

# **REQUEST FOR PROPOSAL**

Digitizing the UNDP publication Blir Världen Bättre?

RFP No.: RFP-UNDP-NRO-2020-Blir\_Varlden\_Battre

**Project:** Digitizing the UNDP publication Blir Världen Bättre?

Country: Sweden

Issued on: 17 November 2020

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#### SECTION 1. LETTER OF INVITATION

The United Nations Development Programme (UNDP) hereby invites you to submit a Proposal to this Request for Proposal (RFP) for the above-referenced subject.

This RFP includes the following documents and the General Terms and Conditions of Contract which is inserted in the Bid Data Sheet (BDS):

Section 1: This Letter of Invitation Section 2: Instruction to Bidders Section 3: Bid Data Sheet (BDS) Section 4: Evaluation Criteria Section 5: Terms of Reference Section 6: Returnable Bidding Forms

- o Form A: Technical Proposal Submission Form
- o Form B: Bidder Information Form
- o Form C: Joint Venture/Consortium/Association Information Form
- o Form D: Qualification Form
- o Form E: Format of Technical Proposal
- o Form F: Financial Proposal Submission Form
- o Form G: Financial Proposal Form
- o Form H: Form of Proposal Security

If you are interested in submitting a Proposal in response to this RFP, please prepare your Proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the Deadline for Submission of Proposals set out in Bid Data Sheet.

Please acknowledge receipt of this RFP by sending an email to <a href="mailtostina">stina.amnebjer@undp.org</a>, indicating whether you intend to submit a Proposal or otherwise. You may also utilize the "Accept Invitation" function in eTendering system, where applicable. This will enable you to receive amendments or updates to the RFP. Should you require further clarifications, kindly communicate with the contact person/s identified in the attached Bid Data Sheet as the focal point for queries on this RFP.

UNDP looks forward to receiving your Proposal and thank you in advance for your interest in UNDP procurement opportunities.

Issued by:

Name: Stina Amnebjer

Title: Operations Associate

Date: November 16, 2020

Approved by:

Name: Michael Toft

Title: Administrative Specialist Date: **November 16, 2020** 

# SECTION 2. INSTRUCTION TO BIDDERS

A. GENERAL PROVISIONS	
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A. GENERAL PROV	13101	<b>43</b>
1. Introduction	1.1	Bidders shall adhere to all the requirements of this RFP, including any amendments in writing by UNDP. This RFP is conducted in accordance with the UNDP Programme and Operations Policies and Procedures (POPP) on Contracts and Procurement which can be accessed at <a href="https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d">https://popp.undp.org/SitePages/POPPBSUnit.aspx?TermID=254a9f96-b883-476a-8ef8-e81f93a2b38d</a>
	1.2	Any Proposal submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Proposal by UNDP. UNDP is under no obligation to award a contract to any Bidder as a result of this RFP.
	1.3	As part of the bid, it is desired that the Bidder registers at the United Nations Global Marketplace (UNGM) website ( <a href="www.ungm.org">www.ungm.org</a> ). The Bidder may still submit a bid even if not registered with the UNGM. However, if the Bidder is selected for contract award, the Bidder must register on the UNGM prior to contract signature.
2. Fraud & Corruption, Gifts and Hospitality	2.1	UNDP strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of UNDP vendors and requires all bidders/vendors observe the highest standard of ethics during the procurement process and contract implementation. UNDP's Anti-Fraud Policy can be found at <a href="http://www.undp.org/content/undp/en/home/operations/accountability/audit/officeoff audit andinvestigation.html#anti">http://www.undp.org/content/undp/en/home/operations/accountability/audit/officeoff audit andinvestigation.html#anti</a>
	2.2	Bidders/vendors shall not offer gifts or hospitality of any kind to UNDP staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches or dinners.
	2.3	In pursuance of this policy, UNDP  (a) Shall reject a proposal if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question;  (b) Shall declare a vendor ineligible, either indefinitely or for a stated period of time, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a UNDP contract.
	2.4	All Bidders must adhere to the UN Supplier Code of Conduct, which may be found at <a href="https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct">https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct</a>
3. Eligibility	3.1	A vendor should not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to UNDP whether they are subject to any sanction or temporary suspension imposed by these organizations.
	3.2	It is the Bidder's responsibility to ensure that its employees, joint venture members, sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by UNDP.

#### 4. Conflict of Interests

- 4.1 Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
  - a) Are or have been associated in the past, with a firm or any of its affiliates which have been engaged by UNDP to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process;
  - b) Were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or
  - c) Are found to be in conflict for any other reason, as may be established by, or at the discretion of UNDP.
- 4.2 In the event of any uncertainty in the interpretation of a potential conflict of interest, Bidders must disclose to UNDP, and seek UNDP's confirmation on whether or not such a conflict exists.
- 4.3 Similarly, the Bidders must disclose in their proposal their knowledge of the following:
  - a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel are family members of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and
  - b) All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices.

Failure to disclose such an information may result in the rejection of the proposal or proposals affected by the non-disclosure.

4.4 The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFP, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Proposal.

#### **B. PREPARATION OF PROPOSALS**

# 5. General Considerations

- 5.1 In preparing the Proposal, the Bidder is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.
- 5.2 The Bidder will not be permitted to take advantage of any errors or omissions in the RFP. Should such errors or omissions be discovered, the Bidder must notify the UNDP

# 6. Cost of Preparation of Proposal

- 6.1 The Bidder shall bear any and all costs related to the preparation and/or submission of the Proposal, regardless of whether its Proposal was selected or not. UNDP shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.
- 7. Language
- 7.1 The Proposal, as well as any and all related correspondence exchanged by the Bidder and UNDP, shall be written in the language (s) specified in the BDS.
- 8. Documents
- 8.1 The Proposal shall comprise of the following documents:

Comprising the Proposal	<ul> <li>a) Documents Establishing the Eligibility and Qualifications of the Bidder;</li> <li>b) Technical Proposal;</li> <li>c) Financial Proposal;</li> <li>d) Proposal Security, if required by BDS;</li> <li>e) Any attachments and/or appendices to the Proposal.</li> </ul>	
9. Documents Establishing the Eligibility and Qualifications of the Bidder	The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the Forms provided under Section 6 and providing documents required in those forms. In order to award a contract to a Bidder, its qualifications must be documented to UNDP's satisfaction.	
10.Technical Proposal Format and	10.1 The Bidder is required to submit a Technical Proposal using the Standard Forms and templates provided in Section 6 of the RFP.	
Content	10.2 The Technical Proposal shall not include any price or financial information. A Technical Proposal containing material financial information may be declared non-responsive.	
	10.3 Samples of items, when required as per Section 5, shall be provided within the time specified and unless otherwise specified by UNDP, and at no expense to UNDP	
	10.4 When applicable and required as per Section 5, the Bidder shall describe the necessary training programme available for the maintenance and operation of the services and/or equipment offered as well as the cost to the UNDP. Unless otherwise specified, such training as well as training materials shall be provided in the language of the Bid as specified in the BDS.	
11.Financial Proposals	11.1 The Financial Proposal shall be prepared using the Standard Form provided in Section 6 of the RFP. It shall list all major cost components associated with the services, and the detailed breakdown of such costs.	
	11.2 Any output and activities described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, as well as in the final total price.	
	11.3 Prices and other financial information must not be disclosed in any other place except in the financial proposal.	
12.Proposal Security	12.1 A Proposal Security, if required by BDS, shall be provided in the amount and form indicated in the BDS. The Proposal Security shall be valid up to thirty (30) days after the final date of validity of the Proposal.	
	12.2 The Proposal Security shall be included along with the Technical Proposal. If Proposal Security is required by the RFP but is not found along with the Technical Proposal, the Proposal shall be rejected.	
	12.3 If the Proposal Security amount or its validity period is found to be less than what is required by UNDP, UNDP shall reject the Proposal.	
	12.4 In the event an electronic submission is allowed in the BDS, Bidders shall include a copy of the Bid Security in their proposal and the original of the Proposal Security must be sent via courier or hand delivery as per the instructions in BDS.	
	12.5 The Proposal Security may be forfeited by UNDP, and the Proposal rejected, in the event of any one or combination, of the following conditions:	
	<ul> <li>a) If the Bidder withdraws its offer during the period of the Proposal Validity specified in the BDS, or;</li> </ul>	

- b) In the event that the successful Bidder fails: to sign the Contract after UNDP has issued an award; or 12.6 to furnish the Performance Security, insurances, or other documents that UNDP may require as a condition precedent to the effectivity of the contract that may be awarded to the Bidder. 13. Currencies 13.1 All prices shall be quoted in the currency or currencies indicated in the BDS. Where Proposals are quoted in different currencies, for the purposes of comparison of all Proposals: a) UNDP will convert the currency quoted in the Proposal into the UNDP preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Proposals; and b) In the event that UNDP selects a proposal for award that is quoted in a currency different from the preferred currency in the BDS, UNDP shall reserve the right to award the contract in the currency of UNDP's preference, using the conversion method specified above. If the Bidder is a group of legal entities that will form or have formed a Joint 14. Joint Venture, Venture (JV), Consortium or Association for the Proposal, they shall confirm in Consortium or their Proposal that: (i) they have designated one party to act as a lead entity, Association duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Proposal; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture. 14.2 After the Deadline for Submission of Proposal, the lead entity identified to represent the JV, Consortium or Association shall not be altered without the prior written consent of UNDP.
  - 14.3 The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Clause 9 herein in respect of submitting only one proposal.
  - 14.4 The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the RFP, both in the Proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by UNDP.
  - 14.5 A JV, Consortium or Association in presenting its track record and experience should clearly differentiate between:
    - Those that were undertaken together by the JV, Consortium or Association;
       and
    - b) Those that were undertaken by the individual entities of the JV, Consortium or Association.
  - 14.6 Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV, Consortium or Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.
  - 14.7 JV, Consortium or Associations are encouraged for high value, multi-sectoral requirements when the spectrum of expertise and resources required may not

	be available within one firm.	
15.Only One Proposal	5.1 The Bidder (including the individual members of any Joint Venture) shall submonly one Proposal, either in its own name or as part of a Joint Venture.	nit
	<ul> <li>Proposals submitted by two (2) or more Bidders shall all be rejected if they a found to have any of the following:</li> <li>f) they have at least one controlling partner, director or shareholder common; or</li> <li>g) any one of them receive or have received any direct or indirect subsidy fro the other/s; or</li> <li>h) they have the same legal representative for purposes of this RFP; or</li> <li>i) they have a relationship with each other, directly or through common thi parties, that puts them in a position to have access to information about, influence on the Proposal of, another Bidder regarding this RFP process;</li> <li>j) they are subcontractors to each other's Proposal, or a subcontractor to or Proposal also submits another Proposal under its name as lead Bidder; or</li> <li>k) some key personnel proposed to be in the team of one Bidder participat in more than one Proposal received for this RFP process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Proposal.</li> </ul>	in i
16.Proposal Validity Period	6.1 Proposals shall remain valid for the period specified in the BDS, commencing of the Deadline for Submission of Proposals. A Proposal valid for a shorter period may be rejected by UNDP and rendered non-responsive.	
	6.2 During the Proposal validity period, the Bidder shall maintain its origin Proposal without any change, including the availability of the Key Personnel, the proposed rates and the total price.	
17.Extension of Proposal Validity Period	7.1 In exceptional circumstances, prior to the expiration of the proposal validity period, UNDP may request Bidders to extend the period of validity of the Proposals. The request and the responses shall be made in writing, and shall be considered integral to the Proposal.	eir
	7.2 If the Bidder agrees to extend the validity of its Proposal, it shall be done witho any change in the original Proposal.	ut
	7.3 The Bidder has the right to refuse to extend the validity of its Proposal, and which case, such Proposal will not be further evaluated.	in
18.Clarification of Proposal	8.1 Bidders may request clarifications on any of the RFP documents no later that the date indicated in the BDS. Any request for clarification must be sent in writing in the manner indicated in the BDS. If inquiries are sent other than specific channel, even if they are sent to a UNDP staff member, UNDP shall have robligation to respond or confirm that the query was officially received.	ng ed
	8.2 UNDP will provide the responses to clarifications through the method specific in the BDS.	ed
	8.3 UNDP shall endeavor to provide responses to clarifications in an expedition manner, but any delay in such response shall not cause an obligation on the part of UNDP to extend the submission date of the Proposals, unless UNDP deer that such an extension is justified and necessary.	art
19. Amendment of Proposals	9.1 At any time prior to the deadline of Proposal submission, UNDP may for an reason, such as in response to a clarification requested by a Bidder, modify the RFP in the form of an amendment to the RFP. Amendments will be made	he

	avai	lable to all prospective bidders	
	of p	e amendment is substantial, UNDP may extend the Deadline for submission roposal to give the Bidders reasonable time to incorporate the amendment their Proposals.	
20. Alternative Proposals	consulting substantial consulting special consulting co	ess otherwise specified in the BDS, alternative proposals shall not be sidered. If submission of alternative proposal is allowed by BDS, a Bidder may mit an alternative proposal, but only if it also submits a proposal conforming he RFP requirements. UNDP shall only consider the alternative proposal red by the Bidder whose conforming proposal ranked the highest as per the cified evaluation method. Where the conditions for its acceptance are met, ustifications are clearly established, UNDP reserves the right to award a tract based on an alternative proposal.  Inultiple/alternative proposals are being submitted, they must be clearly ked as "Main Proposal" and "Alternative Proposal"	
21.Pre-Bid Conference	loca atte Min web BDS and	When appropriate, a Bidder's conference will be conducted at the date, time and location specified in the BDS. All Bidders are encouraged to attend. Non-attendance, however, shall not result in disqualification of an interested Bidder. Minutes of the Bidder's conference will be disseminated on the procurement website and shared by email or on the e-Tendering platform as specified in the BDS. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifically incorporated in the Minutes of the Bidder's Conference or issued/posted as an amendment to RFP.	
C. SUBMISSION A	ID OPEN	ING OF PROPOSALS	
22.Submission	doc	Bidder shall submit a duly signed and complete Proposal comprising the uments and forms in accordance with the requirements in the BDS. The mission shall be in the manner specified in the BDS.	
	com doc	Proposal shall be signed by the Bidder or person(s) duly authorized to mit the Bidder. The authorization shall be communicated through a ument evidencing such authorization issued by the legal representative of bidding entity, or a Power of Attorney, accompanying the Proposal.	
	itsel	ders must be aware that the mere act of submission of a Proposal, in and of f, implies that the Bidder fully accepts the UNDP General Contract Terms and ditions.	
Hard copy (manual) submission	in th a) b)	d copy (manual) submission by courier or hand delivery allowed or specified ne BDS shall be governed as follows:  The signed Proposal shall be marked "Original", and its copies marked "Copy" as appropriate. The number of copies is indicated in the BDS. All copies shall be made from the signed original only. If there are discrepancies between the original and the copies, the original shall prevail.  The Technical Proposal and the Financial Proposal envelopes MUST BE COMPLETELY SEPARATE and each of them must be submitted sealed individually and clearly marked on the outside as either "TECHNICAL"	
		PROPOSAL" or "FINANCIAL PROPOSAL", as appropriate. Each envelope SHALL clearly indicate the name of the Bidder. The outer envelopes shall:  i. Bear the name and address of the bidder;	

		ii. Be addressed to UNDP as specified in the BDS
		Bear a warning that states "Not to be opened before the time and date for proposal opening" as specified in the BDS.  If the envelopes and packages with the Proposal are not sealed and marked as required, UNDP shall assume no responsibility for the misplacement, loss, or premature opening of the Proposal.
	22.5	Email submission, if allowed or specified in the BDS, shall be governed as follows:
		a) Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;
Email Submission		b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE. The financial proposal shall be encrypted with different passwords and clearly labelled. The files must be sent to the dedicated email address specified in the BDS.
		c) The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose Technical Proposal has been found to be technically responsive. Failure to provide correct password may result in the proposal being rejected.
	22.6	Electronic submission through eTendering, if allowed or specified in the BDS, shall be governed as follows:
		a) Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS;
		b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE and each of them must be uploaded individually and clearly labelled.
eTendering submission		d) The Financial Proposal file must be encrypted with a password so that it cannot be opened nor viewed until the password is provided. The password for opening the Financial Proposal should be provided only upon request of UNDP. UNDP will request password only from bidders whose technical proposal has been found to be technically responsive. Failure to provide the correct password may result in the proposal being rejected.
		c) Documents which are required to be in original form (e.g. Bid Security, etc.) must be sent via courier or hand delivery as per the instructions in BDS.
		d) Detailed instructions on how to submit, modify or cancel a bid in the eTendering system are provided in the eTendering system Bidder User Guide and Instructional videos available on this link: <a href="http://www.undp.org/content/undp/en/home/operations/procurement/bu">http://www.undp.org/content/undp/en/home/operations/procurement/bu</a>
		siness/procurement-notices/resources/
23.Deadline for Submission of Proposals and Late	23.1	Complete Proposals must be received by UNDP in the manner, and no later than the date and time, specified in the BDS. UNDP shall only recognize the date and time that the bid was received by UNDP
Proposals  Proposals	23.2	UNDP shall not consider any Proposal that is submitted after the deadline for the submission of Proposals.
24.Withdrawal, Substitution, and	24.1	A Bidder may withdraw, substitute or modify its Proposal after it has been submitted at any time prior to the deadline for submission.
Modification of Proposals	24.2	Manual and Email submissions: A bidder may withdraw, substitute or modify its Proposal by sending a written notice to UNDP, duly signed by an authorized

	24.3	representative, and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the Proposal, if any, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of proposals, by clearly marking them as "WITHDRAWAL" "SUBSTITUTION," or "MODIFICATION" eTendering: A Bidder may withdraw, substitute or modify its Proposal by Canceling, Editing, and re-submitting the proposal directly in the system. It is the responsibility of the Bidder to properly follow the system instructions, duly edit and submit a substitution or modification of the Proposal as needed. Detailed instructions on how to cancel or modify a Proposal directly in the
	24.4	system are provided in Bidder User Guide and Instructional videos.  Proposals requested to be withdrawn shall be returned unopened to the Bidders (only for manual submissions), except if the bid is withdrawn after the bid has been opened
25.Proposal Opening	25.1	There is no public bid opening for RFPs. UNDP shall open the Proposals in the presence of an ad-hoc committee formed by UNDP, consisting of at least two (2) members. In the case of e-Tendering submission, bidders will receive an automatic notification once their proposal is opened.
D. EVALUATION C	OF PRO	OPOSALS
26.Confidentiality	26.1	Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award.
	26.2	Any effort by a Bidder or anyone on behalf of the Bidder to influence UNDP in the examination, evaluation and comparison of the Proposals or contract award decisions may, at UNDP's decision, result in the rejection of its Proposal and may be subject to the application of prevailing UNDP's vendor sanctions procedures.
27.Evaluation of Proposals	27.1	The Bidder is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 24 of this RFP. UNDP will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.
	27.2	<ul> <li>Evaluation of proposals is made of the following steps:</li> <li>a) Preliminary Examination</li> <li>b) Minimum Eligibility and Qualification (if pre-qualification is not done)</li> <li>c) Evaluation of Technical Proposals</li> <li>d) Evaluation of Financial Proposals</li> </ul>
28.Preliminary Examination	28.1	UNDP shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are generally in order, among other indicators that may be used at this stage. UNDP reserves the right to reject any Proposal at this stage.
29.Evaluation of Eligibility and Qualification	29.1	Eligibility and Qualification of the Bidder will be evaluated against the Minimum Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria).
	29.2	In general terms, vendors that meet the following criteria may be considered qualified:  e) They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers, and in UNDP's ineligible vendors'

list:

- f) They have a good financial standing and have access to adequate financial resources to perform the contract and all existing commercial commitments,
- g) They have the necessary similar experience, technical expertise, production capacity where applicable, quality certifications, quality assurance procedures and other resources applicable to the provision of the services required;
- h) They are able to comply fully with UNDP General Terms and Conditions of Contract;
- i) They do not have a consistent history of court/arbitral award decisions against the Bidder; and
- j) They have a record of timely and satisfactory performance with their clients.

### 30.Evaluation of Technical and Financial Proposals

- 30.1 The evaluation team shall review and evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and other RFP documents, applying the evaluation criteria, sub-criteria, and point system specified in the Section 4 (Evaluation Criteria). A Proposal shall be rendered non-responsive at the technical evaluation stage if it fails to achieve the minimum technical score indicated in the BDS. When necessary and if stated in the BDS, UNDP may invite technically responsive bidders for a presentation related to their technical proposals. The conditions for the presentation shall be provided in the bid document where required.
- 30.2 In the second stage, only the Financial Proposals of those Bidders who achieve the minimum technical score will be opened for evaluation. The Financial Proposals corresponding to Technical Proposals that were rendered non-responsive shall remain unopened, and, in the case of manual submission, be returned to the Bidder unopened. For emailed Proposals and e-tendering submissions, UNDP will not request for the password of the Financial Proposals of bidders whose Technical Proposal were found not responsive.
- 30.3 The evaluation method that applies for this RFP shall be as indicated in the BDS, which may be either of two (2) possible methods, as follows: (a) the lowest priced method which selects the lowest evaluated financial proposal of the technically responsive Bidders; or (b) the combined scoring method which will be based on a combination of the technical and financial score.
- 30.4 When the BDS specifies a combined scoring method, the formula for the rating of the Proposals will be as follows:

#### Rating the Technical Proposal (TP):

**TP Rating** = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100

#### Rating the Financial Proposal (FP):

**FP Rating** = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100

#### **Total Combined Score:**

**Combined Score** = (TP Rating) x (Weight of TP, e.g. 70%) + (FP Rating) x (Weight of FP, e.g., 30%)

31. Due Diligence	<ul> <li>UNDP reserves the right to undertake a due diligence exercise, also called post qualification, aimed at determining to its satisfaction, the validity of the information provided by the Bidder. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following:</li> <li>a) Verification of accuracy, correctness and authenticity of information</li> </ul>
	provided by the Bidder;  b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team;  c) Inquiry and reference checking with Government entities with jurisdiction on the Bidder, or with previous clients, or any other entity that may have done business with the Bidder;  d) Inquiry and reference checking with previous clients on the performance on on-going or contracts completed, including physical inspections of previous works, as necessary;  e) Physical inspection of the Bidder's offices, branches or other places where business transpires, with or without notice to the Bidder;  f) Other means that UNDP may deem appropriate, at any stage within the selection process, prior to awarding the contract.
32.Clarification of Proposals	32.1 To assist in the examination, evaluation and comparison of Proposals, UNDP may, at its discretion, ask any Bidder for a clarification of its Proposal.
	32.2 UNDP's request for clarification and the response shall be in writing and no change in the prices or substance of the Proposal shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by UNDP in the evaluation of the Proposals, in accordance with RFP.
	32.3 Any unsolicited clarification submitted by a Bidder in respect to its Proposal, which is not a response to a request by UNDP, shall not be considered during the review and evaluation of the Proposals.
33.Responsiveness of Proposal	33.1 UNDP's determination of a Proposal's responsiveness will be based on the contents of the Proposal itself. A substantially responsive Proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission.
	33.2 If a Proposal is not substantially responsive, it shall be rejected by UNDP and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.
34.Nonconformities, Reparable Errors and Omissions	34.1 Provided that a Proposal is substantially responsive, UNDP may waive any non-conformities or omissions in the Proposal that, in the opinion of UNDP, do not constitute a material deviation.
	34.2 UNDP may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the Proposal. Failure of the Bidder to comply with the request may result in the rejection of its Proposal.
	34.3 For Financial Proposal that has been opened, UNDP shall check and correct arithmetical errors as follows:
	<ul> <li>a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion</li> </ul>

		of LINDD thorough an obvious majords someout of the desired majority (1917)	
		of UNDP there is an obvious misplacement of the decimal point in the unit price; in which case the line item total as quoted shall govern and the unit price shall be corrected;	
		<li>if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and</li>	
		c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.	
	34.4	If the Bidder does not accept the correction of errors made by UNDP, its Proposal shall be rejected.	
E. AWARD OF CO	NTRA	СТ	
35.Right to Accept, Reject, Any or All Proposals	35.1		
36.Award Criteria	36.1	36.1 Prior to expiration of the proposal validity, UNDP shall award the contract to the qualified Bidder based on the award criteria indicated in the BDS.	
37.Debriefing	37.1 In the event that a Bidder is unsuccessful, the Bidder may request a debriefing from UNDP. The purpose of the debriefing is to discuss the strengths and weaknesses of the Bidder's submission, in order to assist the Bidder in improving its future proposals for UNDP procurement opportunities. The content of other proposals and how they compare to the Bidder's submission shall not be discussed.		
38.Right to Vary Requirements at the Time of Award	38.1	At the time of award of Contract, UNDP reserves the right to vary the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.	
39.Contract Signature	39.1	Within fifteen (15) days from the date of receipt of the Contract, the successful Bidder shall sign and date the Contract and return it to UNDP. Failure to do so may constitute sufficient grounds for the annulment of the award, and forfeiture of the Proposal Security, if any, and on which event, UNDP may award the Contract to the Second Ranked Bidder or call for new Proposals.	
40.Contract Type and General Terms and Conditions	40.1	.1 The types of Contract to be signed and the applicable UNDP Contract General Terms and Conditions, as specified in BDS, can be accessed at <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>	
41.Performance Security	41.1	40.1 A performance security, if required in BDS, shall be provided in the amount specified in BDS and form available at	
		https://popp.undp.org/_layouts/15/WopiFrame.aspx?sourcedoc=/UNDP_POPP	
		DOCUMENT LIBRARY/Public/PSU Solicitation Performance%20Guarantee%20	
		Form.docx&action=default within fifteen (15) days of the contract signature by	
		both parties. Where a performance security is required, the receipt of the	
		performance security by UNDP shall be a condition for rendering the contract	

		effective.
42.Bank Guarantee for Advanced Payment	42.1	Except when the interests of UNDP so require, it is UNDP's preference to make no advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment in the form available at <a business="" content="" en="" home="" href="https://popp.undp.org/layouts/15/WopiFrame.aspx?sourcedoc=/UNDP POPP DOCUMENT LIBRARY/Public/PSU Contract%20Management%20Payment%20 and%20Taxes Advanced%20Payment%20Guarantee%20Form.docx&amp;action=de fault&lt;/a&gt;&lt;/td&gt;&lt;/tr&gt;&lt;tr&gt;&lt;td&gt;43.Liquidated&lt;br&gt;Damages&lt;/td&gt;&lt;td&gt;43.1&lt;/td&gt;&lt;td&gt;If specified in BDS, UNDP shall apply Liquidated Damages resulting from the Contractor's delays or breach of its obligations as per the Contract.&lt;/td&gt;&lt;/tr&gt;&lt;tr&gt;&lt;td&gt;44.Payment Provisions&lt;/td&gt;&lt;td&gt;44.1&lt;/td&gt;&lt;td&gt;Payment will be made only upon UNDP's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in UNDP with direct supervision of the Contractor. Payment will be effected by bank transfer in the currency of contract.&lt;/td&gt;&lt;/tr&gt;&lt;tr&gt;&lt;td&gt;45.Vendor Protest&lt;/td&gt;&lt;td&gt;45.1&lt;/td&gt;&lt;td&gt;UNDP's vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the following link provides further details regarding UNDP vendor protest procedures: &lt;a href=" http:="" operations="" procurement="" protest-and-sanctions.html"="" undp="" www.undp.org="">http://www.undp.org/content/undp/en/home/operations/procurement/business/protest-and-sanctions.html</a>
46.Other Provisions	46.1 46.2 46.3	In the event that the Bidder offers a lower price to the host Government (e.g. General Services Administration (GSA) of the federal government of the United States of America) for similar services, UNDP shall be entitled to same lower price. The UNDP General Terms and Conditions shall have precedence.  UNDP is entitled to receive the same pricing offered by the same Contractor in contracts with the United Nations and/or its Agencies. The UNDP General Terms and Conditions shall have precedence.  The United Nations has established restrictions on employment of (former) UN staff who have been involved in the procurement process as per bulletin ST/SGB/2006/15 <a href="http://www.un.org/en/ga/search/view doc.asp?symbol=ST/SGB/2006/15&amp;referer">http://www.un.org/en/ga/search/view doc.asp?symbol=ST/SGB/2006/15&amp;referer</a>

#### SECTION 3. BID DATA SHEET

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Request for Proposals. In the case of a conflict between the Instructions to Bidders, the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall prevail.

BDS No.	Ref. to Section.2	Data	Specific Instructions / Requirements
1	7	Language of the Proposal	English
2		Submitting Proposals for Parts or sub-parts of the TOR (partial bids)	Not Allowed
3	20	Alternative Proposals	Shall not be considered
4	21	Pre-proposal conference	Will be Conducted Two pre-proposal conferences will be held:  Time: 13:00 AM (CET) Date: November 20, 2020 Venue: Virtually on Zoom  Time: 10:00 AM (CET) Date: November 27, 2020 Venue: Virtually on Zoom  To register to the pre-proposal conferences, please send an email to the UNDP focal point for this arrangement: Stina Amnebjer, UNDP Sweden E-mail: stina.amnebjer@undp.org
5	10	Proposal Validity Period	90 days
6	14	Bid Security	Acceptable Forms of Bid Security  Bank Guarantee (See Section 8 for template) Any Bank-issued Check / Cashier's Check / Certified Check
7	41	Advanced Payment upon signing of contract	Not Allowed
8	42	Liquidated Damages	Will not be imposed

9	40	Performance Security	Not Required
10	18	Currency of Proposal	United States Dollar
11	31	Deadline for submitting requests for clarifications/ questions	December 1, 2020 at 17:00 CET (7 days before the submission deadline)
12	31	Contact Details for submitting clarifications/questions	Focal Person in UNDP: Stina Amnebjer, UNDP Sweden E-mail address: stina.amnebjer@undp.org
13	18, 19 and 21	Manner of Disseminating Supplemental Information to the RFP and responses/clarifications to queries	Posted directly to eTendering
14	23	Deadline for Submission	December 8, 2020 at 17:00 CET  For eTendering submission - as indicated in eTendering system.  Note that system time zone is in EST/EDT (New York) time zone.
14	22	Allowable Manner of Submitting Proposals	Only via e-Tendering
15	22	Proposal Submission Address	https://etendering.partneragencies.org  Insert BU Code and Event ID number  H2810 - 0000007859
16	22	Electronic submission (email or eTendering) requirements	<ul> <li>Format: PDF files only</li> <li>File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.</li> <li>Max. File Size per transmission: 5MB</li> </ul>
17	27 36	Evaluation Method for the Award of Contract	Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals respectively.  The minimum technical score required to pass is 70%.
18		Expected date for commencement of Contract	January 4, 2021

19		Maximum expected duration of contract	11 months
20	35	UNDP will award the contract to:	One Proposer Only
21	39	Type of Contract	Contract for Goods and/or Services to UNDP <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>
22	39	UNDP Contract Terms and Conditions that will apply	General Terms and Conditions for contracts (goods and/or services) <a href="http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html">http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</a>

#### SECTION 4. EVALUATION CRITERIA

#### **Preliminary Examination Criteria**

Proposals will be examined to determine whether they are complete and submitted in accordance with RFP requirements as per below criteria on a Yes/No basis:

- Appropriate signatures
- Power of Attorney
- Minimum documents provided
- Technical and Financial Proposals submitted separately
- Bid Validity
- Bid Security submitted as per RFP requirements with compliant validity period

#### **Minimum Eligibility and Qualification Criteria**

Eligibility and Qualification will be evaluated on Pass/Fail basis.

If the Proposal is submitted as a Joint Venture/Consortium/Association, each member should meet minimum criteria, unless otherwise specified in the criterion.

Subject	Criteria	Document Submission requirement
ELIGIBILITY		
Legal Status	Vendor is a legally registered entity.	Form B: Bidder Information Form
Eligibility	Vendor is not suspended, nor debarred, nor otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization in accordance with ITB clause 3.	Form A: Technical Proposal Submission Form
Conflict of Interest	No conflicts of interest in accordance with ITB clause 4.	Form A: Technical Proposal Submission Form
Bankruptcy	Not declared bankruptcy, not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future.	Form A: Technical Proposal Submission Form
QUALIFICATION		
Language	Documented professional proficiency in written and spoken Swedish and English.	Form D: Qualification Form
History of Non- Performing Contracts <sup>1</sup>	Non-performance of a contract did not occur as a result of contractor default for the last 3 years.	Form D: Qualification Form
Litigation History	No consistent history of court/arbitral award decisions against the Bidder for the last 3 years.	Form D: Qualification Form
Previous	Minimum 3 years of relevant experience.	Form D: Qualification Form
Experience	Minimum 1 contract of similar value, nature and complexity implemented over the last 5 years.	Form D: Qualification Form

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<sup>&</sup>lt;sup>1</sup> Non-performance, as decided by UNDP, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

	(For JV/Consortium/Association, all Parties cumulatively should meet requirement).	
Financial Standing	Minimum average annual turnover of USD 150 000 for the last 3 years.  (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form
	Bidder must demonstrate the current soundness of its financial standing and indicate its prospective long-term profitability. (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form D: Qualification Form

# **Technical Evaluation Criteria**

Summary of Technical Proposal Evaluation Forms		Points Obtainable
1.	Qualifications of the service provider	200
2.	Quality of draft concept proposal	600
3.	Quality of samples	200
	Total	1000

Sectio	n 1. Qualifications of the service provider	Points obtainable
1.1	Successful submission of the requested documents (Company profile, latest business registration certificate, 2019 audited financial statement, track record and written self-declaration).	50
1.2	Qualifications and composition of key personnel that will perform the services. Are the proposed roles of the management and the team of key personnel suitable for the provision of the necessary services?	
1.3	Contact references.	75
	Total Section 1	200

Section 2. Quality of draft concept proposal including visual aids or storyboards to communicate ideas. The draft concept proposals will be evaluated according to the following criteria:		
2.1	Level of innovation, originality and creativity of concept proposal for the exploratory journey (40%).	240
2.2	Level of creativity and originality in visualized initial design (30%).	180
2.3	Level of inclusion of a user experience perspective and user testing with the target audience (15%).	90
2.4	Level of detail of how interactive elements, learning adaptability, gamification, and digital pedagogy will be implemented throughout the exploratory journey (15%).	90
	Total Section 2	600

Section 3. Quality of samples			Points obtainable
3.1	Quality of samples showcasing experience of video animation and graphic design.		60
3.2	Quality of samples showcasing interactive infographics containing statistical data.		60
3.3	Quality of sample showcasing another digital interactive tool.		80
	Tota	l Section 3	200

#### SECTION 5. TERMS OF REFERENCE

#### DIGITIZING THE UNDP PUBLICATION BLIR VÄRLDEN BÄTTRE?

#### **BACKGROUND OF THE ASSIGNMENT**

As a part of the UN development agenda, UNDP Sweden published the book *Blir Världen Bättre?* (Is the world getting better?) for the first time in 2005. The publication is written by Staffan Landin and Mikael Botnen Diamant and uses up-to-date statistics to describe positive developments in the world over the past few decades. The book describes the progress of the Millennium Development Goals and the Global Goals and how they light a path to a sustainable future for both people and planet.

Blir Världen Bättre? has become a flagship UNDP product and much-appreciated teaching material among both teachers and students in upper secondary school in Sweden. Since 2005 the book has been published in seven updated and revised editions and hard copies have been distributed to high schools all over Sweden as teaching material. The content is also available on the Globala Målen website as a downloadable PDF. Here, teachers can take advantage of pedagogic school material that has been developed to supplement the book when teaching sustainable development.

Now, our ambition is to digitize *Blir världen bättre?* and make it available online as an open, educational resource and experiential learning tool for young adults and professionals working with sustainable development. We want to move away from static graphs and texts and take users on a digital journey where they can immerse themselves in a world of up-to-date facts, interactive statistics and stories about the state of the world.

The awarded contractor will play an important role in shaping the final product with their expertise, creative ideas and suggestions. UNDP Sweden will contribute by providing guidance, ideas and knowledge.

#### Target audience

The target audience for the digital learning tool are in the following order:

- 1. Young adults.
- 2. Professionals working with sustainable development and general public interested in sustainable development.

#### SCOPE OF WORK AND DELIVERABLES

#### In broad terms, the contracted service provider will:

 Develop, design and technically implement an original, innovative and interactive digital learning tool for young adults and working professionals who wish to learn about sustainable development. This tool should reflect, without necessarily being limited to, UNDP Sweden's objectives with digitizing *Blir världen bättre?* (see Annex 1, Objectives and guidelines for digitizing Blir Världen Bättre?).

#### More specifically, this work will include the following deliverables:

- Source and contact representatives from the target audience and conduct initial user research as well as continuous user testing of both prototype and the beta-version.
- Development of overall concept, visual design profile of the digital learning tool, including a style guide and/or annotation for information such as: colors, typography rules, hover states, animations, grid systems, spacing etc.<sup>2</sup>

 $<sup>^{2}</sup>$  UNDP will give guidance on the desired stylistic direction and constraints that should be adhered to (brand

- Development, design and technical implementation of around 50 70 interactive data visualizations (infographics/graphs or equivalent), linked to open API's and and/or other creative and engaging ways of communicating data and information to users.
- Development, design and technical implementation of thematic knowledge sections which have a clear pedagogical perspective, elements of gamification and dynamic and engaging design.
- Production of 10 15 short story videos or animations with voice-over in Swedish (1-3 min).
   Content and basic ideas will be provided by UNDP Sweden.
- Migrate the finished learning tool to the UNDP Sweden owned URL *blirvarldenbattre.se/.com*, secure hosting, ensure SEO and provide server suggestions with appropriate capacity.<sup>3</sup>
- Maintenance of the interactive tool and its functions during the first three months from launch date (maintenance does not include web site redesign or development).

#### Functional requirements of the digital tool:

- Integration with third-party APIs (Example: Gapminder, World Bank, IMF, UN DESA).
- Multi-lingual capabilities.
- Analytics and tracking of progress.
- A comprehensive search functionality.
- Browser and device support. The interactive tool should be tested on the latest versions of the most popular browsers (Chrome, Firefox, Safari, Edge).<sup>4</sup>
- Responsive design to laptops, desktops, tablets and smartphones.
- Social dimension (integration to social media platforms, if considered to be of interest from the target audience)

This list is not complete nor fixed. UNDP Sweden will listen to the guidance of the awarded contractor in the decisions of what functions to include in the final version of the tool.

#### APPROACH AND METHODOLOGY

The contracted service provider is responsible for embedding a user experience perspective in the design of the interactive tool and take lead on understanding the user perspective by designing and facilitating a process to capture and document their needs. Ideally, the awarded contractor will use an iterative approach when developing this digital product to continually highlight areas for possible improvements.

#### **Timeline**

The following timeline is proposed by UNDP. Proposed changes, if any, should be accompanied by a detailed justification.

Prelaunch: (testing of beta version of digital product with the target audience): 3 May 2021.

Launch: September 2021.

Milestones	Specification	Approx. time frame
First draft presented (including user experience research)	Presentation of initial wireframes and designs, to be cleared by UNDP. Including results from user research (through workshops/sprints with the target audience).	
Prototype of one module	Development of digital prototype of one module, to be cleared by UNDP.	2 months from contract signing

guidelines for UNDP and the Global Goals).

<sup>&</sup>lt;sup>3</sup> There are no specific requirements for hosting such as hosting in Sweden and/or specific platforms.

<sup>&</sup>lt;sup>4</sup> This does not include Internet Explorer.

Iteration and development of beta-version	Development of beta version of the digital tool in desired direction according to agreement with UNDP.	
Testing and feedback	Testing of beta version of digital product with target audience (teachers and students). Implementation of feedback.	Starting date for testing, approx. 3 May 2021
Finalized version	Iterations after feedback from testing. Front and back end development of final version.	May – August 2021
Launch	Migrating the site to the live server. Ensure server capacity and hosting, including SEO.	Launch set to 1 September 2021
Maintenance	Maintenance of the interactive tool and its functions during the first three months after launch date. Including server capacity and hosting.	Up to 3 months after launch date (September 2021 – November 2021)

#### **SCHEDULE OF PAYMENT**

UNDP shall affect payments, by bank transfer to the firm's bank account, upon acceptance by UNDP of the deliverables specified in this Terms of Reference. Payments will be made in tranches based on the instalments below and upon submission of invoice and certification of the work completed. Payments will be released within thirty (30) days from the date of meeting the following conditions:

- a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and
- b) Receipt of invoice from the Service Provider.

Instalment of Payment	Deliverables	Percentage of payment
1 <sup>st</sup> Installment	Cleared presentation of results	5%
	from user research (through	
	workshops/sprints with	
	the target audience) as well as	
	approved initial ideas for concept	
	and design.	
2 <sup>nd</sup> Installment	Clickable prototype of a small	5%
	section of the tool that is ready for	
	testing and clearly demonstrates	
	the logic in navigation, the	
	pedagogical perspective and ideas	
	for interactive elements.	
3 <sup>rd</sup> Installment	Tested and cleared clickable beta	20%
	version of the digital tool	
	(including interactive elements,	
	animated sections and responsive	
	design) and ensured	
	server capacity and hosting.	
4 <sup>th</sup> Installment	Launch of the finalized and	40%
	approved digital learning tool.	

5 <sup>th</sup> Installment	Maintenance of the tool and its functions during the first month after launch date, including answering questions from users and solving technical issues.	10%
6 <sup>th</sup> Installment	Maintenance of the tool and its functions during the second month after launch date, including answering questions from users and solving technical issues.	10%
7 <sup>th</sup> Installment	Maintenance of the tool and its functions during the third month after launch date, including answering questions from users and solving technical issues.	10%

Proposed changes to the payment schedule and/or payment conditions, if any, should be accompanied by a detailed justification.

#### **QUALIFICATIONS OF THE SERVICE PROVIDER**

#### **Minimum Eligibility Criteria for Successful Contractor**

The following documentation must be submitted: 5

- Company Profile, which should not exceed fifteen (15) pages, including printed brochures and catalogues relevant to the services being procured
- Latest Business Registration Certificate
- 2019 Audited Financial Statement including income statement and balance sheet to indicate its financial stability, liquidity, credit standing and market reputation.
- Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN
  Procurement Division List or Other UN Ineligibility List (See Annex 5 Form for Submitting Self
  Declaration).
- Track Record list of clients for similar services as those required by UNDP, indicating description of contract scope, contract duration, contract value, including contact references.

#### **Required Professional Skills and Experiences**

- Minimum 3 years' experience in graphic information design, web design and front-end development, including familiarity with statistical data.
- Prior experience in web development, programming and back-end development.
- Prior experience in content creation, animation and video creation.
- Prior experience in designing digital interactive tools.
- Documented professional proficiency in written and spoken Swedish and English.
- Enough trained personnel (minimum 4) to meet the needs of this assignment.<sup>6</sup>

#### **Required Additional Material:**

• Draft concept proposal for the digital tool, including visual aids or storyboards to communicate ideas. This proposal can be viewed as a pitch and will be central in the selection of a service provider. UNDP Sweden will evaluate the draft concept proposal according to the following criteria:

<sup>&</sup>lt;sup>5</sup> Kindly submit all documents in English. Previous work samples, CVs in Swedish are fine.

<sup>&</sup>lt;sup>6</sup> The awarded contractor must provide names and qualifications of the key personnel that will perform the services outlined in this Terms of References.

- **1.** Level of innovation, originality and creativity of concept proposal for the exploratory journey (40%).
- **2.** Level of creativity and originality in visualized initial design (30%).
- **3.** Level of inclusion of a user experience perspective and user testing with the target audience (15%).
- **4.** Level of detail of how interactive elements, learning adaptability, gamification, and digital pedagogy will be implemented throughout the exploratory journey (15%).
- Minimum one example of previous work showcasing experience of video animation and graphic design, ideally for an educational project or product.
- Minimum one example of interactive infographics containing statistical data (graph, diagram, map and/or table).
- One example of successful completion of a similar assignment, designing a digital interactive tool with evidence of job completion.

#### Expected duration of the contract/assignment

Target date of commencement of assignment: 4 January 2020.

Expected date of full completion: 31 November 2021.

#### **GOVERNANCE AND ACCOUNTABILITY**

The awarded contractor will report directly to the UNDP Project Officer at the UNDP Swedish Office. The awarded contractor is expected to collaborate with UNDP Swedish Office and the service provider responsible for the text and audio content.

#### **Risk management**

To minimize the risk of problems and delays, the awarded contractor will adhere to the following:

- Have weekly check-ins with UNDP Sweden to follow up on progress, ensure high quality of output.
- Use simple, cost-effective techniques to test ideas and designs with both UNDP Sweden and representative users before full development or implementation of major features.

#### CRITERIA FOR SELECTING THE BEST OFFER

Interested and qualified service providers are expected to submit both a Technical and Financial Proposal. Accordingly, offers from the service providers will be evaluated based on the following:

- a) The offer being responsive/compliant/acceptable, and
- b) Having received the highest score out of a pre-determined set of weighted technical and financial criteria specific to the solicitation.

#### **Criteria Technical Proposal**

For the technical proposal, the service provider must receive a minimum score of 700 point in order to pass the technical evaluation. The technical proposal will be evaluated based on the following criteria:

#### a) Qualifications of the service provider

(max 200 points)

- Successful submission of the requested documents (Company profile, latest business registration certificate, 2019 audited financial statement, track record and written self-declaration).
- Qualifications and composition of key personnel that will perform the services. Are the proposed roles of the management and the team of key personnel suitable for the provision of the necessary services?
- Contact references.

#### b) Quality of draft concept proposal

(max 600 points)

 Quality of draft concept proposal for the digital tool, including visual aids or storyboards to communicate ideas. The draft concept proposals will be evaluated according to the following criteria:

- 1. Level of innovation, originality and creativity of concept proposal for the exploratory journey (40%).
- 2. Level of creativity and originality in visualized initial design (30%).
- 3. Level of inclusion of a user experience perspective and user testing with the target audience (15%).
- 4. Level of detail of how interactive elements, learning adaptability, gamification, and digital pedagogy will be implemented throughout the exploratory journey (15%).

#### c) Quality of samples

(max 200 points)

- Quality of samples showcasing experience of video animation and graphic design.
- Quality of samples showcasing interactive infographics containing statistical data.
- Quality of sample showcasing another digital interactive tool.

#### **Criteria Financial Proposal**

For the financial proposal, the maximum number of points will be assigned to the financial proposal with the lowest price proposal. All other price proposals receive points in inverse proportion in accordance with this formula:  $p = y (\mu/z)$ 

#### Where:

p = points for the financial proposal being evaluated y = maximum number of points for the financial proposal  $\mu$  = price of the lowest priced proposal z = price of the proposal being evaluated

#### **Selecting the Best Offer**

The respective weight of the technical and financial proposals is:

- Technical proposal weight is 70%
- Financial proposal weight is 30%

The proposal obtaining the overall highest score after adding the score of the technical proposal and the financial proposal is the proposal that offers best value for money and will be selected for the contract.

#### **REFERENCES**

- Annex 1 Objectives and guidelines for digitizing BVB
- Link to Blir Världen Bättre? at Globala Målen: https://www.globalamalen.se/blirvarldenbattre/

#### **UNDP SWEDEN PROJECT TEAM**

Caroline Åberg– Officer in Charge UNDP Sweden – caroline.aberg@undp.org
Carolina Given Sjölander – Communications Manager – carolina.given.sjolander@undp.org
Lisa Stenvinkel – Project Officer – lisa.stenvinkel@undp.org – Project Lead
Stina Amnebjer – Operations Officer – stina.amnebjer@undp.org

#### SECTION 6: RETURNABLE BIDDING FORMS / CHECKLIST

This form serves as a checklist for preparation of your Proposal. Please complete the Returnable Bidding Forms in accordance with the instructions in the forms and return them as part of your Proposal submission. No alteration to format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Proposal, please ensure compliance with the Proposal Submission instructions of the BDS 22.

# **Technical Proposal Envelope:**

Have you duly completed all the Returnable Bidding Forms?	
<ul><li>Form A: Technical Proposal Submission Form</li></ul>	
Form B: Bidder Information Form	
<ul> <li>Form C: Joint Venture/Consortium/ Association Information Form</li> </ul>	
Form D: Qualification Form	
<ul> <li>Form E: Format of Technical Proposal</li> </ul>	
Form H: Proposal Security Form	
Have you provided the required documents to establish compliance with the evaluation criteria in Section 4?	

## **Financial Proposal Envelope**

(Must be submitted in a separate sealed envelope/password protected email)

-	Form F: Financial Proposal Submission Form	
	Form G: Financial Proposal Form	

#### FORM A: TECHNICAL PROPOSAL SUBMISSION FORM

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium /Association members or subcontractors or suppliers for any part of the contract:

- a) is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists;
- b) have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization;
- c) have no conflict of interest in accordance with Instruction to Bidders Clause 4;
- d) do not employ, or anticipate employing, any person(s) who is, or has been a UN staff member within the last year, if said UN staff member has or had prior professional dealings with our firm in his/her capacity as UN staff member within the last three years of service with the UN (in accordance with UN post-employment restrictions published in ST/SGB/2006/15);
- e) have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future;
- f) undertake not to engage in proscribed practices, including but not limited to corruption, fraud, coercion, collusion, obstruction, or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we embrace the principles of the United Nations Supplier Code of Conduct and adhere to the principles of the United Nations Global Compact.

We declare that all the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification and/or sanctioning by the UNDP.

We offer to provide services in conformity with the Bidding documents, including the UNDP General Conditions of Contract and in accordance with the Terms of Reference

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand and recognize that you are not bound to accept any Proposal you receive.

I, the undersigned, certify that I am duly authorized by [Insert Name of Bidder] to sign this Proposal and bind it should UNDP accept this Proposal.

Name:	 	 	
Title:	 	 	
Date:			
Signature:	 		 
_			

[Stamp with official stamp of the Bidder]

## FORM B: BIDDER INFORMATION FORM

Legal name of Bidder	[Complete]
Legal address	[Complete]
Year of registration	[Complete]
Bidder's Authorized Representative Information	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Are you a UNGM registered vendor?	☐ Yes ☐ No If yes, [insert UGNM vendor number]
Are you a UNDP vendor?	☐ Yes ☐ No If yes, [insert UNDP vendor number]
Countries of operation	[Complete]
No. of full-time employees	[Complete]
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):	[Complete]
Does your Company hold any accreditation such as ISO 14001 related to the environment? (If yes, provide a Copy of the valid Certificate):	[Complete]
Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)	[Complete]
Contact person UNDP may contact for requests for clarification during Proposal evaluation	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Please attach the following documents:	<ul> <li>Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured</li> <li>Certificate of Incorporation/ Business Registration</li> <li>Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder</li> <li>Trade name registration papers, if applicable</li> <li>Local Government permit to locate and operate in assignment location, if applicable</li> <li>Official Letter of Appointment as local representative, if Bidder is submitting a Bid in behalf of an entity located outside the country</li> <li>Power of Attorney</li> </ul>

# **FORM C:** JOINT VENTURE/CONSORTIUM/ASSOCIATION INFORMATION FORM

Name of Bidder: [Insert Name of Bidder]			dder]		Date:	Select date
RFP r	RFP reference: [Insert RFP Reference Number]					
	completed and r re/Consortium/A	eturned with your Pr ssociation.	roposal if the Propo	osal is submitt	ed as a .	Joint
No		ner and contact inf ne numbers, fax numbe			_	on of responsibilities (in rvices to be performed
1	[Complete]			[Complete]		
2	[Complete]			[Complete]		
3	[Complete]			[Complete]		
Associated excontractions where the excontraction with the excontrac	vent a Contract is a act execution)  ave attached a coure of and the coure of intent to fereby confirm the jointly and sev	copy of the below on firmation of joint a form a joint venture	or CR awarded, all parti	lity of the me JV/Consortium es of the Join	mbers o m/Assoc at Ventur sions of	
Signa	ature:		Signa	ature:		
Date:			Date	:		
Nam	e of partner:		Nam	e of partner: <sub>-</sub>		
Signa	ature:		Signa	Signature:		
Date: Date			Date	:		

#### FORM D: QUALIFICATION FORM

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

If JV/Consortium/Association, to be completed by each partner.

## Language

Professional proficiency in Swedish	Yes $\square$	No □
Professional proficiency in English	Yes 🗆	No □

The Bidder should be prepared to substantiate the claimed language proficiency by presenting copies of relevant documents or references if so requested by UNDP.

#### **Historical Contract Non-Performance**

☐ Contrac	☐ Contract non-performance did not occur for the last 3 years								
☐ Contrac	☐ Contract(s) not performed for the last 3 years								
Year	Non- performed portion of contract	Contract Identification	Total Contract Amount (current value in US\$)						
		Name of Client: Address of Client: Reason(s) for non-performance:							

# Litigation History (including pending litigation)

☐ No litiga	$\square$ No litigation history for the last 3 years						
☐ Litigation	☐ Litigation History as indicated below						
Year of dispute	Amount in dispute (in US\$)	Contract Identification	<b>Total Contract Amount</b> (current value in US\$)				
ļ		Name of Client: Address of Client: Matter in dispute: Party who initiated the dispute: Status of dispute: Party awarded if resolved:					

# **Previous Relevant Experience**

Please list only previous similar assignments successfully completed in the last 3 years.

List only those assignments for which the Bidder was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Bidder's individual experts working privately or through other firms cannot be claimed as the relevant experience of the Bidder,

or that of the Bidder's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Bidder should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by UNDP.

Project name & Country of Assignment	Client & Reference Contact Details	Contract Value	Period of activity and status	Types of activities undertaken

Bidders may also attach their own Project Data Sheets with more details for assignments above.

	Attached are the	Statements	of Satisfactory	Performance	from the	Top 3 (	(three)	Clients o	r
mo	ore.								

# **Financial Standing**

Annual Turnover for the last 3 years	Year Year Year	USD USD USD
Latest Credit Rating (if any), indicate the source	. cui	

Financial information (in US\$ equivalent)	Historic information for the last 3 years			
	Year 1	Year 2	Year 3	
	Information from Balance Sheet			
Total Assets (TA)				
Total Liabilities (TL)				
Current Assets (CA)				
Current Liabilities (CL)				
	Information from Income Statement			
Total / Gross Revenue (TR)				
Profits Before Taxes (PBT)				
Net Profit				
Current Ratio				

☐ Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:

- a) Must reflect the financial situation of the Bidder or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.

#### FORM E: FORMAT OF TECHNICAL PROPOSAL

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

The Bidder's proposal should be organized to follow this format of Technical Proposal. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

#### **SECTION 1: Qualifications of the service provider**

- 1.1 Successful submission of the requested documents (Company profile, latest business registration certificate, 2019 audited financial statement, track record and written self-declaration).
- 1.2 Qualifications and composition of key personnel that will perform the services. Are the proposed roles of the management and the team of key personnel suitable for the provision of the necessary services?
- 1.3 Contact references.

#### **SECTION 2: Quality of draft concept proposal**

This section should demonstrate the bidder's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

- 2.1 Quality of draft concept proposal for the digital tool, including visual aids or storyboards to communicate ideas. The draft concept proposals will be evaluated according to the following criteria:
- 2.1.1 Level of innovation, originality and creativity of concept proposal for the exploratory journey (40%).
- 2.1.2 Level of creativity and originality in visualized initial design (30%).
- 2.1.3 Level of inclusion of a user experience perspective and user testing with the target audience (15%).
- 2.1.4 Level of detail of how interactive elements, learning adaptability, gamification, and digital pedagogy will be implemented throughout the exploratory journey (15%).

#### **SECTION 2A: Bidder's Comments and Suggestions on the Terms of Reference**

Provide comments and suggestions on the Terms of Reference, or additional services that will be rendered beyond the requirements of the TOR, if any.

#### **SECTION 3: Quality of samples**

3.1 Minimum one example of previous work showcasing experience of video animation and graphic design,

ideally for an educational project or product.

- 3.2 Minimum one example of interactive infographics containing statistical data (graph, diagram, map and/or table).
- 3.3 One example of successful completion of a similar assignment, designing a digital interactive tool with evidence of job completion. Quality of samples showcasing experience of video animation and graphic design.

# **Format for CV of Proposed Key Personnel**

NAME OF	
	[INSERT]
PERSONNEL	
POSITION FOR	
	[INSERT]
THIS ASSIGNMENT	[11432141]
NATIONALITY	INCERT
NATIONALITY	[INSERT]
LANGUAGE	
PROFICIENCY	[INSERT]
FROTTCILIVET	
	[SUMMARIZE COLLEGE/UNIVERSITY AND OTHER SPECIALIZED

	EDUCATION OF PERSONNEL MEMBER, GIVING NAMES OF SCHOOLS, DATES ATTENDED, AND DEGREES/QUALIFICATIONS OBTAINED.]
EDUCATION/ QUALIFICATIONS	[INSERT]
PROFESSIONAL CERTIFICATIONS	[PROVIDE DETAILS OF PROFESSIONAL CERTIFICATIONS RELEVANT TO THE SCOPE OF SERVICES]
	<ul><li>NAME OF INSTITUTION: [INSERT]</li><li>DATE OF CERTIFICATION: [INSERT]</li></ul>
EMPLOYMENT RECORD/ EXPERIENCE	[LIST ALL POSITIONS HELD BY PERSONNEL (STARTING WITH PRESENT POSITION, LIST IN REVERSE ORDER), GIVING DATES, NAMES OF EMPLOYING ORGANIZATION, TITLE OF POSITION HELD AND LOCATION OF EMPLOYMENT. FOR EXPERIENCE IN LAST FIVE YEARS, DETAIL THE TYPE OF ACTIVITIES PERFORMED, DEGREE OF RESPONSIBILITIES, LOCATION OF ASSIGNMENTS AND ANY OTHER INFORMATION OR PROFESSIONAL EXPERIENCE CONSIDERED PERTINENT FOR THIS ASSIGNMENT.]
	(INCERT)
	[INSERT]

	[PROVIDE NAMES, ADDRESSES, PHONE AND EMAIL CONTACT INFORMATION FOR TWO (2) REFERENCES]
	REFERENCE 1:
REFERENCES	[INSERT]
	[INSERT]
	REFERENCE 2:
	[INSERT]

Signature of Personnel	Date (Day/Month/Year)
qualifications, my experiences, and other relevant informa	
I, the undersigned, certify that to the best of my knowledge.	edge and belief, these data correctly describe my

#### FORM F: FINANCIAL PROPOSAL SUBMISSION FORM

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

Our attached Financial Proposal is for the sum of [Insert amount in words and figures].

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand you are not bound to accept any Proposal you receive.

Name:	 	
Title:		
Date:	 	
Signature:		
9		

[Stamp with official stamp of the Bidder]

#### FORM G: FINANCIAL PROPOSAL FORM

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

The Bidder is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Bidders. Any Financial information provided in the Technical Proposal shall lead to Bidder's disqualification.

The Financial Proposal should align with the requirements in the Terms of Reference and the Bidder's Technical Proposal.

**Currency of the proposal:** [Insert Currency]

# **Table 1: Summary of Overall Prices**

	Amount(s)
Professional Fees	
Other Costs	
Total Amount of Financial Proposal	

# **Table 2: Breakdown of Price per Deliverable/Activity**

Deliverable/ Activity description	Percentage of Total Price (Weight for payment)	<b>Professional Fees</b>	Other Costs	Total
Cleared presentation of results from user research (through workshops/sprints with the target audience) as well as approved initial ideas for concept and design.	5%			
Clickable prototype of a small section of the tool that is ready for testing and clearly demonstrates the logic in navigation, the pedagogical perspective and ideas for interactive elements.	5%			
Tested and cleared	20%			

clickable beta version of the digital tool (including interactive elements, animated sections and responsive design) and ensured server capacity and hosting.			
Launch of the finalized and approved digital learning tool.	40%		
Maintenance of the tool and its functions during the first month after launch date, including answering questions from users and solving technical issues.	10%		
Maintenance of the tool and its functions during the second month after launch date, including answering questions from users and solving technical issues.	10%		
Maintenance of the tool and its functions during the third month after launch date, including answering questions from users and solving technical issues.	10%		
Total	100%		

#### FORM H: FORM OF PROPOSAL SECURITY

Proposal Security must be issued using the official letterhead of the Issuing Bank. Except for indicated fields, no changes may be made on this template.

To: UNDP

[Insert contact information as provided in Data Sheet]

WHEREAS [Name and address of Bidder] (hereinafter called "the Bidder") has submitted a Proposal to UNDP dated Click here to enter a date. to execute Services [Insert Title of Services] (hereinafter called "the Proposal"):

AND WHEREAS it has been stipulated by you that the Bidder shall furnish you with a Bank Guarantee by a recognized bank for the sum specified therein as security in the event that the Bidder:

- a) Fails to sign the Contract after UNDP has awarded it;
- b) Withdraws its Proposal after the date of the opening of the Proposals;
- c) Fails to comply with UNDP's variation of requirement, as per RFP instructions; or
- d) Fails to furnish Performance Security, insurances, or other documents that UNDP may require as a condition to rendering the contract effective.

AND WHEREAS we have agreed to give the Bidder such this Bank Guarantee:

NOW THEREFORE we hereby affirm that we are the Guarantor and responsible to you, on behalf of the Bidder, up to a total of [amount of guarantee] [in words and numbers], such sum being payable in the types and proportions of currencies in which the Price Proposal is payable, and we undertake to pay you, upon your first written demand and without cavil or argument, any sum or sums within the limits of [amount of guarantee as aforesaid] without your needing to prove or to show grounds or reasons for your demand for the sum specified therein.

This guarantee shall be valid up to 30 days after the final date of validity of bids.

#### SIGNATURE AND SEAL OF THE GUARANTOR BANK

Signature:
Name:
Fitle:
Date:
Name of Bank
Address

[Stamp with official stamp of the Bank]