 2021.

#### H. Facilities to be provided by the Project

The Firm's Team Leader/Coordinator and other staff will be working with the Iloilo Provincial Capitol and should report to PPDO based on the service level agreement in Section K. The Firm may be requested to update the VFO in Cebu City and the DOE-DREAMS office in Taguig City, Metro Manila. In light of the COVID-19 pandemic and declaration of State of Public Health Emergency in the Philippines, all work of the Firm or its staff shall be done within the guidelines and protocols set by the local government or offices it will work with.

#### I. Professional Qualifications of the Successful Firm Contractor and its key personnel

The Firm must have at least 5 years of accumulated experience in assisting LGUs in any of the following: preparation of plans, training, feasibility studies, preferably in energy or economic development plans, policies and programs.

The Firm shall form a competent Project Team for this contract. The Contractor's Project Team will at the minimum be composed of a Project Manager, the Team Leader/Coordinator (TL) in Iloilo and other support staff to be hired for this contract. The Project Manager SHOULD be a permanent employee of the Firm and belong to a Top Management Position to represent and make decisions for the organization. The Project Manager is different from the TL who shall be based in Iloilo. The TL does not need to be a permanent staff of the Contractor. The Duty Station of the TL should be based in Iloilo or the TL based on the work plan shall spend at least 70% of his/her time in Iloilo during the duration of the Contract. The Project Manager and other support staff may be based in the Firm's head office anywhere in the Philippines.

#### Contractor's Team Composition (minimum)

| Position Title  | Status  | Primary function  | Duty Station           |
|-----------------|---|---|------------------------|
| Project Manager | Full time of<br>Contractor;<br>Managerial Level | Coordination with UNDP and PMU<br>Compliance with over-all Contractual<br>Obligations | Head office<br>of Firm |

| Team<br>Leader/Coordinator  | Project Based | Implementation of Inception Plan/Coordination with Provincial Government and local partners Supervision of staff  If not based in Iloilo, spend at least 60% of his/her time in Iloilo or at least 70 days during the entire duration of this 120 day contract. The presence shall be required based on specific activities in the approved Inception Plan. | Iloilo                   |
|---|---------------|---|--------------------------|
| Researchers/Other<br>Consultants (including a<br>Sr. Expert and Jr. Expert) | Project Staff | Data gathering and analysis<br>Support to Team Leader   | Head office<br>or Iloilo |

## J. Scope of Price Proposal and Schedule of Payments

The Firm, or its Project Manager or any other appointed staff is expected to conduct at least 4 monitoring field visits within Iloilo Province during the study period to gauge the status of the deliverables. Meanwhile, the fare, lodging and meals during visits at the DOE or REMB office of the TL in Iloilo for presentation or consultation, <u>if requested by the DREAMS Project</u>, will be paid for by the DREAMS PMU.

The contract will be fixed price and payment linked with successful delivery by the supplier and acceptance by UNDP. Interested suppliers must quote lump sum amount that is "all inclusive" of expenses, e.g. supplies, reproduction, meals, lodging, and other local travel fares.<sup>9</sup>

| Deliverables/ Outputs                           | Payment Tranche: |  |
|---|------------------|--|
|   |                  |  |
| Approved Inception Plan                         | 20%              |  |
| Accepted Output 1: 1st Draft Provincial RE Plan | 40%              |  |
| Accepted Output 2: Final Provincial RE Plan     | 40%              |  |
|   | 100%             |  |

<sup>9</sup>The term "All inclusive" implies that all costs (professional fees, travel costs, living allowances, communications, consumables, etc.) that could possibly be incurred by the Contractor are already factored into the final amounts submitted in the proposal

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#### K. Key Performance Indicators and Service Level

| Minimum services required  | Frequency            | Minimum standard/requirement  |
|--|----------------------|---|
| Regular Project Meeting of Local<br>Project Team (Based in Iloilo) | weekly               | Minutes of meeting signed by PGI focal person   |
| Status report based on Inception plan or work breakdown structure  | monthly              | Based on agreed upon format during the inception planning     Copy furnished PGI focal person   |
| Project Management Report  | every billing period | <ul> <li>Approved by the focal person of the PGI for<br/>this project</li> <li>Signed Minutes of Meeting (if any) that<br/>happened during the period being covered<br/>by the report</li> </ul>  |
| Completion Report  | end of the project   | <ul> <li>Clearance from PGI that Firm has no further commitment or pending issues with the PGI</li> <li>Checklist of all soft copies of documents and reports submitted to DREAMS PMU and PPDO-Iloilo duly validated by both agencies.</li> </ul> |

The Firm's failure to submit these documents (either in hard or soft copies) will lead to deferment of payments. For purposes of documentation, soft copies of the reports are acceptable but duly signed hard copies of the reports must be submitted as part of the final requirement for final payment.

# L. Criteria for Selection of the Best Offer

The Combined Scoring Method, using a 70%-30% distribution for technical and financial proposals, respectively, will be implemented. The minimum passing score of the technical proposal is 70%. The evaluation of the Technical Proposal will comprise the 3 major criteria as shown in the table below.

| Technical Proposal Evaluation Criteria |   | Points<br>Obtainable |
|--|---|----------------------|
| 1.                                     | Bidder's qualification, capacity and experience / Expertise of the Firm | 300                  |
| 2.                                     | Proposed Methodology, Approach and Implementation Plan                  | 400                  |
| 3.                                     | Management Structure and Key Personnel                                  | 300                  |
|  | Total   | 1000                 |

| Section         | 1. Bidder's qualification, capacity and experience  | Points<br>obtainable |
|-----------------|---|----------------------|
| 1.1             | <ul> <li>Track Record: Bidder has minimum 5 years of accumulated experience in assisting LGUs in any of the following: preparation of plans, training, feasibility studies, preferably in energy or economic development plans, policies and programs. See section L on type of evidence needed</li> <li>5 years (140 points)</li> <li>Additional 10 points per additional year, maximum of 200 points</li> </ul> | 200                  |
| 1.2             | Bidder's local presence  has a local office, or project management unit in Iloilo or existing management partnership with an organization in Iloilo Province (specify name of organizations, years working as partners and purpose/s of partnership = 100points  to be established if selected = 70 points  | 100                  |
| Total Section 1 |   | 300                  |

| Section 2 | Section 2. Proposed Methodology, Approach and Implementation Plan  |     |  |
|-----------|--|-----|--|
| 2.1       | <ul> <li>Understanding of the requirement of the TOR as evidenced (see Section on E)-</li> <li>Analysis fully captures the intent of the TOR= 140</li> <li>Analysis partially captures the intent of TOR = 100</li> <li>Additional points for creative presentation of data = maximum of 60 points</li> </ul>  | 200 |  |
| 2.3       | Assessment of the implementation plan:  a) Activities are properly sequenced based on TOR b) Time frame is realistic c) considered risks and risk management strategies d) Activities will result to valuable participation of clients (Provincial and local level) • for each indicator = 50 points: • criteria fully satisfied = 50; • partially - 35points; • plan is not satisfactory, may lead to delays or fail to deliver the outputs on time = 0 | 200 |  |
| Total Sec | tion 2   | 400 |  |

A detailed CV of all Team members using Annex 5 template shall be submitted and shall reflect and show evidence of the criteria set below

| Section | 3. Project Team Composition  |    | Points<br>obtainable |
|---------|--|----|----------------------|
| 3.1     | <ul> <li>Team Project Coordinator: minimum a Senior Level Executive or Officer with permanent item/regular employee (Division/Unit Head; Manager or equivalent position) of the firm for a minimum of 3 years</li> <li>minimum = 70 points</li> <li>additional 10 points for each additional year of employment, maximum of 100 points</li> <li>if not senior level and permanent = 0 points regardless of years in service</li> </ul>                                 |    | 100                  |
| 3.2     | Qualifications of Required Key Team members  |    |                      |
| 3.2 a   | Team Leader  |    | 100                  |
|         | Educational Background: minimum MA/MS graduate in economics, engineering, business, environmental science, urban/rural planning, public administration, Law Degree Holder or BS Engineering graduate  • minimum = 14points  • additional 6 points if licensed engineer, bar passer or PhD holder or completion of a second MA/MS/PhD degree (attached proof)  • additional 3 points for each energy and /or planning related Training/Course Certificates (show proof) | 20 |                      |
|         | <ul> <li>Experience:</li> <li>Minimum 5 years of work experience in the planning, training of LGUs, packaging proposals, project development, investment packaging</li> <li>minimum = 21 points</li> <li>additional 5 points for additional years of experience</li> </ul>   | 30 |                      |
|         | - Minimum 3 years in energy related planning, research, policy studies (minimum = 35 points, additional 5 points for every year of experience)   | 50 |                      |
| 3.2 b   | Senior Expert  |    | 50                   |
|         | <ul> <li>Educational Background: minimum AB/BS degree in economics, engineering, business, environmental science, urban/rural planning, public administration)</li> <li>[minimum = 7points; additional 1 point for every additional degree, full 10 points if MA/MS degree holder in the courses mentioned above or BS engineering (licensed), if not AB/BS level = 0 points regardless of years of experience]</li> </ul>   | 10 |                      |

| GRAND TOTAL SECTIONS 1, 2 AND 3 |   |    | 1000 |
|---------------------------------|---|----|------|
| Total Section 3                 |   |    | 300  |
|                                 | <ul> <li>Experience:</li> <li>minimum 2 years of experience in research, community development, and/or planning, or training</li> <li>minimum = 28 points; additional 2 points for every additional year</li> </ul>   | 40 |      |
|                                 | Education: minimum AB/BS degree of relevant social science course, engineering, business, public administration [minimum of 7points; additional 1 point for every additional degree, full 10 points if MA/MS level on any of the courses above or BS engineering (even if non license), if non graduate = 0 points regardless of years of experience] | 10 |      |
| 3.2 c                           | Junior Expert   |    | 50   |
|                                 | - minimum 3 years of actual experience in working, planning, training with government agencies or local government units (minimum 14 points; additional 2 points for every additional year)   | 20 |      |
|                                 | Experience: - minimum 3 years of experience in socio-economic research and/or development planning, investment packaging, project development minimum 14 points; additional 2 points for every additional year)   | 20 |      |

# M. Annexes to the TOR

Please refer to <a href="https://www.doe.gov.ph">www.doe.gov.ph</a> for documents related to renewable energy projects and other relevant laws and regulations like the Joint Circular Memorandum *Guidelines to Facilitate the Implementation of Energy Projects*.

# **ANNEX 4**

# **Previous Relevant Experience/Track Record**

Please list only previous similar 5 assignments successfully completed in the last 5 years.

List only those assignments for which the Bidder was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Bidder's individual experts working privately or through other firms cannot be claimed as the relevant experience of the Bidder, or that of the Bidder's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Bidder should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by UNDP.

| Project name &<br>Country of<br>Assignment | Client & Reference<br>Contact Details | Contract Value<br>in PhP | Period of activity and status | Types of activities undertaken |
|--|---------------------------------------|--------------------------|-------------------------------|--------------------------------|
|  |                                       |                          |                               |                                |
|  |                                       |                          |                               |                                |
|  |                                       |                          |                               |                                |
|  |                                       |                          |                               |                                |

# **ANNEX 5**

# Format for CV of Proposed Key resources

| Name of Personnel                           | [Insert]   |
|---|--|
| Contact Details                             | <ul><li>Present/Home Address: [Insert]</li><li>Email Address: [Insert]</li><li>Contact Numbers: [Insert]</li></ul>   |
| Key achievements related to this assignment | [Insert]   |
| Nationality                                 | [Insert]   |
| Language proficiency                        | [Insert]   |
| Education/ Qualifications                   | [Summarize college/university and other specialized education of personnel member, giving names of schools, dates attended, and degrees/qualifications obtained.]  |
| Education, Quamications                     | [Insert]   |
|   | [Provide details of professional certifications relevant to the scope of services]   |
| Professional certifications                 | <ul><li>Name of institution: [Insert]</li><li>Date of certification: [Insert]</li></ul>  |
| Employment Record/<br>Experience            | [List all positions held by personnel (starting with present position, list in reverse order), giving dates, names of employing organization, title of position held and location of employment. For experiences, detail the type of activities performed, degree of responsibilities, location of assignments and any other information or professional experience considered pertinent for this assignment.]  Name of institution: [Insert]  Position: [Insert]  Name of activities/functions performed: [Insert]  Name of institution: [Insert]  Position: [Insert]  Details of activities/functions performed: [Insert]  Name of institution: [Insert]  Position: [Insert]  Date of Employment: [Insert]  Position: [Insert]  Date of Employment: [Insert]  Date of Employment: [Insert]  Date of Employment: [Insert]  Date of Employment: [Insert] |
| References                                  | [Provide names, addresses, phone and email contact information for two (2) references]  Reference 1:  Name: Phone Number: Email address:   |

|                        | Reference 2:<br>Name:<br>Phone Number:<br>Email address:   |                |
|------------------------|--|----------------|
|                        | t to the best of my knowledge and belief, thes and other relevant information about myself and the | •              |
| Signature of Personnel | <br>Date (D  | av/Month/Year) |

# **Financial Proposal Form**

| Name of Bidder: | [Insert Name of Bidder]       | Date: | Select date |
|-----------------|-------------------------------|-------|-------------|
| RFP reference:  | [Insert RFP Reference Number] |       |             |

The Bidder is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Bidders. Any Financial information provided in the Technical Proposal shall lead to Bidder's disqualification.

The Financial Proposal should align with the requirements in the Terms of Reference and the Bidder's Technical Proposal.

**Currency of the proposal:** [Insert Currency]

# **Table 1: Summary of Overall Prices**

|                                    | Amount(s) |
|------------------------------------|-----------|
| Professional Fees (from Table 2)   |           |
| Other Costs (from Table 3)         |           |
| Total Amount of Financial Proposal |           |

# **Table 2: Breakdown of Professional Fees**

| Name                        | Position | Daily Fee Rate | No. of Days | Total Amount |
|-----------------------------|----------|----------------|-------------|--------------|
|                             |          | Α              | В           | C=A+B        |
|                             |          |                |             |              |
|                             |          |                |             |              |
|                             |          |                |             |              |
|                             |          |                |             |              |
|                             |          |                |             |              |
|                             |          |                |             |              |
| Subtotal Professional Fees: |          |                |             |              |

**Table 3: Breakdown of Other Costs (if applicable)** 

| Description                   | иом      | Quantity | Unit Price | <b>Total Amount</b> |  |
|-------------------------------|----------|----------|------------|---------------------|--|
| Flights                       | Trip     |          |            |                     |  |
| Subsistence allowance         | Day      |          |            |                     |  |
| Miscellaneous travel expenses | Trip     |          |            |                     |  |
| Local transportation costs    | Lump Sum |          |            |                     |  |
| Out-of-Pocket Expenses        |          |          |            |                     |  |
| Other Costs: (please specify) |          |          |            |                     |  |
|                               |          |          |            |                     |  |
| Subtotal Other Costs:         |          |          |            |                     |  |

# **Table 4: Breakdown of Price per Deliverable/Activity based on ToR**

| Deliverable/<br>Activity description | <b>Time</b><br>(person<br>days) | Professional Fees | Other Costs | Total |
|--------------------------------------|---------------------------------|-------------------|-------------|-------|
| Deliverable 1                        |                                 |                   |             |       |
| Deliverable 2                        |                                 |                   |             |       |
| Deliverable 3                        |                                 |                   |             |       |
|                                      |                                 |                   |             |       |